# STATE OF NEW HAMPSHIRE BEFORE THE PUBLIC UTILITIES COMMISSION 

Docket No. DG 22-<br>$\qquad$<br>Liberty Utilities (EnergyNorth Natural Gas) Corp. d/b/a Liberty Revenue Decoupling Adjustment Factor<br>DIRECT TESTIMONY OF<br>\section*{ERICA L. MENARD}

July 5, 2022

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## I. INTRODUCTION

## Q. Please state your full name and business address.

A. My name is Erica L. Menard. My business address is 15 Buttrick Road, Londonderry, New Hampshire.

## Q. Please state by whom you are employed.

A. I am employed by Liberty Utilities Service Corp. ("LUSC") as Director, Rates and Regulatory Affairs. LUSC provides local utility management, shared services, and support to Liberty Utilities (EnergyNorth Natural Gas) Corp. d/b/a Liberty ("Liberty" or "the Company") and its regulated water, wastewater, natural gas, and electric utility affiliates.

## Q. Please describe your professional and educational background.

A. I joined LUSC in March 2022. Prior to joining LUSC, I held various positions at Eversource Energy from 2003 to 2022. Most recently, I was the Manager of Revenue Requirements for New Hampshire responsible for the rate and regulatory filings presented to this Commission. I also held various positions at Eversource responsible for financial planning and analysis of operational and capital expenditures, business planning functions, sales forecasting, and performance management. Prior to my employment at Eversource, I was employed by ICF Consulting in Fairfax, Virginia, from 1997 to 2003 with responsibilities for implementing load profiling and load settlement software for various utilities worldwide. I hold a Bachelor of Arts in Economics and Business Administration from the University of Maine and a Master of Business Administration from the University of New Hampshire.
Q. Have you previously testified in regulatory proceedings before the New Hampshire Public Utilities Commission (the "Commission")?
A. Yes, I have.

## II. PURPOSE OF THE TESTIMONY AND SUMMARY OF REQUEST

Q. What is the purpose of your testimony?
A. The purpose of my testimony is to explain that the Company has experienced a revenue under-collection of $\$ 4,023,830$ through the Revenue Decoupling Mechanism ("RDM") approved in Order No. 26,122 (Apr. 27, 2018), as part of the Company's 2017 rate case, Docket No. DG 17-048. The revenue under-collection relates to the implementation of the RDM tariff that became effective November 1, 2018, and the interaction of the low-income discount rates made available to customers through the R-4 rate tariff and the rates for residential customers taking service under R-3 (without a low-income discount). Inadvertently, the tariff implementing the RDM gave conflicting directions for reconciling revenue targets with actual revenue collections for R-3 and R-4 customer classes for the annual decoupling cycle. These conflicting directives were sorted out and corrected in the Company's 2020 rate case, Docket No. DG 20-105. However, for the first two decoupling cycles -- 2018/2019 and 2019/2020 -- this internal conflict resulted in the inadvertent refund of $\$ 4,023,830$ to customers through the RDM.

To unravel the circumstances that led to the revenue under-collection of $\$ 4,023,830$, this testimony accomplishes three key objectives, which are: (1) to explain the sequence and chronology of the regulatory processes and approvals that caused the Company to under-
collect revenues associated with the low-income discount provided to customers under the R-4 rate tariff; (2) to demonstrate that the Company is owed the amount of $\$ 4,023,830$ from customers as a result of those regulatory processes and approvals; and (3) to explain the reasons that the Commission can and should allow the Company to collect the amounts due from customers over a reasonable time period.

This testimony concludes that, by operation of the approved RDM tariff language, revenues associated with the Company's low-income program were refunded to customers as part of the first two annual decoupling cycles of 2018-2019 and 2019-2020, although no refund was actually due. Although the low-income discount is meant to be provided to customers on a revenue neutral basis to the Company, the inadvertent interaction of the newly implemented RDM with the R-4 discount disrupted that revenue neutrality. Therefore, it is reasonable and appropriate for the Company to recover the amounts inadvertently and erroneously returned to customers during the annual decoupling cycles of 2018-2019 and 2019-2020, thus restoring revenue neutrality of the low-income program.

## Q. Would you please summarize the circumstances that led to the revenue undercollection?

A. Yes. As my testimony explains, Liberty proposed a revenue decoupling mechanism in Docket No. DG 17-048. The RDM ultimately approved by the Commission differed from what the Company initially proposed and arose from a settlement reached between the Company and the Office of the Consumer Advocate ("OCA"). The Commission approved
the RDM as described in the settlement and directed the Company to submit a compliance tariff to implement the RDM beginning November 1, 2018.

The purpose of the RDM is essentially to assure that the Company collects the base revenue requirement approved by the Commission in the Docket No. DG 17-048 rate proceeding, no more and no less, regardless of actual sales volumes. Because the RDM functions to collect the authorized revenue requirement independent of the amount of gas sold, the utility's ability to recover that revenue requirement between rate cases is preserved despite sales declines caused by energy conservation and energy efficiency initiatives. The Company's RDM operates in accordance with approved tariff provisions included as a component of the Company's Local Distribution Adjustment Clause ("LDAC").

From a simplified perspective, Liberty's RDM establishes revenue per-customer ("RPC") targets for each rate class, which are referred to as the "allowed" revenue targets. In the annual RDM reconciliation, the allowed revenue target for each rate class is compared to the actual revenues collected from customers in each respective rate class. The difference between allowed revenue targets and actual revenues collected is refunded to, or collected from, customers through the annual reconciliation process. Through this process, the Commission ensures that Company obtains recovery of the total authorized revenue, no more and no less. ${ }^{1}$

1 This assumes Liberty's customer count does not change. Because Liberty's RDM is based on revenue-percustomer, Liberty's allowed revenue may increase if Liberty's customer count increases, and conversely, may decrease if the customer count falls. Accordingly, Liberty's revenues are "decoupled" from the quantity of gas sold, except that new customers will generate new revenues and a decrease in customers will cause a drop in revenues. Therefore, as part of the reconciliation process, attention is paid to the number of customers taking service in each rate class.

In this construct, it is imperative that the allowed revenue targets and the actual revenues collected are stated on a comparative basis for each rate class, e.g., R-3 revenue targets are compared to R-3 actual revenues, so that the differential between the allowed revenue target and actual revenues collected is truly the amount that should be refunded to customers, or recovered back from customers, as part of the annual RDM reconciliation. Assuring that this differential is correctly identified is necessary to assure that the Company is collecting the authorized revenue requirement, no less and no more.

This important goal was not achieved under the initially approved RDM tariff, NHPUC No. 10 Gas. ${ }^{2}$ It was discovered that the reconciliation of revenues for the R-4 low-income class suffered from a mismatch embedded in the tariff between the allowed revenue target (which was based on the discounted rates) and the actual revenues collected (which was based on non-discounted rates). This improper comparison of the allowed revenue targets

2 To avoid confusion, NHPUC No. 8 was the tariff in place at the time the Company filed its rate case in Docket No. DG 17-048; the Commission had NHPUC No. 8 in Docket No. DG 14-180. NHPUC No. 9 was the proposed tariff that accompanied the initial rate case filing in Docket No. DG 17-048, which the Commission suspended at the outset of that docket by Order No. 26,015 (May 8, 2017). After the Commission approved the DG 17-048 Settlement Agreement in Order No. 26,122 (Apr. 27, 2018), the Company's subsequent compliance filing was labelled NHPUC No. 10, not NHPUC No. 9, as would have been the custom. The Company essentially skipped NHPUC No. 9 due to the substantial changes in the tariff language that occurred during the course of the DG 17-048 rate case from the proposed and suspended, NHPUC No. 9 to the compliance tariff, labelled NHPUC No. 10. Note that the cover page of the compliance tariff filed on May 18, 2018, acknowledged this sequence:

NHPUC NO. 10 - GAS
LIBERTY UTILITIES (ENERGYNORTH NATURAL GAS) CORP. D/B/A
LIBERTY UTILITIES
SUPERSEDING NHPUC No. 8 AND IN LIEU OF NHPUC No. 9
NHPUC No. 9 was thus never in effect. Its relevance here is that NHPUC No. 9 contained the Company's initial RDM proposal, which, as described below, was substantially modified prior to being approved and included in NHPUC No. 10. The Commission approved NHPUC No. 11, the tariff currently in effect, in the Company's most recent rate case, Docket No. DG 20-105. NHPUC No. 11 contains adjustments to the RDM language that eliminated the issue addressed in this filing.
(discounted) to the actual revenues collected (non-discounted) yielded a refund to customers although no refund was due. This happened because the discounted revenue targets were naturally lower than the non-discounted revenues collected for the R-4 rate class, indicating that a refund was due to customers when - in fact - the allowed revenue targets were fundamentally out of alignment with the computation of actual revenues collected due to the mis-matched rates used in the calculation (discounted or nondiscounted).

The RDM tariff should have directed the comparison of non-discounted target revenues to non-discounted actual revenues (or vice versa, discounted target revenues to discounted actual revenues), so that both sides of the comparison would have treated the R-4 rate discount in the same fashion. Instead, the mismatch made it appear that the actual revenues collected exceeded the allowed revenue target, therefore spurring the refunds to customers when reconciled in those cost of gas ("COG") dockets. For various reasons described below, the mismatch was not easily identified or remedied despite ongoing review and discussion among the parties through the two COG proceedings in 2019 and 2020 where the first two RDM reconciliations occurred.

## Q. What are the "conflicting directives" that were inadvertently established in the RDM tariff regarding the allowed revenue targets and actual revenues collected?

A. Again, the important factor is that the allowed revenue targets and actual revenue collections may be based either on non-discounted or discounted distribution rates, but the rates must be the same for both (i.e., one cannot be discounted while the other is non-
discounted, or a mismatch occurs). Through the chain of events that occurred in relation to the Company's RDM tariff, an inadvertent mismatch arose involving discounted target revenues and non-discounted actual revenues. The mismatch arose from how the tariff language evolved as to whether: (1) the RDM tariff provisions aggregated R-3 (non-lowincome) customers and R-4 (low-income) customers into a single category for purposes of developing the "allowed revenue target;" or, (2) the RDM tariff provisions created separate groups for R-3 and R-4 customers so that they would have separate allowed revenue targets. Where the tariff provisions separate these two rate classes, then the low-income discount applies to the allowed target revenues for the $\mathrm{R}-4$ rate class, but not to the $\mathrm{R}-3$ rate class. However, if these two customer groups are treated as an aggregated whole, i.e., as a combined residential customer group, then the R-3 and R-4 customers are treated exactly the same for purposes of setting the allowed revenue target. This difference matters because the RDM tariff very explicitly establishes that actual revenues collected are calculated based on the R-3 Rate Class, which are non-discounted revenues. Thus, to maintain comparability, the allowed revenue targets used in the RDM reconciliation should have been likewise non-discounted. However, this was not the case. Iterations of the RDM tariff provisions varied between the two approaches and, under the initially approved version of the tariff, the mismatch existed where the R-3 and R-4 rate classes are maintained in separate groups.

During the time the mismatch was unresolved, the Company, following the then-approved tariff language, issued refunds to customers as indicated by the RDM reconciliation process, totaling $\$ 4,023,830$ over a two-year period. The RDM tariff provisions were
revised in the Company's 2020 rate case, Docket No. DG 20-105, and the mismatch was eliminated on a going forward basis. However, the amount of $\$ 4,023,830$ remains owed to the Company as an under-collection in the RDM. At bottom, the Company provided a low-income discount to the R-4 customer class in the 2018-2019 and 2019-2020 decoupling cycles but was prevented from recovering the matching discount revenues from all customers to maintain revenue neutrality. Instead, those revenues were inadvertently, and erroneously, refunded to all customers by operation of the then in effect RDM.
Q. Is it possible to provide a simplified illustration of the mismatch that occurred in the tariff provisions?
A. Yes. It is confusing and it has taken the Company some time to run this all to ground. However, the diagram presented below as Figure 1 depicts the mismatch. Figure 1 is also provided in Attachment ELM-1 at Bates 0087, which accompanies this testimony. As this testimony will explain, the approved RDM tariff implementing the RDM as of November 1,2018, encompassed terms that drove a reconciliation consistent with the second scenario shown in Figure 1, below, embedding the mismatch in the computation of the annual reconciliation.

Exhibit 1

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## Proper Operation of the RDM



Configuration 1: Allowed Revenue Targets Set by Customer Group


- Allowed Revenue Targets are set by Customer Group (Residential and C\&I)
- Residential customers are served in the R-3 and R-4 rate classes.
- Residential rates are represented on R-3 Rate Schedule.
- R-4 rates are discounted from R-3 residential rates.
- Because R-3 and R-4 rate classes are not distinguished, $\mathrm{R}-3$ rates are used for Allowed Revenue Targets



## Q. What conclusions are demonstrated by this testimony?

A. My testimony supports the following conclusions:

- First, the mismatch between "allowed revenues" and "actual revenues" in the annual reconciliation process was the root cause of the inadvertent customer refund. The mismatch was not easily or immediately discernible as part of the initial implementation of the RDM in the first two decoupling cycles. For example, testimony submitted in the first of those COG proceedings by Commission Staff ("Staff") ${ }^{3}$ advised a calculation change focusing on the actual revenues collected, whereas the mismatch lay in the allowed revenue target. The Company made Staff's recommended change in agreement with the parties in that docket, but the change did not correct the underlying, undiscovered mismatch.
- Second, it was the approved RDM tariff that directed the flawed method for calculating the allowed revenue target for the R-4 rate class. In performing the reconciliation, the Company followed the tariff provisions precisely; however, reliance on those tariff provisions created the undiscovered and inadvertent mismatch in revenues. Until the tariff terms were revised in the 2020 base-rate proceeding, the mismatch continued to occur.
- Third, both the RDM and the low-income discount rate are intended to maintain "revenue neutrality" in terms of recovering the Company's authorized revenue requirement. Specifically, the RDM operates to provide the Company recovery of
the authorized revenue requirement (no more and no less), even though sales units may be declining due to conservation and energy efficiency measures. Similarly, the low-income rate mechanism operates to, first, discount the distribution rate for R-4 customers and, second, collect the revenues associated with the discount from all other customers classes, again holding the Company neutral in relation to collecting the authorized revenue. As my testimony explains, the simultaneous operation of these two mechanisms inadvertently disrupted revenue neutrality when the approved tariff terms for each of these mechanisms were implemented in tandem for the first time.
- Fourth, there are precedents in New Hampshire in which similar numerical errors were resolved once the error was discovered. There is no legal or regulatory principle that allows the Commission to deprive the Company of revenues that are due for collection from customers under an approved set of rates and rate tariffs.
- Fifth, revenues collected through reconciling mechanisms are not subject to the prohibition on retroactive ratemaking. By their very nature, reconciling mechanisms are designed to allow for the going forward recovery of prior-period over- and under-collections, which is exactly what has occurred here.


## Q. What is the Company's request in this proceeding?

A. Based on the information presented in this testimony, Liberty respectfully requests that the Commission authorize the Company to recover the RDM under-collection associated with the low-income discount totaling $\$ 4,023,830$ over a two-year period through the Revenue

Decoupling Adjustment Factor ("RDAF"), which is commensurate with the timeframe of the under-collection itself.

## Q. How is the remainder of your testimony organized?

A. Section I above was the Introduction. Section III describes the operation of the RDM in more detail. Section IV describes the operation of the Company's low-income discount rate mechanism for customers eligible to take service under the R-4 rate tariff. Section V explains the sequence and chronology of the regulatory processes and approvals that resulted in the tariff language which caused the Company to under-collect revenues associated with the low-income discount provided to R-4 customers due to operation of the approved RDM. Section VI demonstrates that the Company is owed the amount of $\$ 4,023,830$ from customers as a result of those regulatory processes and approvals and the implementation of the RDM. Section VII discusses the reasons that the Commission can and should allow the Company to recover the amounts due over a reasonable amortization period. Section VIII summarizes the key elements of this testimony and the Company's request for authorization to recover the existing under-collection.

## III. OPERATION OF THE REVENUE DECOUPLING MECHANISM

## Q. Please summarize this section of your testimony.

A. In this section, I provide a brief overview of the intended operation of the Company's Revenue Decoupling Mechanism.

## Q. What is revenue decoupling?

A. Revenue decoupling is a ratemaking mechanism that is designed to eliminate the dependence of a utility's revenues on system throughput (sales). Historically, a utility's revenues were a function of its sales. When customers consumed more, revenues increased, and when customers consumed less, revenues decreased. Consumption may be affected by a number of factors including weather, conservation, economic cycles, and other causes. The impetus for implementing revenue decoupling across the country is the drive to reduce energy consumption through energy efficiency initiatives and conservation measures to - in turn - reduce greenhouse gas emissions. In the 2005 through 2010 timeframe, energy conservation efforts ramped up significantly due to concerns about global warming and climate change. As a result, utility industry participants focused on the link between revenues and energy consumption and the fact that this linkage had the potential (if not the inevitability) to serve as a disincentive for utilities to invest in energy efficiency and demand management. Revenue decoupling was devised to eliminate those disincentives by allowing a utility to recover the base revenue requirement approved in its most recent base-rate proceeding - no more and no less - despite fluctuations or reductions in sales due to conservation.

## Q. How does the implementation of revenue decoupling benefit customers?

A. Revenue decoupling benefits customers because it breaks the link between a utility's sales and revenues and thus removes the utilities' disincentives to invest in energy efficiency. Historically, if a utility invested in energy efficiency or encouraged its customers to do so, it was at its own financial risk because rates are traditionally set per unit of sales to recover
the approved revenue requirement over an expected level of sales volumes. If sales volumes fall below the level expected in the design of base rates, the utility does not recover its authorized revenue requirement, regardless of any actions that it may take to manage costs. Therefore, utilities would be naturally disinclined to undertake initiatives like energy efficiency that would have a direct, negative impact on sales volumes. Revenue decoupling eliminates this disincentive and creates a situation in which utilities can support energy efficiency investments without experiencing a detrimental financial impact. "Decoupling eliminates certain perverse incentives for the Company to encourage usage of gas by its customers, by adjusting rates to ensure a certain level of recovery by Liberty." Order No. 26,122 at 54 (Apr. 27, 2018) (Order approving Liberty's decoupling mechanism in Docket No. DG 17-048).

## Q. What support did Liberty present for its proposal to implement revenue decoupling in the $\mathbf{2 0 1 7}$ distribution rate case?

A. In its initial filing in Docket No. DG 17-048, the Company submitted the pre-filed, direct testimony of Greg H. Therrien, Assistant Vice President with Concentric Energy Advisors, describing the status of revenue decoupling across the U.S. and presenting the design of the Company's proposed RDM and associated tariff provisions. Specifically, the Company proposed to add tariff provisions that would implement the RDM through Section 17(C.1) of the Local Distribution Adjustment Clause ("LDAC") tariff. The proposed language described the manner in which the Company would annually reconcile Actual Revenues to Target Revenues and then recover or return any difference through the Revenue Decoupling Adjustment Factor ("RDAF") in rates. Proposed Section 17(C.1) also
described the documentation that the Company would provide with its annual RDAF filings. The new decoupling language was designed to replace the "Lost Revenue Adjustment Mechanism" or "LRAM" provisions in the LDAC tariff in its entirety. See, Exhibit 8 in Docket No. DG 17-048, the Direct Testimony of Gregg H. Therrien, at Bates 331 (Attachment ELM-1, Bates 0144). As I will document below, the Commission did not approve the Company's initially proposed RDM design and associated tariff provisions in that proceeding.

## Q. Did the Company also submit evidence in its most recent rate case demonstrating the benefit of implementing revenue decoupling?

A. Yes. In the Company's most recent distribution rate case, Docket No. DG 20-105, the Company engaged a consultant to study the interrelation between revenue decoupling and energy efficiency penetration. The results indicated that, with surprising consistency, a utility's investment in energy efficiency increased by a significant amount immediately following the implementation of revenue decoupling. The study indicated that this was the case for selected utilities located throughout New England. The study also found that Liberty experienced similar increases in energy efficiency levels after the Commission approved its RDM in 2018. See, Exhibit 34 at Bates II-241 in Docket No. DG 20-105, FTI Consulting's July 31, 2020, "Evaluation of the Effects of Revenue Decoupling on Energy Efficiency Program Achievement" (Attachment ELM-1, Bates 0214).

## IV. LOW-INCOME DISCOUNT RATE

## Q. Please summarize the operation of the low-income discount rate mechanism.

A. The Company's qualifying residential low-income customers take service as part of the R4 rate class and its applicable tariff provisions ("R-4 customers"). R-4 customers are for all relevant purposes the same as R-3 customers (the company's standard residential rate class) except that R-4 customers have the benefit of paying a distribution rate that is discounted as compared to R-3 customers. Prior to November 1, 2020, the low-income program was known as the Residential Low Income Assistance Program ("RLIAP"), which provided a discount of $60 \%$ on distribution rates for each month of the year, as compared to R-3 rates. Beginning November 1, 2020, the RLIAP was replaced by the Gas Assistance Program ("GAP"), which functions similarly to the RLIAP but provides for a $45 \%$ discount to both R-3 distribution rates and to gas supply rates, instead of the $60 \%$ RLIAP discount, ${ }^{4}$ but only for the winter months of November through April. Under either the RLIAP or GAP, the revenues equal to the discount are not collected from R-4 customers (because those customers enjoy the benefit of the discount) but are instead collected from customers in all other rate classes to maintain revenue neutrality for the Company. The RLIAP and GAP were both designed to fully reimburse the Company for providing the R-4 discount so that, in the end, the Company received the same distribution revenue from R-3 and R-4 customers.

[^0]In this case, the period during which the RDM under-collection occurred ended on October 31, 2019, while the RLIAP was in effect. Therefore, the discussion in this testimony focuses on the RLIAP structure for recovery of the discount provided to the R-4 customers.

## Q. How many low-income customers does the Company serve?

A. As of April 2021, the Company estimates that there were 5,320 R-4 customers. ${ }^{5}$ The number of R-4 customers fluctuates over time.

## Q. Please describe the R-4 rate design.

A. The design for R-4 distribution rates is the same as for R-3 rates insofar as it includes a monthly customer charge and a single volumetric distribution charge that applies to all of a customer's usage in any given month. ${ }^{6}$ The R-4 rates are identical to the R-3 rates; the R-4 rates are simply adjusted to apply the low-income discount.

## Q. Who pays for the discount provided to the $\mathrm{R}-4$ customers?

A. As I noted above, the low-income discount is socialized among all of the Company's customers, meaning that the revenues associated with the discount are not collected from R-4 customers, but are collected from all other customers through the RLIAP component of the LDAC. Each time the Company makes a COG filing, the Company calculates the value of the discount to be provided to R-4 customers during the upcoming period, then calculates an adjustment, or rate factor, that is applied to all other customers that enables the Company to recover the revenues equivalent to the value of the discount over the course

5 See, DG 21-130, Exhibit 2, at Bates 135 (Updated Testimony of Simek/McNamara, Schedule 19) (Attachment ELM-1, Bates 0391). As of May 2022, there were 6,195 R-4 customers.
6 R-3 and R-4 customers paid the same, non-discounted, cost-of-gas rate under the RLIAP.
of the year. In recent COG filings, that calculation has been included as Schedule 19 in the Company's submission.

## Q. Please explain how the R-4 discount is recovered.

A. The LDAC is a reconciling mechanism that operates by tariff and is designed to enable the Company to recover certain costs and revenues outside of base distribution rates on a reconciling basis. Costs recovered through the LDAC include costs associated with the Company's energy efficiency programs, allowed rate-case expenses, and environmental costs related to the remediation of the Company's manufactured gas sites. Revenues collected through the LDAC also include the revenues equivalent to the discount provided to R-4 customers (to make the R-4 discount revenue neutral) and collections or refunds of revenue associated with the RDM reconciliation through the Revenue Decoupling Adjustment Factor ("RDAF").
Q. Please provide an example of how the RLIAP discount is recovered through the LDAC.
A. Table 1 below shows the Company's calculation of the rate at which the RLIAP was to be recovered for the period November 2018-October 2019, as shown in the Company's September 4, 2018, COG filing. ${ }^{7}$ As indicated, the R-4 customer charge is reduced by $\$ 9.02$ per month, a $60 \%$ discount, and the volumetric distribution charge is reduced by $\$ 0.3379 /$ therm, which is also a $60 \%$ discount. Based on the Company's determination that the average annual usage for this customer class is 771 therms, the expected value of the
annual discount to be provided to each R-4 customer is $\$ 368.69$. It is this amount that the Company must recover through the LDAC for each R-4 customer. That is, the Company discounts each R-4 customer's bill by $\$ 368.69$ through the discounted R-4 rate, then collects that same amount through the low-income component of the LDAC that is charged to all other customers.

At the time these calculations were submitted to the Commission there were 5,056 RLIAP customers, meaning that the total revenues due to the Company to neutralize the impact of providing the R-4 discount was $\$ 1,864,087$ ( $5,056 \times \$ 368.69$ ). Annual sales were forecasted to be $184,654,874$ therms. Therefore, the rate required to recover the value of the R-4 discount from all other customers was $\$ 0.0130 /$ therm $(\$ 1,864,087 / 184,654,874$ therms).

Table 1. Calculation of RLIAP Discount Component of LDAC for November 2018 - October 2019

|  | Customer <br> Charges | Volumetric <br> Charges |
| :--- | :---: | :---: |
| R-3 Rates | $\underline{\$ 15.02 / \mathrm{month}}$ | $\underline{\$ 0.5631 / \mathrm{therm}}$ |
| Low-Income Discount | $\underline{\$ 6.00 / \mathrm{month}}$ | $\underline{\$ 0.2252 / \mathrm{therm}}$ |
| R-4 Rates | $\$ 9.02 / \mathrm{month}$ | $\$ 0.3379 / \mathrm{therm}$ |
| Discount Value in Dollars |  | $\underline{771 \text { therms }}$ |
|  | $\underline{\$ 108.24}$ | $\underline{\$ 260.45}$ |
| Estimated Annual Usage* | $\underline{\$ 368.69}$ |  |
|  | $\underline{5,056}$ |  |
| Discount Value (annually) | $\underline{\$ 1,864,087}$ |  |
| Total Discount Value <br> (per customer, per year, on average) | $\underline{184,654,874}$ |  |
| Number of R-4 Customers | $\$ 0.0101 /$ therm $^{4}$ |  |
|  |  |  |
| Annual Cost of Discount |  |  |
| Total Annual Sales |  |  |
| Recovery Rate |  |  |
| rrounded |  |  |

Note: Numbers may not foot due to rounding.

This recovery rate was approved by the Commission in Docket No. DG 18-137 in its Order No. 26,188 (Nov. 1, 2018) (Attachment ELM-1, Bates 0641-0651) and was included in the LDAC rate beginning November 1, 2018. ${ }^{8}$

[^1]Q. Under the base-rate design and tariff provisions approved by the Commission in Docket No. DG 17-048, was the Company allowed to collect the same revenue from an $R-4$ customer as it did from an $R-3$ customer?
A. Yes. As stated above, R-3 customers and R-4 customers are the same for these purposes. Since R-3 and R-4 customers are treated the same for all purposes except for the R-4 discount, and since the usage of an R-4 customer is the same as the usage of an R-3 customer, then the same distribution revenue is to ultimately be collected from each of these customers. The difference is that a portion of the distribution revenue that the Company would otherwise collect from the R-4 customers instead flows through the LDAC because it is to be collected from all other customers as described above, which is not the case for any part of the revenue collected from R-3 customers. But again, the total revenue that the Company collects from an R-3 customer and an R-4 customer with identical usage should be the same.

## Q. Would you please provide an example?

A. Yes. Using the same rates and volume assumptions shown in Table 1 above, I determined that an R-3 customer would generate revenues of $\$ 614.27$ per year, which the Company would collect entirely through distribution rates. If the same customer took service under the R-4 tariff, the customer would generate only $\$ 245.58$ in revenue annually, based on application of the R-4 rates which had been discounted by $60 \%$. However, as I explained above, the Company would collect the difference between those amounts (\$614.27$\$ 245.58=\$ 368.69$, in this example) from all customers through the RLIAP portion of the

LDAC. When the RLIAP revenues from the LDAC are accounted for, the total revenues for R-3 and R-4 customers should match exactly.

Table 2. Revenue Collection from R-3 and R-4 Customers

|  | R-3 | R-4 |  |
| :---: | :---: | :---: | :---: |
| Customer Rate | \$15.02 | \$6.00 | $a$ |
| Volumetric Rate | \$0.5631 | \$0.2252 | $b$ |
| Annual Usage* | 771 | 771 | c |
| Annual Customer | \$180.24 | \$72.00 | $d=a^{*} 12$ |
| Annual Volumetric | \$434.03 | \$173.58 | $e=b^{*}{ }_{c}$ |
| Recovered through Base Rates | \$614.27 | \$245.58 | $f=d+e$ |
| Recovery through LDAC | - | \$368.69 | $g($ see, Table 1) |
| Total Revenues | \$614.27 | \$614.27 | $h=f+g$ |
| *rounded |  |  |  |

Note: Numbers may not foot due to rounding

## Q. Why is this example important?

A. This example is important because it illustrates the central assumption embedded in the RDM reconciliation calculations that Liberty performed in accordance with the approved, albeit flawed, tariff. This presumption is that an R-3 customer and an R-4 customer should be expected to generate different levels of distribution revenue due to the R-4 customer paying only the discounted R-4 rate. This expectation of differing actual distribution revenue levels contributed to the root cause of the under-collection at issue in this proceeding. This difference in revenue is made up through the separate RLIAP provisions of the LDAC tariff, operating separately from distribution rates and separate from the

RDM. Thus, the RDM tariff provisions incorporated the expectation of differing levels of distribution revenues in setting the allowed revenue target for R-3 and R-4 customers. This presumption of expecting different revenue levels from R-3 and R-4 customers obscured the tariff's mismatched interaction of the lower R-4 allowed revenue targets and later use of non-discounted R-3 rates to calculate the actual revenues collected from all R-3 and R4 customers.

## V. REGULATORY PROCESSES AND APPROVALS FOR THE RDM

Q. Did the Company perform its calculations of the RDM in accordance with approved tariff provisions in both the 2018-2019 and 2019-2020 decoupling cycles?
A. Yes, the Company conducted its reconciliation in strict compliance with the approved tariff provisions in both proceedings. As shown below, the Company's clear adherence to the tariff provisions and collaboration with parties to the COG proceedings were all undertaken with the expectation that implementation of the RDM would result in the Company recovering its authorized revenue requirement each year thereafter and that the proposals, statements, and agreements by or among the parties clearly reflected the same expectation. Despite those efforts and intentions, and as discussed in this testimony, the result was the inadvertent and improper return of approximately $\$ 4$ million to customers.
Q. Did the Company propose the RDM in the context of a base-rate proceeding resulting in the approval of governing tariffs?
A. Yes. As I previously noted in Section III above, the Company submitted a distributionrate petition with the Commission on April 28, 2017, commencing Docket No. DG 17-048.

In that case, the Company submitted the Direct Testimony of Gregg H. Therrien proposing the design for a new revenue decoupling mechanism as a replacement for the LRAM. The Direct Testimony of David B. Simek presented the proposed NHPUC No. 9 tariff, which included language within the LDAC tariff that set forth the terms of the proposed RDM (at Part 17, Section C.1, Original Pages 35-39) (Docket No. DG 17-048, Exhibit 12) (Attachment ELM-1, Bates 0652-0657 and Bates 0961-0966).

## Q. What was the LRAM?

A. The LRAM was a mechanism that allowed the Company to recover distribution revenue that was lost between rate cases as a result of the Company's authorized energy efficiency programs. The LRAM did not enable recovery to account for distribution revenue lost due other factors such as societal energy conservation, weather variations, or changes in economic conditions. In decoupling the Company's distribution revenues from its distribution sales, the RDM is designed to address the impact of conservation and other influences on sales volumes much more broadly than addressed by the LRAM, beyond that directly associated with the Company's energy efficiency programs. Thus, the RDM is a more comprehensive rate mechanism than the LRAM. ${ }^{9}$

[^2]
## A. Intended Operation of the RDM

## Q. How is the RDM intended to operate?

A. At its core, the RDM is broadly designed to recover the total revenue requirement authorized by the Commission in a distribution rate proceeding. To accomplish this objective, the RDM measures the difference between the revenue requirement authorized for collection through distribution rates in the most recent rate proceeding and the revenue level actually collected in a given decoupling cycle. Any differences in the revenues allowed and revenues collected, positive or negative, would be reconciled through an "adjustment factor," the RDAF, so that the Company does not collect any more or less revenue than the total revenue requirement authorized by the Commission.

## Q. Is a target set for recovery of the authorized revenues through the RDM?

A. Yes. To assure the Company recovers no more and no less than the authorized revenue requirement, a target level of revenues must be set based on the revenue requirement authorized by the Commission. With respect to Liberty's RDM, the target for authorized revenues was set by customer class using a Revenue Per Customer ("RPC") approach. Specifically, the number of customers then existing in each rate class was identified, along with the amount of revenue that needed to be collected from each customer (i.e., the revenue per customer, or "RPC") in the class to produce the class contribution to the overall, total authorized revenue requirement. The RPC remains fixed following the conclusion of the rate case and does not change unless or until the Commission authorizes a change in the authorized revenue requirement, which would normally occur in a step adjustment or subsequent distribution rate case.

## Q. How is the RPC used in subsequent periods to operate the RDM?

A. In subsequent periods, the RPC remains fixed (unless or until the Company's revenue authorization changes) but the number of customers the Company serves typically changes from time to time. Under traditional ratemaking, the Company is allowed to keep the revenue produced by new customers taking service under the approved rate tariffs because adding customers inures to the benefit of all customers in future rate cases where fixed costs are spread over a larger base. The RDM is similarly designed to allow the Company to retain the benefits of new customers between rate cases. Under the RPC method, changes in the number of customers increases the Company's revenue but do not cause an over- or under-collection in relation to the revenue requirement authorized in the most recent rate proceeding.

## Q. Would you please provide an example to illustrate this concept?

A. Yes. Assume that at the conclusion of a rate case, the Commission has determined that a utility's residential class included 10,000 customers and the class contribution to the authorized revenue requirement is $\$ 470,000$. This would indicate an RPC of $\$ 47$ per customer (i.e., $\$ 470,000$ divided by 10,000 customers). In some future period, assume that the residential class has grown to 11,000 customers. The total amount the utility would be allowed to collect from that rate class would be the product of the RPC and the updated customer count, or $\$ 517,000$ (i.e., $\$ 47$ per customer times 11,000 customers). ${ }^{10}$

10 The converse is also true. If the number of customers decreases, the Company's authorized revenue requirement would decrease.

In this way, the increase in revenue of $\$ 47,000$ (or 1,000 times $\$ 47$ per customer), does not count as an "over-collection" that would then be refunded to customers by operation of the RDM. Instead, the $\$ 47,000$ becomes part of the "allowed revenue" in the computation of the reconciliation and the Company is able to keep that incremental revenue to offset the costs of adding the new customer until rates are reset in a distribution rate proceeding. In a future rate case, the new customers become part of the customer base and both the costs and revenues flowing from those customers will be counted in the authorized revenue requirement in setting new distribution rates.

## Q. Are there alternatives to using the RPC method in establishing the RDM?

A. Yes, the primary alternative is to establish the allowed revenue target on a company-wide basis, whereby the overall authorized revenue requirement is set for the utility and the RDM operates to collect that total revenue amount regardless of whether the number of customers served by the utility has increased or decreased from the time rates were last set. In this model, the utility gets no credit for adding customers between rate cases. From an industry perspective, this total revenue-requirement method has generally (and widely) been implemented for electric companies, while the RPC method has generally (and widely) been implemented for gas companies. This is because gas utilities are in the business of adding new customers to the distribution system, either through conversion from an alternative fuel within its existing system footprint, or from expanding the system to reach new customers. Total Revenue RDMs do not encourage growth (and, in fact,
discourage growth) because revenues received from new customer additions are in effect "refunded" to existing customers through the RDM. ${ }^{11}$

## Q. Please explain how the RDM reconciliation is designed to work.

A. The RDM is designed to enable a comparison of allowed, or target, revenues with actual revenues on a monthly basis, identifying the differential for each month. At the end of each year, the monthly over- or under-collections are aggregated resulting in a total, net revenue adjustment that is either refunded to customers or collected from customers through the RDAF starting November 1 of the following year.

## Q. Would you provide an example to illustrate this concept?

A. Yes. For November 1, 2018, the Company's target revenue from the R-3 rate class, based on the revenue requirement the Commission had just authorized in the recently concluded rate case, was $\$ 4,145,546$. The customer count for the R-3 customer class at the time of the rate case was 71,747 , so that the RPC was computed to be $\$ 57.78$ per customer ( $\$ 4,145,546$ divided by 71,747 ). ${ }^{12}$ This amount of $\$ 4,145,546$ represented the contribution of the R-3 rate class to the total revenue requirement authorized in Docket No. DG 17-048.

## B. Initial RDM Tariff Provisions

Q. Now that more experience with the RDM exists, what is the key clarification that determined whether the RDM tariff provisions created a mismatch between the

11 See, Exhibit 27A in Docket No. DG 17-048 (Rebuttal Testimony of Gregg H. Therrien), at Bates 196 (Attachment ELM-1, Bates 0752).
12 See, Exhibit 3 in Docket No. DG 19-145 (Revised Pages of Simek/McNamara Testimony w/Atts.) (Attachment ELM-1, Bates 1525).

## allowed revenue target and actual revenue collections for the R-4, low-income eligible rate class?

A. As discussed at the outset of this testimony, the key clarification that is necessary to avoid the inadvertent mismatch is whether: (1) the RDM tariff provisions aggregate R-3 customers and R-4 customers into a single category for purposes of developing the "allowed revenue target;" or, (2) the RDM tariff provisions create separate groups for R-3 and R-4 customers so that they would have separate allowed revenue targets. If the tariff separates these two groups, then the low-income discount should apply to the allowed target revenues for the R-4 rate class, but not to the R-3 rate class. However, if these two customer groups are treated as an aggregated whole, i.e., as a combined residential customer group, then the R-3 and R-4 customers should be treated exactly the same for purposes of setting the allowed revenue target. Since this distinction was not identified until the Company's most recent rate case, Docket No. DG 20-105, the iterations of the tariff provisions varied between these two models without understanding the ramifications.

## Q. Please describe the Company's proposed RDM, as submitted in the Company's

 initial rate filing in Docket No. DG 17-048.A. In its initial filing in Docket No. DG 17-048, the Company submitted Mr. Therrien's prefiled direct testimony to present the design of the Company's proposed RDM and associated tariff provisions. Specifically, the Company included language in proposed NHPUC No. 9 implementing the RDM through Section 17(C.1) of the LDAC tariff("Initial Proposed RDM Tariff"). The Initial Proposed RDM Tariff described the manner in which the Company would annually true up "Actual Base Revenue" versus "Target Revenues,"
and recover or return the resulting difference through the RDAF in rates. Section 17(C.1) also described the documentation that the Company would provide with its annual RDAF filings.

## Q. How did the Company's Initial Proposed RDM Tariff language in Section 17(C.1)

define the manner in which the allowed revenue target and actual revenue collection would be established and reconciled?
A. The Initial Proposed RDM Tariff established the following definitions in Section 17(C.1.4):
a. Actual Base Revenue per Customer is the actual revenue derived from the Company's base rates divided by the Actual Number of Customers for a given season for a Customer Class Group.
b. Actual Number of Customers is the actual number of customers for the applicable Customer Class Group for the most recently completed Winter Season or Summer Season. Actual Number of Customers shall be calculated by summing the monthly equivalent bills for bills for a given season for a Customer Class Group and dividing by the number of months in each Season.
c. Customer Class is the group of all customers taking service pursuant to the same Rate Schedule.
d. Customer Class Group is the group of Rate Schedules combined for purposes of calculating the Revenue Decoupling Adjustment amounts. The three Customer Class Groups are as follows: (1) The Residential Non-Heating Customer Class Group (CG1) shall consist of all customers taking service pursuant to the Company's residential non-heating rate schedule R-1. (2) The Residential Heating Customer Class Group (CG2) shall consist of all customers taking service pursuant to the Company's residential heating rate schedules $R-3$, and $R-4$. (3) The Commercial and Industrial Customer Class Group (CG3) shall consist of all customers taking service pursuant to one of the Company's general service rate schedules, G-41, G-42, G-43, G-51, G-52, G-53 and G-54.

Sections (e) and (f), omitted
g. Benchmark Base Revenue per Customer is the allowed average revenue per Customer for a given season for a Customer Class Group, reflecting the base
revenue from the Company's base rate case or other proceeding that results in an adjustment to base rates. The following are the Benchmark Base Revenue per Customer values as approved by the Commission in Docket No. DG 17-048:

See, DG 17-048, NHPUC No. 9, Attachment DBS-TARIFF-2, dated 4/28/2017, Original Page 36 (highlighting added) (Attachment ELM-1, Bates 0962).

As indicated by the plain language of these provisions, rate classes R-3 and R-4 were clearly and unambiguously combined as a "Customer Class Group." Further, the Benchmark Base Revenues (or "allowed" or "target" revenues) were set for the "Customer Class Group" on an aggregated basis. This treatment precluded any application of the lowincome discount rate in setting the allowed revenue target because the low-income discount rate applies only to the R-4 customer class and would not be applied where the R-3 and R4 customer classes are aggregated into a single "Customer Class Group."

## Q. Did the Revenue Decoupling Adjustment Formulas included in the Initial Proposed

 RDM Tariff also contemplate that the reconciliation would be calculated on the basis of the "Customer Class Group?"A. Yes. The RDAF formulas set forth in proposed DG 17-048, NHPUC No. 9, Attachment DBS-TARIFF-2, dated 4/28/2017, Original Page 37-38 (Attachment ELM-1, Bates 09630964) consistently use the term "applicable Customer Class Group" as the basis for each component of the equation, as follows:

T-1
ACUSTS ${ }^{\text {CG: }}$ The Actual Number of Customers for the applicable Customer Class Group for the most recently completed Winter or Summer Season (T-1). Actual number of customers for each Winter or Summer Season shall be the average number monthly customers in that season, calculated by summing the number of
equivalent bills in each month of the most recently completed Winter or Summer Season, and dividing by the number of months in the Season.
T-1
$A R P C^{C G}$ : The Actual Base Revenue Per Customer for the applicable Customer Class Group for the most recently completed Winter or Summer Season (T-1), as defined in Section 4.0. For purposes of calculating the Actual Base Revenue per Customer, base revenues for Low Income rate class R-4, shall be determined based on non-discounted rate R-3.

T-1
$B R P C^{C G}: \quad$ The Benchmark Base Revenue Per Customer for the applicable Customer Class Group as determined in accordance with Section 4.0(A) for the most recently completed Winter or Summer Season (T-1).

This language precluded any application of the low-income discount rate in setting the allowed revenue target because the low-income discount rate applies only to the R-4 customer class and would not be applied where the R-3 and R-4 customer classes are aggregated into a single "Customer Class Group." ${ }^{13}$

See, DG 17-048, NHPUC No. 9, Attachment DBS-TARIFF-2, dated 4/28/2017, Original Page 36 (highlighting added) (Attachment ELM-1, Bates 0962).

## Q. How did the Initial Proposed RDM Tariff describe the operation of the Revenue Decoupling Adjustment?

A. The Initial Proposed RDM Tariff described the operation of the annual Revenue Decoupling Adjustment, as follows:

Revenue Decoupling Adjustment shall be determined by calculating the difference between the Actual Base Revenue per Customer and the Benchmark Base Revenue per Customer, and multiplying that difference by the Actual Number of Customers for the applicable Customer Class Group. The Revenue Decoupling Adjustment shall equal the sum of the

13 Note that this language would have avoided the issue raised in this testimony because it specifically precluded use of the R-4 discount when calculating both the benchmark, or allowed, revenue and the actual revenue because it required both sides of the equation to use the non-discounted R-3 rate for R-4 customers.
adjustments calculated for each of the three Customer Class Groups and shall include a reconciliation component.

See, DG 17-048, NHPUC No. 9, Attachment DBS-TARIFF-2, dated 4/28/2017, Original Page 36 (highlighting added) (Attachment ELM-1, Bates 0962).

## Q. Was a settlement ultimately reached in Docket No. DG 17-048 on a proposed RDM mechanism?

A. Yes. Following the Company's initial filing, substantial discussion occurred in the docket in relation to a range of issues, including the Company's revenue decoupling proposal. In February 2018, the Company reached a settlement with the Office of the Consumer Advocate ("OCA"), a party to the proceeding, which was submitted to the Commission for approval on March 2, 2018 (the "Revised Agreement"). ${ }^{14}$ Among resolutions to other issues raised in the proceeding, the Settlement Agreement proposed a full decoupling mechanism using the RPC method. Commission Staff did not join the Settlement Agreement.

## Q. Did the Revised Agreement adopt the Company's Initial Proposed RDM Tariff, as

 filed, or were changes contemplated in relation to the implementation of the RDM?A. The Revised Agreement did not adopt the Company's Initial Proposed RDM Tariff provisions, as filed. However, Section II.F of the Revised Agreement did contemplate that the Company would implement a full decoupling mechanism comprised of the following elements: (1) real-time weather normalization, calculated at the individual customer level;

14 Exhibit 29 in Docket No. DG 17-048, titled Revised Agreement Regarding Permanent Rates at Bates 010 (Section II.F) (Attachment ELM-1, Bates 1088). The revised agreement contained minor changes to the original agreement that had been filed a few days earlier.
(2) a revenue per customer design, with accrual calculations at the rate class level and billing rates aggregated into two rates - Residential and Commercial \& Industrial ("C\&I);
(3) Managed Expansion Program customers would be subject to decoupling, but the expansion surcharge dollars (i.e., the $30 \%$ distribution premium) would be excluded from the decoupling calculation; and (4) special contract customers will be excluded entirely from the decoupling calculation.

Thus, the Revised Agreement expressly contemplated that the RDM would take the form of an RPC model, with R-3 and R-4 customers aggregated into the "Residential" customer group.

More specifically, with respect to the details of applying the RPC method, Section II.F of the Revised Agreement stated that:
[T]he annual revenue per customer adjustment will be determined by calculating the difference between actual annual distribution revenue per customer and approved annual distribution revenue per customer for two groups of customers: (a) the residential classes and (b) the commercial and industrial classes. Approved annual distribution revenue per customer for each of these two groups will be based on the approved distribution revenues and test year average customer counts for each group. The difference in total distribution revenues is calculated using this revenue per customer variance multiplied times the actual average annual customer count. This amount will be recovered from or refunded to each group over the subsequent 12 -month period through a uniform charge per therm for each group

Exhibit 29 in Docket No. DG 17-048, at 11 (highlighting added) (Attachment ELM-1, Bates 1089).

Further, the Revised Agreement stated that the new decoupling mechanism would take effect beginning on November 1, 2018. On that date, the RDM would replace the LRAM and the Company would cease any and all recovery of lost revenues attributable to energy efficiency programs outside of the RDM. Id. at 11-12.

## Q. Did the Commission approve the Revised Agreement?

A. No, not in its entirety. On April 27, 2018, the Commission issued Order No. 26,122, largely rejecting the Revised Agreement and instead authorizing a rate increase based on the Commission's own resolution of the underlying revenue-requirement issues. The Commission's decision on the proposed Revised Agreement also addressed other issues, such as rate design and revenue decoupling. Order No. 26,122, at 8 (Attachment ELM-1, Bates 1125).

With respect to revenue decoupling, the Commission approved the revenue decoupling proposal "in concept," subject to certain modifications "for clarity and to facilitate implementation." Id. at 45. Noting that the RDM was "slated for November 1 [implementation]," the Commission directed Liberty to file illustrative tariffs demonstrating the rates, terms, and conditions required to implement decoupling "in conformance with existing law," within 45 days of the date of the Order. $\underline{I d}$. at 45-46. The due date for this compliance filing was June 11, 2018.

None of the modifications made by the Commission altered the RPC method outlined in Section II.F of the Revised Agreement for implementation of the RDM. Id.

## C. First Compliance Tariff (June 11, 2018)

## Q. Did the Company comply with Order No. 26,122 in relation to the revenue

## decoupling directives?

A. Yes. On June 11, 2018, the Company submitted a compliance tariff for the Commission's review to implement the RDM (the "First Compliance Tariff") (Attachment ELM-1, Bates 1200-1213). Specifically, the Company submitted "Attachment A," which presented revised tariff provisions for Section 17 of the Company's LDAC tariff. The revised LDAC tariff provisions in the First Compliance Tariff established the RDM and introduced the Revenue Decoupling Adjustment Clause ("RDAC") in Section 17(D), comprising the mechanism by which the Company's actual, collected revenues would be reconciled to its authorized, target revenues.

## Q. What was the purpose of the RDAC, as stated in the First Compliance Tariff?

A. As indicated in the LDAC tariff submitted in the First Compliance Tariff (June 11, 2018), the purpose of the RDAC was to:
[A]llow the Company, subject to the jurisdiction of the NHPUC, to adjust, on an annual basis, its rates for firm gas sales and firm transportation in order to reconcile Actual Base Revenue per Customer with Benchmarked Base Revenue per Customer." ${ }^{15}$
Q. Did the specific tariff terms of the RDM carry over from the Company's initial tariff filed in Docket No. DG 17-048, to the First Compliance Tariff?
A. No. As stated earlier, the decoupling mechanism described in the Revised Agreement made certain changes to the Company's initial decoupling proposal and, thus, those changes had to be incorporated into the language in the First Compliance Tariff.
Q. How were the terms "Actual Base Revenue" and "Customer Class" defined in the

## First Compliance Tariff?

A. In the First Compliance Tariff, the use of the term "Customer Class Group" was maintained, but slight modifications were made to the definitions of "Actual Base Revenue" and "Benchmark Base Revenue Per Customer," in order to address a separate issue under discussion regarding customer counts. These wording changes inadvertently changed the basis of the RPC targets from "Customer Class Groups" to "Customer Class." Specifically, the definitions used in the First Compliance Tariff were as follows:
a. Actual Base Revenue is the actual revenue derived from the Company's distribution rates for a given Decoupling Year for a Customer Class. The Company will use monthly distribution revenues and Actual Number of Customers to determine the Monthly Actual Base Revenue per Customer.

## As compared to the Initial Proposed RDMTariff:

Actual Base Revenue per Customer is the actual revenue derived from the Company's base rates divided by the Actual Number of Customers for a given season for a Customer Class Group.
b. Actual Number of Customers is the actual number of Equivalent Bills for the applicable Customer Class for the applicable month of the Decoupling Year.
c. Billing Year is the 12 -months commencing November 1 immediately following the completion of the Decoupling Year.
d. Customer Class is the group of all customers taking service pursuant to the same Rate Schedule.
e. Customer Class Group is the group of Rate Schedules combined for purposes of calculating the Revenue Decoupling Adjustment billing rates. The two Customer Class Groups are as follows:

Residential Customer Class Group (CG1): defined as both Residential Non-Heating Customer Class and Residential Heating Customer Class, shall consist of all customers taking service pursuant to the Company's residential rate schedules. CG1 shall include customers taking service under rate schedules $\mathrm{R}-1, \mathrm{R}-3, \mathrm{R}-4, \mathrm{R}-$ 5, R-6 and R-7.

Commercial and Industrial Customer Class Group (CG2): shall consist of all customers taking service pursuant to one of the Company's general service rate schedules, G-41, G-42, G-43, G-44, G-45, G-46, G-51, G-52, G-53, G-54, G-55, G-56, G-57 and G-58.

Sections $f, g$, and $h$, omitted
i. Benchmark Base Revenue per Customer is the monthly allowed distribution revenue per Equivalent Bill for a given Decoupling Year for a given Customer Class, reflecting the distribution revenue level and approved equivalent bills from the Company's most recent rate case or other proceeding that results in an adjustment to base rates. Benchmark Base Revenue per Customer will be calculated for each month based on the distribution rates in effect at the start of the Decoupling Year and the calculation will be revised for the remaining months of each Decoupling Year if there is a distribution rate change that occurs following the beginning month of each Decoupling Year.

> As compared to the Initial Proposed RDMTcriff:
> Benchmark Base Revenue per Customer is the allowed average revenue per Customer for a given season for a Customer Class Group, reflecting the base revenue from the Company's base rate case or other proceeding that results in an adjustment to base rates. The following are the Benchmark Base Revenue per Customer values as approved by the Commission in Docket No. DG 17-048:

As demonstrated by the highlighted text above, the precise wording of the First Compliance Tariff called for the Benchmark Base Revenue per Customer to be set by Customer Class rather than by Customer Class Group, thereby separating the R-3 and R-4 customer classes for purposes of setting the allowed revenue target. This change in language inadvertently required the allowed revenue target (or Benchmark Base Revenue per Customer) to be set individually for the R-3 and R-4 customer classes, which thus caused the low-income discount to be included in the target R-4 revenues.
Q. Did the Revenue Decoupling Adjustment Formulas included in the First Compliance Tariff follow the changes that were made to the definitions, as compared to the Initial Proposed RDM Tariff?
A. Yes. The Revenue Decoupling Adjustment Formulas set forth in the First Compliance Tariff consistently utilize the term "applicable Customer Class" as the basis for each component of the equation, as follows:

$$
\begin{array}{cl}
\text { ACUSTS }_{T-1}^{C G} \dot{1} & \begin{array}{l}
\text { The Actual Number of Equivalent Bills for the applicable Customer Class } \\
\text { for the most recently completed Decoupling Year (T-1) }
\end{array} \\
A R_{T-1}^{C G}: & \begin{array}{l}
\text { The Actual Base Revenue for the applicable Customer Class for the most } \\
\text { recently completed Decoupling Year, (T-1), as defined in Section 4(D). } \\
\text { For purposes of calculating the Actual Base Revenue, base revenues for } \\
\text { Low Income rate class R-4, shall be determined based on non-discounted } \\
\text { rate R-3. }
\end{array} \\
P C_{T-1}^{C G}: & \begin{array}{l}
\text { The Benchmark Base Revenue Per Equivalent Bill for the applicable } \\
\text { Customer Class as determined in accordance with Section 4 (D) for the most } \\
\text { recently completed Decoupling Year, stated on a monthly basis (T-1). }
\end{array}
\end{array}
$$

Moreover, as shown in the highlighted language, the definition of Actual Base Revenue specifically states that base revenues for the low-income R-4 customer class will be determined on the basis of non-discounted R-3 rates.

Although this language regarding the interplay of R-3 and R-4 revenue was included in the formula definition of Actual Base Revenue in both the Initial Proposed RDM Tariff and the First Compliance Tariff, there was no indication or recognition at this time that there was an embedded mismatch with the "Customer Class" language used in defining the Benchmark Base Revenue target in the First Compliance Tariff. The changes made between the Company's Initial Proposed RDM Tariff and the First Compliance Tariff were made to solve issues unrelated to the low-income discount rate or the specifics of computing revenue decoupling true-ups for the R-3 and R-4 customer classes. Therefore, the mismatch was not identified until it was time to put these definitions into use in the course of performing the first annual reconciliation the following year.

## Q. What happened next, after the filing of the First Compliance Tariff on June 11, 2018?

A. As noted above, the Company submitted the First Compliance Tariff on June 11, 2018. Liberty contacted Commission Staff a week after the filing to arrange a meeting to discuss the compliance filing and obtain Staff's comments, as directed by the Commission. After the first agreed meeting date had to be cancelled, Staff did not provide Liberty with additional dates on which it could meet. Over the succeeding months, Liberty asked Staff for status updates on Staff's review of the compliance filing but received no substantive responses. ${ }^{16}$

On September 24, 2018, the Commission issued a letter stating it "has reviewed the illustrative tariff and believes additional information is needed concerning three issues." All three stated issues related to the Company's proposed "real-time weather normalization" proposal.

On October 1, 2018, the Company submitted a response to the Commission relating exclusively to the three issues raised on "real-time weather normalization" (Liberty Response to September 24 Secretarial Letter) (Attachment ELM-1, Bates 1214-1229).
Q. Did the Company submit revisions to the First Compliance Tariff before its implementation on November 1, 2018?
A. Yes. On October 1, 2018, in addition to submitting a response to the September 24

16 Source: Liberty Response to September 24 Secretarial Letter, October 1, 2018, at paragraph 6 (Attachment ELM-1, Bates 1216).

Secretarial Letter, the Company submitted a "Revised Proposed Section 17" of the Company's tariff in clean and redlined form. None of the changes made to the First Compliance Tariff in this filing pertained to the definitions or formula section specific to the treatment of the R-4 Customer Class for purposes of determining Benchmark or Actual Base Revenue.

The Commission conducted a hearing on the proposed "Revised Proposed Section 17" RDM tariff provisions and related matters on October 19, 2018.

On October 22, 2018, the Company submitted a second "Revised Proposed Section 17," to incorporate edits proposed by Commission Staff (Attachment ELM-1, Bates 1230-1265). Again, none of the changes made to the First Compliance Tariff pertained to the definitions or formula section specific to the treatment of the R-4 Customer Class for purposes of determining Benchmark or Actual Base Revenue.

On October 31, 2018, the Commission issued a Secretarial Letter approving the Company's "Second Revised Proposed Section 17" as the RDM Tariff (Attachment ELM-1, Bates 1266-1267).

On November 2, 2018, the Commission issued Order No. 26,187 (Attachment ELM-1, Bates 1268-1283), formally approving the Second Revised Proposed Section 17. I will hereinafter refer to this as the "Approved RDM Tariff." In Order No. 26,187, at page 5, the Commission reviewed the history of changes to the proposed RDM tariff provisions, stating that:

On June 11, 2018, Liberty submitted an illustrative tariff to implement decoupling, including real-time weather normalization, as directed in the April Order at 45-46. Liberty submitted an updated version on October 22, after receiving input from Staff and the OCA. At the October 19 hearing, Liberty agreed to make additional changes suggested by the Commission.

Further, the Commission approved the proposed RDM tariff provisions, stating:
We reviewed Liberty's illustrative tariff filed on June 11 as well as the revised version filed October 22. We find that the October 22 tariff adequately describes the decoupling mechanism, including the real-time weather adjustment, and we approve it. We require Liberty to file a compliance version of this tariff within 15 days of this order.

Order No. 26,187, at 10 (emphasis added).

The Company submitted the Approved Decoupling Tariff on November 16, 2018 (Attachment ELM-1, Bates 1284-1329), in accordance with Order No. 26,187. The Company did not propose or make any changes to the RDM tariff provisions in the Approved Decoupling Tariff and the Approved Decoupling Tariff became the operative set of terms and conditions governing the RDM and RDAC computations.

## D. First RDAF Reconciliation (Docket No. DG 19-145)

Q. What is a "Decoupling Year" and what period was covered in the first "Decoupling Year"?
A. The "Decoupling Year" is the 12-month period for reconciliation of target revenues and actual revenues collected (per the tariff, from September through August annually). As stipulated to in the Settlement Agreement, and as approved by the Commission, the first

Decoupling Year ran from November 2018 to August 2019. ${ }^{17}$ The first reconciliation was performed on the basis of actual data ending August 31, 2019, and projected data for September and October 2019. Actual data for September and October 2019 was included in the reconciliation for the subsequent Decoupling Year.

## Q. When did the Company reconcile the first Decoupling Year?

A. In September 2019, the Company submitted its annual Cost of Gas filing to set gas factors for the 2019-2020 COG year. The Company included the 2018-2019 RDM reconciliation in this COG filing. The Commission docketed the filing as Docket No. DG 19-145. Including the reconciliation with the COG proceedings made sense because any revenues recovered or refunded through the RDAF would become part of the LDAC, which has long been adjusted as part of the fall COG filing.

## Q. What are the key comparative elements of the annual revenue adjustment calculation that drive the results of the RDM reconciliation?

A. There are two key comparative elements driving the results of the RDM reconciliation. First, the "Benchmark Base Revenue" is the revenue-per-customer or "RPC" target authorized by the Commission for each rate class in the distribution rate proceeding. In Section 4(a) of this testimony, I provided an example that illustrates how this value is calculated.

17 See, Order No, 26,122 (April 27, 2018) (Attachment ELM-1, Bates 1118-1199); Order No. 26,187 (November 2, 2018) (Attachment ELM-1, Bates 1268-1283); and original and revised settlement agreements as filed on February 27, 2018, and March 2, 2018, in DG 17-048 (Attachment ELM-1, Bates 1079-1117). The RDM took effect on November 1, 2018. In the Approved Decoupling Tariff, NHPUC No, 10 Gas Tariff, First Revised Page 35, at Section D.4.f, the first "Decoupling Year" is defined as November 1, 2018, through August 31, 2019, and each subsequent Decoupling Year is the 12 months commencing September 1 through August 31 of the next year.

Second, is Actual Base Revenue per Customer ("Actual Base Revenue"). The Actual Base Revenue constitutes the Company's actual revenue collections, which, according to the tariff, would be determined using "the actual revenue derived from the Company's distribution rates for a given Decoupling Year," as well as the actual number of customers that the Company served in a year. ${ }^{18}$ Put another way, the Actual Base Revenue was designed to equal the Company's actual revenues for a given class during a year, divided by the actual number of customers served in the rate class during the same year.
Q. Does Actual Base Revenue include revenues from components charged to customers as part of the LDAC?
A. No. LDAC charges are not "distribution rates" and the tariff language specifically established that the revenue comprising the Actual Base Revenue would be generated exclusively by distribution rates.
Q. Earlier in your testimony, you explained that the Company is reimbursed for the revenues associated with extending the low-income discount to the $\mathrm{R}-4$ rate class through the LDAC. That being the case, is the RDM designed to count the R-4 reimbursement revenues collected through the LDAC in the RDM?
A. No, the Approved Decoupling Tariff specifically states that "[f]or purposes of calculating the Actual Base Revenue, base revenues for Low Income rate class R-4, shall be determined based on non-discounted rate R-3." ${ }^{19}$ As a result, the revenues associated with

18 Id.
$19 \quad$ Second Revised p. 37.
extension of the low-income discount rate to the R-4 customer class are already accounted for by virtue of the fact that the formula equation states that, for purposes of calculating the Actual Base Revenue, base revenues for Low Income rate class R-4 shall be determined based on non-discounted rate R-3.

## Q. When did the Company first calculate the Benchmark Base Revenue?

A. The Benchmark Base Revenue targets were submitted to the Commission in September 2018, in advance of the implementation of the RDM on November 1, 2018, as part of the Company's COG filing in Docket No. DG 18-137. ${ }^{20}$ The filed Benchmark Base Revenue targets for the R-3 and R-4 classes are shown below in Table 3.

Table 3. Benchmark Base Revenue Targets Submitted in Docket No. DG 18-137

|  | R-3 |  |  |  | R-4 |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Customers | Target <br> Revenue | Benchmark <br> RPC |  | Customers | Target <br> Revenue | Benchmark <br> RPC |
| January | 76,501 | $\$ 6,925,912$ | $\mathbf{\$ 9 0 . 5 3}$ |  | 5,629 | $\$ 191,604$ | $\mathbf{\$ 3 4 . 0 4}$ |
| February | 70,269 | $\$ 6,006,068$ | $\mathbf{\$ 8 5 . 4 7}$ |  | 5,175 | $\$ 163,736$ | $\mathbf{\$ 3 1 . 6 4}$ |
| March | 71,991 | $\$ 5,267,976$ | $\mathbf{\$ 7 3 . 1 8}$ |  | 5,301 | $\$ 153,105$ | $\mathbf{\$ 2 8 . 8 8}$ |
| April | 75,178 | $\$ 3,465,023$ | $\mathbf{\$ 4 6 . 0 9}$ |  | 5,515 | $\$ 109,479$ | $\mathbf{\$ 1 9 . 8 5}$ |
| May | 68,613 | $\$ 2,308,483$ | $\mathbf{\$ 3 3 . 6 5}$ |  | 5,072 | $\$ 66,579$ | $\mathbf{\$ 1 3 . 1 3}$ |
| June | 73,366 | $\$ 1,894,274$ | $\mathbf{\$ 2 5 . 8 2}$ |  | 5,405 | $\$ 56,646$ | $\mathbf{\$ 1 0 . 4 8}$ |
| July | 74,096 | $\$ 1,686,231$ | $\mathbf{\$ 2 2 . 7 6}$ |  | 5,462 | $\$ 50,195$ | $\mathbf{\$ 9 . 1 9}$ |
| August | 70,010 | $\$ 1,601,723$ | $\mathbf{\$ 2 2 . 8 8}$ |  | 5,162 | $\$ 48,023$ | $\mathbf{\$ 9 . 3 0}$ |
| September | 70,749 | $\$ 1,797,279$ | $\mathbf{\$ 2 5 . 4 0}$ |  | 5,214 | $\$ 51,492$ | $\mathbf{\$ 9 . 8 8}$ |
| October | 71,998 | $\$ 2,621,900$ | $\mathbf{\$ 3 6 . 4 2}$ |  | 5,293 | $\$ 74,427$ | $\mathbf{\$ 1 4 . 0 6}$ |
| November | 68,057 | $\$ 4,000,612$ | $\mathbf{\$ 5 8 . 7 8}$ |  | 5,032 | $\$ 112,783$ | $\mathbf{\$ 2 2 . 4 2}$ |
| December | 74,878 | $\$ 5,910,427$ | $\mathbf{\$ 7 8 . 9 3}$ |  | 5,519 | $\$ 166,171$ | $\mathbf{\$ 3 0 . 1 1}$ |

20 See, September 4, 2018, Initial Filing of Winter 2018/2019 Cost of Gas and Summer 2019 Cost of Gas, Docket No. DG 18-137, Testimony of Simek/McNamara, Schedule 19, Bates 122 (Attachment ELM-1, Bates 1412).

## Q. Why were the R-4 Benchmark Base Revenue targets lower than the R-3 Benchmark

## Base Revenue targets?

A. The Benchmark Base Revenue targets were developed in strict accordance with the definitions set forth in the Approved Decoupling Tariff, following these three steps:

1. LDAC Tariff, Section 17, Paragraph D.4.i, states that:

Benchmark Base Revenue per Customer is the monthly allowed distribution revenue per Equivalent Bill for a given Decoupling Year for a given Customer Class, reflecting the distribution revenue level and approved equivalent bills from the Company's most recent rate case or other proceeding that results in an adjustment to base rates. Benchmark Base Revenue per Customer will be calculated for each month based on the distribution rates in effect at the start of the Decoupling Year and the calculation will be revised for the remaining months of each Decoupling Year if there is a distribution rate change that occurs following the beginning month of each Decoupling Year.
2. LDAC Tariff, Section 17, Paragraph D.4.d, states that:

Customer Class is the group of all customers taking service pursuant to the same Rate Schedule.
3. The "distribution rates in effect at the start of the Decoupling Year" for the R-4 customer class are set forth in the R-4 Rate Schedule. The R-4 Rate Schedule establishes the distribution rates applicable to the low-income customer class. The R-4 Rate Schedule states that customers are subject to "Delivery Charge" for all therms used, which is discounted by $60 \%$ from the "Delivery Charge" for the R-3 Rate Schedule (i.e., all therms sold at $\$ 0.2201$ rather than $\$ 0.5502$ ).

The R-4 Rate Schedule for the R-4 customer class reflects discounted "delivery charges," set in the Company's most recent distribution rate proceeding. Thus, by definition of the Approved Decoupling Tariff, the R-4 Benchmark Base Revenues were to be set on a discounted basis.

## Q. Did the Company's approach adhere to the RDM tariff provisions in the Approved

 Decoupling Tariff?A. Yes. Strictly adhering to the approved tariff provisions produced Benchmark Base Revenue targets for the R-4 class that were $60 \%$ lower than the R-3 revenue target for the same month. ${ }^{21}$ This is because the Approved Decoupling Tariff required the Company to set the Benchmark Base Revenue target for the R-4 rate class, reflecting the "distribution revenue level and approved equivalent bills" associated with the Company's most recent rate case. These rates are discounted for the R-4 class, as expressly shown in the R-4 Rate Schedule. Thus, the Company established the Benchmark Base Revenue for the R-4 customer class at the $60 \%$ discount to the R-3 customer class level.
Q. In preparing the first reconciliation in September 2019, did the Company recognize that there was a potential mismatch between the Benchmark Base Revenue target and the Actual Base Revenue?
A. Yes. As the Company was preparing the filing according to the tariff provisions, the results showed a relatively large over-collection of base revenues, which was not expected and appeared unusual. As the Company examined what could be causing the unusual differential, the Company identified that there was a mismatch occurring between the Benchmark Base Revenue targets and the Actual Base Revenue computation, which would make it appear that a refund was due to customers when it was not. Therefore, as part of the Company's initial filing in Docket No. DG 19-145, the Company explained that a

21 Because of differences in consumption between R-3 and R-4 customers, the R-4 revenue targets are close to, but not exactly, $60 \%$ less than the R-3 revenue targets for each same month.
mismatch of revenues was occurring. ${ }^{22}$ Specifically, Company Witnesses David Simek and Catherine McNamara explained as follows:

The approved Benchmark Base Revenue per Customer calculation uses low-income residential heating revenue (rate R-4) in the calculation while the Actual Base Revenue per Customer calculation uses the residential heating rate (rate $\mathrm{R}-3$ ) to calculate the rate $\mathrm{R}-4$ revenue. In other words, the formulas in the tariff use the R-4 rate to calculate the benchmark R-4 revenue per customer and use the R-3 rate to calculate the actual R-4 revenue per customer.

## This statement summarized the issue succinctly and correctly.

Illustratively, the Company attempted to alert the parties to the mismatch caused by the lack of a comparative basis between the Benchmark Base Revenue target and Actual Base Revenue, as defined in the tariff.

[^3]
## Q. How did Company Witnesses Simek and McNamara address this situation in their

 testimony submitted in Docket No. DG 19-145?A. In view of the relatively large revenue refund that resulted from strictly following the definitions and formulas in the Approved Decoupling Tariff, Company Witnesses Simek and McNamara developed an alternative RDAF calculation that would eliminate the mismatch by placing the Benchmark Base Revenue targets and Actual Base Revenue computation on the same, comparative basis. The Company then presented the two alternative computations in the reconciliation of the 2018-2019 Decoupling Year.

The first computation used the values derived from the definitions and formulas in the tariff, which meant that the R-4 discounted "delivery charge" was used to develop the Benchmark Base Revenue targets and the non-discounted R-3 rates were used to calculate the Actual Base Revenue collections for the R-4 customer class. This configuration is illustrated above and adhered strictly to the tariff provisions.

The second computation was developed to reflect the "intent" or proper operation of the RDM mechanism, meaning that they calculated both the Benchmark Base Revenue targets and the Actual Base Revenue collections on a comparative basis, using the R-4 customer class (discounted) delivery rates for the Benchmark Base Revenue targets and the actual R-4 revenues for the Actual Base Revenues. This computation reduced the refund due to customers for the first decoupling year to a level that would be more reasonably expected for an RDM reconciliation. Illustratively, this alternative configuration was:

## Q. What were the specific results of the two alternative computations?

A. The results of the two computations showed that adhering to the tariff formula significantly overstated the size of the RDAF reconciliation, as shown in Table 4, below. When the Benchmark Base Revenue target is calculated using discounted R-4 rates and is reconciled against Actual Base Revenues calculated using the same discounted rate, the results indicate that the Company over-collected its authorized revenues for this class by only $\mathbf{1 8}$ percent, or about $\$ 29,000$, which would be returned to customers through the RDAF. Conversely, when the non-discounted R-3 rates are used to impute actual revenues and are compared to the discounted R-4 revenue targets as called for in the tariff equation, the calculation indicates that revenues were over-collected by 67 percent, or about $\$ 268,000$.

Table 4. Proposed Alternatives for RDAF Calculation for R-4 $\mathbf{4 3}^{23}$


23 The variation in the RPC figures between Table 3, the initially approved RPCs, and Table 4, the RPCs used the following year during the first reconciliation arises from the distribution rate adjustment that occurred as a result of the Cast Iron/Bare Steel filing earlier in 2018, Docket No. DG 19-054. See, Order No. 26, 266 (June 28, 2019).

| Sales volumes | 566,467 | 566,467 |
| :--- | :---: | :---: |
| Volumetric rate | $\$ 0.2228$ | $\mathbf{\$ 0 . 5 5 0 2}$ |
| Sales revenues | $\$ 126,209$ | $\$ 311,670$ |

Q. Did these alternative computations reveal a mismatch embedded in formula for the RDM reconciliation?
A. Yes. These alternative computations revealed, for the first time, that an inherent mismatch was created by the approved tariff language and that, by its operation, the tariff terms were effectively causing the Company to provide the low-income discount twice. However, at this juncture, the "mismatch" appeared to result from the fact that the delivery rates charged to customers by virtue of the approved R-4 rate schedule were discounted, but the formula for computation of the Actual Base Revenues in the Approved Decoupling Tariff expressly called for use of the non-discounted R-3 revenues to calculate the Actual Base Revenues for purposes of the RDM reconciliation. Thus, focus was centered on the use of the R-3 revenues for computation of the Actual Base Revenue collections, which appeared anomalistic given that the development of Benchmark Base Revenue targets is the first step of the sequence, and the targets were set on a discounted basis.

Therefore, with the alternative computation, Company Witnesses Simek and McNamara suggested that the actual (discounted) revenues for the R-4 customer class should be used to compute the Actual Base Revenues for the reconciliation rather than the actual (nondiscounted) revenues for the R-3 customer class, which was not discounted.

## Q. Did participants to the 2019 COG proceeding agree with the Company's

 recommendation to use the discounted $\mathrm{R}-4$ rates to calculate the Actual Base
## Revenue collections for the RDM reconciliation?

A. No. During a technical session conducted on September 23, 2019, Commission Staff presented its opinion to the Company that the use of the (discounted) R-4 rates to calculate the Benchmark Base Revenue targets and the (non-discounted) R-3 rates to calculate Actual Base Revenue collections was correct, essentially because the tariff said so. Accordingly, Staff recommended that the Company use the "Tariff Formula" version of the calculations shown in Table 4, subject to a handful of additional minor updates.

Based on discussion with Commission Staff and other parties at the Technical Session, the Company agreed to revise and resubmit its initial filing, adjusting the schedules and testimonies to follow the Tariff Formula. ${ }^{24}$ Although this approach appeared to perpetuate the mismatch between discounted allowed-revenue targets and non-discounted actual revenue collections, this approach did, in fact, follow the express provisions of the Approved Decoupling Tariff. Therefore, it became difficult for the Company to insist on a method that differed from the approved tariff provisions, despite the fact that the Benchmark Base Revenue targets and the Actual Base Revenue collections did not appear to be set on a comparative basis by the terms of the Approved Decoupling Tariff. However, Liberty submitted its revised filing on October 7, 2019.

On October 8, 2019, Commission Staff submitted pre-filed testimony presenting its "analysis of the [Revenue Decoupling Adjustment] related tariff issue the Company raised in its initial filing." ${ }^{25}$ In relation to the mismatch suspected by the Company, Staff summarized its critique of the Company's initial filing, as follows:

- "Liberty believed that the calculations of actual revenue and allowed revenue for R-4 customers were not aligned with each other. Staff disagreed and explained the reasons to the company in a technical session."


## Q. What reasoning did Staff provide for its recommendation?

A. Staff emphasized that the Company had erred in concluding that there was a mismatch embedded in the RDM reconciliation, stating. ${ }^{26}$

Since the Company is already made whole for the discount offered to lowincome (R-4) customers after revenue collected from the RLIAP charge is collected, Liberty's initial "adjustment" for R-4 customers overestimated compensation due to the Company by approximately 2.1 million dollars. Staff's analysis is consistent with the relevant tariff language which states that "For purposes of calculating the Actual Base Revenue, base revenues for Low Income rate class R4, shall be determined based on non-discounted rate R-3" when calculating the ART-1 (Actual Base Revenue for the applicable Customer Class for the most recently completed Decoupling Year. See Tariff page 37). The intent of RDAF and tariff language match perfectly in this context.

Thus, Staff"s conclusion was that the Company should not be making an "adjustment" to create a comparative basis for allowed revenue targets and actual revenue collections by discounting the Actual Base Revenue collections $\left(\mathrm{AR}_{\mathrm{T}-1}\right)$ to match the discounted

Benchmark Base Revenue target. Instead, Staff insisted that the Company should be following the Tariff Formula, which required the use of the R-3 rates when calculating the Actual Base Revenue collections for R-4 customers. ${ }^{27}$

## Q. Was Staff's reasoning correct, arriving at the right resolution of the issue?

A. No, it was not. At the time, it was difficult for all parties involved to overcome the fact that the Company was operating in accordance with an Approved Decoupling Tariff and the "Tariff Formula" approach followed the approved tariff provisions precisely. In addition, perception of the mismatch was obscured by the fact that the Company was recovering the low-income discount through RLIAP, and these revenue collections were excluded from the RDM reconciliation. This fact is what appears to have obscured Staff's recognition of the apparent mismatch.

As shown in the statement quoted above from Staff testimony, it appeared to Staff that the Company's "adjustment" to place the Benchmark Base Revenue target and Actual Base Revenue collections on a comparative basis by discounting the R-3 revenues was resulting in "overestimated compensation" or double recovery of the low-income discount by $\$ 2.1$ million. Stated another way, Staff's testimony indicates it viewed that, by discounting the R-3 revenues to calculate the Actual Base Revenue collections, the RDM was erroneously giving the low-income discount amount back to the Company twice, i.e., through the RDM reconciliation and through the RLIAP, thereby justifying the return of $\$ 2.1$ million to customers. But, in fact, the $\$ 2.1$ million revealed by using the "Comparative Inputs"

27 Id. at 3.
belonged to the Company because the alternative analysis proved that the tariff provisions were compelling the Company to give customers the low-income discount twice.

## Q. Is the Company contending that the provisions of the Approved Decoupling Tariff were flawed?

A. Yes. Adhering to the express language of the Approved Decoupling Tariff resulted in a miscalculation of the RDM reconciliation. The provisions of the Approved Decoupling Tariff inadvertently operated to require the Company to calculate the Benchmark Base Revenue target for R-4 customers using the discounted rate shown in the R-4 Rate Schedule, as approved in the most recent distribution rate case. These targets are lower than the targets for R-3 customers by the amount of the low-income discount, or $60 \%$. Conversely, the provisions of the Approved Decoupling Tariff required the Company to use the non-discounted R-3 customer revenues to calculate the Actual Base Revenue collections, as succinctly described in Staff's testimony. As a result, discounted target revenues are compared to non-discounted actual revenues, falsely indicating the need for a refund to customers as part of the RDM reconciliation. Thus, the Company was effectively providing the same discount twice, once in the reduced rates charged to the R-4 customers per the R-4 Rate Schedule and a second time through the refund of revenues in the annual RDM reconciliation for 2018-2019 and 2019-2020.

## Q. Would you provide examples that demonstrate these mechanics?

A. Yes, I have provided a series of simple calculations that demonstrate the problem with Staff's recommendation to adhere to the Tariff Formula. First, for reference, assume that
in some month the Company serves 5,000 R-3 customers whose Benchmark RPC is $\$ 45 /$ customer, meaning that the allowed revenue is $\$ 225,000$. If the customer charge is $\$ 15 /$ month, the volumetric charge is $\$ 0.50 /$ therm, and monthly usage is 60 therms, the revenues for the class will be $\$ 225,000$, meaning that there will be no RDAF adjustment.

Table 5. Indicative RDAF Calculations for R-3 Customers

| Benchmark RPC | $\$ 45$ |
| :--- | :---: |
| Customers | 5,000 |
| Authorized revenues | $\$ 225,000$ |
|  |  |
| Customer charge | $\$ 15.00$ |
| Customer revenues | $\$ 75,000$ |
|  | $\$ 0.5000$ |
| Volumetric charge | 60 |
| Monthly use per customer | $\$ 150,000$ |
| Volumetric revenues |  |
|  | $\$ 225,000$ |
| Actual base revenues | $\$ 0$ |
| RDAF adjustment |  |

$a$
$b$
$c=a^{*} b$
$d$
$e=b^{*} d$

$f$
$g$
$h=f^{*} g$
$i=e+h$
$j=c-i$

## Q. What does this result tell us about the $\mathrm{R}-4$ customers?

A. When the calculations are expanded to recognize all of the Company's actual revenues, including the recovery of the RLIAP discount through the LDAC, the result should be the same if Staff's contention is correct. Recall that in Section IV, Table 2, I demonstrated how the Company's revenue collections for an R-4 customer should be the same as the revenue for an R-3 customer with identical usage, once the LDAC revenues are considered.
Q. Would you provide an illustration of the perception that Staff held in relation to the first RDM reconciliation?
A. Staff's position, as I understand it, was that it is permissible to use the non-discounted Actual Base Revenue collections for these calculations because the revenues collected through the LDAC to recover the R-4 discount constitutes the "make whole" payment that is necessarily equal to the reduction in the authorized revenue from the lower Benchmark Base Revenue target. The example below reflects what I believe was Staff's perception. I have adjusted the calculation shown in Table 5 above by reducing the Benchmark Base Revenue target by $60 \%$ to make it applicable for reconciling the R- 4 class, and also by calculating the value of the RLIAP payment from the LDAC.

Table 6. Indicative RDAF Calculations for R-4 Customers

| Benchmark RPC | $\$ 27$ |
| :--- | :---: |
| Customers | 5,000 |
| Authorized revenues | 135,000 |
|  | $\$ 15.00$ |
| Customer charge | $\$ 75,000$ |
| Customer revenues | $\$ 0.5000$ |
|  | 60 |
| Volumetric charge | $\$ 150,000$ |
| Monthly use per customer | $\$ 225,000$ |
| Volumetric revenues | $(\$ 90,000)$ |
| Actual base revenues for <br> ratemaking |  |
| RDAF adjustment | $\$ 6.00$ |
|  | $\$ 30,000$ |
| LDAC recovery | $\$ 0.20$ |
| Value of customer charge |  |
| Customer revenues |  |
|  |  |
| Value of volumetric charge |  |

$$
\begin{gathered}
A \\
B \\
c=a * b \\
D \\
e=b^{*} d \\
F \\
G \\
h=f^{*} g \\
i=e+h \\
j=c-i \\
\\
k=d^{*}(1-60 \%) \\
l=b * k \\
m=f *(1-60 \%)
\end{gathered}
$$

| Volumetric revenues | $\$ 60,000$ |
| :--- | :---: |
| Total RLIAP recovery | $\$ 90,000$ |
|  |  |
| Total revenues | $\$ 225,000$ |

$$
\begin{gathered}
n=g^{*} m \\
o=l+n \\
p=i+j+o
\end{gathered}
$$

## Q. What is the result?

A. From these calculations, it appears that the 60 -percent reduction in the Benchmark Base Revenue target creates a negative RDAF adjustment - a refund of revenues to customers of $\$ 90,000$, but that this amount is offset precisely by the Company's recovery of the RLIAP. If these calculations were accurate, the Company would collect $\$ 225,000$, the same as was shown in the example for the R-3 customer.

## Q. What is the inherent flaw in Staff's perceived solution?

A. The flaw is the assumption that the Company actually received all of the Actual Base Revenue. However, using the R-3 rates to calculate the Actual Base Revenue collections does not mean that the Company actually collected those revenues. In actuality, the Company collects only 40 percent of the revenues shown above at lines $e$ and $h$. In Table 7 below, I have added a new line " p " to include an adjustment for the value of the discount that the Company provides to its R-4 customers.

## Table 7. Indicative RDAF Calculations for R-4 Customers

 Adjusted for Actual Revenues| Benchmark RPC | \$27 | A |
| :---: | :---: | :---: |
| Customers | 5,000 | $B$ |
| Authorized revenues | 135,000 | $c=a * b$ |
| Customer charge | \$15.00 | D |
| Customer revenues | \$75,000 | $e=b^{*} d$ |
| Volumetric charge | \$0.5000 | $F$ |
| Monthly use per customer | 60 | $G$ |
| Volumetric revenues | \$150,000 | $h=f^{*} g * b$ |
| ABRC revenues for ratemaking | \$225,000 | $i=e+h$ |
| RDAF adjustment | $(\$ 90,000)$ | $j=c-i$ |
| LDAC recovery |  |  |
| Value of customer charge | \$6.00 | $k=d^{*}(1-60 \%)$ |
| Customer revenues | \$30,000 | $l=b^{*} k$ |
| Value of volumetric charge | \$0.20 | $m=f^{*}(1-60 \%)$ |
| Volumetric revenues | \$60,000 | $n=g * m *$ |
| Total RLIAP recovery | \$90,000 | $o=l+n$ |
| Adjustment for actual revenues | (\$90,000) | $p=-(e+h) *(1-60 \%)$ |
| Total revenues | \$135,000 | $q=i+j+o+p$ |

## Q. What is the result?

A. Tracking the Company's actual revenues through the various reconciliations in this manner reveals the source of the over-refund. Because of the mismatch in the rates used to calculate the Benchmark Base Revenue targets and the Actual Base Revenue collections, the Company will over-refund the R-4 class each month in an amount that is equal to the value of the discount that is provided to low-income customers.

## Q. Is this what you meant earlier in your testimony when you indicated that calculations flowing from the terms of the Approved Decoupling Tariff effectively provided the R-4 discount twice?

A. Yes. The Company provides the low-income discount a first time in the form of the reduced rates at which it provides service to the R-4 customers. Then, the discount was essentially provided a second time through the RDM reconciliation because the Benchmark Base Revenue target includes a discount that is not reflected in the Actual Base Revenue collection, and therefore are set too low. The two discounts are offset by the RLIAP revenues the Company receives through the LDAC, but that revenue is received only once.
Q. Why did the Company agree to an incorrect solution in the 2018-2019 COG proceeding?
A. The Company did not know for sure at that time that the approach recommended by Commission Staff was, in fact, wrong. Again, the Company, Commission Staff, and other parties were attempting to construe the relevant provisions of the Approved Decoupling Tariff and it was difficult to come to the conclusion that the tariff provisions were just wrong. The Company and all other parties to the proceeding were dealing with a subtle flaw embedded deep within a new and complex mechanism. The Company was also engaging in good faith and with an open mind with the parties in an effort to identify compromises to disputed issues knowing that the RDM was of a reconciling nature and, thus, any necessary adjustments could be taken into account in future reconciliations. ${ }^{28}$ At through its complexities. In approving the RDM, the Commission stated: "The settlement would have required Liberty
the time the Company revised its 2018-2019 COG filing, the Company had become convinced that following the provisions of the Approved Decoupling Tariff was appropriate and, certainly, that was the position of Commission Staff and other parties as well. When the Commission issued Order No. 26,306 approving the Company's revised filing, the Commission noted OCA's "appreciation" for Staff's effort in identifying the apparent "inaccuracies" in the Company's previous submission. All parties were acting in good faith to examine and resolve the first annual RDM reconciliation. ${ }^{29}$

## Q. Is that to say that the Company has no responsibility for the accuracy of the filings it puts before the Commission?

A. No, it does not mean that. The Company is certainly responsible for each of its filings and neither the Commission nor any other party is responsible for validating the accuracy of any of the Company's submissions. In this instance, though, the circumstances around this filing are sufficiently unusual as to merit mention here. The mechanism is complex and there were several tariff iterations. As a result, the true nature of the mismatch was not identified by any party.

[^4]Q. What was the total apparent overcollection caused by the mismatch embedded in the RDM reconciliation for the period November 2018-August 2019 ?
A. The total over-collection inadvertently returned to customers was $\$ 1,932,205$.

## Q. How is that amount calculated?

A. In its most recent COG filing with the 2020/2021 decoupling reconciliation, the Company submitted schedules with corrected calculations that provide the basis for comparison. Those schedules indicated that, for the period 2018-2019, the Company refunded a total of $\$ 7,016,791$ through the RDM. Correction of the RDAF calculation to eliminate the mismatch I have discussed above indicates that the refund should have been $\$ 5,084,568 .{ }^{30}$ The difference is $\$ 1,932,205$.
Q. Aside from the calculations shown in those schedules, is there any way to validate the accuracy of the assertion that the amount of $\mathbf{\$ 1 , 9 3 2 , 2 0 5}$ was, in fact, an overrefund to customers?
A. Yes. As shown in the examples I have provided earlier in my testimony, particularly the example portrayed in Table 7, the error embedded in the RDM reconciliation mechanism will result in an over-refund equal to the value of the discount provided to the R-4 customers. This mathematical exercise demonstrates that the over-refund would be expected to be roughly 1.5 times the amount of the revenue from the R-4 customers at R4 rates -- and this is exactly correct. The provided schedule indicates that, for this period,
the allowed base revenues for the R-4 class, calculated using R-4 rates, is $\$ 1,228,492$. The over-collection of $\$ 1,932,205$ is approximately 1.57 times that amount. Since some variation in the ratio is to be expected from the uncertainty of changes in month-to-month consumption that affect the relationship between Benchmark Base Revenue targets and the R-3 and R-4 rates, this result strongly supports my conclusion.

## Q. Did the Company follow the specific terms of the Approved Decoupling Tariff during this entire period?

A. Yes, the Company adhered to the specific terms and formulas of the Approved Decoupling Tariff through the entire effort to develop and produce the 2018-2019 RDM reconciliation for examination by Commission Staff and other parties. As I explained earlier in my testimony, the Company calculated the RDM reconciliations in full compliance with every aspect of the tariff. However, a methodological flaw was inadvertently embedded in the terms of the Approved Decoupling Tariff, NHPUC No. 10, ultimately causing the results of the computations to be incorrect.

## E. Independent RDM Review

## Q. Was the Company taking other steps to evaluate the RDM around this time?

A. Yes. Liberty hired an outside consultant to conduct an audit of the RDM. Results of that audit were reported on August 8, 2019 (the "Audit Report"). ${ }^{31}$

31 The Audit Report was provided during the course of discovery and was attached to OCA witness Mr. Iqbal's direct testimony in Docket No. DG 20-105, marked as Exhibit 39, beginning at Bates 030 (Attachment ELM-1, Bates 1572).

## Q. Why did the Company commission the audit?

A. The Company commissioned the audit because of unexpected financial results from the RDM. As the Audit Report explains, the Company experienced revenues that were $\$ 1.4$ million lower than had been expected during the first seven months in which the RDM was in operation. ${ }^{32}$ The revenue shortfall was attributable to several factors, including changes to customers counts arising, in part, from the reclassification of certain large customers after RDM was implemented; effects associated with an adjustment mechanism designed to account for changes in weather; and changes in customer consumption, among others factors.

## Q. Did the advisors evaluate the Company's calculation of the Benchmark Base

 Revenue targets?A. Yes. The advisors evaluated the Company's calculation of the Benchmark Base Revenue targets and determined that the Company's calculations were accurate. ${ }^{33}$ The advisors did not make any reference to potential mismatches between the Benchmark Base Revenue targets and the computation of Actual Base Revenue collections. The reason for their omission is that the mismatch was a very subtle error, embedded within a new, complicated tariffed mechanism, which made it extremely difficult to identify and diagnose, even by experts. It was only in the course of actually preparing the RDM reconciliation that the nuances of the calculation began to emerge.

[^5]Audit Report, at 4.

## F. Second RDM Reconciliation (Docket No. DG 20-141)

## Q. When did the Company next reconcile the RDM?

A. In September 2020, when the Company made its next COG filing in a proceeding docketed Docket No. DG 20-141, the Company presented its RDM reconciliation for the 2019-2020 RDM cycle (September 2019-August 2020). In this filing, the same mismatch existed between the Benchmark Base Revenue targets and the rates used to calculate the Actual Base Revenue collections and, again, the magnitude of the refund indicated a problem with the computations embedded in the tariff. However, several dynamics were occurring contemporaneously with this filing that precluded additional discussion in the 2020 COG docket on the anomaly existing within the Approved Decoupling Tariff.

For example, the COVID-19 pandemic caused distraction and disruption beginning in March 2020 and through the time of the Company's filing in September 2020. In addition, the Company was preparing to file a new base-rate case and the expectation of all parties involved was that the RDM tariff provisions would be revisited in that proceeding, which did ultimately occur. The Company's base-rate filing was submitted to the Commission on July 31, 2020.

On September 1, 2020, the Company submitted its Winter 2020-2021 and Summer 2021 Cost of Gas Filing to the Commission. The Commission approved the Company's requested COG, including the second reconciliation of the RDM, in Order No. 26,419 (Oct. 30, 2020) (Attachment ELM-1, Bates 1611-1621) without any discussion on the embedded tariff flaw.
Q. What was the total amount of the over-refund from the mismatch for the period September 2019 to August 2020?
A. The amount of the over-refund for the second Decoupling Year was $\$ 2,092,605$, which was similar to the over-refund that occurred for the first RDM reconciliation in Docket No. DG 19-145. This would be expected because the value of the low-income discount would not be expected to vary materially from year to year, as it applies to base distribution rates. ${ }^{34}$ This means that the total over-refund was $\$ 4,024,810$ as of this time.
Q. Have you validated this result in the same manner in which you validated the estimate of the over-refund paid between November 2018 and August 2019?
A. Yes. During this period, the allowed revenue for the R-4 class, calculated using R-4 rates, was $\$ 1,329,427$. The ratio of the over-refund to this amount is 1.57 , exactly as it was for the prior year, thereby validating the nature of the error that occurred.

## G. Liberty Rate Case (Docket No. DG 20-105)

Q. At what point did the Commission consider changes to the Company's tariff related to the operation of the RDM?
A. The provisions of the RDM were revisited during the course of the Company's most recent rate case, Docket No. DG 20-105, which was filed on July 31, 2020. There were at least two drivers that prompted this discussion in Docket No. DG 20-105. First, the Company recognized that an issue existed with the RDM, even if it was not yet definitively clear as to what that issue was. By the time the rate case was concluded, the Company knew the refunds it was issuing were larger than should be expected and the Audit Report simultaneously identified a number of issues that Liberty was not aware of. At the same time, the financial impacts were continuing.

Second, the parties to the rate case agreed that the proceeding, which was the first rate case since the RDM was implemented, created a timely opportunity to consider refinements and improvements, as referenced by the Commission in the Order that approved the RDM in 2018, cited above. In particular, a settlement that was agreed to by the Company, Staff, and the OCA and filed with the Commission on June 30, 2021, indicated that clarifications of the sections of the Company's tariff that pertain to decoupling would be a priority (Attachment ELM-1, Bates 1622-1670).

## Q. Did the Company subsequently file a Revised RDM Tariff in compliance with the Commission's directives in Docket No. DG 20-105?

A. Yes, on August 13, 2021, the Company filed an updated tariff in compliance with directives set forth by the Commission in Order No. 26,505 (Attachment ELM-1, Bates 1671-1829). The parties to the settlement in Docket No. DG 20-105 jointly developed the tariff changes for the specific purpose of alleviating the embedded mismatch discovered in relation to the reconciliation of the RDM. These directives were set forth in the Commission's final decision approving tariff changes in Order No. 26,505, issued on July 30, 2021 (Attachment ELM-1, Bates 1830-1846).

## Q. Were any other changes made that related to ratemaking for the Company's lowincome customers?

A. Yes. It was at this time that the Company replaced RLIAP with the GAP, a change that included a reduction in the twelve-month discount to distribution rates provided to lowincome customers from $60 \%$ to a six-month winter period discount of $45 \%$ applied to distribution and gas supply rates.

## VI. REQUEST FOR RECOVERY OF THE UNDER-COLLECTION

Q. Please summarize this section of your testimony.
A. In this section of my testimony, I explain why the Commission should approve the Company's recovery of the missing revenues. These reasons include the fact that the overrefund was the result of a good-faith error on a complex issue; that allowing for the recovery would be consistent with the clear intent of the decoupling mechanism to allow the Company to recover its authorized revenue requirement each year; and that there have been instances in New Hampshire in which errors of this sort have been corrected long after the fact.
Q. At what point did the Company determine it necessary to make a request to address the under-collection existing in the RDM?
A. As the Company approached preparations of the 2020-2021 COG filing in Docket No. DG 21-130, the Company finally had all the information necessary to ascertain that, in effect, there were "missing" revenues that should have been collected over the two-year period 2018 through 2020. The 2020-2021 COG filing was submitted on September 1, 2021, and
the Company included a request for recovery of the $\$ 4$ million in that proceeding because the COG process was the most appropriate venue for doing so. Further, because the RDM and other reconciliation mechanisms have generally been implemented through the LDAC, it made sense to recover this amount through the LDAC as well.

## Q. In the course of updating the tariff and replacing RLIAP with GAP, did the Company also address the revenue mismatch?

A. Yes, as Company Witnesses Simek and McNamara explained in their Direct Testimony in the Company's most recent COG filing, the Company will no longer be using different rates to calculate the Benchmark Base Revenue targets and the Actual Base Revenue computation. ${ }^{35}$
Q. Did the Commission cite this heightened certainty as a factor in any of the other decisions reported in the order that approved the RDM in 2018?
A. Yes. In its order resolving the 2017 rate case, the Commission reviewed the positions of the parties regarding the Company's cost of capital and found that parties' consensus of a Return on Equity ("ROE") of $9.4 \%$ for ratemaking purposes was reasonable "with one important change." The Commission cited as evidence of that reasonableness the agreement of all parties that the $9.4 \%$ rate was appropriate, particularly given their sharp disagreements on other issues. ${ }^{36}$ Notwithstanding this consensus among the parties, the

35 See, Docket No. DG 21-130, Updated Testimony of Simek/McNamara, Exhibit 2, Bates 014-015 (Attachment ELM-1, Bates 0270-0271).
36 Order No. 26,122, at 42 (Attachment ELM-1, Bates 1159).

Commission reduced the Company's ROE to $9.3 \%$ "to account for the decrease in risk [it] will experience under the approved decoupling mechanism., ${ }^{37}$
Q. Were there any other issues the Commission resolved in Order No. 26,122 that were based on its finding that the Company would recover its authorized revenue requirement with decoupling in place?
A. Yes. The Commission approved a proposed rate design that significantly reduced customer charges, seemingly based in large part on Staff's recommendation that "decoupling greatly increases the Company's ability to recover its fixed costs and therefore, we are comfortable with the significant decreases....,38
Q. Do these or other elements of the record in Docket No. DG 17-048 make clear the Commission's and the parties' expectations regarding decoupling as it relates to the Company's recovery of its authorized revenue each year?
A. Yes. The descriptions of the RDM and its design put forward by the parties repeatedly and consistently reflect their expectation that, with the RDM in place, the Company would earn its authorized revenue requirement each year.
Q. Would you cite some instances of statements made by the parties that support your conclusion?
A. The Company's original RDM proposal in Docket No. DG 17-048 indicated that authorized revenues should be reconciled on a per-customer basis via the RPC calculation
$37 \quad$ Id. at 43.
38 Id. at 48.
to ensure recovery of the authorized revenue amount, as I describe above. Staff's recommended modifications would have resulted in an RDM that accomplished the same objective, although Staff recommended an alternative to the RPC method and a few other modifications. ${ }^{39}$ The OCA also initially recommended an alternative to the RPC method that would have again achieved the same objective, before later entering the Settlement Agreement with Liberty, which used the RPC calculations to recover the authorized amount. ${ }^{40}$
Q. Did Liberty collect its revenue requirement each year once decoupling was implemented in November 2018?
A. No. An error in the manner in which the RPC and reconciliation calculations were implemented prevented it from doing so, as I explain in the previous section of my testimony.
Q. Does it matter that the Company's decision to change its calculations in the 2019 COG docket, which first created the shortfall, was the recommendation of another party in that proceeding?
A. Yes, I think it does. It is not my position that the Company should be automatically granted recovery solely because the change in the calculation was recommended by another party, nor does the Company abdicate its responsibility for the accuracy of the work product it

39 See, Exhibit 18 in Docket No. DG 17-048, Direct Testimony of Al-Azad Iqbal, at Bates 010 (Attachment ELM-1, Bates 1856).
40 Exhibit 14 in Docket No. DG 17-048, Testimony of Ben Johnson, Ph.D., at Bates 14 (Attachment ELM-1, Bates 1937).
submits to this body, but I also think that the Commission should recognize that the manner in which the RDAF calculations were implemented is the result of a collaborative effort which, in this instance, resulted in an error, which I think justifies affording Liberty some flexibility. Moreover, it is my understanding that this Commission has a strong preference for engagement and collaboration by and among the parties that appear before it and denying recovery in this instance could have the effect of chilling collaboration in future proceedings.
Q. Is that to say that you think that fairness is an important consideration in this case?
A. I do. I am quite confident that fairness is a primary consideration in every decision this Commission renders - indeed, all decisions affecting rates are decided on the "just and reasonable" standard of RSA 378:7 - and so my assertion is not to suggest that the Commission's thinking about fairness as it considers Liberty's request would represent a major departure from the normal manner in which the Commission adjudicates cases. Rather, I make the observation because it seems to me that this case involves unusual circumstances and I think consideration of the fact that the Company seems to have acted correctly at every turn matters as does the fact that all the parties who have been involved in defining the RDM clearly intended for the Company to receive the money in dispute in this proceeding. Granting the Company's request is the only "just and reasonable" outcome here.

## Q. Please explain your basis for that conclusion.

A. As I discuss at length earlier in my testimony, the records of the various proceedings in which the RDM was considered, approved, and subsequently reconciled are riddled with instances in which the parties clearly agree that the intent of the RDM is to allow the Company to recover the amount of revenue the Commission authorized. Now that the issue associated with the rates mismatch has been identified, evaluated, and fixed, it is beyond dispute that the calculations that were part of the prior RDAF tariff language, before it was fixed during the 2020 rate case, precluded that from happening. Those tariff changes, as well as the associated discussion during the recent rate cases, are themselves indicative of a clear consensus among the parties that the kind of mismatch that plagued early iterations of the RDM was neither intended nor desirable.

## Q. Are you aware of any precedents for an after-the-fact correction to mitigate an unintended numerical error in New Hampshire that has resulted in the reconciliation of significant revenues?

A. Yes. I am aware of several instances in which that has happened. For instance, in the course of preparing its COG filing for Docket No. DG 18-137, the Company discovered that it had over-collected several years earlier, during Winter 2014/15, on Energy Efficiency-related costs that it had recovered through the LDAC. ${ }^{41}$ The impact on rates when the Company returned the money was significant, lowering the LDAC by $\$ 0.0163 /$ therm for Winter 2018/19, which resulted in savings to the average customer of

41 See, Exhibit 3 in Docket No. DG 18-137, the Amended Technical Statement of David B. Simek and Catherine A. McNamara, at 1 (Attachment ELM-1, Bates 2032).
more than $\$ 10$ per month. The Commission accepted and approved the correction years after-the-fact.

In two dockets of the Company's electric affiliate, Liberty Utilities (Granite State Electric) Corp. ("Granite State"), Granite State notified the Commission that it intended to investigate the beginning balances of several reconciling charges all the way back to the time Liberty acquired Granite State from National Grid in 2012. Granite State believed that the beginning balances that were being carried through these yearly reconciliation filings, and that were continuations of beginning balances inherited from National Grid, were inaccurate. The Commission encouraged the Company to pursue that investigation and to include the Commission's Audit Division in the work.

Liberty plans to perform a complete audit of its over/under collected balance of transmission costs and stranded costs, starting with Liberty's acquisition of National Grid in 2012. According to Liberty, it will review revenues, expenses, and associated interest to determine an accurate over/under collected balance for use in next year's filing, including balances inherited from National Grid. Liberty testified that it had performed a similar review for its gas distribution affiliate, EnergyNorth Natural Gas, concerning over/under collections of gas costs.

Order No. 26,140 at 5 (May 1, 2018).
Staff indicated full support of an audit of over/under collected balances by both Liberty and Commission Audit Staff, to achieve an accurate balance to be used in next year's filing.

Id. at 7.
We support the goal of determining the correct over/under recovered balances for both transmission and stranded costs that the Company and Staff can agree on, to use as a starting point for next year's filing.

Id. at 9.

As a result of those investigations, Granite State discovered that the beginning balances related to reconciling energy service costs were off by $\$ 9$ million, and the Commission approved the return of that $\$ 9$ million to customers over a two-year period.

Liberty testified that the ESAF and ESCRAF included several significant prior period adjustments which had been over-collected by more than $\$ 5$ million. The adjustments were made to address issues that were discovered during an internal review of these accounts. Returning those overcollections to ratepayers serves to reduce the rates proposed in this case.
$* * *$
Staff recommended that the Commission Audit Staff conduct an audit of the reconciliation accounts that feed into the ESAF and the ESCRAF, including a review of the various prior period adjustments that were made to these accounts, as described in this case.
***
We authorize the Commission Audit Staff to conduct an independent audit of the ESAF and the ESCRAF and related accounts and balances in such timeframe as to allow the results of the audit to be reflected in next year's reconciliation filing.

Order No. 26,150 at 6, 7, and 8 (June 25, 2018).
Liberty testified that in 2018, the Company had uncovered several prior period adjustments that amounted to a significant over-collection. Half of the over-collection, or approximately $\$ 4.6$ million, is included in the reconciliation for the energy service period beginning August 1, 2019.
***
... we approve the inclusion of the proposed reconciliation in rates, conditioned on Liberty further reconciling the results with Staff's audit.

Order No. 26,264 at 8 (June 24, 2019).

Granite State also discovered that the beginning balances related to the transmission and stranded costs were off by $\$ 900,000$ in Granite State's favor, and the Commission approved Granite State's recovery of that \$900,000.
Q. And then Line 2 has a footnote that -- I'm sorry. Line 2 has a figure of another $\$ 901,710$. That would be an additional under-collection; is that right?
A. (Simek) Correct.
Q. And the footnote references the accounting records and the audits. Could you just explain a little bit more what that means.
A. (Simek) Yes. In last year's hearing, we were ordered to work with PUC Audit Staff to actually calculate what our beginning balances should be for this filing and going forward. And in doing so, the outcome of the audit shows that the May 18 beginning balance is consistent with what was audited and that it should have been adjusted by the 901,710 .

Transcript of 5/9/19 hearing, at 21-22; see Schedule DBS-3, Bates 046;

Liberty stated that, over the course of the past year, it completed an audit of its over/under collection balance of transmission costs (and stranded costs) starting with Liberty's acquisition of Granite State Electric Company from National Grid in 2012, as required by Order No. 26,140 (May 31, 2018). According to Liberty, the over/under collection balances for stranded costs and transmission costs presented in its filing reflect Liberty's books and records.

Order No. 26,243 (Apr. 30, 2019).

These investigations of Granite State's beginning balances back to the 2012 transition from National Grid followed similar work performed on several COG accounts for EnergyNorth:
Q. And, were there any findings from that audit?
A. (Simek) The major finding that came out of that audit is related to the beginning balances, the difference between the beginning balances that the Company shows on its General Ledger and the beginning balances that we had showed in our filings for the three regulatory accounts.

This has been an issue that's been ongoing back to National Grid days. But I had committed to Audit Staff to have this issue resolved by the end of this month. So, going forward, we will be having the filings' beginning balances and the General Ledger will tie.

Transcript of April 23, 2015, hearing in Docket No. DG 15-091 (Summer 2015 COG) at 16-17.

## Q. Are there instances involving other utilities that you are aware of?

A. Another probative example occurred in Re Northern Utilities, 80 NH PUC 721(Nov. 6, 1995), in which Northern Utilities made a retroactive billing adjustment: "The undercollection occurred because Northern's Rate Department had inadvertently failed to change billing rates on the January 1, 1995 effective date the Commission had authorized Northern to collect the Business Profits Tax in its rates." $\underline{I d .}$. at 721. The new rate should have been in effect for a six-month period of time. In response to learning of this adjustment, the Commission opened a docket "to consider utility authority to bill customers retroactively." Id. After receiving comment from many parties, the Commission ruled as follows:
[U]tilities are entitled to collect their tariffed rates though they ought to collect them in a timely manner. When a utility erroneously fails to bill the tariffed rates on the effective date authorized, then, depending on the circumstances, corrective billing is the appropriate remedy in an amount and manner approved by the commission.

80 NH PUC at 723.
Q. In each of your examples, rates were changed to reconcile for events in some past period. Are these therefore instances of retroactive ratemaking?
A. No, there was no concern regarding "retroactive ratemaking" in these cases because the Commission was not retroactively changing rates, it was allowing the utility to collect the previously approved rates that were not timely collected in the normal course. The same is this case with Liberty's requested recovery of the existing RDM under-collection. Each of these instances involves an update that corrects an error or resolves and ambiguity in ways that result in outcomes that align with the intent of the original ratemaking order. Here, the parties all agreed that the RDM should facilitate the Company's ability to earn its authorized revenue each year and that reconciliation via the RDAF is the means to that end. The computation error that was unknowingly embedded in the RDAF mechanism was obviously contrary to that intent and the resolution that the Company is proposing aligns perfectly with that intent. Importantly, the ratemaking will not change. The only change is a correction to the process that allows the Company to collect the approved revenue through the approved rates.

## Q. Over what period does the Company propose to recover these costs?

A. The Company proposes to recover the $\$ 4$ million over two decoupling years, beginning with the 2022-2023 decoupling year.

## VII. SUMMARY AND CONCLUSIONS

## Q. Can you summarize your testimony in this proceeding?

A. Certainly. As noted throughout this testimony, the Company has experienced a revenue under-collection of $\$ 4,023,830$ through the Revenue Decoupling Mechanism ("RDM") approved in Order No. 26,122 (Apr. 27, 2018), as part of the Company's 2017 rate case, Docket No. DG 17-048. The revenue under-collection relates to the implementation of the RDM tariff that became effective November 1, 2018, and the interaction of the low-income discount rates made available to customers through the R-4 rate tariff and the rates for residential customers taking service under R-3 (without a low-income discount). Inadvertently, the tariff implementing the RDM gave conflicting directions for reconciling revenue targets with actual revenue collections for R-3 and R-4 customer classes for the annual decoupling cycle. While these conflicting directives were sorted out and corrected in the Company's 2020 rate case, Docket No. DG 20-105, for the first two decoupling cycles -- 2018/2019 and 2019/2020 -- this internal conflict resulted in the inadvertent refund of $\$ 4,023,830$ to customers through the RDM.

Further, my testimony concludes that, by operation of the approved RDM tariff language, revenues associated with the Company's low-income program were refunded to customers as part of the first two annual decoupling cycles of 2018-2019 and 2019-2020, although no refund was actually due to customers. Therefore, it is both reasonable and appropriate for the Company to recover the amounts inadvertently and erroneously returned to customers during the annual decoupling cycles of 2018-2019 and 2019-2020, thus restoring revenue neutrality of the low-income program.

My testimony, and the supporting materials that accompany it, explains at length the sequence and chronology of the regulatory processes and approvals that caused the Company to under-collect revenues associated with the low-income discount provided to customers under the R-4 rate tariff, while also demonstrating that the Company is owed the amount of $\$ 4,023,830$ from customers as a result of those regulatory processes and approvals. The fact remains that the under-recovery was the result of a good-faith error on a highly complex issue, and that allowing for recovery now would be entirely consistent with the clear intent of the decoupling mechanism and the Commission's precedent in other instances in which errors of this sort have been corrected long after the fact. The Commission can and should allow the Company to collect the amounts due from customers over a reasonable time period, which the Company suggests would most appropriately be two decoupling years, consistent with the timeframe of the under-recovery.

## Q. Does this conclude your testimony?

A. Yes.

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## Docket No. DG 22- <br> Liberty Utilities (EnergyNorth Natural Gas) Corp. d/b/a Liberty Revenue Decoupling Adjustment Factor

## APPENDIX

| Bates <br> Reference | Materials Presented |  |
| :--- | :--- | :--- |
| $0001-0086$ | Menard Testimony and Appendix |  |
| 0087 | Figure 1 Schematic Presentation |  |
| $0088-0163$ | DG 17-048 | Exhibit 8 - Therrien Testimony w/ Atts. |
| $0164-0256$ | DG 20-105 | Exhibit 34 - Mullen Testimony with FTI Report |
| $0257-0507$ | DG 21-130 | Exhibit 2 - Updated Testimony of Simek/McNamara |
| $0508-0640$ | DG 18-137 | Exhibit 2 - Peak Schedules with Sch. 19 RLIAP Calculations |
| $0641-0651$ | DG 18-137 | Order No. 26,188 approving LDAC (November 1, 2018) |
| $0652-0657$ | DG 17-048 | Exhibit - Simek RDAF Tariff |
| $0658-0724$ | DE 15-137 | Order No. 25,932 directing decoupling (August 2, 2016) |
| $0725-0766$ | DG 17-048 | Exhibit 27A - Therrien Rebuttal Testimony |
| $0767-1078$ | DG 17-048 | NHPUC No. 9, Att. DBS-Tariff-2 (April 28, 2017) |
| $1079-1117$ | DG 17-048 | Exhibit 29 - March 2, 2018, Settlement Agreement w/ Atts. |
| $1118-1199$ | DG 17-048 | Order No. 26,122 approving Settlement Agreement |
| $1200-1213$ | DG 17-048 | Liberty Compliance Filing w/ Atts. (June 11, 2018) |
| $1214-1229$ | DG 17-048 | Liberty Response to Secretarial Letter (October 1, 2018) |
| $1230-1265$ | DG 17-048 | Liberty 2 Revised Proposed Sec. 17 Compliance |
| $1266-1267$ | DG 17-048 | Secretarial Letter Approving RDM Tariff (October 31, 2018) |
| $1268-1283$ | DG 17-048 | Order No. 26,187, Order on Rehearing (November 2, 2018) |
| $1284-1329$ | DG 17-048 | Liberty Compliance Tariff (November 16, 2018) |
| $1330-1482$ | DG 18-137 | Initial Testimony of Simek/McNamara w/ Schedules |
| $1483-1502$ | DG 19-145 | Initial Testimony of Simek/McNamara |
| $1503-1536$ | DG 19-145 | Revised Pages of Simek/McNamara Testimony w/ Atts. |
| $1537-1542$ | DG 19-145 | Exhibit 5 - Staff Testimony of Iqbal (October 8, 2019) |
| $1543-1610$ | DG 20-105 | Exhibit 39 - Iqbal Testimony with Audit Report Attached |
| $1611-1621$ | DG 20-141 | Order No. 26,419 approving COG 2020/2021 (October 30, 2020) |
| $1622-1670$ | DG 20-105 | Settlement Agreement w/ Atts. (June 30, 20121) |
| $1671-1829$ | DG 20-105 | Liberty Compliance Tariff (August 13, 2021) |
| $1830-1846$ | DG 20-105 | Order No. 26,505 for Settlement Agreement (July 30, 2021) |
| $1847-1923$ | DG 17-048 | Exhibit 18 - Iqbal Staff Testimony w/ Atts |
| $1924-2031$ | DG 17-048 | Exhibit 14 - Johnson OCA Testimony |
| $2032-2035$ | DG 18-137 | Exhibit 3 - Amended Technical Statement of Simek/McNamara <br> (October 9, 2019) |

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## Proper peration of the RDM



## Configuration Allo ed Revenue argets et by Customer Group



- Allowed Revenue Targets are set by Customer Group (Residential and C I)
- Residential customers are served in the R-3 and R-4 rate classes.
- Residential rates are represented on R-3 Rate Schedule.
- R-4 rates are discounted from R-3 residential rates.
- Because R-3 and R-4 rate classes are not distinguished, R-3 rates are used for Allowed Revenue Targets


## Configuration 2 Allo ed Revenue argets et by Customer Class



- Allo ed Revenue argets are set by Customer Class
- R- Rate chedule is not discounted
- R- Rate chedule is discounted.
- Actual Revenue Collected is calculated using R- rates non-discounted.
- Mismatch ill indicate a customer refund is due because Actual Revenue Collected ill be greater than Allo ed Revenue argets


# STATE OF NEW HAMPSHIRE <br> BEFORE THE PUBLIC UTILITIES COMMISSION 

Docket No. DG 17-048<br>Liberty Utilities (EnergyNorth Natural Gas) Corp. d/b/a Liberty Utilities<br>Distribution Service Rate Case

## DIRECT TESTIMONY <br> OF

## GREGG H. THERRIEN

April 28, 2017

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## ATTACHMENTS

| Attachment | Title |
| :--- | :--- |
| GHT/DECPL-1 | U.S. LDCs with Decoupling Mechanisms |
| GHT/DECPL-2 | EnergyNorth Annual Normalized Use per Customer, 2005-2016 |
| GHT/DECPL-3 | EnergyNorth Annual Customers, 2005 - 2016 |
| GHT/DECPL-4 | EnergyNorth 12-Month Rolling R-3 Unit Cost of Gas, 2006 - 2016 |
| GHT/DECPL-5 | EnergyNorth Year-to-Year C\&I Revenue Per Customer |
| GHT/DECPL-6 | Hypothetical RDM Target Revenue Per Customer: 2010 Base |
| GHT/DECPL-7 | Simulated Decoupling Calculations: 2011 - 2016 |
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## I. INTRODUCTION

Q. Please state your name, address and position.
A. My name is Gregg H. Therrien. I am an Assistant Vice President with Concentric Energy Advisors, 293 Boston Post Road West, Suite 500, Marlborough, Massachusetts 01752. My professional qualifications and experience have been provided in Attachment GHT/DECPL-11 to this testimony.
Q. Have you testified previously before the New Hampshire Public Utilities Commission ("PUC" or the "Commission)?
A. No, I have not.
Q. What is your responsibility in this proceeding?
A. In this proceeding, I am responsible for: (1) designing the Revenue Decoupling Mechanism (Decoupling Testimony of Gregg H. Therrien) and (2) together with Company Witness David Simek, developing the rate design (Joint Rate Design

Testimony of David B. Simek and Gregg H. Therrien) for Liberty Utilities (EnergyNorth Natural Gas Corp.) d/b/a Liberty Utilities ("EnergyNorth", or "the Company").

## II. SCOPE OF DECOUPLING TESTIMONY

Q. Please summarize the scope of your testimony concerning the Company's proposed Revenue Decoupling Mechanism ("RDM").
A. In this testimony, I will:

1) provide general background on RDMs , why they are necessary as part of a comprehensive energy efficiency program, and why traditional ratemaking is insufficient support for utility energy efficiency advocacy;
2) provide the results of our research on RDMs that have been implemented by gas Local Distribution Companies ("LDCs") throughout the U.S.;
3) describe the impact that EnergyNorth's Energy Efficiency ("EE") programs, customer self-funded conservation, and other external factors has had on the Company's throughput volumes and the effect on the Company's ability to earn a reasonable rate of return between rate cases;
4) describe my understanding of the recent energy efficiency settlement agreement in Docket No. DE 15-137, and how it recognizes the need to harmonize increased energy efficiency spending with appropriate changes in ratemaking; and
5) describe and explain the Company's proposed RDM, which will allow EnergyNorth to continue to be a forceful and active advocate for energy conservation efforts, without harming its ability to earn a reasonable return.

## Q. Please summarize your conclusions and recommendations.

A. My conclusions and recommendations are as follows:

In recent years, there has been a heightened focus on energy conservation efforts and policies that encourage conservation. ${ }^{1}$ This interest in energy conservation has been attributed to environmental considerations and to a dramatic spike in energy prices that occurred in 2005-2006, and again in 2009. Although gas prices have dropped significantly since 2009, there has been price spikes in New Hampshire over the past three winters and the attention to gas conservation has continued. ${ }^{2}$

Since 2005, EnergyNorth has experienced a continuous decline in usage, as measured by Normalized Use per Customer ("NUPC"), in the Residential and Small Commercial and Industrial ("C\&I") classes. ${ }^{3}$ Continuing declines in the Residential Heating and Small C\&I classes have been offset by increases in usage from the Large C\&I customer classes. Despite EnergyNorth's overall customer usage remaining relatively flat over this time period, the Company has experienced significant year-to-year volatility in average use per customer. ${ }^{4}$

[^6] EnergyNorth is not alone - most US gas distribution companies have been experiencing similar patterns of declining use ${ }^{5}$, and have responded by implementing RDMs in 29 different states.

EnergyNorth proposes to implement rate design measures ${ }^{6}$ that will "decouple" the traditional connections between the volume of gas that EnergyNorth delivers to its customers and its revenues and earnings.

The decoupling rate design measures that the Company is proposing:

- Will allow the Company to remain an effective champion of energy efficiency initiatives without the financial disincentives that currently exist;
- Will comport with the State of New Hampshire's vision in its 2014 State Energy Strategy, which recognized that "[r]ealigning utility incentives to reward utilities for investing in efficiency is a necessary part of any effort to increase efficiency in New Hampshire"; ${ }^{7}$

$$
\begin{aligned}
& 2010-2013=14.95 \\
& 2014-2016=21.48
\end{aligned}
$$

These standard deviations indicate that volatility was highest during the 2006-2009 era of high gas prices, lowest post-shale supply influx, and increasing over the past three years as a result of the polar vortex and tight New England supplies. This is discussed in detail in Section IV. D. 3. of this testimony.
5 This trend was examined extensively by such organizations as the American Gas Association, which reported a trend in declining use per residential natural gas customer of 1 percent annually from 1980 to 2000, and accelerated thereafter. See An Economic Analysis of Consumer Response to Natural Gas Prices, by Frederick Joutz and Robert P. Trost, prepared for the AGA, March 2007.
${ }^{6}$ Specifically, the Company's proposed RDM and the Company's rate design proposals, which increase the proportion of the Company's total distribution revenues that are derived from customer charge revenues.
7 New Hampshire 10-Year State Energy Strategy, published by the New Hampshire Office of Energy \& Planning September 2014. Executive Summary, page ii.

- Will realize the vision crafted by the Settling Parties in the Energy Efficiency Resource Standards ("EERS") docket ${ }^{8}$ by producing equitable ratemaking beyond the interim Lost Revenue Adjustment Mechanism ("LRAM") that fully supports the goals, and enables full acceptance of the energy savings initiatives envisioned in the Settlement Agreement; and
- Will fix a flaw in the traditional ratemaking methodology that does not allow utilities a reasonable opportunity to earn a reasonable return when customer usage is declining.


## III. OVERVIEW OF DECOUPLING

## A. Introduction

## Q. Please describe a revenue decoupling mechanism.

A. In general terms, an RDM breaks the link between the quantities that a utility delivers to its customers and that utility's revenues. By eliminating the link between customer consumption and Company earnings, decoupling removes the disincentive for utilities to promote conservation and energy efficiency programs. Companies that have implemented decoupling are no longer caught between promoting conservation (that reduce sales) and growing revenues (by increasing sales). Breaking the link between

[^7]utility sales and revenues is the best way to promote conservation activities fully and freely. Other mechanisms that only compensate the utility for the costs of conservation programs, such as a Lost Revenue Adjustment Mechanism ("LRAM"), fall short.

## Q. Why is a LRAM insufficient in promoting conservation programs?

A. Mechanisms such as the recently approved LRAM in New Hampshire only compensate for energy efficiency measures installed as a result of utility programs, and alone do not promote conservation behaviors. The American Council for an Energy Efficient Economy ("ACEEE"), a nonprofit, 501(c)(3) organization, whose stated mission is to "act(s) as a catalyst to advance energy efficiency policies, programs, technologies, investments, and behaviors" ${ }^{\prime 9}$ states:
"An LRAM alone will not fully incentivize efficiency nor remove the throughput incentive. While the lost revenue adjustment can help make a utility whole by compensating it for reduced energy sales associated with efficiency programs, it will do little to encourage investment in energy efficiency unless combined with other policy levers. In fact, our analyses indicate that having an LRAM policy itself is not currently associated with higher levels of energy efficiency effort (program spending) or achievement (energy savings) than are found in states without an LRAM policy. Nor does LRAM reduce a utility's motivation to increase sales (although some states do have safety nets in place). To fully remove the throughput incentive, decoupling should be considered. ${ }^{10}$

[^8]
## Q. How does a decoupling mechanism work?

A. RDMs generally adjust rates on a periodic basis (e.g. annually or seasonally) to "make up" the difference between a target revenue per customer, which would have been set in the most recent rate case, and actual revenue per customer. RDMs are symmetrical; the calculation can result in either a charge or credit depending on the actual revenue per customer. A rate adjustment credit will be included in customers' bills in a future period when actual revenue per customer is greater than the target revenue per customer in a recently-completed period. Conversely, a rate adjustment charge will be included in customers' bills when actual revenue per customer is less than the target revenue per customer.

## Q. Why do utilities need decoupling?

A. Utilities are becoming increasingly responsible for managing and actively promoting customer conservation through the development and implementation of robust energy efficiency programs. All else being equal, these programs will result in lower NUPC. In addition, utility customers have become increasingly aware of energy use and have invested in energy efficiency measures with their own dollars. Further, appliance efficiency improvements and stricter building code requirements result in higher overall energy efficiencies when customer equipment and existing building stock are replaced. Lastly, other external factors such as economic factors, demographics, and weather trends can contribute to changes in consumption. While reduced energy usage is good for individual consumers and society as a whole, it does have a negative impact on a utility's ability to earn its allowed rate of return under traditional ratemaking.

## Q. Please elaborate on the utility earnings dilemma.

A. The Company's financial performance, all else being equal, is negatively affected by declining NUPC. Decoupling is an appropriate and increasingly common component of a well-designed and implemented demand-side management ("DSM") program.

Decoupling is appropriate whenever a utility's rates are designed such that a decrease in sales volumes adversely affects the ability of the utility to earn a reasonable return on investment. According to the Regulatory Assistance Project ("RAP"):

> "Utilities are interested in revenue stability, so that they have net income that can predictably provide a fair rate of return to investors, regardless of weather conditions, business cycles, or the energy conservation efforts of consumers."

## Q. Why should policy-makers and customers support decoupling?

A. As discussed above, decoupling unlocks the utility's ability to enthusiastically support energy efficiency policy goals. Over time, decoupling mechanisms provide rate stability that results from the mechanism's symmetrical design. ${ }^{12}$ Further, decoupling can protect customers from a utility recovering excess revenues that may result from colder than normal weather or from favorable economic conditions.

[^9]
## B. Support for Decoupling: Energy Efficiency Programs

## Q. Why is decoupling important for regulated utilities that offer energy efficiency programs?

A. The ACEEE best summarized the importance of decoupling for regulated utilities in its June 2014 Policy Brief titled "Utility Initiatives: Alternative Business Models and Incentive Mechanisms" where it stated that:
"Under traditional rate-of-return regulation, utilities have an economic disincentive to provide programs to help their customers be more energy efficient. Because a utility's earnings are based on the total amount of capital invested and the amount of electricity sold, increased energy sales generally increase utility profits. Experience suggests that enacting regulatory reforms such as decoupling...help overcome those inherent disincentives regarding energy efficiency.'

Further, in its June 2015 Report titled "Valuing Efficiency: A Review of Lost Revenue Adjustment Mechanisms" ${ }^{13}$ they state:
"Creating a regulatory environment that incentivizes utilities to invest in efficiency is critical for programs to be successful, impactful, and long lasting. Doing so requires a mix of policy tools. In addition to energy efficiency targets, utilities need a business model that aligns their financial interests with energy efficiency, including program cost recovery, performance incentives that encourage utilities to achieve high levels of savings, and some policy mechanism to neutralize the throughput incentive. It is our opinion that decoupling is the best third leg of this stool. However, it is also clear that decoupling is not always an option for states for a variety of reasons. In such scenarios, LRAM can be a temporary solution, offering a mechanism to address the

[^10]concern over lost revenues and, possibly, help make parties more comfortable with the idea of full decoupling in the future.

These ACEEE policy excerpts clearly show the need for, and evolution of, utility ratemaking that supports energy efficiency goals.

## C. Support for Decoupling: Ratemaking

## Q. Please describe and explain the structure of decoupling mechanisms.

A. RDMs calculate a surplus or shortfall between actual and allowed revenues. There are two common RDM structures: (a) revenue per customer ("RPC") RDMs and (b) total revenue RDMs. The primary difference between these two structures is the revenue "true up" calculation and the treatment of new customers. The RPC RDM revenue true up determines the revenue shortfall or surplus by (a) calculating the difference between the target RPC and actual current period RPC by customer group or rate class and (b) multiplying the difference per customer ("RDM per Customer Adjustment") by the current period number of customers. The effect of a RPC RDM is that the sum of actual rate class/rate group revenues per customer plus the RPC RDM per customer adjustment will always equal the target RPC, and total actual revenues will change in direct proportion to the change in the number of customers between the test year and current period. New customer revenues are therefore preserved to fund new customer investment made by the utility.

The total revenue true up determines the revenue shortfall or surplus by calculating the difference between the target revenues and actual current period revenues by customer
group or rate class. The effect of a Total Revenue RDM is that the sum of actual rate class/rate group revenues plus the Total Revenue RDM true up for each rate class/rate group will always equal the revenue target and total actual revenues will not change until the LDC's next rate case. There is no inherent recognition of new customer additions in this approach.

## Q. Of these two types of RDM, which is most common for gas LDCs?

A. The application of a RPC RDM best suits utilities that add new customers to their system, and is the prevalent methodology among LDCs that have decoupling. Unlike electric distribution companies, gas LDCs typically do not have $100 \%$ market share in their service territories and are motivated to convert customers from alternate fuels, such as oil or propane. Adding new customers to the system involves incremental capital investment, which requires that the revenues from these new customers be necessarily retained by the Company to fund this new investment. Therefore, RPC RDMs are superior to Total Revenue RDMs for gas utilities, as new customer revenues are retained (at the system average RPC) to help cover the cost of the corresponding new investment. If a Total Revenue RDM is employed instead, then the LDCs incentive to add new customers is significantly diminished, as total revenues will remain unchanged while rate base grows.

## Q. Does decoupling guarantee utility earnings?

A. No, it does not. The proposed RDM trues up revenues to the amount allowed on a percustomer basis. The utility remains at risk for managing its expenses commensurate with
the level set for the test year base rates. This means the utility must manage its capital expenditure programs, its operations (e.g., salaries and wages, benefits, overtime, maintenance programs, uncollectibles, outside services, etc.), and pay taxes (including property taxes that are adjusted annually by most municipalities).

## D. LDC Experience with Decoupling

## 1. Decoupling in the U.S.

Q. Please summarize your research on U.S. gas LDCs that have implemented RDMs.
A. I have identified 67 gas LDCs in 29 states that have implemented a RPC RDM or a Total Revenues RDM. This is summarized as follows:

| State | RPC RDM | Total Revenue RDM | Grand Total |
| :---: | :---: | :---: | :---: |
| AR | 1 | 2 | 3 |
| AZ | 1 |  | 1 |
| CA |  | 4 | 4 |
| CO | 1 |  | 1 |
| CT |  | 1 | 1 |
| GA |  | 1 | 1 |
| ID |  | 1 | 1 |
| IL | 2 | 1 | 3 |
| IN |  | 3 | 3 |
| LA |  | 1 | 1 |
| MA | 6 |  | 6 |
| MD | 4 | 1 | 5 |
| MI | 1 |  | 1 |
| MN | 1 | 1 | 2 |
| MS |  | 1 | 1 |
| NC | 1 | 1 | 2 |
| NJ | 2 |  | 2 |
| NV | 1 |  | 1 |
| NY | 9 | 2 | 11 |
| OR | 2 | 1 | 3 |
| RI | 1 |  | 1 |
| SC |  | 1 | 1 |
| TN | 1 |  | 1 |
| UT | 1 |  | 1 |
| VA | 3 |  | 3 |
| VT |  | 1 | 1 |
| WA | 2 | 1 | 3 |
| WI | 1 |  | 1 |
| WY | 2 |  | 2 |
| Grand Total | 43 | 24 | 67 |

Table 1: Revenue Decoupling Mechanisms in Effect in the U.S.
Q. Do any LDCs with RDMs also have other ratemaking adjustment mechanisms?

4 A. Yes, many LDCs with RDMs have also sought recovery of certain expenses and investments (plant / rate base additions) between general rate cases. Cost-related modifications to traditional ratemaking include several approaches to adjusting rates
between rate cases to account for changes in (a) overall costs or (b) specific categories of costs. Rate plans that provide for allowed annual increases in a utility's allowed revenues ${ }^{14}$ for a set number of years after the rate case is decided is an example of cost based departures that account for changes in overall costs. Step Adjustment increases are common practice in New Hampshire; step adjustments are a form of a rate plan.

Cost tracker mechanisms are another category of modifications to traditional gas LDC ratemaking. Cost trackers recover actual costs incurred on a timely basis. For example, capital cost trackers allow for periodic rate adjustments to recover the incremental revenue requirements associated with replacement and/or safety and reliability projects, while expense cost trackers recover certain specific expenses on a timely basis. New Hampshire has implemented some of these cost tracking measures, including the Cost of Gas Adjustment ("CGA"), indirect gas costs, EE/DSM program costs, environmental remediation costs, and the Cast Iron and Bare Steel ("CIBS") mechanism.

Common cost tracking mechanisms include:
a. Gas costs ${ }^{15}$;
b. Pension and Post-Retirement Benefits Other than Pensions ("PBOP") expense;
c. Bad debt expense;
d. Environmental response costs;
e. EE program expense;
f. Property and/or franchise taxes;

[^11]g. Infrastructure replacement costs (e.g., CIBS);
h. System reinforcement costs, and
i. Integrity management costs.

The following table summarizes the prevalence of pairing an RDM with a cost tracker:

Table 2: LDCs With Decoupling and Cost Tracker

| RDM Type | With a Tracker | No Tracker | Total |
| ---: | ---: | ---: | ---: |
| RPC | 25 | 18 | 43 |
| Total Revenue | 20 | 4 | $\mathbf{2 4}$ |
| Total | 45 | 22 | 67 |

A complete listing of the 67 LDCs that currently have decoupling is included in Attachment GHT/DECPL-1.

## Q. Have you identified any other common features in the structure of RDMs that you identified in your research?

A. Yes, I have. In Section III.A of this testimony, I explain that an RDM revenue true up calculation determines the difference between (a) Target RPC and Actual RPC or (b) Target Revenues and Actual Revenues. Both of these approaches to calculating the revenue true up account for differences in revenues that are the result of weather that is colder or warmer than normal in addition to accounting for differences due to conservation and related factors. For example, if weather in the current time period was colder than normal, the RDM would return to customers the revenue surplus associated with the colder weather in the following winter period, and if weather was warmer than
normal, the RDM true up calculation would include a charge to recover the revenue deficiency associated with the warmer weather.

Alternatively, an RDM revenue true up calculation could determine the difference between (a) Target RPC and weather normalized RPC or (b) Target Revenues and weather normalized revenues. The true up calculation could be performed by determining the difference between target revenues and weather normalized actual revenues. Using this approach, the revenue true up calculation would not be affected by colder or warmer than normal weather.

## Q. What does your research on RDMs indicate about the prevalence of RDMs that are based on actual revenues and RDMs that are based on weather normalized revenues? <br> A. I determined that 57 of the 67 LDCs have implemented RDMs that are based on actual revenues. Of the remaining 10 LDCs that have implemented RDMs based on normalized revenues, 7 have separate weather normalization adjustment mechanisms ("WNA").

## Q. In your opinion, why are most RDMs - approximately 85 percent - based on actual revenues?

A. It is my belief that RDMs that are based on actual revenues, rather than weather normalized revenues, are more common because this RDM approach is easier to administer and oversee as the review process is straight-forward. RDMs that use actual revenues capture all sales-related variances, thus avoiding the need for a WNA (and explanation of its mechanics to customers) or a complicated normalization calculation and subsequent Commission review. Either (a) an RDM that is based on actual revenues
or (b) an RDM that is based on weather normalized revenues together with a weather normalization adjustment mechanism have symmetrical, balanced effects that stabilize customers' bills and LDCs' revenues.

## Q. What conclusions do you draw from the number of LDCs that have adopted revenuerelated and cost-related modifications to traditional ratemaking?

A. Based on the widespread adoption of decoupling mechanisms (67 LDCs in 29 states; see Section III.D.1), of which 45 of these LDCs (two thirds) also have some form of cost tracker, I conclude that there is general understanding that (a) decoupling mechanisms are now viewed as an appropriate ratemaking approach that remove LDC disincentives to effectively promote EE programs and offset the overall effect of conservation on LDC revenues and earnings (b) cost tracking measures are now viewed as an appropriate approach to partially offsetting the effect of LDCs' capital spending plans on earnings between rate cases, and (c) the combination of a decoupling mechanism paired with an appropriate cost tracking measure may be necessary to provide a reasonable opportunity to earn a fair return.

## 2. Summary and Conclusion to Decoupling Overview

## Q. Please summarize your findings about decoupling.

A. Over the past decade or longer, there has been considerable attention given to decoupling, which I believe is the result of a growing acceptance that decoupling is a balanced and administratively manageable ratemaking tool that will: (a) break the link between a utility's revenues and the amount of energy that the utility delivers or sells; and (b)
address problems with traditional ratemaking that are caused by long term trends of declining customer energy usage.

I have found that, because LDCs in a number of states have adopted decoupling mechanisms over the last decade, there is now a rich source of data available concerning features of RDMs that have been implemented and issues related to the administration and implementation of RDMs, including, for example, RDM calculations and filing documentation.

## IV. ENERGYNORTH'S EXPERIENCE

## A. Introduction

## Q. In Section III above, you provided a discussion of circumstances that would support the implementation of an RDM. Do those circumstances apply specifically to EnergyNorth?

A. Yes. As I will explain in the remainder of this section, EnergyNorth's circumstances demonstrate that an RDM is appropriate and justified for the Company. Specifically, I will:

- Describe EnergyNorth's current EE programs;
- Summarize the 2015 EERS Settlement Agreement;
- Describe and explain EnergyNorth's recent customer and revenue per customer trends; and
- Demonstrate that EnergyNorth's level of involvement in and support for EE programs warrant the implementation of an RDM.


## B. EnergyNorth's Energy Efficiency programs

## Q. Please provide some background on EnergyNorth's EE programs.

A. EnergyNorth has been offering EE programs to its customers since 2003 that provide rebates and technical support for residential and commercial customers who seek to minimize their energy use ${ }^{16}$. Table 3 below provides a summary of the actual and planned direct energy savings that result from EnergyNorth's EE programs.

[^12]Table 3: EnergyNorth Energy Efficiency Program Savings (Annual Dth)

| Year | Actual / Estimate | Residential | C\&I | Total Energy Savings |
| :---: | :---: | :---: | :---: | :---: |
| 2006 | Actual | 25,529 | 47,269 | 72,797 |
| 2007 |  | 27,151 | 104,730 | 131,881 |
| 2008 |  | 35,360 | 48,278 | 83,638 |
| 2009 |  | 32,414 | 88,174 | 120,588 |
| 2010 |  | 43,524 | 34,703 | 78,227 |
| 2011 |  | 29,281 | 46,466 | 75,747 |
| 2012 |  | 39,702 | 108,565 | 148,267 |
| 2013 |  | 40,509 | 74,831 | 115,340 |
| 2014 |  | 34,401 | 82,545 | 116,946 |
| 2015 |  | 63,685 | 80,069 | 143,754 |
| 2016 | Plan ${ }^{17}$ | 57,226 | 65,118 | 122,344 |
| 2017 | Proposed Savings Targets | 57,791 | 65,762 | 123,553 |
| 2018 |  | 61,594 | 70,088 | 131,682 |
| 2019 |  | 66,158 | 75,280 | 141,438 |
| 2020 |  | 69,958 | 79,606 | 149,564 |

Q. Is the intent of the EE program incentive payment to compensate EnergyNorth for foregone EE revenues?
A. No, the incentive payment is intended to "incent the utilities to aggressively pursue achievement of the performance goals of their energy efficiency programs" and "to motivate the companies to achieve or exceed program goals". ${ }^{18}$ It is not intended to offset EnergyNorth's foregone EE revenues.

[^13]
## C. The EERS Settlement Agreement

## Q. Please describe the EERS Settlement Agreement.

A. The Company, along with the Settling Parties, entered into a Settlement Agreement on April 27, 2016, more than a year after the inception of the Commission's investigation of Staff's proposed Energy Efficiency Resource Standard. ${ }^{19}$ The Settlement Agreement represents the Parties' implementation of the approved EERS in New Hampshire, ${ }^{20}$ and specifically:

1) Extends the Core programs;
2) Requires implementation of a LRAM, commencing January 1, 2017 (capped at $110 \%$ of planned annual savings);
3) Contemplates the subsequent implementation of a decoupling mechanism to replace the LRAM;
4) Will implement the EERS commencing January 1, 2018;
5) Retains the Performance Incentive, with modifications;
6) Increases the low income share of the overall energy efficiency budget; and
7) Includes other legal provisions.

The Commission approved the Settlement Agreement in Order No. 25,932 (August 2, 2016).

[^14]
## Q. Please describe EnergyNorth's Implementation of the LRAM.

A. EnergyNorth implemented the LRAM effective January 1, 2017. ${ }^{21}$ The Local Distribution Adjustment Charge ("LDAC") includes an embedded LRAM of $\$ 0.0016 /$ therm and $\$ 0.0009$ per therm for Residential and C\&I customers, respectively. This LRAM will remain in effect (as part of the LDAC) until it is either recalculated for 2018 deliveries or replaced by the proposed decoupling mechanism described in Section V below.
Q. Does the Commission's Order approving the Settlement Agreement specifically require the Utilities, such as EnergyNorth, to implement decoupling?
A. Yes. The Commission approved the Settling Parties' proposed LRAM, and recognized that some parties prefer decoupling to an LRAM. Specifically, the Order states:
"We note that our approval of the LRAM does not limit our subsequent consideration and approval at any time of a different lost revenue recovery mechanism, and that the Joint Utilities (except NHEC)) are required to seek approval of a decoupling or other lost-revenue recovery mechanism as an alternate to the LRAM in their first distribution rate cases after the first EERS triennium, if not before" (emphasis added). ${ }^{22}$

[^15]Q. Is it the Company's position that proposing a decoupling mechanism in the instant proceeding comports with the Settlement Agreement and the Order?
A. Yes. The phrase "if not before" from the above caption clearly allows the Company to propose a decoupling mechanism prior to the end of the first EERS triennium, if desired.

## D. Impact of Customer Consumption Trends on EnergyNorth <br> 1. Introduction

Q. To set the stage for your discussion of the impacts of declining consumption on Energy North, please describe the analysis that you have prepared.
A. In this section, I discuss trends in EnergyNorth's NUPC and number of customers since 2005. I provide summary analyses that I prepared for the following customer groups: (a) Residential Non-Heating; (b) Residential Heating; (c) Low Load Factor C\&I; (d) High Load Factor C\&I; and (e) Total Company. I prepared separate analyses for the Residential and C\&I Customer Groups because customers in these two groups have generally behaved very differently over the period of analysis, 2005 to 2016, particularly the High Load Factor C\&I group. I also offer high level explanations for the changes in deliveries, customers and use per customer that EnergyNorth has experienced in the past several years.

## 2. Analysis of UPC and customer trends

Q. Please summarize the trends in EnergyNorth's weather NUPC that you have identified.
A. To identify trends in EnergyNorth's NUPC, I prepared Residential (Heating and NonHeating), C\&I (Low and High Load Factor) and Total Company NUPC graphs. These graphs are based on a 12-month rolling total NUPC, and are provided in Attachment GHT/DECPL-2. The first graph in Attachment GHT/DECPL-2 shows the NUPC for the Residential Heating Customer Class. A snapshot of this chart is as follows:

Chart 1: Residential Heating NUPC Snapshot


NUPC for the Residential Heating customer class declined $16.7 \%$ during the period of analysis, from 912 therms per customer in 2005 to 761 therms per customer in 2016, representing an average annual decline of $1.7 \%{ }^{23}$ More recently, from 2013 to 2016 the Residential Heating class has declined at a similar rate of $1.5 \%$.

The Residential Non-Heating NUPC in Attachment GHT/DECPL-2 shows a relatively level usage profile over time, with a $5.3 \%$ decline since 2005 , or a $-0.5 \%$ CAGR. Since 2013 NUPC for this class has decreased $12.4 \%$, or $4.3 \%$, primarily as a result of customer rate classification changes. At the conclusion of the last rate case in Docket No. DG 14180 the Company discovered that 540 existing Rate R-1 customers should have been served under Rate R-3. Following that discovery, the Company initiated a program to convert these customers to Rate R-3.

The two C\&I graphs in GHT/DECPL-2 show diverging trends depending on how customers in these classes use natural gas. Low Load Factor ("LLF") customers use gas predominantly for heating, while High Load Factor ("HLF") C\&I customers tend to utilize natural gas for process loads, and are potentially subjected to multiple and unique usage drivers compared to LLFr C\&I customers (and Residential Heating customers). As these two C\&I graphs show, the LLF customer group had declining NUPC from 20052010, then rebounded back to 2005 levels by 2014. Their growth rate from 2005 to 2016 showed a slight decline at $0.2 \%$, and a flat CAGR. Conversely, the HLF customer group exhibited rapid NUPC growth over the eleven-year historical period, growing $58.3 \%$, or

[^16]$4.3 \%$ annually. Since 2013 the LLF C\&I group has remained flat (a $0.1 \%$ increase in NUPC) while the HLF C\&I class' growth was comparatively lower ( $0.7 \%$ growth since 2013 compared to $4.3 \%$ CAGR since 2005).

The last graph in Attachment GHT/DECPL-2 shows that total company NUPC increased slightly by $2.3 \%$ percent, or $0.2 \%$ annually, which indicates that overall, the increasing HLF C\&I NUPC offset much of the decreasing Residential and LLF C\&I NUPC over the entire period. Of interest is the recent increase in volatility, including a declining overall NUPC trend since December 2013 of $2.0 \%$. This is likely the result of recent winter period price spikes described further in Section IV.D. 3 below.

## Q. Please summarize the trends in EnergyNorth's number of customers that you have identified.

A. To identify trends in EnergyNorth's customer counts, I prepared graphs of the number of Residential, C\&I and Total Company customers; these graphs are provided in Attachment GHT/DECPL-3. The first graph in Attachment GHT/DECPL-3 shows that the average number of Residential Non-Heating customers decreased by 2,285 (42.9\%), or 5.0\% annually. This is not surprising, as many low-use customers have converted their heating system to gas over the past decade, taking advantage of the favorable gas-to-oil price spread described in Section IV.D. 3 and Table 6 below. The average Residential Heating customer class has increased by 9,914 customers ( $15.0 \%$ ), or $1.3 \%$ annually. This increase is attributable to heating conversions and new customer attachments to the
system (e.g., oil-to-gas conversions and new construction). This growth rate accelerated to $1.8 \%$ since 2013.

The next two graphs in Attachment GHT/DECPL-3 show that the number of LLF C\&I average customers grew by 1,590 (18.6\%), or $1.6 \%$ annually, while the HLF C\&I class decreased by 86 customers on average, a $5.1 \%$ decrease ( $-0.5 \%$ annually).

The last graph in Attachment GHT/DECPL-3 demonstrates that the overall Company customer growth reflects an annual $1.0 \%$ growth in average firm customer count. Since the dramatic increase in the oil-to-gas price spread (using a 2013 base), the Residential Heating class has increased to a $1.8 \%$ annual growth rate.

## 3. Explanation for UPC and Customer trends

## Q. What are the major contributors to declining NUPC?

A. Categorically, declining NUPC can be attributable to:

1) Utility-sponsored Energy Efficiency (EE)/DSM programs;
2) Customer self-funded conservation measures;
3) Improvements in appliance efficiencies and building code requirements;
4) Consumer responsiveness to increases in natural gas prices and/other economic and demographic factors; and
5) A warmer normal weather trend.

## Q. Please explain each of these factors.

A. Utility-sponsored EE/DSM programs represent the Core programs, plus any additional programs contemplated in the EERS. These measures result in direct energy efficiency spending for EnergyNorth customers. Each program will have an avoided unit of energy and known levels of participation.

Customer self-funded conservation measures are the result of customers acting independently of utility-sponsored programs (e.g., when a customer installs insulation purchased at a home improvement store). Unlike company-funded conservation programs that track actual installed energy efficiency measures, the utility does not track customer-funded installations.

Appliance efficiencies and building code changes affect customer usage whenever an existing (less efficient) appliance is replaced by a new (more efficient) one, and new housing stock replaces old stock. There are known changes to building requirements and appliance efficiency standards that have been enacted over the past few decades. These include increased appliance efficiency requirements for furnaces and hot water heaters. Additionally, New Hampshire has passed a series of more stringent building codes consistent with national standards.

Price elasticity and economic impact on usage can be estimated using econometric modeling, but will have less of a degree of accuracy compared to known and measurable

EE/DSM installations. Although prices are low now ${ }^{24}$, in the not so distant past, prices were high and customers responded by installing low cost permanent measures (weather stripping, water heater jackets, set back thermostats, etc.) and high cost permanent measures (insulated doors, added wall and attic insulation, efficient windows, etc.) as well as temporary measures (closing off rooms, turning down thermostats and wearing sweaters). The permanent measures reduce NUPC forever, long after the natural gas prices return to moderate levels. Further, changes in demographics (e.g., number of people per household, number of residents in a service territory or state) can also influence NUPC. Lastly, a significant downward trend in the 30-year normal weather standard also contributes to declining NUPC.

## Q. What are the current and forecasted trends for each of these factors?

A. New Hampshire is clearly committed to EE, evidenced by the Settling Parties’ commitment to implementing a comprehensive EERS in 2018. Customer-funded conservation measures are likely to continue, as low-cost weatherization options proliferate the home improvement marketplace. Even if the current appliance efficiencies and building codes do not change in the coming years, customer equipment and housing stock will be replaced resulting in net energy savings (e.g., replacing a failed gas furnace with a new gas furnace). Although the gas-to-oil pricing advantage has shrunk since

[^17]2012, the EIA is forecasting a return to a price spread where oil is twice the delivered price of natural gas. ${ }^{25}$

## Q. Please elaborate on how customer-funded conservation contributes to declining NUPC.

A. Existing customers have chosen to invest in conservation measures using their own money without utilizing utility-sponsored EE programs. This occurs because of either a lack of understanding of the existence of utility programs or ineligibility based on program requirements. The quantification of energy savings for an individual, representative premise is easily obtainable for many conservation measures. The effectiveness of thermal resistance, for instance, is measured in " $R$-value" units. Increasing a surface's R-value reduces heat loss. Therefore, when a consumer installs additional insulation in their home, thus increasing the surface's R-value (e.g., attic floor, ceilings, walls, etc.) their natural gas usage (all else being equal) will decline. The following table demonstrates the impact of increasing R -values in a sample 1,000 square foot home in Concord, New Hampshire:

[^18]$$
\text { Table 4: Potential Energy Savings from Increased R-Value }{ }^{26}
$$


As the above table indicates, an existing homeowner who upgrades their home with insulation, which increases the overall R-value of the dwelling, can decrease their natural gas usage significantly. For example, increasing the R-value from R-10 to R-16 would reduce annual usage from 682 to 626 therms, more than eight percent. Even a modest improvement in R-value can have a significant impact on declining usage.

## Q. Please elaborate on how increased appliance efficiencies contribute to declining

 NUPC.A. Appliance manufacturers have been improving the energy efficiencies of their gas equipment on both a mandated and voluntary basis. The U.S. Department of Energy ("DOE") regulates minimum efficiency standards for many appliances, including gas furnaces, boilers, and water heaters. In the early 1990s the DOE changed the standards on Annual Fuel Utilization Efficiency ("AFUE") factors. Under the new code, a gas furnace was required to meet at least an $80 \%$ AFUE while high efficient gas furnaces

[^19]must achieve at least an $90 \%$ AFUE to meet the new standard. This is an increase from the $78 \%$ AFUE standard enacted in $1992 .{ }^{27}$ Therefore, whenever an existing gas appliance (e.g., furnace, water heater, stove, dryer, grill, etc.) fails, its replacement will be more efficient and use less gas, resulting in lower NUPC.

## Q. Have building codes changed as well?

A. Yes. New Hampshire has adopted the International Energy Conservation Code ("IECC"). Significant changes to New Hampshire's building code changes are as follows:

Table 5: New Hampshire Building Codes

| New Hampshire Building Code Change History |  |
| :---: | :---: |
| April 2010 | 2009 IECC adopted, with amendments |
| July 2007 | 2006 IECC adopted, with amendments |
| March 2002 | Mandatory statewide building code is signed into law, using the <br> 2000 IECC as reference, effective September 14 $4^{\text {th }}$, 2002. |

Q. How do these building code changes affect natural gas consumption?
A. Similar to the example provided in Table 4, changes in building codes has resulted in mandatory increases in R -value. Therefore, new buildings will be significantly more energy efficient. As old housing stock is replaced, average consumption (all else being equal) decreases.

[^20]
## Q. What are the economic and demographic effects on natural gas consumption?

A. I believe, based on preparing LDC demand forecasts, that the most significant economic factors that affected the Company's customer and NUPC trends include: (a) a dramatic spike in gas prices that started in 2005 caused by supply interruptions along the Gulf Coast; (b) equally dramatic decreases in gas prices since 2009, caused by a large increase in supply from shale formations in Pennsylvania and New York; (c) the economic recession that started in December 2007 and ended in June 2009 ${ }^{28}$; and (d) the actual and forecasted long term price advantage that gas has over oil, caused by the large increase in gas supplies from shale formations. Some of these factors, such as the increased shale gas supply, have resulted in increased NUPC while other factors such as utility and customer-funded conservation, appliance efficiencies and building codes have contributed to declining NUPC.

To demonstrate the impact of gas prices on the Company's NUPC over the past several years, I have prepared Attachment GHT/DECPL-4, which shows the history of EnergyNorth's Residential Heating (Rate R-3) Cost of Gas ("COG") rates and the New York Mercantile Exchange ("NYMEX") futures settlement values. The significant decrease in COG rates since 2009 has likely had a positive effect on EnergyNorth's

[^21]NUPC during the years immediately following this price change. ${ }^{29}$ The polar vortex winter of 2013-2014 had a detrimental impact on national gas prices, coupled with increased concern over capacity constraints in the New England region. As a result, EnergyNorth appropriately responded with COG rate increases during this period. Although these price increases were significant, they were not as severe or long-lasting as the price increases between 2005 and 2009.

I believe that the decrease in Residential NUPC was caused by customer conservation efforts in response to (a) the high gas prices in 2005 - 2006 and again in 2009, and (b) the great recession of 2007-2009, which reduced customers' incomes and wealth. ${ }^{30}$ In addition, I believe that more stable and slower declining Residential NUPC since 2010 indicates that the increase in usage that would be caused by the recovery from the recession and the decrease in gas costs has been largely offset by the continuing impact of energy conservation.

Customer NUPC trends during this period have also been impacted by the difference in oil and gas prices. Table 6, below, demonstrates the competitive price advantage that natural gas has had over oil in recent years.

[^22]Table 6: Residential Delivered Cost of Heating Oil and Natural Gas

|  | Residential Delivered Cost per Therm |  |  |
| :---: | :---: | :---: | :---: |
| Year | Distillate <br> Fuel Oil | Natural Gas | Oil / gas ratio |
| 2005 | $\$ 1.42$ | $\$ 1.47$ | 0.970 |
| 2006 | $\$ 1.65$ | $\$ 1.61$ | 1.028 |
| 2007 | $\$ 1.84$ | $\$ 1.63$ | 1.129 |
| 2008 | $\$ 2.33$ | $\$ 1.61$ | 1.445 |
| 2009 | $\$ 1.73$ | $\$ 1.48$ | 1.165 |
| 2010 | $\$ 1.95$ | $\$ 1.40$ | 1.390 |
| 2011 | $\$ 2.36$ | $\$ 1.42$ | 1.670 |
| 2012 | $\$ 2.71$ | $\$ 1.33$ | 2.033 |
| 2013 | $\$ 2.65$ | $\$ 1.34$ | 1.971 |
| 2014 | $\$ 2.58$ | $\$ 1.58$ | 1.638 |
| 2015 | $\$ 1.96$ | $\$ 1.03$ | 1.903 |
| 2016 | $\$ 1.54$ | $\$ 0.99$ | 1.556 |
| 2017 | $\$ 1.85$ | $\$ 1.06$ | 1.745 |
| 2018 | $\$ 2.04$ | $\$ 1.06$ | 1.925 |
| 2019 | $\$ 2.16$ | $\$ 1.07$ | 2.019 |
| 2020 | $\$ 2.21$ | $\$ 1.09$ | 2.028 |
| 2021 | $\$ 2.26$ | $\$ 1.10$ | 2.055 |
| 2022 | $\$ 2.29$ | $\$ 1.10$ | 2.082 |
| 2023 | $\$ 2.33$ | $\$ 1.11$ | 2.099 |
| 2024 | $\$ 2.36$ | $\$ 1.13$ | 2.088 |
| 2025 | $\$ 2.41$ | $\$ 1.14$ | 2.114 |

2005 - 2014 data from the U.S. EIA Residential Sector Energy Price and Expenditure Estimates, (Table ET3). 2015-2025 values from EIA's Annual Energy Outlook 2017.

Given the above natural gas price advantage, existing natural gas customers that use oil for other household needs (e.g., hot water) would be motivated to replace such equipment with gas-fired appliances. Low-use residential customers replacing their oil furnace with a natural gas furnace would increase overall system usage, but may contribute to declining NUPC once they become heating (Rate R-3) customers, as their usage (with a new, efficient furnace) would be lower than the Rate R-3 class average.

## Q. How would this oil-to-gas price spread impact C\&I customers?

A. I believe that the increases in C\&I customers and NUPC have likely been driven by the impact of (a) existing EnergyNorth C\&I customers converting from oil to gas equipment to take advantage of the competitive advantage of gas over oil, and (b) new C\&I customers also converting to gas equipment, especially on-the-main energy users.

Finally, although overall NUPC has remained relatively flat since 2005, volatility has begun to increase. I believe this increased volatility is a reaction to shorter duration, less severe price spikes over the past three winters. If this trend continues and the price spikes become longer and more severe, NUPC will likely decline.

## Q. Please describe how demographics can play a role in NUPC.

A. Demographics can influence NUPC at the individual premise level when more or fewer people occupy the premise. Additionally, premise vacancy rates caused by shifts in population also may affect use per customer ${ }^{31}$. The State of New Hampshire's August 2013 report $^{32}$ on the state's economic health recognizes the importance of demographics in the State's economic recovery. In the report, it was recognized that population growth in New Hampshire lags the nation:
"Population changes may affect New Hampshire job growth and how job needs are met. From 2008 to 2012, the nation's population grew by 3.2 percent, compared to 0.4 percent for New Hampshire. This slower growth was primarily caused by domestic outmigration. A low rate of population growth

[^23]will affect the rate of job growth in the future, as well as the distribution of jobs by industry and occupation."

Although the above quotation is addressing the issue of employment, it clearly speaks to the trend in New Hampshire's population growth, which can have a direct impact on NUPC, particularly in the Residential classes.
Q. The Company's proposed decoupling mechanism will symmetrically adjust for weather deviations from EnergyNorth's 30-year normal degree day standard. Are there other weather-related reasons to implement decoupling?
A. Yes. Normal temperature, defined in New Hampshire as the latest 30-year average heating degree days, has been declining. The trend over the past decade is for warmer years (most recent) to replace colder years (oldest of the 30-years). This is demonstrated as follows:

Table 7: 30-Year Normal Degree Day History


As the above graph shows, annual normal degree days has declined 103 heating degreedays ("HDD") since 2005. Even under "normal" weather conditions, it is reasonable to assume future year allowed revenues will be deficient if this warming trend continues.

## 4. Summary and Conclusion

Q. Please summarize why EnergyNorth is proposing, and should be granted, a decoupling mechanism.
A. The EERS Settlement Agreement states that each of the utilities in the state shall seek approval of a new decoupling mechanism, or another mechanism as an alternative to the LRAM. The Company's preferred solution is decoupling. Further, decoupling is now a mainstream ratemaking tool for gas LDCs across the country. 67 LDCs in 29 different states have a form of decoupling, with the clear majority utilizing actual revenues. EnergyNorth's proposed structure, detailed in Section V below, follows this nationally preferred and accepted design.

Decoupling further solves a long-standing ratemaking issue. There are clear declining NUPC trends in EnergyNorth's largest, most homogeneous customer classes (e.g., Residential Heating) that impact the Company's ability to earn its allowed rate of return. The factors contributing to this declining use reach well beyond utility-funded programs. The data and analysis presented in section IV.D above detail the main contributors to declining NUPC, including: customer-funded conservation; stricter appliance efficiency and building codes; economic and demographic drivers; and a warmer weather trend. None of these factors are within the control of the Company, and the Company should not be penalized between general rate cases for these exogenous events. Decoupling frees EnergyNorth from the negative effects of these causes of declining NUPC, and enables unfettered support and promotion of the State's energy efficiency goals.

## V. ENERGYNORTH'S DECOUPLING PROPOSAL

## A. Details of EnergyNorth's Proposed Decoupling Mechanism

## 1. Introduction

Q. Please provide a general description of the decoupling mechanism that EnergyNorth is proposing.
A. The Company is proposing a RPC decoupling mechanism that will be applied to all customers in all firm tariffed rate classes. The proposed RDM provides for separate winter and summer rate adjustments that correspond to the seasonality of the Company's distribution rates and Cost of Gas clause.
Q. Please list the RDM components that define EnergyNorth's proposed RDM.
A. EnergyNorth's proposed RDM is defined by the following RDM design components:

1) Basis for the true up calculation;
2) Rate classes to be included in the RDM;
3) Rate classes to be included in separate true-up customer groups;
4) Approach for returning RDM revenue surplus or recovering revenue shortfall from customers;
5) Frequency and timing of RDM rate adjustment filing;
6) Adjustments to Actual and Target revenues;
7) Treatment of new customers; and
8) Customer impact protections.

I will describe, explain and support these components of the Company's proposed RDM in the following sections of my testimony.

## 2. Basis for the true up calculation

Q. Please explain the approach that the Company is proposing for the true up calculation.
A. As described earlier in my testimony, the Company's proposed decoupling mechanism is a RPC RDM. A RPC RDM is critical to providing the Company with some opportunity to earn a reasonable return between rate cases, and retain revenues related to the growth in customers. Our RDM research indicates that RPC decoupling mechanisms are most common for gas LDCs because LDCs are experiencing significant customer growth that is related to the strong economic incentives for conversion from oil to gas. A RPC decoupling mechanism provides growth in revenues to partially offset the costs to connect the new customers.

## 3. Rate classes to be included in the RDM

## Q. Which rate classes will be included in the Company's proposed RDM?

A. EnergyNorth proposes to include all firm tariffed customer classes in the RDM true up calculations, and to apply RDM rate adjustments to all firm rate classes.

It is appropriate to apply the RDM to all customers because (a) all EnergyNorth firm customers are eligible for the Company's EE programs and (b) Residential and C\&I customers are likely to implement conservation efforts that are not directly associated with EnergyNorth's EE programs.

The RDM will not be applied to special contract customers because special contract customers are not eligible for EE programs, and special contract customers are not charged other rate adjustments, such as the LDAC.

## 4. True up Customer Groups

Q. How will the Company's customers be grouped for purposes of administering the proposed RDM?
A. The Company's firm rate classes will be combined into RDM Customer Groups as shown in Table 8 below:

Table 8: RDM Customer Groups

| RDM Customer Group | Firm Rate Classes |
| :--- | :--- |
| Residential Non-Heating | R-1 |
| Residential Heating | R-3, R-4 |
| Commercial and Industrial | G-41, G-42, G-43, G-51, G-52, G-53, G-54 |

Q. Please explain why you are proposing to combine rate classes into the three rate groups that you have listed in Table 8, rather than keeping each C\&I rate class separate?
A. I am not proposing to keep each rate class separate because C\&I customers are assigned to the C\&I rate classes based on their annual usage and percent of their annual usage that occurs in the Winter period. The potential shifting of $\mathrm{C} \& \mathrm{I}$ customers between rate classes may cause unintended results in the RDM calculations; these unintended results are avoided if all C\&I customers are included in the same RDM customer group. In addition, I have prepared Attachment GHT/DECPL-5 to provide a summary of the
variability in normal revenue per customer for each of the C\&I rate classes ${ }^{33}$. Attachment GHT/DECPL-5 demonstrates that there is significant year-to-year variability in normal revenue per customer for several C\&I rate classes, especially the large use classes G-42, G-43 and G-53. If the Company's RDM provided for separate revenue true ups and separate RDM rate adjustments for each C\&I rate class, the calculation of the seasonal revenue shortfall/surplus would be significantly affected by whether the target RPC for that rate class had been determined in an "up" year or a "down" year. Separate RDM rate adjustments for each C\&I rate class would likely result in noticeable rate volatility for some C\&I rate classes.

This potential volatility is avoided with a single RDM true up calculation for all C\&I rate classes combined. Attachment GHT/DECPL-5 also demonstrates that the normal revenue per customer for all C\&I rate classes combined is relatively stable. Thus, the seasonal calculated revenue shortfall or surplus for the combined C\&I RDM customer group will not be affected by the year (i.e. the rate case test year) that is used to determine the target RPC.

## 5. Frequency and timing of RDM rate adjustment filing

Q. Please explain how often and when the RDM rate adjustments will be made.
A. The Company will calculate separate Winter and Summer season RDM rate adjustments based on the prior winter or summer season RDM revenue shortfalls or surpluses, for

[^24]each RDM customer group. Separate seasonal RDMs would reduce the shifting of charges or credits (associated with RDM revenue shortfalls or surpluses) between temperature sensitive and non-temperature sensitive customers.

## 6. Adjustments to Target and Actual revenues

## Q. Please explain how the RDM Target Revenue per Customer will be determined.

A. The initial Winter and Summer RDM Target Revenue per Customer will be set in this proceeding; the target RPCs for each RDM customer group and for each season will be calculated in the Company's compliance filing by summing the allowed revenues by season for each RDM customer group, divided by the seasonal average number of RDM customer group customers.

For each seasonal RDM filing, the RDM target RPCs will be adjusted to account for the rates that were in effect during the recently-completed RDM season, because the Company's base distribution rates are adjusted annually, effective every July 1 to reflect the CIBS rate adjustment. The derivation of the Target Revenue per Customer by RDM Rate Group, based on the Company's proposed rates, is included as Attachment GHT/DECPL-9.

## Q. Please explain how actual revenues per customer will be calculated.

A. Winter and Summer Actual Revenues per Customer, by RDM Rate Group, will be calculated directly from the actual booked base distribution revenues and actual booked number of average customers. The Company will calculate the RDM Actual Revenues per Customer and the RDM revenue shortfall/surplus monthly on a calendar month basis.

At the end of each season, the Company will sum all of the monthly data and will calculate RPC on a seasonal basis.

## Q. How will new customers be treated in the Company's proposed RDM?

A. The Company will include new, non-expansion rate customers in the RDM calculations. These customers will be charged the rate adjustments associated with the RDM and the calculations of actual revenues per customer will include the new customers. The Company proposes that expansion rate new customers be excluded from the RDM calculation and not be charged or credited the RDM rate. The reason for this proposed exclusion is that the expansion rates include a higher delivery rate than existing or new (non-expansion) customer rates. For example, expansion rate R-6 (Residential Heating Expansion) delivery rates are 30\% higher than existing R-3 Residential Heating rates. If R-3 and R-6 customers were included in the same RDM customer group, then the revenues associated with the $30 \%$ R-6 delivery premium, all else being equal, would be returned to all customers through the RDM. This defeats the purpose of the expansion rates, whereby the delivery premium revenue supports the incremental costs of the expansion investment.

An alternative treatment that creates a separate RDM customer group for expansion customers is not appropriate. Currently there are no expansion rate customers. Therefore, the near-term population of expansion rate customers will be small and would likely result in an unstable RDM calculation. For these reasons the Company proposes to
exclude expansion rate customers from the RDM until they are migrated into the existing rate schedules once their expansion term expires.

## 8. Customer impact protections

## Q. Is EnergyNorth proposing a customer impact cap on the annual RDM adjustments?

A. Yes. The Company's proposed RDM includes a plus or minus 5 percent cap on rate changes; that is, the RDM increase or decrease to rates will be limited to 5 percent of distribution revenues (revenues that exclude charges for COG and LDAC revenues, and all other related charges). Any excess over the 5 percent upper or lower limit will be deferred for recovery in the next period with carrying charges at the prime lending rate. The proposed 5 percent customer impact cap, based on distribution rates, is approximately equivalent to a 2.5 percent increase in total bills. ${ }^{34}$

Lastly, the proposed RDM includes a provision that the Company will file for a midperiod adjustment if the projected RDM end of season under or over collection exceeds 10 percent of total projected seasonal distribution revenues.

## 9. Summary

## Q. To summarize, please describe how the Company's proposed RDM will be calculated

 and applied.A. As a general summary of my testimony in this section, summer and winter RDM adjustments will be determined prior to the start of each season by (1) calculating Target

[^25]Revenue ${ }^{35}$ per customer for that season for each RDM Rate Group; (2) calculating actual revenue per customer for that season (i.e. the most recently completed season) for each RDM Rate Group; (3) calculating the difference between Target and actual revenue per customer; (4) calculating RDM Rate Group revenue shortfalls or surpluses by multiplying the revenue per customer differences times actual average monthly customers for each rate group; (5) calculating the Company total revenue shortfall or surplus by summing the RDM Rate Group revenue shortfalls or surpluses; and lastly (6) calculating the RDM adjustment by dividing the Company total revenue shortfall or surplus by projected therm deliveries for the upcoming season.

This adjustment will also include a reconciliation of the same season prior period authorized Company total revenue shortfall or surplus to actual revenues recovered or returned in the same season prior period.

## 10. Additional RDM details

## Q. Have you prepared a schedule to illustrate how the RDM calculations would be made?

A. Yes, I have prepared Attachments GHT/DECPL-6 and GHT/DECPL-7 for that purpose. To prepare this hypothetical illustration I used actual Company data for the period from January 2010-2016 to show:

[^26]The calculation of the Target RPC for the three customer groups (Residential Heating, Residential Non-Heating, and C\&I). I developed the Target RPC for a 2010 Test Year, which is shown in Attachment GHT/DECPL-6.

The calculation of actual RPCs, RDM revenue shortfalls or surpluses per customer, and total revenue shortfalls or surpluses for Summer 2011 through Summer 2016, which is shown in Attachment GHT/DECPL-7.

The hypothetical calculations for all years (2010-2016) utilize 2016 rates.

## Q. Please summarize the results of the analysis that is provided in Attachment GHT/DECPL-9.

A. I have prepared Table $9,{ }^{36}$ below, to summarize the revenue shortfalls, by season, from Summer 2011 through Summer 2016:

[^27]|  | Accrued Revenue Shortfall (Surplus) \$ |  |  |  |
| ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |
|  |  |  |  |  |

Table 9: RDM Class Accrual Analysis
${ }^{1}$ Utilizing a 2010 base year and billing determinants and 2016 billing rates.

## Q. How will the seasonal revenue shortfalls or surpluses be billed to customers?

A. As described above, a singular rate per therm will be calculated each season based on the sum of the accrued class RDMs, and billed the subsequent matching season. For example, the Summer 2011 total accrued shortfall of $\$ 224,260$ will be collected over the 2012 summer period. The rate per therm will be calculated on a total system basis and applied to all firm rate classes.

These accrued seasonal totals must first pass the $5 \%$ test prior to calculating the billing rate per therm. If the RDM accrual is a shortfall and exceeds $5 \%$ of total distribution revenues for that season, then the dollars in excess of $5 \%$ will be deferred for recovery until the next applicable season. For example, the Winter 2011/2012 total RDM value exceeded $5 \%$; therefore, the excess dollars would have been deferred until the following

2012/2013 winter period. The $5 \%$ test applies to the sum of the calculated RDM and deferred RDM for the applicable period. This may result in deferred dollars not being collected for multiple seasons, if the RDM continues to yield a surcharge in excess of the $5 \%$ limit. However, the Company's proposal includes a provision whereby if the calculated RDM exceeds $10 \%$, the Company may petition the Commission for a more immediate recovery of the RDM dollars in excess of $10 \%$.

Based on the sample data, the billing of the calculated seasonal RDMs is as follows:

Table 10: Seasonal RDM Accruals, Deferrals, and Billing Rates

| Hypothetical RDM |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Accrued Revenue Shortfall (Surplus) \$ |  |  |  | +/-5.0\% Limit Test |  | Billable Amounts |  |  |
| Season | R-1 | R-3, R-4 | C\&I | Seasonal <br> Accrued <br> Total | klokoshjlzih | Deferral | Adjusted Total | Adjusted \% of distribution revenues | Rate Per Therm |
| Summer 2011 | \$763 | \$207,719 | \$15,778 | \$224,260 | 1.0\% | \$0 | Billing Lag |  |  |
| Winter 2011-2012 | \$3,978 | \$2,233,390 | \$1,732,447 | \$3,969,815 | 9.8\% | \$1,937,300 |  |  |  |
| Summer 2012 | \$1,846 | \$373,048 | \$71,814 | \$446,707 | 2.1\% | \$0 | \$224,260 | 1.0\% | \$0.0061 |
| W inter 2012-2013 | -\$15,033 | \$346,231 | -\$175,192 | \$156,005 | 0.3\% | \$0 | \$2,032,515 | 5.0\% | \$0.0178 |
| Summer 2013 | -\$592 | \$288,368 | -\$124,816 | \$162,960 | 0.7\% | \$0 | \$446,707 | 2.1\% | \$0.0113 |
| Winter 2013-2014 | -\$45,365 | -\$1,469,303 | -\$1,964,463 | -\$3,479,131 | -7.1\% | -\$1,022,620 | \$2,093,305 | 4.7\% | \$0.0180 |
| Summer 2014 | -\$687 | \$175,820 | -\$500,720 | -\$325,587 | -1.4\% | \$0 | \$162,960 | 0.7\% | \$0.0042 |
| W inter 2014-2015 | -\$3,697 | -\$910,895 | -\$1,847,245 | -\$2,761,837 | -5.5\% | -\$1,261,730 | -\$2,456,511 | -5.0\% | (\$0.0207) |
| Summer 2015 | \$3,499 | \$356,979 | -\$421,197 | -\$60,720 | -0.3\% | \$0 | -\$325,587 | -1.4\% | (\$0.0075) |
| Winter 2015-2016 | \$5,915 | \$2,509,631 | \$1,171,639 | \$3,687,184 | 8.4\% | \$240,762 | -\$2,522,728 | -5.0\% | (\$0.0211) |
| Summer 2016 | \$3,656 | \$381,248 | -\$299,262 | \$85,642 | 0.4\% | \$0 | -\$60,720 | -0.3\% | (\$0.0014) |
| Winter 2016-2017 |  |  |  |  |  |  | \$2,184,693 | 5.0\% | \$0.0180 |
| Summer 2017 |  |  |  |  |  |  | \$85,642 | 0.4\% | \$0.0021 |
|  |  |  |  |  | Outstanding Deferrals | W inter | \$240,762 |  |  |
|  |  |  |  |  |  | Summer | \$0 |  |  |
| Based on a 2010 base year and billing determinants, and 2016 billing rates. |  |  |  |  |  |  |  |  |  |

The results of the above calculations are shown graphically below:


## Chart 2b: Cumulative Effect of RDM - Winter

## Hypothetical RPC <br> Winter Period



Tables 9 and 10 demonstrate that if an RDM had been in effect during this period, the RDM rate accrual would have been a debit (charge) in 5 seasons and a credit in the other 6 seasons. The largest shortfall is $\$ 3,969,815$, or $9.8 \%$ of distribution revenues and the largest surplus is $-\$ 3,479,131$, or $7.1 \%$ of distribution revenues. On a cumulative basis, the five-year cumulative RDM shortfall would have been $\$ 2,105,298$; or $0.6 \%$ of total distribution revenues.

On a billed basis, the RDM rate adjustments would have been generally small. Seven of the seasons would have resulted in a charge to customer bills, and four seasons would have been credits. The 5 percent customer impact cap would have been applied in two of the five winter seasons, to be recovered in following winter periods. The 5 percent cap
would not have been exceeded in any of the six summer periods. Lastly, there is a hypothetical shortfall to be collected in the Winter 2017-2018.

## Q. Please describe the timing of RDM calculations, filings, and rate adjustments.

A. I have prepared Attachment GHT/DECPL-8 to illustrate the timing of RDM calculations, filings, and rate adjustments. Referring to Attachment GHT/DECPL-8, the Winter or Summer RDM Adjustment Factor will be based on the calculations related to the most recently completed corresponding Winter or Summer RDM prior period. The Company proposes to make its Winter RDM filing together with its annual LDAC filing, on or before September 1 of each year and each Summer RDM filing will be made on or before March 1 of each year. Each Winter and Summer RDM filing will also include a final reconciliation of actual and allowed RDM revenues for the prior same period.

## Q. Has the Company prepared an RDM tariff provision?

A. Yes. The Company's proposed Local Distribution Adjustment Clause ("LDAC"), which includes provisions for the RDM in Section 18(C.1) of the LDAC, is included in the proposed tariff in this proceeding. Section 18(C.1) describes the manner in which the Company proposes to annually true up Actual Revenues versus Target Revenues, and to recover the RDM Adjustment Factors through rates. Section 18(C.1) also describes the documentation that the Company will provide with annual RDM filings. This new RDM language replaces the current "Lost Revenue Adjustment Mechanism Allowable for LDAC" provisions, as the proposed RDM replaces the LRAM in its entirety.

1 Q. Does this complete your testimony?
2 A. Yes, it does.

## Liberty Utilities (EnergyNorth Natural Gas) Corp.

 U.S. LDCs with Decoupling Mechanisms




C\&I HLF Rolling 12 months Normal Use per Customer (G-51, G-52, G-53, G-54 and G-63)



Liberty Utilities (EnergyNorth Natural Gas) Corp.
EnergyNorth Annual Customers, 2005-2016





Liberty Utilities (EnergyNorth Natural Gas) Corp.
EnergyNorth Annual Customers, 2005-2016


Liberty Utilities (EnergyNorth Natural Gas) Corp. EnergyNorth 12-Month Rolling R-3 Unit Cost of Gas, 2006-2016


## Exhibit 1

Liberty Utilities (EnergyNorth Natural Gas) Corp.


Liberty Utilities (EnergyNorth Natural Gas) Corp.
Hypothetical RDM Target Revenues: 2010 Billing Determinants, 2016 rates

| Line | Class |  | 2010 Base Rate Revenues at 2016 rates |  | Average Customers |  | Target Revenue per Customer |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Winter | Summer | Winter | Summer | Winter | Summer |
| 1 |  |  | (A) | (B) | (C) | (D) | (E) | (F) |
| 2 | Residential Non-heat | R-1 | \$499,480 | \$435,831 | 4,103 | 4,060 | \$121.73 | \$107.34 |
| 3 | Residential Heat | R-3, R-4 | \$24,336,541 | \$12,789,369 | 70,111 | 69,146 | \$347.12 | \$184.96 |
| 4 | Total Residential |  | \$24,336,541 | \$12,789,369 | 70,111 | 69,146 |  |  |
| 5 | Small, High Winter Use | G-41 | \$6,836,739 | \$2,931,513 | 7,697 | 7,382 |  |  |
| 6 | Medium, High Winter Us | G-42 | \$8,189,424 | \$2,927,026 | 1,503 | 1,490 |  |  |
| 7 | Large High Winter Use | G-43 | \$1,077,990 | \$419,234 | 42 | 40 |  |  |
| 8 | Total High Winter Use |  | 16,104,153 | \$ 6,277,773 | 9,242 | 8,912 |  |  |
| 9 | Small, Low Winter Use | G-51 | \$791,325 | \$592,542 | 1,282 | 1,249 |  |  |
| 10 | Medium, Low Winter Us | G-52 | \$909,699 | \$597,965 | 311 | 309 |  |  |
| 11 | Large Low Winter Use | G-53 | \$745,035 | \$462,344 | 37 | 36 |  |  |
| 12 | Large Use, LF >90\% | G-54 | \$456,463 | \$361,789 | 21 | 20 |  |  |
| 13 | Total Low Winter Use |  | \$2,902,522 | \$2,014,640 | 1,651 | 1,615 |  |  |
| 14 | Total C\&I |  | \$19,006,674 | \$8,292,413 | 10,893 | 10,527 | \$1,744.83 | \$787.74 |
| 15 | TOTAL |  | \$43,343,216 | \$21,081,782 | 81,004 | 79,673 |  |  |

Liberty Utilities (EnergyNorth Natural Gas) Corp.
 $\square \quad$ Page 1 of 6


| Lines $1,2,12$ Columns(A), (B) |  |
| :---: | :---: |
| Columns (C), (H) | Workpapers |
| Columns (D), (I) | Workpapers |
| Columns (E), (J) | Column (C)/Column (D); Column (H)/Column (I) |
| Colums (F), (K) | Column (B) - Column (E), Column (A) - Column (J) |
| Columns (G), (L) | Column (F) x Column (D), Column (I) x Column (K) |

Liberty Utilities (EnergyNorth Natural Gas) Corp.

Liberty Utilities (EnergyNorth Natural Gas) Corp.

| Line |  | R-1 | Target Revenue per Customer |  | Summer 2013 |  |  |  |  | Winter 2013-2014 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Actual Summer Data |  |  | Shortfall (Surplus) |  | Actual Winter Data |  |  | Shortfall (Surplus) |  |
|  |  |  | Winter <br> (A) | Summer <br> (B) | Revenues at 2016 rates | Customers | Revenue Per Customer | Per Customer | Total | Revenues at 2016 rates | Customers | Revenue Per Customer | Per Customer | Total |
|  |  |  |  |  | (M) | (N) | (O) | (P) | (Q) | (R) | (S) | (T) | (U) | (V) |
| Residential Non-heat |  |  | \$121.73 | \$107.34 | \$394,169 | 3,667 | \$107.50 | (\$0.16) | (\$592) | \$493,821 | 3,684 | \$134.04 | (\$12.31) | $(\$ 45,365)$ |
| 2 | Residential Heat | R-3, R-4 | \$347.12 | \$184.96 | \$12,953,149 | 71,591 | \$180.93 | \$4.03 | \$288,368 | \$26,877,471 | 73,198 | \$367.19 | (\$20.07) | (\$1,469,303) |
|  | Total Residential |  |  |  | \$12,953,149 |  |  |  |  | \$26,877,471 |  |  |  |  |
| 4 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 5 | Small, High Winter | G-41 |  |  | \$3,003,894 | 7,699 |  |  |  | \$7,999,789 | 8,037 |  |  |  |
| 6 | Medium, High Winter | G-42 |  |  | \$3,119,974 | 1,575 |  |  |  | \$9,179,266 | 1,581 |  |  |  |
| 7 | Large High Winter | G-43 |  |  | \$518,306 | 45 |  |  |  | \$1,473,838 | 45 |  |  |  |
| 8 | Small, Low Winter | G-51 |  |  | \$623,216 | 1,305 |  |  |  | \$873,602 | 1,302 |  |  |  |
| 9 | Medium, Low Winter | G-52 |  |  | \$683,908 | 317 |  |  |  | \$1,000,744 | 315 |  |  |  |
| 10 | Large Low Winter | G-53 |  |  | \$471,235 | 38 |  |  |  | \$771,519 | 39 |  |  |  |
| 11 | Large LF > 90\% | G-54 |  |  | \$371,274 | 23 |  |  |  | \$460,166 | 25 |  |  |  |
| 12 | Total C\&I |  | \$1,744.83 | \$787.74 | \$8,791,807 | 11,002 | \$799.09 | (\$11.34) | (\$124,816) | \$21,758,924 | 11,345 | \$1,918.00 | (\$173.16) | (\$1,964,463) |
| 13 | TOTAL |  |  |  | \$22,139,125 | 86,260 |  |  | \$162,960 | \$49,130,217 | 88,227 |  |  | -\$3,479,131 |
| 14 | Seasonal RDM Adjustment |  |  |  |  |  |  |  | \$162,960 |  |  |  |  | $(\$ 3,479,131)$ |
|  | Notes |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  | Lines 1, 2, 12 Columns(A), (B) |  |  | Attachment | T/DECPL-5 |  |  |  |  |  |
|  |  |  |  |  | Colums (M), (R) |  |  | Workpapers |  |  |  |  |  |  |
|  |  |  |  |  | Colums ( N ), (S) |  |  | Workpapers |  |  |  |  |  |  |
|  |  |  |  |  | Columns (O), (T) |  |  | Column (M) / Column (N); Column (R)/ Column (S) |  |  |  |  |  |  |
|  |  |  |  |  | Columns (P), (U) |  |  | Column (B)-Column (O), Column (A)-Column (T) |  |  |  |  |  |  |
|  |  |  |  |  | Columns (Q), (V) |  |  | Column (P) x Column (N), Column (S) x Column (U) |  |  |  |  |  |  |

Liberty Utilities (EnergyNorth Natural Gas) Corp.

|  |  | R-1 | Target Revenue per Customer |  | Summer 2014 |  |  |  |  | Winter 2014-2015 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Actual Summer Data |  |  | Shortfall (Surplus) |  | Actual Winter Data |  |  | Shortfall (Surplus) |  |
| Line |  |  | Winter <br> (A) | Summer <br> (B) | Revenues at <br> 2016 rates  <br> Customers  |  | Revenue Per Customer | Per Customer | Total | Revenues at 2016 rates | Customers | Revenue Per Customer | Per Customer | Total |
|  |  |  |  |  | (W) | (X) | (Y) | (Z) | (AA) | (AB) | (AC) | (AD) | (AE) | (AF) |
| 1 | 1 Residential Non-heat |  | \$121.73 | \$107.34 | \$388,594 | 3,614 | \$107.53 | (\$0.19) | (\$687) | \$388,238 | 3,159 | \$122.90 | (\$1.17) | $(\$ 3,697)$ |
| 2 | Residential Heat | R-3, R-4 | \$347.12 | \$184.96 | \$13,245,331 | 72,562 | \$182.54 | \$2.42 | \$175,820 | \$27,385,331 | 76,270 | \$359.06 | (\$11.94) | $(\$ 910,895)$ |
|  | Total Residential |  |  |  | \$13,245,331 |  |  |  |  | \$27,385,331 |  |  |  |  |
| 4 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 5 | Small, High Winter | G-41 |  |  | \$3,192,573 | 7,800 |  |  |  | \$8,311,916 | 8,486 |  |  |  |
| 6 | Medium, High Winter | G-42 |  |  | \$3,234,255 | 1,590 |  |  |  | \$9,498,893 | 1,679 |  |  |  |
| 7 | Large High Winter | G-43 |  |  | \$643,606 | 40 |  |  |  | \$1,598,755 | 50 |  |  |  |
| 8 | Small, Low Winter | G-51 |  |  | \$627,080 | 1,302 |  |  |  | \$896,110 | 1,337 |  |  |  |
| 9 | Medium, Low Winter | G-52 |  |  | \$691,224 | 317 |  |  |  | \$1,040,248 | 321 |  |  |  |
| 10 | Large Low Winter | G-53 |  |  | \$463,789 | 35 |  |  |  | \$884,813 | 41 |  |  |  |
| 11 | Large LF > 90\% | G-54 |  |  | \$394,871 | 20 |  |  |  | \$450,250 | 27 |  |  |  |
| 12 | Total C\&I |  | \$1,744.83 | \$787.74 | \$9,247,399 | 11,103 | \$832.84 | (\$45.10) | (\$500,720) | \$22,680,984 | 11,940 | \$1,899.54 | (\$154.71) | (\$1,847,245) |
| 13 | TOTAL |  |  |  | \$22,881,325 | 87,279 |  |  | -\$325,587 | \$50,454,553 | 91,369 |  |  | -\$2,761,837 |
| 14 | Seasonal RDM Adjustment |  |  |  |  |  |  |  | (\$325,587) |  |  |  |  | $(\$ 2,761,837)$ |
|  | Notes |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  | Lines 1, 2, 12 Columns(K), (L) |  |  | Attachment | T/DECPL-5 |  |  |  |  |  |
|  |  |  |  |  | Columns (W), (AB) |  |  | Workpapers |  |  |  |  |  |  |
|  |  |  |  |  | Columns ( X ), ( AC ) |  |  | Workpapers |  |  |  |  |  |  |
|  |  |  |  |  | Columns (Y), (AD) |  |  | Column (W) / Column (X); Column (AB)/ Column (AC) |  |  |  |  |  |  |
|  |  |  |  |  | Columns (Z), (AE) |  |  | Column (B) - Column (Y), Column (A) - Column (AD) |  |  |  |  |  |  |
|  |  |  |  |  | Columns (AA), (AF) |  |  | Column (Z) x Column (X), Column (AC) x Column (AE) |  |  |  |  |  |  |

Liberty Utilities (EnergyNorth Natural Gas) Corp.

| Lin |  | R-1 | Target Revenue per Customer |  | Summer 2015 |  |  |  |  | Winter 2015-2016 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Actual Summer Data |  |  | Shortfall (Surplus) |  | Actual Winter Data |  |  | Shortfall (Surplus) |  |
|  |  |  | Winter <br> (A) | Summer <br> (B) | Revenues at <br> 2016 rates Customers |  | Revenue Per Customer | Per Customer | Total | Revenues at 2016 rates | Customers | Revenue Per Customer | Per Customer | Total |
|  |  |  |  |  | (AG) | (AH) | (AI) | (AJ) | (AK) | (AL) | (AM) | (AN) | (AO) | (AP) |
| 1 Residential Non-heat |  |  | \$121.73 | \$107.34 | \$329,373 | 3,101 | \$106.21 | \$1.13 | \$3,499 | \$368,107 | 3,073 | \$119.80 | \$1.93 | \$5,915 |
| 2 | Residential Heat | R-3, R-4 | \$347.12 | \$184.96 | \$13,440,224 | 74,595 | \$180.18 | \$4.79 | \$356,979 | \$23,899,279 | 76,081 | \$314.13 | \$32.99 | \$2,509,631 |
|  | Total Residential |  |  |  | \$13,440,224 |  |  |  |  | \$23,899,279 |  |  |  |  |
| 4 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 5 | Small, High Winter | G-41 |  |  | \$3,384,256 | 8,163 |  |  |  | \$7,115,946 | 8,445 |  |  |  |
| 6 | Medium, High Winter | G-42 |  |  | \$3,260,739 | 1,621 |  |  |  | \$8,015,245 | 1,664 |  |  |  |
| 7 | Large High Winter | G-43 |  |  | \$581,137 |  |  |  |  | \$1,415,144 | 50 |  |  |  |
| 8 | Small, Low Winter | G-51 |  |  | \$596,770 | 1,252 |  |  |  | \$776,716 | 1,274 |  |  |  |
| 9 | Medium, Low Winter | G-52 |  |  | \$681,154 | 311 |  |  |  | \$886,259 | 310 |  |  |  |
| 10 | Large Low Winter | G-53 |  |  | \$525,103 | 39 |  |  |  | \$753,469 | 36 |  |  |  |
| 11 | Large LF > 90\% | G-54 |  |  | \$422,274 | 28 |  |  |  | \$463,685 | 27 |  |  |  |
| 12 | Total C\&I |  | \$1,744.83 | \$787.74 | \$9,451,432 | 11,463 | \$824.49 | (\$36.74) | (\$421,197) | \$19,426,465 | 11,805 | \$1,645.59 | \$99.25 | \$1,171,639 |
| 13 | TOTAL |  |  |  | \$23,221,030 | 89,159 |  |  | -\$60,720 | \$43,693,851 | 90,959 |  |  | \$3,687,184 |
| 14 | Seasonal RDM Adjustment |  |  |  |  |  |  |  | (\$60,720) |  |  |  |  | \$3,687,184 |
|  | Notes |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  | Lines 1, 2, 12 Columns(U), (V) |  |  | Attachment GHT/DECPL-5 |  |  |  |  |  |  |
|  |  |  |  |  | Columns (AG), (AL) |  |  | Workpapers |  |  |  |  |  |  |
|  |  |  |  |  | Columns (AH), (AM) |  |  | Workpapers |  |  |  |  |  |  |
|  |  |  |  |  | Columns (AD), (AN) |  |  | Column (AG)/ Column (AH); Column (AL) / Column (AM) |  |  |  |  |  |  |
|  |  |  |  |  | Columns (AJ), (AO) |  |  | Column (B) - Column (AD), Column (A)-Column (AN) |  |  |  |  |  |  |
|  |  |  |  |  | Columns (AK), (AP) |  |  | Column (AJ) x Column (AH), Column (AM) x Column (AO) |  |  |  |  |  |  |

Docket No. DG 22--
Attachment ELM-1
Docket No. DG 17-048
Attachment GHT/DECPL-7
Page 6 of 6
Liberty Utilities (EnergyNorth Natural Gas) Corp.
Example RDM Calculations: Actual data

| Line | Residential Non-heat | R-1 | Target Revenue per Customer |  | Summer 2016 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Actual Summer Data |  |  | Shortfall (Surplus) |  |
|  |  |  | Winter <br> (A) | Summer <br> (B) | Revenues at 2016 rates | Customers | Revenue Per Customer | Per Customer | Total |
|  |  |  |  |  | (AQ) | (AR) | (AS) | (AT) | (AT) |
| 1 |  |  | \$121.73 | \$107.34 | \$319,355 | 3,009 | \$106.13 | \$1.21 | \$3,656 |
| 2 | Residential Heat | R-3, R-4 | \$347.12 | \$184.96 | \$13,592,320 | 75,548 | \$179.92 | \$5.05 | \$381,248 |
| 3 | Total Residential |  |  |  | \$13,592,320 |  |  |  |  |
| 4 |  |  |  |  |  |  |  |  |  |
| 5 | Small, High Winter | G-41 |  |  | \$3,379,440 | 8,266 |  |  |  |
| 6 | Medium, High Winter | G-42 |  |  | \$3,368,966 | 1,670 |  |  |  |
| 7 | Large High Winter | G-43 |  |  | \$557,697 | 48 |  |  |  |
| 8 | Small, Low Winter | G-51 |  |  | \$594,855 | 1,237 |  |  |  |
| 9 | Medium, Low Winter | G-52 |  |  | \$661,495 | 307 |  |  |  |
| 10 | Large Low Winter | G-53 |  |  | \$463,563 | 32 |  |  |  |
| 11 | Large LF > 90\% | G-54 |  |  | \$401,843 | 28 |  |  |  |
| 12 | Total C\&I |  | \$1,744.83 | \$787.74 | \$9,427,859 | 11,588 | \$813.57 | (\$25.82) | (\$299,262) |
| 13 | TOTAL |  |  |  | \$23,339,534 | 90,146 |  |  | \$85,642 |
| 14 | Seasonal RDM Adjustı | ment |  |  |  |  |  |  | \$85,642 |

## Liberty Utilities (EnergyNorth Natural Gas) Corp. RDM Timeline

|  | Start |
| :--- | ---: |
| End |  |
| 2017 Summer RDM True Up Period | $5 / 1 / 2017$ |
| Prepare Filing | $10 / 31 / 2017$ |
| Submit Filing | $2 / 2 / 2018$ |
| 2017 Summer RDM Adjustment effective dates | $3 / 1 / 2018$ |
| 2017-18 Winter RDM True Up Period | $5 / 1 / 2018$ |
| Prepare Filing | $11 / 1 / 2017$ |
| Submit Filing | $10 / 31 / 2018$ |
| 2015-16 Winter RDM Adjustment effective dates | $4 / 30 / 2018$ |
| 2018 Summer RDM True Up Period | $9 / 1 / 2018$ |
| Prepare Filing | $8 / 31 / 2018$ |
| Submit Filing | $5 / 1 / 2018$ |
| 2018 Summer RDM Adjustment effective dates | $4 / 30 / 2018$ |
| 2018-19 Winter RDM True Up Period | $2 / 1 / 2018$ |
| Prepare Filing | $3 / 1 / 2019$ |
| Submit Filing | $5 / 1 / 2019$ |
| 2018-19 Winter RDM Adjustment effective dates | $10 / 31 / 2018$ |


| Line | Liberty Utilities (EnergyNorth Natural Gas) Corp. RDM Target Revenues: Permanent Rates |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Class |  | Rate Year 1 Pro-forma Base Rate Revenues |  | Rate Year 1 Average Customers |  | Rate Year 1 Target Revenue per Customer |  |
|  |  |  | Winter | Summer | Winter | Summer | Winter | Summer |
| 1 |  |  | (A) | (B) | (C) | (D) | (E) | (F) |
| 2 | Residential Non-heat | R-1 | \$577,648 | \$519,062 | 3,485 | 3,567 | \$165.77 | \$145.53 |
| 3 | Residential Heat | R-3, R-4 | \$33,116,584 | \$16,129,504 | 76,309 | 76,479 | \$433.98 | \$210.90 |
| 4 | Total Residential |  | \$33,694,233 | \$16,648,566 | 79,794 | 80,045 |  |  |
| 5 | Small, High Winter Use | G-41 | \$9,797,494 | \$4,118,770 | 8,900 | 8,859 |  |  |
| 6 | Medium, High Winter Use | G-42 | \$11,032,480 | \$4,010,218 | 1,714 | 1,738 |  |  |
| 7 | Large High Winter Use | G-43 | \$2,207,715 | \$469,223 | 51 | 50 |  |  |
| 8 | Total High Winter Use |  | \$ 23,037,690 | \$ 8,598,211 | 10,665 | 10,646 |  |  |
| 9 | Small, Low Winter Use | G-51 | \$1,064,357 | \$785,147 | 1,345 | 1,358 |  |  |
| 10 | Medium, Low Winter Use | G-52 | \$1,328,109 | \$779,591 | 318 | 320 |  |  |
| 11 | Large Low Winter Use | G-53 | \$1,161,177 | \$479,674 | 33 | 34 |  |  |
| 12 | Large Use, LF >90\% | G-54 | \$668,388 | \$442,320 | 27 | 28 |  |  |
| 13 | Total Low Winter Use |  | \$4,222,031 | \$2,486,733 | 1,723 | 1,740 |  |  |
| 14 | Total C\&I |  | \$27,259,721 | \$11,084,944 | 12,388 | 12,386 | \$2,200.52 | \$894.95 |
| 15 | TOTAL |  | \$60,953,954 | \$27,733,510 | 92,182 | 92,431 |  |  |

## Liberty Utilities

```
A E F NE AMP IRE
BEF RE E
PUBLIC U ILI IE C MMI I N
```

Docket No. DG 20-105<br>Liberty Utilities (EnergyNorth Natural Gas) Corp. d/b/a Liberty Utilities Distribution Service Rate Case

## DIREC E IM N

F
E EN E. MULLEN

July 31, 2020

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## ABLE FC N EN

I. IN $R$ DUC I NAND BAC GR UND.
II. REA N F RRA ECA E FILING.
III. RE UE F R EP AD U MEN

I . F LL -UP I EM FR MPRI RD C E
. DUE DA E F R RA E AND ER FILING ..................................................... 2
I. CU MER ER ICE INI IA I E.........................................................................

## A AC MEN

| Attachment | itle |
| :---: | :--- |
| SEM-1 | Compliance Checklist |
| SEM-2 | Pelham Risk Sharing Analysis |
| SEM-3 | Depreciation Reserve Analysis |
| SEM-4 | Decoupling Impact on EE (Company) |
| SEM-5 | Decoupling Impact on EE (FTI Consulting) |
| SEM-6 | EE Marketing, Builder Education, and State/Local Meetings |
| SEM-7 | Customer Feedback re Decoupling |

## I. IN R DUC I N AND BAC GR UND

. Please state your name and business address.
A. My name is Steven E. Mullen. My business address is 15 Buttrick Road, Londonderry, New Hampshire.

## . By hom are you employed and in hat capacity

A. I am employed by Liberty Utilities Service Corp. ( Liberty ) as Director, Rates and Regulatory Affairs. I am responsible for rates and regulatory affairs for Liberty Utilities (EnergyNorth Natural Gas) Corp. ( EnergyNorth or the Company ) and Liberty Utilities (Granite State Electric) Corp. ( Granite State ) in New Hampshire, Liberty Utilities (Peach State Natural Gas) Corp. in Georgia, and Liberty Utilities (St. Lawrence Gas) Corp. in New ork.
. Please state your professional e perience and educational background.
A. In 2014, I was hired by Liberty as the Manager, Rates and Regulatory, and was promoted to Senior Manager in August 2017 and to my current position of Director in July 2018. In addition to managing the Rates and Regulatory Affairs department, I am responsible for the development of regulatory strategy, interacting with regulators and other parties on behalf of Liberty, reviewing and preparing testimony and other aspects of regulatory filings, and internal approval of rate changes for EnergyNorth and Granite State, among other duties.

From 1996 through 2014, I was employed by the New Hampshire Public Utilities Commission ( Commission ) in various roles. Through 2008, I held positions first as a

PUC Examiner, then as a Utility Analyst III and Utility Analyst I . In those roles, I had a variety of responsibilities that included field audits of regulated utilities books and records in the electric, telecommunications, water, sewer, and gas industries rate of return analysis review of a wide variety of utility filings and presenting testimony before the Commission. In 2008, I was promoted to Assistant Director of the Electric Division. orking with the Electric Division Director, I was responsible for the day-today management of the Electric Division, including decisions on matters of policy. In addition, I evaluated and made recommendations concerning rate, financing, accounting, and other general industry filings. In my roles at the Commission, I represented Commission Staff in meetings with utility officials, outside attorneys, accountants, and consultants relative to the Commission s policies, procedures, Uniform System of Accounts, rate cases, financing, and other industry and regulatory matters.

From 1989 through 1996, I was employed as an accountant with Chester C. Raymond, Public Accountant, in Manchester, New Hampshire. My duties involved preparation of financial statements and tax returns, as well as participation in year-end engagements.

I graduated from Plymouth State College with a Bachelor of Science degree in Accounting in 1989. I attended the NARUC Annual Regulatory Studies Program at Michigan State University in 1997. In 1999, I attended the Eastern Utility Rate School sponsored by Florida State University. I am a Certified Public Accountant and have obtained numerous continuing education credits in accounting, auditing, tax, finance, and utility related courses.

## hat is the purpose of your testimony

A. I am testifying on behalf of EnergyNorth in support of its request for an increase to distribution revenues, including its request for approval of step ad ustments to recover the revenue requirement associated with non-growth related capital additions placed in service after the test year. I also address certain issues related to the implementation of decoupling and other ratemaking impacts that depress earnings and have created financial pressures on the Company and contributed to its need to seek rate relief.

My testimony also describes the Company s request for approval of a property tax recovery mechanism, consistent with RSA 72 8-d and -e, to capture the impact of annual property tax increases that are beyond the Company s control.

In addition, I provide testimony to demonstrate the Company s compliance with the matters identified by the Commission in the February 28, 2020, secretarial letter in Docket No. DG 19-161, which was a rate case filing by EnergyNorth that was ultimately withdrawn. My testimony addresses each of these items, including and in addition to matters from Docket No. DG 17-048, EnergyNorth s prior rate case Docket No. DG 15362, the docket wherein EnergyNorth received approval to expand its franchise area to the towns of Pelham and indham and Docket No. DG 17-035, the proceeding wherein Liberty was granted approval of a special contract with the New Hampshire Department of Administrative Services ( NHDAS ). I will describe how the Company has complied with the requirements from the various orders and secretarial letter issued in these dockets.

I also briefly discuss several regulatory matters involving due dates for certain rate and other filings, the examination and review of which would serve all parties well in terms of process improvements and possible workload reduction and efficiency gains.

Lastly, I describe an upcoming customer service initiative of the Company to switch its account payment services provider, which will involve migration of current payment options through Liberty s Interactive oice Response (I R ) system and its website.

## II. REA N F RRA E CA E FILING

## hat are the main factors that led to the Company s filing of this rate case

A. The ma or factors leading to this rate case filing are the lag on recovery for capital investments and increases in costs such as property taxes. These factors are described in more detail later in my testimony.

In addition to these factors, there are financial impacts related to the implementation of decoupling that have negatively impacted the Company. The decoupling impacts arose from an increase in use per customer since the 2016 test year in the prior rate case, as well as the February 2017 reclassification of 1,598 commercial and industrial customers to different rate classes based on a review of their usage. Because that reclassification happened after the test year, it was not reflected in the Docket No. DG 17-048 rate case billing determinants used to establish the revenue per customer ( RPC ) amounts established as part of the decoupling mechanism. Each rate class has a different RPC amount each month. The customer reclassification changed the results that would have otherwise occurred in the class specific RPC amounts determined in the rate case. In
addition, as part of its decision in Docket No. DG 17-048, the Commission adopted a revenue ad ustment originally proposed by Staff based on the year-end customer count of EnergyNorth, rather than the average number of customers during the test year and using average revenues by customer class. Consequently, following the implementation of decoupling, the year-end customer count ad ustment significantly overstated the estimated number of new customers and thus overstated the amount of estimated annual revenue associated with those customers. The Company did not actually receive this revenue because those customers did not exist, so the Company experienced a detrimental financial impact due to the operation of the decoupling mechanism.

## ould you please e plain this impact in more detail

A. The revenue ad ustment was performed in a simplified manner, but the results of that ad ustment were found to vary significantly from the determination of revenues to be received from customers under the Company s decoupling structure that uses monthly RPC amounts that vary by class. Due to the significant variations in monthly RPC amounts, the simplified methodology in the year-end customer count ad ustment overstated the amount of revenue to be received from new customers. This had the effect of decreasing the amount of necessary distribution revenue increase in the prior rate case, which, in turn, lowered the RPC amounts calculated in that case. The longer the situation exists, the more the Company s revenues will be lower than they should be. In Order No. 26,122, the Commission recogni ed that a reset of the test year revenues would be necessary and directed that the next test year to be used in a rate case be no later than a twelve-month period ending December 31, 2020, so that such a reset could occur.

## as termination of the Cast Iron/Bare teel Replacement Program also a factor

## that led to this rate case filing

A. es. ith the termination of the accelerated recovery mechanism that was previously available as part of the Cast Iron/Bare Steel Replacement ( CIBS ) program, the Company needs to have an alternative method to obtain timely recovery of the costs involved with the replacement of leak-prone pipe on its distribution system. As described in the oint testimony of Company witnesses Brian Frost, Robert Mostone, and Heather Tebbetts, the Company is proposing an initial step ad ustment for certain capital investments made during calendar year 2020, including the replacement of leak-prone pipe. This proposal is consistent with the recommendation made by Staff in Docket No. DG 19-054 with respect to termination of the CIBS program. ${ }^{1}$ In that docket, the Commission agreed with Staff and stated
e encourage Liberty to seek recovery of 2019 CIBS spending through its anticipated general rate filing rather than a CIBS F 2020 filing. Recovery of 2019 CIBS spending through a general rate filing would be administratively efficient and recovery would commence at approximately the same time as provided for under the CIBS settlement agreement if a general rate case is filed by midyear 2020. ${ }^{2}$

As described later in my testimony, the Company is also proposing step ad ustments to recover capital expenditures through 2022.

[^28]Given all of these factors described above, the Company found it necessary to file this rate case to avoid a prolonged period of continued detrimental financial impacts and to better position the Company to effectively and efficiently provide safe and reliable service to its customers going forward.

## III. RE UE F $\quad$ R EP AD U MEN

hat is the largest source of do $n$ ard pressure on a utility s earnings bet een rate cases
A. The largest negative impact on a utility s earnings between rate cases is the regulatory lag between the time capital investments are made and the time that recovery of the revenue requirement associated with those capital investments begins, particularly when those investments are considered non-revenue producing or non-growth related. The revenue requirement includes a return on and of (i.e., depreciation expense) the investment as well as associated costs, such as property taxes.
. Please demonstrate the impact of regulatory lag on a utility s earnings.
A. This can best be demonstrated by way of example. Assume a utility places 40,000,000 of non-growth related capital investments into service in a given year with no mechanism for rate recovery related to those investments. As a rule of thumb, the revenue requirement for utility capital investments can be roughly estimated by multiplying the capital investments by 15 percent, which provides for such items as depreciation, property taxes, and the impact of deferred taxes. For that $40,000,000$ of non-growth related capital investments, the associated revenue requirement would be approximately
$6,000,000$. Therefore, all else being equal, those investments in a utility s plant and equipment would reduce earnings by $6,000,000$. That reduction to earnings occurs each year there is no method for rate recovery, such as in the years between test years. This is the primary reason that utilities investing in their system and replacing existing infrastructure need to file frequent rate cases.

Applying this concept to EnergyNorth, and as described in the oint testimony of Messrs. Frost and Mostone and Ms. Tebbetts, EnergyNorth made significant capital investments that were placed in service during 2018 and 2019 for which there has been no cost recovery. These investments are a primary reason for the filing of this request for an increase in distribution revenues.
. Please describe more specifically ho the current regulatory structure for EnergyNorth impacts its earnings during the time interval bet een rate cases.
A. Since Liberty Utilities acquisition of EnergyNorth in mid-2012, EnergyNorth has had to file distribution rate cases approximately every three years -- in 2014, 2017, and now in 2020. ${ }^{3}$ The 2014 and 2017 rate cases resulted in permanent rate increases based on historic test years, each accompanied by a step increase for plant placed in service during the year following the test year (e.g., for Docket No. DG 17-048, the test year was 2016 and the step increase covered plant investments in 2017). This timing creates a lag in recovery for plant investments outside the test years and not covered by step increases. In addition, EnergyNorth historically was allowed annual recovery of investments made

[^29] as part of its CIBS program. However, annual recovery through the CIBS program ceased as of March 31, 2020, which was the end of the most recent CIBS year, based on a decision by the Commission in Docket No. DG 19-054. As a result, investments placed in service after 2017 that were outside of the CIBS program have not been allowed for cost recovery, and this has negatively impacted the Company s earnings.

## - ou mentioned property ta es as one of the cost items included in the revenue

 re uirement associated ith ne plant investments. ave property ta es increased on previously e isting plant investmentsA. es. Property taxes are the primary funding source for municipal budgets, and for many municipalities utility property comprises a large portion of their tax base. Utility property taxes are also a significant funding source for the State of New Hampshire. As a result, even if no new capital investments are made, utilities often see their property tax bills increase.

- ave EnergyNorth s property ta es increased since its last rate case
A. es. The Company s prior rate case in Docket No. DG 17-048 had a 2016 test year and the property tax expense in that rate case was 9.3 million. For the test year in this case, the twelve months ended December 31, 2019, the total property tax expense was 12.4 million, which is an increase of 3.1 million, or 33 percent.


# as EnergyNorth granted a step adjustment for plant investments placed in service after the last rate case that provided recovery for additional property ta es 

A. es. As part of Docket No. DG 17-048, the Commission approved a step ad ustment for plant placed in service during calendar year 2017, and the Company was also allowed annual ad ustments related to CIBS plant placed in service through March 31, 2020. However, the total amount of property tax recovery provided in those rate ad ustments totaled only approximately 1.15 million, leaving an additional increase of approximately 1.95 million for which there has not been any recovery to date. As compared to the amount of the Company s request in this proceeding for a temporary distribution revenue increase, property taxes alone account for a significant portion of the earnings shortfall.

## . Based on these facts hat is the Company re uesting in its multi-year rate plan

 proposalA. The Company is requesting approval of a multi-year rate plan that includes a provision for step ad ustments related to plant investments through 2022, along with a separate mechanism addressing changes in property taxes. As explained above, plant investments placed in service in the years outside of test years, particularly non-growth related capital investments, have a significant impact on EnergyNorth s earnings, as do uncontrollable increases in property taxes. Absent an alternative means of cost recovery, these costs end up causing frequent distribution rate case filings, which is administratively inefficient and costly for customers. Specifically, rate cases place significant demands on Company resources, as well as those of the Commission, its Staff, the Office of the Consumer Advocate ( OCA ), and other affected parties. Each rate case requires substantial costs to be incurred by the Company, Staff, and the OCA to prepare, review, and prosecute the case, and these costs are ultimately borne by EnergyNorth s customers. Thus, the step ad ustment approach, coupled with the proposed property tax mechanism, is a reasonable method to allow for more timely recovery of assets placed in service after the test year without the need for a full rate case, and would enable the Company to potentially lengthen the time between rate cases and have a reasonable opportunity to earn a reasonable rate of return. A multi-year plan that includes a provision for step ad ustments related to plant investments, along with addressing changes in property taxes, would be a step in the right direction. This would allow the Company to focus on operating the business while also reducing rate case expenses being incurred on a frequent basis.

- Is the Company s multi-year rate plan proposal limited solely to providing for step increases
A. No. Although step increases would be a necessary component of a multi-year plan for at least 2020 through 2022 capital investments, the Company is open to exploring other alternatives such as performance based ratemaking mechanisms, a program similar to National Grid s Gas Infrastructure, Safety, and Reliability Plan that is in place in Rhode Island, or other possible methodologies. The Company looks forward to having discussions with the Staff and the OCA to explore alternative approaches.


# ave there been any other developments related to property ta es that ould support approval for a rate mechanism for property ta es 

A. es. On June 21, 2019, the Governor signed HB 700, which established a methodology for valuing utility distribution assets for property tax purposes, codified as RSA 72 8-d and -e. Part of that law established a new methodology for assessing utility property, and a five-year phase-in period to fully transition to that new methodology. The first property tax year of the phase-in period is the tax year beginning April 1, 2020.

The law also requires the Commission to establish by order a rate recovery mechanism for the property taxes paid by a public utility. Thus, the Company s proposal for a property tax recovery mechanism is supported by the recent law.
. o date has the Commission initiated any actions to develop a rate recovery mechanism for property ta es
A. To the Company s knowledge, no, it has not.
. Does the la re uire the rate recovery mechanism to be the same for all utilities
A. No. The law states as follows

2 -e Recovery of a es by Electric Gas and ater Utility Companies. For the implementation period of the valuation of utility company assets under RSA 728 -d, I and terminating with the property tax year effective April 1, 2024, the public utility commission shall by order establish a rate recovery mechanism for any public utility owning property that meets the definition of utility company assets under RSA 72 8-d, I. Such rate recovery mechanism shall either

> I. Ad ust annually to recover all property taxes paid by each such utility on such utility company assets based upon the methodology set forth in of RSA 72 8-d or
> II. Be established in an alternative manner acceptable to both the utility and the public utility commission.


#### Abstract

aking into account the last sentence uoted above does the Company have a proposed mechanism to capture the changes in property ta es that it ill e perience pursuant to R A 2 -d


A. es. As the Company has assets in many communities, and understanding that the law is new and requires changes to valuation methodologies previously used by those municipalities, it is likely there will be challenges over the first couple of years of implementation that will have to be worked through as the communities and Liberty understand the full effects of the new law and make sure it is applied appropriately. As an initial data point, many municipalities did not change the property valuations on their June 2020 tax bills, even though those bills are for the first property tax year impacted by the law. Given the likelihood of inconsistent treatment and timing of the property tax ad ustments among the municipalities, it is imperative that any recovery mechanism be simple to administer for all involved. ith that in mind, the Company proposes a full property tax recovery mechanism that each year compares the most recent municipal and state property tax bills to the amount currently collected in distribution rates. Such a mechanism would be simple to implement, administer, and verify, and would be consistent with the letter and spirit of the cost recovery contemplated in the law.

# ould the Company s proposed property ta mechanism cover all property ta es paid by the Company and not just the property that is considered utility company assets pursuant to R A 2 -d 

A. es.
. hy is it reasonable to include certain assets beyond utility company assets in such a mechanism
A. To begin, recall that Liberty does not profit off property taxes they are simply a passthrough cost. In addition, utility company assets ${ }^{4}$ encompass the vast ma ority of the Company s taxable property, so the inclusion of non- utility company assets is a relatively insignificant item, particularly since the valuation of those assets is not sub ect to the changes prescribed in RSA 72 8-d. It is possible, however, that the taxation of non- utility company assets may be increased as municipalities deal with changes to their operating budgets and revenues resulting from the property tax law. Thus, inclusion of the non- utility company assets, which are included in the Company s rate base, in the property tax mechanism would be appropriate to capture any such unintended consequences as they occur.

[^30]
# hat are some $e$ amples of assets that are not encompassed in the definition of utility company assets for purposes of the valuation provisions of $\mathbf{R}$ A 2 -d and -e 

A. Examples of such assets are transmission plant, production plant, and general plant such as office buildings.
. ould a deferral account need to be established ith respect to the property ta mechanism

[^31]\section*{I. | F LL -UPI EM | FR MPRI R D | C |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |}

## Does the Company s rate case filing address all of the directives of the Commission

 from prior docketsA. es. In its February 28, 2020, secretarial letter in Docket No. DG 19-161, the

Commission included a list of items it required the Company to address in this rate case
filing. The letter summari ed the following requirements from prior dockets

1. Analysis comparing revenue requirement versus anticipated revenue from Pelham customers per Docket No. DG 15-362
2. From Docket No. DG 17-048
a. An analysis of the depreciation reserve imbalance
b. Information necessary to permit the Commission to evaluate the impact of decoupling
c. An updated analysis similar to Exhibit 46 in that docket regarding the Company s investment in the iNATGAS facility
d. A reduction to the proposed revenue requirement by 50 percent of any revenue shortfall for the first phase of the eene CNG/LNG conversion
3. Ad ustments to the revenue requirement for items such as the year-end customer count versus the average customer account, vacancies, and severance pay
4. Updated indirect gas costs ${ }^{5}$
5. An identification and explanation of all non-supply costs to be recovered through the eene Cost of Gas and

[^32]6. If applicable, supporting information for the use of a test year other than a calendar year test year (note: this item is not applicable to the current filing because the test year for this filing is calendar year 2019).

The Company s filing presents the information necessary to address each of these directives, along with related requirements from Docket No. DG 15-362, Docket No. DG 17-035, and Docket No. DG 17-048. This section of my testimony describes how the Company has complied with the requirements from the various orders and secretarial letter issued in these dockets.

- ave you included an attachment that identifies the various re uirements from those dockets and here the Company is addressing them in the rate case filing
A. es. Attachment SEM-1 presents a list of the various requirements along with a reference to the Company s testimonies and attachments where the pertinent information is located.
- Please describe the follo -up information provided in the Company s filing ith respect to Docket No. DG - 2 the indham and Pelham franchise docket.
A. As discussed in that docket, the Company is serving customers in Pelham via a newly constructed take station on the Concord Lateral that is owned by Tennessee Gas Pipeline. Customers in Pelham are served under Managed Expansion Area rates in order to help pay the cost of the take station. In Docket No. DG 15-362, the Commission approved a settlement agreement that, in part, included a risk sharing mechanism whereby, as applicable to this rate case filing, the Company is required to prepare a discounted cash flow ( DCF ) analysis that compares the revenue requirement of the take station with the
anticipated annual revenue from new Pelham customers. If there is a shortage in the average anticipated annual revenue over a three-year period following the date of implementation of permanent rates, as compared to the average annual revenue requirement over the same three-year period, the Company is required to absorb one-half of that shortfall.
. hen as the Pelham take station placed into service
A. It was placed into service on January 29, 2018.
- hat is the proposed implementation date for permanent rates
A. The proposed implementation date for permanent rates in this case is August 1, 2021.
. In accordance ith the settlement agreement in Docket No. DG - 2 hat is considered as anticipated revenue
A. The settlement agreement in that docket defines anticipated revenue as follows For purposes of this risk sharing section, anticipated revenue will include committed revenue plus Estimated Annual Margin as defined in EnergyNorth s main extension provision in its tariff.


## as the re uired analysis been prepared

A. es. Attachment SEM-2 presents the required analysis. As shown in Attachment SEM2 , the calculated average annual shortfall is approximately 129,165 , with one-half of that amount being 64,583 .

- ill this information be updated as the case proceeds
A. es. It is expected that during the course of this proceeding additional sales opportunities will materiali e , thus reducing the estimated shortfall.
. ave the results of the analysis been incorporated into the overall revenue re uirement schedules
A. es. The ad ustment is included on Schedule RR-EN-3-1 in the attachments to the permanent rates testimony of Company witnesses David Simek and enneth Sosnick.
. Please describe the follo -up items you are addressing from Docket No. DG -


## EnergyNorth s last rate case as identified in the secretarial letter.

A. The items I discuss are as follows (i) the status of the amorti ation of the depreciation reserve deficiency that was determined in that case and (ii) various items with respect to the topic of decoupling, including information to enable the Commission to evaluate the impact of decoupling. In addition, although not noted in the secretarial letter, I also provide a description of how various software-related items were assigned to the 3-, 5-, and 10-year amorti ation buckets. ${ }^{6}$
. ith respect to the depreciation reserve hat as re uired as part of the Commission s rder No. 222 in Docket No. DG -
A. A relatively large depreciation reserve deficiency of ust over 9.9 million was determined in that docket, and the order approved its amorti ation over a six-year period.

[^33]As part of its order, the Commission adopted the Company s position to perform a reexamination of the reserve variance in EnergyNorth s next rate case, rather than performing a full depreciation study.
. as that analysis been performed
A. es. The Company engaged the services of Management Applications Consulting, Inc. ( MAC ), which is the same consulting firm that prepared the depreciation study in Docket No. DG 17-048, in order to leverage the consultant s knowledge of the proceeding as well as its existing database of Company plant information. A copy of MAC s technical report is provided as Attachment SEM-3.

## . hat ere the results of that analysis

A. As detailed in Attachment SEM-3, the results of the review were that the reserve deficiency had actually grown since the last rate case to 16.4 million. The result was not what was expected as the amorti ation of the 9.9 million deficiency, which began in May 2018, was expected to decrease. However, as described in the consultant s report, there are several factors that contributed to this result, including the regulatory lag between the period involved in the study (i.e., plant in service as of December 31, 2016) and the May 1, 2018, start of the amorti ation the fact that during that interim period a reserve surplus from an earlier case was still being amorti ed which, coupled with the fact that a deficiency actually existed, increased the amount of the deficiency by approximately 3.4 million and the Company s long-standing cost of removal estimate of 10 percent that is applied to certain capital pro ects that dates back to prior ownership of the Company.
. Did the consultant have any recommendations as to ho to address the reserve deficiency going for ard
A. es. Although MAC recommended the Company continue to use the 10 percent proxy for the cost of removal, MAC further recommended that the Company analy e obs of various si es and types to ascertain whether the 10 percent proxy currently being used for cost of removal should be ad usted downward. In addition, MAC recommended that the new depreciation study including calendar year 2020 plant data be performed during 2021 to determine if the life analyses support a longer service life for any accounts.
. Is the Company re uesting any adjustment to the depreciation reserve deficiency amorti ation that as approved by the Commission in Docket No. DG -
A. No. The Company has determined that the best course of action is to follow the recommendations of its consultant and perform additional analysis to determine if any internal policies need to be changed. Thus, the Company is not proposing any ad ustment to the approved six-year amorti ation of the reserve deficiency.
. Ne t hat are the decoupling items from Docket No. DG - that you are addressing
A. In Order No. 26,122, the Commission required EnergyNorth to file the following information in its next rate case as part of its approval of a decoupling mechanism

1) the amount of revenue collected or passed back through this mechanism, by year
2) an account of any measurable impacts decoupling had on Liberty s utility sponsored energy efficiency programs
3) a detailed list of all efforts the Company made to promote its own energy efficiency programs, and to promote other energy efficiency measures such as lobbying for stricter building/energy codes
4) an account of efforts taken to educate builders about energy efficiency
5) a detailed list of meetings with state and local officials and associations to promote energy efficiency
6) customer feedback resulting from decoupling as implemented through the rate design and
7) any changes in the Company s credit rating.

In addition to those items, the Commission required the Company to demonstrate that decoupling has allowed the Company to remain an effective champion of energy efficiency and has unlocked its ability to enthusiastically support energy efficiency policy goals. ${ }^{7}$

## . Please discuss each of the above items.


#### Abstract

A. ith respect to item (1), revenue collected or passed back to customers pursuant to the decoupling mechanism can happen in one of two ways. First, through the operation of the Normal eather Ad ustment ( $\mathrm{N} \quad \mathrm{A}$ ) that appears on each customer s monthly bill during the November through April winter period, a refund or charge is determined based on the difference between actual degree days over the billing period versus the normal heating degree days over the same historic period. Since the implementation of


[^34]decoupling on November 1, 2018, the total revenue passed back to customers for the N A through the end of May $2020^{8}$ was 2,413,206, with the totals by year shown in Table 1 below.

The second method by which revenue can be either collected or passed back to customers is through the Revenue Decoupling Ad ustment Factor ( RDAF ). The RDAF was addressed in Docket No. DG 19-145, in which the Company s Cost of Gas and its Local Delivery Ad ustment Charge ( LDAC ) were reviewed. The RDAF is one component of the LDAC. The RDAF provides an annual reconciliation of allowed revenues versus actual revenues, and beginning November 1, 2019, customers began receiving a credit of approximately 7 million, which is being returned over a twelve-month period. The yearly amounts of revenue collected or passed back through the N A and the RDAF are shown below in Table 1

| Table 1 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Period |  | NWA | RDAF | Total |
| 11/2018-12/2018 | \$ | $(995,662)$ |  | \$ (995,662) |
| 01/2019-12/2019 | \$ | 50,691 | \$ (986,682) | \$ (935,991) |
| 01/2020-05/2020 | \$ | 3,358,177 | \$(4,008,376) | \$ (650,199) |
|  | \$ | 2,413,206 | \$(4,995,058) | \$ $(2,581,852)$ |
|  |  |  |  |  |

[^35]In summary, through May 31, 2020, customers as a whole have received a positive financial benefit since the inception of decoupling of approximately 2.6 million.

Regarding item (2), please refer to Attachments SEM-4 and SEM-5 for information prepared by the Company and FTI Consulting ( FTI ), respectively, that provide assessments of the measurable impacts of decoupling on the Company s energy efficiency programs as well as the Company s ability to remain an effective champion of energy efficiency. FTI analy ed the Company s data as well as data of peer companies locally and in New England to gauge the impact decoupling has had on the Company s energy efficiency efforts. FTI reached several conclusions, as detailed in Attachment SEM-5, most notably that it is clear that the increased revenue certainty that came with decoupling either incented it to more ealously expand its EE program, or eliminated disincentives to do so, and that savings from its EE programs increased as a result. ${ }^{9}$ The positive conclusions by FTI stand out even more when one considers factors that may have otherwise tempered energy efficiency efforts during the time following the implementation of decoupling. First, the relatively modest N A ad ustments provided in Table 1 above, especially when considered on an individual customer basis, would not be expected on their own to have much of an impact on customer behavior with respect to the energy efficiency programs. Second, it is important to keep in mind that decoupling only impacts the distribution portion of customers bills. Commodity prices have recently been lower than in the past, so when

[^36]customers assess their overall bill, lower Cost of Gas prices also affect customer behavior and the demand for energy efficiency measures. Finally, as described above, customers are currently receiving the benefit of a si able credit through the RDAF. All of these factors working together, along with the infancy of the decoupling mechanism, make FTI s conclusions regarding the positive effects of decoupling on Liberty s energy efficiency efforts even more impressive.

EnergyNorth s activities and efforts through June 1, 2020, with respect to items (3), (4), and (5) above are summari ed and detailed in Attachment SEM-6. Page 1 summari es the total number of 2018, 2019, and 2020 activities through June 1, 2020, along with providing the total number of activities associated with requirements (3), (4), and (5). The remainder of Attachment SEM-6 is a detailed list of each activity including the date and details as to the type of activity, the audience, the market segment (e.g., residential, C I), and other relevant information.
ith respect to item (6), there has been very little customer feedback and few inquiries with respect to decoupling, with most of the inquiries occurring near the beginning of the implementation period. A list of the inquiries through June 1, 2020, is provided in Attachment SEM-7. The Company also refers the Commission to its report on the first 90 days of decoupling that was submitted to Staff on February 28, 2019, and was
submitted to the Commission by Staff on March 4, 2019, as part of Docket No. DG 17-
$048 .{ }^{10}$

Lastly, with respect to item (7), through June 24, 2020, the Company has not experienced any changes to its credit rating as a result of the implementation of decoupling.
. hat did the Commission re uire in Docket No. DG - ith respect soft are classifications and amorti ation periods
A. Because the creation of separate classifications of software with varying amorti ation periods in the DG 17-048 matter was new for EnergyNorth, the Commission required that in the next rate case Liberty clearly describe how each piece of software is assigned an average service life. ${ }^{11}$
. Please describe ho various items of soft are are assigned to the - - and -year amorti ation buckets.
A. ith each item of software, the sub ect matter experts who use the software and are familiar with its features are consulted as to the appropriate life to apply to the software. Those sub ect matter experts reside in various departments, such as Information Technology, Engineering, Dispatch and Control, or other areas, depending on the particular nature and use of the software. The amorti ation period for cloud-based hosting arrangements will be the term of the service contract. The amorti ation period

[^37]for other software solutions will depend on the specifics of the software and may vary between contracts. In some cases, details from a business case document will provide details supporting the useful life. Regardless of the particular circumstances, the Company s Plant Accounting department will not issue the ob without having a clear direction on the appropriate useful life.

## - Are there other follo -up items from Docket No. DG - identified in the secretarial letter that are addressed else here in the Company sfiling

A. es. The following items are addressed elsewhere in the Company s rate case filing

- An analysis of the Company s investment in the iNATGAS compressed natural gas facility is included in the oint testimony of Messrs. Clark and Stevens
- Ad ustments to the revenue requirement for a year-end customer count, employment vacancies, and severance pay are included in the oint testimony of Messrs. Simek and Sosnick
- Information regarding production costs incurred by the eene Division as well as any non-supply costs to be recovered through the eene cost of gas are also included in the oint testimony of Messrs. Simek and Sosnick and,
- Indirect gas costs are addressed in the testimony of Mr. Sosnick on the Functional Cost of Service Study.


## In summary has the Company addressed all of the directives in the February 2

## 22 secretarial letter in Docket No. DG -

A. es, with one addition. Item 2(d) of the secretarial letter related to the eene CNG/LNG conversion. The conversion of the eene system from propane/air to CNG and LNG has not reached a phase where the concept of a revenue shortfall would come into effect. The only conversion that has happened to date is to the limited number of customers located at the Monadnock Marketplace and, consistent with Order No. 26,294, ${ }^{12}$ no customer commitment requirement was required as part of the Commission s approval of the conversion of that limited portion of the system.
. Lastly please describe the follo -up item from Docket No. DG - ith respect to the special contract ith the Ne ampshire Department of Administrative ervices.
A. As stated above, Docket No. DG 17-035 involved a special contract with NHDAS related to its need for temporary boilers in order to ensure uninterrupted service for various State of New Hampshire buildings during the interim period between Concord Steam s cessation of service and NHDAS s completion of necessary retrofitting of natural gas equipment at those locations. A requirement of that special contract proceeding was that Liberty inform the Commission about the final costs associated with the contract. The Company has provided this information in the oint testimony of Company witnesses illiam Clark and Mark Stevens.

[^38]Attachment SEM-1 provides a further summary of the Company s compliance with the Commission s directives.
. DUE DA E F R RA E AND ERFILING
Please provide your general comments regarding due dates of rate-related and other re uired filings.
A. Over ust the past five years, the regulatory reporting requirements of EnergyNorth and eene have grown to where, on a combined basis, the weekly, monthly, quarterly, and annual required filings total slightly over 400 per year. That does not include other event-driven filings such as incident reports, interruptions of service, and similar filings that each year add to that total, depending on the occurrence of the relevant events. Those reporting requirements have been established by rules, laws, Commission orders, settlement agreements, and other measures over the years, which have for the most part included due dates either in mid-month or on the last day or first day of a month. In addition to the increase in the total number of reporting requirements, an increase in the number of reports due simultaneously has also occurred. Moreover, directives from the Commission, whether by order or secretarial letter, to file supplemental information in dockets, special reports, or other documents also typically include mid-month or end of month due dates. Although the use of overlapping due dates is most likely coincidental, it creates a significant burden on the utility.

Particularly with respect to rate-related filings, the overlapping due dates also create burdens for the Commission, its Staff, and the OCA to review and analy e those filings
simultaneously, recogni ing that Liberty is not the only utility submitting filings at any particular time. It is important to note that many of the same Liberty personnel who are involved with filings for EnergyNorth are also involved with filings for Granite State that fall on the same due dates or otherwise overlap.

## - aking your above comments into account hat do you recommend

A. Recogni ing the burden that overlapping filings can cause for those on both ends of the regulatory structure, and while recogni ing that some of the overlapping dates stem from laws or Commission rules, the Company recommends that a discussion take place among Liberty, Commission Staff, and the OCA to review existing reporting requirements and deadlines and determine if certain requirements (including due dates) can be revised in terms of content or frequency, and whether some may be combined or eliminated. Through such a meeting the Company is hopeful of developing reporting requirements and timelines that work well for all involved and spread the workload to allow everyone to work more efficiently, which is in everyone s best interest.

- Did you raise this same issue in Granite tate s recently concluded rate case Docket No. DG -
A. es. In that case a provision was included in the Settlement Agreement by which the Company, Staff, and the OCA would meet by a certain date to review Granite State s reporting requirements. Liberty would seek a similar agreement in this proceeding with respect to EnergyNorth s reporting requirements.


## I. CU MER ER ICE INI IA I E

## . Please describe the planned initiative to s itch the Company s payment services provider.

A. Liberty plans to change its payment services provider from Fiserv to ubra in January 2021. As part of that change, payment options that are currently available through the Company s I R system and website will be processed by ubra rather than Fiserv. Associated with change of providers, the current credit card fee payment structure will be modified.
. Please e plain the options the Company is evaluating to change the credit card fee payment structure
A. In response to feedback from customer satisfaction surveys, the Company is exploring two different credit card fee structures. One option is to continue the current practice of requiring the customer pay a separate transaction fee for using a credit or debit card to make their bill payment. The other option is to offer the credit card payment option without a transaction fee, with the cost of the service borne by the Company and included as part of operating costs. Customers frequently express dissatisfaction with the current structure that requires a transaction fee for credit card usage, so exploring a fee free model is important to addressing customer concerns.
. o ould this ork
A. Under the fee free model, EnergyNorth customers would be able to pay their bills by using a credit or debit card without incurring a separate transaction fee for using that
payment method. This approach is consistent with customer expectations, which are changing in response to the growing availability of digital technology and a proliferation of methods to purchase and sell goods and services in an e-commerce environment. The Company s customer satisfaction surveys show that customers expect to be able to use their credit cards without incurring a separate fee, in large part because they now routinely make purchases and pay bills using these methods. In today s economy, customers rarely pay a separate transaction fee to use a credit or debit card to make payments. Consequently, requiring a transaction fee for utility payments causes a high level of dissatisfaction for customers. A fee free payment option would be a significant step in increasing customer satisfaction.

## . Does the Company have a specific proposal at this time

A. No. The Company believes it would be appropriate to have discussions with Staff and the OCA to examine the pros and cons of the various alternative and keep the costs of either approach reasonable for customers. If the Company were to pursue a fee free model, it is likely that customer usage of the credit card payment option would increase substantially, and has the potential to become a relatively significant cost. For this reason, the Company will not implement the program without Commission approval. - Does this conclude your testimony
A. es, it does.

## Liberty ENNG Rate Case - Compliance Items

| Docket | Compliance Requirement | Docket No. DG 20-105 Initial Filing Cross Reference |
| :---: | :---: | :---: |
| DG 19-161 <br> 2019 Rate Case | Secretarial Letter (2/28/2020) <br> Item 1: "In Order No. 25,987 (concerning expansion of gas service in to Pelham and Windham) the Commission approved a risk sharing mechanism requiring Liberty to absorb one half of a Pelham revenue shortfall in its first rate case after commencing service, based on a comparison of the anticipated average annual revenue requirement and an updated actual average annual revenue requirement." <br> - "Liberty must include in its initial filing of its next rate case all the information required to be filed by Order No. 25,987 , including but not limited to, a revenue requirement calculation that includes an adjustment, if applicable, as outlined in the Settlement Agreement approved in that Order, and detailed supporting schedules as required by that Settlement Agreement." | - Mullen Testimony, Att. SEM-2 <br> - Rev. Req. Schedule EN-RR-3-1 |
|  | Secretarial Letter (2/28/2020) <br> Item 2: Consistent with Order No. 26,122, Liberty must also include in its next initial rate case filing: <br> - an analysis of Liberty's depreciation reserve imbalance (Order No. 26, 122 at 18). | - Mullen Testimony, Att. SEM-3 |
|  | Secretarial Letter (2/28/2020) <br> Item 2: Consistent with Order No. 26,122, Liberty must also include in its next initial rate case filing: <br> - the information necessary to permit the Commission to evaluate the impact of decoupling (Order No. 26,122 at 46). | - Mullen Testimony <br> - Atts. SEM-4, SEM-5, SEM-6, SEM-7 |
|  | Secretarial Letter (2/28/2020) <br> Item 2: Consistent with Order No. 26,122, Liberty must also include in its next initial rate case filing: <br> - an analysis of Liberty's investment in its iNATGAS facility similar to Exhibit 46 in DG 17-048, in sufficient detail, to allow the Commission to evaluate the investment and its impacts on firm customers. | - Clark/Stevens Testimony |
|  | Secretarial Letter (2/28/2020) <br> Item 2: "Consistent with Order No. 26,122, Liberty must also include in its next initial rate case filing: <br> - a reduction to Liberty's proposed revenue requirement by 50 percent of any revenue shortfall for the first phase of the Keene CNG/LNG conversion. | - Mullen Testimony (project has not progressed to that point) |


| Docket | Compliance Requirement | Docket No. DG 20-105 Initial Filing Cross Reference |
| :---: | :---: | :---: |
|  | Secretarial Letter (2/28/2020) <br> Item 3: Order No 26, 122 also established a number of adjustments to be included in Liberty's revenue requirement calculations. In its next rate case filing, Liberty's revenue requirement calculation must include adjustments for each item specifically adopted in Order 26,122 (or an explanation as to the change in circumstance that obviates the need for specific adjustments). Those adjustments include: <br> - Year-End Customer Count vs. Average Customer Count (Order No. 26, 122 at 1 O); <br> - A payroll calculation that reflects a representative level of vacancies (Order No, 26, 122 at <br> 11 ); and <br> - Severance Pay (Order No. 26, 122 at 13). | - Simek/Sosnick Testimony (Perm) |
|  | Secretarial Letter (2/28/2020) at 2: <br> - "Liberty's next rate petition should also include in its initial filing updated indirect gas costs with supporting testimony and schedules." <br> - "In addition, the initial filing should identify and explain all non-supply costs to be recovered through the Keene cost of gas." | - Sosnick Testimony (Functional Cost of Service Study) <br> - Simek/Sosnick Testimony (Perm) |
|  | Secretarial Letter (2/28/2020) at 2: <br> "Finally, at the prehearing conference, Staff and the Office of the Consumer Advocate stated that a calendar year test year is preferable to a split-year test-year because it aligns with the Company's Annual Report to the PUC, Form F-16. The Commission found those statements persuasive and thus recommends Liberty use a calendar year in its next filed rate case. If it chooses not to do so, the Company must provide all supporting information in the format of a Form F-16 Annual Report." | - Not applicable: No split-year test year. |


| Docket | Compliance Requirement | Initial Filing Cross Reference |
| :---: | :---: | :---: |
| DG 17-048 <br> 2017 Rate Case | Order No. 26,122 (Apr. 27, 2018): <br> - Depreciation - Amortization of Reserve Deficiency: "Thus, we approve a six-year amortization period of the existing test year-end balance and direct the Company to prepare and present in its next rate case, a review of the reserve imbalance, a thorough explanation of the cause of any imbalance, and a proposal for amortizing that reserve imbalance." Id. at 18. | - Mullen Testimony <br> - Att. SEM-3 |
|  | Order No. 26, 122 (Apr. 27, 2018): <br> - Revenue Requirement Adjustments: <br> - Customer count. Id. at 10 <br> - Employee vacancies. Id. at 11 <br> - Severance pay. Id. at 13. | - Simek/Sosnick Testimony (Perm) |
|  | Order No. 26, 122 (Apr. 27, 2018): <br> - Rate Base - iNATGAS: "Nevertheless, the plant has been built and, for purposes of the base rates set in this case, we will allow recovery of the plant up to the level of costs presented in DG 14-091 $(\$ 2,245,000)$ plus related O\&M expense. We will re-evaluate this investment in Liberty's next rate case and may consider putting more of the investment in rate base at that time. The remedy fashioned here will put ratepayers in the position they were in when this project was approved." Id. at 31-32. | - Clark/Stevens Testimony |
|  | Order No. 26, 122 (Apr. 27, 2018): <br> Keene: Commission permits the consolidation of Keene Division distribution rates with those of EnergyNorth subject to conditions, including: "Liberty must reduce its revenue requirement by 50 percent of any revenue shortfall in the first distribution rate case filed within five years following construction of each Phase and by 100 percent of any revenue shortfall in the second distribution rate case filed within the five years following the construction of each Phase." Id. at 39. <br> - Revenue requirement to include both production and distribution costs. Id. Direct cost of Keene system shall be recovered in rates to all distribution customers. Id. Customer commitment requirements. Id. Liberty to file updated DCF analyses at the in-service date of each phase and annually. Id. at 40. | - Simek/Sosnick Testimony (Perm) <br> - Sosnick Testimony (Functional Cost of Service Study) <br> (Not all items are applicable at this time) |


| Docket | Compliance Requirement | Initial Filing Cross Reference |
| :---: | :---: | :---: |
|  | Order No. 26,122 (Apr. 27, 2018): <br> - Decoupling: "Further, to assist the Commission in evaluating Liberty's decoupling, we require the Company to report in its next rate case on the following: (1) the amount of revenue collected or passed back through this mechanism, by year; (2) an account of any measurable impacts decoupling had on Liberty's utility sponsored energy efficiency programs; (3) a detailed list of all efforts the Company made to promote its own energy efficiency programs, and to promote other energy efficiency measures such as lobbying for stricter building/energy codes; (4) an account of efforts taken to educate builders about energy efficiency; (5) a detailed list of meetings with state and local officials and associations to promote energy efficiency; (6) customer feedback resulting from decoupling as implemented through the rate design; and (7) any changes in the Company's credit rating. <br> The above list is not intended to be exhaustive. In short, we require the Company to demonstrate that decoupling has allowed the Company to "remain an effective champion of energy efficiency" and has unlocked its "ability to enthusiastically support energy efficiency policy goals.'" Id. at 46. | - Mullen Testimony <br> - Atts. SEM-4, SEM-5, SEM-6, SEM-7 |
|  | Order No. 26,122 (Apr. 27, 2018): <br> - Test Year: Liberty shall file its next distribution rate case using a test year ending no later than December 31, 2020 , and that rate case shall include a report on the effects of decoupling as detailed in the order. Id. at 56. | - Mullen Testimony |
|  | Order No. 26,156 (July 10, 2018): <br> - As suggested by Staff, we require that Liberty, in its next rate case, clearly explain how each piece of software is assigned an A[verage]S[ervice]L[ife]. Id. at 7 | - Mullen Testimony |


| Docket | Compliance Requirement | Initial Filing Cross Reference |
| :---: | :---: | :---: |
| DG 17-068 <br> Keene Declaratory Ruling re CNG/LNG | Order No. 26,274 (July 26, 2019) (order on affirming/clarifying declaratory ruling): <br> - "We note that Puc 503.04(a) requires gas utilities to 'provide certain services to its customers when service conditions such as change in pressure or composition of gas affect or would affect efficiency of operation or adjustment of appliances.' Puc 503.04(b) further requires that if any such change occurs, the 'utility shall, without undue delay and without charge, inspect the appliances of its customers and, if necessary, readjust those appliances for the new conditions.' Based on the Staff Assessment, it appears that these provisions will apply to the Keene system conversion, and we direct Liberty to address these rules when it seeks to recover Keene conversion costs from ratepayers." Id. at 11. <br> - "In addition, in accordance with the directives set forth in Order No. 26,122, Liberty must provide updated discounted cash flows (DCFs) based on detailed engineering plans and customer commitments that will produce at least $50 \%$ of the revenue requirement associated with the new facilities prior to the initiation of construction of each conversion phase." Id. at 13. | - Not applicable at this time. |
|  | Order No. 26,294 (Sept. 25, 2019) (order on rehearing): <br> - "We clarify that before initiation of construction for each phase of the Keene system conversion/expansion, Order No. 26,122 requires Liberty to file a detailed report of its business plan. The business plan shall include all conversion/expansion project costs, as well as detailed projected cost estimates for all conversion/expansion projects to be included in the revenue requirement analysis required as part of the risk-sharing mechanism. The business plan must be supported by updated DCF analyses based on detailed engineering plans and customer commitments that will produce at least 50 percent of the revenue requirement associated with the new facilities. As established in DG 17-048, such DCF analyses are the first step in gaining approval for each phase of the conversion/expansion and will be used to demonstrate that Liberty's New Hampshire ratepayers are not burdened with unfair or unwarranted costs." Id. at 14. | - Not applicable at this time |


| Docket | Compliance Requirement | Initial Filing Cross Reference |
| :---: | :--- | :--- |
| DG 17-035 | Order No. 26,018 (May 15, 2017), at 4: <br> Liberty shall "notify the Commission if its costs related to this special contract exceed $\$ 2,725,000$, and if a contract <br> NHDAS <br> Special <br> Contract <br> impact on boiler operations, cost, and cost recovery." | Clark/Stevens Testimony |


| Docket | Compliance Requirement | Initial Filing Cross Reference |
| :---: | :---: | :---: |
| DG 15-362 <br> Franchise Approval in Pelham and Windham | Order No. 25,987 (Feb. 8, 2017), at 4 (Settlement Agreement Condition \#4): "Liberty would recover the costs incurred to construct a take station off of the TGP Concord Lateral in Pelham through its distribution rates as part of a rate case. These costs would be amortized over 10 years, including a pre-tax return, based on the Commission-approved capital structure and cost of capital for Liberty." | - Mullen Testimony <br> - Att. SEM-1 <br> - Rev. Req. Schedules EN-RR-3-1 |
|  | Order No. 25,987 (Feb. 8, 2017), at 4 (Settlement Agreement Condition \#5): "As a 'risk-sharing' provision Liberty would reduce its revenue deficiency in any rate case filed within five years of the in-service date of Phase 1 of the Pelham build-out as follows (as demonstrated in Appendix B of the Settlement Agreement): . . . <br> a. In the first rate case any revenue deficiency between the anticipated average annual revenue from Pelham customers over the three years following implementation of permanent rates, and the average annual revenue requirement over the same period of the Pelham construction costs and amortization of the Pelham TGP take station, would be reduced by one half. If a second rate case is filed within the five year period, the amount of the reduction to the revenue deficiency would be the full difference between the anticipated Pelham revenue requirement and projected revenues. . . . <br> b. For purposes of the risk-sharing provision, costs would include actual direct capital costs to date, the Pelham take station amortization expense, and projected direct capital costs for system reinforcement and customer growth to serve Pelham. . . . <br> c. For purposes of the risk-sharing provision, anticipated revenue would include committed revenue plus Estimated Annual Margin as defined in Liberty's main extension provision in its tariff. . . . <br> d. The risk-sharing provision would terminate if average annual revenue exceeds average annual revenue requirement. <br> e. Liberty would file annual updated Pelham and Windham Discounted Cash Flow ("DCF") analyses in January of each year following the first full year of commencement of service until the projects achieve a positive annual return, but for no less than three years, and for no more than five years (as demonstrated in Appendix C of the Settlement Agreement). . . ." | - Mullen Testimony |



MANAGEMENT APPLICATIONS CONSULTING, INC.

1103 Rocky Drive • Suite 201•Reading, PA 19609-1157 • 610/670-9199• fax 610/670-9199 •www.manapp.com

## MEMO

DATE: July 20, 2020
TO: Steve Mullen, Liberty Utilities
FROM: Paul Normand and Marcy Stefan
SUBJECT: Review of Reserve Variance Deficiency for Liberty Depreciable Gas Plant
At Liberty's request, MAC has reviewed the growth in the Company's plant as it relates to depreciable plant with the goal of quantifying the change in reserve imbalances since the Company's last depreciation study. In evaluating the change in plant balances as ordered in the last rate case, this creates a very complicated process of identifying any change by specific plant account. Since the 2016 period of time, many plant balances have been reclassified to comply with the New Hampshire Public Utility Commission's Staff audit, and we have derived the following detail comparisons by category with which to quantify the growth in the reserve imbalance:

TABLE 1
Historical Plant Balances and Net Salvage

|  |  |  |  |  | SCHEDULE A 2016 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ACCOUNT / DESCRIPTION | $\begin{gathered} \text { PLANT } \\ \text { BALANCE } \\ @ 12 / 31 / 2016 \\ \hline \end{gathered}$ | PLANT BALANCE $@ 12 / 31 / 2019$ | DIFFERENCE (PLANT INCREASE) | \% <br> INCREASE IN PLANT | THEO. RSV WITH NET SALVAGE @12/31/2016 | $\begin{gathered} \text { BOOK RSV } \\ \text { @12/31/2016 } \end{gathered}$ | RESERVE VARIANCE @12/31/2016 |
| 367.00 Mains (UNDER CURR | $\begin{aligned} & \$ 234,672,697 \\ & \text { IT } 367 \text { \& 376) } \end{aligned}$ | 316,221,089 | 81,548,392 | 34.75\% | 63,315,172 | 54,187,131 | 9,128,041 |
| 380.00 Services | \$146,720,226 | 187,120,798 | 40,400,572 | 27.54\% | 68,883,816 | 66,714,617 | 2,169,199 |
| TOTAL DEPREC GAS PLANT |  |  |  |  |  |  |  |
|  | 477,852,305 | 631,074,215 | 153,221,910 | 32.06\% | 165,193,965 | 155,247,187 | 9,946,778 |

Note: Mains account was Account 367 @ 12/31/2016

|  | SCHEDULE A 2019 PRELIMINARY |  |  |
| :---: | :---: | :---: | :---: |
|  | THEO. RSV WITH NET SALVAGE @12/31/2019 | $\begin{aligned} & \text { BOOK RSV } \\ & \text { @12/31/2019 } \\ & \hline \end{aligned}$ | $\begin{gathered} \text { RESERVE } \\ \text { VARIANCE } \\ \text { @12/31/2019 } \end{gathered}$ |
| 367.00 Mains | 3,904,396 | 404,274 | 3,500,122 |
| 376.00 Mains | 72,758,459 | 60,928,702 | 11,829,757 |
| 380.00 Services | 84,274,853 | 83,285,975 | 988,878 |
| TOTAL DEPREC GAS PLANT | \$205,106,324 | 188,750,655 | \$16,355,669 |

Note: Mains account split into 367 \& 376 @ 12/31/2019
Note: See Attachments A (2016) and B (2019)

DATE: July 20, 2020

TO: Steve Mullen, Liberty Utilities<br>FROM: Paul Normand and Marcy Stefan<br>SUBJECT: Review of Reserve Variance Deficiency for Liberty Depreciable Gas Plant

TABLE 2
Historical Cost of Removal

| DATE | \$ COST OF <br> REMOVAL | ACCUMULATED \$ <br> COST OF REMOVAL |
| :---: | :---: | :---: |
| $@ 12 / 31 / 2012$ | 573.53 | 573.53 |
| $@ 12 / 31 / 2013$ | $1,502,866.45$ | $1,503,439.98$ |
| $@ 12 / 31 / 2014$ | $1,604,008.61$ | $3,107,448.59$ |
| $@ 12 / 31 / 2015$ | $1,504,536.59$ | $4,611,985.18$ |
| $@ 12 / 31 / 2016$ | $1,736,434.75$ | $6,348,419.93$ |
| $@ 12 / 31 / 2017$ | $2,527,346.53$ | $8,866,047.53$ |
| $@ 12 / 31 / 2018$ | $2,843,715.44$ | $11,709,762.97$ |
| @12/31/2019 | $3,738,897.19$ | $15,448,660.16$ |
| Note: The Cost of Removal relates to the following work types: |  |  |
| 1. Relay Main |  |  |
| 2. Main Replacement |  |  |
| 3. Relay service |  |  |
| 4. Service Relocation |  |  |
| 5. Service Replacement |  |  |

Two key aspects of the Company's reserve variance growth are with respect to the replacement/retirement of large quantities of mains and services and the potential change in average service life (ASL) of depreciable assets. The first key element relating to ASL has to do with the potential increase to the life once new additions are factored into any life analyses. Based on experience and the Company's historical growth data, we would expect that a new study would derive longer service lives for both mains and services which would impact the resulting reserve variance. The second key element recognized annually is the cost of removal portion of the Company's plant replacement activities. It is this portion of costs that the Company has historically been estimating as a blanket $10 \%$ of investments in major plant accounts. In understanding this process, large growth in plant investments which has been occurring for many years, especially for key plant accounts related to mains and services, results in large amounts of unrecovered dollars being identified but not recovered in the short term.

Historically, we have observed that some utilities had periodically used a flat 10\% estimate for cost of removal as a proxy to the more detailed and laborious efforts required to quantify these amounts which are primarily labor related. In the last ten years, the rapid increase in plant replacement/retirement requirements had, in many cases, resulted in a more detailed review of these costs (COR) which has resulted in being modified to reflect a much lower 3 to $5 \%$ range of costs to new plant investments. The cost areas typically considered are with respect to digging a trench, cutting and purging pipe, capping, resurfacing and flaggers/police. Again, the growth in

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these costs has been a direct result of a much higher frequency of retirement/replacement occurring for gas plant.

Based on our review of the available data (Tables 1 and 2), we offer the following recommendations to consider for the future plant activities of the Company's depreciable plant accounts:

1. Continue to record and document the Company's $10 \%$ COR by plant account.
2. In order to evaluate the current level of COR, a detailed effort coordinated between engineering (field) and accounting be undertaken for all major plant activity with respect to identifying/estimating activities relating solely to COR (plant and labor associated with activities). This should consider various types of projects where one can balance small and large projects to achieve an outcome to compare with the current $10 \%$ estimated level.
3. Once in place, consider maintaining this process going forwards to ensure that the new proposed levels are supportable.
4. The efforts surrounding the application of Items $1-3$, above, should be undertaken as soon as possible such that the results will be available to influence the Company's next depreciation study.
5. Recommend that a new depreciation study be undertaken with the calendar year 2020 data included to ascertain if the life analyses support a longer average service life for any accounts. This should be prepared in early 2021 to provide you with immediate information as to the possible impact along with the technical support to possibly suspend the current allowed annual recovery of the shortfall.

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| FERC ACCOUNT NUMBER | PLANT BALANCE ＠12／31／16 |  | $\begin{aligned} & \text { PISP } \\ & \text { YPE } \end{aligned}$ | ASL | ACCRUAL RATE WIO NET SALV． | ACCRUAL without NET SALV | $\begin{gathered} \text { NET } \\ \text { SALLV. } \\ \% \end{gathered}$ | $\begin{gathered} \text { SALV. } \\ \text { FACTOR } \end{gathered}$ | ACCRUAL RATE W／ NET SALV． | accrual with NET SALV | THEO．RSV WITHOUT net SALV． | THEO．RSV． WITH net Salv． | Book RSV． <br> ＠12／31／16 | RESERVE Variance | $\begin{gathered} \text { COR } \\ \text { RATE } \\ \% \end{gathered}$ |
|  | ${ }^{(1)}$ |  | （2） | （3） | ${ }^{(4)}$ | ${ }^{(5)}$ | ${ }^{(6)}$ | ${ }^{(7)}$ | ${ }^{(8)}$ | ${ }^{(9)}$ | （10） | （11） | （12） | （13） | （14） |
| 303.00 CAPPITALIZED SOFTWARE | 14，745，889 | s | 4.0 | 6.2 | 16.13 | 2，378，512 | 0 | 1.00 | 16.13 | 2，378．512 | 5，708，940 | 5，708，940 | 4．975，703 | 733，237 | 0.00 |
| PRODUCTION PLANT |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 305.00 STRUCTURES AND IMPROVEMENTS | 1，975，163 |  | 1.0 | 35.0 | 2.86 | 56，490 | 0 | 1.00 | 2.86 | 56，490 | 818，047 | 818，047 | 1，374，447 | －556，400 | 0.00 |
| 311.00 LP GAS EQUIPMENT | 258，481 | R | 1.0 | 35.0 | 2.86 | 7，393 | 0 | 1.00 | 2.86 | 7，393 | 59，141 | 59，141 | 63，766 | －4，625 | 0.00 |
| 320.00 OTHER EQUPMENT－LNG | 2，556，209 |  | 1.0 | 35.0 | 2.86 | 73，108 | 0 | 1.00 | 2.86 | 73，108 | 357，489 | 357，489 | 364，891 | －7，402 | 0.00 |
| 320.10 OTHER EQUPMENT－PRODUCTION | 8．7777．306 | R | 1.0 | 35.0 | 2.86 | 251．031 | 0 | 1.00 | 2.86 | 251.031 | 4．967，873 | 4．967．873 | 7．765．237 | $-2.797,364$ | 0.00 |
| TOTAL DEPREC．PRODUCTION PLANT | 13，567，159 |  |  | 35.0 | 2.86 | 388，021 |  |  | 2.86 | 388，021 | 6，202，550 | 6，202，550 | 9，568，341 | －3，365，791 |  |
| STORAGE PLANT |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 361.00 STRUCTURES AND IMPROVEMENTS－LNG | 57，345 |  | 1.0 | 35.0 | 2.86 | 1，640 | 0 | 1.00 | 2.86 | 1,640 | 13，371 | 13，371 | 9，179 | 4，192 | 0.00 |
| 363.50 OTHER EQUIPMENT－LNG | 7.646 | R | 1.0 | 35.0 | 2.86 | 219 | 0 | 1.00 | 2.86 | 219 | 1.783 | 1.783 | 1.560 | 223 | 0.00 |
| TOTAL DEPREC．STORAGE PLANT | 64,991 |  |  | 35.0 | 2.86 | 1,859 |  |  | 2.86 | 1,859 | 15,154 | 15，154 | 10,739 | 4.415 |  |
| IRANSMISSION PLANT |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 366.20 STRUCTURES AND IMPROVEMENTS | 269，809 |  | 1.0 | 35.0 | 2.86 | 7，717 | 0 | 1.00 | 2.86 | 7，717 | 119，856 | 119，856 | 177，630 | －57，774 | 0.00 |
| 366.30 STRUCTURES AND IMPROVEMENTS－OTHER | 353，851 |  | 1.0 | 35.0 | 2.86 | 10，120 | 0 | 1.00 | 2.86 | 10，120 | 192，816 | 192，816 | 278，219 | －85，403 | 0.00 |
| 367.00 MAINS | 234，672，697 |  | 3.0 | 60.0 | 1.67 | 3，919，034 | －15 | 1.15 | 1.92 | 4，505，716 | 55，056，671 | 63，315，172 | 54，187，131 | 9，128，041 | 0.25 |
| 369．00 MEASURING AND REGULATING STATION EQUIP． | 4．909，208 |  | 4.0 | 35.0 | 2.86 | 140，403 | 0 | 1.00 | 2.86 | 140.403 | 1，7882．000 | $\underline{1.782,000}$ | $\underline{1.889,616}$ | $\xrightarrow{-107.616}$ | 0.00 |
| TOTAL DEPREC．TRANSMISSION PLANT | 240，20，565 |  |  | 59.0 | 1.70 | 4，077，274 |  |  | 1.94 | $4,663,956$ | 57，151，343 | $65,409,844$ | $5 ¢ 5$ 532，596 | 8，877，248 |  |
| DISTRIBUTION PLANT |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 380.00 SERVICES | 146，720，226 |  | 4.0 | 45.0 | 2.22 | 3，257，189 | －60 | 1.60 | 3.55 | 5，208，568 | 43，052，385 | 68，883，816 | 66，714，617 | 2，169，199 | 1.33 |
| 381.00 METERS | 14，628，345 |  | 3.0 | 32.0 | 3.13 | 457，867 | 0 | 1.00 | 3.13 | 457，867 | 6，058，054 | 6，058，054 | 7，838，363 | －1，780，309 | 0.00 |
| 381.10 Meters－Instrument | 188，398 |  | 3.0 | 32.0 | 3.13 | 5，897 | 0 | 1.00 | 3.13 | 5，897 | 46，943 | 46,943 | 31，378 | 15，565 | 0.00 |
| 381.20 METERS－ERTS | 5．647，769 |  | so | 15.0 | 6.67 | 376，706 | 0 | 1.00 | 6.67 | 376，706 | 4，689，816 | 4，689，816 | 2，073，245 | 2，616，571 | 0.00 |
| 382.00 METER INSTALLATIONS | 14，360，005 |  | 3.0 | 32.0 | 3.13 | 449，468 | 0 | 1.00 | 3.13 | 449，468 | 3，013，872 | 3，013，872 | 2，510，354 | 503，518 | 0.00 |
| 387.00 OTHER EQUPMENT | 908．013 |  | 6.0 | 19.0 | 5.26 | 47.761 | － | 1.00 | 5.26 | 47.761 | 410，276 | 410，276 | 339，112 | 71.164 | 0.00 |
| TOTAL DEPREC．DISTRIBUTION PLANT | 182，452，756 |  |  | 39.7 | 2.52 | 4，594，889 |  |  | 3.59 | 6，546，268 | $57,271,346$ | 83，102，777 | 79，507，069 | 3，595，708 |  |
| GENERAL PLANT |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 390.00 STRUCTURES AND IMPROVEMENTS | 22，070，702 |  | 1.0 | 35.0 | 2.86 | 631，222 | 0 | 1.00 | 2.86 | 631，222 | 2，218，786 | 2，218，786 | 3，314，051 | ${ }^{-1,095,265}$ | 0.00 |
| 391.00 OFFICE FURNITURE AND EQUIP． | 285，566 |  | 4.0 | 18.0 | 5.56 | 15，877 | 5 | 0.95 | 5.28 | 15，078 | 44，136 | 41,929 | 26，275 | 15，654 | 0.00 |
| 391．10 OFFICE FURNITURE AND EQUIP．－COMPUTERS | 1，840，911 |  | 4.0 | 10.0 | 10.00 | 184，091 | 0 | 1.00 | 10.00 | 184，091 | 1，179，639 | 1，179，639 | 297，543 | 882，096 | 0.00 |
| 391.20 OFFICE FURNITURE AND EQUIP．LAPTOP COMP． | 679，916 |  | 4.0 | 5.0 | 20.00 | 135，983 | 0 | 1.00 | 20.00 | 135，983 | 349，087 | 349，087 | 81,882 | 267，205 | 0.00 |
| 393.00 STORES EQUIPMENT | 99，421 |  | so | 30.0 | 3.33 | 3，311 | 0 | 1.00 | 3.33 | 3，311 | 19，569 | 19，569 | 28，007 | －8，438 | 0.00 |
| 394.00 TOOLS，SHOP \＆GARAGE EQUIPMENT | 825，963 |  | 6.0 | 19.0 | 5.26 | 43，446 | 0 | 1.00 | 5.26 | 43，446 | 270，641 | 270，641 | 347，637 | －76，996 | 0.00 |
| 394.10 TOOLS，SHOP \＆GARAGE EQUIPMENT－CNG STATION | 221，199 |  | 6.0 | 19.0 | 5.26 | 11，635 |  | 1.00 | 5.26 | 11，635 | 203，415 | 203，415 | 192，912 | 10，503 | 0.00 |
| 397.00 COMMUNICATION EQUIPMENT | 443,965 |  | so | 10.0 | 10.00 | 44，397 | 0 | 1.00 | 10.00 | 44，397 | 343,778 | 343，778 | 212，912 | 130，866 | 0.00 |
| 398.00 MISCELLANEOUS GENERAL EQUIPMENT | 348，302 |  | 5.0 | 15.0 | 6.67 | 23，232 | 0 | 1.00 | 6.67 | 23，232 | 127．856 | 127．856 | 151．520 | －23，664 | 0.00 |
| TOTAL DEPREC．GENERAL PLANT | 26，815，945 |  |  | 24.5 | 4.08 | 1，093，194 |  |  | 4.07 | 1，092，394 | 4，756，907 | 4，754，700 | $4,6,65,739$ | $\stackrel{101,961}{ }$ |  |
| TOTAL DEPREC．GAS PLANT | 477，852，305 |  |  | 38.1 | 2.62 | 12，533，748 |  |  | 3.15 | 15，071，009 | 131，106，240 | 165，193，965 | 155，247，187 | $9,946,778$ |  |
| AMORTIZED PLANT |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 392 TRANSPORTATION EQUIPMENT | 2，56，140 |  |  | 5.0 | 20.00 | 513，228 | 0 | 1.00 | 20.00 | 513，228 |  |  | 623，499 |  | 0.00 |
| 396 POWER OPERATED EQUIPMENT | 491，943 |  |  | 5.0 | 20.00 | 98，389 | 0 | 1.00 | 20.00 | 98.389 |  |  | 430.651 |  | 0.00 |
| TOTAL AMORTIZED PLANT | 3，058，083 |  |  | 5.0 | 20.00 | $\underline{611,617}$ |  |  | 20.00 | 611，617 |  |  | 1，054，150 |  |  |
| TOTAL DEPREC．\＆AMORTIZED GAS PLANT | 480，910，388 |  |  | 36.6 | 2.73 | 13，145，364 |  |  | 3.26 | 15，682，626 |  |  | 156，301，337 |  |  |
| 1211 OPI－STRUCTURES－RETAINED |  |  |  |  |  |  |  |  |  |  |  |  | 133，284 |  |  |
| $304 / 365$ LAND $\&$ LAND RIGHTS | 592，018 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $=3$ 399．00 GNL LAND \＆LAND RIGHTS | $\begin{array}{r}16,806 \\ \hline 139286\end{array}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| へ⿹\zh26心夊 | 139,286 8,352 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| TOTAL GAS PLANTIN SERVICE | 481，66，850 |  |  |  |  |  |  |  |  |  |  |  | 156，434，621 |  |  |



Liberty Utilities, NH<br>ENNG - Impacts of Decoupling on Energy Efficiency<br>As of 6/1/2020

## Summary

Attached is a detailed inventory of specific marketing and promotion activities performed in 2018, 2019, and year-to-date in 2020 for the Company's natural gas energy efficiency programs. Activities are differentiated between advertisements, events, and training sessions performed, and further classified as relating to, (a) the promotion of stricter building energy codes in the state, (b) the education activities to builders, and/or (c) the engagement with state and local officials and associations to promote energy efficiency.

In summary, the Company more than doubled its volume of marketing and promotion activities between 2018 and 2019, performing 240 documented tactics in 2019 as compared to 99 in 2018. The Company increased its engagement with state and local officials and associations by $150 \%$, and increased its education activities to builders by $88 \%$. Specific tactics the Company deployed to promote stricter building energy codes in the state increased $64 \%$, including where the Company expressed public support and lobbied for the full adoption of the 2015 IECC standards. In 2020, the Company is on pace to exceed its 2018 activity levels again and come close to matching if not exceeding certain 2019 activity levels, despite the market implementation challenges posed by COVID-19.

In terms of general promotion of the Company's energy efficiency programs, of noteworthy recognition is the Company's implementation of a broad-based, multi-channel mass-media campaign launched in April 2019. The campaign is a natural gas-focused energy efficiency advertising effort utilizing monthly Cable TV commercials and traditional and online radio spots, bus-wrappings, billboard advertisements, and social media marketing. This was a first-of-its kind energy efficiency marketing campaign from any of the NH utilities, which the Company is continuing to deploy on a monthly basis in 2020.

In terms of any measurable impacts decoupling has had on the results of the Company's sponsored energy efficiency programs, the Company increased its lifetime MMBtu savings achievements by $26 \%$ in 2019 compared to its 2018 savings achievements, while only increasing its program expenditure levels by $8 \%$ between 2019 and 2018.

Lastly, the Company completed a survey of its residential customers in April 2020 to measure the level of energy efficiency program awareness. As part of the survey findings, the Company found that nearly three in four customers (73\%) are aware that the Company offers energy efficiency programs to help customers reduce their energy costs, which is significantly higher than the awareness level recently measured as part of the Company's annual customer satisfaction survey completed in the fall of 2019, where energy efficiency program awareness was found to be 64\%. The Company had last measured customer awareness of its energy efficiency programs in its 2016 annual customer satisfaction survey, where program awareness was measured to be $57 \%$.

## Fin ${ }^{\text {Fonsulting }}{ }^{\text {I }}$

# EVALUATION OF THE EFFECTS OF REVENUE DECOUPLING ON ENERGY EFFICIENCY PROGRAM ACHIEVEMENT 

## 1. Introduction and Summary

The Power \& Utilities practice at FTI Consulting Inc. ("FTI") has been retained by Liberty Utilities (EnergyNorth Natural Gas) Corp. d/b/a Liberty ("Liberty" or the "Company") to evaluate linkages between rate decoupling and outcomes for utility-sponsored Energy Efficiency ("EE") programs. Specifically, FTI was asked to analyze changes in the behaviors of gas utilities that are generally similar to Liberty in terms of size and geography attributable to the implementation of rate decoupling and, to the extent that such changes were identified, attempt to measure the effects.

The context for our inquiry is the rate case with which this report is filed. In Liberty's most recent completed rate proceeding, the New Hampshire Public Utilities Commission (the "Commission") authorized it to implement New Hampshire's first revenue decoupling program, which includes a mechanism to adjust rates for differences between the revenue target contemplated in the Company's most recent base-rate case and actual sales revenues. By accounting for this difference, the revenue decoupling mechanism is designed to eliminate revenue risks that arise from increasing EE penetration, in addition to changes in weather and other variables. ${ }^{1}$ When the Commission approved the implementation of this mechanism through the rate settlement in the Company's most recent base-rate proceeding, the Commission directed Liberty to report on the effectiveness of the mechanism in achieving the desired outcome, when the Company next requested a change in distribution rates. ${ }^{2}$ This report supports fulfillment of that requirement and provides additional information to the Commission

[^39]and intervenors regarding the effectiveness of the Company's decoupling program in advancing EE achievement.

Our evaluation included two main avenues of inquiry. First, we sought to determine whether the Company's behavior regarding its EE programs changed after November 1, 2018. One stated objective of decoupling the Company's rates was the elimination of disincentives to participate in EE programs. If that objective was achieved, we expected to find evidence of greater advocacy for those programs. To determine whether this was the case, we reviewed data regarding the Company's outreach and marketing efforts before and after decoupling took effect and also data showing savings from EE programs in those two periods.

Second, we sought to isolate evidence indicating a relationship between decoupling and EE achievement through a comparative analysis of similar utilities. Here, our thesis was that, if revenue decoupling is positively correlated to EE achievement, we would find evidence of that relationship for utility companies that operate in different jurisdictions, under different management, and which decoupled their rates at different times. To undertake this part of our analysis we reviewed EE data for a number of gas utilities, and one electric utility, throughout New England.

Through this investigation, we found that there is significant evidence that revenue decoupling and EE achievement are linked. Data for Liberty shows that its behavior changed once the Commission approved its request to decouple its rates from its revenues and that significant savings from its EE programs was a direct result. We also found similar outcomes for utilities all over New England, for whom gains in EE program savings coincided with the decoupling of rates.

In the final analysis, we conclude that the Commission's approval of Liberty's request to decouple its rates from its revenues in 2018 has provided measurable support for the Company's subsequent gains in energy efficiency and that decoupling is likely to do so moving forward.

The remainder of this report is organized as follows. Section 2 provides a brief overview of utility decoupling, the Commission's approval of revenue decoupling for Liberty, and the Company's EE program. Section 3 describes the increases in the Company's activity levels we observed after November 2018 and the increases in savings from EE programs that Liberty subsequently achieved. In Section 4, we describe the comparative analyses we conducted of other utilities in New England who have implemented decoupling in roughly the last ten years and our conclusion that there has been a demonstrable increase in spending on EE programs, EE savings, or both, for most of those utilities that coincides with the implementation of decoupling. Lastly, in Section 5, we summarize our findings.

## 2. Revenue Decoupling

Revenue decoupling is a regulatory mechanism that first appeared in 1978 in the state of California to provide relief to natural gas utilities from reduced revenues due to natural gas supply constraints. ${ }^{3}$ Since that time, many states have adopted decoupling measures for its electric and/or natural gas utilities through individual rate cases.

In recent years, decoupling has become more common as a growing number of state regulators and policymakers focus attention on reducing energy usage and greenhouse gas emissions. Traditional

[^40]ratemaking may incent utilities to seek to increase profits by increasing sales. Simultaneously, utilities may have a financial disincentive to pursue investments and programs, like EE, that tend to reduce sales and revenues. ${ }^{4}$ As a result, tensions can arise between policy objectives and utilities' financial outcomes. By "decoupling" revenues from sales, which is often accomplished through some adjustment mechanism that allows the utility to achieve a fixed amount of revenue, expressed on either an overall or on a percustomer basis, that tension can be resolved. With revenues decoupled from sales, utilities can support EE and related programs without putting its revenues at risk.

In April 2018, the Commission authorized Liberty to implement what is known as "full" decoupling in November 2018.5 Specifically, Liberty is allowed to recover a fixed amount of revenue per customer, regardless of how its throughput changes for any reason. ${ }^{6}$ Alternatives to full decoupling include partial decoupling, which allows a utility to recover some but not all of the difference between authorized and actual revenues, and limited decoupling, which provides for recoveries of "lost" revenues attributable to throughput reductions that arise from specific measures; for example, a limited decoupling mechanism may allow a utility to recover the difference between authorized and actual revenues that result from changes to weather but not that arise from changes to economic conditions. ${ }^{7}$

Liberty, along with the other gas and electric utilities in New Hampshire, collaborates to provide its customers EE solutions under the "NH Saves" brand, through which they provide customers with

[^41]incentives, information, and support designed to save energy, reduce costs, and promote environmental objectives. ${ }^{8}$ Additionally, each of the New Hampshire utilities are individually required to implement the Energy Efficiency Resource Standard ("EERS"), which was established by the Commission in 2016 and creates savings goals expressed as a function of each utility's sales. ${ }^{9}$ The EERS additionally requires the annual filing of updates to utility-specific EE plans (the "Statewide EE Plans") through which increasingly stringent EE targets will be achieved. The 2020 Plan Update, filed in September 2019, is the most recent. Liberty's EE offerings include separate programs for Residential and Commercial \& Industrial ("C\&|") customers. Residential programs include performance audits, ENERGY STAR appliance rebates, programs targeted at low-income customers, and others. ${ }^{10}$ Building and appliance programs are also offered to C\&I customers. Additionally, Liberty engages in education and policy advocacy efforts, such as, for example, advocacy before regulatory agencies for more stringent building codes. Most of Liberty's programs also include customer outreach elements, which is to say that it conducts marketing and purchases advertising to make customers aware of its EE programs and the options to create savings they have available.

## 3. Company Results

FTI reviewed public data regarding Liberty's EE program and data that the Company compiled internally. Both indicate that after decoupling was authorized by the Commission, Liberty spent more on EE ,

[^42]conducted more outreach and achieved greater savings compared to the period prior to decoupling implementation.

## Enhanced Marketing Outreach

Liberty more than doubled the volume of its marketing and promotion activities in 2019, compared to 2018. On an ongoing basis, the Company places advertisements for its EE programs; conducts trainings for professionals in the construction and/or EE industries, including, for example, the Company's participation in the Building Operator Certification program or "button-up" workshops whose purpose is to educate homeowners regarding EE opportunities; and participates in events, which include meetings with government agencies, participation in industry conferences, and running open houses and roundtable discussions. ${ }^{11}$ Each activity is tracked individually. In 2018, there were 99 separate instances of outreach by the Company designed to promote its EE programs. In 2019, there were 240, an increase of $142 \%$. Outreach instances are shown below by category:

Table 1. Liberty EE Outreach by Category

|  | Advertisement | Event | Training | Total |
| :--- | :---: | :---: | :---: | :---: |
| 2018 | 45 | 25 | 29 | 99 |
| 2019 | $\underline{72}$ | $\underline{62}$ | $\underline{106}$ | $\underline{240}$ |
| YoY Change | $60 \%$ | $148 \%$ | $266 \%$ | $142 \%$ |

Liberty also tracks the primary objective of each outreach activity. Primary objectives include the Company's promotion of enhanced building standards, which it seeks to achieve through advertisement and participation in industry events; engagement with state and local officials regarding EE and the

[^43]Company's EE program, and others. ${ }^{12}$ Table 2 shows the change in the frequency of outreach for each type of objective between 2018 and 2019. Note that the totals exceed those reported in Table 1 since some instances of outreach had multiple objectives.

Table 2. Liberty EE Outreach by Objective

|  | 2018 | 2019 | Increase |
| :--- | :---: | :---: | :---: |
| Promotion of enhanced building codes | 11 | 18 | $64 \%$ |
| Education activities with builders | 16 | 30 | $88 \%$ |
| Engagement with state and local officials | 22 | 55 | $150 \%$ |
| Other activities | 66 | 161 | $144 \%$ |

One of the most impactful approaches to outreach regarding its EE programs that the Company has taken has been a broad-based, multi-channel mass-media campaign launched in April 2019. The campaign includes television and radio commercials, online content, "bus-wrappings", billboard advertising, and social media marketing. The program, which is still ongoing, is the first of its kind in New Hampshire. Customer awareness is one of the key metrics that the Company uses to evaluate the effectiveness of its marketing efforts. Those data indicate that the measures described above have yielded benefits. In April 2020, the Company conducted a survey and determined that $73 \%$ of its customers were aware of its EE programs and their potential to help reduce energy costs. In mid-2019, awareness had been considerably lower, $64 \%$, and in 2016, the most recent previous survey, awareness was only $57 \%$.

[^44]
## Savings in Recent Years

Available data indicate that the Company's EE savings following decoupling have been significant. Overall, the Company increased the savings achieved by the EE program, measured in lifetime MMBtu savings, by $26 \%$ in 2019 compared to its 2018 savings achievements, while only increasing its program costs by $8 \%$ over the same period. Savings were achieved in most of Liberty's rate classes (and in all of its largest classes).

Using weather-normalized sales data that Liberty provided, FTI calculated normal use per bill for each rate class for the twelve-month period beginning each November (referred to below as a "decoupling year"). To account for long-run trends, normal use per bill for the annual periods of November $1^{\text {st }}$ through the subsequent October $31^{\text {st }}$ were calculated for each of the five decoupling years that end with October 2019. Results are summarized below.

Table 3. Liberty Usage by Customer Group (average dth/bill)

| Normal Usage Per Bill by Class | Nov14- <br> Oct15 | Nov15- <br> Oct16 | Nov16- <br> Oct17 | Nov17- <br> Oct18 | Nov18- |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Oct19 |  |  |  |  |  |

To compile these data, we grouped customers by rate class with other, similar classes and calculated average consumption per bill (dth) for each aggregation. In some instances, rate classes with a very small number of customers were excluded. ${ }^{13}$ The results indicate a decreasing consumption across classes. Large reductions were observed for the C\&l high-winter-use group (rate classes G-41, G-42 \&

[^45]G-43) and residential non-heating group (R-1). The results for the residential heating group (R-3 \& R-4) indicate smaller declines, expressed on a percentage basis, but represent a sizeable portion of the Company's customers. ${ }^{14}$ In each instance, the red line indicates the implementation of decoupling.

Figure 1. Change in Annual Consumption, Residential Non-Heating Group


Figure 2. Change in Annual Consumption, Residential Heating Group


The low-winter-usage C\& group (G-51 \& G-52) had a significant reduction in usage per bill as well. Although caution should be taken in inferring too much from such a limited sample size, the consistency

[^46]9
of these data suggest a change in customer behavior that may have coincided with the implementation of decoupling and the changes in Liberty's outreach efforts described above which, as we describe below, is consistent with our other findings. Year over year changes for each aggregation are shown below.

Figure 3. Change in Annual Consumption, C\&I High-Winter-Use Group


Figure 4. Change in Annual Consumption, C\&I Low-Winter-Use Group


Moving forward, Liberty's EE achievement is expected to remain strong, particularly in the residential segment. FTI has reviewed data from the last Statewide EE Plans filed with the Commission in DE 17136. Those data indicate expectations of continued strong growth in savings. Below, Liberty's EE targets for annual and lifetime savings approved each year by the Commission are reported for the three years ending in 2020. ${ }^{15,16}$

Figure 5. Liberty Energy Efficiency Plan, Annual Savings by Customer Class, 2018-2020


Notably, although C\&I gains drove growth in savings from 2018 to 2019, benefits from the residential sector are expected to provide the basis for most of the expansion of the EE program in 2020. Planned residential savings for 2020, expressed on an annual and lifetime basis, are expected to increase by roughly $28 \%$ and $35 \%$, respectively, compared to 2019.

[^47]Figure 6. Liberty Energy Efficiency Plan, Lifetime Savings by Customer Class, 2018-2020


One driver of those gains is expansion of the Company's ENERGY STAR Homes program, a package of incentives it offers to customers seeking to achieve the ENERGY STAR qualification, which requires independent verification that the home is $15 \%$ more efficient than currently effective state requirements. ${ }^{17,18}$ From 2019 to 2020, acceleration of the ENERGY STAR Homes program is expected to result in an increase in annual savings of roughly 10,000 dth, meaning that the measure accounts for much of the growth shown above. ${ }^{19}$

[^48]
## 4. Comparative Analysis

In an effort to isolate the impacts of decoupling in these results, FTI compared the effect of decoupling on EE achievement on utilities in other jurisdictions. To do so, we compiled a group of utilities that were generally similar in certain ways to Liberty (and dissimilar in other significant ways) and reviewed data they reported to their regulators to determine how the introduction of decoupling affected their ability to generate energy savings through their EE programs. Our starting point was the universe of gas utilities in New England, of which there are twenty-four, according to the Northeast Gas Association. ${ }^{20}$

Of these, we eliminated the municipal utilities, including Holyoke Gas \& Electric, Norwich Public Utilities, and others, as well as the companies that are either considerably larger than Liberty, such as National Grid Massachusetts, or much smaller, including Fitchburg Gas and Electric Light Co. and all of the Maine Local Distribution Companies ("LDCs"). Utilities that do not have revenue decoupling, such as Vermont Gas Services, were not considered, nor were companies such as Columbia Gas of Massachusetts ("CMA") or Liberty's Massachusetts affiliate, which decoupled its rates long enough ago that data regarding EE achievement was not sufficiently available to conduct the before and after comparisons we describe below. ${ }^{21}$ Because Maine shares a number of important similarities with New Hampshire, and due to the lack of suitable LDCs from that state to include in our proxy group, we chose to include one electric company from Maine, Central Maine Power ("CMP"), in our analysis.

[^49]The five utilities that comprise the proxy group are shown in Table 4. For each, the most recently available customer count is reported as well as the date on which its rates were decoupled and the docket in which the state regulator of relevance first approved decoupling.

Table 4. Proxy Group Utilities

|  | State | Type | Customers | Decoupling <br> Implemented | Decoupling <br> Docket |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Connecticut Natural Gas ("CNG") | CT | Gas | 177,000 | Jan-14 | $13-06-08$ |
| Southern Connecticut Gas ("SCG") | CT | Gas | 197,000 | Jan-18 | $17-05-42$ |
| Berkshire Gas ("Berkshire") | MA | Gas | 40,000 | Feb-19 | $18-40$ |
| National Grid Rhode Island ("NGrid RI") | RI | Gas | 272,000 | Apr-11 | 4206 |
| CMP | ME | Electric | 600,000 | Sep-14 | $2013-00168$ |

As described in the remainder of this section, for each company we found a positive correlation between decoupling and EE achievement based on the observation that each achieved more savings from their EE programs after implementing decoupling than they did before. Moreover, we find that the change in regime is fairly evident in all cases. The clear difference in achievement pre- and post-decoupling, combined with the fact that the same change in trend was apparent regardless of where or when decoupling was implemented, creates compelling evidence of a causal relationship.

## Connecticut

Public Act No. 07-242 (2007) required the Public Utilities Regulatory Authority ("PURA") of Connecticut to implement decoupling for each of the state's gas and electric utilities in the next rate case following the measure's passage. PURA first approved CNG's decoupling program in 2014 while SCG's mechanism was put into place in 2018. The CNG and SCG mechanisms are generally similar. Both are full decoupling mechanisms that reconcile rates on a dollars-per-customer basis and include weather normalization. Charges or refunds are allocated on a class-by-class basis and differentials between budgets and earned
revenues are reconciled through the decoupling mechanism only if the difference is greater than \$1 million. Minor differences exist regarding the treatment of customers added to the system between rate cases, but otherwise most of the same provisions are used for the two companies.

EE achievement in Connecticut is generally high. In addition to revenue decoupling, statutes also provide an opportunity for both gas and electric companies to earn incentive payments if EE targets are met or exceeded. ${ }^{22}$

CNG and SCG, along with the electric utilities in Connecticut, serve as administrators for the statewide EE plan, one responsibility of which is to develop three-year Conservation \& Load Management Plans ("C\&LM Plans"), which are approved by PURA and the Department of Energy and Environmental Protection ("DEEP"). ${ }^{23}$ Once approved, plans are updated on an ongoing basis. The current C\&LM Plan covers the period 2019-2021. The latest revision to that plan was filed with PURA and DEEP on March $1,2020 .{ }^{24} \mathrm{FTI}$ relied on data from the 2019-21 C\&LM Plan in order to evaluate decoupling impacts for CNG and SNG. Figure 7 shows annual savings realized by the CNG EE program beginning in 2012, two years before decoupling was implemented (and the earliest date for which data was readily available) through 2016. The red line in each figure delineates the time series to periods before and after decoupling.

[^50]Based on annual savings, EE achievement increased substantially once decoupling was introduced. Average energy savings from EE programs for the first two years of this dataset (the pre-decoupling period) was $1,340 \mathrm{Ccf},{ }^{25}$ expressed on an annual basis. In the three years afterwards, the average annual savings increases $41 \%$ to 1,895 Ccf.

Figure 7. CNG Annual EE Savings, 2012-2016 ${ }^{26}$


Conducting the same evaluation for SCG reveals the same pattern around the date when that utility's decoupling mechanism was approved. As shown below, for the three-year period ending in 2017, SCG's average annual EE savings was 1,551 Ccf. For the three years beginning in 2018, the year after which decoupling was implemented, annual savings increase $26 \%$ to 1,953 Ccf. Note that the 2020 goal was established in the latest C\&LM Plan while data for other years report actual achievement.

[^51]That CNG and SCG show the same result achieved at different times is impactful. Changes to variables such as weather, economic conditions, or other factors could influence consumption levels, creating a potential "false positive" attribution of the change to the implementing of decoupling. The fact that these two companies experienced the same change in trend, in the same geography but at different times suggests a meaningful correlation rather than coincidence.

Figure 8. SCG Annual EE Savings, 2015-2020 ${ }^{27}$


## Massachusetts

Berkshire's mechanism, which was first approved by the Massachusetts Department of Public Utilities ("MADPU"), provides for full decoupling on a per-customer basis. Semi-annually, by season, Berkshire reconciles its revenues per customer to a benchmark revenue amount previously established by the

[^52]MADPU and applies a Revenue Decoupling Adjustment Clause ("RDAC") to either recover or refund any variances. The RDAC is calculated and applied for each rate class. ${ }^{28}$

LDCs in Massachusetts are required to file EE data regarding their EE plans and program achievement regularly. Typically, they file three-year plans and separately file reports of achievement, variances between actuals and plans, and other results. Since the MADPU authorized Berkshire to implement decoupling in early 2019, FTI analyzed actual annual savings for the period 2016-2018 compared to the savings projections included in the most recent EE plan approved by the MADPU. ${ }^{29}$

Berkshire's EE savings show the same pattern as do those of the Connecticut utilities: a significant increase in the benefit from EE programs that coincides with the decoupling of rates and revenues. Annual savings for the three years prior to decoupling averaged $42,738 \mathrm{dth}$, as shown in Figure 10 below. The plan approved by the MADPU indicates expectation that savings will increase by about $18 \%$ to an average of 50,464 dth each year.

[^53]Figure 9. Berkshire Annual EE Savings, 2016-2021


The timing associated with these findings is important since Berkshire decoupled its rates at a different time than either of the Connecticut utilities. The fact that it experienced the same results as did those companies implies some causal correlation with the timing of the change in the rate structure.

Rhode Island

Like Connecticut, Rhode Island decoupling was enacted by statute when, in 2010, the Rhode Island legislature passed House Bill 8082, requiring the Rhode Island Public Utilities Commission ("RIPUC") to establish rates that included decoupling mechanisms in each utility's next rate case. ${ }^{30}$ NGrid RI's mechanism was subsequently approved in Docket No. 4206 and implemented in April 2011. ${ }^{31}$

[^54]NGrid RI's mechanism provides for full decoupling based on an annual reconciliation of revenues per customer for all classes except large and extra-large C\&I customers. ${ }^{32}$ Regularly, the utility files a benchmark estimate of per-customer revenues with the RIPUC. Thereafter (assuming that the estimate is approved), variances to the benchmark are calculated and either refunded or recovered through the Revenue Decoupling Mechanism ("RDM"). Changes to the RDM have subsequently been made on an annual basis for 12-month periods from April through the following March each year.

Annually, NGrid RI files with the RIPUC a report indicating its EE achievement for the previous year. FTI reviewed the reports for each year from 2009 to $2015 .{ }^{33}$ Among other things, those reports indicate NGrid RI's annual savings from EE programs by customer type. Annual EE savings for the period 20092015 are shown in Figure 10.

[^55]Figure 10. NGrid RI Annual EE Savings, 2009-2015


The data indicates that changes to EE achievement associated with decoupling is similar for NGrid RI as it is for other utilities, namely that it increases markedly at the same time that rates are decoupled from revenues. Total annual EE savings for the three years before decoupling was implemented was 151,637 MMBtu. For the three years following decoupling, the same measure increased by $109 \%$ to 317,091 MMBtu.

## Maine

Decoupling was adopted in Maine in the late 1980s and early 1990s and subsequently abandoned for multiple reasons, one of the most important of which was a significant recession in the state which reduced energy consumption, causing recurring price increases. ${ }^{34}$ Notwithstanding, the Maine Public Utilities Commission ("MEPUC") is authorized under Title 35-A to implement a decoupling mechanism,

[^56]which it did in 2014, granting CMP a decoupling mechanism in Docket No. 2013-00168 which became effective in September 2014. ${ }^{35}$

EE programs in Maine are administered by the Efficiency Maine Trust ("Efficiency Maine"), an independent administrator that is overseen by the MEPUC. Each year, Efficiency Maine publishes reports that explain EE achievement, among other things. Most results are reported on a statewide basis. Because CMP accounts for roughly $80 \%$ of the electric load in Maine, FTI chose to compare statewide EE savings before and after CMP's decoupling mechanism took effect. ${ }^{36}$ Those results are shown for the two years before decoupling became effective and the three years after, on an annual basis for each year, below in Figure 11. Efficiency Maine's reporting of data does not differentiate results by class.

Figure 11. Maine Annual EE Savings, 2013-2017


[^57]Despite the inherent challenges of measuring the impact of decoupling at a single utility using statewide reporting, the same clear pattern emerges from this data as in other sets, namely that the implementation of decoupling coincides with significant increases in EE achievement. In this case, annual savings increased roughly $19 \%$ from the two years before decoupling to the three years after, from an average of 148.1 GWh saved to 176.5 GWh.

## 5. Conclusions

Our analysis of EE savings achieved by Liberty and by other New England utilities who have decoupled their revenues from sales supports at least five conclusions:

- First, the decoupling of rates in November 2018 changed the way Liberty does business with regard to its EE programs. The change in its effort to reach out to engage stakeholders and improve market penetration are significant and measurable.
- Second, Liberty's savings from EE programs increased significantly once decoupling was implemented.
- Third, the strong performance of Liberty's EE programs was expected to continue into 2020 as of the start of this year. If 2020 achievement is lower than expected, that result is most likely attributable to impacts from the COVID pandemic.
- Fourth, our analysis of EE achievement by other utilities around New England that have implemented decoupling provides further evidence of a causal relationship. Despite the fact that the companies FTI reviewed have different management and regulators, operate in different weather conditions, and implemented decoupling in different years, in each instance we found that a measurable increase in savings from EE programs coincided with the decoupling of rates.

Based on these findings, we conclude that there is compelling evidence of a causal link between revenue decoupling and the advancement of EE programs. Simply put, EE savings are greater when utility revenues are decoupled from sales. In Liberty's case, it is clear that the increased revenue certainty that came with decoupling either incented it to more zealously expand its EE program, or eliminated disincentives to do so, and that savings from its EE programs increased as a result. It is also reasonable to conclude that the Commission's re-authorization of the Company's decoupling mechanism will promote increased savings in the future.

## Liberty Utilities, NH

EE Marketing Activities - ENNG: 2018, 2019 \& YTD 2020
As of 6/1/2020

Overall Marketing/Promotion Activities

| Count of Year Row Labels | Column Labels Advertisement | Event | Training | Grand Total |
| :---: | :---: | :---: | :---: | :---: |
| 2018 | 45 | 25 | 29 | 99 |
| 2019 | 72 | 62 | 106 | 240 |
| 2020 | 21 | 38 | 4 | 63 |
| Grand Total | 138 | 125 | 139 | 402 |

Promotion of Stricter Building Codes

| Count of Year Row Labels | Column Labels No | Yes | Grand Total | \% Increase |
| :---: | :---: | :---: | :---: | :---: |
| 2018 | 88 | 11 | 99 |  |
| 2019 | 222 | 18 | 240 | 64\% |
| 2020 | 51 | 12 | 63 |  |
| Grand Total | 361 | 41 | 402 |  |

Education Activities to Builders

| Count of Year Row Labels |  | Yes |  | Grand Total | \% Increase |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2018 |  | 83 | 16 | 99 |  |
| 2019 |  | 210 | 30 | 240 | 88\% |
| 2020 |  | 47 | 16 | 63 |  |
| Grand Total |  | 340 | 62 | 402 |  |

Engagement with State/Local Officials \& Associations

| Count of Year | Column Labels |  |  |  |  |
| :--- | :--- | ---: | ---: | ---: | ---: |
| Row Labels No Yes  Grand Total | \% Increase |  |  |  |  |
| 2018 |  | 77 | 22 | 99 |  |
| 2019 | 185 | 55 | 240 | $150 \%$ |  |
| 2020 | 44 | 19 | 63 |  |  |
| Grand Total | $\mathbf{3 0 6}$ | $\mathbf{9 6}$ | $\mathbf{4 0 2}$ |  |  |



## Exhibit 1




## Exhibit 1



|  |  |  |  |  |  |  |  |  |  |  | Docket N Attach | o. DG 20-105 hment SEM-6 Page 6 of 16 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | As of 6/1/2020 |  |  |  |  |  |  |  |  |  |  |  |
|  | Launch Date | Year | Advertising, Event or Training? | $\begin{aligned} & \text { Type/Location of } \\ & \text { Tactic } \end{aligned}$ | Title of Tactic | Details | Key Audiences/Participants | ex Measures Promoted | Market Segment | Promotion of Stricter Building Codes? | Education to Builders? | State/Local Officials \& Associations? |
|  | 11/8/2018 | 2018 | Training | Laconia | Button Up Workshop | EE Presentation to Lakes Region Community College, Plymouth Area Renewable Energy Initiative | $11 / 2$ hour presentation about improving the energy efficiency of your home. It covers energy saving tips and energy efficiency programs | Improve the energy efficiency of your home, basic building science principles, examples of whole house weatherization measures energy audits and weatherization, rebates | Residential | No | No | Yes |
|  | 11/14/2018 | 2018 | 8 Event | Manchester | NHMA Annual Conference | New Hampshire Municipal Association | Municipal officials | All EE measures | c81 | No | No | Yes |
|  | 11/15/2018 | 2018 | 3 Advertisement | Email | Black Friday Promo for ecobee and Nest Wi-fiTstats | E-blast for Ecobee and Nest manufacturer discounts with Utility rebate special to 64,559 subscribers | Residential gas customers | Wi-fi -Stats | Residential | No | No | No |
|  | 11/15/2018 | 2018 | Event | Manchester | NHMA Annual Conference | New Hampshire Municipal Association | Municipal officials, other non-profits | All EE measures | C\&1 | No | No | Yes |
|  | 11/16/2018 | 2018 | 3 Training | Manchester | Compressed Air Training | LU EE and CES Event | Compressed air installers | All EE measures | c81 | No | No | No |
|  | 11/16/2018 | 2018 | 8 Event | Concord | LES Conference | EE Worrshop and 1 pitch to the group | Politicians/lobbyists, non-profits, energy and business professionals | All EE measures | Residential | No | No | Yes |
|  | 11/20/2018 |  | 3 Adverisement | Email Newsiltter | ABC's of Boiler Control | Monthly E-Newsletter | LU Customers and C\&1 Gas Online Traffic | All EE measures | C\&1 | No | No | No |
|  | 11/20/2018 | 2018 | 3 Advertisement | Email Newsietter | Revealed! 6 Hidden Sources of Home Energy Loss | Monthly E-Newsietter | LU Customers and Residential Gas Online Traffic | All EE measures | Residential | No | No | No |
|  | 11/26/2018 |  | 8 Advertisement | Email | Black Friday Promo for ecobee and Nest Wi-Fi TStats | E-blast for Ecobee and Nest manufacturer discounts with Utility rebate special to 64,559 subscribers | Residential gas customers | Wi-fi T-Stats | Residential | No | No | No |
|  | 11/27/2018 | 2018 | Training | Rindge/fitzwilliam | Button Up Workshop | EE presentation | $11 / 2$ hour presentation about improving the energy efficiency of your home. It covers energy saving tips and energy efficiency programs | Improve the energy efficiency of your home, basic building science principles, examples of whole house weatherization measures, energy audits and weatherization, rebates | Residential | No | No | No |
|  | 11/28/2018 | 2018 | 8 Training | Lee | Button Up Workshop | EE presentation | $11 / 2$ hour presentation about improving the energy efficiency of your home. It covers energy saving tips and energy efficiency programs | Improve the energy efficiency of your home, basic building science principles, examples of whole house weatherization measures, energy audits and weatherization, rebates | Residential | No | No | No |
|  | 11/28/2018 | 2018 | Training | Warren | Button Up Workshop | EE presentation | $11 / 2$ hour presentation about improving the energy efficiency of your home. It covers energy saving tips and energy efficiency programs | Improve the energy efficiency of your home, basic building science principles, examples of whole house weatherization measures, energy audits and weatherization, rebates | Residential | No | No | No |
|  | 11/28/2018 | 2018 | Training | Bedford/filisborough | Button Up Workshop | EE presentation | $11 / 2$ hour presentation about improving the energy efficiency of your home. It covers energy saving tips and energy efficiency programs | mprove the energy efficiency of your home, basic building science principles, examples of whole house weatherization measures, energy audits and weatherization, rebates | Residential | No | No | No |
|  | 12/19/2018 | 2018 | 3 Advertisement | Email Newsietter | Boiler Maintenance: 5 Critical Practices for Optimizing Efficiency | Monthly E-Newsietter | LU Customers and C\&I Gas Online Traffic | All EE measures | c\& | No | No | No |
| $\overline{\bar{\prime}}$ | 12/19/2018 | 2018 | Advertisement | Email Newsietter | Is EE on Your Holiday Gift list? | Monthly E-Newsletter | LU Customers and Residential Gas Online Traffic | All EE measures | Residential | No | No | No |


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| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | As of 6/1/2020 [ |  |  |  |  |  |  |  |  |  |  |  |
|  | Launch Date | Year | Advertising, Event or Training? | $\begin{aligned} & \text { Type/Location of } \\ & \text { Tactic } \end{aligned}$ | Title of Tactic | Details | Key Audiences/Participants | ex Measures Promoted | Market Segment | Promotion of Stricter Building Codes? | Education to Builders? | State/Local Officials \& Associations? |
|  | 12/28/2018 |  | Advertisement | Direct Mail | Home Energy Assistance/Visual Audit Mailer | HEA Mailer detailing program benefits sent to 3,443 low income gas customers | LU natural gas customers coded under the low income rate | Air sealing, insulation, heating systems, appliances, Instant Savings Measures, visual audit | Residential | № | No | No |
|  | 1/1/2019 |  | 9 Adverisement | Bill Insert | House Feeling Drafty? (NH Saves residential offerings for 2019) | LU delivered to all Gas Customers | LU Gas \& Electric Customers | All EE measures | Residential | No | No | No |
|  | 1/8/2019 |  |  | Concord | Business After Hours - Concord NH Chamber | Business to Business networking | Small business owners and General Contractors | All EE measures | c\&1 | No | Yes | No |
|  | 1/13/2019 |  | 9 Adverisement | Social media | Frankin School project case study | Facebook/Twitter | Local Commercial Online Traftic | All EE measures | c\&1 | No | No | No |
|  | 1/17/2019 |  | 9 Advertisement | Email Newsietter | What's the Difference? Direct vs. Indirect GasFired Heaters | Monthly E-Newsletter | LU Customers and C\&I Gas Online Traffic | All EE measures | c\&1 | No | No | No |
|  | 1/17/2019 |  | 9 Advertisement | Email Newsletter | Infographic: Breaking Down Home Energy Use | Monthly E-Newsletter | LU Customers and Residential Gas Online Traffic | All EE measures | Residential | No | No | No |
|  | 1/17/2019 |  | 9 Training | Webinar | Virtual NHSaves Button Up Workshop | Weatherization webinar with Q\&A session to panel and staff | NH Residents | Weatherization | Residential | No | No | No |
|  | 1/18/2019 |  | 9 Adverisement | Social media | Online Marketplace Promotion - Smart Thermostat | Facebook/Twitter | LU Customers and Local Residential Online Traffic | Smart Thermostats | Residential | No | No | No |
|  | 1/22/2019 |  | 9 Event | City Hall, Concord | Concord 100\% Renewable Energy Strategic Plan Stakeholder Committee Meeting | Discussions on all things energy related. | Non-profits, energy and business professionals | All EE measures | c\&1 | Yes | Yes | Yes |
|  | 1/23/2019 |  | 9 Adverisement | Social media | HPwES Program promotion | Facebook/Twitter | Local Residential Online Traftic | Weatherization | Residential | No | No | No |
|  | 1/24/2019 |  | 9 Adverisement | Social media | 5 Smart Thermostat promotion | Facebook/Twitter | Local Residential Online Traffic | NHSaves Gas | Residential | No | No | No |
|  | 1/30/2019 |  | 9 Training | Nashua | Training w/Wxn Contractor Turn Cycle Solutions | Survevor/OTter | Contractor | HPwES | Residential | No | No | No |
|  | 1/31/2019 |  | 9 Adverisement | Social media | Online Marketplace promotion of Smart Thermostats | Facebook/Twitter | Local Residential Online Traftic | All EE measures | Residential | No | No | No |
|  | 1/31/2019 | 2019 | 9 Adverisement | Social media | HPwES Program promotion | Facebook/Twitter | Local Residential Online Traffic | HPwES | Residential | No | No | No |
|  | 2/1/2019 | 2019 | 9 Training | Keene State College | 1-Day Building Operator Class | Building Operator Training on all energy savings | Business Facility Managers and Staff | All EE measures | c\& | No | No | No |
|  | 2/5/2019 |  |  | State Legislative Office | State Legisative office - Hearing on HB318 | Summary presentation of company's EE programs and efforts ongoing to promote to customers | State Legislature | All EE measures | Both | No | No | Yes |
|  | 2/7/2019 |  | 9 Adverisement | Social media | Free Energy Saving Measures | Facebook/Twitter | Local Residential Online Traftic | HPwes | Residential | No | No | No |
|  | 2/8/2019 |  | 9 Event | Barley House | Concord Chamber of Commerce Local Government Affairs | Business to Business networking | Non-profits, energy and business professionals | All EE measures | c\&1 | Yes | Yes | Yes |
|  | 2/13/2019 |  | 9 Training | Roundabout Diner, Portsmouth | 1-Day Building Operator Class | Building Operator Training on all energy savings | Business Facility Managers and Staff | All EE measures | c\& 1 | No | No | No |
|  | 2/13/2019 | 2019 |  | Concord | Business After Hours Networking \& Promotion event | Business to Business networking | Small business owners and General Contractors | All EE measures | c\& | No | Yes | Yes |
|  | 2/15/2019 |  | 9 Adverisement | Social media | Smart Thermostat promotion | Facebook/Twitter | Local Residential Online Traffic | Smart Thermostats | Residential | No | No | No |
|  | 2/15/2019 | 2019 | 9 Training | Concord | 14th Annual Small Business Day - NHBIA | Learn about small business solutions | Small business managers | All EE measures | c\&1 | No | No | No |
|  | 2/19/2019 |  | 9 Adveritisement | Social media | Energy Efficiency Online Tools | Facebook/Twitter | Local Residential Online Traffic | All EE measures | Residential | No | No | No |
|  | 2/20/2019 |  | 9 Adverisement | Nashua | State of the City Breakfast - Nashua Chamber of Commerce | Update on economic activity with networking following presentation | Business Leaders | All EE measures | c\&1 | No | Yes | Yes |
|  | 2/21/2019 |  | 9 Advertisement | Email Newsietter | Video: Maximize Boiler Control with an EMS | Monthly E-Newsletter | LU Customers and C\&l Gas Online Traffic | All EE measures | c\&1 | No | No | No |
|  | 2/21/2019 |  | dvertisement | Email Newsietter | 5 Ways to Start Saving Energy Today | Monthly E-Newsletter | LU Customers and Residential Gas Online Traffic | All EE measures | Residential | No | No | No |
|  | 2/21/2019 |  | 9 Training | Concord | AlA.NH | Business to Business networking | Architects and General Contractors | All EE measures | c\& | No | No | No |
|  | 2/22/2019 |  | 9 Adverisement | Social Adverisement | Energy Efficiency Online Tools | Facebook/Twitter | Local Residential Online Traftic | All ee measures | Residential | No | No | No |
|  | 2/27/2019 |  | 9 Training | Durham | NH Association of School Business OfficialsFacilities Masters Conference | School Facilities Managers topics of interest | Northern New England school facilities managers | All EE measures | c81 | No | No | No |
|  | 3/1/2019 |  | 9 Adveritisement | Bill Insert | Free Energ. Saving Equipment (Visual Audit) | LU delivered to all Gas Customers | LU Gas Customers | All EE measures | Residential | No | No | No |
|  | 3/1/2019 | 2019 | 9 Training | Puritan Back Room | 1-Day Building Operator Class | Building Operator Training on all energy savings | Business Facility Managers and Staff | All EE measures | C\&1 | No | No | No |
|  | 3/8/2019 |  | 9 Training | Doubletree by Hilton, Manchester | New Hampshire State Home Show | Education outreach to contractors and industry associations | NH Residents, Contractors, and Industry Associations | All EE measures | Both | No | No | ves |
|  | 3/12/2019 |  | 9 | Concord | Business After Hours - Concord NH Chamber | Business to Business networking | Small business owners and General Contractors | All EE measures | c\&1 | No | No | Yes |
|  | 3/14/2019 |  | 9 Training | Common Man, Plymouth | 1-Day Building Operator Class | Building Operator Training on all energy savings | Business Facility Managers and staff | All EE measures | c\& 1 | No | No | No |
|  | 3/22/2019 |  | 9 Advertisement | Email Newsietter | Save Energy With Efficient Water Heating | Monthly E-Newsletter | LU Customers and C\&\& Gas Online Traffic | All EE measures | c\&1 | No | No | No |
|  | 3/22/2019 |  | 9 Advertisement | Email Newsietter | Home Appliances: The Biggest Energy Users | Monthly E-Newsietter | LU Customers and Residential Gas Online Traffic | All EE measures | Residential | No | No | No |
|  | 3/25/2019 | 2019 | 9 Training | Pease Tradeport in Portsmouth, NH | Energy Week Event: NH Energy Roundtable | How companies are addressing their energy needs, featuring leading experts \& company representatives | Non-profits, energy and business professionals | All EE measures | c\&1 | No | No | Yes |
| N | 3/26/2019 | 2019 | 9 Adverisement | Social media | General EE Post-NH SAVES Partnership | Facebook/Twitter | Local Residential Online Traffic | All EE measures | Residential | No | No | No |


|  |  |  |  |  |  |  |  |  |  |  | Docket No Attach | No. DG 20-105 chment SEM-6 Page 8 of 16 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | As of $6 / 1 / 2020$ [ |  |  |  |  |  |  |  |  |  |  |  |
|  | Launch Date | Year | Advertising, Event or Training? | $\begin{aligned} & \text { Type/Location of } \\ & \text { Tactic } \end{aligned}$ | Title of Tactic | Details | Key Audiences/Participants | EE Measures Promoted | Market Segment | Promotion of Stricter Building Codes? | Education to Builders? | State/Local Officials \& Associations? |
|  | 3/26/2019 | 2019 | 9 Training | OracleDyn in Manchester | Energy Week Event: Emerging Energy Needs Forum | Discussion on the emerging energy needs in $\mathrm{NH}^{\prime}$ s largest <br> city \& modern approaches to meeting those needs | Non-profits, energy and business professionals | All EE measures | C\& | No | No | Yes |
|  | 3/27/2019 | 2019 | Training | NH CIBOR - Bedford NH | NHCIBOR Statewide Meeting | Discussion about current commercial, industrial and municipal opportunities in the state | Commercial lenders, commercial brokers, and other interested parties | All EE measures | c\& | No | No | No |
|  | 3/27/2019 |  | Training | City Hall | City of Concord | 100\% Renewable Energy Strategic Plan Stakeholder Committee Meeting | Non-profits, energy and business professionals | All EE measures | C\&1 | No | No | Yes |
|  | 3/27/2019 | 2019 | Training | Salt Hill Pub in Newport | Energy Week Event: NH Energy Roundtable | Discussion on the emerging energy needs in NH's largest city \& modern approaches to meeting those needs | Non-profits, energy and business professionals | All $\operatorname{EE}$ measures | c\%1 | No | No | Yes |
|  | 3/28/2019 | 2019 | 9 Training | Grappone Conference Center in Concord | Energy Week Event: NH Energy Breakfast | Discussion with a major offshore wind developer \& panel of high-level representatives discussing how the regional grid, energy users, utilities, \& generators | Non-profits, energy and business professionals | All EE measures | c\&1 | No | No | Yes |
|  | 3/28/2019 | 2019 | 9 Training | Carriage House, Kimball Jenkins Estatein Concord | Energy Week Event: Awards Ceremony \& Reception | NH Energy Awards for Business, Municipal, \& Legislative Energy Champions | Non-profits, energy and business professionals | All EE measures | c\&1 | No | No | Yes |
|  | 3/28/2019 |  | ining | Currier Museum of Art | Ala NH Design Awards | 35th Annual Excellence in Design Awards | Non-profits, energy and business professionals | All EE measures | c\&1 | No | No | ves |
|  | 4/1/2019 |  | 9 Adverisement | WGIR AM Radio | Weatherization Radio Advertisement - Winter \& Summer Campaign | iHeart Media: recurring radio spot placement from April through December 2019 | LU Customers and Local Commercial and Residential Online Traffic | All EE measures | Residential | No | No | No |
|  | 4/2/2019 |  | 9 Training | White Birch Brewing in Nashua | Energy Week Event: NH Energy Roundtable | Local energy stories from businesses \& municipalities | Non-profits, energy and business professionals | All EE measures | c81 | No | No | Yes |
|  | 4/11/2019 | 2019 | 9 Training | LAARS Manufacturing | ASHRAE CHP Event | Combined heat and power technology, tour of boiler manufacturing facility | Engineers, Manufacturers, distributors | All EE measures | c\& | No | No | No |
|  | 4/11/2019 |  | 9 Training | Nashua | Turn Cycle Solutions | Survevor/OTTER | Residential Electric Customers | HPwES | Residential | No | No | No |
|  | 4/11/2019 |  | 9 Event | Holiday Inn Concord NH | State of the City - Concord Chamber of Commerce | Update on economic activity with networking prior and following presentation | Non-profits, energy and business professionals | All EE measures | c\&1 | No | No | Yes |
|  | 4/15/2019 |  | 9 Adverisement | Social media | Video about HPwES program | Facebook/Twitter | Local Residential Online Traftic | HPwES | Residential | No | No | No |
|  | 4/17/2019 |  | 9 Event | Concord City Wide Community Center | Concord Young Professionals Concord Chamber of Commerce | Business to Business networking | Non-profits, energy and business professionals | All EE measures | c\& | No | No | Yes |
|  | 4/19/2019 |  | 9 Training | NH Healthcare Association | NHSHFM Monthly Meeting | Building commissioning for healthcare facilities | Healthcare facilities managers, contractors, general contractors | All EE measures | c\&1 | No | No | No |
|  | 4/22/2019 |  | 9 Advertisement | Email Newsietter | Boilers: Repair or Replace? | Monthly E-Newsletter | LU Customers and C\&I Gas Online Traffic | All EE measures | c\&1 | No | No | No |
|  | 4/22/2019 |  | 9 Adverisement | Social media | Earth Day - Thermostat Rebate | Facebook/Twitter | Local Residential Online Traftic | Smart Thermostats | Residential | No | No | No |
|  | 4/22/2019 |  | 9 Adverisement | E-blast | Smart Thermostats Make Saving Energy Easier | Questline | Local Residential Online Traffic | Smart Thermostats | Residential | No | No | No |
|  | 4/22/2019 |  | 9 Advertisement | Email Newsietter | Go Green This Earh Day | Monthly E-Newsietter | LU Customers and Residential Gas Online Traffic | All EE measures | Residential | No | No | No |
|  | 4/22/2019 |  | 9 Event | Applebee's Nashua | Turn Cycle Solutions | EE program participation and identification of resources | Weatherization contractor | Weatherization | c\& | No | No | No |
|  | 4/24/2019 |  | Training | FW Webb | Commercial Energy Codes Training | EE program participation and identification of resources | Business Facility Managers and Staff | All EE measures | c\&1 | Yes | No | No |
|  | 4/24/2019 | 2019 | 9 Training | NH CIBOR-Bedford NH | NHCIIBOR Statewide Meeting | Discussion about current commercial, industrial and municipal opportunities in the state | Commercial lenders, commercial brokers, and other interested parties | All $\operatorname{EE}$ measures | c\&1 | No | No | No |
|  | 4/30/2019 |  | 9 Training | Londonderry | PSM | wx 101 | Residential Electric Customers | HPweS/HEA | Residential | No | No | No |
|  | 5/1/2019 |  | 9 Adverisement | Bill lnsert | Income Eligible EE Programs \& New NH Saves Logo | LU delivered to all Gas Customers | LU Gas Customers | HEA | Residential | No | No | No |
|  | 5/1/2019 |  | 9 Adverisement | Cable Television | Weatherization Cable TV Advertisement - Winter \& Summer Campaign | Comcast: recurring Cable TV spot placement from April through December 2019 | LU Customers and Local Commercial and Residential Online Traffic | HPwES | Residential | No | No | No |
|  | 5/1/2019 | 2019 | 9 Adverisisment | Digital Billboard | Weatherization Digital Billboard Advertisement Winter \& Summer Campaign | Outfront Media: recurring digital billboard placement from May through December 2019 | LU Customers and Local Commercial and Residential Online Traffic | HPwES | Residential | No | No | No |
|  | 5/1/2019 | 2019 | 9 Adverisement | Community Billboard | Weatherization Community Billboard Advertisement - Winter \& Summer Campaign | Outfront Media: recurring community billboard placement from May through December 2019 | LU Customers and Local Commercial and Residential Community | HPwes | Residential | No | No | No |
|  | 5/1/2019 |  | 9 Adverisement | $\begin{aligned} & \text { Streaming Radio - } \\ & \text { Pandora } \end{aligned}$ | Weatherization Streaming Radio Advertisement Winter \& Summer Campaign | iHeart Media: recurring online streaming radio advertisement from May through December 2019 | LU Customers and Local Commercial and Residential Online Traffic | HPwes | Residential | No | No | No |
|  | 5/1/2019 |  | 9 Training | Marriott Courtyard Concord NH | NHBSR Spring Conference | EE program participation and identification of resources | Business Facility Managers and staff | All EE measures | c\&i | No | No | No |
|  | 5/2/2019 |  | Event | Fitzemeyer \& Tocci | Trade Ally Meeting with Fitzemeyer \& Tocci | EE program participation and identification of resources | Full service mechanical engineering firm | All EE measures | C\&1 | No | No | No |
| ${\underset{\omega}{\omega}}^{\prime}$ | 5/3/2019 |  | 9 Event | A.W.Rose Construction | Trade Ally Meeting with A.W. Rose Construction | EE program participation and identification of resources | General contractor trade ally | All EE measures | c\&1 | No | Yes | No |
|  | 5/3/2019 |  | 9 Event | $\begin{aligned} & \text { Jay Lee, Berkshire } \\ & \text { Hathaway } \end{aligned}$ | Commercial Lender Trade Ally | EE program participation and identification of resources | Commercial Broker | All EE measures | c\& | No | No | No |


|  |  |  |  |  |  |  |  |  |  |  | Docket No. DG 20-105 Attachment SEM-6 Page 9 of 16 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | As of 6/1/2020 |  |  |  |  |  |  |  |  |  |  |  |
|  | Launch Date | Year | Advertising, Event or Training? | $\begin{aligned} & \text { Type/Location of } \\ & \text { Tactic } \end{aligned}$ | Title of Tactic | Details | Key Audiences/Participants | EE Measures Promoted | Market Segment | Promotion of Stricter Building Codes? | Education to Builders? | State/Local Officials \& Associations? |
|  | 5/6/2019 |  | Training | City Hall, Concord | Concord 100\% Renewables Listening Session | Discussions on all things energy related. | Non-profits, energy and business professionals | All EE measures | c\& | No | No | Yes |
|  | 5/9/2019 |  | Training | Mill Brook Primary School | ASHRAE Monthly Meeting | EE program participation and identification of resources | Local engineer trades association | All EE measures | c\& 1 | No | No | No |
|  | 5/10/2019 | 2019 | Training | Newton | Invictus | EE Program overview | Spray Foam Insulation Contractor and Residential Gas Customers | HPwES | Residential | No | No | No |
|  | 5/10/2019 | 2019 | Training | Pembroke Readiness Center | 2019 State Energy Conference | EE program participation and identification of resources | State facilities staff and administrators | All EE measures | c\&1 | No | No Y | Yes |
|  | 5/14/2019 | 2019 | Event | Manchester | EEI NHSaves program participation and identification of resources | EE program participation and identification of resources | Contractor EEI Representatives | All EE measures | C\&1 | No | No | No |
|  | 5/14/2019 | 2019 | Training | Havenwood Heritage <br> Heights | Concord Chamber Business After Hours | EE program participation and identification of resources | Non-profits, energy and business professionals | All EE measures | c\& | No | No | Yes |
|  | 5/15/2019 | 2019 | Adverisement | Social media | VA Energy Saving Measures and Visual Audit | Facebook/Twitter | Local Residential Online Traffic | Weatherization | Residential | No | No | No |
|  | 5/16/2019 | 2019 | Training | Frankin | Franklin WWTP Award and Tour | EE program particication | State and municipal staff, and facilities personal | All EE measures | C\&1 | No | No | Yes |
|  | 5/17/2019 | 2019 |  | Lakes Region Chamber of Commerce | EE programs overview presentation | Infrastructure Seminar | State and municipal staff, and facilities personal | All EE measures | Residential | No | No | Yes |
|  | 5/20/2019 | 2019 | Training | Concord | Turn Cycle solutions | Blower door training | Contractor | HPwes | Residential | No | No | No |
|  | 5/21/2019 |  | Advertisement | Email Newsletter | Free Software Calculates Energy Savings of Steam System Insulation | Monthly E-Newsietter | LU Customers and C\&I Gas Online Traffic | All EE measures | c\&1 | No | No | No |
|  | 5/21/2019 |  | Advertisement | Email Newsietter | 5 Ways to Get Your Home Ready for Summer | Monthly E-Newsletter | LU Customers and Residential Gas Online Traffic | All EE measures | Residential | No | No | No |
|  | 5/22/2019 |  | Adverisement | Email | Promotion of visual a udit offeing | Monthly e-newsletter focus | Local Residential Online Traftic | Visual audit | Residential | No | No | No |
|  | 5/28/2019 | 2019 | Adverisement | Email | Promotion of HPwES program | Monthly e-newsletter focus | Local Residential Online Traftic | HPwES | Residential | No | No | No |
|  | 5/30/2019 |  |  | 6 Eastpoint Dr., Hooksett | Eckhardt \& Johnson | EE Program Participation | HVAC Contractor | All EE measures | c\& | No | No | No |
|  | 6/1/2019 |  | Adverisement | Bus Wrap | Weatherization Bus Wrap Advertisement Winter \& Summer Campaign | ATA Outdoor Media: recurring bus wrap advertisement from June through December 2019 | LU Customers and Local Commercial and Residential Online Traffic | HPwES | Residential | No | No | No |
|  | 6/1/2019 | 2019 | Training | Various Locations | Commercial Equipment Heating Equipment Dealer Visits in June | Commercial Equipment Heating Equipment Dealer Visits in June | Deluca Brothers, Kittredge Equipment, NH Restarant Equipment, Perkins/Gordon Food Service, Pitco | Commercial Food Service Equipment (CFSE) rebate program | c\&1 | No | No | No |
|  | 6/5/2019 | 2019 | Adverisement | Email | Fathers Day Thermostat Rebate | Special smart thermostat promotion | Local Residential Online Traftic | Smart Thermostats | Residential | No | No | No |
|  | 6/5/2019 | 2019 | Training | Derry | Derry Solar Summit | Promotion of EE programs to attendees | Derry Netzero Task Force/municipal staff, and Derry/Londonderry businesses | All EE measures | Both | No | No | Yes |
|  | 6/6/2019 |  | Event | Concord Chamber of Commerce | EE programs overview presentation | Promotion of EE programs to attendees | State and municipal staff, and facilities personal | All EE measures | c\& | No | No | No |
|  | 6/6/2019 | 2019 | Training | Concord Chamber of Commerce | Pinnacle Awards | Promotion of EE programs to attendees | State and municiple staff, and facilities personal | All EE measures | Both | No | No | Yes |
|  | 6/6/2019 | 2019 | Training | Associated Builders \& Contractors | ABC Innovation in Education | Municipal Project focus | Architects, Municipal Staff and General Contractors | All EE measures | c\&1 | No | Yes | Yes |
|  | 6/12/2019 |  | Event | Manchester | Oliver Mechanical | Promotion of EE programs to attendees | HVAC Contractor | All Ee measures | C\&1 | No | No | No |
|  | 6/13/2019 |  |  | AIA.NH | Ala Cote Summit | Review of EE program eligibility to attendees | NH a chitects | All ex measures | c81 | No | Yes | No |
|  | 6/18/2019 | 2019 | Adverisement | Facebook/Twitter | Fathers Day Thermostat Rebate | Facebook/Twitter | Local Residential Online Traftic | Smart Thermostats | Residential | No | No | No |
|  | 6/18/2019 |  | Advertisement | Email Newsietter | Thermostats: What's the Difference? | Monthly E-Newsietter | LU Customers and Residential Gas Oline Traftic | All EE measures | Residential | No | No | No |
|  | 6/18/2019 | 2019 | Event | Londonderry | Walter F. Morris Company | Promotion of EE programs to attendees | Manufacturers Rep | All EE measures | C\&1 | No | No | No |
|  | 6/18/2019 |  | Training | Charlestown | Claremont Spray Foam | Mobile home weatherization | Residential Electric Customers | HEA | Residential | No | No | No |
|  | 6/19/2019 |  | Training | Newton | Invictus | Surveyor/OTER | Residential Electric Customers | HPwES | Residential | No | No | No |
|  | 6/20/2019 | 2019 | Training | Net Zero Task Force | Derry Muni Meeting | Review of EE program eligibility to attendees | Municipal Staff | All EE measures | Both | No | No | Yes |
|  | 6/21/2019 |  | Training | Municical Energy Staff, | Sierra Club Municipal Conference | Review of EE program eligibility to attendees | Muni Staff | All EE measures | Both | No | No | Yes |
|  | 6/26/2019 | 2019 | Adverisement | Facebook/Twitter | HPwES Video-A/C Unit | Facebook/Twitter | Local Residential Online Traftic | HPwES | Residential | No | No | No |
|  | 6/26/2019 |  | Event | Business and Economic | NH BEA M eeting | Promotion of EE programs to attendees | State Staff | All EE measures | c\& | No | No | No |
|  | 6/26/2019 | 2019 | Training | Business and Economic | NH BEA Meeting | Promotion of EE programs to attendees | State staff | All EE measures | Both | No | No | Yes |
|  | 6/27/2019 |  | Adverisement | Email | Independence Day Thermostat Rebate Special | Special smart thermostat promotion | Local Residential Online Traffic | Smart Thermostats | Residential | No | No | No |
|  | 6/27/2019 | 2019 | Event | 6 Eastoint Dr., | Eckhardt \& Johnson | Promotion of EE programs to attendees | HVAC Contractor | All EE measures | C81 | No | No | No |
|  | 6/28/2019 |  | 9 Adverisement | Social media | Facebook/Twiter: HPwES Video - A/C Unit | Facebook/Twitter | Local Residential Online Traftic | Hpwes | Residential | No | No | No |
|  | 6/28/2019 |  | 9 Adverisement | Social media | Facebook/witter: 4th of July promo-Google | Facebook/ witter | Local Residential Online Traftic | Smart Thermostats | Residential | No | No | No |
|  | 7/2/2019 |  | Adverisement | Social media | 4th of July promo - Google Home mini and NEST | Facebook/Twitter | Local Residential Online Traftic | Smart Thermostats | Residential | No | No | No |
|  | 7/2/2019 |  | Event | CENH Home office | Clean Energy NH Open House | Networking event | Contractors, manufacturer, distributor, city officials, Architects, engineers | All EE measures | c\&1 | No | No | Yes |
| $\overline{\bar{N}}$ |  | 2019 | Training | CENH Home office | Clean Energy NH Open House | Networking event | Contractors, manufacturer, distributor, city officials, Architects, engineers | All EE measures | c\&1 | No | Yes | Yes |
|  | 7/11/2019 |  | Adverisement | Social media | Special Rebates for Gas Customers | Facebook/Twitter | Local Residential Online Traffic | All EE measures | Residential | No | No | No |
|  | 7/11/2019 |  | Event | Walter F. Morris Company | Joint NHSaves - Walter Morris flyer | Marketing Meeting | Marketing Staff | All EE measures | C\&1 | No | No | No |



|  |  |  |  |  |  |  |  |  |  |  | Docket No. Attach | No. DG 20-105 chment SEM-6 Page 11 of 16 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | As of 6/1/2020 |  |  |  |  |  |  |  |  |  |  |  |
|  | Launch Date | Year | Advertising, Event or Training? | $\begin{aligned} & \text { Type/Location of } \\ & \text { Tactic } \end{aligned}$ | Title of Tactic | Details | Key Audiences/Participants | EE Measures Promoted | Market Segment | Promotion of Stricter Building Codes? | Education to Builders? | State/Local Officials \& Associations? |
|  | 9/12/2019 | 2019 | Event | Manchester | Granite Group Trade Show | Conference and Networking | HVAC techs, contractors, etc. | All EE measures | c\&1 | Yes | No | No |
|  | 9/12/2019 | 2019 | Event | Randoloph, MA | GasNetworks Annual Conterence | Conference and Networking | HVAC techs, contractors, etc. | All EE measures | c81 | Yes | No | Yes |
|  | 9/16/2019 |  |  | Various Locations | 2019 Energy Code Workshop Series | Eventbrite Registration - Commercial and Residential Code Series Discussions in September and October | Residential and Commercial Contractors | All EE measures | c\&1 | Yes | Yes | No |
|  | 9/16/2019 |  | Event | Manchester | New Contract Response | Total Climate Control | Horizon and Affiliates | HPwES | Residential | No | No | No |
|  | 9/17/2019 | 2019 | Adverisement | Email Newsletter | Take Building Performance to the Next Level | Article: Take Building Performance to the Next Level | LU Customers and Local Commercial Online Traffic | All EE measures | C\&1 | No | Yes | No |
|  | 9/17/2019 | 2019 | Adverisement | Email Newsletter | INFOGRAPHIC: Preparing for a Home Energy Audit | INFOGRAPHIC: Preparing for a Home Energy Audit | LU Customers and Local Residential Online Traffic | All EE measures | Residential | No | No | No |
|  | 9/17/2019 |  | Event | Concord | NH School Administrators Conference | Energy Summit | Directors of Buildings and Grounds | All Ee measures | C81 | No | No | Yes |
|  | 9/18/2019 | 2019 | Adverisement | Social media | Special Rebates for Gas Customers | Facebook/Twitter | LU Customers and Local Commercial and Residential Online Traffic | All EE measures | Residential | No | No | No |
|  | 9/18/2019 | 2019 | Training | Concord | NH School Administrators Conference | Conference \& Networking Day 2 | Director of Buildings \& Grounds | All EE measures | C81 | No | No | No |
|  | 9/23/2019 |  | Event | concord | NH Energy Summit | Energy Summit | Energy Industry Professionals | All et measures | c81 | No | No | Yes |
|  | 9/24/2019 | 2019 | Training | FW Webb Company Distribution Center, 10 Webb Dr., Londonderry | 2019 Energy Code Workshop Series | Exploring changes to energy code in NH | Residential Buidling Construction Industry | All EE measures | Residential | Yes | yes | No |
|  | 9/25/2019 |  | Adverisement | Social media | Helping Schools and Towns Save through Rebates \& Incentives | Facebook/Twitter | LU Customers and Local Commercial and Residential Online Traffic | All EE measures | C\&1 | No | No | No |
|  | 9/25/2019 | 2019 | Training | Concord | Meeting with Matt Moore-CCSNH | EE Programs training | Dir of Capitol Improvement Projects | All EE measures | c\& | No | No | No |
|  | 9/25/2019 |  |  | Derry | Chamber Business Before Hours | Presentation of EE programs | Chamber members and President of Chamber | All EE measures | c\&1 | No | No | Yes |
|  | 9/26/2019 | 2019 | Event | Concord | Associated Builders and Contractors | Business after Hours - Young Professional Group ABC | Contractors, HVAC techs, engineers, etc. | All EE measures | c\&1 | No | Yes | No |
|  | 9/26/2019 |  | Training | Manchester | Tri-City Expo | Expo-walked around to vendors | Contractors, property management companies, etc. | All EE measures | c\& 1 | No | No | No |
|  | 9/26/2019 | 2019 | Training | Concord | ABC YPG BAH | Business After Hours- Young Professional GroupABC | Contractors, HVAC techs, engineers, etc. | All EE measures | c\&1 | No | No | No |
|  | 9/27/2019 |  | Training | Hooksett | NHSaves Lunch \& Learn | PROCON Lunch \& Learn | Project managers, estimators, etc. | All Ee measures | cal | No | No | No |
|  | 9/30/2019 |  | Event | Manchester | Jones Boy New Contract Response | New Contract | Horizon and Affiliates | HPwES/HEA | Residential | No | No | No |
|  | 10/1/2019 |  | Adverisement | Bill lnsert | How EE can help y yur energy bill | Lu delivered to all Gas Customers | LU Gas Customers | All EE measures | Residential | No | No | No |
|  | 10/1/2019 |  | Training | Concord | State of NH Employee Training | Energy Efficiency | Project managers, estimators, etc. | All EE measures | c\& | No | No | No |
|  | 101/2019 | 2019 | Training | The Exeter Inn, 90 Front St., Exeter | 2019 Energy Code Workshop Series | Exploring changes to energy code in NH | Residential Buidling Construction Industry | All Ee measures | Residential | Yes | Yes | No |
|  | 10/2/2019 |  | Training | Concord | NHSaves Lunch \& Learn | HLTurner | Project managers, estimators, etc. | All Ee measures | C81 | No | No | No |
|  | 10/5/2019 |  |  | 669 Union St., Manchester | NHSaves Button Up | UU Fellowship Hall | Homeowners, general public | All EE measures | Residential | No | No | No |
|  | 10/8/2019 | 2019 | Training | FW Webb Company Distribution Center, 10 Webb Dr., Londonderry | 2019 Energy Code Workshop Series | Exploring changes to energy code in NH | Commercial Construction Industry | All EE measures | c\&1 | Yes | Yes | No |
|  | 10/9/2019 |  | Event | Goffstown | Key Account Meeting | Key Account Meeting with Mike Lencki, Hillsborough County Nursing Home | Purchasing Manager | All EE measures | C\&1 | No | No | No |
|  | 10/9/2019 |  | Training | Concord | Breakfast Club meeting | Networking | Commercial lender, HVAC distributor, other members | All EE measures | c\& | No | No | No |
|  | 10/10/2019 | 2019 | Adverisement | Social media | What does weakening EPA regulations mean? | Facebook/Twitter | LU Customers and Local Commercial and Residential Online Traffic | All EE measures | Both | Yes | No | No |
|  | 10/10/2019 |  | Event | Dracut | Key Account Meeting | Key Account Meeting with Bob Norkiewicz, Brox Industries | Plant Manager | All EE measures | c\&1 | No | No | No |
|  | 10/10/2019 | 2019 | Training | Church Landing at Mill Falls/Laker Room, 312 Daniel Webster Hwy, Meredith | 2019 Energy Code Workshop Series | Exploring changes to energy code in NH | Residential Buidling Construction Industry | All EE measures | Residential | Yes | Yes | No |
|  | 10/10/2019 | 2019 | Training | Concord | Concord Chamber: Building Forum | Discussion about developments in the capital city area | coc members, city officials, architects | All EE measures | c\& | No | Yes | Yes |
|  | 10/11/2019 |  | Training | Lebanon | Meeting with Altantic Electrical Distributors | NH Saves Program | Distribution Representatives | All EE measures | c81 | No | No | No |
|  | 10/15/2019 |  | Adverisement | Email Newsletter | INFOGRAPHIC: Getting Your Facility Ready for Winter | Monthly E-Newsletter | Gas Key Accounts | All EE measures | c81 | No | No | No |
|  | 10/15/2019 |  | Adverisement | Email Newsletter | Photo Essay: Energy Saving Tips for Fall | Monthly E-Newsletter | LU Customers and Local Commercial and Residential Online Traffic | All EE measures | Residential | No | No | No |
|  | 10/15/2019 | 2019 | Training | Woodstock Inn Brewery, 135 Main Street, North Woodstock, NH | 2019 Energy Code Workshop Series | Exploring changes to energy code in NH | Commercial Construction Industry | All EE measures | c\&1 | Yes | Yes | No |
| $\overline{\bar{N}}$ | 10/16/2019 | 2019 | Training | Concord | CYPN- Concord Young Professionals | CYPN Networking Night | Young Professionals in various industries, met Steve Duprey, local developer | All EE measures | c\&1 | No | No | No |
|  | 10/16/2019 |  | Training | Nashua | Turn Cycle Solutions | Survevor/OTTER | Contractor and New Staff | All ex measures | Residential | No | No | No |
|  | 10/17/2019 |  | Training | Hartford, VT | Landlords Energy Efficiency Conference | Meeting of commercial and residential landlords | commercial and residential landlords | All EE measures | Both | No | No | No |



|  |  |  |  |  |  |  |  |  |  |  | Docket N Attach | No. DG 20-105 chment SEM-6 Page 13 of 16 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | As of 6/1/2020 |  |  |  |  |  |  |  |  |  |  |  |
|  | Launch Date | Year | Advertising, Event or Training? | $\begin{aligned} & \text { Type/Location of } \\ & \text { Tactic } \end{aligned}$ | Title of Tactic | Details | Key Audiences/Participants | EE Measures Promoted | Market Segment | Promotion of Stricter Building Codes? | Education to Builders? | State/Local Officials \& Associations? |
|  | 11/27/2019 | 2019 Event |  | Concord | Breakfast Club meeting | Networking | Commercial lender, HVAC distributor, other members <br> Joint Utilities | All EE measures | c\& | Yes | No | № |
|  | 11/27/2019 | 2019 Training |  | Conference Call | Non-Lighting Upstream C\&I Subcommittee Meeting | 4th Wednesday of every month |  | EE Gas Measures |  | No | No |  |
|  | 11/27/2019 | 2019 Training |  | Bedford NH |  | NHSaves Program | Commerical brokers, bankers, engineers, affiliates | All EE measures | c\&1 | no | No | No |
|  | 11/28/2019 | 2019 Adveritisement |  | LU Website Liberty Utilities Internal Marketing |  | Social Media |  | EE Gas Measures | Residential | No | No | No |
|  | 12/1/2019 |  | Advertisement |  | Looking to Increase Comfort at Home? | Bill lisert | LU Gas \& Electric Customers | EE Gas Measures | Residential | No | No | No |
|  | 12/4/2019 | 2019 Event |  | Gilmanton, NH | Button Up Workshop | EE program presentation | $11 / 2$ hour presentation about improving the energy efficiency of your home. It covers energy saving tips and NHSaves energy efficiency programs | Improve the energy efficiency of your home, basic building science principles, examples of whole house weatherization measures, energy audits and weatherization, rebates | Residential | No | No | No |
|  | 12/4/2019 | 2019 Event |  | Concord | USGBC - NH 10th Anniversary | 10th anniversary celebration for NH chapter of the USGBC | Energy efficiency companies, and facilities managers <br> Energy Performance professionals | All EE measures | c\& | no | No | Yes |
|  | 12/5/2019 |  | 19 Training | Manchester | BIA Energy Symposium | BIA (statewide Chamber of Commerce) Energy symposium. Brought together energy professionals for a day long seminar. |  | All EE measures | c\&1 | No | No | Yes |
|  | 12/10/2019 | 2019 Training |  | Concord | REPA Monthly Meeting | Peter Yost presented on roof venting, etc. | Energy efficiency companies, and facilities managers | All EE measures | c\& | No | Yes | No |
|  | 12/11/2019 | 2019 Event |  | Manchester Questline | CENH Member Holiday Dinner <br> Busted! 3 Common Myths About Home Heating | $\underset{\substack{\text { Ennual } \\ \text { Eblast }}}{\text { aliday dinner }}$ | Energy Performance professionals Local Commercial Online Traffic | All EE measures EE Gas Measures | C\&I Residential | no | $\begin{aligned} & \text { No } \\ & \text { No } \end{aligned}$ | NoNo |
|  |  |  | 9 Adverisement |  |  |  |  |  |  |  |  |  |
|  | 12/15/15/2019 | 2019 Advertisement |  | $\begin{aligned} & \text { Questline } \\ & \text { Concord } \end{aligned}$ | Energy Smart Boiler Maintenance Breakfast Club meeting | Eblast | Local Commercial Online Traffic Commercial lender, HVAC distributor, other members | EE Gas Measures All EE measures |  | No | YesNo | No |
|  | 12/18/2019 | 2019 Event |  |  |  | Networking |  |  |  | No |  | NoNoNo |
|  | 12/19/2019 | 2019 Training |  | Bedford NH | Franklin Energy Meeting <br> Monthly HEA/HPwES Utility Meeting with Joint Utilities <br> Utility Monthly Products Meeting | NH Saves Program <br> Discuss Measures for 2020 <br> Discuss Measures for 2020 - 4th Tuesday of Every Month <br> Eblast | C\&I Vendor Reps Joint Utilities | All EE measures All EE measures | C\&1 | No | No |  |
|  | 12/20/2019 |  |  | Manchester |  |  |  |  | C\&I and Residential |  | No | No |
|  | 12/24/2019 | 2019 Training |  | Manchester |  |  | Joint Utilities | All EE measures | C\&I and Residential | No | No | No |
|  | 1/1/2020 |  | 220 Adverisement | Questline Questine | Wasting Energy is a Hard Habit to Break; 3 Reasons Why Your Furnace Turns on and Off Constantly; Video: You Can Prevent Freezing Pipes; Visual Audit Link |  | Local Residential Online Traffic | EE Gas Measures | Residential | No | No | No |
|  | $1 / 1 / 2020$ | 2020 Advertisement |  | Questine | Considering a Smart Thermostat? Now's the Time!; Facilities Win with Natural Gas; Infographic: Gas Train Control; Reciprocating Gas Engines Power Hybrid Microgrids; Infographic: Menu fors an Energy-Efficient Kitchen | Eblast | Local Commercial Online Traffic | EE Gas Measures | c\& | No | No | No |
|  | 1/1/2020 | 2020 Advertisement |  | Liberty Utilities Internal Marketing F.W. Webb- Concord | NHSAVES: Your Source for Energy Efficiency | Bill lisert | LU Gas Customer | EE Gas Measures | Residential | No | No | No |
|  | 1/8/2020 | 2020 Event |  |  | Breakfast Club Networking | Networking | Networking | EE Gas Measures | C\&I and Residential | Yes | Yes | Yes |
|  | 1/8/2020 |  | Event | F.W. Webb- Concord | Breakfast Club Networking | Networking | Commercial lender, HVAC distributor, other members | EE Gas measures | C81 and Residential | Yes | Yes | Yes |
|  | 1/10/2020 |  | Training | Eversource | Energy Park | Preparation for Meetings with VEIC and EESE Board | Joint Utilities | All EE measures | C\&1 | No | No | No |
|  | 1/14/2020 | 2020 | Event | Concord | REPA Monthly Training | Air-source heat pumps | Air-source heat pumps | EE Gas Measures | C\&I and Residential | No | No | No |
|  | 1/14/2020 | 2020 | Event | Concord | REPA Monthly Training | Airsource heat pumps | Contractors | EE Gas Measures | C81 and Residential | No | No | No |
|  | 1/14/2020 | 2020 | Training | Eversource | Small Business Working Session | NH Saves Program Design | Joint Utilities | All EE measures | C\&I and Residential | No | No | No |
|  | 1/15/2020 | 202 | Event | Bedford | NHCIBOR Meeting | Statewide Marketing Meeting | Statewide Marketing Meeting | EE Gas Measures | C\&I and Residential | No | No | No |
|  | 1/15/2020 | 2020 | Event | Bedford | NHCIBOR Meeting | Statewide Marketing Meeting | Joint Utilities | EE Gas Measures | C\&I and Residential | No | No | No |
|  | 1/15/2020 | 2020 | Training | Eversource | 2020 Energy Star Homes Kick Off Meeting | 2019 Review and 2020 Goals | Joint Utilities | All EE measures | cel and | No | No | No |
|  | 1/16/2020 | 2020 | Training | Merrimack, NH | Wx Crew Training | Blower Door Guided Air Sealing | Contractors | All EE measures | Residential | No | Yes | No |
| $\overline{\bar{N}}$ | 1/17/2020 | 2020 | Event | New London Hospital | NH Society of Health Facility Managers (NHSHFM) | Above-Ceiling Program | Contractors and Facility Representatives | EE Gas Measures | c\&1 | Yes | Yes | No |
|  | 1/17/2020 |  | Event | New London Hospital | NH Society of Health Facility Managers (NHSHFM) | Above-Ceiling Program | Above-Ceiling Program | EE Gas Measures | c\& | Yes | Yes | No |
|  | 1/21/2020 | 2020 | Advertisement | Newsietter | Considering a Smart Thermostat | Questline | Questine | EE Gas Measures | Residential | No | No | No |

## Exhibit 1

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| As of 6/1/2020 Pase |  |  |  |  |  |  |  |  |  |  |  |
| Launch Date | Year | Advertising, Event or Training? | $\begin{gathered} \text { Type/Location of } \\ \text { Tactic } \end{gathered}$ | Title of Tactic | Details | Key Audiences/Participants | EE Measures Promoted | Market Segment | Promotion of Stricter Building Codes? | Education to Builders? | State/Local Officials \& Associations? |
| 2/15/2020 |  | Event | New London, NH | Button Up Workshop | EE program presentation | $11 / 2$ hour presentation about improving the energy efficiency of your home. It covers energy saving tips and NHSaves energy efficiency programs | Improve the energy efficiency of your home, basic building science principles, examples of whole house weatherization measures energy audits and weatherization, rebates | Residential | No | No | No |
|  |  |  |  |  |  |  |  |  |  |  |  |
| 2/15/2020 | 2020 Event |  | Concord | Concord City Energy \& Environment Advisory Committee meeting | Energy \& Environment Advisory Committee Meeting | Energy \& Environment Advisory Committee Meeting | EE Gas Measures | c\&1 | Yes | No | Yes |
| 2/19/2020 | 2020 | Event | North Andover, MA | AFE Monthly Meeting | Boston Med flight Tour | Boston Med Flight Tour | EE Gas Measures | c\& | No | No | Yes |
| 2/20/2020 | 2020 | Event | Hooksett | BNI Meeting | NE Tap House Grille | NE Tap House Grille | EE Gas Measures | c81 | No | No | Yes |
| 2/21/2020 | 2020 E | Event | Newington | NHCIBOR-Seacoast Marketing Meeting | NHCIBOR Meeting | NHCIBOR Meeting | EE Gas Measures | C81 | No | No | Yes |
|  |  |  | New London, NH | Button Up Workshop | EE program presentation | $11 / 2$ hour presentation about improving the energy efficiency of your home. It covers energy saving tips and NHSaves energy efficiency programs | Improve the energy efficiency of your home, basic building science principles, examples of whole house weatherization measures, energy audits and weatherization, rebates | Residential | No | No | No |
| 2/22/2020 |  |  |  |  |  |  |  |  |  |  |  |
| 2/24/2020 | 2020 A | Advertisement | Sidebar in Questline enewsletter | Visual audit | Promoting the visula a adit | Residential gas customers | Wi-Fi T-Stat, LEDs, water saving measures, piep wrap | Residential | No | No | No |
| $\begin{aligned} & 2 / 26 / 2020 \\ & 2 / 26 / 2020 \end{aligned}$ | 2020 | Event | Milford | HBP New Hampshire Trade Show | Harvey Building Products, Trade Show | Harvey Building Products, Trade Show | EE Gas Measures | c\& | Yes | Yes | No |
|  |  | Event | Bedford | NHCIBOR | NHCIBOR Meeting | NHCIBOR Meeting | EEGas Measures | cal | No | No | Yes |
| 2/26/2020 |  | Event | Salem | NNEFMC (Northern New England Facility Masters Conference) | Conference for school facility managers | Conference for school facility managers | EE Gas Measures | c\%1 | Yes | No | Yes |
| 3/1/2020 |  | Advertisement | Questine | Energy Monitoring Systems Provide Real-Time Savings; Office Buildings: Energy and Cost Saving Strategies; Cybersecurity: Are Your Systems Up to Standard; 4 Women Who Changed the Tech Industry | Eblast | Local Commercial Online Traffic | EE Gas Measures | Residential | No | No | No |
| 3/1/2020 |  | Advertisement | Questine | Energy Monitoring Systems Provide Real-Time Savings; 5 Key Safety Measures for CNG Vehicle Maintenance Facilities; The Benefits of Boiler Condensate Recovery; 4 Women Who Changed the Tech Industry | Eblast | Local Commercial Online Traffic | EE Gas Measures | c\& | No | Yes | No |
| 3/1/2020 |  | Advertisement | Liberty Utilities Internal Marketing | Free Energy Saving Equipment | Bill lnsert | LU Gas Customers | EEGas Measures | Residential | No | No | No |
| 3/4/2020 |  | Event | Manchester | NH Business for Social Responsibility (NHBSR) Awards Night | Sustainability Awards Event | Sustainability Awards Event | EE Gas Measures | C\&1 | No | No | Yes |
| 3/5/2020 |  | Event | Concord | NHSaves Business Parterer Rollout | NHSaves event | NHSave event | EE Gas \& Electric Measures | c\&1 | Yes | Yes | No |
| 3/10/2020 | 2020 | Event | Concord | REPA Monthly Training | Installation of fenestration products \& 475 High Performance Building Supply | Installation of fenestration products \& 475 High Performance Building Supply | EE Gas Measures | C\&I and Residential | No | Yes | No |
| 3/11/2020 |  | Event | Concord | Breakfast Club Networking | Networking | Networking | EE Gas Measures | C\&I and Residential | No | Yes | Yes |
| 4/1/2020 |  | Advertisement | Questine | NH EE Covid-19 Contingency Plan; 6 Ways to Save this Spring; Money Savers Low Flow Showerhead;Keep This Planet Green for Me and You | Eblast | Local Commercial Online Traffic | EE Gas Measures | Residential | No | No | No |
|  |  | verisement | Questline | Covid-19 Information; Steam Systems: Keep the Pressure On and Save; CNG: Powering the Fleets of Tomorrow; 3 Options for Natural Gas Cooling; 811: Call Before You Dig | Eblast | Local Commercial Online Traffic | EE Gas Measures | c\& | No | Yes | No |
| 4/1/2020 |  | Advertisement | Questine | We Are Here With You - Ecobee Earth Day Rebate Incentive Program | Eblast | Local Commercial Online Traffic | EE Gas Measures | Residential | No | No | No |
| 5/1/2020 |  | Advertisement | Questine | Covid-19 Information; Get Your House in Shape for Summer; Do You Need a Thermostat Adjustment?; Do's and Don'ts: Using the Dishwasher; Ready to Dig? Call 811 | Eblast | Local Commercial Online Traffic | EEGas Measures | Residential | No | No | No |


|  |  |  |  |  |  |  |  |  |  |  |  | Page 16 of 16 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| As of $6 / 1 / 2020$ cer |  |  |  |  |  |  |  |  |  |  |  |  |
| Launch Date | Year | Advertising, Event or Training? | $\begin{aligned} & \text { Type/Location of } \\ & \text { Tactic } \end{aligned}$ | Title of Tactic |  | Details | Key Audiences/Participants | EE Measures Promoted | Market Segment | Promotion of Stricter Building Codes? | Education to Builders? | State/Local Officials \& Associations? |
| 5/1/2020 | 2020 Advertisement |  | Questine | Covid-19 Information; Stay Cool with Natural Gas; Combined Heat and Power Without the Investment; Double-Effect Absorption Chillers: A Breakdown; Excess Air in Gas Burners: How Much is Too Much? | Eblast |  | Local Commercial Online Traffic | EE Gas Measures | c\& | No | Yes | № |
| 5/1/2020 | 2020 | Advertisement | Liberty Utilities Internal Marketing | Weatherization on a Buget | Bill lnsert |  | LU Gas Customers | EE Gas Measures | Residential | No | No | No |
| 6/1/2020 | 2020 | Advertisement | Questine | Summer Living: Staying Cool Upstairs is a Breeze; Do Dishwashers Use More Energy Than Hand Washing? Weather Wisdom: Temperature and Sleep; Fact or Fable? Summer Solstice | Eblast |  | Local Commercial Online Traffic | EEGas Measures | Residential | No | No | No |
| 6/1/2020 |  | Advertisement | Questine | Microgrids Power Up with Natural Gas; Cooling Problems? Natural Gas Can Solve Them; Capture Savings with Drain Water Heat Recovery; Safety First: Using Natural Gas in the Workplace | Eblast |  | Local Commercial Online Traffic | EEGas Measures | c\&1 | No | Yes | No |

Docket No. DG 22-
Attachment ELM-1
Docket No. 20-105
Exhibit 34

Docket No. DG 20-105
WNA Tracking 2018-2019

| Date | Call Type | Inquiry Details | Follow Up | Representative | Additional Comments | F.A.Q.'s Reference |
| :---: | :--- | :--- | :--- | :--- | :--- | :--- |
| 14-Feb | Inquiry | Why this program? | N/A | R.Scott | Asked if they would see the charge every month. | Are there any added benefits to decoupling? |
| 18-Feb | Inquiry | Why this program? | N/A | T.Grant | Complete |  |
| 20-Feb | Inquiry | Hard to Understand | N/A | J.Colon | Customer did understand why we were charging him | What is Revenue decoupling? |
| 2-Mar | Inquiry | Why this program? | N/A | A.Reilly | Went over charges | Complete |
| 3-Mar | Complaint | Escalation in Disagreement | N/A | A.Yusuf | Upset about how much the WNA "cost" for her | How will this affect my bill? |
| 5-Mar | Inquiry | When will it start? | N/A | R.Scott | What is the main purpose of decoupling? |  |
| 6-Apr | Inquiry | What is this program? | N/A | R.Scott | Complete |  |
| 22-Apr | Inquiry | Whate is this program? | N/A | Complete |  |  |



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# A E F NE AMP IRE <br> BEF RE E <br> PUBLIC U ILI IE C MMI I N 

Docket No. DG 21-130
Liberty Utilities (EnergyNorth Natural Gas) Corp. d/b/a Liberty
inter 2021/2022 Cost of Gas
Summer 2022 Cost of Gas

UPDA ED DIREC E IM N

F

DA ID B. IME
AND
CA ERINE A. MCNAMARA

October 19, 2021

Liberty

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## I. IN R DUC I N

- Please state your full name and business address.
A. (DS) My name is David B. Simek. My business address is 15 Buttrick Road, Londonderry, New Hampshire.
(CM) My name is Catherine A. McNamara. My business address is 15 Buttrick Road, Londonderry, New Hampshire.
. Please state by hom you are employed.
A. e are employed by Liberty Utilities Service Corp. ( LUSC ), which provides service to Liberty Utilities (EnergyNorth Natural Gas) Corp. d/b/a Liberty (EnergyNorth or the Company ).
- Please describe your educational background and your business and professional e perience.
A. (DS) (CM) Please see our Direct Testimony, filed September 15, 2021, for our educational backgrounds and business and professional experience.
. Mr. imek and Ms. McNamara have you previously testified in regulatory proceedings before the Ne ampshire Public Utilities Commission (the Commission )
A. es, we have.


## Q. W hat is the purpose of your testimony?

A. The purpose of our testimony is to explain the Company's updated proposed firm sales cost of gas rates for the 2021/2022 W inter (Peak) Period and the Company's proposed 2021/2022 Local Delivery A djustment Clause, both effective November 1, 2021. Our testimony also explains the Company's updated proposed firm sales cost of gas rates for the 2022 Summer (Off-Peak) Period.

## II. WINTER 2021/2022 COST OF GAS FACTOR

Q. W hat are the proposed firm W inter sales and firm transportation cost of gas rates?
A. The Company proposes a firm sales cost of gas rate of $\$ 1.1339$ per therm for residential customers, \$1.1341per therm for commercial/industrial high winter use customers, and \$1.1324 per therm for commercial/industrial low winter use customers as shown on Proposed Second Revised Page 95 (B ates 056). The Company proposes a firm transportation cost of gas rate of $\$ 0.0002$ per therm as shown on Proposed Second Revised Page 98 (Bates 058).

## Q. Please explain tariff page Proposed Second Revised Page 95 (Bates 056).

A. Proposed Second Revised Page 95 contains the calculation of the 2021/2022 W inter Period Cost of Gas R ate and summarize the Company's forecast of firm gas costs and firm gas sales. A s shown on Page 95, the proposed 2021/2022 A verage C ost of $G$ as of $\$ 1.1339$ per therm is derived by adding the Direct Cost of $G$ as $R$ ate of $\$ 1.0843$ per therm to the Indirect C ost of Gas R ate of $\$ 0.0496$ per therm. The estimated total A nticipated Direct Cost of Gas, derived on Proposed Second Revised Page 95, is $\$ 94,810,891$. The estimated Indirect Cost of Gas, also derived on Page 95, is $\$ 4,338,002$. The Direct Cost
of Gas Rate of 1.0843 and the Indirect Cost of Gas Rate of 0.0496 are determined by dividing each of these total cost figures by the pro ected winter period firm sales volumes of $87,443,741$ therms.

To calculate the total Anticipated Direct Cost of Gas, the Company adds a list of allowable ad ustments from deferred gas cost accounts to the pro ected demand and commodity costs for the winter period supply portfolio. These allowable ad ustments, shown on Proposed Second Revised Page 96 (Bates 057), total 161,141. These ad ustments are added to the Unad usted Anticipated Cost of Gas of 94,649,751 to determine the Total Anticipated Direct Cost of Gas of $94,810,891$ (slightly off due to rounding).

## . hat are the components of the Unadjusted Anticipated Cost of Gas

A. The Unad usted Anticipated Cost of Gas shown on Proposed Second Page 96 (Bates 057) consists of the following components

1. Purchased Gas Demand Costs 12,887,000
2. Purchased Gas Commodity Costs 72,351,034
3. Storage Demand and Capacity Costs 981,898
4. Storage Commodity Costs 6,130,435
5. Produced Gas Cost 2,299,384

Total
94,649,751
. hat are the components of the allo able adjustments to the Cost of Gas
A. The allowable ad ustments to gas costs, listed on Proposed Second Page 96 (Bates 057), are as follows
$\begin{array}{llr}\text { 1. Deferred Gas Cost Prior Period Under Collection } & 1,431,639 \\ \text { 2. } & 44,085\end{array}$
3. Fuel Inventory Revenue Requirement
4. Broker Revenues
5. Transportation COG Revenue
6. Capacity Release Margin
7. Fixed Price Administrative Cost 36,800

Total Ad ustments ,161,141

These allowable ad ustments are standard ad ustments made to the deferred gas cost balance through the operation of the Company s cost of gas ad ustment clause. e discuss the factors contributing to the prior period under collection later in this testimony.
. $\quad 0$ does the proposed average cost of gas rate in this filing compare to the average cost of gas rate approved by the Commission in Docket No. DG 2 - for the

## $22 / 22$ inter period

A. The average cost of gas rate proposed in this filing of 1.1339 per therm is 0.5768 per therm more than the initial rate of 0.5571 per therm approved by the Commission in Order No. 26,419 (October 30, 2020) in Docket No. DG 20-141. The 0.5768 per therm increase in the rate is primarily due to a $48,513,696$ increase in the Total Unad usted Direct Cost of Gas.
. o does the proposed firm transportation inter cost of gas rate compare to the rate approved by the Commission for the $22 / 22$ inter period
A. The proposed firm transportation winter cost of gas rate is 0.0002 per therm. The rate approved in Docket No. DG 20-141 was 0.0001 per therm. There is a 0.0001 increase in the firm transportation rate.

- In the calculation of its firm transportation inter cost of gas rate has the Company updated the estimated percentage used for pressure support purposes
A. No. The pressure support purposes rate of 8.7 stayed the same based on the marginal cost study used for the rate design approved in Docket No. DG 20-105.
. Did the Company include a fuel inventory revenue re uirement calculation in this filing
A. es. The calculation is provided on Schedule 26 (Bates 207). The Company is proposing to collect 335,667 in fuel inventory revenue requirement consistent with the approved rate of return in Order No. 26,505 (July 30, 2021) in Docket No. DG 20-105. The impact of this amount to the overall Cost of Gas rate is 0.0038 per therm, which is determined by dividing the 335,667 by the estimated November 2021 through October 2022 COG sales volumes of $87,443,741$ therms.
. $\quad 0 \quad$ as the statutory ta rate of 2 . on chedule 2 calculated
A. The statutory rate of 27.08 was calculated by using a 21 federal tax rate and a 7.7 tax rate for the State of New Hampshire (0.21 0.077 - ( $0.21 \times 0.077$ ) 0.27083$)$.
. $\quad 0 \quad$ as the common e uity pre-ta rate of . on chedule 2 calculated
A. The common equity pre-tax rate of 6.640 was calculated by dividing the 9.30 rate of return on common equity, approved in Docket No. DG 20-105, by 0.72917 (1-0.27083) statutory tax rate - see previous question and multiplied by 52.00 (equity component of the capital structure approved in DG 20-105) 0.093 / $0.72917 \times 0.52000 .06664$.
as the bad debt percentage in this filing of .
changed from the bad debt percentage calculated in the inter $22 / 22$ Cost of Gas Reconciliation
A. es. The bad debt percentage of 0.70 used in this filing is the calculated rate for the period of May 2020-April 2021. The bad debt percentage that was calculated in the inter 2020/2021 Cost of Gas Reconciliations for the period of May 2019-April 2020 was 1.1 .
- hat as the actual eighted average firm sales cost of gas rate for the $22 / 22$ inter period
A. The weighted average cost of gas rate was 0.5100 per therm (Bates 104, line 54). This was calculated by applying the actual monthly cost of gas rates for November 2020 through April 2021 to the monthly therm usage of an average residential heating customer using 667 therms for the six winter period months.
- hat is the current percentage used to calculate the ma imum increase to the Cost of Gas rate
A. The current percentage used to calculate the maximum allowed increase to the Cost of Gas rate is 25 for both inter and Summer period Cost of Gas rates.
- Is the Company re uesting an increase to the percentage used to calculate the ma imum allo ed Cost of Gas Rate
A. es, the Company is requesting that the percentage used to calculate the maximum allowed cost of Gas rate be increased for the Summer period of May through October.

The Company is not requesting a change to the maximum allowed percentage increase applicable to the inter period.

## hy is the Company asking that the percentage used to calculate the ma imum allo ed cost of Gas rate be increased for the summer period of May through ctober

A. In the past eighteen summer months (i.e., the last three Summer periods) the Company has been at the maximum allowed rate for twelve of those months. In the summer of 2021, the Company has been at the maximum allowed rate for all six months. The under collected balance has grown to approximately 4.5 M . That under collection is the beginning balance for the summer portion of this filing. In the summer of 2020, the Company s calculated Cost of Gas rate was at the maximum allowed rate for three out of the six months and the under collected balance grew to 3.5 M but was primarily offset by an out of period accounting ad ustment. Given these circumstances, the Company believes the 25 used to calculate the maximum allowed Cost of Gas rate is insufficient.
hile the 25 maximum increase was appropriate in prior years when there was a separate filing for the Summer Cost of Gas rate, once the inter and Summer periods were combined into one filing, the amount of time between the filing and the effective date for the Summer Cost of Gas rate increased by six months, thus increasing the likelihood of the forecasted Summer Cost of Gas rate differing significantly from the market conditions during the applicable summer period. One of the reasons for having a trigger ad ustment to the Cost of Gas rate it to try to reduce potential under collections
at the end of the rate period. As shown by the si e of the under collections during the recent summer periods, the 25 limit has been insufficient to serve that purpose.
. hat percentage used to calculate the ma imum allo ed ummer Cost of Gas Rate is the Company asking for approval of
A. The Company is asking for the percentage used to calculate the maximum allowed Summer Cost of Gas rate to be increased from 25 to 40 .

> - did the Company determine that an increase of the ma imum allo ed ummer Cost of Gas from 2 to as appropriate
> A. The Company did an analysis of the past four years. e started with the original summer cost of gas monthly ad ustment filings, removed out of period ad ustments and then calculated what the four-year average increase would have been if we were able to increase the rates beyond 25 . The average increase was 47.2 . e then rounded down to 40 .
. hy should the Commission increase the percentage used to calculate the ma imum allo ed Cost of Gas rate for the ummer period
A. hen the Company reaches the maximum allowed rate, the under collected balance continues to grow. In the summer of 2021 , the pro ected under collected balance is $4,472,186$. Based on the 2022 estimated summer therms of $27,125,444$, the rate for next summer will be starting with an increase of 0.1649 per therm ust to recover that under collection. The Commission should approve the increased percentage used to calculate the maximum allowed Summer Cost of Gas because the only other option is the

Company would be forced to file for additional rate increase approvals which would defeat the purpose of having a single annual Cost of Gas filing
. hy doesn $t$ the Company make an interim filing hen the ma imum allo ed Cost of Gas is reached
A. An additional filing would be an administrative burden for all parties. The primary reason for combining the winter and summer filing into one, was to reduce this administrative burden.

- Is the 2 used to calculate the ma imum allo ed Cost of Gas sufficient for the inter period
A. es, the 25 used to calculate the maximum allowed Cost of Gas increase, in the winter period, is sufficient. The volume of therms sold is approximately 40 higher than the amount of therms sold during the summer months. The same 4.5 M under collection referenced above would cause an automatic increase of only 0.0519 per therm during the winter. Also, rates for the inter Cost of Gas are calculated using more near-term market information than those for the future Summer period.


## III. PRI R IN ER PERI D UNDER-C LLEC I N

## Please e plain the prior period under collection of

A. The prior period under-collection is detailed in the 2020/2021 winter period reconciliation that was filed with the Commission on July 29, 2021. The 1,431,639 under-collection is the sum of the deferred gas cost, bad debt, and working capital overand under-collection balances as of April 30, 2021. The under-collection was driven
mainly by the lag in the timing of monthly cost of gas rate ad ustments as compared to changes in the underlying costs.

## I . FIXED PRICE P I N <br> as the Company established a inter period fi ed price pursuant to its Fi ed Price ption Program

A. es. Pursuant to Order No. 24,515 in Docket No. DG 05-127, the Fixed Price Option Program ( FPO ) rates are set at 0.0200 per therm higher than the initial proposed COG rate. Proposed Second Revised Page 94 (Bates 055) contains the FPO rate for the 2021/2022 winter period, which is 0.9256 per therm for residential customers. This compares to the FPO rate approved for the 2020/2021 winter period of 0.5771 per therm for residential customers. This represents a 0.3485 per therm or 60.4 increase in the residential FPO rate. The total bill impact on the winter period bills for an average FPO heating customer using 667 therms is an increase of approximately 232.45 or 60.4 compared to last winter s approved FPO rate. The estimated winter period bill for an average residential heating customer opting for the FPO would be approximately 138.94(or 22.5 ) lower than the bill under the proposed cost of gas rates, assuming no monthly ad ustments to the COG rate during the course of the winter. Schedule 23 (Bates 204) contains the historical results of the FPO program.

L CAL DELI ER AD U MEN CLAU E (LDAC )
hat are the surcharges that ill be billed under the LDAC
A. As shown on Proposed Second Revised Page 101 (Bates 061), the Company is submitting for approval an LDAC of 0.1444 per therm for the residential non-heating class and
residential heating class, and 0.0878 per therm for the commercial/industrial bundled sales classes, effective November 1, 2021. The surcharges proposed to be billed under the LDAC are the Energy Efficiency Charge, the Revenue Decoupling Ad ustment Factor, the Environmental Surcharge for Manufactured Gas Plant ( MGP ) remediation, the Residential Gas Assistance Program charge, and the rate case expense reconciliation surcharge from Docket No. DG 20-105.
. hich customers are billed an LDAC
A. All EnergyNorth customers including those in eene are billed an LDAC charge. hen calculating the LDAC charge, the November 1, 2021, through October 31, 2022, forecasted eene therm sales of 1,405,237 are added to the EnergyNorth therm sales forecast of $181,424,635$ for a total therm sales forecast of $182,829,872$.
. Please e plain the Energy Efficiency Charge.
A. The Energy Efficiency Charge is designed to recover the pro ected expenses associated with the Company s energy efficiency programs for the November 2021 through October 2022 period. In the calculation of the Energy Efficiency Charge, the Company has also included the pro ected prior period under-recovery of the Company s residential and commercial energy efficiency programs as of October 2021. As shown on Schedule 19 Energy Efficiency (Bates 132-134), the proposed Energy Efficiency charge is 0.0861 per therm for residential customers and 0.0408 per therm for commercial and industrial customers.
. Please e plain the Revenue Decoupling Adjustment Factor ( RDAF ).
A. The purpose of the RDAF is to recover or refund, on an annual basis, the difference between the Actual Base Revenue per Customer and the Benchmark Base Revenue per Customer. Schedule 19 RDAF Page 3 (Bates 130) shows the prior period difference (September 2020 through August 2021) between the proposed Actual Base Revenue per Customer and the Benchmark Base Revenue per Customer calculation of a total undercollection of $2,426,364$. Schedule 19 RDAF Page 2 (Bates 129) also includes a reconciliation of the amount of prior refunds (accumulated through October 2020 and refunded November 2020 through August 2021) of 969,938 remaining to be refunded.

## Did the Company soriginal filing on eptember 22 filing include a schedule

 sho ing the calculation of the reconciliation of allo ed and actual revenues related to hat as formerly kno $\mathbf{n}$ as the Residential Lo Income Assistance Program ( RLIAP )A. es. In that original filing, the Company included Schedule RDAF Page 4 which provided a calculation of a total amount of $4,024,830$ which, due to a lack of clarity in the tariff which resulted in a mismatch between allowed and actual revenues associated with the R-4 rate class, had been inappropriately refunded to customers over the prior two decoupling years. Specifically, the amounts for each year were $1,932,224$ for the 2019/2020 year and 2,092,605 for the 2020/2021 year. The Company s original filing had initially sought to recover the $4,024,830$ over a two-year period beginning November 1, 2021. However, as discussed in various pleadings in this docket, it is clear that the issue warrants further investigation and discussion among the parties. Thus, the

Company is requesting that the issue remain in this proceeding but on a different schedule to allow for that further examination and a later hearing. Liberty notes that this request is similar to an alternative set forth by the Department of Energy in its October 14, 2021, motion in this proceeding. Consistent with the preceding discussion, the Company has retained Schedule RDAF Page 4 in this updated filing but has removed its request for recovery to begin on November 1 and the associated rate impacts from the associated rate schedules. The Company maintains its request to recover this amount, but does not ob ect to a later effective date to allow for further review and investigation.

- Does the mismatch described above impact the current reconciliation period related to revenues associated ith the Gas Assistance Program (GAP )
A. No. As a result of changes to the tariff that were approved in Docket No. DG 20-105, revenue per customer used in the allowed revenue calculations are no longer different from residential customers not categori ed as GAP and, thus, the allowed and actual revenues for the R-4 customer class are in alignment.


## . hat is the proposed Gas Assistance Program charge

A. As shown on Schedule 19 Gas Assistance (Bates 135-136), the proposed GAP charge is 0.0156 per therm. This charge is designed to recover administrative costs, revenue shortfall resulting from the GAP discount, and the prior period reconciliation ad ustment relating to this program. For the 2021/2022 winter period, the Company is providing a 45 base rate and cost of gas discount, consistent with the settlement agreement approved by the Commission in Order No. 26,397 (August 27, 2020) in Docket No. DG 20-013. The proposed Residential Gas Assistance charge is designed to recover
$2,849,123$, of which $2,640,884$ is for the revenue shortfall resulting from 5,320 customers receiving a 45 discount off their base and cost of gas rates, and 208,239 for the prior year reconciling ad ustment.

## In rder No. 22 (Feb. 22 ) in Docket No. DG - 22 relating to short-term

 debt issues the Company agreed to adjust its short-term debt limits each year as part of the Company s inter Period Cost of Gas filing. Did the Company calculate the short-term debt limit for fuel and non-fuel purposes in accordance ith this settlementA. es, the Company included in Schedule 24 (Bates 205) the short-term debt limit for fuel and non-fuel purposes for the 2021/2022 winter period. As shown, the short-term debt limit for fuel inventory financing for the period November 1, 2021, through October 31, 2022, is calculated to be $29,744,668$ and the limit for non-fuel purposes is calculated to be $115,471,436$.
. as the Company updated the Environmental urcharge ( ariff Page )
A. es, it has. The costs submitted for recovery through the MGP remediation cost recovery mechanism, as well as the third-party recoveries, are included in the Environmental Cost Summary in Schedule 20 (Bates 138) of this filing. The environmental investigation and remediation costs that underlie these expenses are the result of efforts by the Company to respond to its legal obligations with regard to these sites, as described by Ms. Casey in her pre-filed direct testimony in this proceeding and as set forth in the MGP site summaries included in this filing under Schedule 20. The Summary included in Schedule 20 shows the remediation cost pools for the Concord Pond, Concord MGP, Manchester,

Nashua, and Laconia sites, and a General Pool for costs that cannot be directly assigned to a specific site.

A summary sheet and detailed backup spreadsheets that support the 2020/2021 costs are provided in Schedule 20 of this filing. Ms. Casey s testimony describes the Company s activities with regard to all five sites.

- Please describe ho the Company calculated the Environmental urcharge included in this filing.
A. The proposed Manufactured Gas Plant Remediation surcharge for the period beginning November 1, 2021, and ending October 31, 2022, is 0.0155 per therm. Consistent with filings made over the past few years, this surcharge will recover a total of $2,832,222$ in amorti ed remediation costs. The amorti ed actual to forecast true-up recovery costs through June 2019 of 341,389 (total amount is $1,024,167$ which is amorti ed over three years). The $1,024,167$ is the amount approved by Order No. 26,419 in Docket No. DG 20-141. Also, the actual to forecast true-up recovery cost for the period July 2020 through June 2021 is 139,028 . The costs submitted for recovery are shown in the Environmental Cost Summary included in Schedule 20 of this filing.

Did the Company include a Rate Case $\mathbf{E}$ pense (RCE) surcharge in this filing
A. es. As shown on Schedule 19 RCE (Bates 126-127), the Company is proposing to collect $2,214,505$ in uncollected rate case and recoupment expense consistent with Order No. 26,505 (July 30, 2021) in Docket No. DG 20-105. The RCE rate of 0.0121
per therm is determined by dividing the $2,214,505$ by the estimated November 2021 through October 2022 sales volumes of 182,829,872182,829,875 therms.
. as the Company also updated its Company Allo ance percentage for the period November 22 through ctober 222 in accordance ith ection of the Company s Delivery erms and Condition
A. es, in Schedule 25 (Bates 206) the Company has recalculated its Company Allowance for the period November 2021 through October 2022. The Company calculated the Company Allowance of 1.22 based on sendout and throughput data for the twelvemonth period ending June 2021. The Company proposes to apply this recalculated Company Allowance to all supplier deliveries beginning in November 2021.

## I. CU MER BILL IMPAC

hat are the estimated impacts of the proposed firm sales cost of gas rate and proposed LDAC surcharges on an average heating customer $s$ inter bill as compared to the inter rates in effect last year
A. The bill impact analysis is presented in Schedule 8 (Bates 104) of this filing. These bill impacts reflect the implementation of the increases approved in Docket No. DG 20-105 effective August 1, 2021, relating to the EnergyNorth distribution rate case. The total bill impact over the winter period for an average residential heating customer is an increase of approximately 469.43 or 55.15 . The total bill impact over the winter period for an average commercial/industrial G-41 customer is an increase of approximately $1,293.37$ or 60.32 (Bates 105). Schedule 8 of this filing provides more detail of the impact of the proposed rate ad ustments on heating customers.

## II. ER ARIFF C ANGE

Is the Company updating its Delivery erms and Conditions in the filing
A. es. The Company is submitting Proposed Second Revised Page 153 (Bates 062) relating to Supplier Balancing and Peaking Demand Charges and Proposed Second Revised Page 154 (Bates 063) relating to Capacity Allocation.
. Please describe the changes to tariff Page .
A. In Proposed Second Revised Page 153 (Bates 062), the Company is updating the Peaking Demand Charge from 17.32 per MMBtu of Peak MD to 54.72 per MMBtu of Peak MD . This calculation is also presented in Schedule 21 (Bates 187-197).
. Please describe the changes to tariff Page
A. Proposed Second Revised Page 154 updates the Capacity Allocator percentages used to allocate pipeline, storage, and local peaking capacity to high and low load factor customers under the mandatory capacity assignment requirement for firm transportation service. Schedule 22 (Bates 198-203) contains the six-page worksheet that backs up the calculations for the updated allocators.
III. UMMER 22 C F GA FAC R
hat are the proposed $2 \mathbf{2 2}$ summer firm sales cost of gas rates
A. The Company proposes a firm sales cost of gas rate of 0.5587 per therm for residential customers, 0.5593 per therm for commercial/industrial high winter use customers, and 0.5580 per therm for commercial/industrial low winter use customers as shown on Proposed Third Revised Page 92 (Bates 211).

- Please e plain tariff pages Proposed hird Revised Page and Proposed hird Revised Page 2.
A. Proposed Third Revised Page 91 (Bates 210) and Proposed Third Revised Page 92 (Bates 211) contain the calculation of the 2022 Summer Period Cost of Gas Rate and summari e the Company s forecast of firm gas sales, firm gas sendout, and gas costs. On Proposed Third Revised Page 92 (Bates 211), the 2022 Average Cost of Gas of 0.5587 per therm is derived by adding the Direct Cost of Gas Rate of 0.5539 per therm to the Indirect Cost of Gas Rate of 0.0048 per therm. The estimated total Anticipated Direct Cost of gas is $15,025,844$ and the estimated Indirect Cost of Gas is 132,141 . The Direct Cost of Gas Rate and the Indirect Cost of Gas Rates are determined by dividing each of these total cost figures by the pro ected Summer firm sales volumes of $27,125,444$ therms. Proposed Third Revised Page 92 further shows that the Residential Cost of Gas Rate of 0.5587 per therm is equal to the Average Cost of Gas for all firm sales customers. It also shows the calculation of the Commercial/Industrial High inter Use Cost of Gas Rate of 0.5593 per therm and the Commercial/Industrial Low inter Use Cost of Gas Rate of 0.5580 per therm.

The calculation of the Anticipated Direct Cost of Gas is shown on Proposed Third Revised Page 91 (Bates 210). To derive the total Anticipated Direct Cost of Gas of $15,025,844$, the Company starts with the Unad usted Anticipated Cost of Gas of 10,330,821 and adds the Net Ad ustment totaling 4,695,023.

- hat are the components of the Unadjusted Anticipated Cost of Gas
A. The Unad usted Anticipated Cost of Gas consists of the following

1. Purchased Gas Demand Costs 3,276,842
2. Purchased Gas Supply Costs

7,053,979
3. Produced Gas Costs

4,695,023
Total Unad usted Anticipated Cost of Gas
$\underline{\underline{15,025,844}}$
. hat are the components of the adjustments to the cost of gas
A. The ad ustments to gas costs, listed on Proposed Third Revised Page 91 (Bates 210), are as follows

1. Prior Period (Over)/Under Collection

4,472,186
2. Interest

222,837
Total Ad ustments
4,695,023

- $\quad 0$ does the proposed average Residential ummer cost of gas rate in this filing compare to the initial cost of gas rate approved by the Commission for the 22 ummer Period
A. The cost of gas rate proposed in this filing is 0.2439 per therm higher than the initial rate approved by the Commission for the 2020 Summer Period ( 0.3148 vs. 0.5587 )
(Schedule 8, Bates 233). This increase is due to a pro ected increase in supply costs and an under collection from the prior summer of $4,472,186$.
- Does this conclude your testimony
A. es, it does.


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# STATE OF NEW HAMPSHIRE BEFORE THE PUBLIC UTILITIES COMMISSION 

Docket No. DG 21-XXX
Liberty Utilities (EnergyNorth Natural Gas) Corp. d/b/a Liberty
Winter 2021/2022 Cost of Gas
Summer 2022 Cost of Gas

## DIRECT TESTIMONY

OF

DEBORAH M. GILBERTSON

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Q. Please state your name, position, and business address.
A. My name is Deborah M. Gilbertson. I am Senior Manager, Energy Procurement for Liberty Utilities Service Corp. ("LUSC"), which provides services to Liberty Utilities (EnergyNorth Natural Gas) Corp. ("Liberty" or "the Company"). My business address is 15 Buttrick Road, Londonderry, New Hampshire.
Q. Please summarize your educational background and your business and professional experience.
A. I graduated from Bentley College in Waltham, Massachusetts, in 1996 with a Bachelor of Science in Management. In 1997, I was hired by Texas Ohio Gas where I was employed as a Transportation Analyst. In 1999, I joined Reliant Energy, located in Burlington, Massachusetts, as an Operations Analyst. From 2000 to 2003, I was employed by Smart Energy as a Sr. Energy Analyst. In 2004, I joined Keyspan Energy Trading as a Sr. Resource Management Analyst and from 2008 to 2011, I was employed by National Grid as a Lead Analyst in the Project Management Office. In 2011, I was hired by LUSC as a Natural Gas Scheduler and was promoted to Manager of Retail Choice in 2012. In 2016, I was promoted to Sr. Manager of Energy Procurement. In this capacity, I provide gas procurement services to Liberty.

## Q. Have you previously testified in regulatory proceedings?

A. Yes, I have testified before the New Hampshire Public Utilities Commission ("Commission") on prior occasions.

## Q. What is the purpose of your testimony in this proceeding?

A. The purpose of this testimony is to summarize the gas supply and firm transportation portfolio and the forecasted sendout requirements for Liberty for the 2021/22 peak and off-peak seasons. This information is provided in significantly more detail in the schedules that the Company is including with this filing.

## Q. Please describe the firm transportation contract portfolio that the Company now holds.

A. The Company currently holds firm transportation contracts on Tennessee Gas Pipeline ("Tennessee") (106,833 MMBtu/day) and Portland Natural Gas Transmission System ("PNGTS") (1,000 MMBtu/day) to provide a daily deliverability of 107,833 MMBtu/day to its citygate stations. For this upcoming plan year, and subject to Commission approval for subsequent years, the Company has contracted for an additional 40,000 MMbtu/day of upstream Tennessee capacity which increases the Company's daily deliverability to 147,833 MMBtu/day. In addition to these citygate delivery contracts, the Company also holds other transportation contracts further upstream on other pipelines that feed into the citygate delivery transportation contracts. Schedule 12 , page 1 , in the Company's filing is a schematic diagram of the transportation contracts, and Schedule 12, page 2, is a table listing these contracts. The transportation contracts provide delivery of natural gas from three sources as described below.

First, the Company holds firm transportation contracts to allow for delivery of up to 13,122 MMBtu/day of Canadian supply. These consist of the following:

- The Company can receive up to $4,000 \mathrm{MMBtu} /$ day of firm Canadian supply from Dawn, Ontario. This supply is delivered to the Company on Company-held firm transportation contracts on Enbridge Inc. (formally Union Gas Limited), ("Enbridge"), TC Energy Corporation (formally TransCanada Pipelines Limited) ("TC Energy"), Iroquois Gas Transmission System ("Iroquois"), and Tennessee.
- The Company can receive up to $5,000 \mathrm{MMBta} /$ day of firm Canadian supply from Dawn, Ontario. This supply is delivered to the Company on Company-held firm transportation contracts on Enbridge, TC Energy, PNGTS, and Tennessee.
- The Company can receive up to 3,122 MMBtu/day of firm Canadian supply from the Canadian/New York border at Niagara Falls, NY. This supply is delivered to the Company on Company-held firm transportation contracts on Tennessee.
- The Company can receive up to $1,000 \mathrm{MMBta} /$ day of firm Canadian supply from a Company-held firm transportation contract PNGTS for delivery to its Berlin service territory.

Second, the Company holds the following firm transportation contracts to allow for delivery of up to $106,596 \mathrm{MMBtu} /$ day of domestic supply from the producing and market areas within the United States.

- The Company can receive up to 21,596 MMBtu/day of firm domestic supplies from Texas and Louisiana production areas. These supplies are delivered to the Company on firm transportation contracts on Tennessee.
- The Company can receive up to $85,000^{1}$ MMBtu/day of firm supply from Tennessee's Dracut receipt point located in Dracut, Massachusetts. This supply is delivered to the Company on three firm transportation contracts on Tennessee.

Third, the Company holds the following firm transportation contracts to allow for delivery of up to $28,115 \mathrm{MMBtu} /$ day of domestic supply from underground storage fields in the New York/Pennsylvania area or the purchase of flowing supply in or downstream of Tennessee Zones 4 and 5.

- The Company can receive up to 19,076 MMBtu/day of firm domestic supplies from its Tennessee FS-MA storage contract. This contract allows for a storage inventory capacity of $1,560,391 \mathrm{MMB}$ u. These supplies are delivered to the Company on firm transportation contracts on Tennessee.
- The Company can receive up to 9,039 MMBtu/day of firm domestic supplies from its storage contracts with National Fuel Gas Supply Corporation, Honeoye Storage Corporation, and Dominion Transmission, Inc. In aggregate, these contracts allow for a storage inventory capacity of $1,019,740$ MMBtu. These supplies are delivered to the Company on a firm transportation contract on Tennessee.

1 An additional 5,000 MMBtu/day of Dracut capacity is used to transport the previously described 5,000 MMBtu/day of firm Canadian supply from Dawn, Ontario via Enbridge, TC Energy, and PNGTS.
Q. Have there been any changes in the portfolio of firm transportation contracts that the Company now holds since the Company submitted its Winter 2020/2021 Cost of Gas Filing?
A. Yes, the Company has contracted for $40,000 \mathrm{MMbtu} /$ day of capacity from Tennessee's Dracut receipt point. This contract has been filed with the Commission for approval in Docket to DG 21-008. Further detail and rationale for the contract is currently under review in that docket.
Q. Would you describe the source of gas supplies used with the firm transportation contracts described previously?
A. The firm transportation contracts that interconnect at the Canadian border may source firm gas supplies from both Eastern and Western Canada. The Company's domestic long-haul firm transportation contracts source firm gas supplies primarily from the U.S. Gulf Coast during the winter period and provide access to natural gas supplies in the Marcellus Shale. Supplies purchased at the Dracut receipt point, on the other hand, may originate from any number of locations including Western and Eastern Canada and liquefied natural gas ("LNG") from the Canaport LNG import terminal in New Brunswick, Canada.

## Q. Will there be any changes in the portfolio of supply contracts held by the Company as compared to the portfolio of contracts that existed when the Company submitted its Winter 2020/2021 Cost of Gas Filing?

A. Yes. Typically, the Company negotiates a number of different supply contracts for delivery during the peak period. Since its 2020/2021 COG filing, the Company has issued five requests for proposals ("RFP") for supply for the upcoming winter period. The first is for a baseload Tennessee Zone 6 citygate or Dracut supply; the second is for its Canadian firm transportation capacity interconnecting with Iroquois; the third is for its Tennessee long-haul capacity from the Gulf Coast and the Zone 4 market areas; the fourth is for a Tennessee Zone 6 citygate or Dracut swing supply with a call option; and the last is for a second Tennessee Zone 6 citygate or Dracut swing supply with a call option. Each of these five RFPs for the 2021/22 peak period supply are consistent with the RFPs issued for the 2020/21 peak period with the addition of the second call option to coincide with the incremental $40,000 \mathrm{MMbtu} /$ day of capacity mentioned above.

## Q. Could you describe the RFP process in more detail?

A. Yes. The Company issued an RFP for a baseload Tennessee Zone 6 citygate supply priced at NYMEX plus a fixed basis as a hedge against basis price spikes. This RFP was issued in accordance with the Company's revised hedging plan, which was approved by the Commission in Order No. 25,691 in Docket No. DG 14-133. The Company received proposals for a delivered citygate supply and has selected a winning bidder.

The Company also issued an RFP for supply originating from Dawn, Ontario. The Company entered into an Asset Management Agreement ("AMA") transaction that will provide a firm baseload supply during the peak period with index-based pricing. The Company has selected a winning bidder.

For the Tennessee long-haul firm transportation from the U.S. Gulf Coast, the Company issued an RFP for an AMA transaction coupled with a delivered service during the peak period. The Company has selected a winning bidder.

Lastly, the Company issued two RFPs for a Tennessee Zone 6 citygate or Dracut supply with an option for the Company to call on the supply as needed to meet day-to-day increases in demand. The RFPs requested a six-month Dracut or delivered citygate supply with swing nomination provisions whereby it intends to release its Dracut capacity to the winning bidder as needed. The price for this supply is market area index based. The Company has selected a winning bidder.

## Q. Could you provide the status of the Company's storage refill plan?

A. Yes. During the 2021 off-peak period, the Company has been injecting supplies into its underground storage fields. The Company plans to have all storage fields, with the exception of its Tennessee FS-MA storage, full by November 1, 2021; the Tennessee FSMA field is targeted to be approximately 95 percent full by November 1, 2021. The approximate five percent unfilled portion of FS-MA storage provides a buffer which allows the Company operational flexibility to inject some of its supply into storage if
needed due to weather fluctuations during the month of November. By December 1, 2021, it is the Company's plan to have all of its storage fields full.

## Q. Would you describe the additional sources of gas supply available to the Company that do not require pipeline transportation capacity?

A. The Company has three additional sources of gas supply available. First, as described in the 2020/21 COG filing, the Company contracted with Constellation LNG, LLC for a combination liquid/vapor service that can be used to either refill its LNG storage tanks during the peak period and/or deliver incremental supply to its citygate for up to 7,000 MMBtu per day in total. This flexibility will allow the Company to either call on citygate delivered supply or use the liquid option to refill its LNG inventory. Although this contract will continue through the upcoming peak period, it will expire on March 31, 2022. In addition to the combination liquid/vapor service, the Company has contracted for dedicated LNG trucking in order to refill its LNG storage inventory. Since the Company's LNG storage capability is limited, having dedicated LNG trucks allows the Company to replenish inventory as it is used, provides supply security for its customers, and enables the Company to adhere to its seven-day storage inventory requirement established by Puc 506.03.

Second, the Company refilled its propane inventory including approximately 390,000 gallons of inventory at its Amherst storage facility.

Third, the Company has solicited bids for an LNG supply contract to be used as winter liquid refill only. This incremental liquid refill contract must also provide trucking of the

LNG for storage refill. By using the Constellation LNG vapor option along with a separate refill supply contract, the Company will be positioned to meet the demands of the seven-day storage inventory requirement. The Company has selected the winning bidders.

## Q. Please describe the supplemental gas supply facilities available to the Company.

A. The Company owns three LNG vaporization facilities in Concord, Manchester, and Tilton that have a combined design vaporization rate of approximately 22,800 MMBtu/day, but are limited operationally by the combined workable storage capacity of approximately 12,600 MMBtu. As described previously, the Company solicited bids for additional LNG refill and associated trucking in order to utilize more vaporization capacity from its LNG facilities. The Company's LNG facilities will be refilled with liquid natural gas from the previously mentioned Constellation combination liquid/vapor service and/or the incremental LNG refill supply.

Additionally, the Company owns four propane facilities in Amherst, Manchester, Nashua, and Tilton that have historically been designated a combined design vaporization capacity of approximately $34,600 \mathrm{MMBtu} /$ day and a combined workable storage capacity of approximately 122,590 MMBtu. (For more information on the propane facilities, please refer to Attachment DMG-1, which is a copy of the Company's response to CLF 1-20 in Docket No. DG 21-008 which discusses a propane study being performed by the Company to analyze and update the actual operational vaporization capacity of these facilities.)

The Company has allocated approximately 12,000 MMBtu of the Amherst propane storage capacity to its Keene Division, leaving approximately 110,700 MMBtu of combined workable storage capacity for Liberty. The Company's propane facilities were refilled during the summer of 2021 and they are ready for the 2021/22 peak period. The Company will seek to have arrangements in place for its propane trucking needs for the upcoming peak period.

Together, these LNG and propane facilities provide the Company and its customers with necessary system pressure support during peak days as well as a critical gas supply source to meet design day requirements. These facilities contribute to the Company's reliable, flexible, and least-cost resource portfolio.

## Q. Ms. Gilbertson, what was the source of the projected sendout requirements and costs used in this filing?

A. As in prior cost of gas filings, the Company used projected sendout requirements and costs from its internal budgets and forecasts.

## Q. Would you please describe the forecasted sendout requirements for the peak period of 2021/22?

A. Schedule 11A of the Company's filing shows the Company's forecasted sendout requirements for sales customers at $94,216,591$ therms over the period November 1, 2021, to April 30, 2022, under normal weather conditions, which is up from last year's forecasted volume of $90,922,460$ therms for the period November 1, 2020, to April 30, 2021. In comparison, the normalized actual sendout for firm sales customers for the

November 1, 2020, to April 30, 2021, period was 93, 155, 745 therms (Reconciliation Filing, Summary Page 5, 'Total Volume Weather Variance,' Column B).

Schedule 11B shows the Company's forecasted sendout requirements for sales customers of 104,530,752 therms over the period November 1, 2021, to April 30, 2022, under design weather conditions, which is up from last year's forecasted volume of $101,061,871$ therms for the period November 1, 2020, to April 30, 2021. For the current peak period forecast, design weather requirements are approximately 10 percent greater than normal sendout requirements for weather that is 10 percent colder than normal.

In Schedule 11C, the Company summarizes the normal and design year sendout requirements, the seasonally available contract quantities (inclusive of assigned and Company Managed capacity), and the utilization rates of its pipeline firm transportation and storage contracts.

Schedule 11D shows the Company's forecasted design day sendout for sales customers for the upcoming 2021/22 winter period of $1,283,926$ therms, which is up from last year's figure of $1,248,088$ therms.

## Q. Would you please describe the forecasted sendout requirements for the off-peak period of 2022 ?

A. Schedule 11A of the Company's filing shows the Company's forecasted sendout requirements of 22,950,820 therms over the period May 1 to October 31, 2022, under normal weather conditions, which is slightly higher than last year's forecasted volume of 22,065,798 therms over the period May 1 to October 31, 2021.

Schedule 11B shows the Company's forecasted sendout requirements of 22,928,033 therms over the period May 1 to October 31, 2022, under design weather conditions, which is higher than last year's forecasted volume of 22,175,995 therms over the period May 1 to October 31, 2021.

In Schedule 11C, the Company summarizes the normal and design off-peak sendout requirements, the seasonally available contract quantities (inclusive of assigned and Company Managed capacity), and the calculated utilization rates of its pipeline transportation and storage contracts based on the normal and design off-peak forecasts contained in Schedules 11A and 11B.

## Q. Why did the Company contract for an additional $\mathbf{4 0 , 0 0 0}$ of Tennessee capacity?

A. Over the past several years the need for additional gas resources to meet the everincreasing demand of Liberty's customers has continued to grow. The Company has presented various demand forecasts, resource requirement analyses, and waiver requests in many dockets over the years. This began with the request for approval of a Precedent Agreement ("PA") for $115,000 \mathrm{MMbtu} /$ day of capacity on the proposed Northeast Energy Direct ("NED") project in 2014 which was to provide additional capacity to Liberty. The Company contracted for capacity on the NED Project to meet its projected demand growth, and the Commission approved the PA. See Order No. 25,822 (Oct. 2, 2015). However, Tennessee ultimately cancelled NED.

Since the cancellation of the NED project in 2016, the Company has conducted a rigorous search and analysis of capacity options to increase the deliverability of firm gas
supplies and/or decrease the requirement of Puc 506.03, the On-Site Storage Requirement rules. As described above, beginning on November 1, 2017, the Company entered into an agreement with Engie/Constellation to supply 7,000 MMbtu/day of either firm vapor to the citygate or liquid natural gas to refill the Company's existing LNG facilities. That contract will expire on March 31, 2022. Although that additional capacity/supply was a much-needed supplement to the portfolio, from December 27, 2017 through January 2, 2018, the Company's service territory experienced a significant cold weather event which surpassed its historical consecutive seven-day cold snap. As a result, the Company needed to have more supplemental gas on hand to meet the increased demand attributable to the higher 7-day forecast as stipulated in Puc.506.03. In August 2019, the Company filed with the Commission a request to waive and modify the requirements of Puc 506.03. At that time, the Company knew it did not have (nor could have had) enough supplemental supply on hand for the upcoming peak season to meet the demands of the rule as written. The Commission approved the Company's request for a waiver and modifications of Puc 506.03 for three years. See January 5, 2018, secretarial letter in Docket No. DG 17-200. That waiver will expire in March of 2022.

With the expirations of both the Engie/Constellation agreement and the waiver of Puc 506.03 , the Company is again faced with imminent concerns for capacity and supply shortfall. If approved, the contract for $40,000 \mathrm{MMbtu} /$ day of incremental capacity with Tennessee will ensure that the Company will have sufficient resources on hand to meet near term design day requirements of its customers. (As mentioned above, please refer to Docket No. DG 21-008 for additional detail.)

## Q. Will the Company need the entire $\mathbf{4 0 , 0 0 0}$ MMbtu/day in the first year?

A. No, the Company will release any excess capacity in the market consistent with its current cost mitigation strategy designed to reduce costs to customers.
Q. Can you comment on what is causing the dramatic increase in forward looking natural gas prices as compared to 2020/2021 peak period?
A. As with all local distribution companies across the United States, and the Northeast in particular, the Company's purchase prices for its natural gas supplies are impacted by regional, national, and global forces. According to the most recent data, NYMEX natural gas futures continue to trade at their highest summer levels in seven years. Compared to last year, for example, NYMEX on average is currently trading at approximately $30 \%$ higher than this time last year. This is largely related to fears regarding national storage levels for the coming winter. Hot summer temperatures across the nation have stymied consistent, larger injections relative to the five-year average, with last year being particularly impacted. Additionally, demand for U.S. LNG exports to international markets are robust, which reduces supply availability to U.S. markets. The consensus is that until storage across the country returns to normal levels and LNG exports level off, the higher domestic prices are likely to persist.
Q. Please provide the results of the Company's basis hedging program for the winter of 2020/21.
A. For the winter of 2020/21 the Company hedged the Tennessee Zone 6 basis through the purchase of physical supply for its baseload requirements from Dracut for the months of

December, January, and February as provided for in Docket No. DG 14-133 and approved in Order Nisi No. 25,691. The result of this basis hedging program showed a cost of approximately $\$ 1,500,000$. Although the Company cannot predict whether the hedge program will result in a gain or loss each year, it does support the need for price stabilization against fluctuations in the market prices during peak period.
Q. Has the Company hedged the Tennessee Zone 6 basis for the winter 2021/22?
A. Yes, the Company conducted an RFP to solicit physical supply basis bids for the months of December, January, and February during the 2021/22 winter and has selected a supplier.
Q. Does this conclude your direct pre-filed testimony in this proceeding?
A. Yes, it does.

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# Liberty Utilities (EnergyNorth Natural Gas) Corp. d/b/a Liberty 

DG 21-008
Petition for Approval of a Firm Transportation Agreement with Tennessee Gas Pipeline Company, LLC

Conservation Law Foundation Data Requests - Set 1

Date Request Received: 4/9/21
Request No. CLF 1-20

Date of Response: 4/23/21
Respondent: William R. Killeen

## REQUEST:

Has the Company analyzed the costs and historic record of having propane facilities performing at their design or nameplate vaporization rates? Is there a record of them not performing as designed to help meet peak demands? Are there upgrades and investments in these facilities that can be made to help them perform to design and nameplate ratings? Have such upgrades been considered as options to help meet peak day demands? Please provide any workpapers and analyses with formulas intact.

## RESPONSE:

The Company's three propane production facilities directly connected to its distribution system are located in Manchester, Nashua, and Tilton. In total, they have a design, or nameplate, vaporization capacity of approximately $34,600 \mathrm{MMBtu} /$ day and a combined workable storage capacity of approximately 122,590 MMBtu. Historically, the facilities have never reached their nameplate vaporization capacity primarily due to the fact that there is not sufficient natural gas flowing by these propane facilities to provide a proper blending of a propane/air mix with natural gas. The historical peak sendout from the Nashua propane plant was 9,954 Dth which occurred on February 14, 2016. The historical peak sendout from the Manchester propane plant was 9,921 Dth which occurred on February 5, 2007. The historical peak sendout for the Tilton propane plant was 1,242 Dth (the Company does not have the date on which this occurred). While the combined total historical peak vaporization capacity of these facilities was 21,117 Dth, the peak vaporization capacity for each facility occurred on different days. The combined single day peak vaporization from these facilities was 18,869 Dth which occurred on February 5, 2007.

As to whether any upgrades or investments can be made to these propane facilities, the Company recently engaged with a process control engineer to analyze the current operating controls at Manchester and Nashua to see if upgrades would allow for increased vaporization capacity. The process control engineer will take into consideration the adverse impact that propane/air injection has on high efficiency equipment. As noted in prior dockets, the Company is very concerned with customer outages and complaints associated with propane production. Due to the low tolerance of high efficiency equipment to handle the particular characteristics of propane air, customer outages and complaints have been correlated directly to when the Company is utilizing

Page 1 of 2
its propane facilities. As recently as March 15, 2021, the Company received significant customer complaints when it had to utilize its propane facility in Manchester to meet increased demand due to much colder than forecast temperatures.

Given the increased installation of high efficiency equipment and the adverse impact that propane/air blending has on that equipment, it is highly unlikely that the operational capacity of the Company's existing propane facilities will reach, or exceed, historical levels. Rather, it is more likely that the operational capacity of the propane facilities will decrease over time as new high efficiency equipment is added by customers.

# STATE OF NEW HAMPSHIRE BEFORE THE PUBLIC UTILITIES COMMISSION 

Docket No. DG 21-XXX
Liberty Utilities (EnergyNorth Natural Gas) Corp. d/b/a Liberty
Winter 2021/2022 Cost of Gas
Summer 2022 Cost of Gas

## DIRECT TESTIMONY

OF
MARY E. CASEY

September 1, 2021

1 Liberty

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## I. INTRODUCTION

Q. Please state your name, job title, and job description.
A. My name is Mary E. Casey. I am the Senior Manager, Environment, for Liberty Utilities Service Corp. ("LUSC"). I am responsible for overseeing the management, investigation, and remediation of manufactured gas plant (MGP) sites for Liberty Utilities (EnergyNorth Natural Gas) Corp. d/b/a Liberty ("Liberty" or "the "Company"), as well as operational environmental compliance, including air and waste permitting, wetlands permitting, and protection and spill response.

## Q. Please describe your educational and professional background.

A. I hold a Bachelor of Science in Chemical Engineering from Polytechnic Institute of New York, and a Master of Science in Civil/Environmental Engineering from Polytechnic University. I have been employed by LUSC since July 3, 2012, managing the investigation and remediation of Liberty's MGP sites. Prior to my employment by LUSC, I held the position of Principal Environmental Engineer for National Grid and KeySpan Energy, with responsibility for operational environmental compliance.

## Q. What is the purpose of your testimony?

A. The purpose of my testimony is to discuss the status of Liberty's site investigation and remediation efforts at various MGP sites in New Hampshire, to briefly describe the MGP-related activities performed by the various contractors and consultants, to discuss the costs for which the Company is seeking rate recovery, and to describe the status of the Company's efforts to seek reimbursement for MGP-related liabilities from third
parties. My testimony is intended to update the information provided by the Company in prior cost of gas proceedings. The costs associated with these investigations and remediation efforts and certain of the amounts recovered from third parties are included in the schedules and other data prepared by Mr. Simek and Ms. McNamara as part of the Local Distribution Adjustment Charge ("LDAC") portion of the Company's cost of gas filing.

## II. STATUS OF INVESTIGATION AND REMEDIATION ACTIVITIES

Q. Please briefly describe the status of each of the Company's MGP sites.
A. Consistent with past practice, the description of the status of investigation and remediation efforts at each site, as well as the various efforts to recover the site investigation and remediation costs from third parties, are summarized in materials included in the Company's filing at Schedule 20.
Q. Please briefly describe the current status of the Company's remediation efforts at the Lower Liberty Hill site in Gilford and any significant events over the course of the past year at that site.
A. The project has been completed since December 2015. The site is stable, and the grass is mowed twice a year. The Notice of Activity and Use Restriction (AUR) was approved by New Hampshire Department of Environmental Services ("NHDES") and recorded at the Belknap Registry of Deeds in February 2017. The groundwater wells are monitored and sampled once a year per the Groundwater Management Permit that was obtained from NHDES in May 2017.

## Q. Please briefly describe the current status of the Company's remediation work at the Manchester MGP.

A. On-site activities in the past year were minimal due to COVID-19 access limitations. Some costs were incurred relative to handling MGP-impacted media that resulted from the repair of a sink hole in within the LNG tank area. Groundwater monitoring is ongoing twice a year pursuant to the Groundwater Management Permit for this site.

## Q. Please briefly describe the current status of the Company's remediation work at the Concord MGP.

A. The Company continues to move toward a remedy for the MGP-impacted "Concord Pond" site on the parcel known as Healy Park. In 2020, the City and the Company finalized an access agreement that gives Liberty access for the pre-design investigation field work, the construction of the remedy, and subsequent maintenance of the capped area after its completion. Pre-design field investigations commenced in 2021 to develop the final design of a wetland and subaqueous cap, per the Remedial Action Plan approved by NHDES. The construction of the remedy is planned to take place in late summer 2022.

In 2017, the Company received approval from NHDES on a near-bank sediment sampling program in the Merrimack River, or Monitored Natural Recovery (MNR). This program involves annual sediment sampling for contaminants and river bathymetry studies to monitor both the chemical and physical behavior of sediments that may have
been impacted by coal tar wastes. There will be five annual samplings, the fourth of which was conducted in October 2020.

As for the Gas Holder site, the City and the Company jointly prepared a report in 2019 that details various use options for the Gas Holder site on the east side of the highway, including costs for various scenarios ranging from cleaning and fortifying the holder structure for public entry to demolition of the structure. In response to Liberty's communication that the gas holder needed to be demolished, as the condition of the structure raises significant safety concerns, the Concord City Council established a working group in 2020, comprised of representatives of the City Council, City Staff, Liberty, and the New Hampshire Preservation Alliance ("NHPA"), and charged with developing a plan and assigning responsibilities for stabilization and preservation of the holder house structure.

The working group discussions resulted in a plan for the NHPA to raise funds to stabilize the holder house and to manage the relevant construction, and for Liberty to seek Commission approval to contribute up to the estimated costs of demolition and remediation beneath the holder house, as the least cost option for customers. The City, the NHPA, and Liberty met with Commission Staff in February 2021 and obtained Staff's support for the plan, provided Liberty can demonstrate that the Company's contribution toward the stabilization of the holder house is less than the estimated costs of demolition and remediation that would otherwise have been incurred.

In April 2021, the City, the NHPA, and Liberty signed an MOU documenting the above understanding as the parties worked toward a formal agreement. As of the date of this testimony, the parties are near completion of a formal Emergency Stabilization License Agreement to govern the repairs to the holder house. The NHPA has substantially completed the engineering for the stabilization work and has obtained a contractor to complete the work before the end of 2021. Liberty has substantially completed the estimate to demolish the holder house and remedy any contamination, which estimate will serve as the cap of Liberty's contribution toward stabilization. Liberty is not prepared to seek recovery of the costs contributed to the stabilization of the holder house at this time because the work has not yet been performed and will likely not be complete by the time of a hearing in this docket. Liberty expects that it will seek recovery of those costs in next year's cost of gas/LDAC filing. Liberty will provide an update of this project at hearing.

## Q. Please briefly describe the current status of the Company's remediation work at the Nashua MGP site.

A. In May 2019, the NHDES accepted details of a cap design for the central portion of the property, and construction was planned for 2020, in conjunction with a capital paving project for this property. However, this cap and pave project has been moved to the 2021 construction season due to the COVID-19 pandemic. The Company is presently working on obtaining State and Local permitting for this project, and construction is targeted for late summer 2021.

## Q. What other MGP investigation and remediation activity has the Company

 undertaken in the last year?A. No other MGP investigation and remediation activity has occurred in the last year.
III. STATUS OF INSURANCE COVERAGE LITIGATION
Q. Have there been any recent significant developments in the Company's efforts to seek contribution from its insurance carriers in the past year?
A. No. Insurance recovery efforts are complete with respect to all the Company's former MGP sites.
Q. What environmental remediation efforts do you anticipate for the remainder of 2021 and in 2022?
A. At the Manchester MGP site, the Company will continue remediation of localized areas of contamination on-site as well as working on the storm drain improvement for a deteriorated drainage pipe along the western boundary of the property. At the Concord MGP site, as described above, Liberty is working with other parties to stabilize the gas holder house to preserve its function as a cap over its footprint; Liberty will continue environmental site monitoring. For the Concord Pond site, the Company will continue to develop the final design of a wetland and subaqueous cap, with the construction of the remedy expected to occur in late summer 2022. The monitoring of near bank sediments will continue in October 2021 per the NHDES-approved Monitored Natural Recovery plan. At the Nashua MGP site, the Company is targeting later in 2021 for capping and paving to commence, now that approval of the cap design has been received. All sites are
also now in the monitoring phase, so groundwater monitoring will occur at all of them under their respective Groundwater Management Permits.
Q. Does this conclude your direct testimony?
A. Yes, it does.

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| Issued: | October $x \times, 2020$ | October xx,2021 |  | Issued by: |
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| Issued: | October $x x, 2020$ | October xx, 2021 |
| :--- | :--- | :--- |
| Effective: | November 1,2020 | November 1, 2021 |


| Issued by: |  |
| :--- | :--- |
| Neil Proudman <br> President |  |

[^58]| Col 1 | Col 2 | Col 3 |  | Col 2 | Col 3 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Anticipated Direct Cost of Gas | \$ 47,150,454 |  | \$ 7 | $\begin{aligned} & 74,822,730 \\ & 87,443,741 \end{aligned}$ |  |  |
| Pro ected Prorated Sales 110120-43021-110121-043022 | -88,213,529 |  |  |  | \$ 0.8557 | per therm |
| Direct Cost of Gas Rate |  | \$ 0.5345 |  |  |  |  |
| Demand Cost of Gas Rate | \$ 12,978,688 | \$ 0.1471 | \$ | 13,859,546 | \$ 0.1585 |  |
| Commodity Cost of Gas Rate | -33,157,366 | \$ $\quad 0.3759$ | \$ | 60,820,831 | \$ 0.6955 |  |
| Ad ustment Cost of Gas Rate | 1,014,399 | \$ $\quad 0.0115$ | \$ | 142,353 | \$ 0.0016 |  |
| Total Direct Cost of Gas Rate | \$ 47,150,454 | \$ 0.5345 | \$ | 74,822,730 | \$ 0.8557 |  |
| Total Anticipated Indirect Cost of Gas | \$ 2,222,909 |  | \$ | 4,360,293 |  |  |
| Pro ected Prorated Sales 110120-43021-110121-043022 | -88,213,529 |  |  | 87,443,741 |  |  |
| Indirect Cost of Gas |  | \$ 0.0252 |  |  | \$ 0.0499 | per therm |
| TOTAL PERIOD A ERAGE COST OF GAS EFFECTI E 11/01/20-11/01/21 |  | -0.5597 |  |  | 0.905 |  |
| Calculation of FPO |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| PO Risk Premium |  | \$ 0.0200 |  |  | \$ 0.0200 |  |
| TOTAL PERIOD FI ED PRICE OPTION COST OF GAS RATE EFFECTI E 11/01/20-11/01/21 |  | - 0.5797 |  |  | 0.925 |  |
| RESIDENTIAL COST OF GAS RATE - E CLUDING GAP - 11/01/2020-11/1/2021 | Itherm | - 0.5797 /therm |  |  | 0.925 |  |
| Total Anticipated Direct C ost of Gas | \$ 47, 150,454 |  | \$ | 74,822,730 |  |  |
| Pro ected Prorated Sales 110120-43021-110121-043022 | -88,213,529 |  |  | 87,443,741 |  |  |
| Direct Cost of Gas Rate |  | \$ 0.5345 |  |  | \$ 0.8557 | per therm |
| Demand Cost of Gas Rate | \$ 12,978,688 | \$ 0.1471 | \$ | 13,859,546 | \$ 0.1585 |  |
| Commodity Cost of Gas Rate | -33,157,366 | \$ 0.3759 | \$ | 60,820,831 | \$ 0.6955 |  |
| Ad ustment Cost of Gas Rate | 1,014,399 | \$ $\quad 0.0115$ | \$ | 142,353 | \$ 0.0016 |  |
| Total Direct Cost of Gas Rate | - 47,150,454 | \$ 0.5345 | \$ | 74,822,730 | \$ 0.8557 |  |
| Total Anticipated Indirect Cost of G as | \$ 2,222,909 |  | \$ | 4,360,293 |  |  |
| Pro ected Prorated Sales $110120.43021-110121-043022$ | -88,213,529 |  |  | 87,443,741 |  |  |
| Indirect Cost of Gas |  | \$ 0.0252 |  |  | \$ 0.0499 | per therm |
| TOTAL PERIOD A ERAGE COST OF GAS EFFECTI E 11/01/20-11/01/21 |  | 0.5597 |  |  | 0.905 |  |
| Calculation of FPO |  |  |  |  |  |  |
| TOTAL PERIOD A ERAGE COST OF GAS EFFECTI E-1101/20-11/01/21 |  | - 0.3078 |  |  | 0.4981 |  |
| PO Risk Premium |  | \$ 0.0110 |  |  | \$ 0.0110 |  |
| TOTAL PERIOD FI ED PRICE OPTION COST OF GAS RATE EFFECTI E 11/01/20-11/01/21 |  | - 0.3188 |  |  | 0.5091 |  |
| RESIDENTIAL COST OF GAS RATE - GAP - 11/01/2020-11/1/2021 | Itherm | 0.3188 | Ither |  | 0.5091 |  |


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|  |  |  |  |
| Effective: | November 1,2020 Proudman | November 1,2021 | President |




NHPUC NO. 11-GAS
LIBERTY UTILITIES

| Anticipated Cost of Gas <br> PERIOD CO ERED INTER PERIOD NO EMBER 12021 THROUGH APRIL 302022 PRIOR PERIOD CO ERED INTER PERIOD NO EMBER 12020 THROUGH APRIL $30-2021$ REFER TO TE TON IN SECTION 17 COST OF GAS CLAUSE |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Col 1 | COL 2 | Col3 |  | Col 2 |  |  |
| ANTICIPATED DIRECT COST OF GAS |  |  |  |  |  |  |
| Purchased Gas |  |  |  |  |  |  |
| Demand Costs: | \$ 12,022,922 |  | \$ | 12,887,000 |  |  |
| Supply Costs: | 28,279,842 |  |  | 72,351,034 |  |  |
| Storage Gas |  |  |  |  |  |  |
| Demand, Capacity: | \$ 955,766 |  | \$ | 981,898 |  |  |
| Commodity Costs: | 3,285,987 |  |  | 6,130,435 |  |  |
| Produced Gas | 1,591,538 |  |  | 2,299,384 |  |  |
| Hedged Contract Saving /Loss |  |  |  |  |  |  |
| Hedge Underground Storage Contract Saving /Loss |  |  |  | - |  |  |
| Unad usted Anticipated Cost of Gas |  | 46,136,054 |  |  | \$ | 94,649,751 |
| Ad ustments |  |  |  |  |  |  |
| Prior Period Over Under Recovery as of 050121 | \$ 2,227,421 |  | \$ | 1,431,639 |  |  |
| Interest | - 74,791 |  |  | 44,085 |  |  |
| uel Inventory Revenue Re uirement | -441,037 |  |  | 335,667 |  |  |
| roker Revenues | 32,725- |  |  | 3,600 |  |  |
| Refunds from Suppliers uel inancing | $\longrightarrow$ |  |  | - |  |  |
| Transportation CGA Revenues | 4,543 |  |  | 6,938 |  |  |
| Interruptible Sales Margin |  |  |  | - |  |  |
| Capacity Release and Off System Sales Margins | 1,736,581 |  |  | 1,676,512 |  |  |
| Hedging Costs ixed Price Option Administrative Costs | $45,000$ |  |  | $36,800$ |  |  |
| Total Ad ustments |  | 1,014,399 |  |  |  | 161,141 |
| Total Anticipated Direct Cost of Gas |  | -47,150,454 |  |  | \$ | 94,810,891 |
| Anticipated Indirect Cost of Gas or ing Capital |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| Total Unad usted Anticipated Cost of Gas 1101 21-043022 | \$ 46,136,054 |  | \$ | 94,649,751 |  |  |
| Working Capital Rate: ead ag Days 365 | 0.0391 |  |  | 0.0705 |  |  |
| Prime Rate | 3.25 |  |  | 3.25 |  |  |
| Working Capital Percentage | 0.127 |  |  | 0.229 |  |  |
| Working Capital | \$ 58,634 |  | \$ | 216,761 |  |  |
| Plus: Working Capital Reconciliation Acct 142.20 | 66,837 |  |  | 14,859 |  |  |
| Total Working Capital Allowance | - | 8,203 |  |  |  | 201,902 |
| Bad De t |  |  |  |  |  |  |
| Total Unad usted Anticipated Cost of Gas 110121 -04 3022 ess: Refunds | \$ 46,136,054 |  | \$ | 94,649,751 |  |  |
| Plus: Total Working Capital | 8.203 |  |  | 201,902 |  |  |
| Plus: Prior Period Over Under Recovery | 2,227,421 |  |  | 1,431,639 |  |  |
| Subtotal | \$ 48,355,272 |  | \$ | 96,283,291 |  |  |
| ad Debt Percentage | $\underline{1.11}$ |  |  | 0.70 |  |  |
| ad Debt Allowance | 536,744 |  | \$ | 673,983 |  |  |
| Plus: ad Debt Reconciliation Acct 175.52 | 296,628 |  |  | 223,340 |  |  |
| Total ad Debt Allowance | - \$ | 240,116 |  |  | \$ | 450,643 |
| Production and Storage Capacity |  | 1,980,428 |  |  | \$ | 3,685,458 |
| Miscellaneous Overhead 1101 21-043022 | \$ 13,170 |  | \$ | - |  |  |
| Times Winter Sales | -89,365 |  |  | 91,677 |  |  |
| Divided by Total Sales | 111,369 |  |  | 115,043 |  |  |
| Miscellaneous Overhead |  | 10,568 |  |  |  | - |
| Total Anticipated Indirect Cost of Gas |  | 2,222,909 |  |  | \$ | 4,338,002 |
| Total Cost of Gas |  | 49,373,363 |  |  | \$ | 99,148,894 |


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| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Neil Proudman |
|  |  |  | Title: | President |
| Effective: | November 1,2020 | November 1, 2021 |  |  |


| II. RATE SCHEDULES <br> Calculation of Firm Transportation Cost of Gas Rate <br> PERIOD CO ERED INTER PERIOD NO EMBER 12021 THROUGH APRIL 302022 PRIOR PERIOD CO ERED INTER PERIOD NO EMBER 12020 THROUGH APRIL 302021 Refer to te $t$ in Section1 Firm Transportation Cost of Gas Clause |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Col 1 | Colz |  | Col3 | Col4 | Col 2 |  |  | Col 3 |  | Col 4 |
| anticipated costo supp ementa gas supp ies: |  |  |  |  |  |  |  |  |  |  |
| propane | \$ 568,511 |  |  |  | \$ 920,459 |  |  |  |  |  |
| NG | \$ 1,023,026 |  |  |  | 1,378,925 |  |  |  |  |  |
| TOTA ANTICIPATED COSTO SUPP EMENTA GAS SUPP IES | 1,591,538 |  |  |  | 2,299,384 |  |  |  |  |  |
| ESTIMATED PERCENTAGE USED OR PRESSURE SUPPORT PURPOSES ESTIMATED COSTO I UIDS USED OR PRESSURE SUPPORT PURPOSES | $\begin{array}{rr} \hline & 8.7 \\ \hline & 138,464 \\ \hline \hline \end{array}$ |  |  |  | $\begin{array}{r}  \\ \$ \quad 200,046 \\ \hline \hline \end{array}$ |  |  |  |  |  |
| Pro ected irm throughput therms : |  |  |  |  |  |  |  |  |  |  |
| IRM SA ES | -89,364,968 |  | 67.8 - |  | 91,676,680 |  |  | 68.3 |  |  |
| IRM TRANSPORTATIONSU ECT TO TCG | -42,456,275 |  | 32.2 |  | 42,583,790 |  |  | 31.7 |  |  |
| tota irm throughput su ect to costo gas charge | 131,821,243 |  | 100.0 |  | 134,260,470 |  |  | 100.0 |  |  |
| transportation share O Supp ementa gas supp ies | 32.2 | * | 138,464 | \$ 44,596 | 31.7 | $x$ | \$ | 200,046 | \$ | 63,449 |
| Prior o er or under co ection |  |  |  | 40,053 |  |  |  |  |  | 56,511 |
| NET AMOUNT TO CO ECT ROM RETURNED TO TRANSPORTATION CUSTOMERS |  |  |  | \$ 4,543 |  |  |  |  | \$ | 6,938 |
| Pro ected irm transportation throughput |  |  |  | 42,456,275 |  |  |  |  |  | 42,583,790 |
| IRM TRANSPORTATION COST O GAS |  |  |  | \$ 0.0001 |  |  |  |  | \$ | 0.0002 |

Issued: October $x x, 2020$ October $x x, 2021$
Effective: November 1,2020 November 1, 2021


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Environmental Surcharge - Manufactured Gas Plants

## Manufactured Gas Plants

Re uired Annual Environmental Increase
Second one-third of prior period under recoveries through une 2019
uly 2020 - une 2021 recovery difference between actual and estimate

Environmental Subtotal
Overall Annual Net Increase to Rates

Estimated weather normalized firm therms billed for the twelve months ended 10312022 - sales and transportation

Surcharge per therm

|  | 179,574,679 | 182,829,872 therms |
| :---: | :---: | :---: |
| \$ | 0.0197 | \$0.0155 per therm |
| \$ | 0.0197 | \$0.0155 |

Total Environmental Surcharge

| Issued: | October $\mathrm{Xx}, 2020$ | October xx, 2021 | Issued by: |
| :--- | :--- | :--- | :--- |
| Effective: November 1, 2020 | November 1, 2021 | Title: | President |


| NHPUC NO. 11 - GAS LIBERTY UTILITIES |  |  |
| :---: | :---: | :---: |
|  | iberty Utilities Energy North Natural Gas Corp. dba iberty ocal Distribution Ad ustment Charge DAC decrease due to Rate Case Expense and Recoupment or DAC effective November 1, 2021 - October 31, 2022 or DAC effective November 1, 2020-October 31, 2021 |  |
| 1 | Rate Case Expense Remaining from Docket No. DG 17-048 | \$87,069 |
| $z$ | Recoupment Remaining from Docket No. DG 17-048 | \$0 |
| 3 | Jully 1,2020 | \$87,069 |
| 4 | Plus Estimated Interest from July 2020 through Octaber 2020 | \$745 |
| 5 | Ahinus Estimated Recoveries from July 2020 throughoctere 2020 | \$43,733 |
| 6 | Fotal Estimated Remaining Recovery As of November 1, 2020 | \$44,081 |
| 7 | Estimated November 2019-October 2020 Interest | \$538 |
| 8 | Fotal Remaining Recovery | \$44,619 |
| 9 | Estimated November 2020-October 2021 Sales (therms) | 179,574,679 |
| 10 | RCE \& Recoupment rate per therm November 2020-October 2021 | \$0.0002 |
| 1 | Rate Case Exepense |  |
| 2 | Prior Period Balance | \$11,949 |
| 3 | Expenses thru une 30,2021 | \$785,177 |
| 4 | alance at une 30, 2021 | \$773,228 |
| 5 | ess: Accrual alance | \$26,000 |
| 6 | Ad usted Rate Case Expense | \$747,228 |
| 7 | Recoupment |  |
| 8 |  |  |
| 9 | Distribution Recoupment from Docket No. DG 20-105 | \$568,780 |
| 10 | Indirect Costs Recoupment from Docket No. DG 20-105 | \$1,900,000 |
| 11 | Total Recoupment | \$1,331,220 |
| 12 |  |  |
| 13 | uly 1, 2021 alance | \$2,078,448 |
| 14 |  |  |
| 16 ( 16 |  |  |
|  |  |  |  |  |
| 17 | Plus Estimated Interest from uly 2021 through October 2021 | \$19,820 |
| 18 (1) |  |  |
| 19 | Minus Estimated Recoveries from uly 2021 through October 2021 | \$7,864 |
| 20 |  |  |
| 21 | Total Estimated Remaining Recovery As of November 1, 2021 | \$2,187,779 |
| 22 |  |  |
| 23 | Estimated November 2021 - October 2022 Interest | \$26,727 |
| 24 ( |  |  |
| 25 | Total Remaining Recovery | \$2,214,505 |
| 26 |  |  |
| 27 | Estimated November 2021-October 2022 Sales therms | \$182,829,872 |
| 28 |  |  |
| 29 | RCE Recoupment rate per therm November 2021-October 2022 | \$0.0121 |


| Issued: | October $x x, 2020-$ October $x x, 2021$ | Issued by: |
| :--- | :--- | :--- |
|  | Neffective: Proudman |  |
| November 1,2020-November 1,2021 | Title: |  |

Issued in compliance with NHPUC Order No. xx, xxx dated xxxx xx, 2021 in Docket DG 21-xxx.
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| Energy Efficiency Charge | \$ 0.0441 |  | \$ | 0.0408 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Demand Side Management Charge | \$ |  | \$ | - |  |  |  |  |  |  |
| Conservation Charge CCx |  | \$ 0.0441 |  |  | \$ | 0.0408 | \$ 0.0426 | \$ | 0.0408 |  |
| Relief Holder and pond at Gas Street, Concord, NH | \$ |  | \$ | - |  |  |  |  |  |  |
| Manufactured Gas Plants | \$ 0.0197 |  | \$ | 0.0155 |  |  |  |  |  |  |
| Environmental Surcharge ES |  | \$ 0.0197 |  |  | \$ | 0.0155 | \$ 0.0153 | \$ | 0.0155 |  |
| Revenue Decoupling Ad ustment actor RDA |  | \$ 0.0206 |  |  | \$ | 0.0039 | \$ 0.0241 | \$ | 0.0039 | \$ 0.0213 |
| Energy Efficiency Resource Standard ost Revenue Mechanism |  | \$ |  |  | \$ | - | \$ 0.0001 | \$ | - |  |
| Rate Case Expense actor RCE |  | \$ 0.0002 |  |  | \$ | 0.0121 | \$ 0.0017 | \$ | 0.0121 |  |
| Gas Assistance Program GAP |  | \$ 0.0121 |  |  | \$ | 0.0156 | \$ 0.0123 | \$ | 0.0156 |  |
| LDAC |  | $-0.0555$ |  |  |  | 0.0878 | 0.0478 |  | 0.0878 | per therm |

Commercial/Industrial Medium Annual Use Rates - G-42 G-52 G-45 G-5
Energy Efficiency Charge
Demand Side Management Charge
Conservation Charge CCx

Manufactured Gas Plants
Environmental Surcharge ES
Revenue Decoupling Ad ustment actor RDA
Energy Efficiency Resource Standard ost Revenue Mechanism
Rate Case Expense actor RCE
Gas Assistance Program GAP
LDAC


| Energy Efficiency Charge | \$ 0.0441 |  | \$ | 0.0408 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Demand Side Management Charge | \$ |  | \$ | - |  |  |  |  |  |  |
| Conservation Charge CCx |  | \$ 0.0441 |  |  | \$ | 0.0408 | \$ 0.0426 | \$ | 0.0408 |  |
| Relief Holder and pond at Gas Street, Concord, NH | \$ |  | \$ | - |  |  |  |  |  |  |
| Manufactured Gas Plants | \$ 0.0197 |  | \$ | 0.0155 |  |  |  |  |  |  |
| Environmental Surcharge ES |  | \$ 0.0197 |  |  | \$ | 0.0155 | \$ 0.0153 | \$ | 0.0155 |  |
| Revenue Decoupling Ad ustment actor RDA |  | \$ 0.0206 |  |  | \$ | 0.0039 | \$ 0.0241 | \$ | 0.0039 | \$ 0.0213 |
| Energy Efficiency Resource Standard ost Revenue Mechanism |  | \$ |  |  | \$ | - | \$ 0.0001 | \$ | - |  |
| Rate Case Expense actor RCE |  | \$ 0.0002 |  |  | \$ | 0.0121 | \$ 0.0017 | \$ | 0.0121 |  |
| Gas Assistance Program GAP |  | \$ 0.0121 |  |  | \$ | 0.0156 | \$ 0.0123 | \$ | 0.0156 |  |
| LDAC |  | 0.0555 |  |  |  | 0.0878 | 0.0478 |  | 0.0878 | per therm |

Issued by:
Title:

## III DELIVERY TERMS AND CONDITIONS

NHPUC NO. 11-GAS
LIBERTY UTILITIES

Proposed Second Revised Page 153
Superseding Proposed First Revised Page 153

2 ATTACHMENTB
Schedule of Administrative $F$ ees and $C$ harges

| 1. | Supplier B alancing Charge: |  | \$ 0.12 | \$ | 0.18 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 11. | Capacity M itigation Fee |  | 15\% | $15 \%$ of the Proceeds from the $M$ arketing of Capacity for Mitigation. |  |  |
| III | Peaking Demand Charge |  | \$ 17.32 | \$ | 54.72 |  |
| 1 | Company Allowance Calculation (per Sch |  |  |  |  |  |
|  |  |  | 169,030,868 |  | 165,859,380 | Total Sendout - Therms ul-2020-un-2021 Total Sendout - Therms ul-2019 - un-2020 |
|  |  |  | 166,311,578 |  | 163,831,092 | Total Throughput-Therms ul-2020-un-2021 |
|  |  |  |  |  |  | Fotal Throughput. Therms u-2019 - un-2020 |
|  |  |  | -2,719,290 |  | 2,028,288 | ariance Sendout-Throughput |
|  | ce Percentage 2021-22 | 2020-21 | 1.6 |  | 1.2 | ariance Total Sendout |


| Issued: | October $x x, 2020$ | October xx,2021 |
| :--- | :--- | :--- |$\quad$ Issued by: |  | Neil Proudman |
| :--- | :--- |
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Issued in compliance with NHPUC Order No. 26,419 dated October 31, 2020 in Docket DG 20-141

ATTACHMENT C

## CAPACITY ALLOCATORS

| Rate Class |  | Pipeline | Storage | Pea ing | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| G-41 | ow Annual High Winter Use | $\begin{aligned} & 4.1 \\ & 69.1 \end{aligned}$ | $\begin{aligned} & \hline 17.1 \\ & 16.8 \end{aligned}$ | $\begin{aligned} & \hline 3.8 \\ & 14.1 \\ & \hline \end{aligned}$ | 100.0 |
| G-51 | ow Annual ow Winter Use | $\begin{aligned} & \hline 59.3- \\ & 76.2 \end{aligned}$ | $\begin{aligned} & \hline 12.9 \\ & 12.9 \end{aligned}$ | $\begin{aligned} & \hline 27.9- \\ & 10.9 \end{aligned}$ | 100.0 |
| G-42 | Medium Annual High Winter | $\begin{aligned} & 4.1 \\ & 69.1 \end{aligned}$ | $\begin{aligned} & \hline 17.1 \\ & 16.8 \\ & \hline \end{aligned}$ | $\begin{aligned} & \hline 3.8- \\ & 14.1 \\ & \hline \end{aligned}$ | 100.0 |
| G-52 | High Annual ow Winter Use | $\begin{aligned} & \hline 59.3 \\ & 76.2 \end{aligned}$ | $\begin{aligned} & \hline 12.9 \\ & 12.9 \end{aligned}$ | $\begin{aligned} & \hline 27.9 \\ & 10.9 \end{aligned}$ | 100.0 |
| G-43 | High Annual High Winter | $\begin{aligned} & 4.1 \\ & 69.1 \end{aligned}$ | $\begin{aligned} & \hline 17.1 \\ & 16.8 \\ & \hline \end{aligned}$ | $\begin{aligned} & \hline 3.8 \\ & 14.1 \\ & \hline \end{aligned}$ | 100.0 |
| G-53 | High Annual oad actor 90 | $\begin{aligned} & \hline 59.3 \\ & 76.2 \\ & \hline \end{aligned}$ | $\begin{aligned} & \hline 12.9 \\ & 12.9 \end{aligned}$ | $\begin{aligned} & \hline 27.9 \\ & 10.9 \end{aligned}$ | 100.0 |
| G-54 | High Annual oad actor 90 | $\begin{aligned} & \hline 59.3 \\ & 76.2 \\ & \hline \end{aligned}$ | $\begin{aligned} & \hline 12.9 \\ & 12.9 \\ & \hline \end{aligned}$ | $\begin{aligned} & \hline 27.9 \\ & 10.9 \\ & \hline \end{aligned}$ | 100.0 |


| Issued: | October $x x, 2020$ | October $x x, 2021$ | Issued by: |
| :--- | :--- | :--- | :--- |
| Effective: November 1,2020 | November 1,2021 | Title: |  |

## Li erty Utilities EnergyNorth Natural Gas Corp. <br> d/ la Li erty <br> Pea 2021-2022 inter Cost of Gas Filing

| Ta | Title | Description |
| :---: | :---: | :---: |
| Summary | Summary | Summary |
| 1 | Schedule 1 | Summary of Supply and Demand orecast |
| 2 | Schedule 2 | Contracts Ranked on a per Unit Cost asis |
| 3 | Schedule 3 | COG Over Under Cumulative Recovery alances and Interest Calculation |
| 4 | Schedule 4 | Ad ustments to Gas Costs |
| 5 | Schedule 5A | Demand Costs |
|  | Schedule 5 | Demand olumes |
|  | Schedule 5C | Demand Rates |
|  | Schedule 5D | Pipeline Tariff Sheets |
| 6 | Schedule 6 | Supply and Commodity Costs, olumes and Rates |
| 7 | Schedule 7 | $N$ ME utures Henry Hub |
| 8 | Schedule 8, Page 1 | Annual ill Comparisons, Nov 19-Apr 20 vs Nov 20-Apr 21 - Residential Heating Rate R-3 |
|  | Schedule 8, Page 2 | Annual ill Comparisons, Nov 19-Apr 20 vs Nov 20 - Apr 21 - Commercial Rate G-41 |
|  | Schedule 8, Page 3 | Annual ill Comparisons, Nov 19-Apr 20 vs Nov 20-Apr 21 - Commercial Rate G-42 |
|  | Schedule 8, Page 4 | Annual ill Comparisons, Nov 19-Apr 20 vs Nov 20-Apr 21 - Commercial Rate G-52 |
|  | Schedule 8, Page 5 | Residential Heating |
| 9 | Schedule 9 | ariance Analysis of the Components of the Winter 2020-2021 Actual Results vs Proposed Winter 2021-2022 Cost of Gas Rate |
| 10 |  | Capacity Assignment Calculations 2020-2021 Derivation of Class Assignments and Weightings |
|  | Schedule 10A Page 3 Schedule 10 | Correction actor Calculation irm and Transportation Sales |
| 11 | Schedule 11A | Normal and Design ear olumes Normal ear |
|  | Schedule 11 | Normal and Design ear olumes Design ear |
|  | Schedule 11C | Capacity Utilization |
|  | Schedule 11D | orecast of Upcoming Winter Period Design Day Report |
| 12 | Schedule 12, Page 1 | Transportation Available for Pipeline Supply and Storage |
|  | Schedule 12, Page 2 | Agreements for Gas Supply and Transportation |
| 13 | Schedule 13 | oad Migration rom Sales to Transportation in the C I High and ow Winter Use Classes |
| 14 | Schedule 14 | Delivered Costs of Winter Supplies to Pipeline Delivered Supplies from the Prior ear |
| 15 | Schedule 15 | uly and August Consumption of C I High and ow Winter Classes as a Percentage of Their Annual Consumption |
| 16 | Schedule 16 | Storage Inventory, Undergound, PG and NG including Calculation of Money Pool Interest Costs Associated with Natural Gas |
| 17 | Schedule 17 | orecast of irm Transportation olumes and Cost of Gas Revenues |
| 18 | Schedule 18 | Winter 2018-2019 Cost of Gas Reconciliation is no longer included in this filing |
| 19 | Schedule 19 | ocal Distribution Ad ustment Charge Calculation |
| 20 | Schedule 20 | Environmental Surcharge |
| 21 | Schedule 21 | Supplier alancing Charge and Peaking Demand Charge Calculations |
| 22 | Schedule 22 | Capacity Allocators Calculation |
| 23 | Schedule 23 | ixed Price Option PO Historical Summary |
| 24 | Schedule 24 | Short-Term Debt imitations |
| 25 | Schedule 25 | Company Allowance and ost and Unaccounted or Gas AU Calculation |
| 26 | Schedule 26 | uel Inventory Revenue Re uirement |


| 1 Li erty Utilities EnergyNorth Natural Gas Corp. |  |  |  |
| :---: | :---: | :---: | :---: |
| 2 d/ la Li erty |  |  |  |
| 3 Pea 2021-2022 inter Cost of Gas Filing |  |  |  |
| 4 Summary |  |  |  |
| 5 |  |  | P 21-22 |
| 6 | Reference |  | Nov-Apr |
| 7 a | b |  | - |
| 8 |  |  |  |
| 9 Anticipated Direct Cost of Gas |  |  |  |
| 10 Purchased Gas: |  |  |  |
| 11 Demand Costs: | Sch. 5A, col k, In 46 | \$ | 12,887,000 |
| 12 Supply Costs | Sch. 6, col i, ln 47 |  | 72,351,034 |
| 13 |  |  |  |
| 14 Storage Gas: |  |  |  |
| 15 Demand, Capacity: | Sch. 5A, col k, In 61 | \$ | 981,898 |
| 16 Commodity Costs: | Sch. 6, col i, In 50 |  | 6,130,435 |
| 17 |  |  |  |
| 18 Produced Gas: | Sch. 6, col i, In 56 | \$ | 2,299,384 |
| 19 2, 20,384 |  |  |  |
| 20 Hedge Contract Savings oss | Sch. 7, col i, In 34 | \$ | - |
| 21 Hedge Underground Storage Contract Savings | oss Sch. 16, col e, In 172 | \$ | - |
| 22 退 |  |  |  |
| 23 Total Unad usted Cost of Gas |  | \$ | 94,649,751 |
| 24 |  |  |  |
| 25 Ad ustments |  |  |  |
| 26 |  |  |  |
| 27 Prior Period Over Under Recovery | Sch. 3, col c $\ln 28$ | \$ | 1,431,639 |
| 28 Interest 0501-20-43021 | Sch. 3, col In 189 |  | 44,085 |
| 29 uel Inventory Revenue Re | Sch. 26, col b In 8 |  | 335,667 |
| 30 Refunds from Suppliers | Sch. 4, In 26 col c |  | - |
| 31 roker Revenues | Sch. 4, In 26 col d |  | 3,600 |
| 32 uel inancing | Sch. 4, In 26 col e |  | - |
| 33 Transportation CGA Revenues | Sch. 4, In 26 col f |  | 6,938 |
| 34 Interruptible Sales Margin | Sch. 4, In 26 col g |  | - |
| 35 Capacity Release and Off System Sales Margins | Sch. 4, In 26 col h col i |  | 1,676,512 |
| 36 Hedging Costs | Sch. 4, In 26 col |  | - |
| 37 ixed Price Option Administrative Costs | Sch. 4, In 26 col k |  | 36,800 |
| 38 |  |  |  |
| 39 Total Ad ustments |  | \$ | 161,141 |
| 40 |  |  |  |
| 41 Total Anticipated Direct Costs | Ins 23 39 | \$ | 94,810,891 |
| 42 |  |  |  |
| 4344Anticipated Indirect Cost of Gas |  |  |  |
|  |  |  |  |
| 45 Total Unad usted Anticipated Cost of Gas | n 23 | \$ | 94,649,751 |
| 46 ead ag Days 365 | DG 20-105, 25.72365 |  | 0.0705 |
| 47 Prime Rate |  |  | 3.25 |
| 48 Working Capital Percentage | per GTC $18 \mathrm{f}, \ln 47 \mathrm{ln} 48$ |  | 0.229 |
| $49 \quad$ Working Capital | In 45 In 48 |  | 216,761 |
| 50 Plus: Working Capital Reconciliation | Sch. 3, col c, In 94 |  | 14,859 |
| 51 |  |  |  |
| 52 Total or ing Capital Allo ance | Ins 4950 | \$ | 201,902 |
| 53 |  |  |  |
| 54 Bad De t |  |  |  |
| 55 Total Unad usted Anticipated Cost of Gas | In 23 | \$ | 94,649,751 |
| 56 ess Refunds | In 30 |  | - |
| 57 Plus W orking Capital | In 52 |  | 201,902 |
| 58 Plus Prior Period Over Under Recovery | In 27 |  | 1,431,639 |
| 59 Subtotal |  | \$ | 96,283,291 |
| 60 ad Debt Percentage | per GTC 18 f |  | 0.70 |
| 61 |  |  |  |
| 62 ad Debt Allowance | In $59 \ln 60$ | \$ | 673,983 |
| 63 Prior Period ad Debt Allowance | Sch. 3, col c, In 169 |  | 223,340 |
| 64 - |  |  |  |
| 65 Total Bad De t Allo ance | Ins 6263 | \$ | 450,643 |
| 66 |  |  |  |
| 67 Production and Storage Capacity | per GTC18 f | \$ | 3,685,458 |
| 68 |  |  |  |
| 69 |  |  |  |
| 70 Miscellaneous Overhead | Ins 6972 | \$ | - |
| 71 |  |  |  |
| 72 Total Anticipated Indirect Cost of Gas | Ins $52 \quad 65 \quad 67 \quad 70$ | \$ | 4,338,002 |
| 73 |  |  |  |
| 74 Total Cost of Gas | Ins 4172 | \$ | 99,148,894 |
| 75 |  |  |  |
| 76 Pro ected Forecast Sales Therms | Sch. 3, col , In 52 |  | 87,443,741 |

1 Li erty Utilities EnergyNorth Natural Gas Corp.
2 d/la Li erty
3 Pea 2021-2022 inter Cost of Gas Filing
3 Pea 2021 - 2022 inter Cost of Gas Filing
4 Summary of Supply and Demand Forecast

Docket No. DG $21-130$
Docket No．DG 21－130

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Iro uois Gas Trans Service RTS 470－0
Tenn Gas Pipeline 95346 5－ 6



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| ¢ | ${ }_{0}$ |

1 Li erty Utilities EnergyNorth Natural Gas Corp．
2 d／la Li erty
3 Pea 2021－2022 inter Cost of Gas Filing
Demand Costs
$\begin{array}{lll}\text { Tenn Gas Pipeline } 8587 & \text { 4－} & \\ \text { Tenn Gas Pipeline Dracut } & \text { 42076 } & \text { 6－} \\ \text { Tenn Gas Pipeline }\end{array}$
Portand Naural Gas Trans Service
Portand Natural Gas
ANE TransCanada via Union to Iro uois
ANE TransCanada via Union to Iro uois
TransCanada via Union to Portland
$\begin{array}{ll}\text { Tenn Gas Pipeline } & 4-6 \mathrm{stg} 632 \\ \text { Tenn Gas Pipeline } & 4-6 \mathrm{stg} 11234 \\ \text { Ten }\end{array}$
Tenn Gas Pipeline
Tenn Gas Pipeline
T－
T－ 6 stg
stg
112334 National uel ST 2358
Subtotal Pipeline Demand $\left.\quad \begin{array}{l}\text { ess Capacity Credit } \\ \text { Net Pipeline Demand Costs }\end{array}\right)$
Tenn Gas Pipeline Concord ateral 6－6
Demand 5
Tenn Gas Pipeline Concord ateral
Demand s
Constellation Demand
Constellation Demand
Subtotal Peaking Deman
ess Capacity Credit
Net Peaking Supply Demand Costs
Dominion－Demand
Dominion－Storage
Honeoye－Demand Honeoye－Demand
National uel－Demand
Napaly National uel－Capacity
Tenn Gas Pipeline－Demand
Tenn Gas Pipeline－Capacity Subtotal Storage Demand
ess Capacity Credit ess Capacity Credit
Net Storage Demand Costs Total Demand Charges
Total Capacity Credit
Net Demand Charges 86 Peaking Supply：
Docket No. DG $22-\overline{-}$
Attachment ELM-1
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Exhibit 2

 Docket No. DG 21-130

Docket No. DG 22--
$\quad$ Attachment ELM-1
Attachment ELM


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 | $\ln 133$ |
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| $\ln 157$ |

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1 Li erty Utilities EnergyNorth Natural Gas Corp.
$2 \mathrm{~d} / \mathrm{la}$ Li erty 3 Pea 2021-2022 inter Cost of Gas Filing 4 Summary of Supply and Demand Forecast $\begin{array}{ll}172 & \text { Pipeline Gas Demand Costs } \\ 173 & \text { Peaking Gas Demand Costs } \\ 174 & \text { Subtotal Purchased Gas Demand Costs }\end{array}$ et Purchased Gas Demand Costs osts
Sto
et
Net Produced Gas Commodity Costs Hedge Contract Savings oss Total Demand Costs Total Direct Gas 210 Total Direct Gas Costs

|  | Li erty Utilities EnergyNorth Natural Gas | Corp. |  |  |  | REDACTED |
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| 2 |  |  |  |  |  | dated Schedule 2 |
| 3 |  |  |  |  |  | Page 1 of 1 |
|  | Pea 2021-2022 inter Cost of Gas Filing |  |  |  |  |  |
| 5 | Contracts Ran ed on a per Unit Cost Basis |  |  | Contract | Unit Dth | Pea Period Cost per |
| 7 | Supplier | Contract | Contract Type | Unit | MD IAC | Unit Dth |
| 8 | a | b | c | d | e | f |
| 9 |  |  |  |  |  |  |
| 10 Demand Costs |  |  |  |  |  |  |
| 11 |  |  |  |  |  |  |
| 12 | Dominion - Capacity Reservation | GSS 300076 | Storage | AC | 102,700 |  |
| 13 | Tenn Gas Pipeline - Cap. Reservations | S-MA 523 | Storage | AC | 1,560,391 |  |
| 14 | National uel-Capacity Reservation | SS-002357 | Storage | AC | 670,800 |  |
| 15 | Tenn Gas Pipeline - Demand | S-MA 523 | Storage | MD | 21,844 |  |
| 16 | Dominion - Demand | GSS 300076 | Storage | MD | 934 |  |
| 17 | National uel-Demand | SS-002357 | Storage | MD | 6,098 |  |
| 18 | National uel | ST N02358 | Transportation | MD | 6,098 |  |
| 19 | Tenn Gas Pipeline | 42076 TA 6-6 | Transportation | MD | 20,000 |  |
| 20 | Tenn Gas Pipeline | 358905 TA 6-6 | Transportation | MD | 40,000 |  |
| 21 | Iro uois Gas Trans Service | RTS 470-01 | Transportation | MD | 4,047 |  |
| 22 | Honeoye - Demand | SS-N | Storage | MD | 1,362 |  |
| 23 | Tenn Gas Pipeline | 2302 5-6 | Transportation | MD | 3,122 |  |
| 24 | Tenn Gas Pipeline | 95346 5-6 | Transportation | MD | 4,000 |  |
| 25 | Tenn Gas Pipeline short haul | 11234 5-6 stg | Transportation | MD | 1,957 |  |
| 26 | Tenn Gas Pipeline short haul | 11234 4-6 stg | Transportation | MD | 7,082 |  |
| 27 | Tenn Gas Pipeline short haul | 8587 4-6 | Transportation | MD | 3,811 |  |
| 28 | Tenn Gas Pipeline short haul | 632 4- 6 stg | Transportation | MD | 15,265 |  |
| 29 | Tenn Gas Pipeline Concord ateral 6-6 | irm Transportation | Transportation | MD | 30,000 |  |
| 30 | ANE TransCanada via Union to Iro uois | Dawn - Parkway to Iro uois | Transportation | MD | 4,047 |  |
| 31 | TransCanada via Union to Portland | Dawn -Parkway to Portland | Transportation | MD | 5,077 |  |
| 32 | Tenn Gas Pipeline long haul | 8587 1-6 | Transportation | MD | 14,561 |  |
| 33 | Tenn Gas Pipeline long haul | 8587 0-6 | Transportation | MD | 7,035 |  |
| 34 | Portland Natural Gas Trans Service | T-208544 | Transportation | MD | 1,000 |  |
| 35 | Portland Natural Gas | T 233320 | Transportation | MD | 5,000 |  |
| 36 | Peaking Demand | NS 041 | Peaking | MD | 10,000 |  |
| 37 |  |  |  |  |  |  |
| 38 Supply Costs - Commodity |  |  |  |  |  |  |
| 39 | TGP Supply 4 |  | Pipeline | Dkt | 1,475,358 |  |
| 40 | Niagara Supply |  | Pipeline | Dkt | 421,275 |  |
| 41 | Constellation COM O |  | Pipeline | Dkt | 434,541 |  |
| 42 | TGP Supply Direct |  | Pipeline | Dkt | 1,728,355 |  |
| 43 | Dawn Supply |  | Pipeline | Dkt | 523,333 |  |
| 44 | Dracut Supply 1 - aseload |  | Pipeline | Dkt | 1,065,077 |  |
| 45 | TGP Storage |  | Storage | Dkt | 1,999,970 |  |
| 46 | PNGTS |  | Pipeline | Dkt | 131,394 |  |
| 47 | Propane Truck |  | Pipeline | Dkt | 69,507 |  |
| 48 | NG Truck |  | Pipeline | Dkt | 74,782 |  |
| 49 | Dracut Supply 2 - Swing |  | Pipeline | Dkt | 916,571 |  |
| 50 | Dracut Supply 3-Swing |  | Pipeline | Dkt | 88,843 |  |
| 51 | Portland Natural Gas |  | Pipeline | Dkt | 628,497 |  |
| 52 | Propane |  | Produced | Dkt | 81,802 |  |
| 53 | NG apor Storage |  | Produced | Dkt | 197,875 |  |
| 54 |  |  |  |  |  |  |
| 55 | Supply Costs - olumetric Transportation |  |  |  |  |  |
| 56 | Dracut Supply 1- aseload |  | Pipeline | Dkt | 1,065,077 |  |
| 57 | Dracut Supply 2 - Swing |  | Pipeline | Dkt | 916,571 |  |
| 58 | Niagara Supply |  | Pipeline | Dkt | 421,275 |  |
| 59 | Dawn Supply |  | Pipeline | Dkt | 523,333 |  |
| 60 | TGP Storage - Withdrawals |  | Pipeline | Dkt | 1,999,970 |  |
| 61 | TGP Supply Direct |  | Pipeline | Dkt | 1,728,355 |  |

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1 Li erty Utilities EnergyNorth Natural Gas Corp
2 2
3 Pea $2021-2022$ inter Cost of Gas Filing
4 CoG Over IUnder Cumulative Recovery Balances and Interest Calculation

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Attachment ELM-1
Docket No. DG 21-130

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Attachment ELM-1
Docket No. DG 21-130
1 Li erty Utilities EnergyNorth Natural Gas Corp.
2 d/ la Li erty

|  | Li erty <br> 2021-2022 inter Cost of Gas Over IUnder Cumulative Recovery | iling <br> y Balances and Interest Calculation |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 123 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | Updated | Schedule 3 |
| 124 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | Page 3 of 3 |
| 125 |  |  | Prior Period al |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 126 127 |  | Days in Month | Apr-21 | May-21 | un-21 | ${ }_{31}^{41-21}$ | ${ }_{31}^{\text {Aug-21 }}$ | Sep-21 | Oct-21 |  | Nov-21 | Dec-21 | $a n-22$ | eb-22 | ${ }_{\substack{\text { Mar-22 }}}$ | ${ }_{\text {Apr-22 }}^{30}$ | May-22 | DemandPeriod |
| 128 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 128 129 | $a$ | ${ }^{\text {b }}$ | May Collectiors | c | d |  |  |  | h |  | i |  | k | 1 | m | n | 。 | P |
| 130 | unt 1920-1743 Bad De t Over | der Balance - Interest Calculation |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 131 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 132 | crecast Direct Gas Costs | In 34 | S | 506,708 | 506,708 \$ | 506,708 \$ | \$ 506,708 \$ | 506,708 \$ | 506,708 | \$ | 8,460,408 | \$ 28,499,382 | \$ 23,524,210 | \$ 15,600,847 | \$ 10,951,487 \$ | 4,623,171 | \$ | 9.649,751 |
| 133 | orecast Working Captal | In 101 |  | 1,160 | 1,160 |  |  |  |  |  |  | 65,153 |  |  |  | 10,588 |  |  |
| 134 | Prior Period alance | 1 n 42 |  |  |  |  |  |  |  |  | 238,607 | 238,607 | 238,607 | 238,607 | 238,607 | 238,607 |  | 1,431,639 |
| 135 136 | Total crecast Direct Gas Costs | Working Capital |  | 507,868 | 507,868 | 507,868 | 507,868 | 507,868 | 507,868 |  | 8,703,531 | 28,753,142 | 23,816,690 | 15,875,181 | 11,215,174 | 4,872,365 |  | 94,851,652 |
| 137 | Beginning Balance | Account 1920-1743 1 | 223340 | 223,340 \$ | 252,014 \$ | 257,764 \$ | 254,915 \$ | 252,059 \$ | 249,172 | \$ | 246,300 \$ | 242,363 | 127,460 | \$ 60,766 | \$ 32,419 \$ | 25,087 \$ | \$ 32,220 | \$ 223,340 |
| 138 139 | crecast ad Debt | In 1350.007 |  | 3.555 | 3.555 | 3.555 | 3.555 | 3.555 | 3.555 |  | 60.925 | 201.272 | 166.717 | 111.126 | ${ }^{78.506}$ | 34,107 |  | 673.983 |
| 140 | , | 138 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 141 | Proected Reverues woint | In 178 In 182 |  | - | - | - | - | - |  |  | 14,858 | ${ }^{83,278}$ | 97,450 | 82,158 | 70,059 | 42,335 | 20,302 | 410,440 |
| 142 | Pro ected Unbilled Revenue |  |  |  |  |  |  |  |  |  | 41,478 | 44,059 | 46,373 | 46,879 | 47,914 | 46,742 |  | 273,445 |
| 143 144 | Reverse Prior Montt Unbililed |  |  |  |  |  |  |  |  |  |  | ${ }^{41,478}$ | 44,059 | 46,373 | 46,879 | 47,914 | 46, | 273,445 |
| 145 | ad Debt illed | Account 1920-1743 2 | - |  | $\cdot$ |  | - |  |  |  |  | - |  | - | - |  |  |  |
| 146 147 | Add Net Ad usments |  |  | 31.575 | 8.627 | - | - | - |  |  |  |  |  |  |  |  |  | 0,20 |
| 148 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 149 | Monthly Over Under Recovery |  | 223,340 | 251.360 \$ | 257,086 \$ | 254,209 \$ | \$ 251.360 \$ | 248,504 | 245,617 | 5 | 241,711 | 126,951 | 60,507 | 32,303 | 25,008 \$ | 32.144 | 5.781 |  |
| 151 | Average Monthly alance | In 137 In 1492 |  | 237,350 | 254,550 \$ | 255,986 \$ | 253,138 | 250.281 \$ | 247,395 | \$ |  | 184,657 |  | 46.535 | \$ 28.714 \$ | 28.61 | 19,000 |  |
| 152 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 153 154 | Interest Rate | Prime Rate |  | 3.25 | 3.25 | 3.25 | 3.25 | 3.25 | 3.25 |  | 3.25 | 3.25 | 3.25 | 3.2 | 3.25 | 3.25 |  |  |
| ${ }^{155}$ | Interest Applied | In 151 In 153365 Days of Month | h | 653 \$ | 678 \$ | 707 \$ | 699 \$ | 669 \$ | 683 | \$ | 652 | 510 | 259 | 116 | 79 | ${ }^{76}$ |  | \$ 5,781 |
| 1157 | Over IUnder Balance | $\ln 149 \ln 155$ | \$ 223,340 | 252.014 \$ | 257,764 \$ | 254,915 \$ | \$ 252.059 \$ | 249.172 \$ | 246,300 | \$ | 242,363 | \$ 127,460 | \$ 60,766 | \$ 32,419 | \$ 25.087 \$ | 32.220 \$ | \$ 5.781 | 5.781 |
| ${ }^{158}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 159 160 | ulation of Bad De $t$ ith interest |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 161 | , |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 162 | Beginning Balance | In 137 | 223,340 | 223,340 \$ | ${ }^{252,016}$ \$ | 257,768 \$ | ${ }_{\text {254,919 }} \mathbf{3} 5$ | 252,063 \$ |  | \$ | 246,304 | \$ 241,586 | \$ 125,490 | \$ 57,413 | ${ }^{27,920}$ \$ | 19,602 \$ | \$ 26,165 | ${ }^{223,340}$ |
| 163 164 | orecast ad Debt | In 1379 |  | 3,555 | 3,555 | 3,555 | 3,555 | 3,555 | 3,555 |  | 60.925 | 201,272 | 166,717 | 111,126 | 78,506 | 34,107 |  | ${ }_{6}^{673,983}$ |
| 164 165 | Pro ected Revenues with int Proected Unbilled Revenue | ln 178 In 184 |  |  |  |  |  |  |  |  |  | 82,124 43,449 | 96,099 45,730 | 81,019 46.229 | 69,088 47.249 | 41.748 46094 | 20.021 | 404,751 269,654 |
| 166 | Reverse Prior Month Unbilled |  |  |  |  |  |  |  |  |  |  | 40,903 | 43,449 | 45,730 | 46,229 | 47,249 | 46,094 | 269,654 |
| 167 | ad Deot illed | In 145 | - |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 168 | Add Interest | In 155 |  |  |  | - | - |  |  |  | 652 | 510 | 259 | 116 | 79 | 76 |  | ${ }^{1,693}$ |
| 169 170 | Add Net Ad ustments ${ }^{\text {a }}$ | ln 147 |  | ${ }_{251.360}^{31.575}$ |  |  |  |  |  |  |  |  |  |  |  |  |  | 40,203 3997 |
| 170 171 | Monthly over Under Recovery |  | \$ 223,340 | 251,360 \$ | 257,088 \$ | 254,213 \$ | \$ 251,364 \$ | 248,508 \$ | 245,621 | \$ | 241.586 | \$ 125,493 | \$ 57,413 | \$ 27,920 | \$ 19,602 \$ | 26,165 \$ | + 92 | 3,997 |
| 172 | Average Montrly alance |  | s | 237,350 \$ | 254,552 \$ | 255,990 \$ | ¢ 253,142 \$ | 250,285 \$ | 247,399 |  | 243,945 | 83,540 |  |  |  | 22.883 |  |  |
| 177 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 174 175 | Interest Applied | In 153 In 172365 Days of Month |  |  |  |  | 699 | 669 |  |  | 652 | 507 | 259 | 116 | 79 | 76 |  | \$ 5,781 |
| 177 | Over IUnder Balance | $-\ln 168 \ln 170 \quad \mathrm{n} 174$ | 223,340 | 252,016 \$ | 257,768 \$ | 254,919 \$ | 252,063 \$ | 249,176 \$ | 246,304 |  | 241.586 | 125,490 | 57,413 | 27.920 | 19,602 | 26,165 | \$ 92 | \$ 92 |
| 178 | orecast Tem Sales | 1 5 5 |  |  |  |  |  |  |  |  |  | 17,742,350 | 20,761,510 |  |  |  | 4,325,377 | 87,443,741 |
| 179 | Unblled Them | In 55 |  |  |  |  |  |  |  |  | 8,836,890 | 549,888 | 492,921 | 1077.722 | 220,489 | 249,614 |  |  |
| 180 181 | Gross Unbilled |  |  |  |  |  |  |  |  |  | 8,836,890 | 9,386,778 | 9,879,699 | 9,987,421 | 10,207,910 | 9,958,296 |  |  |
| 182 | COG Rate Without Interest | Sch. 3, pg. 4, in 241 col . c |  |  |  |  |  |  |  |  | \$0.0047 | \$0.0047 | \$0.0047 | \$0.0047 | 80.0047 | 0.0047 | \$0.0047 |  |
| 184 | cos with interest | Sch. 3. pg. 4, in 241 col. d |  |  |  |  |  |  |  |  | \$0.0046 | \$0.0046 | \$0.0046 | \$0.0046 | \$0.0046 |  | \$0.0046 |  |
| 187 188 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 189 | Total Interest | $\begin{array}{llll}\text { In } 46 & 112 & 174\end{array}$ | \$ | 2.252 \$ |  |  | 1.936 \$ | 3.245 \$ |  |  |  | 5,766 | \$ 18.889 | \$ 13,700 | 3.218 \$ | 10,244 |  | \$ 44,085 |


Docket No. DG $22-\overline{-}$
Attachment ELM-1
Docket No. DG 21-130

Docket No. DG $21-130$
Exhibit 2


Docket No. DG 22-
Attachment ELM-1
Docket No. DG 21-130


# FEDERK1 ESERCS REGIL 1 TORY GOMAIISSICCY WhaHIVGTKN DC 3925 

FY 2021 GAS ANNUAL CHARGES
CORRECIION FOR ANNUAI CHARGES UNII CHARGE
June 16, 2021

The amual charges unit charge (ACA) to be applied to in fiscal year 2022 for recovery of FY 2021 Curent year and 2020 True-Up is $\$ 0.0012$ per Delatherm (Dth). The new ACA surcharge will become effective October 1, 2021.

The following calculations were used to determine the FY 2021 unit charge:

## 2021 CURRENT

Estimated Program Cost $\$ 73,470,000$ divided by $61,333,716,267$ Dth $\sim 0,0011978730$
2020 TRUE-UP:
Dehyit/Credit Cost ( $\$ 1,115.938$ ) divided by $60.594,054.316 \mathrm{Dth} \quad$ (0.0000184166)
TOTAL UNTI CHARGE ~ 00011794564
If you have any queations, please contact Raven A. Rodriguen at ( $2027502-6270$ or e-matl at Raven Rodriguez/3ferc gov:

Fratic

Eastem Ges Transmission and Sicrage，Inc． FERC Gas Tarif
Sixen Revised Votume No． 1

GSS，GSS：E \＆ISS Rates－Setlied Parbes
Tarlf Record No． 10.30.
Yersion 1.0 .0
Superseding Version 0.00

| （FOR RATES AFPLICABIE TO SEVERED PARTES IN THE ABOJE REFEREVCED DOCKETS SEE TARUFF RECORD 1039 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| RATES APPLICABLI TO RATE SCHEDULES N FERC GAS TARIFF，VOLLNE ND． 1 （5 pal DT） |  |  |  |  |  |  |  |  |
|  |  | Base | Currert | Oumere |  |  |  |  |
| Rane <br> theasa | Rate Comenond | Tater Raneit | Acesest Base | EPCA <br> Base | TCRA ${ }^{2}$ Surchange | ERCA ${ }^{\circ}$ Sutherge | Curent <br> Rome In | $\begin{aligned} & \text { FERC } \\ & \mathrm{ACA} \end{aligned}$ |
| （1） | ［1］ | （1） | （4） | （5） | （1）） | （7） | （क） | （a） |
| ［2，14］ |  |  |  |  |  |  |  |  |
|  | Serega Cernana | 217804 | \＄0．6e7 | 590073 | （190．0022） | 90．0008 | 51.8716 | ＊ |
|  | Skeage Cucocly | \＄0．0145 | － | － | － | － | 59.9145 | － |
|  | irkuction Charge | 50.0154 | － | 500120 | 80.0000 | （\＄0．0007） | 50.0267 | － |
|  | Wthdmeal Crarge | 50.0154 | － | － | \＄0．0000 | （\＄20007） | 30.0147 | ｜${ }^{1}$ |
|  | QSS．TE Stacharge［31 | － | 50.0947 | － | \＄20006 | － | \＄0．c05 | － |
|  | From Ousnomers duance | 20．6163 | 500144 | 500016 | ［1920006） | （500005） | 50.6313 | 媇 |
| －E］［1］｜4］ |  |  |  |  |  |  |  |  |
|  | Sterace Dernand | $\$ 2276$ | 30.0673 | 30.6073 | （30，0062］ | \＄00003 | \＄22845 | ＊ |
|  | Storace Capaoty | 50.0162 | － | ＊ | － | － | 510369 | － |
|  | Fiveson Charga | \＄0．0154 | － | 80.0120 | 500000 | （50．0067） | 30 c2m | － |
|  | Wetrawal Crarge | 50.0154 | － | － | 80．00ce | ［150．0007） | 300147 | 障 |
|  | Altionas Ovemans | \＄1．0est | 30.0144 | 50.0016 | 132，0005） | （30．0006） | 51.080 R | 181 |
| ［2］ |  |  |  |  |  |  |  |  |
|  | 15S Caparly | 50．0736 | \＄00022 | 50.6052 | 130．0001） | 50.0000 | \＄0．0752 | － |
|  | injuction Charge | 50.0154 | － | 50.0120 | 30.0000 | ［50．0007） | 50.0267 | － |
|  | Whacepr Crenge | 5010154 | － | － | sasace | ［800007） | 50.0147 | （3） |
|  | Autorkes Dverunticm Oust Eai | 80.616 | 20．0134 | 50.0016 | （30．0006） | （\＄00005） | 82.6313 | 服 |
|  | Emase Sijuilion Chame | 50.2245 | ＊ | 50.0129 | \＄0．0006 | － 80000677 | 50.2358 | － |



［3］Apples to witharuerial made under Rime Scledal ciss Iection 51 a

15．M53 ouscunder frim prevkes TCRS parket．
19．Ewelic owrdurder lom wivioun EPCA perod．
［7］The Cureer Rase that be incrossed fox thio Aenai Charge Adpesmert（ACA）as apolicabie．
 Ufomationtarn ilechandes

Poetisad Nanimal Gas Thutamession Syatem
FERC Gas Tanif
Thist Reviact Volume Nini.t

BART 4:I
Pun d.|- Stennt af Fiates
Ficoours Recrvatunes unit tilage Thatio *.7.0.0 superioling vin.0.0


MUASTIREMENT VAR1ANTH EACTOR-LAUE

| Miaminuen | dowers to - $\mathrm{L} .00 \mathrm{OH}=$ |
| :---: | :---: |
| Mreximam | - |

1. ACA atacsed where applicable under Section 154.402 of der Commissionin regalations and will he charged purnuant ta Secpon b. 1h of the Genseral Termss and Cooditions at such time that initiat and siscoeastve ACA ixiexumeris are mate.
 (mwnelfossans) is incomporatol listcin by refiercace.

## SCHEDULE ।

| Receipt Point: | $01-0100$ Pittsburg, NH |
| :--- | :--- |
| Delivery Point: | $02-0260$ Berlin; NH |
| Maximum Daily Quantity: | $1000 \mathrm{Dth} /$ day |
| Maximum Contract Demand: | 5478000 Dth |
| Effective Service Period: | Beginning on the in-Service Date as defined in Article VII <br> to this Contract and continuing in fall force and effect until <br> fifleen (15) years after such In-Service Date. |

Rate Provision(s) (cheek if applicable rate):
$\qquad$ Discounted Rate
$\qquad$ Negotiated Rate
Shipper's charges and fees shall be calculated as follows:
$\$ 18.2633 / \mathrm{Dth} /$ month ( $\$ 0.6000 / \mathrm{D} 4 \mathrm{~h} / \mathrm{day}$ )
Additionat Terms: Shipper shall have the right to deliver, on a secondary basis, to the following meters, it the Negotiated Rate of $\$ 18.2633$ /Dth/month ( $\$ 0.6000 / \mathrm{Dth} / \mathrm{day}$ ). Delivery to all other secondary delivery points on this Negotiated Rate contract shall be priced at the Maximum Recourse Rate.

| Meter\# | Name | Operator |
| :--- | :--- | :--- |
| $05-0525$ | Westbrook | M\&NE |
| $05-0600$ | Westbrook | Granite State |
| $02-0650$ | Gorham | Maine Natural Gas |
| $05-0725$ | Eliot | Grante State |
| $05-0750$ | Eliot CNG | XPress Natural Gas |
| $02-0775$ | Newington | Essential Power |
| $02-0900$ | Newington | Eversource Energy |
| $05-0850$ | Newington | Granite State |
| $05-1000$ | Haverhill | Tennessee Gas Pipeline |
| $05-1025$ | Haverhill | National Grid |
| $05-1050$ | Methuen | M\&NE |
| $05-1150$ | Dracut | Tennessee Gas Pipeline |



Rate Provision(s) (check if applicable rate).
X $\quad \begin{gathered}\text { Discounted Rate } \\ \text { Negotiated Rate }\end{gathered}$
Shipper's charges and fees shall be calculated as follows:
For volumes received at the primury receipt point and deliverod to the primary delivery point, the reservation charge shall" be $\$ 0.7500$ /Dth/day (the "Negotiated Daily Demand Rate").

## CORRENTLY EFFECTIVERATES

## VTHM STORAGE SERVICE (FSS)*

RATE
UNITS
| Reservation Rate
Deliverahility Reservation Rate

Cupacity Reservation Rale

1 Injaction/Withdrawal Rates

| Injection Rate | Market Based <br> Negotiable |
| :--- | :--- |
| Ovemun Injection <br> Rale | Market Bated <br> Negatiahle |
| Late Withdrawal Rate | SI/Dth/Day |
| Overun Withdrawal <br> Rale | Market Based <br> Negotiable |

*All quantites of patural gas are meaured in deketherms (Dth)

Docket No. DG 22-041
Exhibit 1
Docket No. DG 22-
Attachment ELM-1

PagExhibitit. 9

## View Contract



## Exhibit 1

Docket No. DG 22-
Attachment ELM-1
Docket No © DGcrle 130
PagExhibitit?

Iroquois Gas Transmission System, L.P.
FERC Gas Tariff
Fourth Revised Sheet No. 4
Second Revised Volume No. 1
......-. MON-EASTCRESTSR BaIES (A11 in S Een DEh) If ………

|  | Minimam | RP16-301 Rates 2/ Maximum |  |  | R.P19-445 Rates <br> Maxinum |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{aligned} & \text { Effective } \\ & 9 / 1 / 2016 \end{aligned}$ | $\begin{aligned} & \text { Eiffective } \\ & 9 / 112017 \end{aligned}$ | Effective 3/1/2018 | $\begin{aligned} & \text { Effecrive } \\ & 3.1 / 2019 \end{aligned}$ | Eiffective 4)1/2022 |
| RTS DENAND (Monthly): |  |  |  |  |  |  |
| Zane 1 | \$0.0000 | \$ 6.1928 | 5 5.9962 | ¢ 5.5.5997 | \$5.4177 | \$5.2357 |
| Zone 2 | \$0.0000 | \$ 5, 3381 | 5 9.1678 | \$ 4.7398 | \$4.6438 | \$4.4878 |
| Inter-2one | \$0.0000 | \$20.4759 | \$ 9.8672 | S 8.8026 | \$8.5165 | \$8,2304 |
|  |  |  |  |  |  |  |
| RTS CONMELITY (Dally: |  |  |  |  |  |  |
| Zonie I | \$0.0034 | \$ 0.0034 | \$ 0.0034 | \$ 0.0034 | 30.0034 | 30.0034 |
| zone 2 | \$0.0022 | \$ 0.0022 | 50.0922 | S 9.0022 | 50.0022 | \$0.0022 |
| Inter-8one | \$0.0056 | \$ 0.0056 | \$ 0.0056 | \$ 0.0056 | \$0.0056 | \$0.0056 |
|  |  |  |  |  |  |  |
| ITS CCMMODITY (Daily) |  |  |  |  |  |  |
| 3one 1 | \$0.0034 | \$ 0.2070 | 50.2006 | \$ $0^{\text {, } 1875}$ | 50.2815 | \$ 90.1755 |
| Eone 2 | 50,0022 | § 0.1771 | \$ 0.1721 | S 1.1600 | 50.2549 | \$0, 1497 |
| Inter-zone | \$0.0056 | \$ 0.3500 | \$ 0.3300 | \$ 0.2950 | \$0.2856 | \$0.2762 |
|  |  |  |  |  |  |  |
| VOLDMETSIC CAPACITY RELEASE (Daily) 3/: |  |  |  |  |  |  |
| zone 1 | \$0.0090 | \$ 9.2036 | 40.1972 | \$ 9.1841 | 50.1781 | \$0.3721 |
| zone 2 | \$ 50.0000 | \$ 0.1755 | \$ 0.1699 | \$ 0.1578 | 50.1527 | \$ 0.1475 |
| 2nter-2one | \$0.0000 | \& 0.3444 | 50.3244 | S 9,2834 | 50.2800 | \$0.2706 |

++ SEE SHEET NOS , $4 A, 4 B$, AKID $4 C$ FOR ADJUSTMENTS TO RATES WHICH NAY GE APPLICABLE
(Eootnotes continued on Shest 4.03)

National Fucl Gas Supply Corporation
FERC Gas Tariff Fifth Revised Volume No. 1

| Ratc Sch. $\qquad$ | Rate Componeni $\downarrow$ $\langle 2\|$ |  | Bunc Ratc (3) | $\begin{gathered} \text { TSCA } \\ \text { (4) } \\ \hline \end{gathered}$ | TSCA Surh. (5) | $\begin{gathered} \text { Curteat } \\ \text { Rake } \\ (0) \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| FT/FT-S |  |  |  |  |  |  |  |
|  | Revervatioh | (Max) | 545019 |  |  | S4 3019 ${ }^{\text {c }}$ |  |
|  |  | (Min) | 0.0000 |  |  | \$0,0000 |  |
|  | Comanaticy | $\begin{aligned} & (\mathrm{Max}) \\ & (\mathrm{Min}) \end{aligned}$ | $\begin{aligned} & 0.0140 \\ & 0.0140 \end{aligned}$ | 2 |  | $\$ 0.0140$ | phue $A C A$ |
|  | Overrun | (Max) | 01620 |  |  | \$0 1620 | thus ACA |
|  |  | (Min) | 00140 |  |  | S0.0140 | plus ACA |




1) The unit of measure for cach rate componcon is Deh urilass othenvise indicuted.
2. All rates exclasive of Tramportation Fuel and Company Use Recemion and Tmusportation LaUF Reention. The



3/ Pursamt to Scetion 19 of the Cencral Ternu sud Conditions, the ACA unit charge, as revwed aunually and poased on tie Conmmesfop's websitc, will be charged in addition to the apecified rate.
I Purvant to Section 42 of the General Toms und Condilions. a per Dith chuyge of $\$ 0.0255$ slall be added as an Transmission PS/GHG Surcharge, io addition to the specilied rate

| Nafional Fuct Gns Supply Comporaion | Part 4 - Applicable Rates |
| :---: | :---: |
| TERC Ges Tarif | \$4.020-Part 284 Storage Rates |
| Whth Revised Volume No , I | Version 26.0.0 |
|  | Page ! of 1 |

RATES FOR PART 284 STORAGE SERVICES

| Fate <br> Sch. <br> (1) | Rale Componeni - |  | $\begin{aligned} & \text { Rate } \\ & (31) \end{aligned}$ |
| :---: | :---: | :---: | :---: |
| ESS | Demand | (Max) | \$2.6433 * |
|  | Capuery | (Max) | \$0.0000 |
|  |  | (Mie) | \$0.0000 |
|  | Injection/Withdruwal | ${ }^{(M a x)}$ | 50.0455 50.0000 plus ACA |
|  | Storage Balance Tranafer | (Max) | \$3.8000 |
|  |  | (Miti) | 50.0000 |
| 1ss | Injection | (Max) | 51.1271 plus ACA ${ }^{\text {a }}$ |
|  | Storage Balance Transfer | (Max ${ }^{\text {Max }}$ | $\$ 1,1200$ $\$ 3,8600$ |
|  | Storage Batance Tranker | (Min) | \$0.0000 |
| FSS | Demand | (Max) | \$2.5326 ${ }^{\prime}$ |
|  |  | (Min) | 30.0000 |
|  | Capactiy | (Max) | S0.0462 S0.0000 |
|  | Injection/Wathdrawal | (May) | \$0.0439 plus ACA |
|  | Storage Balance Transfer | (Mast ${ }^{\text {a }}$ | \$3,0000 $\$ 3.8000$ |
|  |  | (Min) | \$0,0000 |

[^59]Ternessee Gas Pipeline Conipany, L_L.C.
FERC NGA Gas Taritf
Sixth Revised Volume No. 1

Seventeerth Rewised Sheet No. 14 Sixteentin Revised Sneet No. 14


Noter:

1) A pplca bie todemand charge credis a nd secrondary pairts under discourt ed rat pagreenerts
2) 1 msludes a ger Duti charge for the FCBSUTharpe Adfystrient per Articie XoocI of the General Terme and Cond tiors of
 of 50.0413 .

[^60]Docket No: RP20-1253-000


Commodity Rates

| $\begin{aligned} & \text { RECEIPT- } \\ & \text { ZONE } \end{aligned}$ | p | $\downarrow$ | 1 | 2 | 3 | ${ }^{4}$ | 5 | 6 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\frac{0}{2}$ | $\$ 0.0032$ | \$0.0012 | \$0,0115 | \$0,0177 | \$0.0219 | \$0.2391 | \$0.2282 | \$0.2716 |
| 2 | \$0.0042 |  | \$0,0081 | \$0.0147 | \$0.0179 | \$0.2033 | \$0.2073 | \$0.2367 |
| 2 | \$0.0167 |  | \$0.0067 | \$0,0012 | \$0.0028 | \$0.0658 | \$0.105s | \$0.1169 |
| $\exists$ | \$0.0207 |  | \$0.0169 | \$0.0026 | \$0.0002 | \$0.0879 | \$0.1227 | \$0.4329 |
| $\pm$ | \$0.0250 |  | \$0.0205 | 40.0087 | \$0.0105 | \$0.0407 | 40.0576 | 40.0932 |
| 5 | \$0.02a4 |  | \$0.0256 | \$0.0100 | \$0.0118 | 50.0573 | \$0.0567 | $40.0705$ |
| 6 | \$0.0346 |  | \$0.0300 | \$0.0143 | 50.0163 | \$0.0881 | \$0.0478 | \$0.0290 |

Mimemum

| Commodity Fates 1, 2\% | DELIVERY ZONE |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | ZONE | 0 | 1 | 1 | 2 | コ | 4 | 5 | 6 |
|  | Q | \$0.0032 | \$0,0012 | \$0.0115 | 50.0177 | \$0.0219 | \$0.0250 | \$0.0284 | \$0.0346 |
|  | 2 | \$0.0042 | \$0,0012 | \$0.00e1 | 50.01*? | \$0.0179 | \$0.0210 | \$0.0256 | \$0.0300 |
|  | 2 | \$0.0167 |  | \$0.0062 | \$0.0012 | S0.002a | \$0.0056 | \$0.0100 | \$0.0143 |
|  | 3 | \$0.0207 |  | \$0.0169 | 50.0025 | $\leq 0.0002$ | \$0.0061 | \$0.0118 | \$0,0163 |
|  | 4 | 50.0250 |  | \$0.6205 | \$0.0087 | \$0.0105 | $\leqslant 0.002 \pi$ | \$0.0048 | \$0.0092 |
|  | 3 | 50.0284 |  | \$0.0256 | \$0.0100 | \$0.011a | \$0.0045 | \$0.0046 | \$0.0066 |
|  | 6 | 150.0346 |  | \$0.0300 | 50.0163 | \$0.0163 | \$0.0085 | \$0.0041 | \$0.0020 |
| Maximurs |  |  |  |  |  |  |  |  |  |
| Commodity Rates $17,21,3 /$ | DELTVERY ZONE |  |  |  |  |  |  |  |  |
|  | $\begin{aligned} & \text { RECEIPT- } \\ & \text { ZOMEE } \end{aligned}$ | 0 | 4 | 1 | 2 | 3 | 4 | 5 | $E$ |
|  | 0 | 40.0039 |  | \$0.0122 | \$0.0134 | \$0.0226 | 40.2398 | \$0.2289 | S0.2723 |
|  | 1 | \$0.0099 | \$0.0019 | \$0,0089 | 50.0154 | \$0.0126 | \$0,2040 | \$0.2080 |  |
|  | 2 | \$0.0174 |  | \$0.009 ${ }^{\text {d }}$ | \$0.0019 | \$0.0035 | \$0.0565 | \$0.1062 | 50.1176 |
|  | 3 | \$9.0214 |  | \$0.0176 | 50.0033 | \$0.0009 | \$0.0885 | \$0.1224 | 50.1335 |
|  | 8 | \$0.0257 |  | \$0.0212 | \$0.0094 | \$0.0112 | 40.0414 | 50.0583 | 30.0939 |
|  | 5 | 40.0291 |  | \$0.0263 | \$0.0107 | \$0.0125 | 40.0580 | 50.0574 | 50.0712 |
|  | E | \$0.0353 |  | \$0.0307 | \$0.0150 | \$0.0170 | 40.0588 | \$0.0485 | 50.0297 |

Notes:
1f Rates stated above exclude the ACA Surcharge as revised annualiy and posted on the FERC website at hitp://www, Terc. gov on Che Annual Charges page of the Natural Gas section. The ACC Surcharge is incorporated by reference into Transporter's Taritf and shall apply to all transportation-under this Rate Schedate as provided in Article XXIV of the General Terms and Conditions
/ The applicable FALR's \#nd EPCR's, derermined pLisuant to Article XXXVII of the General Terms and Conditions, are itavelf on Sheet No. 32
3) Includes a per Doth charge for the PS/GHG Surcharge Adjustment per Articie XXXVIII of the General Terme and Condibons of $\$ 0.0007$.

Terinessee Gas Pipeline Company, L.LC FERC NGA Gas Tarifl
Sarth Revised Volume No. I
Twentiett Revised Sheer No. 5 : wirereenth F-vised Shersty, 5!


ta 0.019

| Vain $2,26,3,4 /$ | DtLiviny zone |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $20 n \mathrm{E}$ | 0 | $L$ | 1 | 2 | 3 | 4 | 5 | 6 |
|  | 10 | 0.4.34 | 0.154 | 1.54.4 | $234 \%$ | 2.9.94\% | 359\% | 4.080 | \$46\% |
|  | 1 | 0.564 |  | 1.0546 | 1,96\% | 2.4.1\% | 2.925 | 3.559 | $4 \mathrm{AE} \mathrm{\%}$ |
|  | 2 | $240=$ |  | 1.17\% | D.15 | 0.30w | 0. $79 \%$ | 1. 4.44 l | 1.404 |
|  | 3 | 2.976 |  | $2.37 \%$ | D.380 | 0.0.3\% | 2.14\% | 1.6.6\% | 2.26\% |
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PageExhibitl2

Docket No. DG 22-
Attachment ELM-1
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Page EXhíbitl 2

## ENGRIDGE GAS INC <br> UNION SOUTH <br> TRANSOORTATIONRATES

## (A) Applicabiaty

The ciarges undex this scheoule shat de applicable to a Shipger who emers irco a Tisnsportation Sevice Contact with Union

## Acclibabia Pants

Dann as a recept point Davm (TCPL), Dawn (Facibes), Dawh (Tecumsah), Daan (Vedor) and Dawn (TSLE)
Dawn as a deivery point Dawn ; Facilies;

## (B) Bervices

Transpoitabion Servict undar inis rete schedule strili de for tenspotaion on Unian z Dawn - Parwesy lacilies

## (C) Rates

Tha identifec rabes represeri maximum pnces for senice. These retas may sharge periodizlly.
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| Dewn ta Kinkwal | \$3.140 | rates shall be in accoidance | be in accordance witn |  |
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| M12.X Firm Tranmportation |  |  |  |  |
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| Limited Firmilnterruptible Transportation [1] |  |  |  |  |
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Docket No. DG $22-\overline{-} \quad$ Attachment ELM-1
Docket No. DG 21-130




## Docket No. DG $22-$ Attachment ELM-1 Docket No. DG $21-130$ Exhibit 2


Docket No. DG 22--
Attachment ELM-1
Docket No. DG 21-130



| 1 Li erty Utilities EnergyNorth Natural Gas Corp. $2 \mathrm{~d} /$ la Li erty |  |  |
| :---: | :---: | :---: |
| 3 Pea 2021-2022 inter Cost of Gas Filing 4 Supply and Commodity Costs olumes and Rates |  |  |
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| ${ }_{222}$ Commodity Costs ${ }^{2}$ |  |  |
| 223 |  |  |
|  | TGP - Max Comm. ase Rate | th Rev Sheet |
| 225 TGP - Max Commodity ACA Rate - 0-6 19th Rev Sheet No. 15 |  |  |
| 226 Subtotal TGP - Max Comm. Rate 0.6 |  |  |
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| 228 Prorated TGP - Max Commodily Rate - 0-6 |  |  |
| 230 TGP - Max Commodity ACA Rate - 1-6 19th Rev Sheet No. 15 |  |  |
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| 233 Prorated TGP - Trans Charge - Max Commodity Rate - |  |  |
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| 236 Prorated TGP uel Charge - 0.6 |  |  |
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| ${ }_{238}^{238}$ Prorated Percentage ${ }^{\text {a }}$ |  |  |
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| 248 TGP - Max Commodity ACA Rate- 6.6 19th Rev Sheet No. 15 |  |  |
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| 249 Subtotal TGP - Max Commodity Rate - 6-6 |  |  |
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| 259 TGP - Trans Charge- ACA Rate - 6.619 Hth Rev Sheet No. 15 |  |  |
| 260 Subtotal TGP - Trans Charge - Max Commodily Rate - 6-6 |  |  |
| 261 TGP - uel Charge - 6-6 174 R Rev Sheet No. 32 |  |  |
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Docket No. DG 21-130

Li erty Utilities EnergyNorth Natural Gas Corp.
1 d/ la Li erty
2 Pea 2021-2022

Li erty Utilities EnergyNorth Natural Gas Corp.
2 Pea 2021-2022
3 Annual Bill Comparisons Nov 19-Apr 20 vs Nov 20 - Apr 21 - Commercial Rate G-41



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Li erty Utilities EnergyNorth Natural Gas Corp.
2 Pea 2021-2022


Updated Schedule 8
Page 4 of 5
Li erty Utilities EnergyNorth Natural Gas Corp.



3 Pea 2021-2022 4 ariance Analysis of the Components of the Page 1 of 1

## Docket No. DG $22-\overline{-}$ Attachment ELM-1 

asic assumptions:
1 Residential class pays average seasonal gas cost rate using M A method to allocate costs to seasons
2 Residual gas costs are allocated to C IH and classes based on M A method
3 The M A method allocates capacity costs based on design day demands in two pieces:
a The base use portion of the class design day demand based on base use
b The remaining portion of design day demand based on remaining design day demand
4 ase demand is composed solely of pipeline supplies
5 Remaining demand consists of a portion of pipeline and all storage and peaking supplies


Li erty Utilities EnergyNorth Natural Gas Corp.
d/ la Li erty
Pea 2021-2022 inter Cost of Gas Filing Capacity Assignment Calculations 2020-2021 Derivation of Class Assignments and eightings

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| 52 |  |  |
| 53 | C I Allocation |  |
| 54 | Pipeline - ase | ine 38 - ine 46 |
| 55 | Pipeline - Remaining | ine 39 - ine 47 |
| 56 | Storage | ine 40 - ine 48 |
| 57 | Peaking | ine 41 - ine 49 |
| 58 | Total |  |
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| 61 | - C IAllocation |  |
| 62 | Pipeline - ase | ine 54 ine 24 ColE |
| 63 | Pipeline - Remaining | ine 55 ine 24 Col |
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| 65 | Peaking | ine 57 ine 24 Col |
| 66 | Total |  |
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| 69 | H - C I Allocation |  |
| 70 | Pipeline - ase | ine 54 - ine 62 |
| 71 | Pipeline - Remaining | ine 55 - ine 63 |
| 72 | Storage | ine 56 - ine 64 |
| 73 | Peaking | ine 57 - ine 65 |
| 74 | Total |  |
| 75 |  |  |
| 76 |  |  |
| 77 Unit Cost |  |  |
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| 79 | Pipeline |  |
| 80 | Storage |  |
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| 87 | Pipeline |  |
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| 90 | Total |  |
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| 93 Supply Makeup |  |  |
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1 Li erty Utilities EnergyNorth Natural Gas Corp.
Updated Schedule 10A Page 3 of 3 Docket No. DG $21-130$ Exhibit 2


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2 d/ la Li erty 3 Pea 2021-2022 inter Cost of Gas Filing Docket No. DG $21-130$
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3 Pea 2021-2022 inter Cost of Gas Filing
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Normal Year
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14
15 $\begin{array}{ll}15 & \text { Niagara Supply } \\ 16 & \text { TGP Supply Gulf } \\ 17 & \text { Dracut Supply 1- aseload }\end{array}$

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18 Dracut Supply 2 - Swing
20 Constellation Combo
21 NG Truck
23 PNGTS 24 Portland Natural Gas
25 TGP Supply 4
26 Subtotal Pipeline olumes
Storage Gas:
Produced Gas:
Propane
34 Subtotal Produced Gas 36
36
ess - Gas Refills:
$37 \quad$ NG Truck
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Subtotal Rerage Refill
43
1 Li erty Utilities EnergyNorth Natural Gas Corp. 2 d/la Li erty
3 Pea 2021-2022 inter Cost of Gas Filing Updated Schedule 11B
Page 1 of 1

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| $\begin{aligned} & \underset{N}{N} \\ & \frac{1}{4} \end{aligned}$ |  |  | $\begin{aligned} & \text { n } \\ & 0 \\ & \text { N } \\ & \text { H } \\ & \text { H} \end{aligned}$ | $\begin{aligned} & \text { N} \\ & \text { O } \\ & \text { - } \end{aligned}$ | $\begin{aligned} & \text { n } \\ & 0 \\ & -\lambda \\ & \end{aligned}$ |  | \% | d $\stackrel{4}{0}$ 0 $\sim$ $\sim$ -1 |
| $\begin{aligned} & \underset{N}{N} \\ & \underset{\Sigma}{\tilde{\sigma}} \end{aligned}$ |  | $\begin{aligned} & \underset{N}{N} \\ & \underset{\sim}{X} \\ & \underset{\sim}{N} \\ & \underset{\sim}{r} \end{aligned}$ | $\begin{aligned} & \text { N } \\ & \underset{\sim}{\circ} \\ & \underset{\sim}{\circ} \\ & \underset{\sim}{2} \end{aligned}$ | $\stackrel{n}{N}_{\stackrel{n}{N}}^{N}$ | $\begin{array}{\|c} \stackrel{n}{Q} \\ \underset{\sim}{m} \\ \end{array}$ | $\begin{aligned} & \text { O} \\ & 0 \\ & \text { N } \\ & \text { O} \end{aligned}$ | $\left\lvert\, \begin{gathered} \infty \\ \infty \\ 0 \\ \text { N } \\ 0 \\ \hline \end{gathered}\right.$ | 0 <br> 0 <br> 0 <br> 10 <br> 0 <br> 0 <br> 0 <br> 1 |
|  |  <br>  <br>  | $\begin{aligned} & n \\ & 0 \\ & 0 \\ & 0 \\ & 0 \\ & 0 \\ & 0 \\ & \underset{\sim}{2} \end{aligned}$ | $\begin{aligned} & \text { J } \\ & \text { in } \\ & 0 \\ & 0 \\ & \underset{\sim}{+} \end{aligned}$ |  |  |  | $\left\lvert\, \begin{aligned} & \text { ñ } \\ & 0 \\ & \infty \\ & \infty \\ & \infty \\ & 0 \end{aligned}\right.$ | N <br> 0 <br> 0 <br> 0 <br> 0 <br> 0 <br> 1 |
| $\begin{aligned} & \underset{N}{N} \\ & \dot{\text { Nu}} \end{aligned}$ |  |  | $\begin{aligned} & \text { ñ } \\ & \underset{\sim}{n} \\ & \tilde{N} \\ & \text { in } \end{aligned}$ |  |  | $\begin{aligned} & \stackrel{-}{n} \\ & \underset{i}{n} \end{aligned}$ | $\begin{aligned} & \underset{i}{n} \\ & \underset{\sim}{n} \\ & i n \end{aligned}$ | 0 0 $\sim$ 4 0 $\sim$ $\sim$ |
| $\begin{aligned} & \underset{\sim}{\dot{U}} \\ & \stackrel{0}{0} \end{aligned}$ |  |  | $\begin{aligned} & \text { N} \\ & - \\ & \text { on } \\ & \text { in } \end{aligned}$ | $n$ $n_{\infty}^{\infty}$ N y | $\left\lvert\, \begin{gathered} n \\ 0 \\ \\ \underset{\sim}{n} \end{gathered}\right.$ | $\begin{aligned} & n_{\infty}^{\infty} \\ & \text { ì } \end{aligned}$ | $\begin{aligned} & \mathrm{n} \\ & \infty \\ & \infty \\ & \underset{N}{N} \end{aligned}$ | 1 <br> 0 <br> 0 <br> 0 <br> 0 <br> $\cdots$ <br> 0 |
| $\begin{aligned} & \text { Ṅ } \\ & \text { Ǹ } \\ & \text { O} \end{aligned}$ |  |  | $$ |  |  | $\begin{array}{ll} 0 & 0 \\ 0 & 0 \\ 0 & 0 \\ \dot{0} & 0 \\ & n \\ & i \end{array}$ | O | $m$ 0 0 0 0 $i$ $i$ |

## 44 Normal and Design Year olumes

 2 d/ la Li erty3 Pea 2021-2022 inter Cost of Gas Filing 45

## 47 olumes Therms

49 For the Months of May 21 - Octo er 21 Design Year
50

$$
\begin{aligned}
& \begin{array}{ll}
3 & \text { Pipeline Gas: } \\
4 & \text { Dawn Supply } \\
5 & \text { Niagara Supply } \\
6 & \text { TGP Supply Gulf }
\end{array} \\
& 57 \text { Dracut Supply } 1 \text { - aseload } \\
& 58 \text { Dracut Supply } 2 \text { - Swing } \\
& 59 \text { Dracut Supply 3-Swing } \\
& 60 \text { Constellation Combo } \\
& 61 \text { NG Truck } \\
& 64 \text { Portland Natural Gas } \\
& \text { SP Supply } 4 \\
& 66 \text { Subtotal Pipeline olumes } \\
& 68 \text { Storage Gas: } \\
& 69 \text { TGP Storage } \\
& 71 \text { Produced Gas: } \\
& 72 \text { NG apor } \\
& 3 \text { Propane } \\
& 74 \text { Subtotal P } \\
& \begin{array}{l}
76 \\
\text { ess - Gas Refills: } \\
77 \\
\text { NG Truck } \\
78 \\
\text { Propane } \\
79 \\
\text { TGP Storage Refill }
\end{array}
\end{aligned}
$$

## Updated Schedule 11C Page 1 of 1

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| :---: | :---: | :---: | :---: |
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LIBERTY UTILITIES ENERGYNORTH NATURAL GAS CORP.
Pea 2021-2022 inter Cost of Gas Filing
Transportation Availa
Transportation Availa le for Pipeline Supply and Storage
Agreements for Gas Supply and Transportation
source


[^61]
\[

$$
\begin{aligned}
& \text { Docket No. DG } 22- \\
& \text { Attachment ELM-1 } \\
& \text { Docket No. DG } 21-130 \\
& \text { Exhibit } 2
\end{aligned}
$$
\]

$$
\begin{gathered}
\text { Schedule } 14 \\
\text { Page } 1 \text { of } 1
\end{gathered}
$$



1 Li erty Utilities EnergyNorth Natural Gas Corp．d／la Li erty
2 Pea 2021－2022 inter Cost of Gas Filing
4 Forecast of Firm Transportation olumes and Cost of Gas Revenues
Firm Transportation
1 Per Schedule 10 ，line 35．Excludes special contract volumes sub ect to transportation cost of gas．
2 Refer to Proposed Second Revised Page 98 for calculation of rate．

$$
\begin{aligned}
& \text { Docket No. DG } 22- \\
& \text { Attachment ELM-1 } \\
& \text { Docket No. DG } 21-130 \\
& \text { Exhibit } 2
\end{aligned}
$$

$$
\begin{array}{r}
\text { Updated Schedule } 17 \\
\text { Page } 1 \text { of } 1
\end{array}
$$

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| Stix | z000＊ | $0 \angle \varepsilon^{\prime} \downarrow$ てO＇く |
| 66T＇ธ | z000＊ | $00 \mathrm{C}^{\prime}$ Lse＇L |
| 9عt＇t | z000＊ | 0т6＇土t8＇8 |
| $9<z^{\prime} \mathrm{L}$ | z000• | 088＇8z8＇L |
| 乙と०｀${ }^{\text {¢ }}$ | z000＊\＄ | Ot6＇9とと＇9 |
| әпиәләу seŋ ృ0750う | 乙 әдеу seŋ Ł๐ łsoつ | ¢ sməŋц |

$\begin{array}{r}\$ 11,949 \\ \$ 785,177 \\ \hline \$ 773,228 \\ \$ 26,000 \\ \hline \$ 747,228\end{array}$
$\$ 568,780$
$\$ 1,900,000$
$\$ 1,331,220$
$\$ 2,078,448$
$\$ 2,078,448$
$\$ 97,375$
$\$ 19,820$
$\$ 7,864$
$\$ 2,187,779$
$\$ 26,727$
$\$ 2,214,505$
$182,829,872$
$\$ 0.0121$ Rate Case Exepense
Prior Period Balance
Expenses thru une 30, 2021
alance at une 30, 2021
ess: Accrual alance
Ad usted Rate Case Expense
Recoupment
Distribution Recoupment from Docket No. DG 20-105
Indirect Costs Recoupment from Docket No. DG 20-105
Total Recoupment
eginning alance
Estimated Remaining Expenses
Plus Estimated Interest from uly 2021 through October 2021
Minus Estimated Recoveries from uly 2021 through October 2021
Total Estimated Remaining Recovery As of November 1, 2021
Estimated November 2021 - October 2022 Interest
Total Remaining Recovery
Estimated November 2021 - October 2022 Sales thems
Recoupment rate per them November 2021 - October 2022


##  




[^62]11 Commercial Pro ected September 1, 2021 Reconciliation alance of Prior Recoveries Refunds

[^63]13 Total Commercial Revenue Decoupling Deficiency Excess - Current Period
14 Estimated Commercial November 2021 - October 2022 Sales therms
15 Commercial Revenue Decoupling rate per therm November 2020 - October 2021

| RESIDENTIAL | Actual |  | Actual |  | Actual |  | Actual |  | Actual |  | Actual |  | Actual |  | Actual |  | Actual |  | Estimate |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| FOR THE MONTH OF DAYS IN MONTH |  |  | $\begin{gathered} \text { Dec-20 } \\ 31 \end{gathered}$ |  | $\begin{gathered} \text { Jan-21 } \\ 31 \end{gathered}$ |  | $\begin{gathered} \text { Feb-21 } \\ 28 \end{gathered}$ |  | $\begin{gathered} \text { Mar-21 } \\ 31 \end{gathered}$ |  | $\begin{gathered} \text { Apr-21 } \\ 30 \end{gathered}$ |  | $\begin{gathered} \text { May-21 } \\ 31 \end{gathered}$ |  | $\begin{gathered} J \text { un-21 } \\ 30 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { J ul-21 } \\ 31 \end{gathered}$ |  | $\begin{gathered} \text { Aug-21 } \\ 31 \end{gathered}$ |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Over / Under Beginning Balance | \$ | (3,682,012) | \$ | (3,465,584) | \$ | $(3,070,769)$ | \$ | $(2,529,984)$ | \$ | (1,925,470) | \$ | $(1,325,885)$ | \$ | $(964,491)$ | \$ | $(760,172)$ | \$ | $(654,619)$ | \$ | $(581,484)$ |
| Monthly billing activity | \$ | 225,962 | \$ | 403,824 | \$ | 548,504 | \$ | 610,062 | \$ | 604,066 | \$ | 364,448 | \$ | 206,696 | \$ | 107,440 | \$ | 74,839 | \$ | 59,303 |
| Ending Balance Pre-Interest | \$ | $(3,456,051)$ | \$ | $(3,061,761)$ | \$ | $(2,522,265)$ | \$ | $(1,919,923)$ | \$ | $(1,321,404)$ | \$ | $(961,436)$ | \$ | $(757,795)$ | \$ | $(652,732)$ | \$ | $(579,780)$ | \$ | $(522,181)$ |
| Months A verage Bal ance | \$ | $(3,569,032)$ | \$ | $(3,263,672)$ | \$ | $(2,796,517)$ | \$ | $(2,224,953)$ | \$ | $(1,623,437)$ | \$ | (1,143,661) | \$ | $(861,143)$ | \$ | (706,452) | \$ | $(617,200)$ | \$ | $(551,832)$ |
| Interest Rate |  | 3.25\% |  | 3.25\% |  | 3.25\% |  | 3.25\% |  | 3.25\% |  | 3.25\% |  | 3.25\% |  | 3.25\% |  | 3.25\% |  | 3.25\% |
| Interest Applied | \$ | $(9,534)$ |  | $(9,009)$ | \$ | $(7,719)$ | \$ | $(5,547)$ | \$ | $(4,481)$ | \$ | $(3,055)$ | \$ | $(2,377)$ | \$ | $(1,887)$ | \$ | $(1,704)$ | \$ | $(1,523)$ |
| Ending Balance | \$ | (3,465,584) | \$ | (3,070,769) | \$ | (2,529,984) | \$ | (1,925,470) | \$ | (1,325,885) | \$ | $(964,491)$ | \$ | $(760,172)$ | \$ | (654,619) | \$ | $(581,484)$ | \$ | $(523,704)$ |

[^64]| Over / Under Beginning Balance | \$ | $(2,441,102)$ | \$ | (2,273,218) | \$ | (2,038,784) | \$ | $(1,750,239)$ | \$ | $(1,422,472)$ | \$ | (1,089,831) | \$ | $(870,841)$ | \$ | $(725,225)$ | \$ | $(617,318)$ | \$ | $(528,882)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Monthly billing activity | \$ | 174,172 | \$ | 240,378 | \$ | 293,767 | \$ | 331,718 | \$ | 336,103 | \$ | 221,606 | \$ | 147,815 | \$ | 109,698 | \$ | 90,016 | \$ | 83,991 |
| Ending Balance Pre-Interest | \$ | (2,266,930) | \$ | $(2,032,841)$ | \$ | (1,745,017) | \$ | $(1,418,522)$ | \$ | $(1,086,369)$ | \$ | $(868,225)$ | \$ | $(723,025)$ | \$ | $(615,527)$ | \$ | $(527,302)$ | \$ | $(444,890)$ |
| Months Average Bal ance | \$ | (2,354,016) | \$ | (2,153,030) | \$ | (1,891,900) | \$ | $(1,584,380)$ | \$ | (1,254,420) | \$ | (979,028) | \$ | $(796,933)$ | \$ | (670,376) | \$ | (572,310) | \$ | $(486,886)$ |
| Interest Rate |  | 3.25\% |  | 3.25\% |  | 3.25\% |  | 3.25\% |  | 3.25\% |  | 3.25\% |  | 3.25\% |  | 3.25\% |  | 3.25\% |  | 3.25\% |
| Interest Applied | \$ | $(6,288)$ | \$ | $(5,943)$ | \$ | $(5,222)$ | \$ | $(3,950)$ | \$ | $(3,463)$ | \$ | $(2,615)$ | \$ | $(2,200)$ | \$ | $(1,791)$ | \$ | $(1,580)$ | \$ | $(1,344)$ |
| Ending Balance | \$ | $(2,273,218)$ | \$ | $(2,038,784)$ | \$ | $(1,750,239)$ | \$ | (1,422,472) | \$ | (1,089,831) | \$ | (870,841) | \$ | $(725,225)$ | \$ | $(617,318)$ | \$ | (528,882) | \$ | $(446,234)$ |




# Updated Schedule 19 

RDAF
Page 4 of 4

## Li erty Utilities EnergyNorth Natural Gas Corp.

## Revenue Decoupling

Ad ustments to Residential prior year filings for lo income customer treatment
2019-2020 Filing

## Residential

1. Allowed ase Revenue
2. less: Actual and Estimated ase Revenue
3. Revenue Deficiency Excess

## Commercial

4. Allowed ase Revenue
5. less: Actual and Estimated ase Revenue
6. Revenue Deficiency Excess
7. TOTAL Revenue Deficiency / E cess

| Filing | Ad usted 1 | Difference |  |
| :---: | ---: | :---: | :---: |
| $\$ 40,585,321$ | $\$ 42,517,544$ | $\$ 1,932,224$ |  |
| $44,670,474$ | $44,670,474$ |  | - |
| $4,085,152.93$ | $2,152,929.54$ | $\$$ | $1,932,224$ |

## Residential

8. Allowed ase Revenue
9. less: Actual and Estimated ase Revenue
10. Revenue Deficiency Excess

## Commercial

11. Allowed ase Revenue
12. less: Actual and Estimated ase Revenue
13. Revenue Deficiency Excess
14. TOTAL Revenue Deficiency / E cess

| $\$ 31,436,763$ | $\$ 31,436,763$ | $\$$ |  | - |
| ---: | ---: | :--- | :--- | :--- |
| $34,368,401$ | $34,368,401$ |  | - |  |
| $2,931,638.28$ | $2,931,638.28$ | $\$$ |  | - |


| 701 | 791.21 | 508457.82 | 1932224 |
| :--- | :--- | :--- | :--- | :--- |

## 2020-2021 Filing

| Filing | Ad usted 1 | Difference |  |
| :---: | ---: | ---: | ---: |
| $\$ 47,055,148$ | $\$ 49,147,752$ | $\$ 2,092,605$ |  |
| $50,205,891$ | $50,205,891$ |  | - |
| $3,150,743.35$ | $1,058,138.97$ | $\$$ | $2,092,605$ |
|  |  |  |  |
|  |  |  |  |
| $\$ 36,558,043$ | $\$ 36,558,043$ | $\$$ |  |
| $38,373,247$ | $38,373,247$ |  | - |
| $1,815,203.44$ | $1,815,203.44$ | $\$$ |  |
|  |  |  | - |
| $\mathbf{4 9 5 9 4} .79$ | $\mathbf{2 8 7 3 3 4 2 . 4 1}$ | $\mathbf{2 0 9 2}$ | $\mathbf{0 5}$ |

1 The calculations of the ad usted allowed revenue are included in attachment Attachment 2019-2020 RDA Ad ustment and Attachment 2020-2021 RDA Ad ustment

| Month | Actual or Forecast | Beginning Balance Over IUnder | ResidentialDSMRatePer Therm | $\begin{gathered} \text { DSM } \\ \text { Collections } \\ \hline \end{gathered}$ | $\begin{aligned} & \text { Forecasted } \\ & \text { DSM } \\ & \text { E penditures } \end{aligned}$ | ActualDSME penditures |  | Incentive | Ending Balance Over IUnder | $\begin{aligned} & \text { Average } \\ & \text { Balance } \\ & \text { Over /Under } \end{aligned}$ | $\begin{gathered} \text { Interest } \\ \text { Monthly Federal } \\ \text { Prime Rate } \\ \hline \end{gathered}$ | Interest Fed Reserve Ban Loan Rate | Ending Bal. Plus Interest Over IUnder | Forecasted Residential Therm Sales | ResidentialTherm Sales | ( $\begin{gathered}\text { of } \\ \text { Days }\end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  | Residential | Lo -Income |  |  |  |  |  |  |  |  |  |
| May 21 | Actual | 765,079 | \$0.0831 | 305,597 | 404,158 | 211,716 | 10,302 | 15,989 | 832,670 | 798,875 | 3.25 | 3,178 | 835,848 | 2,887,019 | 3,677,744 | 31 |
| une 21 | Actual | 835,848 | \$0.0831 | 158,833 | 404,158 | 537,081 | 111,395 | 15,989 | 330,215 | 583,031 | 3.25 | 2,775 | 332,990 | 1,308,632 | 1,911,618 | 30 |
| uly 21 | orecast | 332,990 | \$0.0831 | 93,229 | 404,158 | 0 | 0 | - | 22,061 | 177,525 | 3.25 | 490 | 22,551 | 1,121,890 |  | 31 |
| August 21 | orecast | 22,551 | \$0.0831 | 90,152 | 404,158 | - | - | 0 | 291,456 | 134,453 | 3.25 | 371 | 291,827 | 1,084,856 | $\bigcirc$ | 31 |
| September 21 | orecast | 291,827 | \$0.0831 | 133,428 | 404,158 | $\bigcirc$ | $\bigcirc$ | 0 | 562,557 | 427,192 | 3.25 | 1,141 | 563,698 | 1,605,635 |  | 30 |
| October 21 | orecast | 563,698 | \$0.0831 | 235,825 | 404,158 | 0 | 0 | 0 | 732,031 | 647,865 | 3.25 | 1,788 | 733,819 | 2,837,843 | 0 | 31 |
| November 21 | orecast | 733,819 | \$0.0861 | 594,247 | 404,158 | 0 | 0 | - | 543,731 | 638,775 | 3.25 | 1,706 | 545,437 | 6,901,820 | $\bigcirc$ | ${ }^{30}$ |
| December 21 | orecast | 545,437 | \$0.0861 | 865,560 | 404,158 | - | - | - | 84,035 | 314,736 | 3.25 | 869 | 84,904 | 10,052,958 | 0 | 31 |
| anuary 22 | orecast | 84,904 | \$0.0861 | 995,446 | 412,449 | - | - | - | 498,093 | 206,595 | 3.25 | 570 | 498,664 | 11,561,514 | $\bigcirc$ | 31 |
| ebruary 22 | orecast | 498,664 | \$0.0861 | 777,324 | 412,449 | 0 | 0 | - | 863,539 | 681,101 | 3.25 | 1,698 | 865,237 | 9,028,156 | 0 | 28 |
| March 22 | orecast | 865,237 | \$0.0861 | 753,706 | 412,449 |  | 0 | 0 | 1,206,494 | 1,035,866 | 3.25 | 2,859 | 1,209,354 | 8,753,844 | 0 | ${ }^{31}$ |
| April 22 | orecast | 1,209,354 | \$0.0861 | 448,422 | 412,449 | 0 | - | 0 | 1,245,327 | 1,227,340 | 3.25 | 3,279 | 1,248,606 | 5,208,158 | 0 | 30 |
| May 22 | orecast | 1,248,606 | \$0.0861 | 249,823 | 412,449 |  | 0 | 0 | 1,085,980 | 1,167,293 | 3.25 | 3,222 | 1,089,202 | 2,901,545 | $\bigcirc$ | 31 |
| une 22 | orecast | 1,089,202 | \$0.0861 | 113,450 | 412,449 | 0 | - | 0 | 790,203 | 939,703 | 3.25 | 2,510 | 792,713 | 1,317,656 | $\bigcirc$ | 30 |
| uly 22 | orecast | 792,713 | \$0.0861 | 83,483 | 412,449 | , | 0 | 0 | 463,747 | 628,230 | 3.25 3 | 1,734 | 465,481 | 969,602 | 0 | 31 |
| August 22 | orecast | 465,481 | \$0.0861 | 85,759 | 412,449 | 0 | - | 0 | 138,792 | 302,137 | 3.25 | 834 | 139,626 | 996,041 | $\bigcirc$ | ${ }^{31}$ |
| September 22 | orecast | 139,626 | \$0.0861 | 154,591 | 412,449 | $\bigcirc$ | $\bigcirc$ | $\bigcirc$ | 118,232 | 10,697 | 3.25 | 29 | 118,203 | 1,795,484 | , | 30 |
| October 22 | orecast | 118,203 | \$0.0861 | 383,367 | 412,449 | 0 | 0 | 0 | 147,285 | 132,744 | 3.25 | 366 | 147,652 | 4,452,576 | 0 | 31 |
| November 22 | orecast | 147,652 | \$0.0861 | 594,247 | 412,449 | 0 | $\bigcirc$ | 0 | 34,146 | 56,753 | 3.25 | 152 | 33,995 | 6,901,820 |  | 30 |
| December 22 | orecast | 33,995 | \$0.0861 | 865,560 | 412,449 | 0 | 0 | 0 | 487,105 | 260,550 | 3.25 | 719 | 487,825 | 10,052,958 | 0 | 31 |


Docket No. DG 21-130
Attachment ELM-1

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| $\begin{aligned} & \stackrel{0}{0} \\ & \stackrel{\rightharpoonup}{0} \mathbf{0} \\ & \stackrel{0}{0} \end{aligned}$ |  |  |  |
|  |  | 0000000000000 | 00 |
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| 든 |  |  | $\left.\begin{array}{ll} \infty & 0 \\ 0 & 0 \\ 0 \\ 0 \\ 0 \\ 0 & 0 \\ 0 & 0 \end{array} \right\rvert\,$ |
|  |  |  | $\left\|\begin{array}{cc} \hat{A} & 0 \\ 0 \\ 0 & n \\ 0 & 0 \end{array}\right\|$ |
|  |  |  |  |
|  |  |  |  |





Liberty Utilities (EnergyNorth Natural Gas) Corp. dib/a Liberty






 1 This column represents actual data for the montrs in which such data is avaliable plus pro ected data for the remaining montts in the 12 -month program year.
2 GAP Pro ection on ates 127 of the $2020-21$ Costof Gas
Diling, DG
D $20-141$ 2 GAP Proe ection on ates 127 of the e 2020-21 Cost of Gas iling. DG $20-141$
3 Ties to the Companys $G A P$ deferral account 8840-20000-10-1169-1756
8843-20000-10-1169-1756

[^65]
## Environmental Surcharge - Manufactured Gas Plants

## Manufactured Gas Plants

| Re uired Annual Environmental Increase | $\$ 2,351,805$ |
| :--- | ---: |
| Second one-third of prior period under recoveries through une 2019 | $\$ 341,389$ |
| uly 2020 - une 2021 recovery difference between actual and estimate | $\$ 139,028$ |
| Environmental Subtotal | $\$ 2,832,222$ |
| Overall Annual Net Increase to Rates | $\$ 2,832,222$ |
| Estimated weather normalized firm therms billed for the |  |
| twelve months ended 10312022 - sales and transportation | $182,829,872$ therms |
| Surcharge per therm | $\$ 0.0155$ per therm |
| Total Environmental Surcharge | $\$ 0.0155$ |

1. SITE LOCATION: 38 Bridge Street, Nashua, New Hampshire.
2. DATE SITE WAS FIRST INVESTIGATED: At the end of 1998, the New Hampshire Department of Environmental Services (NHDES) sent a "Notification of Site Listing and Request for Site Investigation" for the former Nashua Manufactured Gas Plant (MGP) to the former plant owners/operators: EnergyNorth Natural Gas, Inc. d/b/a National Grid (ENGI) ${ }^{1}$, and Public Service Company of New Hampshire (PSNH) and its parent company, Northeast Utilities Services Company (NU). NHDES designated the site DES \#199810022.
3. NATURE AND SCOPE OF SITE CONTAMINATION: Residual materials from the former MGP have been identified at the site and in the adjacent Nashua River. These residuals, which include tars and oils, have been found mainly in subsurface soil at discrete locations, in groundwater, and in localized river sediments.
4. SUMMARY OF MATERIAL DEVELOPMENTS AND INTERACTIONS WITH ENVIRONMENTAL AUTHORITIES:

- Prior to the time NHDES issued its notice letter to ENGI, the US Environmental Protection Agency (EPA) was remediating contamination (asbestos) at the former Johns Manville plant located adjacent to, and downstream from the 38 Bridge Street property. In the course of that work, EPA detected what it determined to be MGP related residuals in Nashua River sediments containing asbestos. EPA sought reimbursement from ENGI and PSNH of only those incremental additional costs it incurred to dispose of sediments containing MGP related wastes in addition to asbestos. ENGI and PSNH entered into a settlement agreement with the EPA at the end of September 2000. Under the terms of the agreement, each company received a release from liability associated with the so-called Nashua River Superfund Site and contribution protection against future claims associated with that site. The settlement agreement made it clear that EPA does not contend that ENGI or PSNH contributed any asbestos to the Nashua River.
- In response to the 1998 notice from NHDES, QST Environmental, Inc. (QST, subsequently Environmental Science and Engineering, Inc. (ESE), and later Harding ESE, Inc. (Harding ESE)), submitted a Scoping Phase Field Investigation Scope of Work to NHDES on behalf of ENGI in February 1999.

[^66]- In response to comments from NHDES, QST and ENGI refined the Scope of Work for the Scoping Phase Field Investigation and resubmitted to NHDES in April 1999.
- NHDES approved the refined Scoping Phase Field Investigation Scope of Work in May 1999.
- During the summer of 1999, ENGI and QST conducted the Scoping Phase Field Investigation, collecting site background information and soil, groundwater, surface water and sediment samples from the former Nashua MGP and the adjacent Nashua River.
- ENGI and ESE submitted the Scoping Phase Field Investigation Report to NHDES in December 1999.
- NHDES provided comments to ENGI and ESE in February 2000 on the Scoping Phase Field Investigation Report and requested a Phase II Investigation Scope of Work.
- On behalf of ENGI, ESE submitted a Draft Phase II Investigation Work Plan to NHDES in April 2000.
- ENGI and ESE met with the NHDES site manager in April 2000 to discuss the Draft Phase II Investigation Work Plan.
- NHDES provided written comments on the Draft Phase II Investigation Work Plan in June 2000.
- ENGI and ESE met with NHDES in August 2000 to discuss NHDES' comments on the Phase II Work Plan.
- ENGI submitted a letter to NHDES in August 2000 discussing revisions to the Draft Phase II Investigation Work Plan in response to comments from NHDES and $\mathrm{PSNH} / \mathrm{NU}$, along with a proposed schedule for implementation of the work.
- NHDES approved the Revised Phase II Work Plan for the site at the end of August 2000.
- NHDES provided comments to ENGI and Harding ESE on the proposed schedule for Phase II Work Plan implementation in September 2000.
- ENGI submitted an addendum to the Phase II Work Plan, including a proposed approach for risk evaluation, to NHDES in November 2000.
- Subsequent to meetings and discussions throughout 2000, ENGI and PSNH reached agreement in late 2000 regarding sharing of costs for the remediation work and transfer of management of the remediation work to ENGI.
- Harding ESE implemented the Phase II Work Plan during the fall and winter of 2000/2001. Work entailed a comprehensive field program that included the advancement of river borings and collection of sediment samples as well as the installation of borings and monitoring wells on and off the property.
- NHDES provided comments on the Phase II Work Plan addendum in February 2001.
- Harding ESE responded to NHDES comments on the Phase II Work Plan addendum in March 2001.
- In May 2001, ENGI submitted to NHDES a Draft Site Conceptual Model to assist with finalization of the Phase II Work Plan Addendum and met with NHDES to discuss.
- ENGI and Harding ESE revised the Draft Site Conceptual Model and outlined supplemental field activities to be included in the Phase II Work Plan Addendum and submitted to NHDES in June 2001.
- In July 2001, ENGI and Harding ESE met with NHDES to review the Site Conceptual Model and proposed Phase II supplemental investigation activities.
- ENGI and NHDES met in August 2001 to discuss the overall site objectives.
- In September 2001, Harding ESE, on behalf of ENGI, submitted a Phase IIB Supplemental Site Investigation (SI) Scope of Work to NHDES.
- NHDES provided verbal approval for the Phase IIB Supplemental SI, and Harding ESE initiated the field program on behalf of ENGI in October 2001.
- NHDES provided written approval of the Phase IIB Supplemental SI in October 2001. A modification to the proposed scope of work relating to investigations adjacent to
the gas lines was proposed and verbal approval was obtained from NHDES on November 19, 2001.
- Property owners north of the Nashua River did not provide access to install monitoring wells proposed in the Phase IIB SOW. Harding ESE completed all onsite work outlined in the Phase IIB SOW in February 2002.
- ENGI received access from PSNH to install Phase IIB monitoring wells west of the site in March 2002.
- Harding ESE installed additional groundwater monitoring wells west of the site in March and sampled all newly installed monitoring wells in April 2002. All work outlined in the Phase IIB SOW was completed except for the proposed monitoring wells north of the Nashua River where access was denied.
- The Phase II Report was submitted to NHDES in February 2003. The report was approved by NHDES in August 2003. At the time of approval, NHDES required ENGI to begin work on the Remedial Action Plan for the site, due in 2004.
- ENGI met with NHDES on November 3, 2003, to review the proposed remedial schedule, which called for the Remedial Action Plan to be submitted in July 2004, and remediation to occur in 2005. NHDES approved the schedule by letter dated December 1, 2003. In that letter they concurred with ENGI's request to divide the site into terrestrial and aquatic portions, to facilitate remediation of sediments concurrent with re-armoring of ENGI's gas mains crossing the river.
- By way of a May 5, 2004 letter, ENGI requested that NHDES waive the Remedial Action Plan (RAP) requirement for the aquatic portion of the site and allow ENGI to proceed with capping sediments in conjunction with gas main rearmoring, which was scheduled for completion in 2004. NHDES approved the request by letter dated May 14, 2004.
- ENGI held pre-application meetings with state and federal agencies (NHDES Wetlands Bureau, United States Army Corps of Engineers, United States Department of Fish and Wildlife, United States Environmental Protection Agency and National Oceanic and Atmospheric Administration) in June 2004. These meetings were held in advance of permit application submission for the capping/rearmoring project, to review the project and expedite the approval process. The application was submitted to these agencies as well as the City of Nashua on July 1, 2004. On July 6,2004 , NHDES deemed the permit application administratively complete. The hearing was closed on July 26, 2004 and the permit was issued in September 2004.

The capping and re-armoring was completed in October 2004 and the Remedial Completion Report, submitted to NHDES in January 2005, was subsequently approved.

- In October 2005, ENGI submitted the Terrestrial Remedial Action Plan to NHDES, and the document was deemed complete by NHDES in March 2006. NHDES requested supplemental information to be submitted before ENGI proceeded with remediation, and in 2007 ENGI gathered the requested data.
- In November 2007, ENGI submitted a Workplan for DNAPL Recovery Pilot Test to NHDES and the document was approved by NHDES on November 14, 2007.
- ENGI applied for three permits required for the implementation of the NHDESapproved DNAPL pilot testing activities: Nashua Conservation Commission Permit, Nashua Zoning Board of Appeals Permit and NHDES Dredge and Fill Permit. ENGI attended numerous hearings related to obtaining the permits and obtained the three permits on April 21, 2008, April 23, 2008, and May 31, 2008, respectively.
- In June 2008, ENGI installed six extraction wells for DNAPL recovery pilot testing at the site. ENGI completed the construction of the coal tar recovery system trailer (i.e., the equipment that will be used to pump, collect and temporarily store the coal tar) in December 2008. Trenching for the subsurface piping and final system installation was delayed in late 2008 due to weather. ENGI performed manual DNAPL recovery throughout 2008 and the first three quarters of 2009.
- In Spring 2009, ENGI began trenching and final system installation activities for the DNAPL recovery pilot testing. The trenching, pump installations and system electrical work were completed in July 2009. Electrical service was installed in late August 2009. The system was started up in November 2009 and has been operational since that time.
- In September 2010, ENGI submitted an Installation Summary and DNAPL Recovery Pilot test summary report to NHDES. This report recommended that DNAPL extraction activities continue. In October 2010, a work plan for an off-site groundwater investigation program to support the delineation of a Groundwater Management Zone was submitted to NHDES. This work plan was approved by NHDES in a letter dated November 5, 2010. Access negotiations and environmental permitting for the NHDES-approved investigation were completed in June 2011.
- The NHDES-approved subsurface soil and groundwater investigation program was initiated on September 26, 2011. The goal of this program was to delineate a Groundwater Management Zone for the site, and allow for the filing of a Groundwater Management Permit (GMP). Due to known asbestos in the off-site area to be investigated, ENGI submitted an "In-active Asbestos Disposal Site (ADS) Work Plan"; NHDES approved the asbestos work plan in October 2011. Soil boring and well installation work was performed between October and December 2011. An Inactive ADS Site Completion Report was submitted to and accepted by NHDES on May 4, 2012. Groundwater sampling events were conducted in February and May 2012. A meeting to discuss the preliminary results of the Groundwater Management Zone (GMZ) investigation program with NHDES took place on August 16, 2012. It was agreed that two more rounds of groundwater sampling should occur before a delineation of the GMZ is considered.
- On November 27, 2012 and December 6, 2012, 8.25 feet and 10.83 feet of DNAPL appeared in MW-106, situated in the foot print of historical Holder \#2. A weekly monitoring and removal plan was initiated at this time and is ongoing as of July 2013. To date, 109 gallons of DNAPL has been removed manually, in addition to the system removal discussed above.
- In January 2013, a Supplemental Investigation Report (SIR) and DNAPL Recovery System Pilot Test Progress report was submitted to NHDES reporting on additional investigation activities, including the installation of sixteen additional wells in 2011, and the May and September 2012 (second and third of three) rounds of sampling to define groundwater quality and hydrogeologic conditions at the site, so that the GMZ can be delineated. Additionally, the report includes information regarding DNAPL recovery system O\&M activities and DNAPL recovery rates demonstrating that the system still effectively recovers DNAPL. A meeting with NHDES took place on March 22, 2013, to discuss these results and next steps.
- NHDES responded to the January 2013 submittal via letter dated May 21, 2013, accepting the SI Report and authorizing ENGI to proceed with the delineation of the GMZ in order to submit a Groundwater Management Permit (GMP) application, and the preparation of a revised Remedial Action Plan (RAP) for the terrestrial portion of the site. NHDES allows ENGI to utilize manual removal of DNAPL as these methods are more effective than the automated recovery system.
- ENGI responded to the NHDES letter on June 19 with a schedule targeting December 31, 2013, for submittal of the GMP application and revised RAP.
- In December 2013, ENGI submitted a request to revise the RAP. The purpose of the request was to summarize activities conducted since submittal of the 2013 Supplemental Investigation Report and to propose a revision to the approved RAP for the area on site known as "Holder \# 2."
- The RAP submitted in 2005 selected asphalt capping in the area of Holder \#2. The entire area of the Holder was not designated to be capped with asphalt. At the time of the preparation of the RAP, separate phase NAPL was not considered to be present in recoverable quantities in Holder \#2. In order to address what appears to be a limited area and quantity of NAPL in a monitoring well in Holder \#2, continued manual NAPL recovery from two additional wells in the Holder \#2 area was proposed as part of the GMP monitoring program.
- In addition to the NAPL recovery activity, the area of asphalt capping was proposed to be expanded to include all of former Holder \#2. This expansion of paving will also address the asbestos contaminated material (ACM) present in this area of the site. The asphalt cap detail presented in the proposed RAP revision will be modified (as necessary) to address the relevant solid waste regulations for ACM in soil.
- On June 4, 2014, the NHDES approved of the requested RAP revision and required that a RAP Summary Report, with the necessary engineering details for the selected remedies, be provided. ENGI plans to submit this RAP Summary Report by December 31, 2014.
- The GMP Application was submitted in March 2014. The GMP proposed a list of monitoring wells and analytical methods in order to monitor the Groundwater Management Zone.
- On June 5, 2014, the NHDES approved the GMP application. This Permit was issued for a period of five years requiring the monitoring of groundwater quality, assessing and recovering any free product found, and visually inspecting the Nashua River sediment cap area. During the first year of the Permit, monitoring events will be conducted in October 2014 and April 2015, and each successive April and October. Annual summary reports are submitted to the NHDES in January of each year.
- The first groundwater monitoring annual summary report was submitted to NHDES in February 2015, and included the groundwater data from the first GMP round of sampling on October 27, 2014.
- ENGI submitted the draft Activity and Use Restriction (AUR) and RAP Engineering Design details for the cap on September 14, 2015. ENGI received comments from NHDES on December 15, 2016. NHDES altered the design to include an impermeable capping layer, and incorporation of standards in the Waste Management Bureau's Asbestos Disposal Site rules. As ENGI is planning to pave the Nashua property in 2018, the cap will be installed in conjunction with this capital project.
- In May 2017, the NHDES requested by letter that all active hazardous waste sites managed by the Hazardous Waste Remediation Bureau include sampling for Perand Polyfluoroalkyl Substances (PFAS) in one of their groundwater sampling rounds, as part of a statewide study of these compounds. ENGI fulfilled this request during regularly scheduled sampling in 2018.
- The capping remedy was planned for 2018 in conjunction with an overall paving of the property, however a portion of the City's sewer pipe that transects the property collapsed in early February 2018 prompting the City to plan a lining upgrade to it during summer 2018. This event has caused the remedy construction to be pushed out to 2019.
- In a letter dated May 2, 2019, NHDES approved ENGI's 5-year Groundwater Management Permit (GMP) renewal application decreasing the frequency of sampling for all but two wells in the perimeter groundwater management zone. Additionally, NHDES required that a second confirmatory round of PFAS samples be taken in the 2019 GMP monitoring round.
- In the same May 2, 2019 letter, NHDES approved GZA Geoenvironmental's (GZA) proposed cap design transmitted to them on January 30, 2019. The cap design was altered to require an impermeable barrier only under "non-paved" surfaces.
- The cap installation and subsequent paving of the entire property has been pushed out to 2021, due to delays in permitting and the COVID-19 pandemic. ENGI is still on schedule to complete this project, and has been working toward final design to be used for construction. During the 2020-21 period, ENGI has been working with the City of Nashua to assess the condition of subsurface stormwater and sewer lines, and is preparing applications for NHDES Alteration of Terrain permitting for the property paving.

5. NEW HAMPSHIRE SITE REMEDIATION PROGRAM PHASE: All Supplemental Phase II Site Investigation Work that could be performed (based on property access) has been completed. Phase II Report was submitted to NHDES in February 2003, and approved by NHDES on August 28, 2003. Remediation of the Nashua River sediments was completed in the fall of 2004. A Remedial Action Plan (RAP) for the upland and groundwater was submitted in October 2005, and approved by NHDES in March 2006. DNAPL recovery is on-going. A Groundwater Management Permit was granted on June 5, 2014. A RAP Summary, involving the asphalt capping of the area over Holder \#2 and continued groundwater monitoring, was submitted on April 2, 2015. A Monitoring Summary and Progress Report was submitted by ENGI on February 7, 2015. NHDES accepted the RAP Summary on April 10, 2015, with the provisions that ENGI submit the draft Activity and Use Restriction (AUR) and final engineering design plan for the cap by September 15, 2015. ENGI submitted the draft Activity and Use Restriction (AUR) and RAP Engineering Design details for the cap on September 14, 2015. NHDES responded to ENGI with their comments on December 15, 2016. Design for the engineered cap remedy is complete and approved by NHDES. ENGI is in the process of obtain State and City permitting for this construction, now planned for the 2021 construction season.
6. HISTORY AND CURRENT STATUS OF USE AND OWNERSHIP: The Nashua Gas Light Company built the original coal gas facility in 1852 or 1853. In 1889, the Nashua Gas Light Company merged with the Nashua Electric Company to form the Nashua Light, Heat and Power Company (NHLPC). In 1914, the NLHPC merged with the Manchester Traction Light \& Power Company, and PSNH acquired the facility in 1926. The MGP facility was upgraded and expanded. In 1945, PSNH divested the gas operations to Gas Service, Inc. Gas production was eliminated in 1952 when natural gas was supplied to the city via pipeline. In 1981, Gas Service, Inc. merged with Manchester Gas Company to form ENGI. ENGI currently owns the majority of the former gas plant property.
7. LISTING AND STATUS OF INSURANCE AND 3RD PARTY LAWSUITS AND SETTLEMENTS: The EPA made a claim against ENGI and PSNH related to the so-called Nashua River Asbestos Site located adjacent to the former MGP. EPA was removing asbestos from the Nashua River, when some was found to be mixed with wastes allegedly from the MGP. Without admitting any facts or liability, by agreement effective December 21, 2000, ENGI resolved EPA's claim in exchange for a payment of $\$ 387,371.46$, plus interest accrued between settlement and final approval of an administrative consent order by EPA.

ENGI and PSNH have entered into a confidential Site Responsibility and Indemnity Agreement effective as of September 15, 2000, which governs the financial and decisionmaking responsibilities of the two companies through the remainder of site study and remediation. Under this agreement, ENGI will take the lead on site investigation and remediation.

Numerous, confidential insurance settlements have been entered into. A jury trial commenced against the London Market Insurers and Century Indemnity on November 1, 2005. On November 14, 2005, the jury returned a verdict in favor of EnergyNorth finding that the defendants were obligated to indemnify EnergyNorth for response costs incurred at the site. The Court then awarded ENGI its reasonable costs and attorneys fees to be paid by the defendants. Subsequent to the verdict, the London Market and ENGI entered into a confidential settlement. Century appealed to the First Circuit Court of Appeals in the summer of 2006. However, on the day its brief was due at the First Circuit, Century withdrew its appeal. Because the site has not yet been remediated, the jury was not asked to make a damage determination. Future proceedings will take place after the remedy has been approved by the NHDES to determine the indemnification amounts to be paid by Century. The New Hampshire Supreme Court's ruling and guidance on the proper manner in which costs are to be allocated among insurers (discussed in more detail in the Manchester MGP summary) will be used in the calculation of that figure.

Note: This summary is an overview only and is not intended to be a comprehensive recitation of all relevant information relating to the site and the associated liability.

1. SITE LOCATION: 130 Elm Street, Manchester, New Hampshire.
2. DATE SITE WAS FIRST INVESTIGATED: The New Hampshire Department of Environmental Services (NHDES) compiled a list of all former Manufactured Gas Plants (MGPs) in New Hampshire that were not already subject to a site investigation or remediation. In March of 2000, NHDES sent out notice letters to all parties it deemed responsible for the sites. EnergyNorth Natural Gas, Inc. (ENGI) ${ }^{1}$ received a "Notification of Site Listing and Request for Site Investigation" for the former Manchester MGP from NHDES, which designated the site DES \#200003011.
3. NATURE AND SCOPE OF SITE CONTAMINATION: Residual materials from the former MGP have been identified at the site. These residuals, which include tars and oils, have been found mainly in subsurface soil at discrete locations and in groundwater at the former MGP, as well as in the downgradient Singer Park and river sediment.
4. SUMMARY OF MATERIAL DEVELOPMENTS AND INTERACTIONS WITH ENVIRONMENTAL AUTHORITIES:

- On behalf of ENGI, Harding ESE, Inc. (Harding ESE), submitted a Scoping Phase Field Investigation Scope of Work to NHDES in March 2000.
- NHDES approved the Scoping Phase Field Investigation Scope of Work in June 2000.
- During the summer and fall of 2000, ENGI and Harding ESE conducted the Scoping Phase Field Investigation, collecting site background information and soil, groundwater, surface water and sediment samples from the former Manchester MGP and the nearby Merrimack River.
- On August 31, 2000, an underground tank containing MGP residuals was discovered at the site. As required by NHDES regulations, the tank contents were removed and disposed of subject to a permit from NHDES. Harding ESE, on behalf of ENGI, submitted a summary report to NHDES in January 2001 documenting the response action.
- ENGI and Harding ESE submitted the Scoping Phase Field Investigation Report to NHDES in February 2001.

[^67]- NHDES provided comments to ENGI and Harding ESE in April 2001 on the Scoping Phase Field Investigation Report and requested a Phase II Investigation Scope of Work.
- ENGI responded to NHDES' comments on the Scoping Phase Investigation Report and indicated that ENGI planned to solicit bids for the Phase II Scope of Work.
- In July 2001, on behalf of ENGI, Harding ESE submitted a Scope of Work to NHDES to fence the ravine near the former Manchester MGP to prevent access to impacted sediments. In October 2001, NHDES accepted ENGI's fence installation plan, but requested clarification on the fence location and signage. In correspondence dated April 3, 2002, ENGI provided proposed language to NHDES for the signs to be attached to the ravine fence. NHDES approved the ravine sign language in April 2002.
- On May 1, 2002, ENGI issued a Request for Proposals to eight environmental consultants for the Phase II Site Investigation and Risk Characterization. ENGI received six proposals for the Phase II work in June 2002.
- In June 2002, the City of Manchester approved the ravine fence location and granted access to City property to install. The work was completed in August 2002.
- URS Consultants were awarded the contract to undertake the next phase of work. A Phase II Site Investigation Scope of Work was submitted in September 2002.
- Phase II field investigations began in the fall of 2002.
- In June 2003, the City of Manchester approved a proposal to construct a minor league ballpark, retail shops, parking garage, hotel and high-rise condominium complex on the Singer Park site, in the same general areas that MGP impacts were detected in ongoing Phase II investigations. Following supplemental ravine investigations during the spring and summer of 2003, the Drainage Ravine Engineering Evaluation was submitted to NHDES in January 2004, and presented four potential remedial alternatives for the ravine, which is located on a portion of Singer Park.
- ENGI had been a regular participant in monthly Singer Park redevelopment meetings with NHDES, the City of Manchester and the various developers from April 2003 until the regular meetings ended on November 15, 2004. ENGI had attended these coordination meetings to ensure that the environmental and construction aspects of
the redevelopment were being addressed concurrently and that ENGI avoided incurring costs associated with another entity's contamination.
- ENGI entered into confidential agreements with Manchester Parkside Place (the owner of the ravine property) for access and cleanup of MGP byproducts in the ravine in January 2005.
- In January 2005, ENGI submitted a Remedial Design Report to NHDES selecting excavation and off-site disposal of source material and impacted soils as the remedial alternative for the ravine. NHDES approved of this alternative via a letter dated February 7, 2005. Eleven contractors were invited to bid on the ravine remediation in January 2005. The contract was awarded to the low bidder (ENTACT) in February 2005. Remediation of the ravine began in March and was completed in July 2005. A remedial completion report was submitted to NHDES on September 2, 2005.
- ENGI submitted a Phase II Site Investigation Report to NHDES in March 2004. The report concluded that MGP impacts (including impacted soil and groundwater and separate phase coal tar) were present in the subsurface beneath the 130 Elm Street property, portions of Singer Park at depth and the Merrimack River sediment. Further investigations were recommended by ENGI to further assess the nature and extent of this contamination and a work plan proposing those investigations was submitted to NHDES in May 2004 and approved in July 2004. These supplemental investigations were completed and documented in the Supplemental Phase II Investigation Report and the Stage I Ecological Screening Report for the Merrimack River, submitted to NHDES in February and March 2005, respectively. The reports concluded that Remedial Action Plans for the upland and Merrimack River portions of the site were required. On September 15, 2005, NHDES issued a letter accepting the reports and requested ENGI prepare a Remedial Action Plan (RAP) to address impacted sediments in the Merrimack River, as well as MGP-related impacts on the upland portion of the site. Preparation of the RAPs began in August 2006.
- Additional Merrimack River investigations were completed in 2007 and the Remedial Design Report for dredging approximately 9,000 cubic yards of coal tar-impacted sediments from the river was submitted to NHDES on May 11, 2007. ENGI applied for, and was granted, a Dredge and Fill Permit for the remedial dredging from NHDES and the United States Army Corps of Engineers on May 18, 2007. Dredging of the river commenced in June 2007 and was substantially completed by the end of the year. Final site restoration activities associated with the sediment remediation were complete in May 2008. A Remedial Action Implementation Report
documenting the sediment remediation activities was submitted to NHDES in May 2008.
- Certain pre-design investigations were completed on the upland portion of the site in 2008/2009. ENGI also completed interim Phase I Corrective Actions at the site, including pilot scale light non-aqueous phase liquid (LNAPL) recovery, pilot scale dense non-aqueous phase (DNAPL) recovery, and design for repair/replacement of a deteriorated portion of the site drainage system located within a known LNAPL area of the site. Limited surface soil removal activities were conducted during the summer/fall of 2008 in an area with detected Upper Concentration Limit exceedances in shallow soils.
- ENGI was issued a Groundwater Management Zone (GMZ) permit No. GWP-200003011-M-001 for the former MGP site on June 15, 2009. The permit establishes a groundwater management zone in the vicinity of the former MGP site with associated notification/groundwater monitoring requirements. Groundwater monitoring events to support this GMZ permit have been ongoing, every April and October.
- ENGI submitted an RAP for the upland portion of the site to NHDES on June 30, 2010. The remedial objectives for the site include control of mobile DNAPL, reduction in contaminant mass (where practicable), and management of residual contamination through the use of administrative controls. The recommended remedial alternative includes removal of the contents of certain subsurface structures where removal is anticipated to provide a reduction in the potential for the further release of DNAPL to the subsurface; NAPL recovery from the subsurface; construction of a barrier wall proximate to the Merrimack River to mitigate potential DNAPL migration; and use of administrative controls to address potential human exposure to residual soil and groundwater contamination. Additional investigation activities were recommended to support the preparation of Design Plans and Construction Specifications following NHDES approval of the RAP and to confirm the appropriateness of certain remedial alternatives recommended in the RAP.
- In Fall 2010, ENGI performed storm drain rehabilitation activities on a deteriorated portion of the site drainage system that is located within a known LNAPL area. This work was performed to mitigate the migration of LNAPL to the Merrimack River via the storm drain system. These activities were mainly completed in late 2010.
- In April 2011, NHDES approved of the upland RAP and requested that ENGI proceed with the additional investigation activities recommended in the June 2010 RAP. In addition, ENGI was contacted by both the developer and condominium association
associated with the property directly downgradient of the site regarding potential impacts to the property, as well as the proposed remedy; ENGI met with both parties in early and mid-2011.
- After meeting with the developer of the property directly downgradient of the site at the potential location of the barrier wall regarding potential impacts to the property in September/October 2011, access was obtained to conduct certain approved predesign off-site investigation activities as recommended in the June 2010 RAP. The off-property investigations were substantially completed in December 2011. A meeting was held with NHDES in December 2011 to discuss the results. A Remedial Design Report for the off-site property is currently being finalized.
- On-site pre-design investigation activities were conducted during the spring and summer of 2012 including: additional groundwater quality monitoring, former gas holder foundation test pit excavations, supplemental LNAPL delineation, cyanide source investigation test pit excavations, cyanide delineation and source investigation monitoring well installation, and storm drain inspection.
- Further storm drain inspections occurred during July and August 2013. The remedial design and construction specifications report was drafted including a summary of the design investigation activities and findings. The remedial design includes the monitoring and practicable recovery of NAPL at strategic on-site and off-site locations, as well as excavation of subsurface structures with concurrent source removal if encountered. The Remedial Design Report drafted, also summarizes the results of cyanide source investigation and delineation work, with further source delineation work anticipated.
- In addition to routine Groundwater Management Permit (GMP) sampling and reporting, an application for GMP renewal was also submitted to NHDES in July 2014, with the Annual Summary Report for the 2013/2014 groundwater Monitoring year. The Remedial Design Report was submitted to NHDES on December 19, 2014. On July 15, 2015, NHDES accepted the proposed remedial design with exceptions involving further remediation of historical Holder 3, and further investigation of the storm drain system beneath and downstream of the site. ENGI responded to NHDES' comments and requests on May 12, 2017.
- Per the 2010 Remedial Action Plan and the 2014 Remedial Design Report ENGI removed material from a tar separator, tar well and other subsurface structures, dug four test pits, and installed three new monitoring wells and an extraction well on-site, prior to property paving in Fall 2017. Further removals from subsurface structures were planned for 2018.
- During 2017, NHDES required active hazardous waste sites managed by the NHDES Hazardous Waste Remediation Bureau to include Per- and Polyfluoroalkyl Substances (PFAS) in one of their sampling rounds.
- In 2019, ENGI continued to address potential site impacts per the 2014 Remedial Design Report by removing approximately 9,000 gallons of contaminated liquids and sludge from a subsurface tar liquor decanter structure in the gas plant area. After removal, ENGI cleaned the structure and filled it with inert fill. The details of these activities were reported to NHDES in the 2018/2019 Annual Summary Report dated July 24, 2019.
- In June 2019, three extraction wells were also installed at the western boundary of the site where an existing well in that area was detecting recoverable product. These wells will be used to remove free product on an ongoing basis. Three additional groundwater monitoring wells were installed in the Holder \#3 area to monitor potential impacts detected during previous test pit excavation.
- A pump-down of an existing well on the east side of the property, installed in 2017 to recover oil from a known historical oil tank impact in that area, took place in June 2019. The test succeeded to return recoverable product to the well and it will be used to remove free product on an ongoing basis.
- In addition to routine Groundwater Management Permit (GMP) sampling and reporting, an application for GMP renewal was submitted to NHDES in May 2020 with requests to reduce the frequency of sampling of two wells and adding sampling of the 6 new wells installed in 2017-18. Annual Summary Reports detailing the results of groundwater monitoring at the site continue to be submitted.
- ENGI reconstructed a water supply line near the entrance to the plant generating a substantial amount of soil that required disposal at ESMI, Loudon, NH.
- ENGI received the renewed GMP on February 26, 2021, effective until 2026, covering the monitoring of 42 groundwater monitoring wells each April and October.
- A sinkhole in the LNG Area over Holder \#3 was discovered in October 2020. Fill materials were excavated and the sinkhole was repaired. A new sinkhole reappeared in the same area in May 2021, and the process was repeated to


## stabilize the area. This area was historically filled with soil and debris when the old holder was decommissioned.

5. NEW HAMPSHIRE SITE REMEDIATION PHASE: Phase I Site Investigation complete. Phase II Site Investigation complete and supplemental report submitted to NHDES in February 2005. Remedial Action Plan (RAP) for the ravine submitted and approved by NHDES in 2005; remediation of ravine completed in July 2005. Remediation of the river sediment was completed in 2007. A RAP for the upland portion of the site was submitted to NHDES for review on June 30, 2010. NHDES issued its approval of the RAP for the upland portion of the site in a letter dated April 11, 2011. The Remedial Design Report summarizing the activities for addressing on-site and off-site impacts was submitted on December 19, 2014. On July 15, 2015, NHDES accepted the proposed remedial design with exceptions. ENGI addressed these concerns and implemented the remedial activities on-site and off-site in 2017.

In 2019, ENGI continued to address potential site impacts per the Remedial Design Report by removing approximately 9,000 gallons of contaminated liquids and sludge from a subsurface structure in the gas plant area, installing three extraction wells at the western boundary of the site, and installing three groundwater monitoring wells in one of the gas holder footprints. Also in 2019, needed reconstruction of a major water supply line near the entrance to the property resulted in the removal of a substantial amount of MGP-impacted soil.
6. HISTORY AND CURRENT STATUS OF USE AND OWNERSHIP: The former Manchester MGP is believed to have started producing coal gas in 1852. Gas was produced at the site by the Manchester Gas Company and its predecessors until the MGP was shut down in 1952 when natural gas was supplied to the city via pipeline. ENGI is the successor by merger to the Manchester Gas Company. ENGI continues to own and operate the 130 Elm Street property as an operations center.
7. LISTING AND STATUS OF INSURANCE AND 3RD PARTY LAWSUITS AND SETTLEMENTS: In late 2000, ENGI filed suit against UGI Utilities, Inc. in the United States District Court for the District of New Hampshire, alleging that during much of the early part of the 20th century, a predecessor to that entity "operated" the Manchester Gas Plant, as defined by the Comprehensive Environmental Response, Compensation and Liability Act (commonly referred to as "CERCLA" or "Superfund"). This claim was similar to a claim litigated and ultimately settled by the parties in the late 1990s, related to the former gas plant in Concord, NH. The case went to trial in June 2003 and was settled after 8 days of trial.

Insurance recovery efforts are complete, and confidential settlements have been entered into with all insurance company defendants. An agreement with the last remaining insurance carrier was negotiated in August 2008, under which that carrier paid ENGI's legal fees incurred in the litigation. That settlement came about after a ruling from the New Hampshire Supreme Court, in response to a question certified by the United States District Court, on allocation of coverage, and the scope and meaning of NH RSA 491:22-a, as it relates to awards of attorneys' fees. EnergyNorth Natural Gas, Inc. v. Certain Underwriters at Lloyds, 156 N.H. 333 (2007). As to allocation, the Court ruled as proposed by the carrier that insurance coverage should be allocated on a pro rata basis when multiple policies are triggered by an ongoing event. ENGI had argued for an "all sums" allocation approach in which the insured could choose the policy years from which to obtain indemnity. With respect to legal fees, the Court held that " [i]f the insured has obtained rulings that require the excess insurer to indemnify it, the insured has prevailed within the meaning of RSA 491:22-b, and is immediately entitled to recover its reasonable attorneys' fees and costs. Recovery of these fees and costs does not depend on whether, after all is said and done; the excess insurer actually has to pay any indemnification. The insured becomes entitled to the fees and costs once it obtains rulings that demonstrate there is coverage under the excess insurance policy." Under that finding, the insurance carrier was obligated to reimburse legal fees even if the pro rata allocation analysis resulted in the carrier owning no indemnity.

## Note: This summary is an overview and is not intended to be a comprehensive recitation of all relevant information relating to the site and the associated liability.

1. SITE LOCATION: The former MGP was located on Messer Street in Laconia. Sometime in the early 1950s, during decommissioning of the MGP, wastes from the MGP were disposed of at a location on Liberty Hill Road in Gilford. At the time of the disposal, the property was utilized as a gravel pit, and the disposal reportedly occurred with the permission of the gravel pit owner. The property currently comprises part of a residential neighborhood.
2. DATE SITE WAS FIRST INVESTIGATED: In 1994 and 1995, Public Service Company of New Hampshire (PSNH), one of the former owners and operators of the Laconia Manufactured Gas Plant (MGP), conducted limited site investigations at the plant. In 1996, the New Hampshire Department of Environmental Services (NHDES) sent a "Notification of Site Listing and Request for Site Investigation" for the former Laconia MGP to PSNH and its parent company, Northeast Utilities Services Company (NU), and to EnergyNorth Natural Gas, Inc. (ENGI)¹, another former owner. NHDES designated the site DES \#199312038. ENGI and PSNH reached a settlement, reported previously to the New Hampshire Public Utilities Commission (NHPUC), in September 1999. As a result of that settlement, PSNH has had responsibility for the MGP site remediation and interactions with NHDES.

Per the aforementioned settlement, ENGI retained responsibility for any decommissioningrelated liabilities, including off-site disposal. Therefore, in October 2004, ENGI notified NHDES of the possibility that wastes from the MGP were disposed of at a location on Liberty Hill Road sometime in the early 1950s during decommissioning of the plant. Drinking water samples were collected from two residential properties in the vicinity in December 2004, and from three additional properties in June and July 2005 by the NHDES; no MGP-related contaminants were detected. At the request of NHDES, ENGI began preliminary site investigations in July 2005 that culminated in the submission of a Site Investigation Report to NHDES in June 2006. As detailed in the report, MGP-related constituents have been detected in soil and shallow groundwater on four residential properties, and in the abutting brook. The report concluded that further investigations were necessary to determine the extent of the contamination. Additional investigation activities were completed between 2006 and 2009.
3. NATURE AND SCOPE OF SITE CONTAMINATION: Residual materials from the former MGP have been identified at the Laconia MGP site and in the adjacent Winnipesaukee River. Please contact PSNH and refer to PSNH filings with NHDES for complete information on the nature and extent of site contamination at the MGP. Residual materials

[^68]from the former MGP were disposed of at the Liberty Hill disposal area, and MGP-related constituents have been detected in soil and ground water.
4. SUMMARY OF MATERIAL DEVELOPMENTS AND INTERACTIONS WITH ENVIRONMENTAL AUTHORITIES: Based on the settlement with PSNH that has previously been reported to the Commission, ENGI has had no further involvement with the MGP site since the summer of 1999, except with regard to the Liberty Hill disposal area. Please contact PSNH and refer to PSNH filings with NHDES for complete information on material developments and interactions with environmental authorities.

With respect to the Liberty Hill disposal area, in October 2004, ENGI notified NHDES of the possible existence of this disposal site; the site was assigned disposal site number 200411113 by NHDES. NHDES collected drinking water samples from two residential wells in the vicinity in December 2004 and from three additional residential wells in June and July 2005; no MGP-related contaminants were detected. In January 2005, NHDES requested that ENGI conduct a preliminary site investigation on the two residential properties. ENGI submitted a scope of work for the investigation to NHDES on March 2, 2005. The investigation began in July 2005 and was completed in June 2006 with the submission of the Site Investigation Report.

Additional site investigations were conducted in 2006 and summarized in the December 20, 2006, Interim Data Report \#2 submitted to NHDES. Based upon the results of the investigations, remediation is required at the site. In response, a Remedial Action Plan (RAP) was submitted to NHDES on February 28, 2007. The RAP presented NHDES with several remedial alternatives to address soil and groundwater contamination at the site. The February 2007 RAP identified soil excavation (to a depth of 3 feet), construction of a containment wall and impermeable cap on the four residential properties purchased by ENGI as the recommended alternative. In September 2007, NHDES responded to the February 2007 RAP and required that ENGI evaluate additional remedial alternatives that included further soil removal. In November 2007, a RAP Addendum was submitted to NHDES. The revised RAP recommended a remedial alternative that included removal of tar-saturated soils to a depth of approximately 45 feet, construction of a containment wall and impermeable cap on the four residential properties owned by ENGI. On February 29, 2008, NHDES issued a letter to ENGI indicating that NHDES had reached a preliminary determination that the remedy recommended in the November 2007 RAP met the NHDES requirements and that a final decision would be reached following a public meeting and comment period.

On March 24, 2008, NHDES held a public comment meeting to discuss the recommended alternative and began 30-day public comment period. In April 2008, NHDES received a request to extend the public comment period closing date to May 8,2008 , to allow the Town time to provide technical comment. On June 26, 2008, NHDES issued a letter deferring its final decision on the recommended remedial alternative for the Liberty Hill site pending further data analysis following the development of a scope prepared collaboratively between the Town of Gilford and ENGI. In July and August 2008, technical representatives from ENGI, the Town of Gilford, the Liberty Hill neighborhood and NHDES met twice to discuss the comments provided to NHDES during the public comment period and discuss the scope for additional groundwater modeling activities and limited additional site data collection. The Company submitted Scopes of Work for additional data collection and groundwater modeling to NHDES in September and October 2008, respectively. The field activities were completed between November 2008 and January 2009. Modeling efforts began in late 2008 and were completed in May 2009. In March and May 2009, technical representatives from ENGI, the Town of Gilford, the Liberty Hill neighborhood and NHDES met to discuss the results of the field investigations and the modeling activities. One topic discussed with the technical team was that the modelling results indicate that low-flow pumping would need to be added to the selected remedy meet the remedial goals for the site. On June 30, 2009, NHDES issued a letter to ENGI requesting that a second RAP Addendum be prepared for the site to evaluate the technical changes (mainly the addition of low-flow pumping) to the proposed remedy that resulted from the modeling effort. ENGI submitted the second RAP Addendum to NHDES on August 17, 2009 and presented the findings at a public meeting held in Gilford on September 10, 2009. In October 2009, NHDES hired a third party consultant to review the RAP cost estimates and the results were presented in a report to NHDES in April 2010. In October 2010, NHDES issued a Preliminary Decision on RAP Addendum No. 2, in which NHDES indicated that it did not concur with ENGI's recommended remedial alternative and further recommended the complete removal of coal tar-impacted soils at the site. On January 28, 2011, ENGI submitted a comment letter to NHDES further explaining its rationale for the remedial alternative recommended in RAP Addendum No. 2. On November 2, 2011, NHDES announced a Final Decision indicating that it did not concur with ENGI's recommended remedial approach and selecting the full removal option as the remedy for the site. On December 2, 2011, ENGI filed an appeal of the NHDES Final Decision with the New Hampshire Waste Management Council. In March 2012, ENGI attended the PreConference Hearing with the Council related to the appeal. Hearings on the matter were scheduled for October 18 and November 15, 2012. On July 26, 2012, the Hearing Officer granted an Assented to Motion to Continue the hearing until a date after January 3, 2013.

During the period of time the appeal was subject to the continuance, the company, the New Hampshire Department of Justice and NHDES engaged in settlement discussions on a confidential basis. At the conclusion of those negotiations, NHDES and the company agreed on a final remedy for the site, which was approved by NHDES. That approval allowed ENGI to withdraw its appeal as of December 19, 2012, and proceed with implementation of the remedy. The town of Gilford was briefed on the agreed-upon remedy concurrently with NHDES approval and ENGI's withdrawal of the appeal.

ENGI has also performed numerous other activities requested by NHDES between 2008 and 2011, including remediation of the groundwater seep area near Jewett Brook in accordance with NHDES-approved September 2008 Initial Response Action Plan; evaluation of options for providing financial assurances to NHDES for the site remediation activities; coal tar recovery; semi-annual groundwater and surface water sampling activities; and drinking water well sampling. Groundwater sampling is reported to the NHDES in semiannual reports. In addition, ENGI developed a Liberty Hill Road site website to assist in updating interested parties.

In conjunction with the Site Investigation work, ENGI has acquired 4 properties on Liberty Hill Road to facilitate remediation activities, and eliminate any potential risk to residents associated with a significant remediation and construction project. The properties were obtained based upon arms-length negotiations, and in one instance to settle potential litigation.

The site was remediated in 2014-2015 construction seasons, and was restored to a grass field by December 2015. NHDES approved the Notice of Activity and Use Restriction (AUR) in February 2017. In May 2017, ENGI received the post-construction groundwater monitoring permit, requiring annual groundwater sampling.
5. NEW HAMPSHIRE SITE REMEDIATION PROGRAM PHASE: On December 10, 2012, ENGI submitted a Conceptual Remedial Design Report to NHDES describing the approach for full removal. NHDES approved this Conceptual RAP Addendum design on December 18, 2012, and ENGI withdrew their appeal before the New Hampshire Waste Management Council on December 19, 2012. A public meeting was held in the Town of Gilford to present the approved Conceptual Remedial Design on January 23, 2013. The pre-design investigation to confirm extent and depth of contamination commenced on February 20, 2013 and was completed first week in April 2013. A public meeting was held on September 25, 2013 to present the design to the Town. The Remedial Design Report was finalized and approved by NHDES in December 2013. Plans and Specifications were developed concurrently, and the bidding process commenced in September 2013 with a Request for

Information to ten (10) prospective contractors. On October 28, six (6) contractors were selected to participate in the bidding for the construction, with bids due back on December 6, 2013. On January 9, 2014, three (3) of the bidders were interviewed and Charter Environmental of Boston, MA (the Contractor) was selected for the project. A public meeting took place on February 12, 2014 to further explain details of the anticipated construction and to introduce the project team to the community.

The Contractor mobilized to the site and began set-up in May 2014, with the first load of soil being hauled from the site on June 6, 2014. Construction began to remove tar-impacted soil on the south side of the site in the first season, with little to no impact to the surrounding community. In 2014, approximately $65 \%$ of the impacted soil was removed for treatment. On April 8, 2015, ENGI presented the results of the first season of construction at a Gilford Town Select Board meeting, and presented expectations for the second season to the community. Starting on April 13, 2015, the north side of the site was remediated, with the removal of all tar-impacted soil completed on August 3, 2015. The entire project was completed on September 24, 2015 with 2,662 truckloads hauling 93,502 tons of tarimpacted soil removed for thermal treatment. Some additional site restoration work was needed in October 2015 and another seeding in April 2016 to repair damage to the original restoration caused by a heavy rainstorm that occurred on September 30, 2015. Throughout the course of the project there was no disruption to the neighboring community and no safety incidents, logging 26,975 safe working hours. The project was completed within budget parameters.

The only activities on this site during the past year and ongoing are mowing and groundwater and surface sampling, per the new post-remedial Groundwater Management Permit received on May 10, 2017. In May 2017, the NHDES requested by letter that all active hazardous waste sites managed by the Hazardous Waste Remediation Bureau include sampling for Per- and Polyfluoroalkyl Substances (PFAS) in one of their groundwater sampling rounds, as part of a statewide study of these compounds. ENGI fulfilled this request during regularly scheduled sampling in 2018. ENGI continues to mow the site twice a year and sample the groundwater per the Groundwater Management Permit each September.
6. HISTORY AND CURRENT STATUS OF USE AND OWNERSHIP: ENGI is the successor by merger to Gas Service, Inc. (GSI). In 1945, GSI acquired the gas manufacturing assets of PSNH. The Laconia MGP, which began operating in 1894, was included in that transaction. Gas manufacturing took place at the property until 1952, when the MGP was converted to propane. Half of the property is now owned by Robert Irwin and maintained
as an open field, and the other half is owned by PSNH, which operates an electric substation on the parcel.

The Liberty Hill Road parcel on which disposal was believed to have occurred was utilized as a gravel pit at the time of the disposal. It was subdivided in May 1970, and currently constitutes part of a residential subdivision.
7. LISTING AND STATUS OF INSURANCE AND 3RD PARTY LAWSUITS AND SETTLEMENTS: ENGI and PSNH entered into a confidential settlement in 1999. Under this agreement, PSNH took the lead on the MGP site investigation and remediation and all communications with NHDES. ENGI retained responsibility for any decommissioningrelated liabilities, including off-site disposal.

Insurance recovery efforts are complete with respect to the MGP, and numerous confidential settlements have been entered into. In 2003, the United States District Court certified a question to the New Hampshire Supreme Court asking what "trigger of coverage" should be applied to the insurance policies issued by Lloyds of London to ENGI's predecessor, Gas Service, Inc. In May 2004, the Supreme Court responded that a "continuous injury-in-fact" trigger should be applied. The federal court conducted a jury trial against Lloyds of London - the only remaining defendant - in October 5, 2004. At the end of that trial the jury returned a verdict in favor of ENGI. Subsequent to the verdict, ENGI and Lloyds of London entered into a confidential settlement.

With respect to Liberty Hill, insurance carriers have been placed on notice of a potential claim, but no litigation has been initiated. The Company does not expect to pursue any insurance litigation.

Note: This summary is an overview only and is not intended to be a comprehensive recitation of all relevant information relating to the site and the associated liability.

# LIBERTYUTILITIES (ENERGYNORTH NATURAL GAS) CORP. d/b/a LIBERTY 

## CONCORD FORMER MGP

LINE NO.

1. SITE LOCATION: One Gas Street, Concord, New Hampshire.
2. DATE SITE WAS FIRST INVESTIGATED: EnergyNorth Natural Gas, Inc. (ENGI) ${ }^{1}$ received a Notice Letter from the New Hampshire Department of Environmental Services (NHDES) in September 1992. The Notice related primarily to contamination identified in the pond adjacent to Exit 13 off Interstate 93, although it was broad enough to also include the former manufactured gas plant (MGP) site itself.
3. NATURE AND SCOPE OF SITE CONTAMINATION: Residual materials from the historic operation of the MGP were discovered in the area of the Exit 13 pond, as the NHDOT began site preparation work for the reconfiguration of that interchange. Subsequent investigations by ENGI and others indicate that contaminants originating from the MGP on Gas Street are present in soil and groundwater between the MGP and the Merrimack River, including within the Exit 13 pond.

## 4. SUMMARY OF MATERIAL DEVELOPMENTS AND INTERACTIONS WITH ENVIRONMENTAL AUTHORITIES:

Concord MGP: The New Hampshire Department of Transportation (NHDOT) contacted ENGI in August 2001 and February 2002 regarding possible coal tar-related impacts in a sewer line on a parcel adjacent to the former gas plant. NHDOT is currently conducting groundwater monitoring as part of a Groundwater Management Zone Permit on this parcel. ENGI met with NHDOT and NHDES in January 2003 to review the results of its 2002 site investigation. Limited coal tar impacts were observed in groundwater and subsurface soils at select locations.

On July 15, 2003, NHDES issued a letter to ENGI requesting submission of a schedule and scope of work for a site investigation of the MGP site by mid-September 2003.
ENGI proposed a May 2005 date for submission of a Site Investigation Report for the MGP site on Gas Street to NHDES by way of a letter dated October 6, 2003. NHDES agreed to the proposed schedule in their response letter dated October 31, 2003.

[^69]ENGI submitted the work plan for the MGP site investigation to NHDES on May 20, 2004. NHDES accepted the work plan on June 16, 2004. The investigation took place between September 2004 and March 2005, and the Site Investigation Report was submitted to NHDES on June 6, 2005. The report indicated that subsurface impacts are present at the MGP, and additional investigation as well as limited remediation will be required. NHDES accepted the report on August 12, 2005, and requested ENGI submit a supplemental scope of work to complete the delineation of MGP-related impacts on and off Site. The document was submitted in November 2005. Site investigation activities at and downgradient of the MGP were conducted in 2006. ENGI submitted an additional supplemental scope of work to further delineate MGP impacts on May 31, 2007 and NHDES subsequently approved the scope on June 5, 2007. ENGI bid the NHDES-approved scope of work in June 2008 and awarded the contract in late July 2008. ENGI met with NHDES at the site in August 2008 to discuss the additional supplemental site investigation activities. The field work took place during October through December 2008, during which time 8 groundwater monitoring wells were installed at 4 off-site locations. The Additional Supplemental Site Investigation Report was submitted to NHDES in September 2009. ENGI met with NHDES to discuss the report findings and strategy for moving forward in October 2009. NHDES issued an approval letter for the Supplemental Site Investigation Report on February 9, 2010. The correspondence approved the report and requested that certain additional activities be completed by ENGI. These requested activities include the following: a) preparation and submission of an Initial Response Action Work Plan to remove approximately 3,500 gallons of liquid and sludge from historic subsurface drip pots and tar wells at the MGP property on Gas Street; b) evaluation of the groundwater conditions in the vicinity of the "Tar Pond" which is depicted on a referenced NHDOT site plan; and c) evaluation of potential indoor air impacts at select locations identified during the additional SSI work.

ENGI submitted the Initial Response Work Plan to NHDES in July 2010 to remove approximately 3,500 gallons of liquid and sludge from historic subsurface drip pots. NHDES issued an approval letter for this Work Plan on August 3, 2010 and the work was completed in June 2011. In addition, ENGI submitted a Supplemental Data Collection Work Plan for the additional off-ENGI-owned property investigation activities (items b and c above) to NHDES in August 2010. NHDES approved of the Work Plan on September 16, 2010. ENGI obtained access to 4 properties in the vicinity of the site in order to conduct the supplemental investigation activities, which included soil, ground water and soil vapor sampling, along with further investigation of the brick tar sewer. ENGI submitted a revised Work Plan with revised sampling locations to NHDES in November 2011; the revision was necessary because site access was not granted by the property owners for some of the originally proposed locations. The investigation work was completed in July 2012, and summarized in a Supplement Data Collection Report that was submitted in August 2013, in preparation for submittal of the Remedial Action Plan. This Supplement Data Collection Report was accepted by NHDES on

October 24, 2013, and ENGI was authorized to prepare a RAP and Groundwater Management Permit (GMP) application. The GMP application was submitted on September 4, 2014, and the permit was received on December 1, 2014.

On June 16, 2013, wind during a thunderstorm caused a tree to fall on the northern side of the roof of the Holder House located on the former Concord MGP property. Damage to the slate roof and brick was sustained. In a letter dated February 24, 2014 NHDES stated that the holder structure "...serves as a physical barrier to prevent infiltration of precipitation into the foundation and thereby limits the amount of MGP byproducts that may be released to the environment."

On March 31, 2015, ENGI submitted a proposed Remedial Action Plan involving removal of shallow soils displaying MGP-related residual impacts, investigation and remediation of remaining known subsurface structures, capping of components of the local storm water drainage system, site capping design, and continued monitoring of groundwater on the site. NHDES approved the RAP on May 29, 2015, with the condition that roof of the brick gas holder either be restored, or the holder be razed and the soils beneath it remediated. Soil vapor monitoring; soil vapor probe installation; and remedial design investigations including subsurface structure location and inspection, shallow tar-saturated soil delineation, and site storm drain system inspections, as approved by the RAP, were performed in December 2015. A Remedial Design Report (RDR) was submitted to NHDES on March 16, 2016 summarizing the above remedial design investigations. The remediation activities, required to be completed prior to site capping, include tar-impacted material removals and plugging of the on-site drain system, took place in 2017.

In early 2016 ENGI was approached by a commercial developer who was interested in purchasing the property and repurposing the holder house structure. Several site meetings took place with the developer, and ENGI was negotiating the terms of the property's sale. If the property is transferred, the purchaser's future use design will be taken into account when the final design of the engineered cap is being developed. This site developer has not contacted ENGI since May 2017, and appears to have lost interest in the redevelopment project.

Although a developer had approached the Company during 2016 and into 2017 regarding potential purchase of the property, there has been no movement or activity on a transfer of the holder site. In 2020, further deterioration of the holder structure was observed. In addition, fencing was repaired and added to the areas around the deteriorated areas near the vestibule and the outside scaffolding where the tree fell in 2013.

In 2019, the City and the Company jointly prepared a report that details various use options for the Gas Holder site on the east side of the highway, including costs for various scenarios ranging from cleaning and fortifying the holder structure for public entry to demolition of the structure. In response to Liberty's communication that the gas holder needed to be demolished, as the condition of the structure raises significant safety concerns, the Concord City Council established a working group in 2020, comprised of representatives of the City Council, City Staff, Liberty, and the New Hampshire Preservation Alliance ("NHPA"), and charged with developing a plan and assigning responsibilities for stabilization and preservation of the holder house structure. The working group discussions resulted in a plan for the NHPA to raise funds to stabilize the holder house and to manage the relevant construction, and for Liberty to seek Commission approval to contribute up to the estimated costs of demolition and remediation beneath the holder house, as the least cost option for customers.

The City, the NHPA, and Liberty met with Commission Staff in February 2021 and obtained Staff's support for the plan, provided Liberty can demonstrate that the Company's contribution toward the stabilization of the holder house is less than the estimated costs of demolition and remediation that would otherwise have been incurred. In April 2021, the City, the NHPA, and Liberty signed an MOU documenting the above understanding as the parties worked toward a formal agreement. As of the date of this report, the parties are near completion of a formal Emergency Stabilization License Agreement to govern the repairs to the holder house. The NHPA has substantially completed the engineering for the stabilization work and has obtained a contractor to complete the work before the end of 2021. Liberty has substantially completed the estimate to demolish the holder house and remedy any contamination, which estimate will serve as the cap of Liberty's contribution toward stabilization.

On January 21, 2020, NHDES issued a renewed GMP for the site and ENGI continues to monitor wells in the groundwater monitoring system on site every June and October under this permit. ENGI requested that soil vapor monitoring be ceased and NHDES removed this requirement from the new permit. The last GMP Annual Summary Report, submitted to NHDES in February 2021, summarized the results of the 2020 GMP sampling rounds and also described various small source remediation activities undertaken on site in late 2020.

Concord Pond: ENGI has continued to monitor groundwater semi-annually at the Exit 13 pond, in May and November, as required by the Groundwater Management Zone Permit that was issued in 1999 as part of the overall remedy following the remediation of the southern end of the Exit 13 pond. The permit was renewed in 2003, 2007,2012
and 2017, and NHDES specified semiannual collection of surface water samples from the pond as an additional condition of the permit.

When the Exit 13 pond was remediated in 1999, NHDES required that the northern portion remained untouched, allowing for storm water input to the pond, with the knowledge that some contamination remained and may require remediation in the future. In 2006, NHDES requested ENGI address the residual contamination in the pond, and in response, ENGI submitted an Interim Data Collection Report and Scope of Work in May 2006, which was approved in July 2006. This Scope of Work was implemented in 2006 and the results were to be used to prepare the Remedial Action Plan (RAP) which NHDES requested be submitted by August 31, 2006. In July 2006, NHDES extended the deadline for submittal of the RAP to June 30, 2007, to allow ENGI additional time for data collection and design. ENGI submitted an Interim Data Collection Report to NHDES in September 2006, and a Conceptual Remedial Design in March 2007. On March 25, 2009, ENGI submitted a Presumptive Remedy Approval Request to NHDES, in order to allow for the design and implementation of an engineered cap without the need to prepare a RAP. On May 4, 2009, NHDES granted the Presumptive Remedy Approval, and the project moved into the remedial design phase.

The proposed remedial work is to be performed on city-owned land and within a NHDOT right-of-way; therefore ENGI is working with these parties to come to agreement on the design features, negotiate access and clarify the responsibilities of the three parties. In April 2010, ENGI met with representatives from NHDES, the City of Concord, and NHDOT to present the proposed remedy, and ENGI submitted the draft design plans to the parties in June 2010. ENGI met with the regulatory permitting agencies in October 2010. The agencies requested that ENGI modify the remedial design to include an upland cap versus a wetland cap to minimize the impacts of the project. The cap was redesigned and ENGI met with the stakeholders in December 2010. At a subsequent meeting in January 2011, the City of Concord requested that the design be further modified to relocate the City's storm water outfall location.

ENGI met with the City in March 2011 to present the feasibility evaluation that was conducted for several alternatives, and concluded that the original design was the appropriate design. Contact was reconvened with the City in 2013, and adjustments to the original design were made to address outfall maintenance and access concerns of the City and NHDOT, respectively. The design was presented to the City on January 26, 2016. A rigorous schedule toward construction in late summer 2017 was agreed to by ENGI and the City in February 2016. The City did not meet an early deadline to determine and communicate details regarding access to their storm water system. Communication was again resumed in July 2016 by the City, however the City remained unresponsive to ENGI on implementation of the joint remedial design.

In March 2018, discussions with the new City Engineer took place and the City's engagement level has increased to come to a design solution on outfall maintenance. These discussions are frequent and ongoing.

Semiannual groundwater monitoring at the pond is ongoing, as is recovery of separate phase coal tar from a monitoring well in the vicinity of the pond. In May 2017, the NHDES requested by letter that all active hazardous waste sites managed by the Hazardous Waste Remediation Bureau include sampling for Per- and Polyfluoroalkyl Substances (PFAS) in one of their groundwater sampling rounds, as part of a statewide study of these compounds. ENGI fulfilled this request during regularly scheduled sampling in 2018.

During May 19 through May 22, 2009, ENGI implemented a NHDES-approved sediment sampling program in the Merrimack River to evaluate potential MGP-related impacts. ENGI met with NHDES in October 2009 to present the results of the sediment investigation, and submitted the sediment sampling data report to NHDES in October 2009. The investigation indicated limited site-related impacts to the shallow near-shore sediments of the Merrimack River. Based upon the results of the sediment investigation, it is unlikely that remedial actions will be necessary in the river. ENGI met with NHDES on February 20, 2013 to discuss all sampling activities to date, summarized in an SIR Addendum Report, submitted in June 2013.

In May 2016, ENGI submitted a proposed plan for monitoring the near-bank sediments to the pond area in the Merrimack River. After discussions regarding frequency, duration of the Monitored Natural Recovery (MNR) program, and methodologies to be used in determining the contaminant trending in the river sediment, NHDES approved a revised MNR Plan in a letter dated July 2017. The 5 -year sampling plan began in 2017 with the first of 5 annual samplings. The second round of sediment sampling was conducted in October 2018, the third round of sediment sampling took place in October 2019, and the fourth in October 2020. NHDES has accepted the MNR reports submitted by ENGI summarizing the sediment sampling results.

## 5. NEW HAMPSHIRE SITE REMEDIATION PROGRAM PHASE:

Concord MGP: In July 2003, NHDES requested that ENGI submit a schedule and scope of work for completion of a site investigation of the MGP site. ENGI submitted the scope to NHDES in May 2004 and implemented the work between September 2004 and March 2005. The results of the investigation were documented in the Site Investigation Report, dated June 6, 2005, which was subsequently approved by NHDES. Supplemental investigation activities were performed in 2006. Additional investigation activities were performed in 2008. The additional SSI report was submitted to NHDES in September 2009. In addition, ENGI submitted the Initial Response Work Plan to NHDES in July 2010 to remove approximately 3,500 gallons of liquid and sludge from historic subsurface drip
pots. NHDES issued an approval letter for this Work Plan on August 3, 2010 and the work was completed in June 2011. The Supplemental Data Collection report summarizing the investigation activities was accepted in October 2013, authorizing ENGI to prepare a RAP and GMP Application. The GMP application was submitted on September 4, 2014, and the permit was received on December 1, 2014. On March 31, 2015, ENGI submitted a proposed RAP, and NHDES approved the RAP with conditions. A Remedial Design Report, summarizing pre-design investigations, was provided to NHDES in March 2016.

Outstanding remedial activities including the investigation for decommissioning of the deep well (historic water supply well), closure of the "old tar separator" and a small drip pot, closure of the on-site storm drain, and removal of an area of soil containing hardened tar were completed in late 2020, and results of these activities were reported to NHDES in the 2020 Annual Summary Report submitted in February 2021 as a requirement of the GMP.

Concord Pond: ENGI submitted an application for a five-year Groundwater Management Zone Permit to the NHDES in April 2002 for the Exit 13 pond. The permit was renewed in October 2007, with the collection of pond surface water samples as an additional condition. Under that permit, groundwater monitoring is expected to be required for the foreseeable future. In addition, as requested by NHDES, ENGI undertook a review of remedial technologies to address the residual contamination remaining in the pond. A conceptual remedial design was submitted to NHDES in March 2007, a Presumptive Remedy Approval was granted by NHDES in May 2009, and the engineered cap design has been drafted. The work will be undertaken pending agreement between the City, NHDOT, and ENGI. ENGI met with these parties on several occasions in 2010 and 2011. The Company reinitiated discussion with the City in July 2014 regarding access to the site to implement the approved design of the wetland cap. The design was adjusted to accommodate the City's desire to simplify maintenance of the storm water system. ENGI has altered the design of the construction to provide temporary access through the wetland area and a permanent access road that does not encroach on the NHDOT right-of-way.

In 2020, ENGI obtained the access agreement from the City to the property to allow access for the wetland cap remedy construction. ENGI has commenced the pre-design investigation in 2021. ENGI is designing the wetland cap remedy and is preparing associated NHDES permit applications, with plans to construct the remedy in late summer 2021.

A renewal application for the Groundwater Management Permit was submitted on August 24, 2017, and the renewed permit was granted by NHDES on November 22, 2017. Groundwater and surface water monitoring continues under this permit every

May and November. The 5-year sediment sampling plan to monitor natural attenuation of MGP residuals in the river began in autumn 2017 and are ongoing each October.
6. HISTORY AND CURRENT STATUS OF USE AND OWNERSHIP: The Concord MGP operated from approximately 1850 to 1952, when the natural gas pipeline was extended to Concord. The plant was constructed and operated by predecessors of the Concord Gas Company, which later became known as the Concord Natural Gas Company. By virtue of a merger, ENGI acquired Concord Natural Gas. As has been reported previously by ENGI, it filed a contribution claim in the United States District Court for the District of New Hampshire against the successor to the United Gas Improvement Company. In that claim, ENGI alleged that under the federal Superfund statute, the United Gas Improvement Company exercised control over the operations of the Concord Gas Plant to the extent that the United Gas Improvement Company should be considered an "operator" under the statute. That matter was settled in 1997.
7. LISTING AND STATUS OF INSURANCE AND 3RD PARTY LAWSUITS AND SETTLEMENTS: Numerous confidential settlements with insurance carriers and with one
 o pt

Note: This summary is an overview only and is not intended to be a comprehensive recitation of all relevant information relating to the site and the associated liability.
ENERGYNORTH NATURAL GAS, INC.
MANUFACTURED GAS PLANT ENVIRONMENTAL COSTS
REDACTED
Schedule 20.2
Page 1 of 7

|  |  |  | 1101 | 1102 | 1105 | 1106 | 1107 |  | 1108 | 1109 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & \text { LINE } \\ & \text { NO. } \end{aligned}$ | SITE | REF NO. | LEGAL EXPENSES | CONSULTING EXPENSES | REMEDIATION EXPENSES | SETTLEMENT EXPENSES | OTHER EXPENSES | $100 \%$ RECOVERABLE EXPENSES | INSURANCE \& THIRD PARTY EXPENSES | INSURANCE \& THIRD PARTY RECOVERIES | TOTAL |
| 1 | Concord Pond | DEF056 | 0.00 | 316,868.13 | 0.00 | 0.00 | 45,831.64 | 362,699.77 |  |  | 313,043.04 |
| 2 | Concord MGP | DEF077 | 2,734.00 | 84,993.95 | 0.00 | 0.00 | 340,224.44 | 427,952.39 |  |  | 383,711.57 |
| 3 | Laconia/Liberty Hill | DEF086 | 0.00 | 12,243.50 | 0.00 | 0.00 | 2,657.60 | 14,901.10 |  |  | 14,901.10 |
| 4 | Manchester MGP | DEF057 | 0.00 | 32,277.20 | 0.00 | 0.00 | 12,198.45 | 44,475.65 |  |  | 5,080.33 |
| 5 | Nashua MGP | DEF054 | 0.00 | 95,857.14 | 0.00 | 0.00 | 1,006.70 | 96,863.84 |  |  | 61,016.23 |
| 6 | General Expenses | DEF064 | 0.00 | 0.00 | 0.00 | 0.00 | 5,645.56 | 5,645.56 |  |  | 5,645.56 |
|  | Total Pool Activity |  | 2,734.00 | 542,239.92 | 0.00 | 0.00 | 407,564.39 | 952,538.31 | 0.00 | $(169,140.48)$ | 783,397.83 |

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LIBERTY UTILITIES ENERGYNORTH NATURAL GAS CORP CONCORD POND - REMEDIATION PRO ECT DEF05

LINE
NO.
Docket No. DG $22-\overline{-}$ Attachment ELM-1
Docket No. DG 21-130
Exhibit 2
LIBERTY UTILITIES ENERGYNORTH NATURAL GAS CORP.
MANUFACTURED GAS PLANT EN IRONMENTAL COSTS MANCHESTER - REMEDIATION
PRO ECT DEF057

|  |  |  | 1101 | 1102 | 1105 | 110 |  |  |  | 1108 | 1109 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| LINE No. | ENDOR | REF NO. | LEGAL <br> E PENSES | CONSULTING <br> E PENSES | REMEDIATION <br> E PENSES | SETTLEMENT <br> E PENSES | OTHERE | PENSES | SUBTOTAL <br> E PENSES | INSURANCE THIRD PARTY E PENSE | INSURANCE THIRD PARTY RECO ERIES | TOTAL SUBMITTED |
| 1 |  |  |  |  |  |  |  |  |  |  |  | $(17,964.57)$ |
| 2 | GZA GEOENVIRONMENTAL INC | 0802008 |  | 28,652.90 |  |  |  |  | 28,652.90 |  |  | 28,652.90 |
| 3 | CLEAN HARBORS | 1003471907 |  |  |  |  |  | 65.70 | 65.70 |  |  | 65.70 |
| 4 |  |  |  |  |  |  |  |  |  |  |  | $(4,560.14)$ |
| 5 | ENVIRONMENTAL SOIL MANAGEMENT | 1019104 |  |  |  |  |  | 2,193.60 | 2,193.60 |  |  | 2,193.60 |
| 6 | CLEAN HARBORS | 1003492682 |  |  |  |  |  | 1,895.45 | 1,895.45 |  |  | 1,895.45 |
| 7 | ENVIRONMENTAL SOIL MANAGEMENT | 1019158 |  |  |  |  |  | 2,010.08 | 2,010.08 |  |  | 2,010.08 |
| 8 | CLEAN HARbors | 1003524063 |  |  |  |  |  | 131.40 | 131.40 |  |  | 131.40 |
| 9 | CLEAN Harbors | 1003524661 |  |  |  |  |  | 3,496.88 | 3,496.88 |  |  | 3,496.88 |
| 10 | Clean harbors | 1003554332 |  |  |  |  |  | 2,011.90 | 2,011.90 |  |  | 2,011.90 |
| 11 | GZA Geoenvironmental inc | 0808710 |  | 2,601.30 |  |  |  |  | 2,601.30 |  |  | 2,601.30 |
| 12 | GZA GEOENVIRONMENTAL InC | 0810861 |  | 1,023.00 |  |  |  |  | 1,023.00 |  |  | 1,023.00 |
| 13 |  |  |  |  |  |  |  |  |  |  |  | $(15,171.72)$ |
| 14 |  |  |  |  |  |  |  |  |  |  |  | $(1,359.11)$ |
| 15 |  |  |  |  |  |  |  |  |  |  |  | (339.78) |
| 16 |  |  |  |  |  |  |  |  | 0.00 |  |  | 0.00 |
| 17 | Environmental Staff Time |  |  |  |  |  |  | 393.44 | 393.44 |  |  | 393.44 |


| 9s＇St9＇s | 00\％ | $00^{\circ} 0$ | 9s＇st9＇s | 9s＇st9＇s | $00^{\circ} 0$ | $00^{\circ} 0$ | $00^{\circ} 0$ | $00^{\circ} 0$ |  |  |  |  |
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LIBERTY UTILITIES ENERGYNORTH NATURAL GAS CORP.
MANUFACTURED GAS PLANT EN IRONMENTAL COSTS CONCORD MGP - REMEDIATION








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| 1 | 1 Remediation costs to. 500061 |
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| 2 | Remediation costs to. $\mathbf{5 0 0 0 0 5}$ |
| 3 | A Subtotal - remediation costs |
| 5 | Cash recoveres 1.0. 500061 |
| 6 | Cash recoveres i.0. 50000 |
| 7 | Recovery costs i.0. 50000 |
| 8 | Transter Creditfrom Gas Resturcturing |
| 9 | Subtolal - net recoveries |
| 10 |  |
| 11 | A. Total netexpenses to recover |
| 12 |  |
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| 1 | Surcharge revenue: |
| 15 | Act une 1998 - October 1998 |
| 16 | Act November 1998 - October 1999 |
| 17 | Act November 1999 - October 2000 |
| 18 | Act November 2000- October 2001 |
| 19 | Act November 2001- October 2002 |
| 20 | Act November 2002 - October 2003 |
| 21 | Act November 2003 - October 200 |
| 22 | Act November 200 - October 2005 |
| 23 | Act November 2005- October 2006 |
| 2 | Act November 2006- October 2007 |
| 25 | Act November 2007. October 2008 |
| 26 | Act November 2012-October 2013 |
| 27 | Act November 2013- October 201 |
| 28 | Act Nov 2009-Oct 2010 ase Rate Rev |
| 29 | Act Nov 2010-Oct 2011 ase Rate Rev |
| 30 | Act Nov 2011-Oct 2012 ase Rate Rev |
| 31 | Act Nov 2012-Oct 2013 ase Rate Rev |
| 32 | Act Nov 2013-Oct 201 ase Rate Rev |
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| 3 | AES col lections |
| ${ }^{35}$ | Pror Period Pool under overcollecton |
| ${ }^{36}$ |  |
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| 39 | c Surcharge Subtotal |
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| ${ }^{2}$ | D Net balance to be recovered A. C |
| 3 | E Allocaton of Itgated Recovery |
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| 6 | Surcharge calculation |
| 7 | Unrecovered cost DE |
| ${ }^{8}$ | remairing life |
| 9 | one year amortization |
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| 51 |  |
| 52 | Re uired annual increase in rates: |
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| 55 | forecas ed them sales |
| 56 |  |
|  | surcharge per therm |






| 1 Remediation costs i.o. 500061 Remediation costs i.o. 500005 |
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| 1 | 1 Remediation costs i.o. 500061 Remediation costs i.o. 500005 |
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| 3 | A Subtotal - remeeiation costs |
| 5 | Cash recoveres i.0. 500061 |
| 6 | Cash recoveres i.0. 50000 |
| 7 | Recovery costs i.0. 50000 |
| 8 | Transter Creditfrom Gas Restucturing |
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| 22 | Act November 200-October 2005 |
| 23 | Act November 2005- October 2006 |
| 2 | Act November 2006- October 2007 |
| 25 | Act November 2007. October 2008 |
| ${ }^{26}$ | Act November 2012- October 2013 |
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| 29 | Act Nov 2010-Oct 2011 ase Rate Rev |
| 30 | Act Nov 2011-Oct 2012 ase Rate Rev |
| ${ }^{31}$ | Act Nov 2012-Oct 2013 ase Rate Rev |
| 32 | Act Nov 2013-Oct 201 ase Rate Rev |
| 33 | Act Nov 201 -oct 2015 ase Rate Rev |
| 3 | AES col lections |
| 35 | Gas Street overcollection |
| ${ }^{36}$ | Pr or Period Pool under overcollecton |
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| 6 | Surcharge calculation |
| 7 | Unrecovered cost D E |
| 8 | remaining life |
| 9 | one year |
| 50 | amortization |
| 51 |  |
| 52 | Re uired annual increase in rates:smal er of D or |
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| 1 Remediation costs i.o. 500061 Remediation costs i.o. 500005 |
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## 



## Li erty Utilities EnergyNorth Natural Gas Corp. d/ la Li erty

## Calculation of Supplier Balancing Charge 2020-2021

## Rate

0.1807 /MMBtu

|  | Rate |  |
| ---: | ---: | ---: |
| In ection Cost | $\$ 0.0087$ |  |
| uel 1.75 | $\$ 0.0481$ |  |
| Withdrawal Cost | $\$ 0.0087$ |  |
| Delivery Rate | $\$ 0.0431$ |  |
| TA Demand Charge | $\$ 0.2357$ |  |
| TA Commodity Charge | $\$ 0.1003$ |  |
| uel | 1.35 | $\$ 0.0371$ |


| olume |  | Total |  |
| :---: | :---: | :---: | :---: |
| 38014 | \$ | 3,358 |  |
| 38014 | \$ | 18,577 |  |
| 19578 | \$ | 1,703 |  |
| 195,768 | \$ | 8,432 |  |
| 195,768 | \$ | 46,138 |  |
| 195,768 | \$ | 19,636 |  |
| 195,768 | \$ | 7,268 |  |
| Total Cost | \$ | 105,112 |  |
| endout Error |  | 581782 | MM tu |
| R ate | \$ | 0.1807 | MM TU |

NOTES: $\quad$ See Tennessee Gas Pipeline Tariff Pages in P $\quad$ Schedule 6

| TGP | SMA In ection Charge | $\$$ | 0.0087 | MM tu |
| :--- | :--- | :--- | :--- | :--- |
| TGP | SMA Withdrawal Charge | $\$$ | 0.0087 | MM tu |
| TGP | SMA Deliverability Charge | $\$$ | 1.3094 | MM tu per month |
|  |  | $\$$ | 0.0431 | MM tu per day |
| TGP | 4-6 Demand Charge | $\$$ | 7.1645 | MM tu per month |
|  |  | $\$$ | 0.2357 | MM tu per day |
| TGP | 4-6 Commodity Charge | $\$$ | 0.1003 | MM tu |




Li erty Utilities EnergyNorth Natural Gas Corp. d/ la Li erty
Calculation of Supplier Balancing Charge
2021-2022

## Estimated Daily Im alances

| Date | Predicted <br> MAN HDD | Actual MAN HDD | Forecaster Error MAN HDD | Calculated on Predicted MAN HDD | Calculated on Actual MAN HDD | Sendout Error MMBtu | A s. alue Sendout Error MMBtu | In ections MMBtu | ithdra als MMBtu |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Apr 1, 2020 | 24 | 21 | 3 | 48383.82627 | 44261.97983 | 4121.846436 | 4121.846436 | 4121.846436 |  |
| Apr 2, 2020 | 21 | 22 | -1 | 44261.97983 | 45635.92864 | -1373.94881 | 1373.948812 | 0 | 1373.948812 |
| Apr 3, 2020 | 20 | 20 | 0 | 42888.03102 | 42888.03102 | 0 | 0 | 0 |  |
| Apr 4, 2020 | 21 | 18 | 3 | 44261.97983 | 40140.1334 | 4121.846436 | 4121.846436 | 4121.846436 |  |
| Apr 5, 2020 | 13 | 14 | -1 | 33270.38934 | 34644.33815 | -1373.94881 | 1373.948812 | 0 | 1373.948812 |
| Apr 6, 2020 | 17 | 16 | 1 | 38766.18458 | 37392.23577 | 1373.948812 | 1373.948812 | 1373.948812 |  |
| Apr 7, 2020 | 15 | 12 | 3 | 36018.28696 | 31896.44052 | 4121.846436 | 4121.846436 | 4121.846436 |  |
| Apr 8, 2020 | 17 | 18 | -1 | 38766.18458 | 40140.1334 | -1373.94881 | 1373.948812 | 0 | 1373.948812 |
| Apr 9, 2020 | 22 | 23 | -1 | 45635.92864 | 47009.87745 | -1373.94881 | 1373.948812 | 0 | 1373.948812 |
| Apr 10, 2020 | 24 | 24 | 0 | 48383.82627 | 48383.82627 | 0 | 0 | 0 |  |
| Apr 11, 2020 | 23 | 23 | 0 | 47009.87745 | 47009.87745 | 0 | 0 | 0 |  |
| Apr 12, 2020 | 10 | 10 | 0 | 29148.5429 | 29148.5429 | 0 | 0 | 0 |  |
| Apr 13, 2020 | 13 | 10 | 3 | 33270.38934 | 29148.5429 | 4121.846436 | 4121.846436 | 4121.846436 |  |
| Apr 14, 2020 | 18 | 15 | 3 | 40140.1334 | 36018.28696 | 4121.846436 | 4121.846436 | 4121.846436 |  |
| Apr 15, 2020 | 24 | 23 | 1 | 48383.82627 | 47009.87745 | 1373.948812 | 1373.948812 | 1373.948812 |  |
| Apr 16, 2020 | 27 | 27 | 0 | 52505.6727 | 52505.6727 | 0 | 0 | 0 |  |
| Apr 17, 2020 | 22 | 23 | -1 | 45635.92864 | 47009.87745 | -1373.94881 | 1373.948812 | 0 | 1373.948812 |
| Apr 18, 2020 | 26 | 27 | -1 | 51131.72389 | 52505.6727 | -1373.94881 | 1373.948812 | 0 | 1373.948812 |
| Apr 19, 2020 | 13 | 11 | 2 | 33270.38934 | 30522.49171 | 2747.897624 | 2747.897624 | 2747.897624 |  |
| Apr 20, 2020 | 21 | 21 | 0 | 44261.97983 | 44261.97983 | 0 | 0 | 0 |  |
| Apr 21, 2020 | 24 | 24 | 0 | 48383.82627 | 48383.82627 | 0 | 0 | 0 |  |
| Apr 22, 2020 | 26 | 26 | 0 | 51131.72389 | 51131.72389 | 0 | 0 | 0 |  |
| Apr 23, 2020 | 20 | 17 | 3 | 42888.03102 | 38766.18458 | 4121.846436 | 4121.846436 | 4121.846436 |  |
| Apr 24, 2020 | 23 | 18 | 5 | 47009.87745 | 40140.1334 | 6869.744059 | 6869.744059 | 6869.744059 |  |
| Apr 25, 2020 | 13 | 11 | 2 | 33270.38934 | 30522.49171 | 2747.897624 | 2747.897624 | 2747.897624 |  |
| Apr 26, 2020 | 21 | 21 | 0 | 44261.97983 | 44261.97983 | 0 | 0 | 0 |  |
| Apr 27, 2020 | 26 | 24 | 2 | 51131.72389 | 48383.82627 | 2747.897624 | 2747.897624 | 2747.897624 |  |
| Apr 28, 2020 | 19 | 18 | 1 | 41514.08221 | 40140.1334 | 1373.948812 | 1373.948812 | 1373.948812 |  |
| Apr 29, 2020 | 15 | 15 | 0 | 36018.28696 | 36018.28696 | 0 | 0 | 0 |  |
| Apr 30, 2020 | 17 | 16 | 1 | 38766.18458 | 37392.23577 | 1373.948812 | 1373.948812 | 1373.948812 |  |
| May 1, 2020 | 10 | 9 | 1 | 23643.67895 | 22651.10414 | 992.5748165 | 992.5748165 | 992.5748165 |  |
| May 2, 2020 | 7 | 3 | 4 | 20665.9545 | 16695.65524 | 3970.299266 | 3970.299266 | 3970.299266 |  |
| May 3, 2020 | 1 | 0 | 1 | 14710.50561 | 13717.93079 | 992.5748165 | 992.5748165 | 992.5748165 |  |
| May 4, 2020 | 14 | 12 | 2 | 27613.97822 | 25628.82859 | 1985.149633 | 1985.149633 | 1985.149633 |  |
| May 5, 2020 | 17 | 17 | 0 | 30591.70267 | 30591.70267 | 0 | 0 | 0 |  |
| May 6, 2020 | 15 | 13 | 2 | 28606.55304 | 26621.4034 | 1985.149633 | 1985.149633 | 1985.149633 |  |
| May 7, 2020 | 12 | 10 | 2 | 25628.82859 | 23643.67895 | 1985.149633 | 1985.149633 | 1985.149633 |  |
| May 8, 2020 | 18 | 18 | 0 | 31584.27749 | 31584.27749 | 0 | 0 | 0 |  |
| May 9, 2020 | 24 | 25 | -1 | 37539.72639 | 38532.3012 | -992.574817 | 992.5748165 | 0 | 992.5748165 |
| May 10, 2020 | 16 | 15 | 1 | 29599.12785 | 28606.55304 | 992.5748165 | 992.5748165 | 992.5748165 |  |
| May 11, 2020 | 15 | 14 | 1 | 28606.55304 | 27613.97822 | 992.5748165 | 992.5748165 | 992.5748165 |  |
| May 12, 2020 | 18 | 18 | 0 | 31584.27749 | 31584.27749 | 0 | 0 | 0 |  |
| May 13, 2020 | 15 | 14 | 1 | 28606.55304 | 27613.97822 | 992.5748165 | 992.5748165 | 992.5748165 |  |
| May 14, 2020 | 6 | 2 | 4 | 19673.37969 | 15703.08042 | 3970.299266 | 3970.299266 | 3970.299266 |  |
| May 15, 2020 | 0 | 0 | 0 | 13717.93079 | 13717.93079 | 0 | 0 | 0 |  |
| May 16, 2020 | 4 | 7 | -3 | 17688.23006 | 20665.9545 | -2977.72445 | 2977.72445 | 0 | 2977.72445 |
| May 17, 2020 | 4 | 2 | 2 | 17688.23006 | 15703.08042 | 1985.149633 | 1985.149633 | 1985.149633 |  |
| May 18, 2020 | 9 | 7 | 2 | 22651.10414 | 20665.9545 | 1985.149633 | 1985.149633 | 1985.149633 |  |
| May 19, 2020 | 10 | 10 | 0 | 23643.67895 | 23643.67895 | 0 | 0 | 0 |  |
| May 20, 2020 | 8 | 7 | 1 | 21658.52932 | 20665.9545 | 992.5748165 | 992.5748165 | 992.5748165 |  |
| May 21, 2020 | 0 | 0 | 0 | 13717.93079 | 13717.93079 | 0 | 0 | 0 |  |
| May 22, 2020 | 0 | 0 | 0 | 13717.93079 | 13717.93079 | 0 | 0 | 0 |  |
| May 23, 2020 | 12 | 10 | 2 | 25628.82859 | 23643.67895 | 1985.149633 | 1985.149633 | 1985.149633 |  |
| May 24, 2020 | 11 | 9 | 2 | 24636.25377 | 22651.10414 | 1985.149633 | 1985.149633 | 1985.149633 |  |
| May 25, 2020 | 3 | 4 | -1 | 16695.65524 | 17688.23006 | -992.574817 | 992.5748165 | 0 | 992.5748165 |
| May 26, 2020 | 0 | 0 | 0 | 13717.93079 | 13717.93079 | 0 | 0 | 0 |  |
| May 27, 2020 | 0 | 0 | 0 | 13717.93079 | 13717.93079 | 0 | 0 | 0 |  |
| May 28, 2020 | 0 | 0 | 0 | 13717.93079 | 13717.93079 | 0 | 0 | 0 |  |
| May 29, 2020 | 0 | 0 | 0 | 13717.93079 | 13717.93079 | 0 | 0 | 0 |  |
| May 30, 2020 | 0 | 0 | 0 | 13717.93079 | 13717.93079 | 0 | 0 | 0 |  |
| May 31, 2020 | 13 | 11 | 2 | 26621.4034 | 24636.25377 | 1985.149633 | 1985.149633 | 1985.149633 |  |
| un 1, 2020 | 10 | 10 | 0 | 16305.53853 | 16305.53853 | 0 | 0 | 0 |  |
| un 2, 2020 | 3 | 2 | 1 | 12913.42533 | 12428.83773 | 484.5875993 | 484.5875993 | 484.5875993 |  |
| un 3, 2020 | 0 | 0 | 0 | 11459.66253 | 11459.66253 | 0 | 0 | 0 |  |
| un 4, 2020 | 0 | 0 | 0 | 11459.66253 | 11459.66253 | 0 | 0 | 0 |  |
| un 5, 2020 | 0 | 0 | 0 | 11459.66253 | 11459.66253 | 0 | 0 | 0 |  |

Docket No. DG 22-
Attachment ELM-1 Docket No. DG 21-130

Exhibit 2

Li erty Utilities EnergyNorth Natural Gas Corp.
Calculation of Supplier Balancing Charge Calculation of Supplier Balancing Charge

2019-2020

## Estimated Daily Im alances

| Date | Predicted MAN HDD | Actual MAN HDD | Forecaster Error MAN HDD | Calculated on Predicted MAN HDD | Calculated on Actual MAN HDD | Sendout Error MMBtu | A s. alue Sendout Error MMBtu | In ections MMBtu | ithdra als MMBtu |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| un 6, 2020 | 0 | 0 | 0 | 11459.66253 | 11459.66253 | 0 | 0 | 0 | 0 |
| un 7, 2020 | 5 | 2 | 3 | 13882.60053 | 12428.83773 | 1453.762798 | 1453.762798 | 1453.762798 | 0 |
| un 8,2020 | 0 | 0 | 0 | 11459.66253 | 11459.66253 | 0 | 0 | 0 | 0 |
| un 9, 2020 | 0 | 0 | 0 | 11459.66253 | 11459.66253 | 0 | 0 | 0 | 0 |
| un 10, 2020 | 0 | 1 | -1 | 11459.66253 | 11944.25013 | -484.587599 | 484.5875993 | 0 | 484.5875993 |
| un 11, 2020 | 0 | 0 | 0 | 11459.66253 | 11459.66253 | 0 | 0 | 0 | 0 |
| un 12, 2020 | 0 | 0 | 0 | 11459.66253 | 11459.66253 | 0 | 0 | 0 | 0 |
| un 13, 2020 | 3 | 4 | -1 | 12913.42533 | 13398.01293 | -484.587599 | 484.5875993 | 0 | 484.5875993 |
| un 14, 2020 | 6 | 2 | 4 | 14367.18813 | 12428.83773 | 1938.350397 | 1938.350397 | 1938.350397 | 0 |
| un 15, 2020 | 3 | 0 | 3 | 12913.42533 | 11459.66253 | 1453.762798 | 1453.762798 | 1453.762798 | 0 |
| un 16, 2020 | 2 | 0 | 2 | 12428.83773 | 11459.66253 | 969.1751986 | 969.1751986 | 969.1751986 | 0 |
| un 17, 2020 | 0 | 0 | 0 | 11459.66253 | 11459.66253 | 0 | 0 | 0 | 0 |
| un 18, 2020 | 0 | 0 | 0 | 11459.66253 | 11459.66253 | 0 | 0 | 0 | 0 |
| un 19, 2020 | 0 | 0 | 0 | 11459.66253 | 11459.66253 | 0 | 0 | 0 | 0 |
| un 20, 2020 | 0 | 0 | 0 | 11459.66253 | 11459.66253 | 0 | 0 | 0 | 0 |
| un 21, 2020 | 0 | 0 | 0 | 11459.66253 | 11459.66253 | 0 | 0 | 0 | 0 |
| un 22, 2020 | 0 | 0 | 0 | 11459.66253 | 11459.66253 | 0 | 0 | 0 | 0 |
| un 23, 2020 | 0 | 0 | 0 | 11459.66253 | 11459.66253 | 0 | 0 | 0 | 0 |
| un 24, 2020 | 0 | 0 | 0 | 11459.66253 | 11459.66253 | 0 | 0 | 0 | 0 |
| un 25, 2020 | 0 | 0 | 0 | 11459.66253 | 11459.66253 | 0 | 0 | 0 | 0 |
| un 26, 2020 | 0 | 0 | 0 | 11459.66253 | 11459.66253 | 0 | 0 | 0 | 0 |
| un 27, 2020 | 0 | 0 | 0 | 11459.66253 | 11459.66253 | 0 | 0 | 0 | 0 |
| un 28, 2020 | 0 | 0 | 0 | 11459.66253 | 11459.66253 | 0 | 0 | 0 | 0 |
| un 29, 2020 | 0 | 0 | 0 | 11459.66253 | 11459.66253 | 0 | 0 | 0 | 0 |
| un 30, 2020 | 0 | 0 | 0 | 11459.66253 | 11459.66253 | 0 | 0 | 0 | 0 |
| ul 1, 2020 | 0 | 0 | 0 | 9828.682335 | 9828.682335 | 0 | 0 | 0 | 0 |
| ul 2, 2020 | 0 | 0 | 0 | 9828.682335 | 9828.682335 | 0 | 0 | 0 | 0 |
| ul 3, 2020 | 0 | 0 | 0 | 9828.682335 | 9828.682335 | 0 | 0 | 0 | 0 |
| ul 4, 2020 | 0 | 0 | 0 | 9828.682335 | 9828.682335 | 0 | 0 | 0 | 0 |
| ul 5, 2020 | 0 | 0 | 0 | 9828.682335 | 9828.682335 | 0 | 0 | 0 | 0 |
| ul 6, 2020 | 0 | 0 | 0 | 9828.682335 | 9828.682335 | 0 | 0 | 0 | 0 |
| ul 7, 2020 | 0 | 0 | 0 | 9828.682335 | 9828.682335 | 0 | 0 | 0 | 0 |
| ul 8, 2020 | 0 | 0 | 0 | 9828.682335 | 9828.682335 | 0 | 0 | 0 | 0 |
| ul 9, 2020 | 0 | 0 | 0 | 9828.682335 | 9828.682335 | 0 | 0 | 0 | 0 |
| ul 10, 2020 | 0 | 0 | 0 | 9828.682335 | 9828.682335 | 0 | 0 | 0 | 0 |
| ul 11, 2020 | 0 | 0 | 0 | 9828.682335 | 9828.682335 | 0 | 0 | 0 | 0 |
| ul 12, 2020 | 0 | 0 | 0 | 9828.682335 | 9828.682335 | 0 | 0 | 0 | 0 |
| ul 13, 2020 | 0 | 0 | 0 | 9828.682335 | 9828.682335 | 0 | 0 | 0 | 0 |
| ul 14, 2020 | 0 | 0 | 0 | 9828.682335 | 9828.682335 | 0 | 0 | 0 | 0 |
| ul 15, 2020 | 0 | 0 | 0 | 9828.682335 | 9828.682335 | 0 | 0 | 0 | 0 |
| ul 16, 2020 | 0 | 0 | 0 | 9828.682335 | 9828.682335 | 0 | 0 | 0 | 0 |
| ul 17, 2020 | 0 | 0 | 0 | 9828.682335 | 9828.682335 | 0 | 0 | 0 | 0 |
| ul 18, 2020 | 0 | 0 | 0 | 9828.682335 | 9828.682335 | 0 | 0 | 0 | 0 |
| ul 19, 2020 | 0 | 0 | 0 | 9828.682335 | 9828.682335 | 0 | 0 | 0 | 0 |
| ul 20, 2020 | 0 | 0 | 0 | 9828.682335 | 9828.682335 | 0 | 0 | 0 | 0 |
| ul 21, 2020 | 0 | 0 | 0 | 9828.682335 | 9828.682335 | 0 | 0 | 0 | 0 |
| ul 22, 2020 | 0 | 0 | 0 | 9828.682335 | 9828.682335 | 0 | 0 | 0 | 0 |
| ul 23, 2020 | 0 | 0 | 0 | 9828.682335 | 9828.682335 | 0 | 0 | 0 | 0 |
| ul 24, 2020 | 0 | 0 | 0 | 9828.682335 | 9828.682335 | 0 | 0 | 0 | 0 |
| ul 25, 2020 | 0 | 0 | 0 | 9828.682335 | 9828.682335 | 0 | 0 | 0 | 0 |
| ul 26, 2020 | 0 | 0 | 0 | 9828.682335 | 9828.682335 | 0 | 0 | 0 | 0 |
| ul 27, 2020 | 0 | 0 | 0 | 9828.682335 | 9828.682335 | 0 | 0 | 0 | 0 |
| ul 28, 2020 | 0 | 0 | 0 | 9828.682335 | 9828.682335 | 0 | 0 | 0 | 0 |
| ul 29, 2020 | 0 | 0 | 0 | 9828.682335 | 9828.682335 | 0 | 0 | 0 | 0 |
| ul 30, 2020 | 0 | 0 | 0 | 9828.682335 | 9828.682335 | 0 | 0 | 0 | 0 |
| ul 31, 2020 | 0 | 0 | 0 | 9828.682335 | 9828.682335 | 0 | 0 | 0 | 0 |
| Aug 1, 2020 | 0 | 0 | 0 | 10109.66621 | 10109.66621 | 0 | 0 | 0 | 0 |
| Aug 2, 2020 | 0 | 0 | 0 | 10109.66621 | 10109.66621 | 0 | 0 | 0 | 0 |
| Aug 3, 2020 | 0 | 0 | 0 | 10109.66621 | 10109.66621 | 0 | 0 | 0 | 0 |
| Aug 4, 2020 | 0 | 0 | 0 | 10109.66621 | 10109.66621 | 0 | 0 | 0 | 0 |
| Aug 5, 2020 | 0 | 0 | 0 | 10109.66621 | 10109.66621 | 0 | 0 | 0 | 0 |
| Aug 6, 2020 | 0 | 0 | 0 | 10109.66621 | 10109.66621 | 0 | 0 | 0 | 0 |
| Aug 7, 2020 | 0 | 0 | 0 | 10109.66621 | 10109.66621 | 0 | 0 | 0 | 0 |
| Aug 8, 2020 | 0 | 0 | 0 | 10109.66621 | 10109.66621 | 0 | 0 | 0 | 0 |
| Aug 9, 2020 | 0 | 0 | 0 | 10109.66621 | 10109.66621 | 0 | 0 | 0 | 0 |
| Aug 10, 2020 | 0 | 0 | 0 | 10109.66621 | 10109.66621 | 0 | 0 | 0 | 0 |
| Aug 11, 2020 | 0 | 0 | 0 | 10109.66621 | 10109.66621 | 0 | 0 | 0 | 0 |

Li erty Utilities EnergyNorth Natural Gas Corp.
Calculation of Supplier Balancing Charge
2019-2020

## Estimated Daily Im alances

|  |  |  |  |  |  |  | A s. alue |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  | Forecaster | Calculated | Calculated | Sendout | Sendout | Error |

## Li erty Utilities EnergyNorth Natural Gas Corp. Calculation of Supplier Balancing Charge

 2019-2020
## Estimated Daily Im alances

| Date | Predicted <br> MAN HDD | Actual MAN HDD | Forecaster Error MAN HDD | Calculated on Predicted MAN HDD | Calculated on Actual MAN HDD | Sendout Error MMBtu | A s. alue Sendout Error MMBtu | In ections MMBtu | ithdra als MMBtu |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Oct 18, 2020 | 17 | 17 | 0 | 31661.28212 | 31661.28212 | 0 | 0 | 0 | 0 |
| Oct 19, 2020 | 13 | 9 | 4 | 27499.51458 | 23337.74703 | 4161.767544 | 4161.767544 | 4161.767544 | 0 |
| Oct 20, 2020 | 7 | 3 | 4 | 21256.86326 | 17095.09572 | 4161.767544 | 4161.767544 | 4161.767544 | 0 |
| Oct 21, 2020 | 4 | 3 | 1 | 18135.5376 | 17095.09572 | 1040.441886 | 1040.441886 | 1040.441886 | 0 |
| Oct 22, 2020 | 7 | 4 | 3 | 21256.86326 | 18135.5376 | 3121.325658 | 3121.325658 | 3121.325658 | 0 |
| Oct 23, 2020 | 8 | 5 | 3 | 22297.30515 | 19175.97949 | 3121.325658 | 3121.325658 | 3121.325658 | 0 |
| Oct 24, 2020 | 16 | 14 | 2 | 30620.84024 | 28539.95646 | 2080.883772 | 2080.883772 | 2080.883772 | 0 |
| Oct 25, 2020 | 21 | 21 | 0 | 35823.04967 | 35823.04967 | 0 | 0 | 0 | 0 |
| Oct 26, 2020 | 16 | 18 | -2 | 30620.84024 | 32701.72401 | -2080.88377 | 2080.883772 | 0 | 2080.883772 |
| Oct 27, 2020 | 21 | 19 | 2 | 35823.04967 | 33742.16589 | 2080.883772 | 2080.883772 | 2080.883772 | 0 |
| Oct 28, 2020 | 22 | 22 | 0 | 36863.49155 | 36863.49155 | 0 | 0 | 0 | 0 |
| Oct 29, 2020 | 25 | 36 | -11 | 39984.81721 | 51429.67796 | -11444.8607 | 11444.86075 | 0 | 11444.86075 |
| Oct 30, 2020 | 35 | 36 | -1 | 50389.23607 | 51429.67796 | -1040.44189 | 1040.441886 | 0 | 1040.441886 |
| Oct 31, 2020 | 30 | 29 | 1 | 45187.02664 | 44146.58475 | 1040.441886 | 1040.441886 | 1040.441886 | 0 |
| Nov 1, 2020 | 21 | 20 | 1 | 48939.99847 | 47495.49736 | 1444.501114 | 1444.501114 | 1444.501114 | 0 |
| Nov 2, 2020 | 29 | 29 | 0 | 60496.00739 | 60496.00739 | 0 | 0 | 0 | 0 |
| Nov 3, 2020 | 31 | 30 | 1 | 63385.00961 | 61940.5085 | 1444.501114 | 1444.501114 | 1444.501114 | 0 |
| Nov 4, 2020 | 20 | 20 | 0 | 47495.49736 | 47495.49736 | 0 | 0 | 0 | 0 |
| Nov 5, 2020 | 9 | 4 | 5 | 31605.9851 | 24383.47953 | 7222.505571 | 7222.505571 | 7222.505571 | 0 |
| Nov 6, 2020 | 7 | 5 | 2 | 28716.98287 | 25827.98065 | 2889.002228 | 2889.002228 | 2889.002228 | 0 |
| Nov 7, 2020 | 6 | 7 | -1 | 27272.48176 | 28716.98287 | -1444.50111 | 1444.501114 | 0 | 1444.501114 |
| Nov 8, 2020 | 10 | 10 | 0 | 33050.48622 | 33050.48622 | 0 | 0 | 0 | 0 |
| Nov 9, 2020 | 9 | 10 | -1 | 31605.9851 | 33050.48622 | -1444.50111 | 1444.501114 | 0 | 1444.501114 |
| Nov 10, 2020 | 2 | 0 | 2 | 21494.4773 | 18605.47508 | 2889.002228 | 2889.002228 | 2889.002228 | 0 |
| Nov 11, 2020 | 2 | 0 | 2 | 21494.4773 | 18605.47508 | 2889.002228 | 2889.002228 | 2889.002228 | 0 |
| Nov 12, 2020 | 18 | 19 | -1 | 44606.49513 | 46050.99624 | -1444.50111 | 1444.501114 | 0 | 1444.501114 |
| Nov 13, 2020 | 25 | 27 | -2 | 54718.00293 | 57607.00516 | -2889.00223 | 2889.002228 | 0 | 2889.002228 |
| Nov 14, 2020 | 27 | 28 | -1 | 57607.00516 | 59051.50627 | -1444.50111 | 1444.501114 | 0 | 1444.501114 |
| Nov 15, 2020 | 19 | 18 | 1 | 46050.99624 | 44606.49513 | 1444.501114 | 1444.501114 | 1444.501114 | 0 |
| Nov 16, 2020 | 23 | 23 | 0 | 51829.0007 | 51829.0007 | 0 | 0 | 0 | 0 |
| Nov 17, 2020 | 29 | 29 | 0 | 60496.00739 | 60496.00739 | 0 | 0 | 0 | 0 |
| Nov 18, 2020 | 40 | 40 | 0 | 76385.51964 | 76385.51964 | 0 | 0 | 0 | 0 |
| Nov 19, 2020 | 25 | 23 | 2 | 54718.00293 | 51829.0007 | 2889.002228 | 2889.002228 | 2889.002228 | 0 |
| Nov 20, 2020 | 16 | 14 | 2 | 41717.4929 | 38828.49067 | 2889.002228 | 2889.002228 | 2889.002228 | 0 |
| Nov 21, 2020 | 25 | 22 | 3 | 54718.00293 | 50384.49959 | 4333.503342 | 4333.503342 | 4333.503342 | 0 |
| Nov 22, 2020 | 21 | 22 | -1 | 48939.99847 | 50384.49959 | -1444.50111 | 1444.501114 | 0 | 1444.501114 |
| Nov 23, 2020 | 27 | 25 | 2 | 57607.00516 | 54718.00293 | 2889.002228 | 2889.002228 | 2889.002228 | 0 |
| Nov 24, 2020 | 34 | 33 | 1 | 67718.51296 | 66274.01184 | 1444.501114 | 1444.501114 | 1444.501114 | 0 |
| Nov 25, 2020 | 24 | 29 | -5 | 53273.50181 | 60496.00739 | -7222.50557 | 7222.505571 | 0 | 7222.505571 |
| Nov 26, 2020 | 21 | 25 | -4 | 48939.99847 | 54718.00293 | -5778.00446 | 5778.004457 | 0 | 5778.004457 |
| Nov 27, 2020 | 20 | 20 | 0 | 47495.49736 | 47495.49736 | 0 | 0 | 0 | 0 |
| Nov 28, 2020 | 24 | 25 | -1 | 53273.50181 | 54718.00293 | -1444.50111 | 1444.501114 | 0 | 1444.501114 |
| Nov 29, 2020 | 25 | 26 | -1 | 54718.00293 | 56162.50404 | -1444.50111 | 1444.501114 | 0 | 1444.501114 |
| Nov 30, 2020 | 10 | 6 | 4 | 33050.48622 | 27272.48176 | 5778.004457 | 5778.004457 | 5778.004457 | 0 |
| Dec 1, 2020 | 20 | 18 | 2 | 50268.23604 | 46666.1398 | 3602.096234 | 3602.096234 | 3602.096234 | 0 |
| Dec 2, 2020 | 29 | 28 | 1 | 66477.66909 | 64676.62097 | 1801.048117 | 1801.048117 | 1801.048117 | 0 |
| Dec 3, 2020 | 25 | 23 | 2 | 59273.47662 | 55671.38039 | 3602.096234 | 3602.096234 | 3602.096234 | 0 |
| Dec 4, 2020 | 21 | 21 | 0 | 52069.28415 | 52069.28415 | 0 | 0 | 0 | 0 |
| Dec 5, 2020 | 30 | 31 | -1 | 68278.71721 | 70079.76533 | -1801.04812 | 1801.048117 | 0 | 1801.048117 |
| Dec 6, 2020 | 34 | 35 | -1 | 75482.90968 | 77283.95779 | -1801.04812 | 1801.048117 | 0 | 1801.048117 |
| Dec 7, 2020 | 35 | 37 | -2 | 77283.95779 | 80886.05403 | -3602.09623 | 3602.096234 | 0 | 3602.096234 |
| Dec 8, 2020 | 38 | 38 | 0 | 82687.10214 | 82687.10214 | 0 | 0 | 0 | 0 |
| Dec 9, 2020 | 33 | 32 | 1 | 73681.86156 | 71880.81344 | 1801.048117 | 1801.048117 | 1801.048117 | 0 |
| Dec 10, 2020 | 31 | 32 | -1 | 70079.76533 | 71880.81344 | -1801.04812 | 1801.048117 | 0 | 1801.048117 |
| Dec 11, 2020 | 27 | 29 | -2 | 62875.57286 | 66477.66909 | -3602.09623 | 3602.096234 | 0 | 3602.096234 |
| Dec 12, 2020 | 24 | 27 | -3 | 57472.42851 | 62875.57286 | -5403.14435 | 5403.144351 | 0 | 5403.144351 |
| Dec 13, 2020 | 25 | 36 | -11 | 59273.47662 | 79085.00591 | -19811.5293 | 19811.52929 | 0 | 19811.52929 |
| Dec 14, 2020 | 33 | 31 | 2 | 73681.86156 | 70079.76533 | 3602.096234 | 3602.096234 | 3602.096234 | 0 |
| Dec 15, 2020 | 42 | 43 | -1 | 89891.29461 | 91692.34273 | -1801.04812 | 1801.048117 | 0 | 1801.048117 |
| Dec 16, 2020 | 43 | 44 | -1 | 91692.34273 | 93493.39085 | -1801.04812 | 1801.048117 | 0 | 1801.048117 |
| Dec 17, 2020 | 45 | 42 | 3 | 95294.43896 | 89891.29461 | 5403.144351 | 5403.144351 | 5403.144351 | 0 |
| Dec 18, 2020 | 45 | 47 | -2 | 95294.43896 | 98896.5352 | -3602.09623 | 3602.096234 | 0 | 3602.096234 |
| Dec 19, 2020 | 41 | 42 | -1 | 88090.2465 | 89891.29461 | -1801.04812 | 1801.048117 | 0 | 1801.048117 |
| Dec 20, 2020 | 34 | 36 | -2 | 75482.90968 | 79085.00591 | -3602.09623 | 3602.096234 | 0 | 3602.096234 |
| Dec 21, 2020 | 34 | 34 | 0 | 75482.90968 | 75482.90968 | 0 | 0 | 0 | 0 |
| Dec 22, 2020 | 34 | 29 | 5 | 75482.90968 | 66477.66909 | 9005.240585 | 9005.240585 | 9005.240585 | 0 |
| Dec 23, 2020 | 34 | 34 | 0 | 75482.90968 | 75482.90968 | 0 | 0 | 0 | 0 |

## Li erty Utilities EnergyNorth Natural Gas Corp. Calculation of Supplier Balancing Charge

 2019-2020
## Estimated Daily Im alances

| Date | Predicted |
| :---: | :---: |
| Dec 24, 2020 | 13 |
| Dec 25, 2020 | 20 |
| Dec 26, 2020 | 36 |
| Dec 27, 2020 | 34 |
| Dec 28, 2020 | 28 |
| Dec 29, 2020 | 39 |
| Dec 30, 2020 | 27 |
| Dec 31, 2020 | 32 |
| an 1, 2021 | 30 |
| an 2, 2021 | 33 |
| an 3, 2021 | 33 |
| an 4, 2021 | 34 |
| an 5, 2021 | 33 |
| an 6, 2021 | 33 |
| an 7, 2021 | 35 |
| an 8, 2021 | 36 |
| an 9, 2021 | 37 |
| an 10, 2021 | 36 |
| an 11, 2021 | 35 |
| an 12, 2021 | 34 |
| an 13, 2021 | 33 |
| an 14, 2021 | 32 |
| an 15, 2021 | 28 |
| an 16, 2021 | 27 |
| an 17, 2021 | 29 |
| an 18, 2021 | 33 |
| an 19, 2021 | 33 |
| an 20, 2021 | 38 |
| an 21, 2021 | 36 |
| an 22, 2021 | 34 |
| an 23, 2021 | 46 |
| an 24, 2021 | 43 |
| an 25, 2021 | 38 |
| an 26, 2021 | 34 |
| an 27, 2021 | 34 |
| an 28, 2021 | 47 |
| an 29, 2021 | 51 |
| an 30, 2021 | 51 |
| an 31, 2021 | 46 |
| eb 1, 2021 | 35 |
| eb 2, 2021 | 36 |
| eb 3, 2021 | 35 |
| eb 4, 2021 | 37 |
| eb 5, 2021 | 32 |
| eb 6, 2021 | 39 |
| eb 7, 2021 | 37 |
| eb 8, 2021 | 46 |
| eb 9, 2021 | 45 |
| eb 10, 2021 | 43 |
| eb 11, 2021 | 49 |
| eb 12, 2021 | 49 |
| eb 13, 2021 | 42 |
| eb 14, 2021 | 38 |
| eb 15, 2021 | 35 |
| eb 16, 2021 | 36 |
| eb 17, 2021 | 43 |
| eb 18, 2021 | 38 |
| eb 19, 2021 | 38 |
| eb 20, 2021 | 40 |
| eb 21, 2021 | 42 |
| eb 22, 2021 | 33 |
| eb 23, 2021 | 27 |
| eb 24, 2021 | 25 |
| eb 25,2021 | 37 |
| eb 26, 2021 | 35 |
| eb 27, 2021 | 29 |
| eb 28, 2021 | 26 |


| Actual | Forecaster <br> Error | Calculated <br> on Predicted <br> MAN HDD |
| ---: | ---: | ---: |
| MAN HDD | MAN HDD | 37660.89922 |
| 13 | 0 | 50268.23604 |
| 19 | 1 | 79085.00591 |
| 35 | 1 | 75482.90968 |
| 34 | 0 | 64676.62097 |
| 28 | 0 | 84488.15026 |
| 39 | 0 | 62875.57286 |
| 28 | -1 | 71880.81344 |
| 32 | 0 | 69606.61887 |
| 31 | -1 | 75961.62238 |
| 33 | 0 | 75961.62238 |



Docket No. DG 22-
Attachment EL $\overline{\mathrm{M}-1}$ Docket No. DG 21-130

Exhibit 2

Updated Schedule 21
Page 8 of 11
Li erty Utilities EnergyNorth Natural Gas Corp.
Calculation of Supplier Balancing Charge
2019-2020

## Estimated Daily Im alances

| Date | Predicted <br> MAN HDD | Actual MAN HDD | Forecaster Error MAN HDD | Calculated on Predicted MAN HDD | Calculated on Actual MAN HDD | Sendout Error MMBtu | A s. alue Sendout Error MMBtu | In ections <br> MMBtu | ithdra als MMBtu |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Mar 1, 2021 | 39 | 38 | 1 | 86165.16337 | 84284.03473 | 1881.128637 | 1881.128637 | 1881.128637 | 0 |
| Mar 2, 2021 | 41 | 41 | 0 | 89927.42064 | 89927.42064 | 0 | 0 | 0 | 0 |
| Mar 3, 2021 | 29 | 28 | 1 | 67353.87699 | 65472.74835 | 1881.128637 | 1881.128637 | 1881.128637 | 0 |
| Mar 4, 2021 | 38 | 38 | 0 | 84284.03473 | 84284.03473 | 0 | 0 | 0 | 0 |
| Mar 5, 2021 | 42 | 41 | 1 | 91808.54928 | 89927.42064 | 1881.128637 | 1881.128637 | 1881.128637 | 0 |
| Mar 6, 2021 | 42 | 40 | 2 | 91808.54928 | 88046.292 | 3762.257275 | 3762.257275 | 3762.257275 | 0 |
| Mar 7, 2021 | 40 | 37 | 3 | 88046.292 | 82402.90609 | 5643.385912 | 5643.385912 | 5643.385912 | 0 |
| Mar 8, 2021 | 32 | 30 | 2 | 72997.2629 | 69235.00563 | 3762.257275 | 3762.257275 | 3762.257275 | 0 |
| Mar 9, 2021 | 26 | 24 | 2 | 61710.49108 | 57948.23381 | 3762.257275 | 3762.257275 | 3762.257275 | 0 |
| Mar 10, 2021 | 21 | 20 | 1 | 52304.84789 | 50423.71926 | 1881.128637 | 1881.128637 | 1881.128637 | 0 |
| Mar 11, 2021 | 8 | 5 | 3 | 27850.17561 | 22206.78969 | 5643.385912 | 5643.385912 | 5643.385912 | 0 |
| Mar 12, 2021 | 22 | 20 | 2 | 54185.97653 | 50423.71926 | 3762.257275 | 3762.257275 | 3762.257275 | 0 |
| Mar 13, 2021 | 28 | 28 | 0 | 65472.74835 | 65472.74835 | 0 | 0 | 0 | 0 |
| Mar 14, 2021 | 38 | 40 | -2 | 84284.03473 | 88046.292 | -3762.25727 | 3762.257275 | 0 | 3762.257275 |
| Mar 15, 2021 | 43 | 45 | -2 | 93689.67792 | 97451.93519 | -3762.25727 | 3762.257275 | 0 | 3762.257275 |
| Mar 16, 2021 | 31 | 31 | 0 | 71116.13427 | 71116.13427 | 0 | 0 | 0 | 0 |
| Mar 17, 2021 | 21 | 21 | 0 | 52304.84789 | 52304.84789 | 0 | 0 | 0 | 0 |
| Mar 18, 2021 | 24 | 27 | -3 | 57948.23381 | 63591.61972 | -5643.38591 | 5643.385912 | 0 | 5643.385912 |
| Mar 19, 2021 | 32 | 32 | 0 | 72997.2629 | 72997.2629 | 0 | 0 |  | 0 |
| Mar 20, 2021 | 22 | 23 | -1 | 54185.97653 | 56067.10517 | -1881.12864 | 1881.128637 | 0 | 1881.128637 |
| Mar 21, 2021 | 17 | 18 | -1 | 44780.33334 | 46661.46198 | -1881.12864 | 1881.128637 | 0 | 1881.128637 |
| Mar 22, 2021 | 16 | 16 | 0 | 42899.20471 | 42899.20471 | 0 | 0 | 0 | 0 |
| Mar 23, 2021 | 13 | 12 | 1 | 37255.81879 | 35374.69016 | 1881.128637 | 1881.128637 | 1881.128637 | 0 |
| Mar 24, 2021 | 11 | 11 | 0 | 33493.56152 | 33493.56152 | 0 | 0 | 0 | 0 |
| Mar 25, 2021 | 7 | 6 | 1 | 25969.04697 | 24087.91833 | 1881.128637 | 1881.128637 | 1881.128637 | 0 |
| Mar 26, 2021 | 7 | 7 | 0 | 25969.04697 | 25969.04697 | 0 | 0 | 0 | 0 |
| Mar 27, 2021 | 16 | 17 | -1 | 42899.20471 | 44780.33334 | -1881.12864 | 1881.128637 | 0 | 1881.128637 |
| Mar 28, 2021 | 17 | 20 | -3 | 44780.33334 | 50423.71926 | -5643.38591 | 5643.385912 | 0 | 5643.385912 |
| Mar 29, 2021 | 25 | 24 | 1 | 59829.36244 | 57948.23381 | 1881.128637 | 1881.128637 | 1881.128637 | 0 |
| Mar 30, 2021 | 15 | 13 | 2 | 41018.07607 | 37255.81879 | 3762.257275 | 3762.257275 | 3762.257275 | 0 |
| Mar 31, 2021 | 7 | 9 | -2 | 25969.04697 | 29731.30424 | -3762.25727 | 3762.257275 | 0 | 3762.257275 |
| Apr | 595 | 568 | 27 | 1279771 | 1242675 | 37097 | 53584 | 45340 | 8244 |
| May | 262 | 237 | 25 | 685310 | 660496 | 24814 | 34740 | 29777 | 4963 |
| un | 32 | 21 | 11 | 359297 | 353966 | 5330 | 7269 | 6300 | 969 |
| ul | 0 | 0 | 0 | 304689 | 304689 | 0 | 0 | 0 | 0 |
| Aug | 17 | 5 | 12 | 326233 | 317174 | 9059 | 9059 | 9059 | 0 |
| Sep | 109 | 81 | 28 | 419361 | 405220 | 14140 | 16160 | 15150 | 1010 |
| Oct | 440 | 404 | 36 | 890981 | 853525 | 37456 | 68669 | 53063 | 15607 |
| Nov | 599 | 589 | 10 | 1423420 | 1408975 | 14445 | 66447 | 40446 | 26001 |
| Dec | 986 | 997 | -11 | 2217499 | 2237310 | -19812 | 84649 | 32419 | 52230 |
| an | 1122 | 1118 | 4 | 2564525 | 2556052 | 8473 | 84733 | 46603 | 38130 |
| eb | 1047 | 1021 | 26 | 2398028 | 2353834 | 44194 | 84989 | 64592 | 20397 |
| Mar | 770 | 762 | 8 | 1845305 | 1830256 | 15049 | 71483 | 43266 | 28217 |
| Total | 5,979 | 5,803 | 176 | 14,714,419 | 14,524,172 | 190,245 | 581,782 | 386,015 | 195,768 |


Docket No. DG $22-\overline{-} \quad$ Attachment ELM-1
Docket No. DG 21-130
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[^71]Docket No. DG $22-\overline{-}$
Attachment ELM-1
Docket No. DG $21-130$
Exhibit 2
REDACTED
Updated Schedule 21
Page 11 of 11
ENERGYNORTH NATURAL GAS INC.
SUBJ ECT TO CONFIDENTIAL TREATMENT

Contract currently being negotiated for an effective date of November 1, 2021
Doc et 98-124 Gas Restructuring
Pea ing Demand Rate
Pea ing Costs



[^72]
# Calculation of Capacity Allocators 

Docket No DE - 2

Capacity ssi nment able

| G | L |  | - Ann a | a | I- igh | inter | se | 46.1 | 17.1 | 36.8 | 100.0 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| G | L | L | - Ann a | a | 1-0 | inter | se | 59.3 | 12.9 | 27.9 | 100.0 |
| G |  |  | Medi m | $1-$ | igh i | inter se |  | 46.1 | 17.1 | 36.8 | 100.0 |
| G |  | L | Medi m | 1 - | - in | nter se |  | 59.3 | 12.9 | 27.9 | 100.0 |
| G |  |  | igh Ann | a | I- igh | h inter | se | 46.1 | 17.1 | 36.8 | 100.0 |
| G |  | L | igh Ann | a | 1 - | 90 |  | 59.3 | 12.9 | 27.9 | 100.0 |
| G |  |  | igh Ann | a | 1 - | 90 |  | 59.3 | 12.9 | 27.9 | 100.0 |


| L | igh oad actor | 59.25 | 12.89 | 27.85 | 100 |
| :--- | :--- | ---: | ---: | ---: | ---: |
| LL | o oad actor | 46.09 | 17.06 | 36.85 | 100 |
|  | Tota | 47.29 | 16.68 | 36.03 | 100 |



Liberty Utilities (EnergyNorth Natural Gas) Corp

Liberty Utilities (EnergyNorth Natural Gas) Corp
Calculation of Capacity Allocators
Docket No DE -2
A ocate Design Da Sendo t

| ¢00 | $\stackrel{\circ}{\circ}$ | $\begin{array}{\|l\|} \hline 0 \\ \\ \end{array}$ | $$ | $\stackrel{i}{\sim}$ | ¢ | $\stackrel{\square}{6}$ | - | - | - |  | + |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \% | $\stackrel{5}{8}$ | $\begin{array}{\|l\|} \hline \frac{7}{\infty} \\ 8 \\ 8 \\ \hline \end{array}$ | $\begin{array}{\|c\|} \hline 1 \\ \infty \\ \infty \\ 0 \end{array}$ | $\left\|\begin{array}{c} N \\ \infty \\ \frac{N}{2} \end{array}\right\|$ | - | - | - | N | $\sim$ | - | - |
| \% | 앙 | con | $\stackrel{\bigcirc}{\text { ㅇ }}$ | - ${ }_{\sim}$ | $\stackrel{N}{N}$ | $\stackrel{\square}{\sim}$ | ¢ | 1 | $\stackrel{\circ}{\text { ¢ }}$ | - | - |


pt

| ¢ |  | ¢ | (1) | $\infty$ <br> 0 <br> $\sim$ <br> $\sim$ <br> $\sim$ | - |  | ¢ | $\stackrel{\infty}{\infty}$ | On | (1) | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\stackrel{7}{\lambda}$ | = | - | $\stackrel{-}{\circ}$ | ¢ | ¢ | $\stackrel{\sim}{n}$ | N-1 |  | N |
|  |  | $\sigma$ |  | $\begin{aligned} & N \\ & \tilde{n} \\ & \stackrel{3}{O} \\ & q \end{aligned}$ | $\left\|\begin{array}{l} \dot{\infty} \\ \underset{\sim}{n} \end{array}\right\|$ |  | $\begin{gathered} 1 \\ 0 \\ \vdots \\ i \end{gathered}$ | - | No |  | - |
| $\begin{aligned} & \frac{\pi}{0} \\ & \stackrel{0}{0} \\ & \mathscr{\pi} \\ & \vdots \overline{\bar{\sigma}} \end{aligned}$ |  | ¢ |  | $\stackrel{\circ}{\wedge}$ | $\stackrel{\text { ® }}{\text { N}}$ | $\stackrel{N}{2}$ | $\cdots$ | \% |  |  |  |
|  |  |  |  | $\widetilde{\square}$ | $\widetilde{\top}$ |  | $0$ | بـ | لـ U | - |  |


Liberty Utilities (EnergyNorth Natural Gas) Corp
Calculation of Capacity Allocators
CALCULA I N FN RMAL ALE LUME


ket No. DG $22-\overline{-}$
Attachment ELM-1
Docket No. DG $21-130$
Exhibit 2



Li erty Utilities EnergyNorth Natural Gas Corp. d/ la Li erty Pea 2021-2022 inter Cost of Gas Filing Short-Term De t Limitations

|  | For Purposes of Fuel Financing |  |
| :---: | :---: | :---: |
| Total Direct Gas Costs | \$ | 94,810,891 |
| Total Indirect Gas Costs |  | 4,338,002 |
| Total Gas Costs | \$ | 99,148,894 |
| of Debt to Total Gas Costs |  | 30 |
| Short Term Debt | \$ | 29,744,668 |
|  | For Purposes Other Than Fuel Financing |  |
| 12/31/2022 Pro ected Net Plant | \$ | 577,357,182 |
| of Debt to Net Plant |  | 20 |
| Short Term Debt | \$ | 115,471,436 |

Li erty Utilities EnergyNorth Natural Gas Corp.

|  | ul-2020 | Aug-2020 | Sep-2020 | Oct-2020 | Nov-2020 | Dec-2020 | an-2021 | eb-2021 | Mar-2021 | Apr-2021 | May-2021 | un-2021 | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Sendout- Therms | 4,938,887 | 5,112,192 | 5,945,559 | 10,622,623 | 16,152,030 | 24,369,322 | 27,682,105 | 25,333,064 | 19,358,615 | 12,846,303 | 8,102,604 | 5,396,076 | 165,859,380 |
| Total Throughput- Therms | 4,935,276 | 5,092,677 | 5,227,989 | 6,532,773 | 11,027,584 | 18,555,165 | 24,820,512 | 26,998,121 | 25,544,486 | 17,127,373 | 10,787,513 | 7,181,623 | 163,831,092 |
| ariance | 3,611 | 19,515 | 717,570 | 4,089,850 | 5,124,446 | 5,814,157 | 2,861,593 | 1,665,057 | 6,185,871 | 4,281,070 | 2,684,909 | 1,785,547 | 2,028,288 |
| Company Allowance |  |  |  |  |  |  |  |  |  |  |  |  | 1.22 |

[^73]DDcl = DDc
and:

```
High Winter Use (COGwh) Formula Winter Season

COGwh \(=\) RATIOh \(\times\) CFw xCGwd + CGwo

DATED: April 28, 2017
ISSUED BY: /s/James M. Sweeney
James M. Sweeney
EFFECTIVE: July 1, 2017
TITLE: President
Authorized by NHPUC Order No. xx,xxx dated Month Day,Year, in Docket No. DG 17-048

\section*{High Winter Use (COGsh) Formula Summer Season}
\begin{tabular}{|c|c|}
\hline \multicolumn{2}{|l|}{COGsh \(=\) RATIOh \(\times\) CFs \(\times\) CGsd + CGso and} \\
\hline RATIOh \(=\) & \(\underline{\text { DCch }} \div \underline{\text { DCc }}\) \\
\hline DDch \(=\) & DDc \\
\hline \multicolumn{2}{|l|}{and:} \\
\hline CFw & \[
\left(\text { RATIOl } \frac{(\text { WL:Sales }+ \text { WH Sales })}{\text { WL:Sales) + (RATIOh } \times \text { WH:Sales })}\right.
\] \\
\hline CFs & \[
\frac{(\text { SL:Sales + SH:Sales) }}{(\text { RATIOl } \times \text { SL:Sales) }+ \text { (RATIOh } \times \text { SH:Sales })}
\] \\
\hline CGwd & \[
\frac{\mathrm{Dw}}{\mathrm{~W}: \text { Sales }}
\] \\
\hline CGwo & \[
\frac{\text { CGw - Dw }}{\text { W:Sales }}
\] \\
\hline CGsd & \[
\frac{\mathrm{Ds}}{\mathrm{~S}: \text { Sales }}
\] \\
\hline CGso & \[
\frac{\text { CGs - Ds }}{\text { S:Sales }}
\] \\
\hline DCcl & \(\mathrm{Bcl} *\) PLrate \(+(\mathrm{DDcl}-\mathrm{Bcl}) *\) REMrate \\
\hline DCch & Bch * PLrate + (DDch- Bch) * REMrate \\
\hline PLrate = & PL/ PLmdcq \\
\hline REMrate \(=\) & ( \(\mathrm{DCc}-(\mathrm{Bc} *\) PLrate \()\) ) \\
\hline \multicolumn{2}{|r|}{DDc-Bc} \\
\hline \multicolumn{2}{|l|}{\(\mathrm{DCc}=(\underline{\mathrm{DCx} \mathrm{DDc}})\)} \\
\hline \multicolumn{2}{|r|}{\multirow[t]{2}{*}{where: DD}} \\
\hline & \\
\hline
\end{tabular}
\(\mathrm{Bc}=\quad\) The daily base load for all the Commercial and Industrial rate classes
Bch \(=\quad\) The daily base load for the Commercial and Industrial rate classes G-41, G-42, G-43, G44, G-45 and G-46.
\(\mathrm{Bcl}=\quad\) The daily base load for the Commercial and Industrial rate classes G-51, G-52, G-53, G54, G-55, G-56, G-57 and G-58.
CFs \(=\quad\) Summer Season Commercial and Industrial gas cost correction factor.
CFw \(=\quad\) Winter Season Commercial and Industrial gas cost correction factor.
CGs \(=\quad\) The total cost of gas for the Summer Season for the Company's firm sales customers as previously defined.
CGw \(=\quad\) The total cost of gas for the Winter Season for the Company's firm sales customers as previously defined.

DATED: April 28, 2017
ISSUED BY: /s/James M. Sweeney James M. Sweeney
EFFECTIVE: July 1, 2017
TITLE: President
Authorized by NHPUC Order No. xx,xxx dated Month Day,Year, in Docket No. DG 17-048

\title{
Docket No. DG 22-
}
\begin{tabular}{|c|c|}
\hline \(\mathrm{DC}=\) & The annual forecasted pipeline, storage and peaking demand charges plus the total production and storage capacity costs, as stated in Section 16(F). \\
\hline \(\mathrm{DCc}=\) & The Commercial and Industrial rate classes pro-rata share of the annual forecasted pipeline, storage, and peaking demand capacity costs. \\
\hline DCch \(=\) & The Commercial and Industrial pro-rata share of the annual forecasted pipeline, storage, and peaking demand capacity costs allocated to Commercial and Industrial High Winter Use rate classes, G-41, G-42, G-43, G-44, G-45, and G-46. \\
\hline \(\mathrm{DCcl}=\) & The Commercial and Industrial pro-rata share of the annual forecasted pipeline, storage, and peaking demand capacity costs allocated to the Commercial and Industrial Low Winter Use rate classes, G-51, G-52, G-53, G-54, G-55, G-56, G-57, and G-58. \\
\hline DD \(=\) & Total peak design day determinants. \\
\hline DDc \(=\) & The peak design day determinants allocated for all the Commercial and Industrial rate classes. \\
\hline DDch \(=\) & The peak design day determinants for the Commercial and Industrial rate classes, G-41, G-42, G-43, G-44, G-45, and G-46. \\
\hline DDcl \(=\) & The peak design day determinants for the Commercial and Industrial rate classes, G-51, G-52, G-53, G-54, G-55, G-56, G-57, and G-58. \\
\hline Ds \(=\) & The total Summer Demand charges as defined below. \\
\hline Dw \(=\) & The total Winter Demand charges as previously defined. \\
\hline \(\mathrm{PL}=\) & The annual forecasted pipeline only demand charges \\
\hline PLmdcq \(=\) & The maximum daily contract pipeline volume available to the Company. \\
\hline PLrate \(=\) & The pipeline demand rate. \\
\hline RATIOh \(=\) & Ratio of the average high Winter Use class Cost of Gas low load factor demand capacity costs to the total average Commercial and Industrial demand capacity_costs. \\
\hline RATIOI \(=\) & Ratio of the average low Winter Use class Cost of Gas high load factor demand capacity costs to the total average Commercial and Industrial demand capacity costs. \\
\hline REMrate \(=\) & The weighted average demand rate for storage and peaking supplies. \\
\hline S: Sales = & Forecasted sales volumes associated with the Summer Season. \\
\hline SH :Sales \(=\) & Total Winter Season forecasted Commercial and Industrial high winter use sales. \\
\hline SL: Sales = & Total Winter Season forecasted Commercial and Industrial low winter use sales volumes. \\
\hline \(\mathrm{W}:\) Sales \(=\) & Forecasted sales volumes associated with the Winter Season. \\
\hline \(\mathrm{WH}:\) Sales \(=\) & Total Winter Season forecasted Commercial and Industrial high winter use sales. \\
\hline WL: Sales \(=\) & Total Winter Season forecasted Commercial and Industrial low winter use sales volum \\
\hline
\end{tabular}
H. Non-Core Sales Margins ("NCSM"). -One hundred percent (100\%) of margins from Off-System Sales and all revenues from Capacity Release will be credited to firm sales customers during the winter season through operation of the COG.

DATED: April 28, 2017
ISSUED BY: /s/James M. Sweeney
James M. Sweeney
EFFECTIVE: July 1, 2017
TITLE: President
Authorized by NHPUC Order No. xx,xxx dated Month Day,Year, in Docket No. DG 17-048

\title{
Docket No. DG 22- \\ Attachment ELM-1 \\ Docket No. DG 17-048
}
I. Gas Suppliers' Refunds. Account 5541-8048: Refunds from suppliers of gas, from upstream capacity suppliers and suppliers of product demand are credited to Account 5541-8048, "Commodity and Demand Refunds." Transfers from these accounts will reflect as a credit in the semiannual calculation of the COG to be calculated as follows:

Refund programs shall be initiated with each semiannual COG filing and shall remain in effect for a period of one year. The total dollars to be placed into a given refund program shall be net of over/under-returns from expired programs plus refunds received from suppliers since the previous program was initiated. Refunds shall be segregated by demand and commodity charges and distributed volumetrically, producing per unit refund that will return the principal amount with interest as calculated using the Company's average short-term cost of borrowing for the month to the average of the beginning and end of month balances of refunds. The Company shall track and report on all Account 5541-8048 activities as specified in Section 16(K).

\section*{J. Reconciliation Adjustments - Various Accounts.}
1. The following definitions pertain to reconciliation adjustment calculations:
a. Capacity Costs Allowable per Winter Season Formula shall be:
(1) Charges associated with upstream storage transmission capacity and product demand procured by the Company to serve firm load in the Winter Season, plus a reallocation of a portion of such charges incurred in the Summer Season to serve firm load.
(2) Charges associated with peaking, downstream production and storage capacity to serve firm load dispatching costs, and other administrative and general expenses in connection with purchasing gas supplies in the Winter Season from the Company's most recent test year and allocated to firm sales service.
(3) Non-Core Sales Margins or economic benefits associated with returnable capacity release and off-system sales.
(4) Credits associated with firm Stand-by Gas Supply Service Monthly Reservation Charges, daily imbalance charges and fixed component of penalty charges billed transportation customers in the Winter peak Season.
(5) Winter Season Demand Cost carrying charges.
b. Gas Costs Allowable Per Winter Season Formula shall be:
(1) Charges associated with gas supplies, including any applicable taxes, purchased by the Company to serve firm load in the Winter Season.
(2) Credit non-core commodity costs assigned to non-core customers to which the COGC does not apply, as defined in Section 16(H) (NCCCw).
(3) Inventory finance charges (FC).
(4) Winter Season commodity cost carrying charges.
c. Capacity Costs Allowable Per Summer Season Formula shall be:
(1) Charges associated with transmission capacity and product demand procured by the Company to serve firm load in the Summer Season

DATED: April 28, 2017
ISSUED BY: /s/James M. Sweeney
James M. Sweeney
EFFECTIVE: July 1, 2017
TITLE: President
Authorized by NHPUC Order No. xx,xxx dated Month Day,Year, in Docket No. DG 17-048
\begin{tabular}{rr} 
Docket No. DG 22- \\
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NHPUC No.8 GAS & Docket No. DG 17-048 \\
Attachment DBS-TARIFF-2 \\
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Original Page 28
\end{tabular}
(2) Credits associated with daily imbalance charges and fixed component of penalty charges billed transportation customers in the Summer Season.
(3) Summer Season demand cost carrying charges.
d. Gas Costs Allowable Per Summer Season Formula shall be:
(1) Charges associated with gas supplies, including any applicable taxes, procured by the Company to serve firm load in the Summer Season.
(2) Non-core commodity costs associated with non-core sales to which the COG is not applied, as defined in Section 16(E).
(3) Summer Season commodity cost carrying charges.
e. Costs Allowable Per Bad Debt Formula shall be:
(1) Costs associated with uncollected gas costs, incurred by the Company to serve sales load. Such costs represent the bad debt expense related to the gas supply related writeoff of sales customers and will be computed by multiplying actual gas costs by the Bad Debt Allowed Recovery Rate specified in Section 16(F). The reconciliation adjustment each season will be computed as the difference between the actual supply related bad debt revenues and the actual gas costs multiplied by the actual Bad Debt Allowed Recovery Rate as specified in Section 16(F).
(2) Account 1920-1743 - Annual Bad Debt, carrying charges.
2. Calculation of the Reconciliation Adjustments: These accounts contain the accumulated difference between gas cost revenues and the actual monthly gas costs incurred by the Company. The Company shall separate Account 175 into Winter Season Gas Costs (Account 1920-1740) and Summer Season Gas Costs (Account 1920-1741), Account 1920-1740 shall contain the accumulated difference between revenues toward gas costs calculated by multiplying the Winter Season Gas Cost for each Customer Classification, (COGwr, COGwl and COGwh) times monthly firm sales volumes for each Customer Classification, and the total costs allowable per the Winter Season gas cost formula. Account 1920-1741 shall contain the accumulated difference between revenues toward gas costs calculated by multiplying the Summer Season Gas Cost for each Customer Classification, (COGsr, COGsl and COGsh) times monthly firm sales volumes for each Customer Classification, and the total gas costs allowable per the Summer Season demand formula.

Carrying Charges shall be calculated on the average monthly balance of each subaccount. The interest rate is to be adjusted monthly using the monthly prime lending rate, as reported by the Federal Reserve Statistical Release of Selected Interest Rates.

The annual bad debt reconciliation adjustments Rbd shall be determined for use, incorporating the bad debt balances in Account 1920-1743.

The bad debt account balance contains the accumulated difference between the Bad Debt Allowed Recovery Rate for the applicable period multiplied by the actual gas costs and the actual supply related bad debt revenues for the Winter and Summer COG filings.

The Winter Season reconciliation shall be filed with the NHPUC no later than July 29 of each year.

DATED: April 28, 2017
EFFECTIVE: July 1, 2017
Authorized by NHPUC Order No. xx,xxx dated Month Day,Year, in Docket No. DG 17-048

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}

The Summer Season reconciliation shall be filed with the NHPUC no later than January 31 of each year.

\section*{K. Working Capital Reconciliation Adjustments - Accounts 1163-1422 and 1163-1424.}
1. The following definitions pertain to reconciliation adjustment calculations:
a. Working Capital Demand Gas Costs Allowable per Winter Season Gas Formula shall be:
(1) Charges associated with upstream storage, transmission capacity, and product demand procured by the Company to serve firm load in the Winter period, plus a reallocation of a portion of such charges incurred in the Summer Season to serve firm load.
(2) Carrying charges.
b. Working Capital
(1) Charges associated with gas supplies, including any applicable taxes, purchased by the Company to serve firm load in the Winter season.
(2) Non-core commodity costs associated with non-core sales to which the COG is not applied, as defined in Section 16(E).
(3) Carrying charges.
c. Working Capital Demand Gas Costs Allowable per Summer Season Gas Formula shall be:
(1) Charges associated with upstream storage and transmission capacity procured by the Company to serve firm load in the Summer Season.
(2) Carrying charges.
d. Working Capital Commodity Gas Costs Allowable per Summer Season Gas Formula shall be:
(1) Charges associated with gas supplies, including any applicable taxes, procured by the Company to serve firm load in the Summer Season.
(2) Non-core commodity costs associated with non-core sales.
(3) Carrying charges.
e. The Winter and Summer Cost of Gas working capital allowances shall be calculated by applying the Working Capital Allowance Percentage (WCA\%) set forth in Section 16(F).

\section*{2. Calculation of the Reconciliation Adjustments}
a. Accounts 1163-1422 and 1163-1424 contain the accumulated difference between working capital allowance revenues and the actual monthly working capital allowance cost. The actual monthly working capital allowance shall be calculated by multiplying the actual gas costs times the Working Capital Allowance Percentage (WCA\%) set forth in Section 16(F), to the actual Direct Gas Costs allowable.
b. The Winter Season working capital reconciliation adjustment (WCRw) shall be determined for use in the Winter Season Gas Cost calculations incorporating the Winter Season working

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\text { ISSUED BY: } & \underline{\text { /s/James M. Sweeney }} \\
\text { TITLE: } & \underline{\text { President M. Sweeney }}
\end{aligned}
\]

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capital account 1163-1422. A Summer Season working capital reconciliation adjustment (WCRs) shall be determined for use in the Summer Season Gas Cost calculations incorporating the Summer Season working capital account 1163-1424 balance.
L. Application of COG to Bills: The Company will employ the COGs as follows: The COGs (\$/therm) for each customer group for each season shall be calculated to the nearest hundredth of a cent per unit and will be applied to each customer's monthly sales volume within the corresponding customer classification. The Cost of Gas will be applied to gas consumed on or after the first day of the month in which the cost of gas becomes effective.

\section*{M. Information Required to be Filed with the NHPUC.}
1. Reconciliation Adjustments: The Company shall file with the NHPUC a seasonal reconciliation of gas costs and gas cost collections containing information in support of the reconciliation calculation set out in Sections 16(J) (2) and 16(K) (2). -Such information shall include the complete list of gas costs recoverable through the COGC over the previous season. This seasonal reconciliation shall be filed with the respective seasonal COG reconciliation filing, along with complete documentation of the reconciliation adjustment calculations.

Additionally, information pertaining to the Cost of Gas shall be filed with the NHPUC in accordance with the format established by the NHPUC. Reporting requirements include filing the Company's monthly calculation of the projected over or under-collection with the NHPUC, along with notification by the Company to the NHPUC of any revised COG for the subsequent month, not less than five (5) business days prior to the first day of the subsequent month.

The Company shall file with the NHPUC an annual reconciliation of bad debt expense and bad debt collections containing information in support of the reconciliation calculation set out in Sections \(16(\mathrm{~J})(1)\) and \(16(\mathrm{~J})(2)\). -Such information shall detail the revenues collected as an allowance for bad debt, as well as the actual bad debt expense associated with gas cost recoverable through the COGC over the 12-month period ending April 30th. This annual reconciliation of bad debt expenses shall be filed with the Winter COG reconciliation filing, along with documentation.
2. Commercial and Industrial COG Ratio: The following factors will be filed annually by the Company for informational purposes. Significant changes in these factors signal the need to evaluate the COG ratios. These variables will assist in predicting significant shifting of the MBAbased escalator of gas costs and resulting changes in the COG ratios:
a. The percentage of load migration from sales to transportation service in the Commercial and Industrial High and Low Winter Use classes.
b. The ratio of delivered costs of winter supplies to pipeline delivered supplies.
c. The July and August consumption for the Commercial and Industrial High and Low Winter classes as a percentage of their annual consumption.
N. Other Rules.
1. The NHPUC may, where appropriate, on petition or on its own motion, grant an exception from the provisions of this tariff, upon such terms that it may determine to be in the public interest.

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2. The Company may, without further NHPUC action, adjust the approved COG upward or downward monthly based on the Company's calculation of the projected over or under-collection for the period, but the cumulative adjustments upward shall not exceed twenty-five percent \((25 \%)\) of the approved COG.
3. The Company may, at any time, file with the NHPUC an amended COG.
4. The operation of the Cost of Gas Clause is subject to all powers of suspension and investigation vested in the NHPUC.
5. The Company shall file both seasonal COG filings on or before the first business day in September. The summer portion of the filing will include COG rates effective May 1 of the following year.
O. Reconciliation Adjustment Accounts.

1163-1422
Winter Season Gas Working Capital Allowance Reconciliation Adjustment for COGC: This account shall be used to record the cumulative difference between Winter Season gas working capital allowance revenues and Winter Season gas working capital allowance. Entries to this account shall be determined as outlined in the Cost of Gas Clause.

1163-1424
Summer Season Gas Working Capital Allowance Reconciliation Adjustment for COGC: This account shall be used to record the cumulative difference between Summer Season gas working capital allowance revenues and Summer Season gas working capital allowance. Entries to this account shall be determined as outlined in the Cost of Gas Clause.
1920-1740
Winter Season Gas Cost Reconciliation Adjustment for COGC: This account shall be used to record the cumulative difference between Winter Season gas revenues and Winter Season gas costs. Entries to this account shall be determined as outlined in the Cost of Gas Clause.
1920-1741
Summer Season Gas Cost Reconciliation Adjustment for COGC: This account shall be used to record the cumulative difference between Summer Season gas revenues and Summer Season gas costs. Entries to this account shall be determined as outlined in the Cost of Gas Clause.
1920-1743
Annual Bad Debt Reconciliation Adjustment for COGC: This account shall be used to record the cumulative difference between Annual bad debt revenues and annual bad debt costs. Entries to this account shall be determined as outlined in the Cost of Gas Clause.

Commodity and Demand Refunds: This account shall be used to record the refunds from upstream commodity supplies and suppliers of product commodity and transfers of credits in the semiannual calculation of the COG as well as to record the refunds from upstream capacity supplies and suppliers of product demand and transfer of credits in the semiannual calculation of the COG. Entries to this account shall be determined as outlined in the Cost of Gas Clause.

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P. Firm Transportation Cost of Gas Charge. To permit the Company to charge its firm transportation customers with a portion of the cost of gas produced by the Company between November 1 and April 30 of each year, there is a Firm Transportation Cost of Gas Charge ("FTCG") which applies to all firm transportation billed under this tariff. This volumetric charge is to compensate firm sales customers for the increase in gas costs, through the use of supplemental liquid fuels, attributable to firm transportation customers during the Winter Period.
1. Application. The FTCG will be calculated for the Winter Period, defined as the period from November 1 through April 30. The FTCG will be applied to billings commencing with the first November revenue billing cycle
2. Purpose. The amount of the FTCG is the estimated liquid costs used for pressure support purposes multiplied by the transportation throughput as a percentage of the total system throughput for the Winter Period. The resulting amount shall be adjusted by the prior period over or under collection, if any, and shall be recovered over the estimated total transportation throughput subject to the FTCG to yield a per therm volumetric charge. The FTCG shall be computed to the nearest one hundredth cent per therm and shown separately on customers' bills. At the conclusion of the Winter Period, the Company will calculate the extent that the FTCG revenues are greater or lesser than actual unit cost. The revenue and liquid costs will be reconciled so that all liquids costs shall be collected from either firm sales or firm transportation customers.
3. Changes. The amount of the FTCG may be changed within the period whenever the unit cost materially deviates from the anticipated unit cost
4. Reporting. The Company shall submit to the New Hampshire Public Utilities Commission, on or before the first business day in September, a copy of the FTCG computation. A reconciliation of the prior period under/over collection will be submitted to the New Hampshire Public Utilities Commission no later than July 29.
Q. Fixed Price Option Program. Fixed Price Option Program. An alternative to the traditional Winter Period cost of gas pricing mechanism may be elected by a residential customer (rates R-1, R-3, R-4, R-5 or R-6) pursuant to the Company's Fixed Price Option Program (the "Program"). The Company may offer up to \(50 \%\) of its weather normalized firm sales for the prior Winter Period under the Program. The cost of gas rate offered under the Program will remain fixed for all Winter Period deliveries commencing November 1 and ending April 30. The Company shall submit to the New Hampshire Public Utilities Commission on or before September 1 of each year a copy of the fixed price option computation. Once elected, customers must remain on the Program for the duration of the Winter Period, unless service is terminated. There are no maximum or minimum usage levels. No sign up fees apply.

\subsection*{16.2 COST OF GAS CLAUSE - KEENE DIVISION}

\section*{A. Purpose. To permit the Company to charge its customers in the Keene Division with the cost of gas purchased or produced. A cost of gas rate will be applied to all firm gas billed under this tariff as calculated on the appropriate pages. \\ B. Application. A cost of gas rate will be calculated for the winter heating period, defined as the period from November 1 through April 30, and a cost of gas rate will be calculated for the summer period, defined as the period from May 1 through October 31.}

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The winter cost of gas rate will be applied to billings commencing with the first November revenue billing cycle; the summer cost of gas rate will be applied to billings commencing with the first May revenue billing cycle.
C. Calculation. The amount of the cost of gas rate is the anticipated unit cost of gas sold.

At the conclusion of each winter and summer period the Company will calculate the extent that cost of gas revenues are greater or less than actual unit costs of gas compared with the anticipated unit costs. The calculated difference (actual gas sales volumes multiplied by the difference between actual and anticipated unit costs) will be carried forward into the computation of the cost of gas rate for the corresponding winter or summer period.

Any excess revenue collected, as determined above, will earn interest as specified by the Commission.
D. Changes. The cost of gas rate may be adjusted without further Commission action based on the projected over-/under-collection of gas costs, the adjusted rate to be effective the first of the month. Any such rate adjustments may not exceed a maximum rate of 25 percent above the approved rate, but there is no limit on the amount of any rate reductions.
E. Refunds. When refunds are made to the Company by its suppliers that are applicable to increased charges collected under this provision, the Company will make appropriate refunds to its customers and as the Commission may direct.
F. Reporting. The Company shall submit to the Commission, at least 30 days prior to the effective date, the proposed winter and summer period cost of gas rate computation. Any monthly adjustments to the cost of gas rate must be filed five (5) business days prior to the first day of the subsequent month (the effective date of the new rate).

The cost of gas rate shall be computed to the nearest one hundredth cent per therm and shown on customers' bills.
G. Fixed Price Option Program. An alternative to the traditional winter period cost of gas rate mechanism may be elected by the customer pursuant to the Company's Fixed Price Option (FPO) Program. The Company may offer up to \(50 \%\) of its expected firm sales for the winter period under the FPO Program. The cost of gas charge offered under the FPO Program will remain fixed for all winter period billings commencing November 1 and ending April 30 of the effective winter period. Once elected, customers must remain on the FPO Program for the duration of the winter period unless service is terminated. There are no maximum or minimum usage levels. Customers may enroll in this Program by contacting the Company between the October 1 and October 19 period immediately preceding the effective winter period.

\section*{17 LOCAL DISTRIBUTION ADJUSTMENT CLAUSE}
A. Purpose. The purpose of the Local Distribution Adjustment Clause ("LDAC" or this "Clause") is to establish procedures that allow the Company, subject to the jurisdiction of the NHPUC, to adjust, on an annual basis, its delivery charges in order to recover Conservation Charges ("CC"), Lest Revenues Adjustment Mechanism-Revenue Decoupling Adjustment Clause related to the Energy Efficiency Programs ("LRAMRDAC"), Winter Period Surcharges ("WPS"), Environmental Surcharges ("ES") including the Relief Holder Surcharge ("RHS") and the Manufactured Gas Program Surcharge ("MGP"),

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recover gas restructuring expenses ("GRE"), rate case expenses ("RCE"), Residential Low Income Assistance Program costs ("RLIAP") and any other expenses the NHPUC may approve from time to time.
B. Applicability. This Clause shall be applicable in whole or part to all of the Company's firm sales service and firm delivery service customers as shown on the table below. The application of this clause may, for good cause shown, be modified by the NHPUC. See Section 17(K) "Other Rules."
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline Applicability & \[
\begin{gathered}
\text { CC } \\
17(\mathrm{C}) \\
\hline
\end{gathered}
\] & \[
\begin{gathered}
\text { LRAMRDAC } \\
17(\mathrm{C} .1)
\end{gathered}
\] & \[
\begin{gathered}
\text { ES } \\
17(\mathrm{D})
\end{gathered}
\] & \[
\begin{aligned}
& \text { GRE } \\
& \mathbf{1 7 ( E )}
\end{aligned}
\] & \[
\begin{gathered}
\text { RCE } \\
\text { 17(F) }
\end{gathered}
\] & \[
\begin{gathered}
\text { RLIAP } \\
\text { 17(G) } \\
\hline
\end{gathered}
\] \\
\hline Residential Non-Space Heating -R-1, R-5 & +2 & +2 & X & N/A & 12 & X \\
\hline Residential Space Heating - R-3, R-4, R-6, R-7 & \(\underline{2}\) & \(\underline{+2}\) & X & N/A & \(\underline{+2}\) & X \\
\hline \[
\begin{aligned}
& \text { Small C\&I - G-41, G-51, G-44, } \\
& \text { G-55 }
\end{aligned}
\] & \(\underline{2}+\) & +2 & X & X & +2 & X \\
\hline \[
\begin{aligned}
& \text { Medium C\&I - G-42, G-52, G- } \\
& \text { 45, G-56 }
\end{aligned}
\] & \(\underline{2}\) & +2 & X & X & +2 & X \\
\hline \[
\begin{aligned}
& \text { Large C\&I - G-43, G-53, G-54, } \\
& \text { G-46, G-57, G-58 }
\end{aligned}
\] & \(\underline{2}\) & 12 & X & X & 12 & X \\
\hline
\end{tabular}

\section*{Notes:}

N/A Not applicable
X Applicable to all
1 As ordered by the NHPUC Applicable to Non-Managed Expansion Program Customers
2 As ordered by the NHPUC
C. Conservation Charges Allowable for LDAC.
1. Purpose: The purpose of this provision is to establish a procedure that allows the Company, subject to the jurisdiction of the NHPUC, to adjust, on an annual basis, the Conservation Charge, if and when applicable, to firm sales service and firm delivery service throughput in order to recover from firm customers costs and lost margins associated with its energy efficiency management programs.
2. Applicability: A conservation charge shall be applied to therms sold or transported by the Company subject to the jurisdiction of the New Hampshire Public Utilities-Commission (the "Commission") as determined in accordance with the provision of this rate schedule. Such conservation charge shall be determined annually by the Company, separately for the Residential Heating, and Commercial/Industrial rate categories, subject to review and approval by the Commission as provided for in this rate schedule.
3. Calculation of Conservation Charge: The Company will properly assign expenses for forecasted conservation expenditures to the applicable rate categories for a future twelve (12) month period commencing November 1 of each year. The total of such conservation expenditures plus any prior period reconciling adjustments shall be divided by therm sales as forecasted by the Company for the same annual period and rounded to the nearest hundredth of a cent. The resulting conservation charge shall be included in the Company's Local Distribution Adjustment Charge and applied to actual therms sold or transported for the following twelve (12) month period starting November 1, and ending October 31.

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4. Reporting: The Company shall submit annual reports to the Commission reconciling any difference between the actual conservation expenditures and actual revenues collected under this rate schedule. The difference whether positive or negative will be carried forward into the conservation charge for the next recovery period. Upon completion of the conservation program(s), any over or under collection may be credited or charged to the deferred Winter Period cost of gas account, subject to Commission approval.
5. Effective Date: On or before the first business day in September of each year, the Company shall file with the NHPUC for its consideration and approval, the Company's request for a change in the CC applicable to each Rate Category during the next subsequent twelve-month period commencing with the calendar month of November.
6. Reconciliation Adjustment: Account 1163-1755 shall contain the cumulative difference between the sum of the DSM expenditures incurred by the Company plus the sum of the DSM repayments and the revenues collected from customers. The Company shall file the reconciliation along with the COG filing on or before the first business day in September of each year.
C. 1 Lost Revenue Adjustment Mechanism Allowable for LDAC. Revenue Decoupling Adjustment Clause
1. Purpose: The purpose of the Revenue Decoupling Adjustment Clause ("RDAC") is to establish procedures that allow the Company, subject to the jurisdiction of the NHPUC, to adjust, on a semiannual basis, its rates for firm gas sales and firm transportation service in order to reconcile Actual Base Revenue per Customer with Benchmark Base Revenue per Customer. The Company's Revenue Decoupling Adjustment eliminates the link between customer sales and Company revenue in order to align the interests of the Company and customers with respect to changing customer usage.
2. Effective Date: The Winter Season Revenue Decoupling Adjustment Factor ("RDAF") for the Winter Season shall be effective on the first day of each Winter Season as defined herein. The Summer Season RDAF shall become effective on the first day of each Summer Season as defined herein.
3. Applicability: The Revenue Decoupling Adjustment Factor shall apply to all of the Company's firm tariff Rate Schedules, subject to the jurisdiction of the Commission, as determined in accordance with the provisions of this RDAC.
4. Definitions: The following definitions shall apply throughout the RDAC:
a. Actual Base Revenue per Customer is the actual revenue derived from the Company's base rates divided by the Actual Namber of Ceustomers for a given season for a Customer Class Group.
b. Actual Number of Customers is the actual number of customers for the applicable Customer Class Group for the most recently completed Winter Season or Summer Season. Actual Number of Customers shall be calculated by summing the monthly equivalent bills for bills_for a given season for a Customer Class Group and dividing by the number of months in each Season.

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c. -Customer Class is the group of all customers taking service pursuant to the same Rate Schedule.
d. Customer Class Group is the group of Rate Schedules combined for purposes of calculating the Revenue Decoupling Adjustment amounts. The three Customer Class Groups are as follows:
(1) The Residential Non-Heating Customer Class Group (CG1) shall consist of all customers taking service pursuant to the Company's residential non-heating rate schedule R-1.
(2) The Residential Heating Customer Class Group (CG2) shall consist of all customers taking service pursuant to the Company's residential heating rate schedules R-3, and R-4.
(3) The Commercial and Industrial Customer Class Group (CG3) shall consist of all customers taking service pursuant to one of the Company's general service rate schedules, G-41, G-42, G-43, G-51, G-52, G-53 and G-54.
e. Summer Season is the continuous period from May 1 through October 31.
f. Winter Season is the continuous period from November 1 through April 30.
g. Benchmark Base Revenue per Customer is the allowed average revenue per Customer for a given season for a Customer Class Group, reflecting the base revenue from the Company's base rate case or other proceeding that results in an adjustment to base rates. The following are the Benchmark Base Revenue per Customer values as approved by the Commission in Docket No. DG 17-048:
\begin{tabular}{|c|c|c|}
\hline \multirow[b]{2}{*}{Customer Class Group} & \multicolumn{2}{|l|}{\(\frac{\text { Benchmark Base Revenue per }}{\text { Customer }}\)} \\
\hline & \[
\frac{\text { Winter }}{\text { Season }}
\] & Summer Season \\
\hline Residential Non-Heating (CG1) & \$165.77 & \$145.53 \\
\hline Residential Heating (CG2) & \$433.98 & \$210.90 \\
\hline Commercial and Industrial (CG3) & \$2,200.52 & \$894.95 \\
\hline
\end{tabular}
5. Calculation of Revenue Decoupling Adjustment
a. Description of Revenue Decoupling Adjustment

At the conclusion of each Winter Season and Summer Season, the Company shall calculate a Decoupling Revenue Adjustment to be used to determine the RDAF for the next corresponding season.

The Revenue Decoupling Adjustment shall be determined by calculating the difference between the Aactual Base Revenue per Customer and the Benchmark Base Revenue per Customer, and multiplying that difference by the Actual Number of Customers for the applicable Customer Class Group. The Revenue Decoupling Adjustment shall equal the sum of the adjustments calculated for each of the three Customer Class Groups and shall include a reconciliation component.

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The total Revenue Decoupling Adjustment determined in accordance with Section 5.0 may not exceed plus or minus five percent ( \(\pm \pm+5 \%\) ) of total base revenues from firm Rate Classes for the most recent corresponding Winter or Summer Season. To the extent that the application of the Revenue Cap results in a Revenue Decoupling Adjustment that is less than that calculated in accordance with Section 5.0, the difference shall be deferred and included in the Revenue Decoupling Reconciliation for recovery in the subsequent year during the corresponding Winter or Summer Season. Carrying charges shall be calculated on the average deferred balance using the prime lending rate and then added to the end-of-month balance.
b. Revenue Decoupling Adjustment Formulas
\[
\begin{aligned}
& R D_{T}=\sum_{C G=1}^{C G=3}\left[\left(B R P C_{T-1}^{C G}-A R P C_{T-1}^{C G}\right) x \operatorname{ACUSTS}_{T-1}^{C G}\right] \\
& \frac{\text { If }}{R D<\left(5 \% \times D I S T R E V_{T}\right)} \\
& \text { And } \\
& R D>\left(-5 \% \times D I S T R E V_{T}\right)
\end{aligned}
\]

Then
\[
D E F_{\text {incm }}=0
\]

And:
\[
D E F_{\text {rec }}=\text { Lower of }\left(D E F_{\text {balp }} \text { or }\left(\left(5 \% \times D I S T R E V_{T}\right)-R D\right)\right.
\]

And:
\[
D E F_{\text {balc }}=D E F_{\text {balp }}+D E F_{\text {incm }}-D E F_{\text {rec }}=D E F_{\text {balp }}-D E F_{\text {rec }}
\]

And:
\[
R D A F=\frac{R D+R F_{r d}+D E F_{r e c}}{P: T h r u_{T}}
\]

Else:
\[
D E F_{\text {incm }}=R D-\left(5 \% \times D I S T R E V_{T}\right)
\]

And:
\(D E F_{\text {rec }}=0\)
And
\(D E F_{\text {balc }}=D E F_{\text {balp }}+D E F_{\text {incm }}-D E F_{\text {rec }}=D E F_{\text {balp }}+D E F_{\text {incm }}\)
And
\[
R D A F=\frac{\left(5 \% \times D I S T R E V_{T}\right)+R F_{r d}}{P: T h r u_{T}}
\]

Where the terms in the above equation have the following meanings:

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\end{tabular}

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\begin{tabular}{|c|c|}
\hline \multirow[t]{6}{*}{ACUSTS \({ }_{T-1}^{C G}\) :} & The Aactual Naumber of Ceustomers for the applicable Customer Class \\
\hline & Group for the most recently completed Winter or Summer Season (T-1). \\
\hline & Actual number of customers for each Winter or Summer Season shall be the \\
\hline & average number monthly customers in that season, calculated by summing \\
\hline & the number of equivalent billsbilled customers in each month of the most \\
\hline & recently completed Winter or Summer Season, and dividing by the number of months in the Season. \\
\hline \multirow[t]{3}{*}{\(A R P C_{T-1}^{C G}{ }^{\text {¢ }}\)} & The Actual Base Revenue Per Customer for the applicable Customer Class \\
\hline & Group for the most recently completed Winter or Summer Season (T-1), as defined in Section 4.0. For purposes of calculating the Actual Base \\
\hline & Revenue per Customer, base revenues for Low Income rate class R-4, shall be determined based on non-discounted rate R-3. \\
\hline \multirow[t]{2}{*}{\(B R P C_{T-1}^{C G}{ }^{\text {C }}\)} & k Base Revenue Per Customer for the applicable Cu \\
\hline & Class Group as determined in accordance with Section 4.0(A) for the most recently completed Winter or Summer Season (T-1). \\
\hline cg & Customer Class Groups as defined in Section 4.0(D). \\
\hline DEF \({ }_{\text {bal }}\) & The balance of the unrecovered deferrals inclusive of associated interest using the prime lending rate. \\
\hline \multirow[t]{4}{*}{\(D E F_{\text {incm }}\)} & The amount of Revenue Decoupling that must be deferred in the current \\
\hline & year based on the difference between plus or minus five percent ( \(+/-5 \%\) ) of \\
\hline & total distribution revenues as determined in accordance with the definition \\
\hline & of DIST REV \(T_{T}\) in Section 5.0(B). \\
\hline \multirow[t]{2}{*}{DEF rec} & The amount of deferrals the Company may recover in the current Winter \\
\hline & Summer Season. \\
\hline \multirow[t]{2}{*}{P: Thru \(_{T}\)} & Forecast Throughput Volumes inclusive of all firm tariff throughput for the \\
\hline & Winter or Summer Season. \\
\hline RD & The Revenue Decoupling adjustment to revenues. \\
\hline RDAF \({ }_{T}\) : & The Revenue Decoupling Adjustment Factor for the Winter or Summer Season. \\
\hline \multirow[t]{2}{*}{\(R F_{r d}\) :} & Revenue Decoupling Reconciliation Adjustment as described in Section \\
\hline & \\
\hline \multirow[t]{2}{*}{DIST REV \({ }_{T}\)} & The Distribution revenues from all firm rate classes during the most recent \\
\hline & Winter or Summer Season. \\
\hline Calculation & f the Reconciliation Adjustments \\
\hline
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Account xxxx-xxxx shall contain the accumulated difference between revenues toward the Revenue Decoupling Adjustment for the Winter Season, as calculated by multiplying the Winter Season RDAF times the Winter Season firm sales and transportation throughput, and the Revenue Decoupling Adjustment allowed revenues for the Winter Season, plus carrying charges on the average monthly balance using the prime lending rate.

Account xxxx-xxxx shall contain the accumulated difference between revenues toward the Revenue Decoupling Adjustment for the Summer Season, as calculated by multiplying the Summer Season Revenue Decoupling Adjustment Clause times the Summer Season firm throughput, and the Revenue Decoupling Adjustment allowed revenues for the Summer Season, plus carrying charges on the average monthly balance using the prime lending rate.
7. Application of the RDAC to Customer Bills

The RDAF (\$ per therm) shall be truncated at the nearest one one-hundredth of a cent per therm. The RDAF for the Winter Season will be applied usage in the next Winter Season and the RDAF for the Summer Season will be applied to usage in the next Summer Season. The RDAF will be applied to the monthly firm tariff throughput for each customer.
8. Information to be Filed with the Commission

Information pertaining to the RDAC will be filed with the Commission ninety (90) days prior to the effective dates of the November 1 Winter Season and May 1 Summer Season RDAF. Such information shall include:
a. the calculation of the applicable revenue decoupling revenue adjustment
b. the calculation of the revenue decoupling reconciliation adjustment.;
c. the calculation of annually updated Benchmark Base Revenue per Customer to be utilized in the upcoming Summer and Winter Seasons.
D. Purpose: The purpose of this provision is to establish a procedure that allows the Company, subject to the jurisdiction of the NHPUC, to adjust, on an annual basis, the Lost Revenue Adjustment Rate, if and when applicable, to firm sales service and firm delivery service throughput in order to recover from firm eustomers lost revenue related to Energy Efficiency programs, pursuant to Order No. 25,932 in Doeket DE 15-137, Energy Efficiency Resource Standard.
E. Applieability: A Lost Revenue Adjustment charge shall be applied to therms sold or transperted by the Company subject to the juristiction of the New Hampshire Public Utilities Commission (the "Commission") as determined in accordance with the provision of this rate schedule. Such Lost Revenue Adjustment charge shall be determined annually by the Company, separately for the Residential Heating, and Commercial/Industrial rate categories, subject to review and approval by the Commission as provided for in this rate sehedule.
F. Calculation of Lost Revenue Adjustment: The Lost Revenue Adjustment for each Rate Category will be derived by dividing the projected annual lost revenue, plus the reconciliation balance, by forecast firm annual throughput. The reconciliation balance shall reflect both actual and projected data, as necessary, through October of the prior rate period.

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\section*{ISSUED BY: /s/James M. Sweeney James M. Sweeney \\ TITLE: President}

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General Terms and Conditions
G. Effective Date: On or before the first business day in September of each year, the Company shall file with the NHPUC for its consideration and approval, the Company's request for a change in the Lost Revenue Adjustment Rate applieable to each Rate Category during the next subsequent twelve month period commencing with the calendar month of November.
H. Reconciliation Adjustment: Account XXXX XXXX shall contain the cummlative difference between the Lost Revente Adjustment Rate reventes collected and actual costs, plus carrying charges. The Company shall file the reconciliation along with the COG filing on or before the first business day in September of each year.

\section*{I.D. Environmental Surcharges ("ES") Allowable for LDAC.}
1. Purpose: In order to recover expenditures associated with former manufactured gas Programs, there shall be an ES Rate applied to all firm volumes billed under the Company's delivery service charges.
2. Applicability: An annual ES Rate shall be calculated effective every November 1 for the annual period of November 1 through October 31. The annual ES Rate shall be filed with the Company's Winter season Cost of Gas Clause ("COG") filing and be subject to review and approval by the Commission. -The annual ES Rate shall be applied to firm sales and to firm delivery throughput as a part of the LDAC. Special contract customers are exempt from the ES.
3. Costs Allowable: All approved environmental response costs associated with manufactured gas Programs may be included in the ES Rate

The total annual charge to the Company's customers for environmental response costs during any annual ES recovery period shall not exceed five percent (5\%) of the Company's total revenues from firm gas sales and delivery throughput during the preceding twelve (12) month period ending June 30. The total annual charge shall represent the ES expenditures reflected in the calculation of the ES Rate to be in effect for the upcoming twelve-month period, November 1 through October 31. If this recovery limitation results in the Company recovering less than the amount that would otherwise be recovered in a particular ES Recovery Year, then the Company would defer this unrecovered amount, with interest, calculated monthly on the average monthly balance, until the next recovery period in which this amount could be recovered without violating the \(5 \%\) limitation. The interest rate is to be adjusted monthly using the monthly prime lending rate, as reported by the Federal Reserve Statistical Release of Selected Interest Rates.
4. Effective Date: On or before the first business day in September of each year, the Company shall file with the NHPUC for its consideration and approval, the Company's request for a change in the ES applicable to all firm sales and firm delivery service throughput for the subsequent twelve-month period commencing with the calendar month of November.
5. Definitions:

Environmental Response Costs shall include all costs of investigation, testing, remediation, litigation expenses, and other liabilities relating to manufactured gas Program sites, disposal sites, or other sites onto which material may have migrated, as a result of the operating or decommissioning of New Hampshire gas manufacturing facilities. These cost shall include the costs of the closure of the Relief Holder and pond at Gas Street, Concord, NH and pond. The ES shall

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also include the expenses incurred by the Company in pursuing insurance and third-party claims and any recoveries or other benefits received by the Company as a result
6. Reconciliation Adjustments: Prior to the Winter Period COG, the Company shall calculate the difference between (a) the revenues derived by multiplying firm sales and delivery throughput by the ES Rate, and (b) the historical amortized costs approved for recoveries in the prior November's Annual ES Recovery Period. Account 1920-1863 shall contain the cumulative difference and the Company shall file the reconciliation along with its COG filing on or before the first business day in September of each year.
7. Calculation of the ES: The ES Rate calculated annually consists of one-seventh of actual response costs incurred by the Company in the twelve-month period ending June 30 of each year until fully amortized (over seven years). Any insurance and third-party recoveries or other benefits for the twelve month period ending June 30 shall be applied to reduce the unamortized balance, shortening the amortization period. The sum of these amounts is then divided by the Company's forecast of total firm sales and delivery throughput for the upcoming twelve months of November 1 through October 31.
8. Application of ES to Bills: The annual ES Rate shall be calculated to the nearest one one-hundredth of a cent per therm and shall be applied to the monthly firm gas sales and firm delivery service throughput by being included in the determination of the annual LDAC, and also shall be included in the Distribution Adjustment of the Delivery Charges of each firm customer's bill.

\section*{J.E. Expenses Related to Gas Restructuring.}
1. Purpose: The purpose of this provision is to establish a procedure that allows the Company to adjust its rates on an annual basis for the recovery of NHPUC-approved costs associated with the Gas Restructuring Collaborative (Docket DE 98-124).
2. Applicability: The Gas Restructuring Expenses ("GRE") shall be applied to all firm tariffed customers eligible to receive delivery service from the Company as determined in accordance with the provisions of Section \(17(\mathrm{~F})\) of this clause. The GRE shall be determined annually by the Company as defined below, subject to review and approved by the NHPUC as provided for in this clause.
3. GRE Allowable for LDAC: Costs associated with the Gas Restructuring Collaborative (DE 98124), including, but not limited to, any legal, consulting, customer focus group(s) and survey(s), customer education campaign(s), materials and advertising, subject to review and approval by the NHPUC.
4. Effective Date of GRE Charge: On or before the first business day in September of each year, the Company shall file with the NHPUC for its consideration and approval, the Company's request for a change in the GRE applicable to all consumption of tariffed customers eligible to receive delivery service for the subsequent twelve month period commencing with the calendar month of November.
5. Definition: Gas Restructuring Initiatives are activities facilitating the development, design and implementation of unbundled services for all customers.
6. GRE Factor Formula:

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\[
\text { GREF }=\frac{\text { GRE }+ \text { RAGRE }}{\text { A: TPev }}
\]
where:
A:Tpev Forecast Annual Throughput Volumes of all tariffed customers eligible to receive firm delivery-only service from the Company.

GRE Gas Restructuring Expenses as defined in Section 17(F). 05.
RA \(_{\text {GRE }}\) Gas Restructuring Expense Reconciliation Adjustment - Account 1920-1744, inclusive of the associated Account 1920-1744 interest, as outlined in Section 17(E)(7).
7. Reconciliation Adjustments: Account 1920-1744 shall contain the accumulated difference between revenues toward Gas Restructuring Expenses as calculated by multiplying the Gas Restructuring Expense Factor ("GREF") times monthly volumes of customers eligible to receive firm delivery service and Gas Restructuring expenses allowed, plus carrying charges calculated on the average monthly balance using the monthly prime lending rate, as reported by the Federal Reserve Statistical Release of Selected Interest Rates, and then added to the end-of-month balance.
8. Application of GREF to Bills: The GREF (\$ per therm) shall be calculated to the nearest one onehundredth of a cent per therm and shall be applied to the monthly firm gas sales and firm delivery service throughput by being included in the determination of the annual LDAC, and also shall be included in the Distribution Adjustment of the Delivery Charges of each firm customer's bill.
9. Information to be Filed with the NHPUC: Information pertaining to the Gas Restructuring Expenses shall be filed with the NHPUC consistent with the filing requirements of all costs and revenue information included in the LDAC. An annual GREF filing shall be required on or before the first business day in September of each year. The GREF filing shall contain the calculation of the new annual GREF to become effective November 1 and shall include the updated annual Gas Restructuring Expense reconciliation balance.

\section*{K.F. Expenses Related to Rate Cases/Temporary Rate Reconciliation Allowable for LDAC.}
1. Purpose: The purpose of this provision is to establish a procedure that allows the Company to adjust its rates for the recovery of NHPUC-approved rate case expenses and the reconciliation of temporary rates.
2. Applicability: The Rate Case Expenses/Temporary Rate Reconciliation ("RCE") shall be applied to all firm tariffed customers. The RCE will be determined by the Company, as defined below.
3. Rate Case Expenses Allowable for LDAC: The total amount of the RCE will be equal to the amount approved by the Commission.
4. Effective Date of Rate Case Expense Charge: The effective date of the RCE will be determined by the NHPUC in an individual rate proceeding.
5. Definition: The RCE includes all rate case-related expenses approved by the NHPUC. This includes legal expenses, costs for bill inserts, costs for legal notices, consulting fees processing expenses, and other approved expenses. The temporary Rate reconciliation will include the variance between

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the delivery revenues obtained from the rates prescribed in the temporary rate order and the delivery revenues obtained from the final rates approved by the NHPUC.
6. Rate Case Expense/Temporary Rate Reconciliation (RCE) Factor Formulas: The RCE will be calculated according to the Commission Order issued in an individual proceeding to establish details including the number of years over which the RCE shall be amortized and the allocation of recovery among rate classes. In general, the RCE Factor will be derived by dividing the annual portion of the total RCE, plus the RCE Reconciliation Adjustment, by forecast firm annual throughput.
7. Reconciliation Adjustments: Account 1930-1745 shall contain the accumulated difference between revenues toward Rate Case Expenses as calculated by multiplying the Rate Case Expense Factor ("RCEF") times the appropriate monthly volumes and Rate Case Expense allowed, plus carrying charges added to the end-of-month balance. The carrying charges shall be calculated beginning on the first month of the recovery period by applying the monthly prime lending rate, as reported by the Federal Reserve Statistical Release of Selected Interest Rates to the average monthly balance.

At the end of the recovery period, any under or over recovery will be included in an active LDAC component, as approved by the Commission.
8. Application of RCE to Bills: The RCE (\$ per therm) shall be calculated to the nearest one onehundredth of a cent per therm and shall be applied to the monthly firm gas sales and firm delivery service throughput by being included in the determination of the annual LDAC, and also shall be included in the Distribution Adjustment of the Delivery Charges of each firm customer's bill.
9. Information to be Filed with the NHPUC: Information pertaining to the RCE will be filed with the NHPUC consistent with the filing requirements of all cost and revenue information included in the LDAC. The RCE filing will contain the calculation of the new RCE and will include the updated RCE reconciliation balance.

\section*{L.G. Recoverable Residential Low Income Assistance Program Costs.}
1. Purpose: The purpose of this provision is to establish a procedure that allows the Company, subject to the jurisdiction of the NHPUC, to recover the revenue shortfall (costs) associated with customers participating in the Residential Low Income Assistance Program ("RLIAP"). Such costs, as well as, associated administrative and marketing costs shall be recovered by applying an RLIAP rate to all firm sales and transportation service throughput.
2. Applicability: The RLIAP Rate shall be applied to all firm sales and transportation tariff customers. The RLIAP Rate shall be filed with the Company's Winter season Cost of Gas Clause filing and shall be determined annually by the Company and be subject to review and approval by the Commission.
3. Effective Date: On or before the first business day in September of each year, the Company shall file with the NHPUC for its consideration and approval, the Company's request for a change in the RLIAP Rate applicable to all firm sales, delivery and transportation service throughput for the subsequent twelve-month period commencing with the calendar month of November.
4. RLIAP Costs Allowable for LDAC: The costs to be recovered through the RLIAP Rate shall comprised of the revenue shortfall calculated by forecasting the number of customers enrolled in

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the RLIAP and the associated volumetric billing determinants for the upcoming annual recovery period and applying those billing determinants to the difference between the regular and reduced low income residential base rates, plus administrative, marketing and startup costs. The RLIAP Rate shall be calculated by dividing the resulting costs, plus any prior period reconciling adjustment, by the forecast of annual firm sales and transportation service throughput.

\section*{5. RLIAP Factor Formula}

RLIAPF \(=\frac{\text { RLIAP }+ \text { RA }_{\text {RLIAP }}}{A: T P e v}\)
where:
A: Tpev Forecast Annual Throughput Volumes of all firm sales and transportation tariffed customers eligible to receive firm delivery-only service from the Company.
RLIAP RLIAP costs comprising of the revenue shortfall associated with customer participation, plus administrative, marketing, IT and start-up costs.
RARLIAP RLIAP Reconciliation Adjustment - Account 1169-1756, inclusive of the associated Account 1169-1756 interest, as outlined in Section 17(G)(6).
6. Reconciliation Adjustments: Prior to the Company's Winter season Cost of Gas filing, the Company will calculate the difference between (a) the revenue derived by multiplying the actual firm sales and delivery service throughput by the RLIAP Rate through October \(31^{\text {st }}\), and (b) the actual costs of the program which consists of (1) the revenue shortfall calculated by applying the actual billing determinants of the RLIAP classes to the difference in the regular and reduced residential base rates in effect for the annual reconciliation period and (2) the start-up, administrative and marketing costs associated with the implementation of the program, plus carrying charges calculated on the average monthly balance using the monthly prime lending rate, as reported by the Federal Reserve Statistical Release of Selected Interest Rates. The combined costs will then be recorded in the deferred RLIAP account 1169-1756. The Company shall file the reconciliation along with its COG filing on or before the first business day in September of each year.
M.H. Effective Date of Local Distribution Adjustment Clause. The LDAC shall be filed annually and become effective on November 1 of each year pursuant to NHPUC approval. In order to minimize the magnitude of future reconciliation adjustments, the Company may request interim revisions to the LDAC rates, subject to review and approval of the NHPUC.
N.I. Local Distribution Adjustment Clause Formulas. The LDAC shall be calculated on an annual basis, by customer, by summing up the various factors included in the LDAC, where applicable.

LDAC Formula
LDAC \(^{\mathrm{x}}=\mathrm{CC}^{\mathrm{X}}+\) ERAM \(^{\mathrm{X}} \mathrm{RDAC}^{\mathrm{X}}+\mathrm{ES}+\mathrm{GREF}^{\mathrm{x}}+\mathrm{RCE}+\) RLIAP
and:
\(E S^{\mathrm{x}}=\mathrm{RHS}+\mathrm{MGP}\)
where:
LDAC \(^{\mathrm{X}}=\) Annualized class specific LDAC.

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\(\mathrm{CC}^{\mathrm{X}}=\quad\) Annualized class specific CC or EE Charge.
LRAM \({ }^{*} \underline{R D A C}{ }^{X}=\quad\) Annualized class specific LRAMRDAC.
\(\mathrm{ES}=\quad\) Total firm annualized ES.
RHS \(=\) Annualized charge to recover the costs of the closure of the Relief Holder at Gas Street, Concord, NH
\(\mathrm{MGP}=\quad\) Annualized charge to cover the remediation costs related to former manufactured gas plants.
GREF \(^{X}=\) Total firm annualized class specific Gas Restructuring Expense Factor.
RCE \(=\quad\) Rate Case Expense Factor.
RLIAP \(=\) Residential Low Income Assistance Program Rate
\(\theta\).J. Application of LDAC to Bills. The component costs comprising the LDAC (\$ per therm) shall be calculated to the nearest one one-hundredth of a cent per therm and shall be applied to the monthly firm sales and firm delivery service throughput in accordance with the table shown in Section 17(B).

\section*{P.K. Other Rules.}
1. (1) The NHPUC may, where appropriate, on petition or on its own motion, grant an exception from the provisions of these regulations, upon such terms that it may determine to be in the public interest.
2. Such amendments may include the addition or deletion of component cost categories, subject to the review and approval of the NHPUC.
3. The Company may implement an amended LDAC with the NHPUC approval at any time.
4. The NHPUC may, at any time, require the Company to file an amended LDAC.
5. The operation of the LDAC is subject to all powers of suspension and investigation vested in the NHPUC.

\section*{Q.L. Amendments to Uniform System of Accounts.}

1920-1744 Gas Restructuring Expense Reconciliation Adjustment: This account shall be used to record the cumulative difference between the recovery and actual amounts of third party incremental expenses associated with the Company's Gas Restructuring initiatives. Entries to this account shall be determined as outlined in the Local Distribution Adjustment Clause, 18(E).
1163-1755 Energy Efficiency Reconciliation Adjustment: This account shall be used to record the cumulative difference between the sum of DSM and/or EE Expenditures incurred by the Company plus the sum of DSM and/or EE Repayments and the revenues collected from customers pursuant to this clause with respect to a given Rate Category. Entries to this account shall be determined as outlined in the Local Distribution Adjustment Clause, 18(C).
1920-1863 Environmental Response Costs Reconciliation Adjustment: This account shall be used to record the cumulative difference between the revenues toward environmental response costs as calculated by multiplying the ES times monthly firm sales volumes and delivery service

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throughput and environmental response costs allowable per formula. Entries to this account shall be determined as outlined in the Local Distribution Adjustment Clause, 18(D).

1930-1745 Rate Case Expense/Temporary Rates Reconciliation Adjustment: This account shall be used to record the cumulative difference between the recovery and actual amounts of third-party incremental expenses associated with the Company's Rate Case initiatives and the difference between the final and temporary distribution rates. Entries to this account shall be determined as outlined in the Local Distribution Adjustment Clause, 18(F).
1169-1756 Residential Low Income Assistance Program Reconciliation Adjustment: This account shall be used to record the cumulative difference between the actual revenue derived from the actual sales and transportation service throughput multiplied by the RLIAP rate and the actual costs of the program, which consists of the revenue shortfall and all administrative and marketing costs, as outlined in the Local Distribution Adjustment Clause, 18(G).
1163-1756 Lost Revenue Reconciliation Adjustment: This account shall be used to record the cumulative difference between the lost revenue of the Company and the revenue collected from customers pursuant to this clause with respect to a given Rate Category. Entries to this account shall be determined as outlined in the Local Distribution Adjustment Clause, 18(C.1).

\section*{18 SUPPLY \& CAPACITY SHORTAGE ALLOCATION POLICY}

\section*{A. DEFINITIONS}

The following are definitions of terms used in this subsection and applicable only to this subsection:
1. Residential: Service to customers which consists of direct natural gas usage in a residential dwelling for space heating, air conditioning, cooking, water heating and other residential uses
2. Commercial: Service to customers engaged primarily in the sale of goods or services including institutions and local, state and federal government agencies for uses other than those involving manufacturing or electric power generation
3. Industrial: Service to customers engaged primarily in a process which creates or changes raw or unfinished materials into another form or product including the generation of electric power
4. Large Volume: Service to large commercial and industrial customers with an annual gas load greater than 200,000 therms
5. Seasonal: Service available from April 1 to October 31 to all customers using gas to replace some other fuel or gas for air conditioning purposes
6. Firm Sales Service: Service from schedules or contracts under which seller is expressly obligated to supply and deliver specific volumes within a given time period and which anticipates no interruptions, but which may permit unexpected interruption in case the supply to higher priority customers is threatened
7. Firm Transportation Service: Service from schedules or contracts under which seller is expressly obligated to deliver specific third-party volumes within a given time period and which anticipates no interruptions, but which may permit unexpected interruption in case the supply to higher priority customers is threatened.

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8. Plant Protection Gas: Is defined as minimum volumes required to prevent physical harm to the plant facilities or danger to plant personnel, when such protection cannot be afforded through the use of alternate fuel. This includes the protection of such material in process as would otherwise be destroyed, but shall not include deliveries required to maintain plant production. For the purpose of this definition, propane and other gaseous fuels shall not be considered alternate fuels.
9. Feedstock Gas: Is defined as natural gas used as a raw material for its chemical properties in creating an end product
10. Process Gas: Is defined as gas use for which alternate fuels are not technically feasible such as in applications requiring precise temperature controls and precise flame characteristics. For the purpose of this definition, propane and other gaseous fuels shall not be considered alternate fuels
11. Boiler Fuel: Is considered to be natural gas used as a fuel for the generation of steam or electricity including the utilization of gas turbines for the generation of electricity
12. Alternate Fuel Capabilities: Is defined as a situation where an alternate fuel could have been utilized whether or not the facilities for such use have actually been installed, provided however, where the use of natural gas is for plant protection, feedstock or process uses and the only alternate fuel is propane or other gaseous fuel, then the consumer will be treated as if he had no alternate fuel capability.

\section*{B. POLICY}

In the event that, due to gas supply restrictions or capacity constraints, the Company is unable to deliver the total requirements of its firm, sales or transportation rate customers, the available volumes of gas will be allocated to the Company's firm rate customers in accordance with the provisions of this policy. In the event that the Company, during a curtailment or interruption, requires emergency gas, and takes the gas of the customer, customer shall be compensated for such emergency gas at the customer's alternate cost of fuel as demonstrated to the reasonable satisfaction of the Company.

As curtailment becomes necessary through each succeeding category, the Company will implement full or partial curtailment of a customer, or by groups of customers, taking into consideration customer load characteristics, the Company's delivery system design and Company load characteristics in a manner which is believed to be in the best interests of customers in general.

\section*{C. PRIORITIES}

Firm rate customers shall be serviced according to the following preference categories with the first and each succeeding category having preference over the succeeding categories:
1. Company use for fuel and lost and unaccounted for
2. Firm sales or transportation service for high priority residential uses including apartment buildings and other multi-unit buildings, small commercial establishments using less than 50 DT on a peak day, schools, hospitals, police protection, fire protection, sanitation facilities and correctional facilities
3. Firm sales or transportation service for essential agricultural uses, as defined by the Secretary of Agriculture, for full food and natural fiber production, process and feedstock use for fertilizer and

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agricultural chemicals, process and feedstock for animal feeds and food, food quality maintenance, food packaging, marketing and distribution for food related products and on farm uses
4. Firm sales or transportation service for large commercial requirements (50 DT or more on a peak day), firm industrial requirements for plant protection, feedstock and process needs and firm industrial sales up to 300 DT per day
5. Firm sales or transportation service for all industrial requirements not specified in (2), (3), (4), (6), or (7)
6. Firm sales or transportation service including the transportation for industrial requirements for boiler fuel use at less than 1,500 DT per day, but more than 300 DT per day, where alternate fuel capabilities can meet such requirements
7. Firm sales or transportation service including transportation for industrial requirements for large volume (1,500 DT or more per day) boiler fuel use where alternate fuel capabilities can meet such requirements

\section*{D. STORAGE INJECTION}

Within each category, storage injection required to meet the needs of higher priorities may be given preference over all other uses within that category.

\section*{E. PENALTY}

For all unauthorized volumes of gas taken by a customer, the customer shall pay the Company a penalty of five times the daily index for each therm taken. Such penalty shall be added to the regular rates in effect. The Company shall have the right, without obligation, to waive any penalty for unauthorized use of gas, if on the day when the penalty was incurred deliveries to other of the Company's customers were not adversely affected. Continued unauthorized use, at the sole discretion of the Company, may result in termination of service.

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\section*{II. RATE SCHEDULES}

\section*{1 RESIDENTIAL NON-HEATING RATE:} CLASSIFICATION NO. R-1

Availability
This rate is available to all residential customers who do not have gas space heating equipment, who consume less than \(80 \%\) of their normal usage in the six winter months of November through April and whose usage does not exceed 100 therms in any winter month. Available for use which is separately metered and billed for each dwelling unit. Availability is limited to use in locations served by the Company's mains and for which the Company's facilities are adequate.
Character of Service
Natural gas or equivalent will be supplied at a thermal content of nominally one (1) therm in each one hundred (100) cubic feet.

\section*{Delivery Charge}

Customer Charge Per Meter: \(\quad \$ 0 . \underline{71765090}\) per day or \(\$ \underline{21.5015 .27}\) per 30 day month
Winter Period: All therms per 30 day month at \(\$ 0.2446018\) per therm
Summer Period: \(\quad\) All therms per 30 day month at \(\$ 0.2446018\) per therm
*The number of therms billed in the first block will be calculated by multiplying the therms in the first block of the rate by a fraction the numerator of which is the number of days in the billing period and the deneminator of which is 30 .

The above rates shall be adjusted to reflect the recovery of all applicable taxes. The Winter Period shall be the months of November through April inclusive. The Summer Period shall be the months of May through October inclusive.

\section*{Cost of Gas Charge}

All gas delivered under this rate is subject to a per therm cost of gas rate. The cost of gas rate is not included in the delivery charge presented above. Refer to Page 74 of this Tariff for firm rate schedulesthe Firm Rate Schedules which present both the delivery charge and cost of gas rates.
Other Charges for Delivery Service
The customer must also pay such charges and adjustments as are set forth in the Company's Local Distribution Adjustment Clause (LDAC), as in effect from time to time and on file with The the New Hampshire Public Utilities-Commission(NHPUC). The delivery charges presented above are exclusive of these charges. Refer to Page 74 of this Tariff for firm rate schedulesthe Firm Rate Schedules which present both the delivery charge and the LDAC rates.

\section*{Meter Account Charge}

When the Company establishes or re-establishes a gas service account for a customer at a meter location, a meter account charge is incurred in addition to all other charges. The meter account charge is \(\$ 20.00\) when the visit to the meter location is scheduled at the mutual convenience of the Company and the customer. Otherwise, the charge is \(\$ 30.00\).
Terms and Conditions
Meters are read and bills are presented monthly. In the event a meter reader is unable to obtain a meter reading, an estimated bill will be rendered to the customer.

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Amounts not paid prior to the due date; normally the next following meter reading date and a date not less than twenty-five (25) days from the date the bill is mailed - are subject to a late payment charge of one and one-half percent \(\left(1 \frac{1}{2} \%\right)\) per month on the unpaid balance - equivalent to an eighteen percent \((18 \%)\) annual rate. There is a \(\$ 15.00\) charge for each bad check tendered for payment.
A customer must give at least four (4) days' notice before discontinuance of service and is responsible for all charges through the end of the notice period.

Service under this rate is subject to the rules and regulations and the published tariff, terms and conditions presently effective, or as filed from time to time \({ }_{2}\), with the New Hampshire Public Utilities-Commission.

\section*{2 RESIDENTIAL HEATING RATE:}

\section*{CLASSIFCATION NO. R-3}

Availability
This rate is for all residential use for those domestic customers who use gas as the principal household heating fuel. Availability is limited to use in domestic locations which are separately metered and billed and which are served by the Company's mains and for which the Company's facilities are adequate.

Character of Service
Natural gas or equivalent will be supplied at a thermal content of nominally one (1) therm in each one hundred (100) cubic feet.

Delivery Charge
Customer Charge Per Meter: \(\quad \$ 0 . \underline{85007367}\) per day or \(\$ 25.5022 .10\) per 30 day month
Winter Period: First 100* therms per 30 day month at \(\$ 0.52013495\) per therm
All over 100 therms per 30 day month at \(\$ 0.41762892\) per therm
Summer Period: First 20* therms per 30 day month at \(\$ 0.52013495\) per therm
All over 20 therms per 30 day month at \(\$ 0.41762892\) per therm
*The number of therms billed in the first block will be calculated by multiplying the therms in the first block of the rate by a fraction the numerator of which is the number of days in the billing period and the denominator of which is 30 .
The above rates shall be adjusted to reflect the recovery of all applicable taxes. The Winter Period shall be the months of November through April inclusive. The Summer Period shall be the months of May through October inclusive.

\section*{Cost of Gas Charge}

All gas delivered under this rate is subject to a per therm cost of gas rate. The cost of gas rate is not included in the delivery charge presented above. Refer to Page 74 of this Tariff for firm rate schedulesthe Firm Rate Schedules which present both the delivery charge and cost of gas rates.

\section*{Other Charges for Delivery Service}

The customer must also pay such charges and adjustments as are set forth in the Company's Local Distribution Adjustment Clause (LDAC), as in effect from time to time and on file with the New Hampshire Public Utilities-Commission-(NHPUC). The delivery charges presented above are exclusive of these charges. Refer to Page 74 of this Tariff for firm rate schedules the Firm Rate Schedules which present both the delivery charge and the LDAC rates.

\section*{Meter Account Charge}

When the Company establishes or re-establishes a gas service account for a customer at a meter location, a meter account charge is incurred in addition to all other charges. The meter account charge is \(\$ 20.00\) when the visit to the meter location is scheduled at the mutual convenience of the Company and the customer. Otherwise, the charge is \(\$ 30.00\).

\section*{Terms and Conditions}

Eligibility shall be determined based on the reasonable discretion of the Company subject to verification of heating usage.
Meters are read and bills are presented monthly. In the event a meter reader is unable to obtain a meter reading, an estimated bill will be rendered to the customer.

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ISSUED BY: /s/James M. Sweeney
James M. Sweeney
EFFECTIVE: July 1, 2017
TITLE: President
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Amounts not paid prior to the due date; normally the next following meter reading date and a date not less than twenty-five (25) days from the date the bill is mailed - are subject to a late payment charge of one and one-half percent ( \(11 / 2 \%\) ) per month on the unpaid balance - equivalent to an eighteen percent \((18 \%)\) annual rate. There is a \(\$ 15.00\) charge for each bad check tendered for payment.
A customer must give at least four (4) days' notice before discontinuance of service and is responsible for all charges through the end of the notice period.

Service under this rate is subject to the rules and regulations and the published tariff, terms and conditions presently effective, or as filed from time to time \({ }_{2}\), with the New Hampshire Public Utilities-Commission.

\title{
Docket No. DG 22-
}

\section*{3 LOW INCOME RESIDENTIAL HEATING RATE:}

\section*{CLASSIFICATION NO. R-4}

Availability
This rate is for residential use for those domestic customers who use gas as the principal household heating fuel if any member of the household qualifies for a benefit through one of the programs listed below, subject to the qualification period described under the "Terms and Conditions" of this rate. Availability is limited to use in domestic locations which are separately metered and billed and which are served by the Company's mains and for which the Company facilities are adequate.

\section*{Qualified Programs:}
a. Low Income Home Energy Assistance Program (LIHEAP)
b. Electric Assistance Program (EAP)
c. Supplemental Security Income Program
d. Women, Infants and Children Program
e. Commodity Surplus Foods Program (for women, infants and children)
f. Elderly Commodity Surplus Foods Program
g. Temporary Aid to Needy Families Program
h. Housing Choice Voucher Program (also known as Section 8)
i. Head Start Program
j. Aid to the Permanently and Totally Disabled Program
k. Aid to the Needy Blind Program
1. Old Age Assistance Program
m. Food Stamps Program
n. Any successor program of a-m

\section*{Character of Service}

Natural gas or equivalent will be supplied at a thermal content of nominally one (1) therm in each one hundred (100) cubic feet.

\section*{Delivery Charge}

Customer Charge Per Meter: \(\quad \$ 0.34002947\) per day or \(\$ \underline{10.208 .84}\) per 30 day month
Winter Period: First 100* therms per 30 day month at \(\$ 0.20801398\) per therm
All over 100 therms per 30 day month at \(\$ 0.16701156\) per therm
Summer Period: First 20* therms per 30 day month at \(\$ 0.20801398\) per therm
All over 20 therms per 30 day month at \(\$ 0.16701156\) per therm
*The number of therms billed in the first block will be calculated by multiplying the therms in the first block of the rate by a fraction the numerator of which is the number of days in the billing period and the denominator of which is 30 .
The above rates shall be adjusted to reflect the recovery of all applicable taxes. The Winter Period shall be the months of November through April inclusive. The Summer Period shall be the months of May through October inclusive.

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ISSUED BY: /s/James M. Sweeney
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\section*{Cost of Gas Charge}

All gas delivered under this rate is subject to a per therm cost of gas rate. The cost of gas rate is not included in the delivery charge presented above. Refer to Page 74 of this Tariff for firm rate sehedulesthe Firm Rate Schedules which present both the delivery charge and cost of gas rates.
Other Charges for Delivery Service
The customer must also pay such charges and adjustments as are set forth in the Company's Local Distribution Adjustment Clause (LDAC), as in effect from time to time and on file with the New Hampshire Public Utilities-Commission-(NHPUC). The delivery charges presented above are exclusive of these charges. Refer to Page 74 of this Tariff for firm rate sehedules-the Firm Rate Schedules which present both the delivery charge and the LDAC rates.

\section*{Meter Account Charge}

When the Company establishes or re-establishes a gas service account for a customer at a meter location, a meter account charge is incurred in addition to all other charges. The meter account charge is \(\$ 20.00\) when the visit to the meter location is scheduled at the mutual convenience of the Company and the customer. Otherwise, the charge is \(\$ 30.00\).

Terms and Conditions
For those customers qualifying for the program this rate \(\mathrm{R}-4\) shall apply for a one year period. On the date that the one-year period expires, eligibility for this rate shall expire unless the customer provides the Company with evidence that the customer continues to be eligible for one or more qualifying programs. When the Rate R-4 expires, the rate on each account shall revert back to the non-low income Residential Heating Rate, R-3. Customers whose eligibility for the program is based on their having qualified for LIHEAP shall be eligible for this rate retroactive to November 1 of the heating season in which they qualified. Eligibility for such customers shall expire the following October 31, subject to their re-qualifying through receipt of LIHEAP or other benefits as set forth above.

Eligibility shall be determined based on the reasonable discretion of the Company subject to verification of heating usage.
Meters are read and bills are presented monthly. In the event a meter reader is unable to obtain a meter reading, an estimated bill will be rendered to the customer.

Amounts not paid prior to the due date; normally the next following meter reading date and a date not less than twenty-five (25) days from the date the bill is mailed - are subject to a late payment charge of one and one-half percent \((11 / 2 \%)\) per month on the unpaid balance - equivalent to an eighteen percent \((18 \%)\) annual rate. There is a \(\$ 15.00\) charge for each bad check tendered for payment.

A customer must give at least four (4) days' notice before discontinuance of service and is responsible for all charges through the end of the notice period.
Service under this rate is subject to the rules and regulations and the published tariff, terms and conditions presently effective, or as filed from time to time \({ }_{2}\), with the New Hampshire Public Utilities-Commission.

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ISSUED BY: /s/James M. Sweeney
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\section*{4 MANAGED EXPANSION PROGRAM RESIDENTIAL NON-HEATING RATE: CLASSIFICATION NO. R-5}

Availability
This rate is mandatory for customers taking service in a Managed Expansion Program project area who otherwise would have qualified for Residential Non Heating Rate R-1.

\section*{Character of Service}

Natural gas or equivalent will be supplied at a thermal content of nominally one (1) therm in each one hundred (100) cubic feet.

\section*{Delivery Charge}

\section*{Customer Charge Per Meter:}

Winter Period:
Summer Period:
\(\$ 0 . \underline{9317} 6617\) per day or \(\$ \underline{27.9519 .85}\) per 30 day month
All therms per 30 day month at \(\$ 0.31802623\) per therm
All therms per 30 day month at \(\$ 0.31802623\) per therm
*The number of therms billed in the first block will be calculated by multiplying the therms in the first block of the rate by a fraction the numerator of which is the number of days in the billing period and the denominator of which is 30 .
The above rates shall be adjusted to reflect the recovery of all applicable taxes. The Winter Period shall be the months of November through April inclusive. The Summer Period shall be the months of May through October inclusive.

\section*{Cost of Gas Charge}

All gas delivered under this rate is subject to a per therm cost of gas rate. The cost of gas rate is not included in the delivery charge presented above. Refer to Page 74-A of this Tariff for firm rate sehedules-the Firm Rate Schedules which present both the delivery charge and cost of gas rates.

\section*{Other Charges for Delivery Service}

The customer must also pay such charges and adjustments as are set forth in the Company's Local Distribution Adjustment Clause (LDAC), as in effect from time to time and on file with The New Hampshire Public Utilities the Commission(NHPUC). The delivery charges presented above are exclusive of these charges. Refer to Page 74-A of this Tariff for firm rate schedules which present both the delivery charge and the LDAC rates.

\section*{Meter Account Charge}

When the Company establishes or re-establishes a gas service account for a customer at a meter location, a meter account charge is incurred in addition to all other charges. The meter account charge is \(\$ 20.00\) when the visit to the meter location is scheduled at the mutual convenience of the Company and the customer. Otherwise, the charge is \(\$ 30.00\).

Terms and Conditions
Service under each Managed Expansion Program project will have a term of ten years. Customers initiating service under this rate must take service hereunder until ten years following the date that the first customer in the particular Managed Expansion Program project takes service. Once the term of service for a particular Managed Expansion Program project expires, customers will thereafter take service under Residential Non Heating Rate R-1.
Meters are read and bills are presented monthly. In the event a meter reader is unable to obtain a meter reading, an estimated bill will be rendered to the customer.

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Amounts not paid prior to the due date; normally the next following meter reading date and a date not less than twenty-five (25) days from the date the bill is mailed - are subject to a late payment charge of one and one-half percent \(\left(1 \frac{1}{2} \%\right)\) per month on the unpaid balance - equivalent to an eighteen percent \((18 \%)\) annual rate. There is a \(\$ 15.00\) charge for each bad check tendered for payment.
A customer must give at least four (4) days' notice before discontinuance of service and is responsible for all charges through the end of the notice period.

Service under this rate is subject to the rules and regulations and the published tariff, terms and conditions presently effective, or as filed from time to time \(\overline{5}_{2}\), with the New Hampshire Public Utilities-Commission.

\author{
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}

\section*{5 MANAGED EXPANSION PROGRAM RESIDENTIAL HEATING RATE: CLASSIFICATION NO. R-6}

Availability
This rate is mandatory for customers taking service in a Managed Expansion Program projects area who otherwise would have qualified for Residential Heating Rate R-3.

Character of Service
Natural gas or equivalent will be supplied at a thermal content of nominally one (1) therm in each one hundred (100) cubic feet.
Delivery Charge
Customer Charge Per Meter: \(\quad \$ \underline{1.10500 .9577}\) per day or \(\$ 33.1528 .73\) per 30 day month
Winter Period: First 100* therms per 30 day month at \(\$ 0.67614544\) per therm
All over 100 therms per 30 day month at \(\$ 0.54293760\) per therm
Summer Period: First 20* therms per 30 day month at \(\$ 0.67614544\) per therm
All over 20 therms per 30 day month at \(\$ 0.54293760\) per therm
*The number of therms billed in the first block will be calculated by multiplying the therms in the first block of the rate by a fraction the numerator of which is the number of days in the billing period and the denominator of which is 30 .

The above rates shall be adjusted to reflect the recovery of all applicable taxes. The Winter Period shall be the months of November through April inclusive. The Summer Period shall be the months of May through October inclusive.

\section*{Cost of Gas Charge}

All gas delivered under this rate is subject to a per therm cost of gas rate. The cost of gas rate is not included in the delivery charge presented above. Refer to Page 74-A of this Tariff for firm rate schedules which present both the delivery charge and cost of gas rates.

Other Charges for Delivery Service
The customer must also pay such charges and adjustments as are set forth in the Company's Local Distribution Adjustment Clause (LDAC), as in effect from time to time and on file with the New Hampshire Public Utilities-Commission(NHPUC). The delivery charges presented above are exclusive of these charges. Refer to Page 74-A of this Tariff for firm rate schedules-the Firm Rate Schedules which present both the delivery charge and the LDAC rates.

\section*{Meter Account Charge}

When the Company establishes or re-establishes a gas service account for a customer at a meter location, a meter account charge is incurred in addition to all other charges. The meter account charge is \(\$ 20.00\) when the visit to the meter location is scheduled at the mutual convenience of the Company and the customer. Otherwise, the charge is \(\$ 30.00\).

\section*{Terms and Conditions}

Eligibility shall be determined based on the reasonable discretion of the Company subject to verification of heating usage.
Service under each Managed Expansion Program project will have a term of ten years. Customers initiating service under this rate must take service hereunder until ten years following the date that the first customer in the particular Managed Expansion Program project takes service. Once the term of service for

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a particular Managed Expansion Program project expires, customers will thereafter take service under Residential Non Heating Rate R-3.
Meters are read and bills are presented monthly. In the event a meter reader is unable to obtain a meter reading an estimated bill will be rendered to the customer.

Amounts not paid prior to the due date; normally the next following meter reading date and a date not less than twenty-five (25) days from the date the bill is mailed - are subject to a late payment charge of one and one-half percent \((11 / 2 \%)\) per month on the unpaid balance - equivalent to an eighteen percent ( \(18 \%\) ) annual rate. There is a \(\$ 15.00\) charge for each bad check tendered for payment.
A customer must give at least four (4) days' notice before discontinuance of service and is responsible for all charges through the end of the notice period.
Service under this rate is subject to the rules and regulations and the published tariff, terms and conditions presently effective, or as filed from time to time, with the New Hampshire Public Utilities Commission.

\section*{6 MANAGED EXPANSION PROGRAM LOW INCOME RESIDENTIAL HEATING RATE: CLASSIFCATION NO. R-7}

Availability
This rate is mandatory for customers taking service in a Managed Expansion Program project area who otherwise would have qualified for Low Income Residential Heating Rate R-4.
Qualified Programs:
a. Low Income Home Energy Assistance Program (LIHEAP)
b. Electric Assistance Program (EAP)
c. Supplemental Security Income Program
d. Women, Infants and Children Program
e. Commodity Surplus Foods Program (for women, infants and children)
f. Elderly Commodity Surplus Foods Program
g. Temporary Aid to Needy Families Program
h. Housing Choice Voucher Program (also known as Section 8)
i. Head Start Program
j. Aid to the Permanently and Totally Disabled Program
k. Aid to the Needy Blind Program
1. Old Age Assistance Program
m. Food Stamps Program
n. Any successor program of a-m

\section*{Character of Service}

Natural gas or equivalent will be supplied at a thermal content of nominally one (1) therm in each one hundred (100) cubic feet.

\section*{Delivery Charge}

Customer Charge Per Meter: \(\quad \$ 0.44203834\) per day or \(\$ 13.2611 .49\) per 30 day month
Winter Period: First 100* therms per 30 day month at \(\$ 0.27041817\) per therm
All over 100 therms per 30 day month at \(\$ 0.21711503\) per therm
Summer Period: \(\quad\) First 20* therms per 30 day month at \(\$ 0.27041817\) per therm
All over 20 therms per 30 day month at \(\$ 0.21711503\) per therm
*The number of therms billed in the first block will be calculated by multiplying the therms in the first block of the rate by a fraction the numerator of which is the number of days in the billing period and the denominator of which is 30 .
The above rates shall be adjusted to reflect the recovery of all applicable taxes. The Winter Period shall be the months of November through April inclusive. The Summer Period shall be the months of May through October inclusive.

\section*{Cost of Gas Charge}

All gas delivered under this rate is subject to a per therm cost of gas rate. The cost of gas rate is not included in the delivery charge presented above. Refer to Page 74 of this Tariff for firm rate sehedules-the Firm Rate Schedules which present both the delivery charge and cost of gas rates.
Other Charges for Delivery Service
The customer must also pay such charges and adjustments as are set forth in the Company's Local Distribution Adjustment Clause (LDAC), as in effect from time to time and on file with the New Hampshire Public Utilities-Commission(NHPUC). The delivery charges presented above are exclusive of

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James M. Sweeney
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these charges. Refer to Page 74 of this Tariff for firm rate schedules which present both the delivery charge and the LDAC rates.

\section*{Meter Account Charge}

When the Company establishes or re-establishes a gas service account for a customer at a meter location, a meter account charge is incurred in addition to all other charges. The meter account charge is \(\$ 20.00\) when the visit to the meter location is scheduled at the mutual convenience of the Company and the customer. Otherwise, the charge is \(\$ 30.00\).

\section*{Terms and Conditions}

Service under each Managed Expansion Program project will have a term of ten years. Customers initiating service under this rate must take service hereunder until ten years following the date that the first customer in the particular Managed Expansion Program project takes service. Once the term of service for a particular Managed Expansion Program project expires, customers will thereafter take service under Low Income Residential Heating Rate R-4.
For those customers qualifying for the program this rate R-7 shall apply for a one year period. On the date that the one-year period expires, eligibility for this rate shall expire unless the customer provides the Company with evidence that the customer continues to be eligible for one or more qualifying programs. When the Rate R-7 expires, the rate on each account shall revert back to the non-low income Residential Heating Rate, R-6. Customers whose eligibility for the program is based on their having qualified for LIHEAP shall be eligible for this rate retroactive to November 1 of the heating season in which they qualified. Eligibility for such customers shall expire the following October 31, subject to their re-qualifying through receipt of LIHEAP or other benefits as set forth above.
Eligibility shall be determined based on the reasonable discretion of the Company subject to verification of heating usage.

Meters are read and bills are presented monthly. In the event a meter reader is unable to obtain a meter reading, an estimated bill will be rendered to the customer.
Amounts not paid prior to the due date; normally the next following meter reading date and a date not less than twenty-five (25) days from the date the bill is mailed - are subject to a late payment charge of one and one-half percent \(\left(1 \frac{1}{2} \%\right)\) per month on the unpaid balance - equivalent to an eighteen percent ( \(18 \%\) ) annual rate. There is a \(\$ 15.00\) charge for each bad check tendered for payment.
A customer must give at least four (4) days' notice before discontinuance of service and is responsible for all charges through the end of the notice period.
Service under this rate is subject to the rules and regulations and the published tariff, terms and conditions presently effective, or as filed from time to time, with the New Hampshire Public Utilities-Commission.

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TITLE: President

\section*{7 COMMERICAL/INDUSTRIAL SERVICE: LOW ANNUAL USE, HIGH WINTER USE RATE CLASSIFCATION NO. G-41}

Availability
This rate is available for commercial, industrial and public authority customers in locations served by the Company's mains and for which the Company's facilities are adequate. A customer receiving service under this rate must have annual usage less than or equal to 10,000 therms and a Winter Period usage greater than or equal to \(67 \%\) of annual usage as determined by the Company's records and procedures.

\section*{Character of Service}

Natural gas or equivalent will be supplied at a thermal content of nominally one (1) therm in each one hundred (100) cubic feet.

\section*{Delivery Charge}

Customer Charge Per Meter: \(\quad \$ \underline{1.8537} 1.6120\) per day or \(\$ \underline{55.6148 .36}\) per 30 day month
Winter Period: First 100* therms per 30 day month at \(\$ 0.56893965\) per therm
All over 100 therms per 30 day month at \(\$ 0.31302663\) per therm
Summer Period:
First 20* therms per 30 day month at \(\$ 0.56893965\) per therm
All over 20 therms per 30 day month at \(\$ 0.31302663\) per therm
*The number of therms billed in the first block will be calculated by multiplying the therms in the first block of the rate by a fraction the numerator of which is the number of days in the billing period and the denominator of which is 30 .
The above rates shall be adjusted to reflect the recovery of all applicable taxes. The Winter Period shall be the months of November through April inclusive. The Summer Period shall be the months of May through October inclusive.
Supplier Charges
If the customer purchases its gas from a third party, supplier charges will be as agreed upon between the customer and the third party supplier and will be billed directly by the third party supplier. If the customer does not purchase its gas from a third party, the gas supplied by the Company will be subject to a per therm cost of gas rate. The cost of gas rate is not included in the delivery charge presented above. Refer to Page 74 of this Tariff for firm rate schedules which present both the delivery charge and cost of gas rates.

\section*{Other Charges for Delivery Service}

The customer must also pay such charges and adjustments as are set forth in the Company's Local Distribution Adjustment Clause (LDAC), as in effect from time to time and on file with the New Hampshire Public Utilities-Commission-(NHPUC). The delivery charge presented above is exclusive of these charges. Refer to Page 74 of this Tariff for firm rate sehedules-the Firm Rate Schedules which present both the delivery charge and the LDAC rates.

\section*{Meter Account Charge}

When the Company establishes or re-establishes a gas service account for a customer at a meter location, a meter account charge is incurred in addition to all other charges. The meter account charge is \(\$ 20.00\) when the visit to the meter location is scheduled at the mutual convenience of the Company and the customer. Otherwise, the charge is \(\$ 30.00\).
Terms and Conditions
U.S. Department of Labor Standard Industry Classification Codes will determine eligibility for this tariff.

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Meters are read and bills are presented monthly. In the event a meter reader is unable to obtain a meter reading, an estimated bill will be rendered to the customer.

Amounts not paid prior to the due date; normally the next following meter reading date and a date not less than twenty-five (25) days from the date the bill is mailed - are subject to a late payment charge of one and one-half percent ( \(11 / 2 \%\) ) per month on the unpaid balance - equivalent to an eighteen percent \((18 \%)\) annual rate. There is a \(\$ 15.00\) charge for each bad check tendered for payment.

A customer must give at least four (4) days' notice before discontinuance of service and is responsible for all charges through the end of the notice period.
Service under this rate is subject to the rules and regulations and the published tariff, terms and conditions presently effective, or as filed from time to time, with the New Hampshire Public Utilities-Commission.

\section*{8 COMMERCIAL/INDUSTRIAL SERVICE: MEDIUM ANNUAL USE, HIGH WINTER USE RATE CLASSIFICATION NO. G-42}

\section*{Availability}

This rate is for commercial, industrial and public authority customers in locations served by the Company's mains and for which the Company's facilities are adequate. A customer receiving service under this rate must have annual usage greater than 10,000 therms and less than or equal to 100,000 therms and a Winter Period usage greater than or equal to \(67 \%\) of annual usage as determined by the Company's records and procedures.
Character of Service
Natural gas or equivalent will be supplied at a heat content of nominally one (1) therm in each one hundred (100) cubic feet.

\section*{Delivery Charge}

Winter Period:
First 1000* therms per 30 day month at \(\$ 0.44583606\) per therm
All over 1000 therms per 30 day month at \(\$ 0.29522402\) per therm
Summer Period: First 400* therms per 30 day month at \(\$ 0.44583606\) per therm
All over 400 therms per 30 day month at \(\$ 0.29522402\) per therm
*The number of therms billed in the first block will be calculated by multiplying the therms in the first block of the rate by a fraction the numerator of which is the number of days in the billing period and the denominator of which is 30 .

The above rates shall be adjusted to reflect the recovery of all applicable taxes. The Winter Period shall be the months of November through April inclusive. The Summer Period shall be the months of May through October inclusive.

\section*{Supplier Charges}

If the customer purchases its gas from a third party, supplier charges will be as agreed upon between the customer and the third party supplier and will be billed directly by the third party supplier. If the customer does not purchase its gas from a third party, the gas supplied by the Company will be subject to a per therm cost of gas rate. The cost of gas rate is not included in the delivery charge presented above. Refer to Page 74 of this Tariff for firm rate schedules the Firm Rate Schedules which present both the delivery charge and cost of gas rates.

\section*{Other Charges for Delivery Service}

The customer must also pay such charges and adjustments as are set forth in the Company's Local Distribution Adjustment Clause (LDAC), as in effect from time to time and on file with the New Hampshire Public Utilities-Commission-(NHPUC). The delivery charges presented above are exclusive of these charges. Refer to Page 74 of this Tariff for firm rate schedules which present both the delivery charge and the LDAC rates.

\section*{Meter Account Charge}

When the Company establishes or re-establishes a gas service account for a customer at a meter location, a meter account charge is incurred in addition to all other charges. The meter account charge is \(\$ 20.00\) when the visit to the meter location is scheduled at the mutual convenience of the Company and the customer. Otherwise, the charge is \(\$ 30.00\).

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\section*{Terms and Conditions}

Dual fuel customers may be required to sign annual contracts with minimum usage requirements in order to qualify for service under this tariff. U.S. Department of Labor Standard Industry Classification Codes will determine eligibility for this tariff.
Meters are read and bills are presented monthly. -In the event a meter reader is unable to obtain a meter reading, an estimated bill will be rendered to the customer.

Amounts not paid prior to the due date; normally the next following meter reading date and a date not less than twenty-five (25) days from the date the bill is mailed - are subject to a late payment charge of one and one-half percent ( \(11 / 2 \%\) ) per month on the unpaid balance - equivalent to an eighteen percent \((18 \%)\) annual rate. There is a \(\$ 15.00\) charge for each bad check tendered for payment.

A customer must give at least four (4) days' notice before discontinuance of service and is responsible for all charges through the end of the notice period.
Service under this rate is subject to the rules and regulations and the published tariff, terms and conditions presently effective, or as filed from time to time, with the New Hampshire Public Utilities-Commission.

\title{
9 COMMERCIAL/INDUSTRIAL SERVICE: HIGH ANNUAL USE, HIGH WINTER USE RATE CLASSIFICATION NO. G-43
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Availability
This rate is for commercial, industrial and public authority customers in locations served by the Company's mains and for which the Company's facilities are adequate. A customer receiving service under this rate must have annual usage greater than 100,000 therms and a Winter Period usage greater than or equal to \(67 \%\) of annual usage as determined by the Company's records and procedures.

\section*{Character of Service}

Natural gas or equivalent will be supplied at a thermal content of nominally one (1) therm in each one hundred (100) cubic feet. Should the customer's consumption fail to meet the availability requirements for this rate, the customer's service will be transferred to the otherwise applicable tariff as described under the terms and conditions of this tariff.

\section*{Delivery Charge}

Customer Charge Per Meter: \(\$ \underline{22.8290} 20.7537\) per day or \(\$ \underline{684.87622 .61}\) per 30 day month
Winter Period:
All therms per 30 day month at \(\$ 0.26842216\) per therm
Summer Period:
All therms per 30 day month at \(\$ 0.12271013\) per therm
The above rates shall be adjusted to reflect the recovery of all applicable taxes. The Winter Period shall be the months of November through April inclusive. The Summer Period shall be the months of May through October inclusive.

\section*{Supplier Charges}

If the customer purchases its gas from a third party, supplier charges will be as agreed upon between the customer and the third party supplier and will be billed directly by the third party supplier. If the customer does not purchase its gas from a third party, the gas supplied by the Company will be subject to a per therm cost of gas rate. The cost of gas rate is not included in the delivery charge presented above. Refer to Page 74 of this Tariff for firm rate schedules which present both the delivery charge and cost of gas rates.

\section*{Other Charges for Delivery Service}

The customer must also pay such charges and adjustments as are set forth in the Company's Local Distribution Adjustment Clause (LDAC), as in effect from time to time and on file with the New Hampshire Public Utilities Commission-(NHPUC). The delivery charges presented above are exclusive of these charges. Refer to Page 74 of this Tariff for firm rate schedules-the Firm Rate Schedules which present both the delivery charge and the LDAC rates.

\section*{Meter Account Charge}

When the Company establishes or re-establishes a gas service account for a customer at a meter location, a meter account charge is incurred in addition to all other charges. The meter account charge is \(\$ 20.00\) when the visit to the meter location is scheduled at the mutual convenience of the Company and the customer. Otherwise, the charge is \(\$ 30.00\).

\section*{Terms and Conditions}

To be eligible for this service, a customer must sign a contract for a one year period, which contract shall include the authority for the Company to monitor the customer's continued qualification for this service. In the event that the customer fails to meet the eligibility criteria set forth in the availability section of this schedule based on a monthly evaluation employing the most recent twelve (12) month period, the Company may require that the customer be billed prospectively under an alternative rate subject to the terms of the customer's Service Agreement. The Service Agreement may contain limitations as to maximum hourly,

DATED: April 28, 2017
ISSUED BY: /s/James M. Sweeney
James M. Sweeney
EFFECTIVE: July 1, 2017
TITLE: President
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\section*{Rate Schedules}
daily, or monthly consumption, provisions for charges for excess usage, and other terms and conditions of service.

The customer shall declare maximum seasonal demands and estimated seasonal volumes at the time application for service is made. These declarations shall be updated annually, by August 1.
Meters are read and bills are presented monthly. In the event a meter reader is unable to obtain a meter reading, an estimated bill will be rendered to the customer.

Amounts not paid prior to the due date; normally the next following meter reading date and a date not less than twenty-five (25) days from the date the bill is mailed - are subject to a late payment charge of one and one-half percent \(\left(1 \frac{1}{2} \%\right)\) per month on the unpaid balance - equivalent to an eighteen percent \((18 \%)\) annual rate. There is a \(\$ 15.00\) charge for each bad check tendered for payment.

A customer must give at least four (4) days' notice before discontinuance of service and is responsible for all charges through the end of the notice period.
Service under this rate is subject to the rules and regulations and the published tariff, terms and conditions presently effective, or as filed from time to time, with the New Hampshire Public Utilities-Commission.

\section*{10 MANAGED EXPANSION PROGRAM COMMERCIAL/INDUSTRIAL SERVICE: LOW ANNUAL USE, HIGH WINTER USE RATE CLASSIFICATION NO. G-44}

Availability
This rate is Mandatory for customers taking service in a Managed Expansion Program project area who otherwise would have qualified for Commercial/Industrial Rate G-41.

Character of Service
Natural gas or equivalent will be supplied at a thermal content of nominally one (1) therm in each one hundred (100) cubic feet.

\section*{Delivery Charge}

Customer Charge Per Meter: \(\quad \$ 2.40970956\) per day or \(\$ \underline{72.2962 .87}\) per 30 day month
Winter Period: First 100* therms per 30 day month at \(\$ 0.73965155\) per therm
All over 100 therms per 30 day month at \(\$ 0.40693462\) per therm
Summer Period: First 20* therms per 30 day month at \(\$ 0.73965155\) per therm
All over 20 therms per 30 day month at \(\$ 0.40693462\) per therm
*The number of therms billed in the first block will be calculated by multiplying the therms in the first block of the rate by a fraction the numerator of which is the number of days in the billing period and the denominator of which is 30 .
The above rates shall be adjusted to reflect the recovery of all applicable taxes. The Winter Period shall be the months of November through April inclusive. The Summer Period shall be the months of May through October inclusive.

\section*{Supplier Charges}

If the customer purchases its gas from a third party, supplier charges will be as agreed upon between the customer and the third party supplier and will be billed directly by the third party supplier. If the customer does not purchase its gas from a third party, the gas supplied by the Company will be subject to a per therm cost of gas rate. The cost of gas rate is not included in the delivery charge presented above. Refer to Page 74-A of this Tariff for firm rate schedules the Firm Rate Schedules which present both the delivery charge and cost of gas rates.

\section*{Other Charges for Delivery Service}

The customer must also pay such charges and adjustments as are set forth in the Company's Local Distribution Adjustment Clause (LDAC), as in effect from time to time and on file with the New Hampshire Public Utilities-Commission-(NHPUC). The delivery charge presented above is exclusive of these charges. Refer to Page 74-A of this Tariff for firm rate schedules which present both the delivery charge and the LDAC rates.

\section*{Meter Account Charge}

When the Company establishes or re-establishes a gas service account for a customer at a meter location, a meter account charge is incurred in addition to all other charges. The meter account charge is \(\$ 20.00\) when the visit to the meter location is scheduled at the mutual convenience of the Company and the customer. Otherwise, the charge is \(\$ 30.00\).
Terms and Conditions
U.S. Department of Labor Standard Industry Classification Codes will determine eligibility for this tariff.

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TITLE: President

Service under each Managed Expansion Program project will have a term of ten years. Customers initiating service under this rate must take service hereunder until ten years following the date that the first customer in the particular Managed Expansion Program project takes service. Once the term of service for a particular Managed Expansion Program project expires, customers will thereafter take service under Commercial/Industrial Rate G-41.
Meters are read and bills are presented monthly. In the event a meter reader is unable to obtain a meter reading, an estimated bill will be rendered to the customer.
Amounts not paid prior to the due date; normally the next following meter reading date and a date not less than twenty-five (25) days from the date the bill is mailed - are subject to a late payment charge of one and one-half percent ( \(11 / 2 \%\) ) per month on the unpaid balance - equivalent to an eighteen percent \((18 \%)\) annual rate. There is a \(\$ 15.00\) charge for each bad check tendered for payment.

A customer must give at least four (4) days' notice before discontinuance of service and is responsible for all charges through the end of the notice period.

Service under this rate is subject to the rules and regulations and the published tariff, terms and conditions presently effective, or as filed from time to time, with the New Hampshire Public Utilities-Commission.

\section*{11 MANAGED EXPANSION PROGRAM COMMERCIAL/INDUSTRIAL SERVICE: MEDIUM ANNUAL USE, HIGH WINTER USE RATE CLASSIFICATION NO. G-45}

Availability
This rate is mandatory for customers taking service in a Managed Expansion Program project area who otherwise would have qualified for Commercial/Industrial Rate G-42.
Character of Service
Natural gas or equivalent will be supplied at a heat content of nominally one (1) therm in each one hundred (100) cubic feet.

\section*{Delivery Charge}

Customer Charge Per Meter: \(\$ 6.91572868\) per day or \(\$ 207.47188 .60\) per 30 day month
Winter Period: \(\quad\) First \(1000^{*}\) therms per 30 day month at \(\$ 0.57954688\) per therm
All over 1000 therms per 30 day month at \(\$ 0.38383123\) per therm
Summer Period: \(\quad\) First \(400^{*}\) therms per 30 day month at \(\$ 0.57954688\) per therm
All over 400 therms per 30 day month at \(\$ 0.38383123\) per therm
*The number of therms billed in the first block will be calculated by multiplying the therms in the first block of the rate by a fraction the numerator of which is the number of days in the billing period and the denominator of which is 30 .
The above rates shall be adjusted to reflect the recovery of all applicable taxes. The Winter Period shall be the months of November through April inclusive. The Summer Period shall be the months of May through October inclusive.

\section*{Supplier Charges}

If the customer purchases its gas from a third party, supplier charges will be as agreed upon between the customer and the third party supplier and will be billed directly by the third party supplier. If the customer does not purchase its gas from a third party, the gas supplied by the Company will be subject to a per therm cost of gas rate. The cost of gas rate is not included in the delivery charge presented above. Refer to Page 74-A of this Tariff for firm rate schedules the Firm Rate Schedules which present both the delivery charge and cost of gas rates.

\section*{Other Charges for Delivery Service}

The customer must also pay such charges and adjustments as are set forth in the Company's Local Distribution Adjustment Clause (LDAC), as in effect from time to time and on file with the New Hampshire Public Utilities-Commission-(NHPUC). The delivery charges presented above are exclusive of these charges. Refer to Page 74-A of this Tariff for firm rate schedules which present both the delivery charge and the LDAC rates.

\section*{Meter Account Charge}

When the Company establishes or re-establishes a gas service account for a customer at a meter location, a meter account charge is incurred in addition to all other charges. The meter account charge is \(\$ 20.00\) when the visit to the meter location is scheduled at the mutual convenience of the Company and the customer. Otherwise, the charge is \(\$ 30.00\).
Terms and Conditions

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ISSUED BY: /s/James M. Sweeney
James M. Sweeney
EFFECTIVE: July 1, 2017
TITLE: President
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Dual fuel customers may be required to sign annual contracts with minimum usage requirements in order to qualify for service under this tariff. U.S. Department of Labor Standard Industry Classification Codes will determine eligibility for this tariff.
Meters are read and bills are presented monthly. -In the event a meter reader is unable to obtain a meter reading, an estimated bill will be rendered to the customer.

Service under each Managed Expansion Program project will have a term of ten years. Customers initiating service under this rate must take service hereunder until ten years following the date that the first customer in the particular Managed Expansion Program project takes service. Once the term of service for a particular Managed Expansion Program project expires, customers will thereafter take service under Commercial/Industrial Rate G-42.

Amounts not paid prior to the due date; normally the next following meter reading date and a date not less than twenty-five (25) days from the date the bill is mailed - are subject to a late payment charge of one and one-half percent ( \(11 / 2 \%\) ) per month on the unpaid balance - equivalent to an eighteen percent \((18 \%)\) annual rate. There is a \(\$ 15.00\) charge for each bad check tendered for payment.

A customer must give at least four (4) days' notice before discontinuance of service and is responsible for all charges through the end of the notice period.
Service under this rate is subject to the rules and regulations and the published tariff, terms and conditions presently effective, or as filed from time to time, with the New Hampshire Public Utilities Commission.

\section*{12 MANAGED EXPANSION PROGRAM COMMERCIAL/INDUSTRIAL SERVICE: HIGH ANNUAL USE, HIGH WINTER USE RATE CLASSIFICATION NO. G-46}

Availability
This rate is mandatory for customers taking service in a Managed Expansion Program project area who otherwise would have qualified for Commercial/Industrial Rate G-43.

Character of Service
Natural gas or equivalent will be supplied at a thermal content of nominally one (1) therm in each one hundred (100) cubic feet. Should the customer's consumption fail to meet the availability requirements for this rate, the customer's service will be transferred to the otherwise applicable tariff as described under the terms and conditions of this tariff.

\section*{Delivery Charge}

Customer Charge Per Meter: \(\$ 29.677726 .9798\) per day or \(\$ 890.33809 .39\) per 30 day month
Winter Period:
Summer Period:
The above rates shall be adjusted to reflect the recovery of all applicable taxes. The Winter Period shall be the months of November through April inclusive. The Summer Period shall be the months of May through October inclusive.

\section*{Supplier Charges}

If the customer purchases its gas from a third party, supplier charges will be as agreed upon between the customer and the third party supplier and will be billed directly by the third party supplier. If the customer does not purchase its gas from a third party, the gas supplied by the Company will be subject to a per therm cost of gas rate. The cost of gas rate is not included in the delivery charge presented above. Refer to Page 74-A of this Tariff for firm rate schedules which present both the delivery charge and cost of gas rates.

\section*{Other Charges for Delivery Service}

The customer must also pay such charges and adjustments as are set forth in the Company's Local Distribution Adjustment Clause (LDAC), as in effect from time to time and on file with the New Hampshire Public Utilities-Commission-(NHPUC). The delivery charges presented above are exclusive of these charges. Refer to Page 74-A of this Tariff for firm rate sehedules-the Firm Rate Scheduleswhich present both the delivery charge and the LDAC rates.

\section*{Meter Account Charge}

When the Company establishes or re-establishes a gas service account for a customer at a meter location, a meter account charge is incurred in addition to all other charges. The meter account charge is \(\$ 20.00\) when the visit to the meter location is scheduled at the mutual convenience of the Company and the customer. Otherwise, the charge is \(\$ 30.00\).

\section*{Terms and Conditions}

To be eligible for this service, a customer must sign a contract for a one year period, which contract shall include the authority for the Company to monitor the customer's continued qualification for this service. In the event that the customer fails to meet the eligibility criteria set forth in the availability section of this schedule based on a monthly evaluation employing the most recent twelve (12) month period, the Company may require that the customer be billed prospectively under an alternative rate subject to the terms of the customer's Service Agreement. The Service Agreement may contain limitations as to maximum hourly, daily, or monthly consumption, provisions for charges for excess usage, and other terms and conditions of service.

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EFFECTIVE: July 1, 2017
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James M. Sweeney

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Service under each Managed Expansion Program project will have a term of ten years. Customers initiating service under this rate must take service hereunder until ten years following the date that the first customer in the particular Managed Expansion Program project takes service. Once the term of service for a particular Managed Expansion Program project expires, customers will thereafter take service under Commercial/Industrial Rate G-43.

The customer shall declare maximum seasonal demands and estimated seasonal volumes at the time application for service is made. These declarations shall be updated annually, by August 1.
Meters are read and bills are presented monthly. In the event a meter reader is unable to obtain a meter reading, an estimated bill will be rendered to the customer.
Amounts not paid prior to the due date; normally the next following meter reading date and a date not less than twenty-five (25) days from the date the bill is mailed - are subject to a late payment charge of one and one-half percent \(\left(1 \frac{1}{2} \%\right)\) per month on the unpaid balance - equivalent to an eighteen percent \((18 \%)\) annual rate. There is a \(\$ 15.00\) charge for each bad check tendered for payment.

A customer must give at least four (4) days' notice before discontinuance of service and is responsible for all charges through the end of the notice period.
Service under this rate is subject to the rules and regulations and the published tariff, terms and conditions presently effective, or as filed from time to time, with the New Hampshire Public Utilities-Commission.

\section*{13 COMMERICAL/INDUSTRIAL SERVICE: LOW ANNUAL USE, LOW WINTER USE RATE CLASSIFICATION NO. G-51}

Availability
This rate is for commercial, industrial and public authority customers in locations served by the Company's mains and for which the Company's facilities are adequate. A customer receiving service under this rate must have annual usage less than or equal to 10,000 therms and a Winter Period usage less than \(67 \%\) of annual usage as determined by the Company's records and procedures.

\section*{Character of Service}

Natural gas or equivalent will be supplied at a thermal content of nominally one (1) therm in each one hundred (100) cubic feet.

\section*{Delivery Charge}

Customer Charge Per Meter: \(\quad \$ 1 . \underline{85376120}\) per day or \(\$ \underline{55.6148 .36}\) per 30 day month
Winter Period: First 100* therms per 30 day month at \(\$ 0.34602390\) per therm
All over 100 therms per 30 day month at \(\$ 0.20601553\) per therm

\section*{Summer Period:}

First 100* therms per 30 day month at \(\$ 0.34602390\) per therm
All over 100 therms per 30 day month at \(\$ 0.20601553\) per therm
*The number of therms billed in the first block will be calculated by multiplying the therms in the first block of the rate by a fraction the numerator of which is the number of days in the billing period and the denominator of which is 30 .

The above rates shall be adjusted to reflect the recovery of all applicable taxes. The Winter Period shall be the months of November through April inclusive. The Summer Period shall be the months of May through October inclusive.
Supplier Charges
If the customer purchases its gas from a third party, supplier charges will be as agreed upon between the customer and the third party supplier and will be billed directly by the third party supplier. If the customer does not purchase its gas from a third party, the gas supplied by the Company will be subject to a per therm cost of gas rate. The cost of gas rate is not included in the delivery charge presented above. Refer to Page 74 of this Tariff for firm rate sehedules-the Firm Rate Schedules which present both the delivery charge and cost of gas rates.

Other Charges for Delivery Service
The customer must also pay such charges and adjustments as are set forth in the Company's Local Distribution Adjustment Clause (LDAC), as in effect from time to time and on file with the New Hampshire Public Utilities-Commission-(NHPUC). The delivery charges presented above are exclusive of these charges. Refer to Page 74 of this Tariff for firm rate schedules which present both the delivery charge and the LDAC rates.

\section*{Meter Account Charge}

When the Company establishes or re-establishes a gas service account for a customer at a meter location, a meter account charge is made in addition to all other charges. The meter account charge is \(\$ 20.00\) when the visit to the meter location is scheduled at the mutual convenience of the Company and the customer. Otherwise, the charge is \(\$ 30.00\)
Terms and Conditions

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ISSUED BY: /s/James M. Sweeney
James M. Sweeney
EFFECTIVE: July 1, 2017
TITLE: President
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Eligibility shall be based on the reasonable discretion of the Company and subject to verification of heating usage. U.S. Department of Labor Standard Industry Classification Code will determine eligibility for this tariff. Dual fuel customers may be required to sign annual contracts with minimum usage requirements in order to qualify for service under this tariff.
Meters are read and bills are presented monthly. In the event a meter reader is unable to obtain a meter reading, an estimated bill will be rendered to the customer.

Amounts not paid prior to the due date; normally the next following meter reading date and a date not less than twenty-five (25) days from the date the bill is mailed - are subject to a late payment charge of one and one-half percent \(\left(1 \frac{1}{2} \%\right)\) per month on the unpaid balance - equivalent to an eighteen percent \((18 \%)\) annual rate. There is a \(\$ 15.00\) charge for each bad check tendered for payment.

A customer must give at least four (4) days' notice before discontinuance of service and is responsible for all charges through the end of the notice period.
Service under this rate is subject to the rules and regulations and the published tariff, terms and conditions presently effective, or as filed from time to time, with the New Hampshire Public Utilities-Commission.```


[^0]:    4
    See, DG 21-130, Exhibit 2, at Bates 015-016 (Updated Testimony of Simek/McNamara) (Attachment ELM-1, Bates 0271-0272).

[^1]:    8 Because the recovery of discounts to low-income customers in this manner relies on forecasted billing determinants, it is necessary to reconcile the value of the discounts actually provided to customers to the value of the discounts recovered through the LDAC on an ongoing basis. For purposes of simplicity, Table 1 intentionally omits the recovery that Liberty obtained during this period of $\$ 545,077$, which was an un-collected balance from a prior period. Inclusion of that amount increases the rate by $\$ 0.0029$ /therm, to $\$ 0.0130 /$ therm, which is the actual rate that was approved by the Commission in Order No. 26,188 and subsequently incorporated in the LDAC factor.

[^2]:    9
    In the Energy Efficiency Resource Standard docket, DE 15-137, the Commission required utilities to propose decoupling, or another replacement for the LRAM: "the Joint Utilities (except NHEC) are required to seek approval of a decoupling or other lost-revenue recovery mechanism as an alternate to the LRAM in their first distribution rate cases after the first EERS triennium, if not before." Order No. 25,932 at 60 (Aug. 2, 2016) (Attachment ELM-1, Bates 0717). Liberty elected to propose its decoupling the following year.

[^3]:    22 Docket No. DG 19-145, Initial Filing of September 3, 2019, Initial Testimony of Simek/McNamara at 9-10, Bates 012 (Attachment ELM-1, Bates 1494).

[^4]:    to file its next rate case using an historic test year no later than December 31, 2020, to reset test year revenues in light of the decoupling mechanism. 3/6/18 AM, Tr. at 57. We agree that such a reset is well advised and we adopt such a requirement in this order." Order No. 26,122 at 46.
    ${ }_{29}$ The Commission again recognized that the RDM may need further adjustment: "We also approve the Company's LDAC rates, including but not limited to the RDAF, as presented in the initial filing and revised in the October 8 filing, as just and reasonable. Because actual costs and revenues are reconciled every year, any adjustments needed as a result of further inquiry into the matters addressed in this order, including final audits, can be made in Liberty-EnergyNorth's COG filing for 2020-2021." Order No. 26,306 at 7.

[^5]:    Audit Report, at 1.

[^6]:    1 Heightened focus in New Hampshire on energy conservation efforts and enabling policies to encourage conservation are demonstrated in the following reports: (a) New Hampshire Independent Study of Energy Policy Issues (September 2011), prepared for the New Hampshire Public Utilities Commission by Vermont Energy Investment Corporation; (b) Increasing Energy Efficiency in New Hampshire: Realizing Our Potential, (November 2013), prepared for the New Hampshire Office of Energy and Planning by the Vermont Energy Investment Corporation; (c) New Hampshire 10-Year State Energy Strategy (September 2014), published by New Hampshire Office of Energy \& Planning; and most recently (d) the Energy Efficiency Resource Standard Settlement Agreement (the "Settlement Agreement"), dated April 27, 2016, as approved in the New Hampshire Public Utilities Commission ("NHPUC") order in Docket No. DG 14-180 (dated August 2, 2016).
    2 On an annual basis, the average Cost of Gas charged by EnergyNorth to firm sales customers has decreased from $\$ 1.18$ per therm to $\$ 0.72$ per therm between December 2009 and August 2013, a decrease of 40 percent. Since 2013 prices have trended even lower, despite increasing winter volatility. As of December 2016, EnergyNorth firm sales average annual customer average Cost of Gas is $\$ 0.50$ per therm.
    3 These classes account for approximately $66 \%$ of the Company's total firm throughput, based on 2016 normalized consumption.
    4 The volatility in EnergyNorth's 12-month rolling Total firm NUPC is demonstrated by the following trend in standard deviation (in therms):
    $2006-2009=31.66$

[^7]:    8 The "Settling Parties" as defined in the Settlement Agreement approved in Docket No. DG 15-137, dated August 2, 2016, include: Commission Staff, Liberty Utilities (Granite State Electric) Corp.; Unitil Energy Systems, Inc.; Public Service Company of New Hampshire dba / Eversource Energy; the New Hampshire Electric Cooperative, Inc. Liberty Utilities (EnergyNorth Natural Gas) Corp.; Northern Utilities, Inc.; the Office of the Consumer Advocate; the Department of Environmental Services; the Office of Energy and Planning (OEP); New Hampshire Community Action Association; The Way home; the Conservation Law foundation; The Jordan Institute; Acadia Center; the New Hampshire Sustainable Energy Association; the New England Clean Energy Council; the NH Community Development finance Authority; and TRC Energy Services.

[^8]:    9 See http://aceee.org/about-us.
    10 "Valuing Efficiency: A Review of Lost Revenue Adjustment Mechanisms", June 2015, ACEEE Report U1503.

[^9]:    11 "Revenue Regulation and Decoupling: A Guide to Theory and Application", November 2016, page 26.
    12 RAP also recognizes this, stating, "Customers also have an interest in bill stability, because in extremely cold winters or hot summers, their bills can quickly become unmanageable." Ibid, page 26.

[^10]:    ${ }^{13}$ Report U1503.

[^11]:    14 For example, the annual revenue increases may be (a) determined for each year of the rate plan in a rate case proceeding, or (b) calculated annually during the rate plan by a formula that accounts for changes in a price index.
    15 Recovery of gas costs through a rate adjustment mechanism is now so common that it is generally considered to be part of "traditional ratemaking."

[^12]:    ${ }^{16}$ Referred to as the "Core programs" in the EERS Settlement Agreement.

[^13]:    ${ }^{17}$ Settlement Agreement, Attachment B.
    ${ }^{18}$ Energy Efficiency Programs for Gas and Electric Utilities, Order No. 24,203 at 13 (September 5, 2003).

[^14]:    ${ }^{19}$ Docket No. IR 15-072, "Electric and Natural Gas Utilities - Energy Efficiency Investigation" dated March $13,2015$.
    ${ }^{20}$ Settlement Agreement, page 2.

[^15]:    ${ }^{21}$ Docket No. DG 16-814, "Liberty Utilities (EnergyNorth Natural Gas) Corp. d/b/a Liberty Utilities -2016/2017 Cost of Gas", noticed on September 16, 2016. Approved by Commission Order No. 25,958 (October 26, 2016).
    ${ }^{22}$ Order No. 25,932 at 60.

[^16]:    ${ }^{23}$ As calculated on the Compound Annual Growth Rate ("CAGR") formula.

[^17]:    ${ }^{24}$ The U.S. Energy Information Administration ("EIA") Annual Energy Outlook 2017 forecast of residential delivered cost of natural gas shows stable prices through 2025 (2017 forecast $=\$ 1.06$ per therm compared to the forecasted 2025 delivered price of $\$ 1.14$ per therm).

[^18]:    ${ }^{25}$ EIA Annual Energy Outlook 2017.

[^19]:    ${ }^{26}$ The average usage for a 1,000 -square foot house in Concord, NH is estimated at 682 therms per year, using the estimator tool found at www.energydepot.com/residentialenergycalculator. The quantification of saved therms assumes EnergyNorth's normal annual heating degree days of 6,273 and utilizes the Insulation Investment Calculator found at www.chuck-wright.com/calculators/insulpb.html.

[^20]:    ${ }^{27}$ The National Appliance Energy Conservation Act of 1987, enacted March 17, 1987, and amended by the Energy Policy Act of 1992 and the Energy Policy Act of 2005.

[^21]:    28 Recessions are determined by the Business Cycle Dating Committee of the National Bureau of Economic Research. The following is excerpted from a report issued September 20, 2010 by the Business Cycle Dating Committee:

    The Business Cycle Dating Committee of the National Bureau of Economic Research ... determined that a trough in business activity occurred in the U.S. economy in June 2009. The trough marks the end of the recession that began in December 2007 and the beginning of an expansion. ... In determining that a trough occurred in June 2009, the committee did not conclude that economic conditions since that month have been favorable or that the economy has returned to operating at normal capacity. ... The trough marks the end of the declining phase and the start of the rising phase of the business cycle. Economic activity is typically below normal in the early stages of an expansion, and it sometimes remains so well into the expansion.

[^22]:    29 That is, if EnergyNorth COG rates had been constant or increasing during this period rather than decreasing by at least 40 percent, the NUPC growth rates would have been lower than the actual growth rates that are summarized in Attachment GHT/DECPL-2.
    30 In response to the high gas prices, customers installed long term irreversible conservation measures, such as high efficiency gas heating and water heating equipment, energy efficient windows and doors, and increased insulation. Customers also implemented short term reversible conservation efforts, such as reducing temperatures in heated living and working spaces, or closing off parts of homes and buildings. In response to the recession, customers would likely be limited to implementing low-cost, reversible conservation efforts.

[^23]:    ${ }^{31}$ Assuming that the premise retains an active gas account for minimal space heating, for example.
    32 "Measuring New Hampshire's Economic Health: A Workforce Perspective", published by the New Hampshire Employment Security, Economic and Labor Market Information Bureau, August 2013.

[^24]:    33 This analysis is based on the same actual and weather normalized billing determinant data that was used to prepare Attachment GHT/DECPL-7; monthly revenues are based on 2016 rates, and R-4 revenues are calculated at R-3 rates. Additional discussion of the decoupling data base and analysis is provided in Section V.10.

[^25]:    34 The percent increase based on all charges, including COG and LDAC rates in addition to distribution rates, will depend on the level of the COG and LDAC rates at any time.

[^26]:    35 The summer and winter Target Revenue per customer for each rate group will be determined from the revenue requirement approved in this proceeding.

[^27]:    ${ }^{36}$ Please see Attachment GHT/DECPL-7 for supporting calculations. Also, Table 10 below provides further explanatory information regarding these hypothetical results.

[^28]:    1 https //www.puc.nh.gov/Regulatory/Docketbk/2019/19-054/INITIAL 20FILING 20- 20PETITION/19054 2019-02-14 STAFF RECOMMENDATION.PDF
    2 Order No. 26,266 at 7.

[^29]:    3 As noted, the Company also filed a rate case in 2019 that was subsequently withdrawn.

[^30]:    4 "Utility company assets" as defined in RSA 72:8-d are: "For a gas company providing gas service to retail customers: distribution pipes, fittings, meters, pressure reducing stations, buildings, contributions in aid of construction (CIAC), construction works in progress (CWIP), and land rights including use of the public rights of way, easements on private land owned by third parties, and land owned in fee by the gas company."

[^31]:    A. es. A deferral account would be necessary to capture the increases and decreases that may occur as the property tax year progresses, and to capture the recoveries and timing differences between tax billing periods, the start of recovery, and timing of collections.

    Does the Company have a proposed implementation date for the property ta mechanism
    A. Ideally, the effective date would occur soon after the Company receives its second tax bills of the property tax year in 2020, taking into consideration any ad ustments by municipalities dating back to the April 1, 2020, which was the effective date of this new law. Those bills are expected to be received during the fourth quarter of 2020. However, as this mechanism is being proposed as part of this rate case, the Company proposes that the ad ustment for the first property tax year of April 1, 2020, through March 31, 2021, take effect coincident with the August 1, 2021, implementation date of permanent rates at the conclusion of this proceeding. The effective date for subsequent property tax years could then be moved earlier in those calendar years.

[^32]:    5 The Company notes that, contrary to testimony from Staff during the January 10, 2020, prehearing conference in Docket No. DG 19-161, each EnergyNorth rate case filed subsequent to Liberty ownership has included an updated analysis of indirect gas costs as part of Functional Cost of Service Studies that were filed in each case. However, due to the particular circumstances of each case and how they were resolved, the indirect gas costs remained static, notwithstanding the fact that the Company did provide updated analyses of the costs.

[^33]:    $6 \quad$ Order No. 26,156 (July 10, 2018), at 7.

[^34]:    7 Order No. 26,122 (Apr. 27, 2018), at 46.

[^35]:    8 The NWA is in effect during the November through April winter period. In the months beyond April there are still amounts reflecting April usage billed in May as well as very minor adjustments in other months related to cancel/rebill transactions that may be necessary for individual customer bills.

[^36]:    9 Attachment SEM-5, page 25 of 25.

[^37]:    10 The Company's 90 -day report on decoupling can be accessed at: http://www.puc.nh.gov/Regulatory/Docketbk/2017/17-048/LETTERS-MEMOS-TARIFFS/17-048 2019-0304_STAFF_FILING_LIBERTY_DECOUPLING_RPT.PDF
    11 Order No. 26, 156 at 6 (July 10, 2018).

[^38]:    12 Docket No. DG 17-068, Order No. 26,294 (September 25, 2019) at 14.

[^39]:    1 Order No. 26, 122 at p. 1. Docket No. DG-19-161.
    2 Ibid., p. 46.

[^40]:    3 Department of Energy (2010, July). Natural Gas Revenue Decoupling Regulation: Impacts on Industry. U.S. Department of Energy. Retrieved from: https://www1.eere.energy.gov/manufacturing/states/pdfs/nat-gas-revenue-decouplingfinal.pdf

[^41]:    4 Ibid.
    5 Regulatory Assistance Project ("RAP") (2016, November). Revenue Regulation and Decoupling: A Guide to Theory and Application. Regulatory Assistance Project. Retrieved from: https://www.raponline.org/wp-content/uploads/2016/11/rap-revenue-regulation-decoupling-guide-second-printing-2016-november.pdf
    6 Order No. 26, 122 at p. 43-45. Docket No. DG 17-048.
    7 National Renewable Energy Laboratory (2009, December). Decoupling Policies: Options to Encourage Energy Efficiency Policies for Utilities. Retrieved from: https://www.nrel.gov/docs/fy10osti/46606.pdf

[^42]:    8 New Hampshire Statewide Energy Efficiency Plan, 2020 Update (the "2020 Plan Update"). Filed September 13, 2019 in DE 17-136 at p. 8.
    $9 \quad$ Order No. 25, 932. Docket No. DE 15-137.
    10 Energy Efficiency Programs (2020). Liberty. Retrieved from: https://new-hampshire.libertyutilities.com/derry/residential/smart-energy-use/natural-gas/index.html

[^43]:    11 Building Operator Certification (2016, January). BOC Offered in New Hampshire! Retrieved from: https://www.theboc.info/boc-offered-in-new-hampshire/

[^44]:    12 Much of the Company's 2019 efforts were devoted to advocating for full adoption of the 2015 International Energy Conservation Code ("2015 IECC"), which was adopted, with amendments, by the New Hampshire State Building Code Review Board in September 2019. See https://www.puc.nh.gov/EnergyCodes/energypg.htm

[^45]:    13 This includes, for example, the G-53 and G-54 industrial customer rate classes.

[^46]:    14 As of October 2019, the R-3 rate class ( 75,307 customers) and the R-4 rate class (5,667 customers) combined for a total of 80,974 customers, or $83 \%$ of Liberty's 97,348 total customers.

[^47]:    15 Order No. 26, 323. Docket No. DE 17-136.
    16 No attempt has been made to adjust or evaluate the reasonableness of the approved objectives for 2020 given the COVID-19 pandemic, ensuing economic recession, or any other factor.

[^48]:    17 Liberty Utilities (2020). Building a Home: ENERGY STAR Homes. Retrieved from:
    https://libertyutilities.com/residential/smart-energy-use/natural-gas/building-a-home.html
    18 The combination of the Company's participation in the ENERGY STAR program and its advocacy for increasingly stringent building codes has the potential for compounding benefits. For example, passage of the 2015 IECC means that greater savings will be required to achieve the ENERGY STAR qualification, all else equal.
    19 See Attachment I4 of the 2020 Energy Efficiency Plan.

[^49]:    20 Northeast Gas Association. Northeast Gas Providers - Links to Individual Company Safety Pages. Retrieved from: https://www.northeastgas.org/nat gas providers.php
    21 In all cases here and in the remainder of this section we adopted the convention to refer to each LDC by its current name regardless of what its name was when any event of note took place. For example, CMA was Bay State Gas at the time it first implemented decoupling.

[^50]:    22 C2ES (2019, March). Decoupling Policies. Center for Climate and Energy Solutions. Retrieved from: https://www.c2es.org/document/decoupling-policies/
    23 Energize Connecticut (2020). Current and Approved C\&LM Plans. Retrieved from: https://www.energizect.com/connecticut-energy-efficiency-board/current-and-approved-clm-plans
    24 Eversource Energy, United Illuminating, Connecticut Natural Gas Corporation, and Southern Connecticut Gas (2019, November). 2020 Plan Update to the 2019-2021 Conservation \& Load Management. Retrieved from: https://portal.ct.gov/-/media/DEEP/energy/ConserLoadMgmt/Final-2020-Plan-Update-Text-11-1-19.pdf?la=en

[^51]:    25 Ccf is the volumetric abbreviation for 100 cubic feet of natural gas and is the equivalent of 1.037 therms.
    26 2019-21 C\&LM Plan at p. 203.

[^52]:    27 2019-21 C\&LM Plan at p. 224.

[^53]:    28 The Berkshire Gas Company (2020, March). Tariff M.D.P.U, No. 548: Revenue Decoupling Adjustment Clause.
    29 Actuals for 2016-2018 were reported in Berkshire's August 1, 2016 filling in Docket No. DPU 16-121 and its current plan for 2019-2021 was filed with the DPU in Docket No. DPU 19-91 on August 1, 2019.

[^54]:    30 Rhode Island State Legislature (2010, May). Rhode Island House Bill 8082. LegiScan. Retrieved from: https://legiscan.com/RI/text/H8082/id/468020
    31 RIPUC (2012, May). Report and Order Re: Narragansett Electric Company d/b/a National Grid's Proposed Revenue Decoupling Mechanism. Retrieved from: http://www.ripuc.ri.gov/eventsactions/docket/4206-NGrid-RDM-Ord20745(5-25-12).pdf

[^55]:    32 When it proposed its decoupling mechanism, NGrid RI explained that it had excluded the large and extra-large C\&I classes because there were a small number of such customers and, as a result, the migration of any one customer from the class to competitive service, which is an option for certain C\&I consumers in Rhode Island, could create problematic price distortions and subsidization issues. See the RIPUC's May 25, 2012 Order in Docket No. 4206, at p. 5, for additional details.
    33 The reports were filed in dockets 4000 (2009), 4116 (2010), 4209 (2011), 4295 (2012), 4366 (2013), 4451 (2014), and 4527 (2015).

[^56]:    34 RAP, p. 47.

[^57]:    35 Maine Legislature (2019, December) Title 35-A: Public Utilities. Retrieved from: http://legislature.maine.gov/statutes/35-A/title35-Ach0sec0.htmll
    36 MEPUC (2020, February). 2019 Annual Report at p. 19.

[^58]:    Issued in compliance with NHPUC Order No. xx, xxx dated xxxx xx, 2021 in Docket DG 21-xxx. Issued in compliance with NHPUC Order No. 26,419 dated October 31, 2020 in Docket DG 20-141

[^59]:    1. The anit of measure for eech rate component is DAh unless olbawise maicated
    2. Al mies eaclusive of Sturage Operating and LACF Retention, where applicable. The Siurage Operating and

    3/ Punumet to Soction 19 of the Geacral Termi und Conditions, the ACA una darge, at revived annually mend poeted
    4. on the Commission"t webrite, will be charged an mildition to the npesified rate:
    5. Parsuail fo Section 42 of the Geneal Terms and Condinoms, a poe Dif charge of \$0.0929 shall be added as a
    6) Sturage PSGHG DemanalDeliverability Surcharge in addtion to the spevified raic Sterage PSIGHGC Capaciiy Surchange, in addinion to the qpecifind rate

[^60]:    Is sued: Septernber 30,2020
    Effective: November 1. 2020

[^61]:    MA is calculated on a 365 day calendar year.

[^62]:    8 Total Residential Revenue Decoupling Deficiency Excess - September 1, 2021

    $$
    9 \text { Estimated Residential November } 2021 \text { - October } 2022 \text { Sales therms }
    $$

    $$
    10 \text { Residential Revenue Decoupling rate per therm November } 2020 \text { - October } 2021
    $$

[^63]:    12 Residential Revenue Decoupling Deficiency Excess - Current Period

[^64]:    

[^65]:    a The actual number of customers provided for this report are the number of registered customers that were billed during the month.
    b Actual administrative costs consists of bill inserts and advertising.
    c The Prior ear 2019-20 under over ending balance.

[^66]:    ${ }^{1}$ In July 2012, EnergyNorth was acquired by Liberty Utilities and its legal name changed to Liberty Utilities (EnergyNorth Natural Gas) Corp. d/b/a Liberty. For consistency purposes, the acronym ENGI will be used throughout this document.

[^67]:    ${ }^{1}$ In July 2012, EnergyNorth was acquired by Liberty Utilities and its legal name changed to Liberty Utilities (EnergyNorth Natural Gas) Corp. d/b/a Liberty. For consistency purposes, the acronym ENGI will be used throughout this document.

[^68]:    ${ }^{1}$ In July 2012, EnergyNorth was acquired by Liberty Utilities and its legal name changed to Liberty Utilities (EnergyNorth Natural Gas) Corp. d/b/a Liberty. For consistency purposes, the acronym ENGI will be used throughout this document.

[^69]:    ' In July 2012, EnergyNorth was acquired by Liberty Utilities and its legal name changed to Liberty Utilities (EnergyNorth Natural Gas) Corp. d/b/a Liberty. For consistency purposes, the acronym ENGI will be used throughout this document.

[^70]:    

[^71]:    All gas transfered for storage contracts will be based on LDC s monthly WACOG
    All cormodity vol umes nominated will be invoiced at LDC $s$ WACOG + fue retention. Demend charge applicable for 6 months
    Note All capacity ill e ereeased at ma imum tariff rates. A ove rates are ma imum tariff rates effective 1100121. Because rates can change
    A ove capacity is for all customers in the EnergyNorth Service territory ith the e ception of Berlin NH. Any customers ehind the Berlin
    citygate ill eallocated 100 PNGTS capacity at a demand rate of 18.233 ddth.

[^72]:    $\qquad$

[^73]:    Lost and Unaccounted For Gas LAUF Calculation

    |  | ul-2020 | Aug-2020 | Sep-2020 | Oct-2020 | Nov-2020 | Dec-2020 | an-2021 | eb-2021 | Mar-2021 | Apr-2021 | May-2021 | un-2021 | Total |
    | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
    | Total Sendout- Therms | 4,938,887 | 5,112,192 | 5,945,559 | 10,622,623 | 16,152,030 | 24,369,322 | 27,682,105 | 25,333,064 | 19,358,615 | 12,846,303 | 8,102,604 | 5,396,076 | 165,859,380 |
    | Total Throughput- Therms | 4,935,276 | 5,092,677 | 5,227,989 | 6,532,773 | 11,027,584 | 18,555,165 | 24,820,512 | 26,998,121 | 25,544,486 | 17,127,373 | 10,787,513 | 7,181,623 | 163,831,092 |
    | Company Use | 3,851 | 3,369 | 4,202 | 7,264 | 17,411 | 30,017 | 40,656 | 56,444 | 38,332 | 18,882 | 10,038 | 5,937 | 236,403 |
    | ariance | 240 | 16,146 | 713,368 | 4,082,586 | 5,107,035 | 5,784,140 | 2,820,937 | 1,721,501 | 6,224,203 | 4,299,952 | 2,694,947 | 1,791,484 | 1,791,885 |
    | AU |  |  |  |  |  |  |  |  |  |  |  |  | 1.08 |

    Company Allo ance Calculation
    2021-2022 inter Cost of Gas Filing
    Updated Schedule 26
    Page 1 of 1
    rty Utilities EnergyNorth Natural Gas Corp.
    d/ la Li erty
    Fuel Inventory Revenue Re uirement

    | a |  | b | c | d | e |  | $f$ | g |
    | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
    |  | 5 | uarter Avg | 22020 | 32020 | 42020 |  | 12021 | 22021 |
    | Gas Stored Underground | \$ | 1,861,932 | \$ 1,684,887 | \$ 2,749,506 | \$ 2,331,076 | \$ | 456,008 | \$ 2,088,182 |
    | uel Stock - Propane | \$ | 1,103,820 | \$ 1,182,985 | \$ 1,306,812 | \$ 1,314,267 | \$ | 879,390 | \$ 835,646 |
    | UG Storage - NG | \$ | 50,349 | \$ 48,351 | \$ 54,291 | \$ 52,792 | \$ | 51,959 | \$ 44,351 |
    |  | \$ | 3,016,100 |  |  |  |  |  |  |
    | ROR | 8.76 |  | Pre-Tax Rate of 6.64 and Statuatory Tax Rate of 27.08 |  |  |  |  |  |
    |  | \$ | 264,132 |  |  |  |  |  |  |
    | Income Tax Gross-up |  | 1.2708 |  |  |  |  |  |  |
    | Revenue Re uirement | \$ | 335,667 |  |  |  |  |  |  |

    HNMナn 0 ค $\infty$

    | NHPUC NO. 11-GAS LIBERTY UTILITIES | Proposed Third Revised Page 87 Superseding Proposed First Revised Page 87 |  |  |  |  |  |  |  |
    | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
    |  | II RATE SCHEDULES |  |  |  |  |  |  |  |
    |  |  |  |  |  |  |  |  |  |
    |  | Rates effective November 1, 2021 - April 30, 2022 Rates effective November 1,2021 - April 30, 2021 inter Period |  |  |  | Rates Effective May 1, 2022 - October 31, 2022 Rates Effective May 1, 2021 - October 31, 2021 Summer Period |  |  |  |
    |  | Delivery Charge | Cost of Gas Rate Page 95 | LDAC <br> Page 101 | Total Rate | Delivery Charge | Cost of Gas Rate Page 92 | LDAC Page 101 | Total Rate |
    | Residential Non Heating - R-1 | \$ 15.50 |  |  | \$ 15.50 | \$ 15.50 |  |  | \$ $\quad 15.50$ |
    | Customer Charge per Month per Meter | \$ 15.39 |  |  | \$ 15.39 | \$ 15.39 |  |  | 15.39 |
    | All Therms | \$ 0.3844 | \$ 1.1339 | \$ 0.1444 | \$ 1.6627 | \$ 0.3844 | 0.5587 | \$ 0.1444 | 1.0875 |
    |  | \$ 0.3860 | \$ 0.5571 | \$ 0.0589 | \$ 1.0020 | \$ 0.3860 | \$ 0.4914 | \$ 0.0589 | \$ 0.9363 |
    | Residential Heating - R-3 | \$ 15.50 |  |  | \$ $\quad 15.50$ | \$ 15.50 |  |  | \$ $\quad 15.50$ |
    | Customer Charge per Month per Meter | \$ 15.39 |  |  | \$ 15.39 | \$ 15.39 |  |  | \$ 15.39 |
    | Size of the first block | all therms |  |  |  |  |  |  |  |
    | Therms in the first block per month at | \$ 0.5632 | \$ 1.1339 | \$ 0.1444 | \$ 1.8415 | \$ 0.5632 | 0.5587 | \$ 0.1444 | \$ 1.2663 |
    |  | \$ 0.5678 | \$ 0.5571 | \$ 0.0589 | \$ 1.1838 | \$ $\quad 0.5678$ | \$ 0.4914 | \$ 0.0589 | \$ 1.1181 |
    | Residential Heating-R-4 | \$ 8.52 |  |  | \$ 8.52 | \$ 15.50 |  |  | \$ 15.50 |
    | Customer Charge per Month per Meter | \$ 8.47 |  |  | \$ 8.47 | \$ 15.39 |  |  | \$ 15.39 |
    | Size of the first block | all therms |  |  |  | 20 therms |  |  |  |
    | Therms in the first block per month at | \$ 0.3098 | \$ 0.6236 | \$ 0.1444 | \$ 1.0778 | \$ 0.5632 | \$ 0.5587 | \$ 0.1444 | \$ 1.2663 |
    |  | \$ 0.3123 | \$ 0.3064 | \$ 0.0589 | \$ 0.6776 | \$ 0.5678 | \$ 0.4914 | \$ 0.0589 | \$ 1.1181 |
    | Commercial/Industrial - G-41 | \$ 57.46 |  |  | \$ 57.46 | \$ 57.46 |  |  | \$ 57.46 |
    | Customer Charge per Month per Meter | \$ 57.06 |  |  | \$ 57.06 | \$ 57.06 |  |  | \$ 57.06 |
    | Size of the first block | 100 therms |  |  |  | 20 therms |  |  |  |
    | Therms in the first block per month at | \$ 0.4688 | \$ 1.1341 | \$ 0.0878 | \$ 1.6907 | \$ 0.4688 | \$ 0.5593 | \$ 0.0878 | \$ 1.1159 |
    |  | \$ 0.4711 | \$ 0.5552 | \$ 0.0555 | \$ 1.0818 | \$ 0.4711 | \$ 0.4868 | \$ 0.0555 | 1.0134 |
    | All therms over the first block per month at | \$ 0.3149 | \$ 1.1341 | \$ 0.0878 | \$ 1.5368 | \$ 0.3149 | \$ 0.5593 | \$ 0.0878 | \$ 0.9620 |
    |  | \$-0.3165 | \$ 0.5552 | \$ 0.0555 | \$ 0.9272 | \$ $\quad 0.3165$ | \$ 0.4868 | \$ 0.0555 | \$ $\quad 0.8588$ |
    | Commercial/Industrial - G-42 | \$ 172.39 |  |  | \$ 172.39 | \$ 172.39 |  |  | \$ 172.39 |
    | Customer Charge per Month per Meter | \$ 171.19 |  |  | \$ 171.19 | \$ 171.19 |  |  | \$ 171.19 |
    | Size of the first block | 1000 therms |  |  |  | 400 therms |  |  |  |
    | Therms in the first block per month at | \$ 0.4261 | \$ 1.1341 | \$ 0.0878 | \$ 1.6480 | \$ 0.4261 | 0.5593 | \$ 0.0878 | \$ 1.0732 |
    |  | \$ 0.4284 | \$ 0.5552 | \$ 0.0555 | \$ 1.0391 | \$ 0.4284 | \$ 0.4868 | \$ 0.0555 | \$ 0.9707 |
    | All therms over the first block per month at | \$ 0.2839 | \$ 1.1341 | \$ 0.0878 | \$ 1.5058 | \$ 0.2839 | 0.5593 | 0.0878 | 0.9310 |
    |  | \$ 0.2855 | \$ 0.5552 | \$ 0.0555 | \$ 0.8962 | \$ 0.2855 | \$ 0.4868 | \$ 0.0555 | \$ $\quad 0.8278$ |
    | Commercial/Industrial - G-43 | \$ 739.83 |  |  | \$ 739.83 | \$ 739.83 |  |  | \$ 739.83 |
    | Customer Charge per Month per Meter | \$ 734.69 |  |  | \$ 734.69 | \$ 734.69 |  |  | 734.69 |
    | All therms over the first block per month at | \$ 0.2620 | \$ 1.1341 | \$ 0.0878 | \$ 1.4839 | \$ 0.1198 | 0.5593 | \$ 0.0878 | 0.7669 |
    |  | \$ 0.2633 | \$ 0.5552 | \$ 0.0555 | \$ 0.8740 | \$ 0.1204 | \$ 0.4868 | \$ 0.0555 | \$ $\quad 0.6627$ |
    | Commercial/Industrial - G-51 | \$ 57.46 |  |  | \$ 57.46 | \$ 57.46 |  |  | \$ 57.46 |
    | Customer Charge per Month per Meter | \$ 57.06 |  |  | \$ 57.06 | \$ 57.06 |  |  | \$ 57.06 |
    | Size of the first block | 100 therms |  |  |  | 100 therms |  |  |  |
    | Therms in the first block per month at | \$ 0.2819 | \$ 1.1324 | \$ 0.0878 | \$ 1.5021 | \$ 0.2819 | 0.5580 | \$ 0.0878 | \$ 0.9277 |
    |  | \$ 0.2839 | \$ 0.5660 | \$ 0.0555 | \$ 0.9054 | \$ 0.2839 | \$ 0.4985 | \$ 0.0555 | \$ 0.8379 |
    | All therms over the first block per month at | \$ 0.1833 | \$ 1.1324 | \$ 0.0878 | \$ 1.4035 | \$ 0.1833 | \$ 0.5580 | \$ 0.0878 | \$ 0.8291 |
    |  | \$ 0.1846 | \$ 0.5660 | \$ 0.0555 | \$ 0.8061 | \$ 0.1846 | \$ 0.4985 | \$ 0.0555 | \$ 0.7386 |
    | Commercial/Industrial - G-52 | \$ 172.39 |  |  | \$ 172.39 | \$ 172.39 |  |  | \$ 172.39 |
    | Customer Charge per Month per Meter | \$ 171.19 |  |  | \$ 171.19 | \$ 171.19 |  |  | \$ 171.19 |
    | Size of the first block | 1000 therms |  |  |  | 1000 therms |  |  |  |
    | Therms in the first block per month at | \$ 0.2428 | \$ 1.1324 | \$ 0.0878 | \$ 1.4630 | \$ 0.1759 | 0.5580 | \$ 0.0878 | \$ 0.8217 |
    |  | \$ 0.2439 | \$ 0.5660 | \$ 0.0555 | \$ 0.8654 | \$ 0.1767 | \$ 0.4985 | \$ 0.0555 | \$ 0.7307 |
    | All therms over the first block per month at | \$ 0.1617 | \$ 1.1324 | \$ 0.0878 | \$ 1.3819 | \$ 0.1000 | \$ 0.5580 | \$ 0.0878 | \$ 0.7458 |
    |  | \$ 0.1624 | \$ 0.5660 | \$ 0.0555 | \$ 0.7839 | \$ 0.1004 | \$ 0.4985 | \$ 0.0555 | \$ $\quad 0.6544$ |
    | Commercial/Industrial - G-53 | \$ 761.39 |  |  | \$ 761.39 | \$ 761.39 |  |  | \$ 761.39 |
    | Customer Charge per Month per Meter | \$ 756.10 |  |  | 756.10 | \$ 756.10 |  |  | 756.10 |
    | All therms over the first block per month at | \$ 0.1697 | \$ 1.1324 | \$ 0.0878 | \$ 1.3899 | \$ 0.0814 | \$ 0.5580 | \$ 0.0878 | \$ 0.7272 |
    |  | \$ 0.1705 | \$ 0.5660 | \$ 0.0555 | \$ 0.7920 | \$ $\quad 0.0818$ | \$ 0.4985 | \$ 0.0555 | \$ 0.6358 |
    | Commercial/Industrial - G-54 | \$ 761.39 |  |  | \$ 761.39 | \$ 761.39 |  |  | \$ 761.39 |
    | Customer Charge per Month per Meter | \$ 756.10 |  |  | \$ 756.10 | \$ 756.10 |  |  | 756.10 |
    | All therms over the first block per month at | \$ 0.0648 | \$ 1.1324 | \$ 0.0878 | \$ 1.2850 | \$ 0.0352 | \$ 0.5580 | \$ 0.0878 | \$ 0.6810 |
    |  | \$ 0.0650 | \$ 1.1324 | \$ 0.0878 | \$ 1.2852 | \$ 0.0353 | \$ 0.4985 | \$ 0.0555 | \$ 0.5893 |


    | Issued: | October $x x, 2020$ | October $x x, 2021$ |
    | :--- | :--- | :--- |
    | Effective: | November 1,2020 | November 1, 2021 |


    | Issued by: |  |
    | :--- | :--- |
    | Neil Proudman <br> President |  |


    |  |  | Rates effective November 1, 2021 - April 30, 2022 Rates effective November 1, 2021-April 30, 2021 inter Period |  |  |  |
    | :---: | :---: | :---: | :---: | :---: | :---: |
    |  |  | Delivery Charge | Cost of Gas Rate Page 92 | LDAC <br> Charge | Total Rate |
    | Residential Non Heating - R-5 |  | 20.15 |  |  | \$ 20.15 |
    | Customer Charge per Month per Meter | \$ | 20.01 |  |  | \$ 20.01 |
    | All therms |  | 0.4997 | \$ 1.1339 | \$ 0.1444 | \$ 1.7780 |
    |  |  | 0.5018 | \$ 0.5571 | \$0.0589 | \$ 1.1178 |
    | Residential Heating - R- | \$ | 20.15 |  |  | \$ 20.15 |
    | Customer Charge per Month per Meter | \$ | 20.01 |  |  | \$ 20.01 |
    | All therms | \$ | 0.7322 | 1.1339 | \$ 0.1444 | \$ 2.0105 |
    |  | \$ | 0.7381 | \$ 0.5571 | \$ 0.0589 | \$-1.3541 |
    | Residential Heating - R-7 | \$ | 11.08 |  |  | \$ 11.08 |
    | Customer Charge per Month per Meter | \$ | 11.01 |  |  | \$ 11.01 |
    | All therms | \$ | 0.4027 | \$ 0.6236 | \$ 0.1444 | \$ 1.1707 |
    |  | \$ | 0.4060 | \$ 0.3064 | \$0.0589 | \$ 0.7713 |
    | Commercial/Industrial - G-44 | \$ | 74.69 |  |  | \$ 74.69 |
    | Customer Charge per Month per Meter | \$ | 74.18 |  |  | \$ 74.18 |
    | Size of the first block |  | 100 therms |  |  |  |
    | Therms in the first block per month at |  | 0.6094 | \$ 1.1341 | \$ 0.0878 | \$ 1.8313 |
    |  |  | 0.6126 | \$ 0.5552 | \$ 0.0555 | \$-1.2233 |
    | All therms over the first block per month a |  | 0.4094 | \$ 1.1341 | \$ 0.0878 | \$ 1.6313 |
    |  |  | 0.4114 | \$ 0.5552 | \$ 0.0555 | \$-1.0221 |
    | Commercial/Industrial - G-45 | \$ | 224.11 |  |  | \$ 224.11 |
    | Customer Charge per Month per Meter | \$ | 222.55 |  |  | \$ 222.55 |
    | Size of the first block |  | 1000 therms |  |  |  |
    | Therms in the first block per month at | \$ | 0.5539 | \$ 1.1341 | \$ 0.0878 | \$ 1.7758 |
    |  | \$ | 0.5569 | \$ 0.5552 | \$ 0.0555 | \$-1.1676 |
    | All therms over the first block per month a |  | 0.3691 | \$ 1.1341 | \$ 0.0878 | \$ 1.5910 |
    |  |  | 0.3711 | \$ 0.5552 | \$ 0.0555 | \$ 0.9818 |
    | Commercial/Industrial - G-4 |  | 961.78 |  |  | \$-961.78 |
    | Customer Charge per Month per Meter | \$ | 955.10 |  |  | \$ 955.10 |
    | All therms over the first block per month a |  | 0.3406 | \$ 1.1341 | \$ 0.0878 | \$ 1.5625 |
    |  |  | 0.3423 | \$ 0.5552 | \$ 0.0555 | \$ 0.9530 |
    | Commercial/Industrial - G-55 | \$ | 74.69 |  |  | \$ 74.69 |
    | Customer Charge per Month per Meter | \$ | 74.18 |  |  | \$ 74.18 |
    | Size of the first block |  | 100 therms |  |  |  |
    | Therms in the first block per month at | \$ | 0.3665 | \$ 1.1324 | \$ 0.0878 | \$ 1.5867 |
    |  | \$ | 0.3691 | \$ 0.5660 | \$ 0.0555 | \$ 0.9906 |
    | All therms over the first block per month a |  | 0.2383 | \$ 1.1324 | \$ 0.0878 | \$ 1.4585 |
    |  |  | 0.2400 | \$ 0.5660 | \$ 0.0555 | \$ 0.8615 |
    | Commercial/Industrial - G-5 | \$ | 224.11 |  |  | \$ 224.11 |
    | Customer Charge per Month per Meter | \$ | 222.55 |  |  | \$ 222.55 |
    | Size of the first block |  | 1000 therms |  |  |  |
    | Therms in the first block per month at | \$ | 0.3157 | \$ 1.1324 | \$ 0.0878 | \$ 1.5359 |
    |  |  | 0.3171 | \$ 0.5660 | \$ 0.0555 | \$ 0.9386 |
    | All therms over the first block per month a | \$ | 0.2102 | \$ 1.1324 | \$ 0.0878 | \$ 1.4304 |
    |  | \$ | 0.2111 | \$ 0.5660 | \$ 0.0555 | \$ 0.8326 |
    | Commercial/Industrial - G-57 | \$ | 989.80 |  |  | \$ 989.80 |
    | Customer Charge per Month per Meter | \$ | 982.93 |  |  | \$ 982.93 |
    | All therms over the first block per month a. | \$ | 0.2207 | \$ 1.1324 | \$ 0.0878 | \$ 1.4409 |
    |  | \$ | 0.2216 | \$ 0.5660 | \$ 0.0555 | \$ 0.8431 |
    | Commercial/Industrial - G-58 | \$ | 989.80 |  |  | \$ 989.80 |
    | Customer Charge per Month per Meter | \$ | 982.93 |  |  | \$ 982.93 |
    | All therms over the first block per month a | \$ | 0.0842 | \$ 1.1324 | \$ 0.0878 | \$ 1.3044 |
    |  | + | 0.0846 | \$ 0.5660 | \$ 0.0555 | \$ 0.7061 |


    |  | Rates Effective May 1, 2022 - October 31, 2022 Rates Effective May 1, 2021-October 31, 2021Summer Period |  |  |  |
    | :---: | :---: | :---: | :---: | :---: |
    |  | Delivery Charge | Cost of Gas Rate Page 89 | $\begin{aligned} & \text { LDAC } \\ & \text { Page } 97 \\ & \hline \end{aligned}$ | Total Rate |
    | \$ | 20.15 |  |  | \$ 20.15 |
    | \$ | 20.01 |  |  | \$ 20.01 |
    | \$ | 0.4997 | \$ 0.5587 | 0.1444 | \$ 1.2028 |
    | \$ | 0.5018 | \$ 0.3148 | \$ 0.0589 | \$ 0.8755 |
    | \$ | 20.15 |  |  | \$ 20.15 |
    | \$ | 20.01 |  |  | \$ 20.01 |
    | \$ | 0.7322 | \$ 0.5587 | \$ 0.1444 | \$ 1.4353 |
    | \$ | 0.7381 | \$ 0.3148 | \$ 0.0589 | \$ 1.1118 |
    | \$ | 20.15 |  |  | \$ 20.15 |
    | \$ | 11.01 |  |  | \$ 11.01 |
    | \$ | 0.4027 | \$ 0.5587 | \$ 0.1444 | \$ 1.1058 |
    | \$ | 0.7381 | \$ 0.3148 | \$ 0.0589 | \$ 1.1118 |
    | \$ | 74.69 |  |  | \$ 74.69 |
    | \$ | 74.18 |  |  | \$ 74.18 |
    |  | 20 therms |  |  |  |
    | \$ | 0.5539 | \$ 0.5593 | \$ 0.0878 | \$ 1.2010 |
    | \$ | 0.6126 | \$ 0.3109 | \$ 0.0555 | \$ 0.9790 |
    | \$ | 0.3691 | \$ 0.5593 | \$ 0.0878 | \$ 1.0162 |
    | \$ | 0.4114 | \$ 0.3109 | \$ 0.0555 | \$ 0.7778 |
    | \$ | 224.11 |  |  | \$ 224.11 |
    | \$ | 222.55 |  |  | \$ 222.55 |
    |  | 400 therms |  | \$ |  |
    | \$ | 0.5539 | \$ 0.5593 | \$ 0.0878 | \$ 1.2010 |
    | \$ | 0.5569 | \$ 0.3109 | \$ 0.0555 | \$ 0.9233 |
    | \$ | 0.3691 | \$ 0.5593 | \$ 0.0878 | \$ 1.0162 |
    | \$ | 0.3711 | \$ 0.3109 | \$ 0.0555 | \$ 0.7375 |
    |  |  |  | \$ - |  |
    |  | 961.78 |  |  | \$961.78 |
    | \$ | 955.10 |  | \$ | \$ 955.10 |
    | \$ | 0.1557 | \$ 0.5593 | \$ 0.0878 | \$ 0.8028 |
    | \$ | 0.1565 | \$ 0.3109 | \$ 0.0555 | \$ 0.5229 |
    | \$ | 74.69 |  |  | \$ 74.69 |
    | \$ | 74.18 |  |  | \$ 74.18 |
    |  | 100 therms |  |  |  |
    | \$ | 0.3665 | \$ 0.5580 | \$ 0.0878 | \$ 1.0123 |
    | \$ | 0.3691 | \$ 0.3199 | \$ 0.0555 | \$ 0.7445 |
    | \$ | 0.2383 | \$ 0.5580 | \$ 0.0878 | \$ 0.8841 |
    | \$ | 0.2400 | \$ 0.3199 | \$ 0.0555 | \$ 0.6154 |
    | \$ | 224.11 |  |  | \$ 224.11 |
    | \$ | 222.55 |  |  | \$ 222.55 |
    |  | 1000 therms |  | \$ |  |
    | \$ | 0.2287 | \$ 0.5580 | \$ 0.0878 | \$ 0.8745 |
    |  | 0.2297 | \$ 0.3199 | \$ 0.0555 | \$ 0.6051 |
    | \$ | 0.1300 | \$ 0.5580 | \$ 0.0878 | \$ 0.7758 |
    | \$ | 0.1304 | \$ 0.3199 | \$ 0.0555 |  |
    |  | 989.80 |  |  | \$ 989.80 |
    | \$ | 982.93 |  |  | \$ 982.93 |
    | \$ | 0.1059 | \$ 0.5580 | \$ 0.0878 | \$ 0.7517 |
    |  | 0.1063 | \$ 0.3199 | \$ 0.0555 | \$0.4817 |
    | \$ | 989.80 |  |  | \$ 989.80 |
    | \$ | 970.84 |  | \$ | \$ 970.84 |
    | \$ | 0.0457 | \$ 0.5580 | \$ 0.0878 | \$ 0.6915 |
    | \$ | 0.0459 | \$ 0.3199 | \$ 0.0555 | \$ 0.4213 | REFER TO TE TON IN SECTION 1 COST OF GAS CLAUSE


    | Col 1 | Col2 | 6013 | Col 2 |  | Col 3 |  |
    | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
    | ANTICIPATED DIRECT COST OF GAS |  |  |  |  |  |  |
    | Purchased Gas |  |  |  |  |  |  |
    | Demand Costs: | \$ 2,919,324 |  | \$ | 3,276,842 |  |  |
    | Supply Costs: | 2,202,631 |  |  | 6,971,475 |  |  |
    | Storage Gas |  |  |  |  |  |  |
    | Demand, Capacity: | - |  |  | - |  |  |
    | Commodity Costs: |  |  |  | - |  |  |
    | Produced Gas | - 22,682 |  |  | 82,504 |  |  |
    | Hedged Contract Savings |  |  |  | - |  |  |
    |  |  |  |  | - |  |  |
    | Unad usted Anticipated Cost of Gas |  | \$ 5,144,637 |  |  | \$ | 10,330,821 |
    | Ad ustments |  |  |  |  |  |  |
    | Prior Period Over Under Recovery as 0-April 30, 2018 September 01, 2019 monthly ad ustment filing Interes | $\begin{array}{r} \$, 885,446 \\ 51,144 \\ \hline \end{array}$ |  | \$ | $\begin{array}{r} 4,472,186 \\ 222,837 \end{array}$ |  |  |
    | Prior Period Ad ustments |  |  |  | - |  |  |
    | roker Revenues |  |  |  | - |  |  |
    | Refunds from Suppliers | $\longrightarrow$ |  |  | - |  |  |
    | Transportation CGA Revenues | $\longrightarrow$ |  |  | - |  |  |
    | Interruptible Sales Margin | - |  |  | - |  |  |
    | Capacity Release and Off System Sales Margin | $\square$ |  |  | - |  |  |
    | Hedging Costs ixed Price Option Administrative Costs |  |  |  | - |  |  |
    | Total Ad ustments |  | 1,936,590 |  |  |  | 4,695,023 |
    | Total Anticipated Direct Cost of Gas |  | \$ 7,081,227 |  |  | \$ | 15,025,844 |
    | Anticipated Indirect Cost of Gas |  |  |  |  |  |  |
    | Total anticipated Direct Cost of Gas-05012018-10312018-050119-10 1119 | \$ 5,144,637 |  | \$ | 10,330,821 |  |  |
    | Working Capital Rate | 0.0391 |  |  | - |  |  |
    | Prime Rate | 3.25 |  |  | 3.25 |  |  |
    | Working Capital Percentage | 0.127 |  |  | 0.01 |  |  |
    | Working Capital | 6,538 |  | \$ | 769 |  |  |
    | Plus: Working Capital Reconciliation-Acct 142.20 Acct 1163-1424 | 18,982 |  |  | 4,555 |  |  |
    | Total Working Capital Allowance |  | \$ 12,443 |  |  | \$ | 5,324 |
    | Bad De t |  |  |  |  |  |  |
    | Total anticipated Direct Cost of Gas-0501 2018-1031 $2018050119-103119$ | \$ 5,144,637 |  | \$ | 10,330,821 |  |  |
    | Plus: Total Working Capital | 12,443 |  |  | 5,324 |  |  |
    | Plus: Prior Period Over Under Recovery | 1,885,446 |  |  | 4,472,186 |  |  |
    | Subtotal | \$ 7,017,640 |  | \$ | 14,808,331 |  |  |
    | ad Debt Percentage | 1.11 |  |  | 0.70 |  |  |
    | ad Debt Allowance | 77,896 |  |  | 103,658 |  |  |
    | Plus: ad Debt Reconciliation Acct 175.52 Acct 1163-1754 | 280,167 |  |  | 23,159 |  |  |
    | Total ad Debt Allowance |  | 202,272 |  |  |  | 126,817 |
    | Production and Storage Capacity |  | - |  |  |  | - |
    | Miscellaneous Overhead-0501 2018-10-31-2018-0501 19-10 3119 | \$ 13,170 |  | \$ | - |  |  |
    | Times Summer Winter S ales | 20,973 |  |  | 23,366 |  |  |
    | Divided by Total Sales | 109,299 |  |  | 115,043 |  |  |
    | Miscellaneous Overhead |  | 2,527 |  |  |  | - |
    | Total Anticipated Indirect C ost of G as |  | \$ 212,188 |  |  | \$ | 132,141 |
    | Total Cost of Gas |  | \$ 6,869,039 |  |  | \$ | 15,157,985 |


    | Issued: | October $x x, 2020$ |
    | :--- | :--- |
    | Effective: November 1,2020 | October xx, 2021 |
    | November 1, 2021 |  |

    
    October xx, 2020 October xx, 2021

    Issued by:
    Title:

    ## Li erty Utilities EnergyNorth Natural Gas Corp. <br> Off Pea 2022 Summer Cost of Gas Filing

    ## Ta le of Contents

    | Ta | Title | Description |
    | :---: | :---: | :---: |
    | Summary | Summary | Summary |
    | 1 | Schedule 1 | Summary of Supply and Demand orecast |
    | 2 | Schedule 2 | Contracts Ranked on a per Unit Cost asis |
    | 3 | Schedule 3 | COG Over Under Cumulative Recovery alances and Interest Calculation |
    | 4 | Schedule 4 | Ad ustments to Gas Costs |
    | 5 | $\begin{aligned} & \text { Schedule 5A } \\ & \text { Schedule 5 } \\ & \text { Schedule 5C } \end{aligned}$ | Demand Costs <br> Demand olumes <br> Demand Rates |
    | 6 | Schedule 6 <br> Attachment | Supply and Commodity Costs, olumes and Rates Pipeline Tariff Sheets |
    | 7 | Schedule 7 | $N$ ME utures Henry Hub and Hedged Contracts |
    | 8 | Schedule 8, Page 1 Schedule 8, Page 2 Schedule 8, Page 3 Schedule 8, Page 4 Schedule 8, Page 5 | Annual ill Comparisons, May 20-Oct 20 vs May 21 - Oct 21 - Residential Heating Rate R-3 <br> Annual ill Comparisons, May 21 - Oct 21 vs May 22 - Oct 22 - Commercial Rate G-41 <br> Annual ill Comparisons, May 19-Oct 19 vs May 20-Oct 20 - Commercial Rate G-42 <br> Annual ill Comparisons, May 21 - Oct 21 vs May 22-Oct 22 - Commercial Rate G-52 <br> Residential Heating |
    | 9 | Schedule 9 | This schedule is no longer relevant |
    | 10 | Schedule 10A Pages 1-2 Schedule 10A Page 3 Schedule 10 | Capacity Assignment Calculations 2020-2021 Derivation of Class Assignments and Weightings Correction actor Calculation Off Peak 2022 Summer Cost of Gas iling |
    | 11 | $\begin{aligned} & \text { Schedule 11A } \\ & \text { Schedule 11 } \\ & \text { Schedule 11C } \end{aligned}$ | Normal and Design ear olumes Normal ear Normal and Design ear olumes Design ear Capacity Utilization |
    | 12 | Schedule 12, Page 1 <br> Schedule 12, Page 2 | Transportation Available for Pipeline Supply and Storage Agreements for Gas Supply and Transportation |
    | 13 | Schedule 13 | Storage Inventory |


    | 1 Li erty Utilities EnergyNorth Natural Gas Corp. $2$ |  | Updated Summary Page 1 of 1 |  |
    | :---: | :---: | :---: | :---: |
    | 3 Off Pea 2022 Summer Cost of Gas Filing |  |  |  |
    | 4 Summary |  |  |  |
    | 5 |  |  | OP 22 |
    | 6 | Reference |  | May-Oct |
    | 7 | b |  | c |
    | 8 |  |  |  |
    | 9 Anticipated Direct Cost of Gas |  |  |  |
    | 10 Purchased Gas: |  |  |  |
    | 11 Demand Costs: | Sch. 5A, col , In 46 | \$ | 3,276,842 |
    | 12 Supply Costs | Sch. 6, col i, ln 45 |  | 6,971,475 |
    | 13 |  |  |  |
    | 14 Storage Gas: |  |  |  |
    | 15 Demand, Capacity: | Sch. 5A, col , In 61 | \$ | - |
    | 16 Commodity Costs: | Sch. 6, col i, In 48 |  | - |
    | 17 |  |  |  |
    | 18 Produced Gas: | Sch. 6, col i, In 54 | \$ | 82,504 |
    | 19 |  |  |  |
    | 20 Hedge Contract Savings oss |  | \$ | - |
    | 21 |  |  |  |
    | 22 |  |  |  |
    | 23 Total Unad usted Cost of Gas |  | \$ | 10,330,821 |
    | 24 |  |  |  |
    | 25 Ad ustments |  |  |  |
    | 26 |  |  |  |
    | 27 Prior Period Over Under Recovery | Sch. 3, col c In 28 | \$ | 4,472,186 |
    | 28 Interest 1101 19-10 3120 | Sch. 3, col In 193 |  | 222,837 |
    | 29 Prior Period Ad ustments | Sch. 4, In 24 col b |  | - |
    | 30 Refunds from Suppliers | Sch. 4, In 24 col c |  | - |
    | 31 roker Revenue | Sch. 4, In 24 col d |  | - |
    | 32 uel inancing | Sch. 4, In 24 col e |  | - |
    | 33 Transportation CGA Revenues | Sch. 4, In 24 col f |  | - |
    | 34 Interruptible Sales Margin | Sch. 4, In 24 col g |  | - |
    | 35 Capacity Release and Off System Sales Margins | Sch. 4, In 24 col h col i |  | - |
    | 36 Hedging Costs | Sch. 4, In 24 col |  | - |
    | 37 PO Premium - Collection |  |  | - |
    | 38 ixed Price Option Administrative Costs | Sch. 4, In 24 col k |  | - |
    | 39 |  |  |  |
    | 40 Total Ad ustments |  | \$ | 4,695,023 |
    | 41 |  |  |  |
    | 42 Total Anticipated Direct Costs | Ins 2340 | \$ | 15,025,844 |
    | 43 |  |  |  |
    | 44 Anticipated Indirect Cost of Gas45 or ing Capital |  |  |  |
    |  |  |  |  |
    | 46 Total Unad usted Anticipated Cost of Gas | n 23 | \$ | 10,330,821 |
    | 47 ead ag Days 365 | DG 10-017, 14.27365 |  | 0.0000 |
    | 48 Prime Rate |  |  | 3.25 |
    | 49 W orking Capital Percentage | $\ln 47$ ln 48 |  | 0.000 |
    | 50 Working Capital | $\ln 46$ ln 49 |  | - |
    | 51 Plus: W orking Capital Reconciliation | Sch. 3, col c, In 98 |  | 4,555 |
    | 52 |  |  |  |
    | 53 Total or ing Capital Allo ance | Ins 5051 | \$ | 4,555 |
    | 54 |  |  |  |
    | 55 Bad De t |  |  |  |
    | 56 Total Unad usted Anticipated Cost of Gas | In 23 | \$ | 10,330,821 |
    | 57 ess Refunds | In 30 |  | - |
    | 58 Plus W orking Capital | In 53 |  | 4,555 |
    | 59 Plus Prior Period Over Under Recovery | In 27 |  | 4,472,186 |
    | 60 Subtotal |  | \$ | 14,807,562 |
    | 61 ad Debt Percentage | per GTC 17 f |  | 0.70 |
    | 62 ( |  |  |  |
    | 63 ad Debt Allowance | $\ln 60 \ln 61$ | \$ | 103,653 |
    | 64 Prior Period ad Debt Allowance | Sch. 3, col c, In 163 |  | 23,159 |
    | 65 |  |  |  |
    | 66 Total Bad De t Allo ance | Ins 6364 | \$ | 126,812 |
    | 67 |  |  |  |
    | 68 Production and Storage Capacity | per GTC17 f | \$ | - |
    | 69 |  |  |  |
    | 70 Miscellaneous Overhead | per GTC 17 f | \$ | - |
    | 71 Sales olume | Sch. 10 , In 231000 |  | 23,366 |
    | 72 Divided by Total Sales | Sch. 10 , In 231000 |  | 115,043 |
    | 73 Ratio |  |  | 20.31 |
    | 74 |  |  |  |
    | 75 Miscellaneous Overhead | Ins $70 \quad 73$ | \$ | - |
    | 76 |  |  |  |
    | 77 Total Anticipated Indirect Cost of Gas | Ins $53 \quad 66 \quad 68 \quad 75$ | \$ | 131,366 |
    | 78 |  |  |  |
    | 79 Total Cost of Gas | Ins 4277 | \$ | 15,157,210 |
    | 80 |  |  |  |
    | 81 Pro ected Forecast Sales Therms | Sch. 3, col , In 52 |  | 27,125,444 |

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    Updated Schedule 1
    Page 1 of 4
    Off Peak Period
    
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    223,909
    $2,239,093$
    25,149
    1,435
    62,109
    
    
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    $m$
    $m$
    
    

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    | - | - | - | - | - | - | - |
    | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
    | $20,024.76$ | $18,131.18$ | $17,518.99$ | $17,470.44$ | $18,521.89$ | $20,601.58$ | $112,268.82$ |

    $\begin{array}{r}139,181.49 \\ 445,203.96 \\ 14.840,144.76 \\ \hline\end{array}$
    
    

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    Sch．6，In 78 Sch．6， $\ln 81$
    Sch． $6, \ln 82$ Sch． $6, \ln 87$
    $S c h .6, \ln 88$
    $S c h$.
    $6, \ln 89$
    

    1 Li erty Utilities EnergyNorth Natural Gas Corp．d／la Li erty

    > 3 Off Pea 2022 Summer Cost of Gas Filing
    4 Summary of Supply and Demand Forecast
    

    19 B．Supply olumes Therms

    | 3 Off Pea 2022 Summer Cost of Gas Filing 4 Summary of Supply and Demand Forecast |  |
    | :---: | :---: |
    |  |  |
    |  |  |
    | 5 |  |
    | 6 |  |
    | 7 or Month of： |  |
    | 8 a | b |
    | 9 I ．Gas olumes Therms |  |
    | 10 |  |
    | 11 A．Firm Demand olumes |  |
    | 12 im Gas Sales | Sch． $10, \ln 23$ |
    | 13 ost Gas Unaccounted for |  |
    | 14 Company Use |  |
    | 15 Unbilled Therms |  |
    | 16 |  |
    | 17 Total Firm olumes | Sch．6，In 93 |
    | 18 |  |
    | 19 B．Supply olumes Therms |  |
    | 20 Pipeline Gas： |  |
    | 21 Dawn Supply | Sch．6，In 63 |
    | 22 Niagara Supply | Sch．6，In 64 |
    | 23 TGP Supply Gulf | Sch．6，In 65 |
    | 24 Dracut Supply 1 －aseload | Sch．6，In 66 |
    | 25 Dracut Supply 2 －Swing | Sch．6，In 67 |
    | 26 City Gate Delivered Supply | Sch．6，In 68 |
    | 27 NG Truck | Sch．6，In 69 |
    | 28 Propane Truck | Sch．6，In 70 |
    | 29 PNGTS | Sch．6，In 71 |
    | 30 Portland Natural Gas | Sch．6，In 72 |
    | 31 TGP Supply one 4 | Sch．6，In 73 |
    | 32 Subtotal Pipeline olumes |  |
    | 33 |  |
    | 34 Storage Gas： |  |
    | 35 TGP Storage | Sch．6，In 78 |
    | 36 |  |
    | 37 Produced Gas： |  |
    | 38 NG apor | Sch．6，In 81 |
    | 39 Propane | Sch．6，In 82 |
    | 40 Subtotal Produced Gas |  |
    | 41 |  |
    | 42 ess－Gas Refill： |  |
    | 43 NG Truck | Sch．6，In 87 |
    | 44 Propane | Sch．6，In 88 |
    | 45 TGP Storage Refill | Sch．6，In 89 |
    | 46 Subtotal Refills |  |
    | 47 |  |
    | 48 Total irm Sendout olumes | $\begin{array}{lllll}\text { Ins } & 32 & 35 & 40 & 46\end{array}$ |


    | 3 Off Pea 2022 Summer Cost of Gas Filing 4 Summary of Supply and Demand Forecast |  |
    | :---: | :---: |
    |  |  |
    |  |  |
    | 5 |  |
    | 6 |  |
    | 7 or Month of： |  |
    | 8 a | b |
    | 9 I ．Gas olumes Therms |  |
    | 10 |  |
    | 11 A．Firm Demand olumes |  |
    | 12 im Gas Sales | Sch． $10, \ln 23$ |
    | 13 ost Gas Unaccounted for |  |
    | 14 Company Use |  |
    | 15 Unbilled Therms |  |
    | 16 |  |
    | 17 Total Firm olumes | Sch．6，In 93 |
    | 18 |  |
    | 19 B．Supply olumes Therms |  |
    | 20 Pipeline Gas： |  |
    | 21 Dawn Supply | Sch．6，In 63 |
    | 22 Niagara Supply | Sch．6，In 64 |
    | 23 TGP Supply Gulf | Sch．6，In 65 |
    | 24 Dracut Supply 1 －aseload | Sch．6，In 66 |
    | 25 Dracut Supply 2 －Swing | Sch．6，In 67 |
    | 26 City Gate Delivered Supply | Sch．6，In 68 |
    | 27 NG Truck | Sch．6，In 69 |
    | 28 Propane Truck | Sch．6，In 70 |
    | 29 PNGTS | Sch．6，In 71 |
    | 30 Portland Natural Gas | Sch．6，In 72 |
    | 31 TGP Supply one 4 | Sch．6，In 73 |
    | 32 Subtotal Pipeline olumes |  |
    | 33 |  |
    | 34 Storage Gas： |  |
    | 35 TGP Storage | Sch．6，In 78 |
    | 36 |  |
    | 37 Produced Gas： |  |
    | 38 NG apor | Sch．6，In 81 |
    | 39 Propane | Sch．6，In 82 |
    | 40 Subtotal Produced Gas |  |
    | 41 |  |
    | 42 ess－Gas Refill： |  |
    | 43 NG Truck | Sch．6，In 87 |
    | 44 Propane | Sch．6，In 88 |
    | 45 TGP Storage Refill | Sch．6，In 89 |
    | 46 Subtotal Refills |  |
    | 47 |  |
    | 48 Total irm Sendout olumes | $\begin{array}{lllll}\text { Ins } & 32 & 35 & 40 & 46\end{array}$ |

    
    Docket No．DG 21－130
    1 Li erty Utilities EnergyNorth Natural Gas Corp．d／la Li erty
    3 Off Pea 2022 Summer Cost of Gas Filing
    4 Summary of Supply and Demand Forecast
    49
    50
    51
    
    
    
    
    $\underset{\sim}{\wedge} \underset{\sim}{\infty} \underset{\sim}{\infty} \underset{\sim}{c}$
    
    69 Pipeline：
    Iro uois Gas Trans Service RTS 470－0
    Tenn Gas Pipeline $95346 \quad 5-6$
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    ess Capacity Credit
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    TransCanada via Union to Portland
    Tenn Gas Pipeline $4-6$ stg 632
    $\begin{array}{lll}\text { Tenn Gas Pipeline } & 4-6 \text { stg } 11234\end{array}$
    Tenn Gas Pipeline 5－6 stg 11234
    National uel ST 2358
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    ess Capacity Credit
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    | $\$$ | $2,269,567$ | $\$$ | $1,355,043$ | $\$$ | $1,187,525$ | $\$$ | $1,170,030$ | $\$$ | $1,410,644$ | $\$$ | $2,938,011$ | $\$$ |
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    | Dawn - Parkway to Iro uois | Transportation |
    | :---: | :---: |
    | GSS 300076 | Storage |
    | S-MA 523 | Storage |
    | SS-1 2357 | Storage |
    | S-MA 523 | Storage |
    | GSS 300076 | Storage |
    | SS-1 2357 | Storage |
    | 42076 TA 6-6 | Transportation |
    | 42076 TA 6-6 | Transportation |
    | ST N02358 | Transportation |
    | RTS 470-01 | Transportation |
    | SS-N | Storage |
    | 2302 5-6 | Transportation |
    | 11234 5-6 stg | Transportation |
    | 8587 4-6 | Transportation |
    | 632 4- 6 stg | Transportation |
    | 11234 4-6 stg | Transportation |
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    | 95346 5-6 | Transportation |
    | Union P arkway to Portland | Transportation |
    | T-1999-001 | Transportation |
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    TransCanada via Union to Portland
    Portland Natural Gas Trans Service
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    NG Truck
    TGP Supply one 4
    Niagara Supply
    Dracut Supply 2 - S wing
    Dawn Supply
    TGP Citygate Supply
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    Dracut Supply 1 - aseload
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    Dracut Supply 2 - Swing
    Dawn Supply
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    3 Off Pea 2022 Summer Cost of Gas Filing
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    $\begin{array}{ll}\text { TGP - uel Charge - } 4-6 & 17 \text { th Rev Sheet No. } 32 \\ \text { TGP - uel Charge } & \ln 244 \times \ln 249 \\ \text { Total ol. Trans. Rate }- \text { TGP } & \end{array}$ ol. Trans. Rate - TGP one
    TGP Dracut
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    Total olumetric Transportation Rate - TGP Dracut
    


    DDcl = DDc
    and:

    ```
    High Winter Use (COGwh) Formula Winter Season

    COGwh \(=\) RATIOh \(\times\) CFw xCGwd + CGwo

    DATED: April 28, 2017
    ISSUED BY: /s/James M. Sweeney
    James M. Sweeney
    EFFECTIVE: July 1, 2017
    TITLE: President
    Authorized by NHPUC Order No. xx,xxx dated Month Day,Year, in Docket No. DG 17-048

    \section*{High Winter Use (COGsh) Formula Summer Season}
    ```

    COGsh = RATIOh x CFs x CGsd + CGso
    and

    ```
    
    ```

    DDch = DDc
    and:

    | CFw | $=$ | (WL:Sales + WH Sales) |
    | :---: | :---: | :---: |
    |  |  | (RATIO1 x WL:Sales) + (RATIOh $\times$ WH:Sales) |
    | CFs | $=$ | (SL:Sales + SH:Sales) |
    |  |  | (RATIO1 $\times$ SL:Sales) + (RATIOh $\times$ SH:Sales) |
    | CGwd | $=$ | Dw |
    |  |  | W:Sales |
    | CGwo | $=$ | CGw - Dw |
    |  |  | W:Sales |
    | CGsd | $=$ | Ds |
    |  |  | S:Sales |
    | CGso | $=$ | CGs - Ds |
    |  |  | S:Sales |
    | DCcl | $=$ | $\mathrm{Bcl} *$ PLrate $+(\mathrm{DDcl}-\mathrm{Bcl}) *$ REMrate |
    | DCch | $=$ | Bch * PLrate + (DDch- Bch) * REMrate |
    | PLrate | $=$ | PL/ PLmdcq |
    | REMrate | $=$ | ( $\mathrm{DCc}-(\mathrm{Bc} *$ PLrate) $)$ |
    |  |  | DDc - Bc |
    | DCc | $=$ | ( $\mathrm{DC} \times \mathrm{DDc}$ ) |
    |  |  | DD |

    ```
    \(\mathrm{Bc}=\quad\) The daily base load for all the Commercial and Industrial rate classes
    Bch \(=\quad\) The daily base load for the Commercial and Industrial rate classes G-41, G-42, G-43, G44, G-45 and G-46.
    \(\mathrm{Bcl}=\quad\) The daily base load for the Commercial and Industrial rate classes G-51, G-52, G-53, G54, G-55, G-56, G-57 and G-58.
    CFs \(=\quad\) Summer Season Commercial and Industrial gas cost correction factor.
    CFw \(=\quad\) Winter Season Commercial and Industrial gas cost correction factor.
    CGs \(=\quad\) The total cost of gas for the Summer Season for the Company's firm sales customers as previously defined.
    CGw \(=\quad\) The total cost of gas for the Winter Season for the Company's firm sales customers as previously defined.

    DATED: April 28, 2017
    ISSUED BY: /s/James M. Sweeney James M. Sweeney
    EFFECTIVE: July 1, 2017
    TITLE: President

    \author{
    Docket No. DG 22- \\ Attachment EL \(\overline{M-1}\) \\ Docket No. DG 17-048 \\ Attachment DBS-TARIFF-1 \\ Page 30 of 156 \\ Original Page 26
    }

    NHPUC No. 8 GAS
    \begin{tabular}{|c|c|}
    \hline DC \(=\) & The annual forecasted pipeline, storage and peaking demand charges plus the total production and storage capacity costs, as stated in Section 16(F). \\
    \hline \(\mathrm{DCc}=\) & The Commercial and Industrial rate classes pro-rata share of the annual forecasted pipeline, storage, and peaking demand capacity costs. \\
    \hline DCch \(=\) & The Commercial and Industrial pro-rata share of the annual forecasted pipeline, storage, and peaking demand capacity costs allocated to Commercial and Industrial High Winter Use rate classes, G-41, G-42, G-43, G-44, G-45, and G-46. \\
    \hline \(\mathrm{DCcl}=\) & The Commercial and Industrial pro-rata share of the annual forecasted pipeline, storage, and peaking demand capacity costs allocated to the Commercial and Industrial Low Winter Use rate classes, G-51, G-52, G-53, G-54, G-55, G-56, G-57, and G-58. \\
    \hline DD \(=\) & Total peak design day determinants. \\
    \hline DDc \(=\) & The peak design day determinants allocated for all the Commercial and Industrial rate classes. \\
    \hline DDch \(=\) & The peak design day determinants for the Commercial and Industrial rate classes, G-41, G-42, G-43, G-44, G-45, and G-46. \\
    \hline DDcl \(=\) & The peak design day determinants for the Commercial and Industrial rate classes, G-51, G-52, G-53, G-54, G-55, G-56, G-57, and G-58. \\
    \hline Ds \(=\) & The total Summer Demand charges as defined below. \\
    \hline Dw \(=\) & The total Winter Demand charges as previously defined. \\
    \hline PL \(=\) & The annual forecasted pipeline only demand charges \\
    \hline PLmdcq \(=\) & The maximum daily contract pipeline volume available to the Company. \\
    \hline PLrate \(=\) & The pipeline demand rate. \\
    \hline RATIOh \(=\) & Ratio of the average high Winter Use class Cost of Gas low load factor demand capacity costs to the total average Commercial and Industrial demand capacity_costs. \\
    \hline RATIOI \(=\) & Ratio of the average low Winter Use class Cost of Gas high load factor demand capacity costs to the total average Commercial and Industrial demand capacity costs. \\
    \hline REMrate \(=\) & The weighted average demand rate for storage and peaking supplies. \\
    \hline S: Sales = & Forecasted sales volumes associated with the Summer Season. \\
    \hline SH:Sales \(=\) & Total Winter Season forecasted Commercial and Industrial high winter use sales. \\
    \hline SL: Sales = & Total Winter Season forecasted Commercial and Industrial low winter use sales volumes. \\
    \hline \(\mathrm{W}:\) Sales \(=\) & Forecasted sales volumes associated with the Winter Season. \\
    \hline WH:Sales = & Total Winter Season forecasted Commercial and Industrial high winter use sales. \\
    \hline WL: Sales & Total Winter \\
    \hline
    \end{tabular}
    H. Non-Core Sales Margins ("NCSM"). One hundred percent (100\%) of margins from Off-System Sales and all revenues from Capacity Release will be credited to firm sales customers during the winter season through operation of the COG.

    DATED: April 28, 2017
    ISSUED BY: /s/James M. Sweeney James M. Sweeney
    EFFECTIVE: July 1, 2017
    TITLE: President
    Authorized by NHPUC Order No. xx,xxx dated Month Day,Year, in Docket No. DG 17-048

    \title{
    Docket No. DG 22- \\ Attachment ELM-1 \\ Docket No. DG 17-048
    }
    I. Gas Suppliers' Refunds. Account 5541-8048: Refunds from suppliers of gas, from upstream capacity suppliers and suppliers of product demand are credited to Account 5541-8048, "Commodity and Demand Refunds." Transfers from these accounts will reflect as a credit in the semiannual calculation of the COG to be calculated as follows:

    Refund programs shall be initiated with each semiannual COG filing and shall remain in effect for a period of one year. The total dollars to be placed into a given refund program shall be net of over/under-returns from expired programs plus refunds received from suppliers since the previous program was initiated. Refunds shall be segregated by demand and commodity charges and distributed volumetrically, producing per unit refund that will return the principal amount with interest as calculated using the Company's average short-term cost of borrowing for the month to the average of the beginning and end of month balances of refunds. The Company shall track and report on all Account 5541-8048 activities as specified in Section 16(K).

    \section*{J. Reconciliation Adjustments - Various Accounts.}
    1. The following definitions pertain to reconciliation adjustment calculations:
    a. Capacity Costs Allowable per Winter Season Formula shall be:
    (1) Charges associated with upstream storage transmission capacity and product demand procured by the Company to serve firm load in the Winter Season, plus a reallocation of a portion of such charges incurred in the Summer Season to serve firm load.
    (2) Charges associated with peaking, downstream production and storage capacity to serve firm load dispatching costs, and other administrative and general expenses in connection with purchasing gas supplies in the Winter Season from the Company's most recent test year and allocated to firm sales service.
    (3) Non-Core Sales Margins or economic benefits associated with returnable capacity release and off-system sales.
    (4) Credits associated with firm Stand-by Gas Supply Service Monthly Reservation Charges, daily imbalance charges and fixed component of penalty charges billed transportation customers in the Winter peak Season.
    (5) Winter Season Demand Cost carrying charges.
    b. Gas Costs Allowable Per Winter Season Formula shall be:
    (1) Charges associated with gas supplies, including any applicable taxes, purchased by the Company to serve firm load in the Winter Season.
    (2) Credit non-core commodity costs assigned to non-core customers to which the COGC does not apply, as defined in Section 16(H) (NCCCw).
    (3) Inventory finance charges (FC).
    (4) Winter Season commodity cost carrying charges.
    c. Capacity Costs Allowable Per Summer Season Formula shall be:
    (1) Charges associated with transmission capacity and product demand procured by the Company to serve firm load in the Summer Season

    DATED: April 28, 2017
    ISSUED BY: /s/James M. Sweeney
    James M. Sweeney
    EFFECTIVE: July 1, 2017
    TITLE: President
    Authorized by NHPUC Order No. xx,xxx dated Month Day,Year, in Docket No. DG 17-048
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    (2) Credits associated with daily imbalance charges and fixed component of penalty charges billed transportation customers in the Summer Season.
    (3) Summer Season demand cost carrying charges.
    d. Gas Costs Allowable Per Summer Season Formula shall be:
    (1) Charges associated with gas supplies, including any applicable taxes, procured by the Company to serve firm load in the Summer Season.
    (2) Non-core commodity costs associated with non-core sales to which the COG is not applied, as defined in Section 16(E).
    (3) Summer Season commodity cost carrying charges.
    e. Costs Allowable Per Bad Debt Formula shall be:
    (1) Costs associated with uncollected gas costs, incurred by the Company to serve sales load. Such costs represent the bad debt expense related to the gas supply related writeoff of sales customers and will be computed by multiplying actual gas costs by the Bad Debt Allowed Recovery Rate specified in Section 16(F). The reconciliation adjustment each season will be computed as the difference between the actual supply related bad debt revenues and the actual gas costs multiplied by the actual Bad Debt Allowed Recovery Rate as specified in Section 16(F).
    (2) Account 1920-1743 - Annual Bad Debt, carrying charges.
    2. Calculation of the Reconciliation Adjustments: These accounts contain the accumulated difference between gas cost revenues and the actual monthly gas costs incurred by the Company. The Company shall separate Account 175 into Winter Season Gas Costs (Account 1920-1740) and Summer Season Gas Costs (Account 1920-1741), Account 1920-1740 shall contain the accumulated difference between revenues toward gas costs calculated by multiplying the Winter Season Gas Cost for each Customer Classification, (COGwr, COGwl and COGwh) times monthly firm sales volumes for each Customer Classification, and the total costs allowable per the Winter Season gas cost formula. Account 1920-1741 shall contain the accumulated difference between revenues toward gas costs calculated by multiplying the Summer Season Gas Cost for each Customer Classification, (COGsr, COGsl and COGsh) times monthly firm sales volumes for each Customer Classification, and the total gas costs allowable per the Summer Season demand formula.

    Carrying Charges shall be calculated on the average monthly balance of each subaccount. The interest rate is to be adjusted monthly using the monthly prime lending rate, as reported by the Federal Reserve Statistical Release of Selected Interest Rates.

    The annual bad debt reconciliation adjustments Rbd shall be determined for use, incorporating the bad debt balances in Account 1920-1743.

    The bad debt account balance contains the accumulated difference between the Bad Debt Allowed Recovery Rate for the applicable period multiplied by the actual gas costs and the actual supply related bad debt revenues for the Winter and Summer COG filings.

    The Winter Season reconciliation shall be filed with the NHPUC no later than July 29 of each year.

    DATED: April 28, 2017
    EFFECTIVE: July 1, 2017
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    }

    The Summer Season reconciliation shall be filed with the NHPUC no later than January 31 of each year.

    \section*{K. Working Capital Reconciliation Adjustments - Accounts 1163-1422 and 1163-1424.}
    1. The following definitions pertain to reconciliation adjustment calculations:
    a. Working Capital Demand Gas Costs Allowable per Winter Season Gas Formula shall be:
    (1) Charges associated with upstream storage, transmission capacity, and product demand procured by the Company to serve firm load in the Winter period, plus a reallocation of a portion of such charges incurred in the Summer Season to serve firm load.
    (2) Carrying charges.
    b. Working Capital
    (1) Charges associated with gas supplies, including any applicable taxes, purchased by the Company to serve firm load in the Winter season.
    (2) Non-core commodity costs associated with non-core sales to which the COG is not applied, as defined in Section 16(E).
    (3) Carrying charges.
    c. Working Capital Demand Gas Costs Allowable per Summer Season Gas Formula shall be:
    (1) Charges associated with upstream storage and transmission capacity procured by the Company to serve firm load in the Summer Season.
    (2) Carrying charges.
    d. Working Capital Commodity Gas Costs Allowable per Summer Season Gas Formula shall be:
    (1) Charges associated with gas supplies, including any applicable taxes, procured by the Company to serve firm load in the Summer Season.
    (2) Non-core commodity costs associated with non-core sales.
    (3) Carrying charges.
    e. The Winter and Summer Cost of Gas working capital allowances shall be calculated by applying the Working Capital Allowance Percentage (WCA\%) set forth in Section 16(F).

    \section*{2. Calculation of the Reconciliation Adjustments}
    a. Accounts 1163-1422 and 1163-1424 contain the accumulated difference between working capital allowance revenues and the actual monthly working capital allowance cost. The actual monthly working capital allowance shall be calculated by multiplying the actual gas costs times the Working Capital Allowance Percentage (WCA\%) set forth in Section 16(F), to the actual Direct Gas Costs allowable.
    b. The Winter Season working capital reconciliation adjustment (WCRw) shall be determined for use in the Winter Season Gas Cost calculations incorporating the Winter Season working

    DATED: April 28, 2017
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    \text { ISSUED BY: } & \underline{\text { /s/James M. Sweeney }} \\
    \text { TITLE: } & \underline{\text { President M. Sweeney }}
    \end{aligned}
    \]

    EFFECTIVE: July 1, 2017

    \title{
    Docket No. DG 22- \\ Attachment ELM-1 \\ Docket No. DG 17-048
    }
    capital account 1163-1422. A Summer Season working capital reconciliation adjustment (WCRs) shall be determined for use in the Summer Season Gas Cost calculations incorporating the Summer Season working capital account 1163-1424 balance.
    L. Application of COG to Bills: The Company will employ the COGs as follows: The COGs (\$/therm) for each customer group for each season shall be calculated to the nearest hundredth of a cent per unit and will be applied to each customer's monthly sales volume within the corresponding customer classification. The Cost of Gas will be applied to gas consumed on or after the first day of the month in which the cost of gas becomes effective.

    \section*{M. Information Required to be Filed with the NHPUC.}
    1. Reconciliation Adjustments: The Company shall file with the NHPUC a seasonal reconciliation of gas costs and gas cost collections containing information in support of the reconciliation calculation set out in Sections 16(J) (2) and 16(K) (2). Such information shall include the complete list of gas costs recoverable through the COGC over the previous season. This seasonal reconciliation shall be filed with the respective seasonal COG reconciliation filing, along with complete documentation of the reconciliation adjustment calculations.

    Additionally, information pertaining to the Cost of Gas shall be filed with the NHPUC in accordance with the format established by the NHPUC. Reporting requirements include filing the Company's monthly calculation of the projected over or under-collection with the NHPUC, along with notification by the Company to the NHPUC of any revised COG for the subsequent month, not less than five (5) business days prior to the first day of the subsequent month.

    The Company shall file with the NHPUC an annual reconciliation of bad debt expense and bad debt collections containing information in support of the reconciliation calculation set out in Sections \(16(\mathrm{~J})(1)\) and \(16(\mathrm{~J})(2)\). Such information shall detail the revenues collected as an allowance for bad debt, as well as the actual bad debt expense associated with gas cost recoverable through the COGC over the 12-month period ending April 30th. This annual reconciliation of bad debt expenses shall be filed with the Winter COG reconciliation filing, along with documentation.
    2. Commercial and Industrial COG Ratio: The following factors will be filed annually by the Company for informational purposes. Significant changes in these factors signal the need to evaluate the COG ratios. These variables will assist in predicting significant shifting of the MBAbased escalator of gas costs and resulting changes in the COG ratios:
    a. The percentage of load migration from sales to transportation service in the Commercial and Industrial High and Low Winter Use classes.
    b. The ratio of delivered costs of winter supplies to pipeline delivered supplies.
    c. The July and August consumption for the Commercial and Industrial High and Low Winter classes as a percentage of their annual consumption.

    \section*{N. Other Rules.}
    1. The NHPUC may, where appropriate, on petition or on its own motion, grant an exception from the provisions of this tariff, upon such terms that it may determine to be in the public interest.

    DATED: April 28, 2017

    \section*{ISSUED BY: /s/James M. Sweeney}

    James M. Sweeney
    EFFECTIVE: July 1, 2017
    TITLE: President
    Authorized by NHPUC Order No. xx,xxx dated Month Day,Year, in Docket No. DG 17-048
    2. The Company may, without further NHPUC action, adjust the approved COG upward or downward monthly based on the Company's calculation of the projected over or under-collection for the period, but the cumulative adjustments upward shall not exceed twenty-five percent \((25 \%)\) of the approved COG.
    3. The Company may, at any time, file with the NHPUC an amended COG.
    4. The operation of the Cost of Gas Clause is subject to all powers of suspension and investigation vested in the NHPUC.
    5. The Company shall file both seasonal COG filings on or before the first business day in September. The summer portion of the filing will include COG rates effective May 1 of the following year.
    O. Reconciliation Adjustment Accounts.

    1163-1422
    Winter Season Gas Working Capital Allowance Reconciliation Adjustment for COGC: This account shall be used to record the cumulative difference between Winter Season gas working capital allowance revenues and Winter Season gas working capital allowance. Entries to this account shall be determined as outlined in the Cost of Gas Clause.

    1163-1424
    Summer Season Gas Working Capital Allowance Reconciliation Adjustment for COGC: This account shall be used to record the cumulative difference between Summer Season gas working capital allowance revenues and Summer Season gas working capital allowance. Entries to this account shall be determined as outlined in the Cost of Gas Clause.
    1920-1740
    Winter Season Gas Cost Reconciliation Adjustment for COGC: This account shall be used to record the cumulative difference between Winter Season gas revenues and Winter Season gas costs. Entries to this account shall be determined as outlined in the Cost of Gas Clause.
    1920-1741
    Summer Season Gas Cost Reconciliation Adjustment for COGC: This account shall be used to record the cumulative difference between Summer Season gas revenues and Summer Season gas costs. Entries to this account shall be determined as outlined in the Cost of Gas Clause.
    1920-1743
    Annual Bad Debt Reconciliation Adjustment for COGC: This account shall be used to record the cumulative difference between Annual bad debt revenues and annual bad debt costs. Entries to this account shall be determined as outlined in the Cost of Gas Clause.

    Commodity and Demand Refunds: This account shall be used to record the refunds from upstream commodity supplies and suppliers of product commodity and transfers of credits in the semiannual calculation of the COG as well as to record the refunds from upstream capacity supplies and suppliers of product demand and transfer of credits in the semiannual calculation of the COG. Entries to this account shall be determined as outlined in the Cost of Gas Clause.

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    James M. Sweeney
    EFFECTIVE: July 1, 2017
    TITLE: President
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    }
    P. Firm Transportation Cost of Gas Charge. To permit the Company to charge its firm transportation customers with a portion of the cost of gas produced by the Company between November 1 and April 30 of each year, there is a Firm Transportation Cost of Gas Charge ("FTCG") which applies to all firm transportation billed under this tariff. This volumetric charge is to compensate firm sales customers for the increase in gas costs, through the use of supplemental liquid fuels, attributable to firm transportation customers during the Winter Period.
    1. Application. The FTCG will be calculated for the Winter Period, defined as the period from November 1 through April 30. The FTCG will be applied to billings commencing with the first November revenue billing cycle
    2. Purpose. The amount of the FTCG is the estimated liquid costs used for pressure support purposes multiplied by the transportation throughput as a percentage of the total system throughput for the Winter Period. The resulting amount shall be adjusted by the prior period over or under collection, if any, and shall be recovered over the estimated total transportation throughput subject to the FTCG to yield a per therm volumetric charge. The FTCG shall be computed to the nearest one hundredth cent per therm and shown separately on customers' bills. At the conclusion of the Winter Period, the Company will calculate the extent that the FTCG revenues are greater or lesser than actual unit cost. The revenue and liquid costs will be reconciled so that all liquids costs shall be collected from either firm sales or firm transportation customers.
    3. Changes. The amount of the FTCG may be changed within the period whenever the unit cost materially deviates from the anticipated unit cost
    4. Reporting. The Company shall submit to the New Hampshire Public Utilities Commission, on or before the first business day in September, a copy of the FTCG computation. A reconciliation of the prior period under/over collection will be submitted to the New Hampshire Public Utilities Commission no later than July 29.
    Q. Fixed Price Option Program. Fixed Price Option Program. An alternative to the traditional Winter Period cost of gas pricing mechanism may be elected by a residential customer (rates R-1, R-3, R-4, R-5 or R-6) pursuant to the Company's Fixed Price Option Program (the "Program"). The Company may offer up to \(50 \%\) of its weather normalized firm sales for the prior Winter Period under the Program. The cost of gas rate offered under the Program will remain fixed for all Winter Period deliveries commencing November 1 and ending April 30. The Company shall submit to the New Hampshire Public Utilities Commission on or before September 1 of each year a copy of the fixed price option computation. Once elected, customers must remain on the Program for the duration of the Winter Period, unless service is terminated. There are no maximum or minimum usage levels. No sign up fees apply.

    \subsection*{16.2 COST OF GAS CLAUSE - KEENE DIVISION}
    A. Purpose. To permit the Company to charge its customers in the Keene Division with the cost of gas purchased or produced. A cost of gas rate will be applied to all firm gas billed under this tariff as calculated on the appropriate pages.
    B. Application. A cost of gas rate will be calculated for the winter heating period, defined as the period from November 1 through April 30, and a cost of gas rate will be calculated for the summer period, defined as the period from May 1 through October 31.

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    The winter cost of gas rate will be applied to billings commencing with the first November revenue billing cycle; the summer cost of gas rate will be applied to billings commencing with the first May revenue billing cycle.
    C. Calculation. The amount of the cost of gas rate is the anticipated unit cost of gas sold.

    At the conclusion of each winter and summer period the Company will calculate the extent that cost of gas revenues are greater or less than actual unit costs of gas compared with the anticipated unit costs. The calculated difference (actual gas sales volumes multiplied by the difference between actual and anticipated unit costs) will be carried forward into the computation of the cost of gas rate for the corresponding winter or summer period.

    Any excess revenue collected, as determined above, will earn interest as specified by the Commission.
    D. Changes. The cost of gas rate may be adjusted without further Commission action based on the projected over-/under-collection of gas costs, the adjusted rate to be effective the first of the month. Any such rate adjustments may not exceed a maximum rate of 25 percent above the approved rate, but there is no limit on the amount of any rate reductions.
    E. Refunds. When refunds are made to the Company by its suppliers that are applicable to increased charges collected under this provision, the Company will make appropriate refunds to its customers and as the Commission may direct.
    F. Reporting. The Company shall submit to the Commission, at least 30 days prior to the effective date, the proposed winter and summer period cost of gas rate computation. Any monthly adjustments to the cost of gas rate must be filed five (5) business days prior to the first day of the subsequent month (the effective date of the new rate).

    The cost of gas rate shall be computed to the nearest one hundredth cent per therm and shown on customers' bills.
    G. Fixed Price Option Program. An alternative to the traditional winter period cost of gas rate mechanism may be elected by the customer pursuant to the Company's Fixed Price Option (FPO) Program. The Company may offer up to \(50 \%\) of its expected firm sales for the winter period under the FPO Program. The cost of gas charge offered under the FPO Program will remain fixed for all winter period billings commencing November 1 and ending April 30 of the effective winter period. Once elected, customers must remain on the FPO Program for the duration of the winter period unless service is terminated. There are no maximum or minimum usage levels. Customers may enroll in this Program by contacting the Company between the October 1 and October 19 period immediately preceding the effective winter period.

    \section*{17 LOCAL DISTRIBUTION ADJUSTMENT CLAUSE}
    A. Purpose. The purpose of the Local Distribution Adjustment Clause ("LDAC" or this "Clause") is to establish procedures that allow the Company, subject to the jurisdiction of the NHPUC, to adjust, on an annual basis, its delivery charges in order to recover Conservation Charges ("CC"), Revenue Decoupling Adjustment Clause ("RDAC"), Winter Period Surcharges ("WPS"), Environmental Surcharges ("ES") including the Relief Holder Surcharge ("RHS") and the Manufactured Gas Program Surcharge ("MGP"), recover gas restructuring expenses ("GRE"), rate case expenses ("RCE"), Residential Low Income Assistance Program costs ("RLIAP") and any other expenses the NHPUC may approve from time to time.

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    \[
    \begin{aligned}
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    \text { TITLE: } & \underline{\text { President }}
    \end{aligned}
    \]

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    B. Applicability. This Clause shall be applicable in whole or part to all of the Company's firm sales service and firm delivery service customers as shown on the table below. The application of this clause may, for good cause shown, be modified by the NHPUC. See Section 17(K) "Other Rules."
    \begin{tabular}{|l|c|c|c|c|c|c|}
    \hline \multicolumn{1}{|c|}{ Applicability } & \begin{tabular}{c} 
    CC \\
    \(\mathbf{1 7 ( C )}\)
    \end{tabular} & \begin{tabular}{c} 
    RDAC \\
    \(\mathbf{1 7 ( C . 1 ) ~}\)
    \end{tabular} & \begin{tabular}{c} 
    ES \\
    \(\mathbf{1 7 ( D )}\)
    \end{tabular} & \begin{tabular}{c} 
    GRE \\
    \(\mathbf{1 7 ( E )}\)
    \end{tabular} & \begin{tabular}{c} 
    RCE \\
    \(\mathbf{1 7 ( F )}\)
    \end{tabular} & \begin{tabular}{c} 
    RLIAP \\
    17(G)
    \end{tabular} \\
    \hline \begin{tabular}{l} 
    Residential Non-Space Heating - \\
    R-1, R-5
    \end{tabular} & 2 & 2 & X & \(\mathrm{N} / \mathrm{A}\) & 2 & X \\
    \hline \begin{tabular}{l} 
    Residential Space Heating - R-3, \\
    R-4, R-6, R-7
    \end{tabular} & 2 & 2 & X & \(\mathrm{N} / \mathrm{A}\) & 2 & X \\
    \hline \begin{tabular}{l} 
    Small C\&I - G-41, G-51, G-44, \\
    G-55
    \end{tabular} & 2 & 2 & X & X & 2 & X \\
    \hline \begin{tabular}{l} 
    Medium C\&I - G-42, G-52, G- \\
    45, G-56
    \end{tabular} & 2 & 2 & X & X & 2 & X \\
    \hline \begin{tabular}{l} 
    Large C\&I - G-43, G-53, G-54, \\
    G-46, G-57, G-58
    \end{tabular} & 2 & 2 & X & X & 2 & X \\
    \hline
    \end{tabular}

    \section*{Notes:}

    N/A Not applicable
    X Applicable to all
    1 Applicable to Non-Managed Expansion Program Customers
    2 As ordered by the NHPUC

    \section*{C. Conservation Charges Allowable for LDAC.}
    1. Purpose: The purpose of this provision is to establish a procedure that allows the Company, subject to the jurisdiction of the NHPUC, to adjust, on an annual basis, the Conservation Charge, if and when applicable, to firm sales service and firm delivery service throughput in order to recover from firm customers costs and lost margins associated with its energy efficiency management programs.
    2. Applicability: A conservation charge shall be applied to therms sold or transported by the Company subject to the jurisdiction of the Commission as determined in accordance with the provision of this rate schedule. Such conservation charge shall be determined annually by the Company, separately for the Residential Heating, and Commercial/Industrial rate categories, subject to review and approval by the Commission as provided for in this rate schedule.
    3. Calculation of Conservation Charge: The Company will properly assign expenses for forecasted conservation expenditures to the applicable rate categories for a future twelve (12) month period commencing November 1 of each year. The total of such conservation expenditures plus any prior period reconciling adjustments shall be divided by therm sales as forecasted by the Company for the same annual period and rounded to the nearest hundredth of a cent. The resulting conservation charge shall be included in the Company's Local Distribution Adjustment Charge and applied to actual therms sold or transported for the following twelve (12) month period starting November 1, and ending October 31.
    4. Reporting: The Company shall submit annual reports to the Commission reconciling any difference between the actual conservation expenditures and actual revenues collected under this rate schedule. The difference whether positive or negative will be carried forward into the conservation charge for the next recovery period. Upon completion of the conservation program(s), any over or under

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    collection may be credited or charged to the deferred Winter Period cost of gas account, subject to Commission approval.
    5. Effective Date: On or before the first business day in September of each year, the Company shall file with the NHPUC for its consideration and approval, the Company's request for a change in the CC applicable to each Rate Category during the next subsequent twelve-month period commencing with the calendar month of November.
    6. Reconciliation Adjustment: Account 1163-1755 shall contain the cumulative difference between the sum of the DSM expenditures incurred by the Company plus the sum of the DSM repayments and the revenues collected from customers. The Company shall file the reconciliation along with the COG filing on or before the first business day in September of each year.
    C. 1 Revenue Decoupling Adjustment Clause
    1. Purpose: The purpose of the Revenue Decoupling Adjustment Clause ("RDAC") is to establish procedures that allow the Company, subject to the jurisdiction of the NHPUC, to adjust, on a semiannual basis, its rates for firm gas sales and firm transportation service in order to reconcile Actual Base Revenue per Customer with Benchmark Base Revenue per Customer. The Company's Revenue Decoupling Adjustment eliminates the link between customer sales and Company revenue in order to align the interests of the Company and customers with respect to changing customer usage.
    2. Effective Date: The Winter Season Revenue Decoupling Adjustment Factor ("RDAF") for the Winter Season shall be effective on the first day of each Winter Season as defined herein. The Summer Season RDAF shall become effective on the first day of each Summer Season as defined herein.
    3. Applicability: The Revenue Decoupling Adjustment Factor shall apply to all of the Company's firm tariff Rate Schedules, subject to the jurisdiction of the Commission, as determined in accordance with the provisions of this RDAC.
    4. Definitions: The following definitions shall apply throughout the RDAC:
    a. Actual Base Revenue per Customer is the actual revenue derived from the Company's base rates divided by the Actual Number of Customers for a given season for a Customer Class Group.
    b. Actual Number of Customers is the actual number of customers for the applicable Customer Class Group for the most recently completed Winter Season or Summer Season. Actual Number of Customers shall be calculated by summing the monthly equivalent bills for a given season for a Customer Class Group and dividing by the number of months in each Season.
    c. Customer Class is the group of all customers taking service pursuant to the same Rate Schedule.
    d. Customer Class Group is the group of Rate Schedules combined for purposes of calculating the Revenue Decoupling Adjustment amounts. The three Customer Class Groups are as follows:

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    (1) The Residential Non-Heating Customer Class Group (CG1) shall consist of all customers taking service pursuant to the Company's residential non-heating rate schedule R-1.
    (2) The Residential Heating Customer Class Group (CG2) shall consist of all customers taking service pursuant to the Company's residential heating rate schedules \(\mathrm{R}-3\), and R-4.
    (3) The Commercial and Industrial Customer Class Group (CG3) shall consist of all customers taking service pursuant to one of the Company's general service rate schedules, G-41, G-42, G-43, G-51, G-52, G-53 and G-54.
    e. Summer Season is the continuous period from May 1 through October 31.
    f. Winter Season is the continuous period from November 1 through April 30.
    g. Benchmark Base Revenue per Customer is the allowed average revenue per Customer for a given season for a Customer Class Group, reflecting the base revenue from the Company's base rate case or other proceeding that results in an adjustment to base rates. The following are the Benchmark Base Revenue per Customer values as approved by the Commission in Docket No. DG 17-048:
    \begin{tabular}{|c|c|c|}
    \hline \multirow[b]{2}{*}{Customer Class Group} & \multicolumn{2}{|l|}{Benchmark Base Revenue per Customer} \\
    \hline & Winter Season & Summer Season \\
    \hline Residential Non-Heating (CG1) & \$165.77 & \$145.53 \\
    \hline Residential Heating (CG2) & \$433.98 & \$210.90 \\
    \hline Commercial and Industrial (CG3) & \$2,200.52 & \$894.95 \\
    \hline
    \end{tabular}
    5. Calculation of Revenue Decoupling Adjustment
    a. Description of Revenue Decoupling Adjustment

    At the conclusion of each Winter Season and Summer Season, the Company shall calculate a Decoupling Revenue Adjustment to be used to determine the RDAF for the next corresponding season.

    The Revenue Decoupling Adjustment shall be determined by calculating the difference between the Actual Base Revenue per Customer and the Benchmark Base Revenue per Customer, and multiplying that difference by the Actual Number of Customers for the applicable Customer Class Group. The Revenue Decoupling Adjustment shall equal the sum of the adjustments calculated for each of the three Customer Class Groups and shall include a reconciliation component.

    The total Revenue Decoupling Adjustment determined in accordance with Section 5.0 may not exceed plus or minus five percent \(( \pm 5 \%)\) of total base revenues from firm Rate Classes for the most recent corresponding Winter or Summer Season. To the extent that the application of the Revenue Cap results in a Revenue Decoupling Adjustment that is less than that calculated in accordance with Section 5.0, the difference shall be deferred and included in the Revenue

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    Decoupling Reconciliation for recovery in the subsequent year during the corresponding Winter or Summer Season. Carrying charges shall be calculated on the average deferred balance using the prime lending rate and then added to the end-of-month balance.
    b. Revenue Decoupling Adjustment Formulas
    \[
    \begin{aligned}
    & R D_{T}=\sum_{C G=1}^{C G=3}\left[\left(B R P C_{T-1}^{C G}-A R P C_{T-1}^{C G}\right) \times \operatorname{ACUSTS}_{T-1}^{C G}\right] \\
    & \text { If } \\
    & R D<\left(5 \% \times D I S T R E V_{T}\right) \\
    & \text { And } \\
    & R D>\left(-5 \% \times D I S T R E V_{T}\right)
    \end{aligned}
    \]

    Then
    \[
    D E F_{\text {incm }}=0
    \]

    And:
    \[
    D E F_{\text {rec }}=\text { Lower of }\left(D E F_{\text {balp }} \text { or }\left(\left(5 \% x D I S T R E V_{T}\right)-R D\right)\right.
    \]

    And:
    \[
    D E F_{\text {balc }}=D E F_{\text {balp }}+D E F_{\text {incm }}-D E F_{\text {rec }}=D E F_{\text {balp }}-D E F_{\text {rec }}
    \]

    And:
    \[
    R D A F=\frac{R D+R F_{r d}+D E F_{r e c}}{P: T h r u_{T}}
    \]

    Else:
    \[
    D E F_{\text {incm }}=R D-\left(5 \% \times D I S T R E V_{T}\right)
    \]

    And:
    \[
    D E F_{\text {rec }}=0
    \]

    And
    \[
    D E F_{\text {balc }}=D E F_{\text {balp }}+D E F_{\text {incm }}-D E F_{\text {rec }}=D E F_{\text {balp }}+D E F_{\text {incm }}
    \]

    And
    \[
    R D A F=\frac{\left(5 \% \times D I S T R E V_{T}\right)+R F_{r d}}{P: T h r u_{T}}
    \]

    Where the terms in the above equation have the following meanings:
    \[
    \operatorname{ACUST} S_{T-1}^{C G}:
    \]

    The Actual Number of Customers for the applicable Customer Class Group for the most recently completed Winter or Summer Season (T-1). Actual number of customers for each Winter or Summer Season shall be the average number monthly customers in that season, calculated by summing the number of equivalent bills in each month of the most recently completed Winter or Summer Season, and dividing by the number of months in the Season.
    \begin{tabular}{|c|c|}
    \hline \(A R P C_{T-1}^{C G}\) : & The Actual Base Revenue Per Customer for the applicable Customer Class Group for the most recently completed Winter or Summer Season (T-1), as defined in Section 4.0. For purposes of calculating the Actual Base Revenue per Customer, base revenues for Low Income rate class R-4, shall be determined based on non-discounted rate R-3. \\
    \hline \(B R P C_{T-1}^{C G}\) : & The Benchmark Base Revenue Per Customer for the applicable Customer Class Group as determined in accordance with Section 4.0(A) for the most recently completed Winter or Summer Season (T-1). \\
    \hline cg & Customer Class Groups as defined in Section 4.0(D). \\
    \hline \(D E F_{\text {bal }}\) & The balance of the unrecovered deferrals inclusive of associated interest using the prime lending rate. \\
    \hline \(D E F_{\text {incm }}\) & The amount of Revenue Decoupling that must be deferred in the current year based on the difference between plus or minus five percent ( \(+/-5 \%\) ) of total distribution revenues as determined in accordance with the definition of DIST REV \({ }_{T}\) in Section 5.0(B). \\
    \hline DEF rec & The amount of deferrals the Company may recover in the current Winter or Summer Season. \\
    \hline P: Thru: \({ }_{T}\) & Forecast Throughput Volumes inclusive of all firm tariff throughput for the Winter or Summer Season. \\
    \hline RD & The Revenue Decoupling adjustment to revenues. \\
    \hline RDAF \({ }_{T}\) : & The Revenue Decoupling Adjustment Factor for the Winter or Summer Season. \\
    \hline \(R F_{r d}\) : & Revenue Decoupling Reconciliation Adjustment as described in Section 6.0 . \\
    \hline DIST REV \({ }_{T}\) & The Distribution revenues from all firm rate classes during the most recent Winter or Summer Season. \\
    \hline
    \end{tabular}
    6. Calculation of the Reconciliation Adjustments

    Account xxxx-xxxx shall contain the accumulated difference between revenues toward the Revenue Decoupling Adjustment for the Winter Season, as calculated by multiplying the Winter Season RDAF times the Winter Season firm sales and transportation throughput, and the Revenue Decoupling Adjustment allowed revenues for the Winter Season, plus carrying charges on the average monthly balance using the prime lending rate.

    Account xxxx-xxxx shall contain the accumulated difference between revenues toward the Revenue Decoupling Adjustment for the Summer Season, as calculated by multiplying the Summer Season Revenue Decoupling Adjustment Clause times the Summer Season firm throughput, and the

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    Revenue Decoupling Adjustment allowed revenues for the Summer Season, plus carrying charges on the average monthly balance using the prime lending rate.
    7. Application of the RDAC to Customer Bills

    The RDAF (\$ per therm) shall be truncated at the nearest one one-hundredth of a cent per therm. The RDAF for the Winter Season will be applied usage in the next Winter Season and the RDAF for the Summer Season will be applied to usage in the next Summer Season. The RDAF will be applied to the monthly firm tariff throughput for each customer.
    8. Information to be Filed with the Commission

    Information pertaining to the RDAC will be filed with the Commission ninety (90) days prior to the effective dates of the November 1 Winter Season and May 1 Summer Season RDAF. Such information shall include:
    a. the calculation of the applicable revenue decoupling revenue adjustment
    b. the calculation of the revenue decoupling reconciliation adjustment.;
    c. the calculation of annually updated Benchmark Base Revenue per Customer to be utilized in the upcoming Summer and Winter Seasons.
    D. Environmental Surcharges ("ES") Allowable for LDAC.
    1. Purpose: In order to recover expenditures associated with former manufactured gas Programs, there shall be an ES Rate applied to all firm volumes billed under the Company's delivery service charges.
    2. Applicability: An annual ES Rate shall be calculated effective every November 1 for the annual period of November 1 through October 31. The annual ES Rate shall be filed with the Company's Winter season Cost of Gas Clause ("COG") filing and be subject to review and approval by the Commission. The annual ES Rate shall be applied to firm sales and to firm delivery throughput as a part of the LDAC. Special contract customers are exempt from the ES.
    3. Costs Allowable: All approved environmental response costs associated with manufactured gas Programs may be included in the ES Rate

    The total annual charge to the Company's customers for environmental response costs during any annual ES recovery period shall not exceed five percent (5\%) of the Company's total revenues from firm gas sales and delivery throughput during the preceding twelve (12) month period ending June 30. The total annual charge shall represent the ES expenditures reflected in the calculation of the ES Rate to be in effect for the upcoming twelve-month period, November 1 through October 31. If this recovery limitation results in the Company recovering less than the amount that would otherwise be recovered in a particular ES Recovery Year, then the Company would defer this unrecovered amount, with interest, calculated monthly on the average monthly balance, until the next recovery period in which this amount could be recovered without violating the \(5 \%\) limitation. The interest rate is to be adjusted monthly using the monthly prime lending rate, as reported by the Federal Reserve Statistical Release of Selected Interest Rates.

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    4. Effective Date: On or before the first business day in September of each year, the Company shall file with the NHPUC for its consideration and approval, the Company's request for a change in the ES applicable to all firm sales and firm delivery service throughput for the subsequent twelve-month period commencing with the calendar month of November.
    5. Definitions:

    Environmental Response Costs shall include all costs of investigation, testing, remediation, litigation expenses, and other liabilities relating to manufactured gas Program sites, disposal sites, or other sites onto which material may have migrated, as a result of the operating or decommissioning of New Hampshire gas manufacturing facilities. These cost shall include the costs of the closure of the Relief Holder and pond at Gas Street, Concord, NH. The ES shall also include the expenses incurred by the Company in pursuing insurance and third-party claims and any recoveries or other benefits received by the Company as a result
    6. Reconciliation Adjustments: Prior to the Winter Period COG, the Company shall calculate the difference between (a) the revenues derived by multiplying firm sales and delivery throughput by the ES Rate, and (b) the historical amortized costs approved for recoveries in the prior November's Annual ES Recovery Period. Account 1920-1863 shall contain the cumulative difference and the Company shall file the reconciliation along with its COG filing on or before the first business day in September of each year.
    7. Calculation of the ES: The ES Rate calculated annually consists of one-seventh of actual response costs incurred by the Company in the twelve-month period ending June 30 of each year until fully amortized (over seven years). Any insurance and third-party recoveries or other benefits for the twelve month period ending June 30 shall be applied to reduce the unamortized balance, shortening the amortization period. The sum of these amounts is then divided by the Company's forecast of total firm sales and delivery throughput for the upcoming twelve months of November 1 through October 31.
    8. Application of ES to Bills: The annual ES Rate shall be calculated to the nearest one one-hundredth of a cent per therm and shall be applied to the monthly firm gas sales and firm delivery service throughput by being included in the determination of the annual LDAC, and also shall be included in the Distribution Adjustment of the Delivery Charges of each firm customer's bill.

    \section*{E. Expenses Related to Gas Restructuring.}
    1. Purpose: The purpose of this provision is to establish a procedure that allows the Company to adjust its rates on an annual basis for the recovery of NHPUC-approved costs associated with the Gas Restructuring Collaborative (Docket DE 98-124).
    2. Applicability: The Gas Restructuring Expenses ("GRE") shall be applied to all firm tariffed customers eligible to receive delivery service from the Company as determined in accordance with the provisions of Section \(17(\mathrm{~F})\) of this clause. The GRE shall be determined annually by the Company as defined below, subject to review and approved by the NHPUC as provided for in this clause.
    3. GRE Allowable for LDAC: Costs associated with the Gas Restructuring Collaborative (DE 98124), including, but not limited to, any legal, consulting, customer focus group(s) and survey(s),

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    LIBERTY UTILITIES

    General Terms and Conditions
    customer education campaign(s), materials and advertising, subject to review and approval by the NHPUC.
    4. Effective Date of GRE Charge: On or before the first business day in September of each year, the Company shall file with the NHPUC for its consideration and approval, the Company's request for a change in the GRE applicable to all consumption of tariffed customers eligible to receive delivery service for the subsequent twelve month period commencing with the calendar month of November.
    5. Definition: Gas Restructuring Initiatives are activities facilitating the development, design and implementation of unbundled services for all customers.
    6. GRE Factor Formula:

    GREF \(=\underline{\text { GRE }+ \text { RAGRE }}\)
    A: TPev
    where:
    A:Tpev Forecast Annual Throughput Volumes of all tariffed customers eligible to receive firm delivery-only service from the Company.
    GRE Gas Restructuring Expenses as defined in Section 17(F).05.
    RA \(_{\text {GRE }}\) Gas Restructuring Expense Reconciliation Adjustment - Account 1920-1744, inclusive of the associated Account 1920-1744 interest, as outlined in Section 17(E)(7).
    7. Reconciliation Adjustments: Account 1920-1744 shall contain the accumulated difference between revenues toward Gas Restructuring Expenses as calculated by multiplying the Gas Restructuring Expense Factor ("GREF") times monthly volumes of customers eligible to receive firm delivery service and Gas Restructuring expenses allowed, plus carrying charges calculated on the average monthly balance using the monthly prime lending rate, as reported by the Federal Reserve Statistical Release of Selected Interest Rates, and then added to the end-of-month balance.
    8. Application of GREF to Bills: The GREF (\$ per therm) shall be calculated to the nearest one onehundredth of a cent per therm and shall be applied to the monthly firm gas sales and firm delivery service throughput by being included in the determination of the annual LDAC, and also shall be included in the Distribution Adjustment of the Delivery Charges of each firm customer's bill.
    9. Information to be Filed with the NHPUC: Information pertaining to the Gas Restructuring Expenses shall be filed with the NHPUC consistent with the filing requirements of all costs and revenue information included in the LDAC. An annual GREF filing shall be required on or before the first business day in September of each year. The GREF filing shall contain the calculation of the new annual GREF to become effective November 1 and shall include the updated annual Gas Restructuring Expense reconciliation balance.

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    TITLE: President
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    \section*{F. Expenses Related to Rate Cases/Temporary Rate Reconciliation Allowable for LDAC.}
    1. Purpose: The purpose of this provision is to establish a procedure that allows the Company to adjust its rates for the recovery of NHPUC-approved rate case expenses and the reconciliation of temporary rates.
    2. Applicability: The Rate Case Expenses/Temporary Rate Reconciliation ("RCE") shall be applied to all firm tariffed customers. The RCE will be determined by the Company, as defined below.
    3. Rate Case Expenses Allowable for LDAC: The total amount of the RCE will be equal to the amount approved by the Commission.
    4. Effective Date of Rate Case Expense Charge: The effective date of the RCE will be determined by the NHPUC in an individual rate proceeding.
    5. Definition: The RCE includes all rate case-related expenses approved by the NHPUC. This includes legal expenses, costs for bill inserts, costs for legal notices, consulting fees processing expenses, and other approved expenses. The temporary Rate reconciliation will include the variance between the delivery revenues obtained from the rates prescribed in the temporary rate order and the delivery revenues obtained from the final rates approved by the NHPUC.
    6. Rate Case Expense/Temporary Rate Reconciliation (RCE) Factor Formulas: The RCE will be calculated according to the Commission Order issued in an individual proceeding to establish details including the number of years over which the RCE shall be amortized and the allocation of recovery among rate classes. In general, the RCE Factor will be derived by dividing the annual portion of the total RCE, plus the RCE Reconciliation Adjustment, by forecast firm annual throughput.
    7. Reconciliation Adjustments: Account 1930-1745 shall contain the accumulated difference between revenues toward Rate Case Expenses as calculated by multiplying the Rate Case Expense Factor ("RCEF") times the appropriate monthly volumes and Rate Case Expense allowed, plus carrying charges added to the end-of-month balance. The carrying charges shall be calculated beginning on the first month of the recovery period by applying the monthly prime lending rate, as reported by the Federal Reserve Statistical Release of Selected Interest Rates to the average monthly balance.

    At the end of the recovery period, any under or over recovery will be included in an active LDAC component, as approved by the Commission.
    8. Application of RCE to Bills: The RCE (\$ per therm) shall be calculated to the nearest one onehundredth of a cent per therm and shall be applied to the monthly firm gas sales and firm delivery service throughput by being included in the determination of the annual LDAC, and also shall be included in the Distribution Adjustment of the Delivery Charges of each firm customer's bill.
    9. Information to be Filed with the NHPUC: Information pertaining to the RCE will be filed with the NHPUC consistent with the filing requirements of all cost and revenue information included in the LDAC. The RCE filing will contain the calculation of the new RCE and will include the updated RCE reconciliation balance.

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    General Terms and Conditions
    G. Recoverable Residential Low Income Assistance Program Costs.
    1. Purpose: The purpose of this provision is to establish a procedure that allows the Company, subject to the jurisdiction of the NHPUC, to recover the revenue shortfall (costs) associated with customers participating in the Residential Low Income Assistance Program ("RLIAP"). Such costs, as well as, associated administrative and marketing costs shall be recovered by applying an RLIAP rate to all firm sales and transportation service throughput.
    2. Applicability: The RLIAP Rate shall be applied to all firm sales and transportation tariff customers. The RLIAP Rate shall be filed with the Company's Winter season Cost of Gas Clause filing and shall be determined annually by the Company and be subject to review and approval by the Commission.
    3. Effective Date: On or before the first business day in September of each year, the Company shall file with the NHPUC for its consideration and approval, the Company's request for a change in the RLIAP Rate applicable to all firm sales, delivery and transportation service throughput for the subsequent twelve-month period commencing with the calendar month of November.
    4. RLIAP Costs Allowable for LDAC: The costs to be recovered through the RLIAP Rate shall comprised of the revenue shortfall calculated by forecasting the number of customers enrolled in the RLIAP and the associated volumetric billing determinants for the upcoming annual recovery period and applying those billing determinants to the difference between the regular and reduced low income residential base rates, plus administrative, marketing and startup costs. The RLIAP Rate shall be calculated by dividing the resulting costs, plus any prior period reconciling adjustment, by the forecast of annual firm sales and transportation service throughput.

    \section*{5. RLIAP Factor Formula}

    RLIAPF \(=\underline{\text { RLIAP }}+\) RA \(_{\underline{\text { RLIAP }}}\)
    A: TPev
    where:
    A: Tpev Forecast Annual Throughput Volumes of all firm sales and transportation tariffed customers eligible to receive firm delivery-only service from the Company.
    RLIAP RLIAP costs comprising of the revenue shortfall associated with customer participation, plus administrative, marketing, IT and start-up costs.
    RARLIAP RLIAP Reconciliation Adjustment - Account 1169-1756, inclusive of the associated Account 1169-1756 interest, as outlined in Section 17(G)(6).
    6. Reconciliation Adjustments: Prior to the Company's Winter season Cost of Gas filing, the Company will calculate the difference between (a) the revenue derived by multiplying the actual firm sales and delivery service throughput by the RLIAP Rate through October \(31^{\text {st }}\), and (b) the actual costs of the program which consists of (1) the revenue shortfall calculated by applying the actual billing determinants of the RLIAP classes to the difference in the regular and reduced residential base rates in effect for the annual reconciliation period and (2) the start-up, administrative and marketing costs associated with the implementation of the program, plus carrying charges calculated on the average monthly balance using the monthly prime lending rate, as reported by the Federal Reserve Statistical Release of Selected Interest Rates. The combined costs will then be recorded in the deferred RLIAP

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    account 1169-1756. The Company shall file the reconciliation along with its COG filing on or before the first business day in September of each year.
    H. Effective Date of Local Distribution Adjustment Clause. The LDAC shall be filed annually and become effective on November 1 of each year pursuant to NHPUC approval. In order to minimize the magnitude of future reconciliation adjustments, the Company may request interim revisions to the LDAC rates, subject to review and approval of the NHPUC.
    I. Local Distribution Adjustment Clause Formulas. The LDAC shall be calculated on an annual basis, by customer, by summing up the various factors included in the LDAC, where applicable.

    \section*{LDAC Formula}

    LDAC \(^{\mathrm{X}}=\mathrm{CC}^{\mathrm{X}}+\mathrm{RDAC}^{\mathrm{X}}+\mathrm{ES}+\mathrm{GREF}^{\mathrm{x}}+\mathrm{RCE}+\) RLIAP
    and:
    \(\mathrm{ES}^{\mathrm{X}}=\mathrm{RHS}+\mathrm{MGP}\)
    where:
    LDAC \(^{\mathrm{X}}=\) Annualized class specific LDAC.
    \(\mathrm{CC}^{\mathrm{X}}=\quad\) Annualized class specific CC or EE Charge.
    RDAC \(^{\mathrm{X}}=\) Annualized class specific RDAC.
    \(\mathrm{ES}=\quad\) Total firm annualized ES.
    RHS \(=\) Annualized charge to recover the costs of the closure of the Relief Holder at Gas Street, Concord, NH

    MGP \(=\) Annualized charge to cover the remediation costs related to former manufactured gas plants.
    GREF \(^{X}=\) Total firm annualized class specific Gas Restructuring Expense Factor.
    RCE \(=\quad\) Rate Case Expense Factor.
    RLIAP \(=\) Residential Low Income Assistance Program Rate
    J. Application of LDAC to Bills. The component costs comprising the LDAC (\$ per therm) shall be calculated to the nearest one one-hundredth of a cent per therm and shall be applied to the monthly firm sales and firm delivery service throughput in accordance with the table shown in Section 17(B).
    K. Other Rules.
    1. (1) The NHPUC may, where appropriate, on petition or on its own motion, grant an exception from the provisions of these regulations, upon such terms that it may determine to be in the public interest.
    2. Such amendments may include the addition or deletion of component cost categories, subject to the review and approval of the NHPUC.
    3. The Company may implement an amended LDAC with the NHPUC approval at any time.

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    4. The NHPUC may, at any time, require the Company to file an amended LDAC.
    5. The operation of the LDAC is subject to all powers of suspension and investigation vested in the NHPUC.
    L. Amendments to Uniform System of Accounts.

    1920-1744 Gas Restructuring Expense Reconciliation Adjustment: This account shall be used to record the cumulative difference between the recovery and actual amounts of third party incremental expenses associated with the Company's Gas Restructuring initiatives. Entries to this account shall be determined as outlined in the Local Distribution Adjustment Clause, 18(E).

    1163-1755 Energy Efficiency Reconciliation Adjustment: This account shall be used to record the cumulative difference between the sum of DSM and/or EE Expenditures incurred by the Company plus the sum of DSM and/or EE Repayments and the revenues collected from customers pursuant to this clause with respect to a given Rate Category. Entries to this account shall be determined as outlined in the Local Distribution Adjustment Clause, 18(C).

    1920-1863 Environmental Response Costs Reconciliation Adjustment: This account shall be used to record the cumulative difference between the revenues toward environmental response costs as calculated by multiplying the ES times monthly firm sales volumes and delivery service throughput and environmental response costs allowable per formula. Entries to this account shall be determined as outlined in the Local Distribution Adjustment Clause, 18(D).

    1930-1745 Rate Case Expense/Temporary Rates Reconciliation Adjustment: This account shall be used to record the cumulative difference between the recovery and actual amounts of third-party incremental expenses associated with the Company's Rate Case initiatives and the difference between the final and temporary distribution rates. Entries to this account shall be determined as outlined in the Local Distribution Adjustment Clause, 18(F).
    1169-1756 Residential Low Income Assistance Program Reconciliation Adjustment: This account shall be used to record the cumulative difference between the actual revenue derived from the actual sales and transportation service throughput multiplied by the RLIAP rate and the actual costs of the program, which consists of the revenue shortfall and all administrative and marketing costs, as outlined in the Local Distribution Adjustment Clause, 18(G).
    1163-1756 Lost Revenue Reconciliation Adjustment: This account shall be used to record the cumulative difference between the lost revenue of the Company and the revenue collected from customers pursuant to this clause with respect to a given Rate Category. Entries to this account shall be determined as outlined in the Local Distribution Adjustment Clause, 18(C.1).

    \section*{18 SUPPLY \& CAPACITY SHORTAGE ALLOCATION POLICY}

    \section*{A. DEFINITIONS}

    The following are definitions of terms used in this subsection and applicable only to this subsection:
    1. Residential: Service to customers which consists of direct natural gas usage in a residential dwelling for space heating, air conditioning, cooking, water heating and other residential uses

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    2. Commercial: Service to customers engaged primarily in the sale of goods or services including institutions and local, state and federal government agencies for uses other than those involving manufacturing or electric power generation
    3. Industrial: Service to customers engaged primarily in a process which creates or changes raw or unfinished materials into another form or product including the generation of electric power
    4. Large Volume: Service to large commercial and industrial customers with an annual gas load greater than 200,000 therms
    5. Seasonal: Service available from April 1 to October 31 to all customers using gas to replace some other fuel or gas for air conditioning purposes
    6. Firm Sales Service: Service from schedules or contracts under which seller is expressly obligated to supply and deliver specific volumes within a given time period and which anticipates no interruptions, but which may permit unexpected interruption in case the supply to higher priority customers is threatened
    7. Firm Transportation Service: Service from schedules or contracts under which seller is expressly obligated to deliver specific third-party volumes within a given time period and which anticipates no interruptions, but which may permit unexpected interruption in case the supply to higher priority customers is threatened.
    8. Plant Protection Gas: Is defined as minimum volumes required to prevent physical harm to the plant facilities or danger to plant personnel, when such protection cannot be afforded through the use of alternate fuel. This includes the protection of such material in process as would otherwise be destroyed, but shall not include deliveries required to maintain plant production. For the purpose of this definition, propane and other gaseous fuels shall not be considered alternate fuels.
    9. Feedstock Gas: Is defined as natural gas used as a raw material for its chemical properties in creating an end product
    10. Process Gas: Is defined as gas use for which alternate fuels are not technically feasible such as in applications requiring precise temperature controls and precise flame characteristics. For the purpose of this definition, propane and other gaseous fuels shall not be considered alternate fuels
    11. Boiler Fuel: Is considered to be natural gas used as a fuel for the generation of steam or electricity including the utilization of gas turbines for the generation of electricity
    12. Alternate Fuel Capabilities: Is defined as a situation where an alternate fuel could have been utilized whether or not the facilities for such use have actually been installed, provided however, where the use of natural gas is for plant protection, feedstock or process uses and the only alternate fuel is propane or other gaseous fuel, then the consumer will be treated as if he had no alternate fuel capability.

    \section*{B. POLICY}

    In the event that, due to gas supply restrictions or capacity constraints, the Company is unable to deliver the total requirements of its firm, sales or transportation rate customers, the available volumes of gas will be allocated to the Company's firm rate customers in accordance with the provisions of this policy.

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    In the event that the Company, during a curtailment or interruption, requires emergency gas, and takes the gas of the customer, customer shall be compensated for such emergency gas at the customer's alternate cost of fuel as demonstrated to the reasonable satisfaction of the Company.
    As curtailment becomes necessary through each succeeding category, the Company will implement full or partial curtailment of a customer, or by groups of customers, taking into consideration customer load characteristics, the Company's delivery system design and Company load characteristics in a manner which is believed to be in the best interests of customers in general.

    \section*{C. PRIORITIES}

    Firm rate customers shall be serviced according to the following preference categories with the first and each succeeding category having preference over the succeeding categories:
    1. Company use for fuel and lost and unaccounted for
    2. Firm sales or transportation service for high priority residential uses including apartment buildings and other multi-unit buildings, small commercial establishments using less than 50 DT on a peak day, schools, hospitals, police protection, fire protection, sanitation facilities and correctional facilities
    3. Firm sales or transportation service for essential agricultural uses, as defined by the Secretary of Agriculture, for full food and natural fiber production, process and feedstock use for fertilizer and agricultural chemicals, process and feedstock for animal feeds and food, food quality maintenance, food packaging, marketing and distribution for food related products and on farm uses
    4. Firm sales or transportation service for large commercial requirements (50 DT or more on a peak day), firm industrial requirements for plant protection, feedstock and process needs and firm industrial sales up to 300 DT per day
    5. Firm sales or transportation service for all industrial requirements not specified in (2), (3), (4), (6), or (7)
    6. Firm sales or transportation service including the transportation for industrial requirements for boiler fuel use at less than 1,500 DT per day, but more than 300 DT per day, where alternate fuel capabilities can meet such requirements
    7. Firm sales or transportation service including transportation for industrial requirements for large volume (1,500 DT or more per day) boiler fuel use where alternate fuel capabilities can meet such requirements

    \section*{D. STORAGE INJECTION}

    Within each category, storage injection required to meet the needs of higher priorities may be given preference over all other uses within that category.

    \section*{E. PENALTY}

    For all unauthorized volumes of gas taken by a customer, the customer shall pay the Company a penalty of five times the daily index for each therm taken. Such penalty shall be added to the regular rates in effect. The Company shall have the right, without obligation, to waive any penalty for unauthorized

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    use of gas, if on the day when the penalty was incurred deliveries to other of the Company's customers were not adversely affected. Continued unauthorized use, at the sole discretion of the Company, may result in termination of service.

    \section*{II. RATE SCHEDULES}

    \section*{1 RESIDENTIAL NON-HEATING RATE:}

    \section*{CLASSIFICATION NO. R-1}

    \section*{Availability}

    This rate is available to all residential customers who do not have gas space heating equipment, who consume less than \(80 \%\) of their normal usage in the six winter months of November through April and whose usage does not exceed 100 therms in any winter month. Available for use which is separately metered and billed for each dwelling unit. Availability is limited to use in locations served by the Company's mains and for which the Company's facilities are adequate.

    \section*{Character of Service}

    Natural gas or equivalent will be supplied at a thermal content of nominally one (1) therm in each one hundred (100) cubic feet.

    \section*{Delivery Charge}

    \section*{Customer Charge Per Meter:}

    Winter Period:
    Summer Period:
    \(\$ 0.7176\) per day or \(\$ 21.50\) per 30 day month
    All therms per 30 day month at \(\$ 0.2446\) per therm
    All therms per 30 day month at \(\$ 0.2446\) per therm

    The above rates shall be adjusted to reflect the recovery of all applicable taxes. The Winter Period shall be the months of November through April inclusive. The Summer Period shall be the months of May through October inclusive.

    Cost of Gas Charge
    All gas delivered under this rate is subject to a per therm cost of gas rate. The cost of gas rate is not included in the delivery charge presented above. Refer to the Firm Rate Schedules which present both the delivery charge and cost of gas rates.

    Other Charges for Delivery Service
    The customer must also pay such charges and adjustments as are set forth in the Company's Local Distribution Adjustment Clause, as in effect from time to time and on file with the Commission. The delivery charges presented above are exclusive of these charges. Refer to the Firm Rate Schedules which present both the delivery charge and the LDAC rates.

    \section*{Meter Account Charge}

    When the Company establishes or re-establishes a gas service account for a customer at a meter location, a meter account charge is incurred in addition to all other charges. The meter account charge is \(\$ 20.00\) when the visit to the meter location is scheduled at the mutual convenience of the Company and the customer. Otherwise, the charge is \(\$ 30.00\).
    Terms and Conditions
    Meters are read and bills are presented monthly. In the event a meter reader is unable to obtain a meter reading, an estimated bill will be rendered to the customer.

    Amounts not paid prior to the due date; normally the next following meter reading date and a date not less than twenty-five (25) days from the date the bill is mailed - are subject to a late payment charge of one and one-half percent \((11 / 2 \%)\) per month on the unpaid balance - equivalent to an eighteen percent \((18 \%)\) annual rate. There is a \(\$ 15.00\) charge for each bad check tendered for payment.

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    A customer must give at least four (4) days' notice before discontinuance of service and is responsible for all charges through the end of the notice period.

    Service under this rate is subject to the rules and regulations and the published tariff, terms and conditions presently effective, or as filed from time to time, with the Commission.

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    \section*{2 RESIDENTIAL HEATING RATE:}

    \section*{CLASSIFCATION NO. R-3}

    Availability
    This rate is for all residential use for those domestic customers who use gas as the principal household heating fuel. Availability is limited to use in domestic locations which are separately metered and billed and which are served by the Company's mains and for which the Company's facilities are adequate.

    \section*{Character of Service}

    Natural gas or equivalent will be supplied at a thermal content of nominally one (1) therm in each one hundred (100) cubic feet.

    \section*{Delivery Charge}

    Customer Charge Per Meter: \(\quad \$ 0.8500\) per day or \(\$ 25.50\) per 30 day month
    Winter Period:
    First 100* therms per 30 day month at \(\$ 0.5201\) per therm
    All over 100 therms per 30 day month at \(\$ 0.4176\) per therm

    \section*{Summer Period:}

    First 20* therms per 30 day month at \(\$ 0.5201\) per therm
    All over 20 therms per 30 day month at \(\$ 0.4176\) per therm
    *The number of therms billed in the first block will be calculated by multiplying the therms in the first block of the rate by a fraction the numerator of which is the number of days in the billing period and the denominator of which is 30 .
    The above rates shall be adjusted to reflect the recovery of all applicable taxes. The Winter Period shall be the months of November through April inclusive. The Summer Period shall be the months of May through October inclusive.

    Cost of Gas Charge
    All gas delivered under this rate is subject to a per therm cost of gas rate. The cost of gas rate is not included in the delivery charge presented above. Refer to the Firm Rate Schedules which present both the delivery charge and cost of gas rates.

    \section*{Other Charges for Delivery Service}

    The customer must also pay such charges and adjustments as are set forth in the Company's Local Distribution Adjustment Clause, as in effect from time to time and on file with the Commission. The delivery charges presented above are exclusive of these charges. Refer to the Firm Rate Schedules which present both the delivery charge and the LDAC rates.

    \section*{Meter Account Charge}

    When the Company establishes or re-establishes a gas service account for a customer at a meter location, a meter account charge is incurred in addition to all other charges. The meter account charge is \(\$ 20.00\) when the visit to the meter location is scheduled at the mutual convenience of the Company and the customer. Otherwise, the charge is \(\$ 30.00\).

    \section*{Terms and Conditions}

    Eligibility shall be determined based on the reasonable discretion of the Company subject to verification of heating usage.

    Meters are read and bills are presented monthly. In the event a meter reader is unable to obtain a meter reading, an estimated bill will be rendered to the customer.

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    Amounts not paid prior to the due date; normally the next following meter reading date and a date not less than twenty-five (25) days from the date the bill is mailed - are subject to a late payment charge of one and one-half percent \(\left(1 \frac{1}{2} \%\right)\) per month on the unpaid balance - equivalent to an eighteen percent \((18 \%)\) annual rate. There is a \(\$ 15.00\) charge for each bad check tendered for payment.
    A customer must give at least four (4) days' notice before discontinuance of service and is responsible for all charges through the end of the notice period.

    Service under this rate is subject to the rules and regulations and the published tariff, terms and conditions presently effective, or as filed from time to time, with the Commission.

    \section*{3 LOW INCOME RESIDENTIAL HEATING RATE:}

    \section*{CLASSIFICATION NO. R-4}

    Availability
    This rate is for residential use for those domestic customers who use gas as the principal household heating fuel if any member of the household qualifies for a benefit through one of the programs listed below, subject to the qualification period described under the "Terms and Conditions" of this rate. Availability is limited to use in domestic locations which are separately metered and billed and which are served by the Company's mains and for which the Company facilities are adequate.
    Qualified Programs:
    a. Low Income Home Energy Assistance Program (LIHEAP)
    b. Electric Assistance Program (EAP)
    c. Supplemental Security Income Program
    d. Women, Infants and Children Program
    e. Commodity Surplus Foods Program (for women, infants and children)
    f. Elderly Commodity Surplus Foods Program
    g. Temporary Aid to Needy Families Program
    h. Housing Choice Voucher Program (also known as Section 8)
    i. Head Start Program
    j. Aid to the Permanently and Totally Disabled Program
    k. Aid to the Needy Blind Program
    1. Old Age Assistance Program
    m. Food Stamps Program
    n. Any successor program of a-m

    \section*{Character of Service}

    Natural gas or equivalent will be supplied at a thermal content of nominally one (1) therm in each one hundred (100) cubic feet.

    \section*{Delivery Charge}

    Customer Charge Per Meter:
    \(\$ 0.3400\) per day or \(\$ 10.20\) per 30 day month
    Winter Period:
    First 100* therms per 30 day month at \(\$ 0.2080\) per therm
    All over 100 therms per 30 day month at \(\$ 0.1670\) per therm
    Summer Period:
    First 20* therms per 30 day month at \(\$ 0.2080\) per therm
    All over 20 therms per 30 day month at \(\$ 0.1670\) per therm
    *The number of therms billed in the first block will be calculated by multiplying the therms in the first block of the rate by a fraction the numerator of which is the number of days in the billing period and the denominator of which is 30 .
    The above rates shall be adjusted to reflect the recovery of all applicable taxes. The Winter Period shall be the months of November through April inclusive. The Summer Period shall be the months of May through October inclusive.

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    \section*{Cost of Gas Charge}

    All gas delivered under this rate is subject to a per therm cost of gas rate. The cost of gas rate is not included in the delivery charge presented above. Refer to the Firm Rate Schedules which present both the delivery charge and cost of gas rates.

    \section*{Other Charges for Delivery Service}

    The customer must also pay such charges and adjustments as are set forth in the Company's Local Distribution Adjustment Clause, as in effect from time to time and on file with the Commission. The delivery charges presented above are exclusive of these charges. Refer to the Firm Rate Schedules which present both the delivery charge and the LDAC rates.

    \section*{Meter Account Charge}

    When the Company establishes or re-establishes a gas service account for a customer at a meter location, a meter account charge is incurred in addition to all other charges. The meter account charge is \(\$ 20.00\) when the visit to the meter location is scheduled at the mutual convenience of the Company and the customer. Otherwise, the charge is \(\$ 30.00\).

    \section*{Terms and Conditions}

    For those customers qualifying for the program this rate \(\mathrm{R}-4\) shall apply for a one year period. On the date that the one-year period expires, eligibility for this rate shall expire unless the customer provides the Company with evidence that the customer continues to be eligible for one or more qualifying programs. When the Rate R-4 expires, the rate on each account shall revert back to the non-low income Residential Heating Rate, R-3. Customers whose eligibility for the program is based on their having qualified for LIHEAP shall be eligible for this rate retroactive to November 1 of the heating season in which they qualified. Eligibility for such customers shall expire the following October 31, subject to their re-qualifying through receipt of LIHEAP or other benefits as set forth above.
    Eligibility shall be determined based on the reasonable discretion of the Company subject to verification of heating usage.
    Meters are read and bills are presented monthly. In the event a meter reader is unable to obtain a meter reading, an estimated bill will be rendered to the customer.

    Amounts not paid prior to the due date; normally the next following meter reading date and a date not less than twenty-five (25) days from the date the bill is mailed - are subject to a late payment charge of one and one-half percent \(\left(1 \frac{1}{2} \%\right)\) per month on the unpaid balance - equivalent to an eighteen percent ( \(18 \%\) ) annual rate. There is a \(\$ 15.00\) charge for each bad check tendered for payment.

    A customer must give at least four (4) days' notice before discontinuance of service and is responsible for all charges through the end of the notice period.
    Service under this rate is subject to the rules and regulations and the published tariff, terms and conditions presently effective, or as filed from time to time, with the Commission.

    \section*{4 MANAGED EXPANSION PROGRAM RESIDENTIAL NON-HEATING RATE: CLASSIFICATION NO. R-5}

    Availability
    This rate is mandatory for customers taking service in a Managed Expansion Program project area who otherwise would have qualified for Residential Non Heating Rate R-1.

    \section*{Character of Service}

    Natural gas or equivalent will be supplied at a thermal content of nominally one (1) therm in each one hundred (100) cubic feet.

    \section*{Delivery Charge}

    \section*{Customer Charge Per Meter:}

    \section*{Winter Period:}

    \section*{Summer Period:}
    \(\$ 0.9317\) per day or \(\$ 27.95\) per 30 day month
    All therms per 30 day month at \(\$ 0.3180\) per therm
    All therms per 30 day month at \(\$ 0.3180\) per therm

    The above rates shall be adjusted to reflect the recovery of all applicable taxes. The Winter Period shall be the months of November through April inclusive. The Summer Period shall be the months of May through October inclusive.

    \section*{Cost of Gas Charge}

    All gas delivered under this rate is subject to a per therm cost of gas rate. The cost of gas rate is not included in the delivery charge presented above. Refer to the Firm Rate Schedules which present both the delivery charge and cost of gas rates.
    Other Charges for Delivery Service
    The customer must also pay such charges and adjustments as are set forth in the Company's Local Distribution Adjustment Clause, as in effect from time to time and on file with the Commission. The delivery charges presented above are exclusive of these charges. Refer to Page 74-A of this Tariff for firm rate schedules which present both the delivery charge and the LDAC rates.

    \section*{Meter Account Charge}

    When the Company establishes or re-establishes a gas service account for a customer at a meter location, a meter account charge is incurred in addition to all other charges. The meter account charge is \(\$ 20.00\) when the visit to the meter location is scheduled at the mutual convenience of the Company and the customer. Otherwise, the charge is \(\$ 30.00\).
    Terms and Conditions
    Service under each Managed Expansion Program project will have a term of ten years. Customers initiating service under this rate must take service hereunder until ten years following the date that the first customer in the particular Managed Expansion Program project takes service. Once the term of service for a particular Managed Expansion Program project expires, customers will thereafter take service under Residential Non Heating Rate R-1.
    Meters are read and bills are presented monthly. In the event a meter reader is unable to obtain a meter reading, an estimated bill will be rendered to the customer.
    Amounts not paid prior to the due date; normally the next following meter reading date and a date not less than twenty-five (25) days from the date the bill is mailed - are subject to a late payment charge of one and one-half percent \((11 / 2 \%)\) per month on the unpaid balance - equivalent to an eighteen percent \((18 \%)\) annual rate. There is a \(\$ 15.00\) charge for each bad check tendered for payment.

    ISSUED BY: /s/James M. Sweeney
    James M. Sweeney
    TITLE: President

    EFFECTIVE: July 1, 2017
    Authorized by NHPUC Order No. xx,xxx dated Month Day,Year, in Docket No. DG 17-048

    A customer must give at least four (4) days' notice before discontinuance of service and is responsible for all charges through the end of the notice period.

    Service under this rate is subject to the rules and regulations and the published tariff, terms and conditions presently effective, or as filed from time to time, with the Commission.

    DATED: April 28, 2017
    EFFECTIVE: July 1, 2017

    ISSUED BY: /s/James M. Sweeney
    James M. Sweeney
    TITLE: President

    \section*{5 MANAGED EXPANSION PROGRAM RESIDENTIAL HEATING RATE: CLASSIFICATION NO. R-6}

    Availability
    This rate is mandatory for customers taking service in a Managed Expansion Program projects area who otherwise would have qualified for Residential Heating Rate R-3.
    Character of Service
    Natural gas or equivalent will be supplied at a thermal content of nominally one (1) therm in each one hundred (100) cubic feet.
    Delivery Charge
    Customer Charge Per Meter: \(\quad \$ 1.1050\) per day or \(\$ 33.15\) per 30 day month

    Winter Period:

    Summer Period:

    First 100* therms per 30 day month at \(\$ 0.6761\) per therm All over 100 therms per 30 day month at \(\$ 0.5429\) per therm

    First 20* therms per 30 day month at \(\$ 0.6761\) per therm
    All over 20 therms per 30 day month at \(\$ 0.5429\) per therm
    *The number of therms billed in the first block will be calculated by multiplying the therms in the first block of the rate by a fraction the numerator of which is the number of days in the billing period and the denominator of which is 30 .
    The above rates shall be adjusted to reflect the recovery of all applicable taxes. The Winter Period shall be the months of November through April inclusive. The Summer Period shall be the months of May through October inclusive.

    \section*{Cost of Gas Charge}

    All gas delivered under this rate is subject to a per therm cost of gas rate. The cost of gas rate is not included in the delivery charge presented above. Refer to Page 74-A of this Tariff for firm rate schedules which present both the delivery charge and cost of gas rates.
    Other Charges for Delivery Service
    The customer must also pay such charges and adjustments as are set forth in the Company's Local Distribution Adjustment Clause, as in effect from time to time and on file with the Commission. The delivery charges presented above are exclusive of these charges. Refer to the Firm Rate Schedules which present both the delivery charge and the LDAC rates.

    Meter Account Charge
    When the Company establishes or re-establishes a gas service account for a customer at a meter location, a meter account charge is incurred in addition to all other charges. The meter account charge is \(\$ 20.00\) when the visit to the meter location is scheduled at the mutual convenience of the Company and the customer. Otherwise, the charge is \(\$ 30.00\).
    Terms and Conditions
    Eligibility shall be determined based on the reasonable discretion of the Company subject to verification of heating usage.
    Service under each Managed Expansion Program project will have a term of ten years. Customers initiating service under this rate must take service hereunder until ten years following the date that the first customer in the particular Managed Expansion Program project takes service. Once the term of service for a particular Managed Expansion Program project expires, customers will thereafter take service under Residential Non Heating Rate R-3.

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    Meters are read and bills are presented monthly. In the event a meter reader is unable to obtain a meter reading an estimated bill will be rendered to the customer.

    Amounts not paid prior to the due date; normally the next following meter reading date and a date not less than twenty-five (25) days from the date the bill is mailed - are subject to a late payment charge of one and one-half percent ( \(11 / 2 \%\) ) per month on the unpaid balance - equivalent to an eighteen percent \((18 \%)\) annual rate. There is a \(\$ 15.00\) charge for each bad check tendered for payment.
    A customer must give at least four (4) days' notice before discontinuance of service and is responsible for all charges through the end of the notice period.
    Service under this rate is subject to the rules and regulations and the published tariff, terms and conditions presently effective, or as filed from time to time, with the Commission.

    \section*{6 MANAGED EXPANSION PROGRAM LOW INCOME RESIDENTIAL HEATING RATE: CLASSIFCATION NO. R-7}

    Availability
    This rate is mandatory for customers taking service in a Managed Expansion Program project area who otherwise would have qualified for Low Income Residential Heating Rate R-4.

    \section*{Qualified Programs:}
    a. Low Income Home Energy Assistance Program (LIHEAP)
    b. Electric Assistance Program (EAP)
    c. Supplemental Security Income Program
    d. Women, Infants and Children Program
    e. Commodity Surplus Foods Program (for women, infants and children)
    f. Elderly Commodity Surplus Foods Program
    g. Temporary Aid to Needy Families Program
    h. Housing Choice Voucher Program (also known as Section 8)
    i. Head Start Program
    j. Aid to the Permanently and Totally Disabled Program
    k. Aid to the Needy Blind Program
    1. Old Age Assistance Program
    m. Food Stamps Program
    n. Any successor program of a-m

    \section*{Character of Service}

    Natural gas or equivalent will be supplied at a thermal content of nominally one (1) therm in each one hundred (100) cubic feet.

    Delivery Charge
    Customer Charge Per Meter:
    \(\$ 0.4420\) per day or \(\$ 13.26\) per 30 day month
    Winter Period:
    First 100* therms per 30 day month at \(\$ 0.2704\) per therm
    All over 100 therms per 30 day month at \(\$ 0.2171\) per therm

    \section*{Summer Period:}

    First 20* therms per 30 day month at \(\$ 0.2704\) per therm
    All over 20 therms per 30 day month at \(\$ 0.2171\) per therm
    *The number of therms billed in the first block will be calculated by multiplying the therms in the first block of the rate by a fraction the numerator of which is the number of days in the billing period and the denominator of which is 30 .
    The above rates shall be adjusted to reflect the recovery of all applicable taxes. The Winter Period shall be the months of November through April inclusive. The Summer Period shall be the months of May through October inclusive.

    \section*{Cost of Gas Charge}

    All gas delivered under this rate is subject to a per therm cost of gas rate. The cost of gas rate is not included in the delivery charge presented above. Refer to the Firm Rate Schedules which present both the delivery charge and cost of gas rates.
    Other Charges for Delivery Service
    The customer must also pay such charges and adjustments as are set forth in the Company's Local Distribution Adjustment Clause, as in effect from time to time and on file with the Commission. The

    DATED: April 28, 2017
    ISSUED BY: /s/James M. Sweeney James M. Sweeney
    EFFECTIVE: July 1, 2017
    TITLE: President
    Authorized by NHPUC Order No. xx,xxx dated Month Day,Year, in Docket No. DG 17-048
    delivery charges presented above are exclusive of these charges. Refer to Page 74 of this Tariff for firm rate schedules which present both the delivery charge and the LDAC rates.

    \section*{Meter Account Charge}

    When the Company establishes or re-establishes a gas service account for a customer at a meter location, a meter account charge is incurred in addition to all other charges. The meter account charge is \(\$ 20.00\) when the visit to the meter location is scheduled at the mutual convenience of the Company and the customer. Otherwise, the charge is \(\$ 30.00\).
    Terms and Conditions
    Service under each Managed Expansion Program project will have a term of ten years. Customers initiating service under this rate must take service hereunder until ten years following the date that the first customer in the particular Managed Expansion Program project takes service. Once the term of service for a particular Managed Expansion Program project expires, customers will thereafter take service under Low Income Residential Heating Rate R-4.
    For those customers qualifying for the program this rate R-7 shall apply for a one year period. On the date that the one-year period expires, eligibility for this rate shall expire unless the customer provides the Company with evidence that the customer continues to be eligible for one or more qualifying programs. When the Rate R-7 expires, the rate on each account shall revert back to the non-low income Residential Heating Rate, R-6. Customers whose eligibility for the program is based on their having qualified for LIHEAP shall be eligible for this rate retroactive to November 1 of the heating season in which they qualified. Eligibility for such customers shall expire the following October 31, subject to their re-qualifying through receipt of LIHEAP or other benefits as set forth above.
    Eligibility shall be determined based on the reasonable discretion of the Company subject to verification of heating usage.
    Meters are read and bills are presented monthly. In the event a meter reader is unable to obtain a meter reading, an estimated bill will be rendered to the customer.
    Amounts not paid prior to the due date; normally the next following meter reading date and a date not less than twenty-five (25) days from the date the bill is mailed - are subject to a late payment charge of one and one-half percent ( \(11 / 2 \%\) ) per month on the unpaid balance - equivalent to an eighteen percent ( \(18 \%\) ) annual rate. There is a \(\$ 15.00\) charge for each bad check tendered for payment.
    A customer must give at least four (4) days' notice before discontinuance of service and is responsible for all charges through the end of the notice period.

    Service under this rate is subject to the rules and regulations and the published tariff, terms and conditions presently effective, or as filed from time to time, with the Commission.

    \section*{7 COMMERICAL/INDUSTRIAL SERVICE: LOW ANNUAL USE, HIGH WINTER USE RATE CLASSIFCATION NO. G-41}

    Availability
    This rate is available for commercial, industrial and public authority customers in locations served by the Company's mains and for which the Company's facilities are adequate. A customer receiving service under this rate must have annual usage less than or equal to 10,000 therms and a Winter Period usage greater than or equal to \(67 \%\) of annual usage as determined by the Company's records and procedures.

    \section*{Character of Service}

    Natural gas or equivalent will be supplied at a thermal content of nominally one (1) therm in each one hundred (100) cubic feet.

    \section*{Delivery Charge}

    \section*{Customer Charge Per Meter: \(\quad \$ 1.8537\) per day or \(\$ 55.61\) per 30 day month}

    \section*{Winter Period:}

    First 100* therms per 30 day month at \(\$ 0.5689\) per therm
    All over 100 therms per 30 day month at \(\$ 0.3130\) per therm

    \section*{Summer Period:}

    First 20* therms per 30 day month at \(\$ 0.5689\) per therm
    All over 20 therms per 30 day month at \(\$ 0.3130\) per therm
    *The number of therms billed in the first block will be calculated by multiplying the therms in the first block of the rate by a fraction the numerator of which is the number of days in the billing period and the denominator of which is 30 .

    The above rates shall be adjusted to reflect the recovery of all applicable taxes. The Winter Period shall be the months of November through April inclusive. The Summer Period shall be the months of May through October inclusive.

    \section*{Supplier Charges}

    If the customer purchases its gas from a third party, supplier charges will be as agreed upon between the customer and the third party supplier and will be billed directly by the third party supplier. If the customer does not purchase its gas from a third party, the gas supplied by the Company will be subject to a per therm cost of gas rate. The cost of gas rate is not included in the delivery charge presented above. Refer to Page 74 of this Tariff for firm rate schedules which present both the delivery charge and cost of gas rates.

    \section*{Other Charges for Delivery Service}

    The customer must also pay such charges and adjustments as are set forth in the Company's Local Distribution Adjustment Clause, as in effect from time to time and on file with the Commission. The delivery charge presented above is exclusive of these charges. Refer to the Firm Rate Schedules which present both the delivery charge and the LDAC rates.

    \section*{Meter Account Charge}

    When the Company establishes or re-establishes a gas service account for a customer at a meter location, a meter account charge is incurred in addition to all other charges. The meter account charge is \(\$ 20.00\) when the visit to the meter location is scheduled at the mutual convenience of the Company and the customer. Otherwise, the charge is \(\$ 30.00\).

    Terms and Conditions
    U.S. Department of Labor Standard Industry Classification Codes will determine eligibility for this tariff.

    Meters are read and bills are presented monthly. In the event a meter reader is unable to obtain a meter reading, an estimated bill will be rendered to the customer.

    DATED: April 28, 2017
    ISSUED BY: /s/James M. Sweeney
    James M. Sweeney
    EFFECTIVE: July 1, 2017
    TITLE: President

    Amounts not paid prior to the due date; normally the next following meter reading date and a date not less than twenty-five (25) days from the date the bill is mailed - are subject to a late payment charge of one and one-half percent \(\left(1 \frac{1}{2} \%\right)\) per month on the unpaid balance - equivalent to an eighteen percent \((18 \%)\) annual rate. There is a \(\$ 15.00\) charge for each bad check tendered for payment.
    A customer must give at least four (4) days' notice before discontinuance of service and is responsible for all charges through the end of the notice period.

    Service under this rate is subject to the rules and regulations and the published tariff, terms and conditions presently effective, or as filed from time to time, with the Commission.

    \section*{8 COMMERCIAL/INDUSTRIAL SERVICE: MEDIUM ANNUAL USE, HIGH WINTER USE RATE}

    \section*{CLASSIFICATION NO. G-42}

    Availability
    This rate is for commercial, industrial and public authority customers in locations served by the Company's mains and for which the Company's facilities are adequate. A customer receiving service under this rate must have annual usage greater than 10,000 therms and less than or equal to 100,000 therms and a Winter Period usage greater than or equal to \(67 \%\) of annual usage as determined by the Company's records and procedures.

    \section*{Character of Service}

    Natural gas or equivalent will be supplied at a heat content of nominally one (1) therm in each one hundred (100) cubic feet.

    \section*{Delivery Charge}

    \section*{Customer Charge Per Meter: \(\quad \$ 5.3197\) per day or \(\$ 159.59\) per 30 day month}

    Winter Period:
    First 1000* therms per 30 day month at \(\$ 0.4458\) per therm All over 1000 therms per 30 day month at \(\$ 0.2952\) per therm

    \section*{Summer Period: \(\quad\) First 400* therms per 30 day month at \(\$ 0.4458\) per therm}

    All over 400 therms per 30 day month at \(\$ 0.2952\) per therm
    *The number of therms billed in the first block will be calculated by multiplying the therms in the first block of the rate by a fraction the numerator of which is the number of days in the billing period and the denominator of which is 30 .

    The above rates shall be adjusted to reflect the recovery of all applicable taxes. The Winter Period shall be the months of November through April inclusive. The Summer Period shall be the months of May through October inclusive.

    \section*{Supplier Charges}

    If the customer purchases its gas from a third party, supplier charges will be as agreed upon between the customer and the third party supplier and will be billed directly by the third party supplier. If the customer does not purchase its gas from a third party, the gas supplied by the Company will be subject to a per therm cost of gas rate. The cost of gas rate is not included in the delivery charge presented above. Refer to the Firm Rate Schedules which present both the delivery charge and cost of gas rates.

    \section*{Other Charges for Delivery Service}

    The customer must also pay such charges and adjustments as are set forth in the Company's Local Distribution Adjustment Clause, as in effect from time to time and on file with the Commission. The delivery charges presented above are exclusive of these charges. Refer to Page 74 of this Tariff for firm rate schedules which present both the delivery charge and the LDAC rates.

    \section*{Meter Account Charge}

    When the Company establishes or re-establishes a gas service account for a customer at a meter location, a meter account charge is incurred in addition to all other charges. The meter account charge is \(\$ 20.00\) when the visit to the meter location is scheduled at the mutual convenience of the Company and the customer. Otherwise, the charge is \(\$ 30.00\).

    DATED: April 28, 2017
    EFFECTIVE: July 1, 2017
    ISSUED BY: /s/James M. Sweeney
    James M. Sweeney
    TITLE: President
    Authorized by NHPUC Order No. xx,xxx dated Month Day,Year, in Docket No. DG 17-048

    \section*{Terms and Conditions}

    Dual fuel customers may be required to sign annual contracts with minimum usage requirements in order to qualify for service under this tariff. U.S. Department of Labor Standard Industry Classification Codes will determine eligibility for this tariff.
    Meters are read and bills are presented monthly. In the event a meter reader is unable to obtain a meter reading, an estimated bill will be rendered to the customer.

    Amounts not paid prior to the due date; normally the next following meter reading date and a date not less than twenty-five (25) days from the date the bill is mailed - are subject to a late payment charge of one and one-half percent \((1 / 2 \%)\) per month on the unpaid balance - equivalent to an eighteen percent \((18 \%)\) annual rate. There is a \(\$ 15.00\) charge for each bad check tendered for payment.

    A customer must give at least four (4) days' notice before discontinuance of service and is responsible for all charges through the end of the notice period.
    Service under this rate is subject to the rules and regulations and the published tariff, terms and conditions presently effective, or as filed from time to time, with the Commission.

    \section*{9 COMMERCIAL/INDUSTRIAL SERVICE: HIGH ANNUAL USE, HIGH WINTER USE RATE CLASSIFICATION NO. G-43}

    Availability
    This rate is for commercial, industrial and public authority customers in locations served by the Company's mains and for which the Company's facilities are adequate. A customer receiving service under this rate must have annual usage greater than 100,000 therms and a Winter Period usage greater than or equal to \(67 \%\) of annual usage as determined by the Company's records and procedures.

    \section*{Character of Service}

    Natural gas or equivalent will be supplied at a thermal content of nominally one (1) therm in each one hundred (100) cubic feet. Should the customer's consumption fail to meet the availability requirements for this rate, the customer's service will be transferred to the otherwise applicable tariff as described under the terms and conditions of this tariff.

    \section*{Delivery Charge}

    \section*{Customer Charge Per Meter:}

    Winter Period:
    Summer Period:

    \section*{\(\$ 22.8290\) per day or \(\$ 684.87\) per 30 day month}

    All therms per 30 day month at \(\$ 0.2684\) per therm
    All therms per 30 day month at \(\$ 0.1227\) per therm

    The above rates shall be adjusted to reflect the recovery of all applicable taxes. The Winter Period shall be the months of November through April inclusive. The Summer Period shall be the months of May through October inclusive.

    \section*{Supplier Charges}

    If the customer purchases its gas from a third party, supplier charges will be as agreed upon between the customer and the third party supplier and will be billed directly by the third party supplier. If the customer does not purchase its gas from a third party, the gas supplied by the Company will be subject to a per therm cost of gas rate. The cost of gas rate is not included in the delivery charge presented above. Refer to Page 74 of this Tariff for firm rate schedules which present both the delivery charge and cost of gas rates.

    \section*{Other Charges for Delivery Service}

    The customer must also pay such charges and adjustments as are set forth in the Company's Local Distribution Adjustment Clause, as in effect from time to time and on file with the N Commission. The delivery charges presented above are exclusive of these charges. Refer to the Firm Rate Schedules which present both the delivery charge and the LDAC rates.

    \section*{Meter Account Charge}

    When the Company establishes or re-establishes a gas service account for a customer at a meter location, a meter account charge is incurred in addition to all other charges. The meter account charge is \(\$ 20.00\) when the visit to the meter location is scheduled at the mutual convenience of the Company and the customer. Otherwise, the charge is \(\$ 30.00\).

    \section*{Terms and Conditions}

    To be eligible for this service, a customer must sign a contract for a one year period, which contract shall include the authority for the Company to monitor the customer's continued qualification for this service. In the event that the customer fails to meet the eligibility criteria set forth in the availability section of this schedule based on a monthly evaluation employing the most recent twelve (12) month period, the Company may require that the customer be billed prospectively under an alternative rate subject to the terms of the customer's Service Agreement. The Service Agreement may contain limitations as to maximum hourly,

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    James M. Sweeney
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    daily, or monthly consumption, provisions for charges for excess usage, and other terms and conditions of service.

    The customer shall declare maximum seasonal demands and estimated seasonal volumes at the time application for service is made. These declarations shall be updated annually, by August 1 .
    Meters are read and bills are presented monthly. In the event a meter reader is unable to obtain a meter reading, an estimated bill will be rendered to the customer.

    Amounts not paid prior to the due date; normally the next following meter reading date and a date not less than twenty-five (25) days from the date the bill is mailed - are subject to a late payment charge of one and one-half percent \(\left(1 \frac{1}{2} \%\right)\) per month on the unpaid balance - equivalent to an eighteen percent \((18 \%)\) annual rate. There is a \(\$ 15.00\) charge for each bad check tendered for payment.

    A customer must give at least four (4) days' notice before discontinuance of service and is responsible for all charges through the end of the notice period.
    Service under this rate is subject to the rules and regulations and the published tariff, terms and conditions presently effective, or as filed from time to time, with the Commission.

    \section*{10 MANAGED EXPANSION PROGRAM COMMERCIAL/INDUSTRIAL SERVICE: LOW ANNUAL USE, HIGH WINTER USE RATE CLASSIFICATION NO. G-44}

    \section*{Availability}

    This rate is Mandatory for customers taking service in a Managed Expansion Program project area who otherwise would have qualified for Commercial/Industrial Rate G-41.
    Character of Service
    Natural gas or equivalent will be supplied at a thermal content of nominally one (1) therm in each one hundred (100) cubic feet.

    \section*{Delivery Charge}

    \section*{Customer Charge Per Meter:}
    \(\$ 2.4097\) per day or \(\$ 72.29\) per 30 day month
    Winter Period:
    First 100* therms per 30 day month at \(\$ 0.7396\) per therm
    All over 100 therms per 30 day month at \(\$ 0.4069\) per therm

    \section*{Summer Period:}

    First 20* therms per 30 day month at \(\$ 0.7396\) per therm
    All over 20 therms per 30 day month at \(\$ 0.4069\) per therm
    *The number of therms billed in the first block will be calculated by multiplying the therms in the first block of the rate by a fraction the numerator of which is the number of days in the billing period and the denominator of which is 30 .
    The above rates shall be adjusted to reflect the recovery of all applicable taxes. The Winter Period shall be the months of November through April inclusive. The Summer Period shall be the months of May through October inclusive.

    \section*{Supplier Charges}

    If the customer purchases its gas from a third party, supplier charges will be as agreed upon between the customer and the third party supplier and will be billed directly by the third party supplier. If the customer does not purchase its gas from a third party, the gas supplied by the Company will be subject to a per therm cost of gas rate. The cost of gas rate is not included in the delivery charge presented above. Refer to the Firm Rate Schedules which present both the delivery charge and cost of gas rates.

    \section*{Other Charges for Delivery Service}

    The customer must also pay such charges and adjustments as are set forth in the Company's Local Distribution Adjustment Clause, as in effect from time to time and on file with the Commission. The delivery charge presented above is exclusive of these charges. Refer to Page 74-A of this Tariff for firm rate schedules which present both the delivery charge and the LDAC rates.

    \section*{Meter Account Charge}

    When the Company establishes or re-establishes a gas service account for a customer at a meter location, a meter account charge is incurred in addition to all other charges. The meter account charge is \(\$ 20.00\) when the visit to the meter location is scheduled at the mutual convenience of the Company and the customer. Otherwise, the charge is \(\$ 30.00\).

    Terms and Conditions
    U.S. Department of Labor Standard Industry Classification Codes will determine eligibility for this tariff.

    Service under each Managed Expansion Program project will have a term of ten years. Customers initiating service under this rate must take service hereunder until ten years following the date that the first customer in the particular Managed Expansion Program project takes service. Once the term of service for

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    ISSUED BY: /s/James M. Sweeney
    James M. Sweeney
    EFFECTIVE: July 1, 2017
    TITLE: President
    Authorized by NHPUC Order No. xx,xxx dated Month Day,Year, in Docket No. DG 17-048
    a particular Managed Expansion Program project expires, customers will thereafter take service under Commercial/Industrial Rate G-41.

    Meters are read and bills are presented monthly. In the event a meter reader is unable to obtain a meter reading, an estimated bill will be rendered to the customer.
    Amounts not paid prior to the due date; normally the next following meter reading date and a date not less than twenty-five (25) days from the date the bill is mailed - are subject to a late payment charge of one and one-half percent \((11 / 2 \%)\) per month on the unpaid balance - equivalent to an eighteen percent (18\%) annual rate. There is a \(\$ 15.00\) charge for each bad check tendered for payment.
    A customer must give at least four (4) days' notice before discontinuance of service and is responsible for all charges through the end of the notice period.

    Service under this rate is subject to the rules and regulations and the published tariff, terms and conditions presently effective, or as filed from time to time, with the Commission.

    \section*{11 MANAGED EXPANSION PROGRAM COMMERCIAL/INDUSTRIAL SERVICE: MEDIUM ANNUAL USE, HIGH WINTER USE RATE CLASSIFICATION NO. G-45}

    Availability
    This rate is mandatory for customers taking service in a Managed Expansion Program project area who otherwise would have qualified for Commercial/Industrial Rate G-42.
    Character of Service
    Natural gas or equivalent will be supplied at a heat content of nominally one (1) therm in each one hundred (100) cubic feet.

    \section*{Delivery Charge}

    Customer Charge Per Meter:
    \(\$ 6.9157\) per day or \(\$ 207.47\) per 30 day month
    Winter Period:
    First 1000* therms per 30 day month at \(\$ 0.5795\) per therm
    All over 1000 therms per 30 day month at \(\$ 0.3838\) per therm

    \section*{Summer Period:}

    First 400* therms per 30 day month at \(\$ 0.5795\) per therm
    All over 400 therms per 30 day month at \(\$ 0.3838\) per therm
    *The number of therms billed in the first block will be calculated by multiplying the therms in the first block of the rate by a fraction the numerator of which is the number of days in the billing period and the denominator of which is 30 .
    The above rates shall be adjusted to reflect the recovery of all applicable taxes. The Winter Period shall be the months of November through April inclusive. The Summer Period shall be the months of May through October inclusive.

    \section*{Supplier Charges}

    If the customer purchases its gas from a third party, supplier charges will be as agreed upon between the customer and the third party supplier and will be billed directly by the third party supplier. If the customer does not purchase its gas from a third party, the gas supplied by the Company will be subject to a per therm cost of gas rate. The cost of gas rate is not included in the delivery charge presented above. Refer to the Firm Rate Schedules which present both the delivery charge and cost of gas rates.

    \section*{Other Charges for Delivery Service}

    The customer must also pay such charges and adjustments as are set forth in the Company's Local Distribution Adjustment Clause, as in effect from time to time and on file with the Commission. The delivery charges presented above are exclusive of these charges. Refer to Page 74-A of this Tariff for firm rate schedules which present both the delivery charge and the LDAC rates.

    \section*{Meter Account Charge}

    When the Company establishes or re-establishes a gas service account for a customer at a meter location, a meter account charge is incurred in addition to all other charges. The meter account charge is \(\$ 20.00\) when the visit to the meter location is scheduled at the mutual convenience of the Company and the customer. Otherwise, the charge is \(\$ 30.00\).
    Terms and Conditions
    Dual fuel customers may be required to sign annual contracts with minimum usage requirements in order to qualify for service under this tariff. U.S. Department of Labor Standard Industry Classification Codes will determine eligibility for this tariff.

    DATED: April 28, 2017
    ISSUED BY: /s/James M. Sweeney
    James M. Sweeney
    EFFECTIVE: July 1, 2017
    TITLE: President
    Authorized by NHPUC Order No. xx,xxx dated Month Day,Year, in Docket No. DG 17-048

    Meters are read and bills are presented monthly. In the event a meter reader is unable to obtain a meter reading, an estimated bill will be rendered to the customer.

    Service under each Managed Expansion Program project will have a term of ten years. Customers initiating service under this rate must take service hereunder until ten years following the date that the first customer in the particular Managed Expansion Program project takes service. Once the term of service for a particular Managed Expansion Program project expires, customers will thereafter take service under Commercial/Industrial Rate G-42.

    Amounts not paid prior to the due date; normally the next following meter reading date and a date not less than twenty-five (25) days from the date the bill is mailed - are subject to a late payment charge of one and one-half percent \((1 / 2 \%)\) per month on the unpaid balance - equivalent to an eighteen percent \((18 \%)\) annual rate. There is a \(\$ 15.00\) charge for each bad check tendered for payment.

    A customer must give at least four (4) days' notice before discontinuance of service and is responsible for all charges through the end of the notice period.

    Service under this rate is subject to the rules and regulations and the published tariff, terms and conditions presently effective, or as filed from time to time, with the Commission.

    \section*{12 MANAGED EXPANSION PROGRAM COMMERCIAL/INDUSTRIAL SERVICE: HIGH ANNUAL USE, HIGH WINTER USE RATE CLASSIFICATION NO. G-46}

    Availability
    This rate is mandatory for customers taking service in a Managed Expansion Program project area who otherwise would have qualified for Commercial/Industrial Rate G-43.

    \section*{Character of Service}

    Natural gas or equivalent will be supplied at a thermal content of nominally one (1) therm in each one hundred (100) cubic feet. Should the customer's consumption fail to meet the availability requirements for this rate, the customer's service will be transferred to the otherwise applicable tariff as described under the terms and conditions of this tariff.

    \section*{Delivery Charge}

    Customer Charge Per Meter:
    Winter Period:
    Summer Period:
    \(\$ 29.6777\) per day or \(\$ 890.33\) per 30 day month
    All therms per 30 day month at \(\$ 0.2684\) per therm
    All therms per 30 day month at \(\$ 0.1595\) per therm

    The above rates shall be adjusted to reflect the recovery of all applicable taxes. The Winter Period shall be the months of November through April inclusive. The Summer Period shall be the months of May through October inclusive.

    \section*{Supplier Charges}

    If the customer purchases its gas from a third party, supplier charges will be as agreed upon between the customer and the third party supplier and will be billed directly by the third party supplier. If the customer does not purchase its gas from a third party, the gas supplied by the Company will be subject to a per therm cost of gas rate. The cost of gas rate is not included in the delivery charge presented above. Refer to Page 74-A of this Tariff for firm rate schedules which present both the delivery charge and cost of gas rates.

    \section*{Other Charges for Delivery Service}

    The customer must also pay such charges and adjustments as are set forth in the Company's Local Distribution Adjustment Clause, as in effect from time to time and on file with the Commission. The delivery charges presented above are exclusive of these charges. Refer to the Firm Rate Scheduleswhich present both the delivery charge and the LDAC rates.

    \section*{Meter Account Charge}

    When the Company establishes or re-establishes a gas service account for a customer at a meter location, a meter account charge is incurred in addition to all other charges. The meter account charge is \(\$ 20.00\) when the visit to the meter location is scheduled at the mutual convenience of the Company and the customer. Otherwise, the charge is \(\$ 30.00\).

    \section*{Terms and Conditions}

    To be eligible for this service, a customer must sign a contract for a one year period, which contract shall include the authority for the Company to monitor the customer's continued qualification for this service. In the event that the customer fails to meet the eligibility criteria set forth in the availability section of this schedule based on a monthly evaluation employing the most recent twelve (12) month period, the Company may require that the customer be billed prospectively under an alternative rate subject to the terms of the customer's Service Agreement. The Service Agreement may contain limitations as to maximum hourly, daily, or monthly consumption, provisions for charges for excess usage, and other terms and conditions of service.

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    James M. Sweeney
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    Service under each Managed Expansion Program project will have a term of ten years. Customers initiating service under this rate must take service hereunder until ten years following the date that the first customer in the particular Managed Expansion Program project takes service. Once the term of service for a particular Managed Expansion Program project expires, customers will thereafter take service under Commercial/Industrial Rate G-43.

    The customer shall declare maximum seasonal demands and estimated seasonal volumes at the time application for service is made. These declarations shall be updated annually, by August 1.
    Meters are read and bills are presented monthly. In the event a meter reader is unable to obtain a meter reading, an estimated bill will be rendered to the customer.
    Amounts not paid prior to the due date; normally the next following meter reading date and a date not less than twenty-five (25) days from the date the bill is mailed - are subject to a late payment charge of one and one-half percent \(\left(1 \frac{1}{2} \%\right)\) per month on the unpaid balance - equivalent to an eighteen percent \((18 \%)\) annual rate. There is a \(\$ 15.00\) charge for each bad check tendered for payment.

    A customer must give at least four (4) days' notice before discontinuance of service and is responsible for all charges through the end of the notice period.
    Service under this rate is subject to the rules and regulations and the published tariff, terms and conditions presently effective, or as filed from time to time, with the Commission.

    \section*{13 COMMERICAL/INDUSTRIAL SERVICE: LOW ANNUAL USE, LOW WINTER USE RATE CLASSIFICATION NO. G-51}

    Availability
    This rate is for commercial, industrial and public authority customers in locations served by the Company's mains and for which the Company's facilities are adequate. A customer receiving service under this rate must have annual usage less than or equal to 10,000 therms and a Winter Period usage less than \(67 \%\) of annual usage as determined by the Company's records and procedures.

    \section*{Character of Service}

    Natural gas or equivalent will be supplied at a thermal content of nominally one (1) therm in each one hundred (100) cubic feet.

    \section*{Delivery Charge}

    \section*{Customer Charge Per Meter: \\ \(\$ 1.8537\) per day or \(\$ 55.61\) per 30 day month}

    \section*{Winter Period:}

    First 100* therms per 30 day month at \(\$ 0.3460\) per therm
    All over 100 therms per 30 day month at \(\$ 0.2060\) per therm

    \section*{Summer Period:}

    First 100* therms per 30 day month at \(\$ 0.3460\) per therm
    All over 100 therms per 30 day month at \(\$ 0.2060\) per therm
    *The number of therms billed in the first block will be calculated by multiplying the therms in the first block of the rate by a fraction the numerator of which is the number of days in the billing period and the denominator of which is 30 .

    The above rates shall be adjusted to reflect the recovery of all applicable taxes. The Winter Period shall be the months of November through April inclusive. The Summer Period shall be the months of May through October inclusive.

    \section*{Supplier Charges}

    If the customer purchases its gas from a third party, supplier charges will be as agreed upon between the customer and the third party supplier and will be billed directly by the third party supplier. If the customer does not purchase its gas from a third party, the gas supplied by the Company will be subject to a per therm cost of gas rate. The cost of gas rate is not included in the delivery charge presented above. Refer to the Firm Rate Schedules which present both the delivery charge and cost of gas rates.

    Other Charges for Delivery Service
    The customer must also pay such charges and adjustments as are set forth in the Company's Local Distribution Adjustment Clause, as in effect from time to time and on file with the Commission. The delivery charges presented above are exclusive of these charges. Refer to Page 74 of this Tariff for firm rate schedules which present both the delivery charge and the LDAC rates.

    \section*{Meter Account Charge}

    When the Company establishes or re-establishes a gas service account for a customer at a meter location, a meter account charge is made in addition to all other charges. The meter account charge is \(\$ 20.00\) when the visit to the meter location is scheduled at the mutual convenience of the Company and the customer. Otherwise, the charge is \(\$ 30.00\)
    Terms and Conditions
    Eligibility shall be based on the reasonable discretion of the Company and subject to verification of heating usage. U.S. Department of Labor Standard Industry Classification Code will determine eligibility for this

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    tariff. Dual fuel customers may be required to sign annual contracts with minimum usage requirements in order to qualify for service under this tariff.

    Meters are read and bills are presented monthly. In the event a meter reader is unable to obtain a meter reading, an estimated bill will be rendered to the customer.
    Amounts not paid prior to the due date; normally the next following meter reading date and a date not less than twenty-five (25) days from the date the bill is mailed - are subject to a late payment charge of one and one-half percent \(\left(1 \frac{1}{2} \%\right)\) per month on the unpaid balance - equivalent to an eighteen percent \((18 \%)\) annual rate. There is a \(\$ 15.00\) charge for each bad check tendered for payment.
    A customer must give at least four (4) days' notice before discontinuance of service and is responsible for all charges through the end of the notice period.

    Service under this rate is subject to the rules and regulations and the published tariff, terms and conditions presently effective, or as filed from time to time, with the Commission.

    \section*{14 COMMERCIAL/INDUSTRIAL SERVICE: MEDIUM ANNUAL USE, LOW WINTER USE RATE CLASSIFICATION NO. G-52}

    Availability
    This rate is for commercial, industrial and public authority customers in locations served by the Company's mains and for which the Company's facilities are adequate. A customer receiving service under this rate must have annual usage greater than 10,000 therms and less than or equal to 100,000 therms and a Winter Period usage less than \(67 \%\) of annual usage as determined by the Company's records and procedures.

    \section*{Character of Service}

    Natural gas or equivalent will be supplied at a thermal content of nominally one (1) therm in each one hundred (100) cubic feet. Should the customer's consumption fail to meet the availability requirements for this rate, the customer's service will be transferred to the otherwise applicable tariff as described under the terms and conditions of this tariff.

    \section*{Delivery Charge}

    \section*{Customer Charge Per Meter: \(\quad \$ 5.3197\) per day or \(\$ 159.59\) per 30 day month}

    Winter Period:
    First 1000* therms per 30 day month at \(\$ 0.2739\) per therm
    All over 1000 therms per 30 day month at \(\$ 0.1897\) per therm

    \section*{Summer Period:}

    First 1000* therms per 30 day month at \(\$ 0.2155\) per therm
    All over 1000 therms per 30 day month at \(\$ 0.1192\) per therm
    *The number of therms billed in the first block will be calculated by multiplying the therms in the first block of the rate by a fraction the numerator of which is the number of days in the billing period and the denominator of which is 30 .

    The above rates shall be adjusted to reflect the recovery of all applicable taxes. The Winter Period shall be the months of November through April inclusive. The Summer Period shall be the months of May through October inclusive.

    \section*{Supplier Charges}

    If the customer purchases its gas from a third party, supplier charges will be as agreed upon between the customer and the third party supplier and will be billed directly by the third party supplier. If the customer does not purchase its gas from a third party, the gas supplied by the Company will be subject to a per therm cost of gas rate. The cost of gas rate is not included in the delivery charge presented above. Refer to the Firm Rate Schedules which present both the delivery charge and cost of gas rates.

    \section*{Other Charges for Delivery Service}

    The customer must also pay such charges and adjustments as are set forth in the Company's Local Distribution Adjustment Clause, as in effect from time to time and on file with the Commission. The delivery charge presented above is exclusive of these charges. Refer to Page 74 of this Tariff for firm rate schedules which present both the delivery charge and the LDAC rates.

    \section*{Meter Account Charge}

    When the Company establishes or re-establishes a gas service account for a customer at a meter location, a meter account charge is incurred in addition to all other charges. The meter account charge is \(\$ 20.00\) when the visit to the meter location is scheduled at the mutual convenience of the Company and the customer. Otherwise, the charge is \(\$ 30.00\).

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    \section*{Terms and Conditions}

    To be eligible for this service, a customer must sign a contract for a one year period, which contract shall include the authority for the Company to monitor the customer's continued qualification for this service. In the event that the customer fails to meet the eligibility criteria set forth in the availability section of this schedule based on a monthly evaluation employing the most recent twelve (12) month period, the Company may require that the customer be billed prospectively under an alternative rate subject to the terms of the customer's Service Agreement. The Service Agreement may contain limitations as to maximum hourly, daily, or monthly consumption, provisions for charges for excess usage, and other terms and conditions of service.

    The customer shall declare maximum seasonal demands and estimated seasonal volumes at the time application for service is made. These declarations shall be updated annually, by August 1.

    Meters are read and bills are presented monthly. In the event a meter reader is unable to obtain a meter reading, an estimated bill will be rendered to the customer.
    Amounts not paid prior to the due date; normally the next following meter reading date and a date not less than twenty-five (25) days from the date the bill is mailed - are subject to a late payment charge of one and one-half percent \(\left(1 \frac{1}{2} \%\right)\) per month on the unpaid balance - equivalent to an eighteen percent \((18 \%)\) annual rate. There is a \(\$ 15.00\) charge for each bad check tendered for payment.
    A customer must give at least four (4) days' notice before discontinuance of service and is responsible for all charges through the end of the notice period.

    Service under this rate is subject to the rules and regulations and the published tariff, terms and conditions presently effective, or as filed from time to time, with the Commission.

    \section*{15 COMMERCIAL/INDUSTRIAL SERVICE: HIGH ANNUAL USE, LOAD FACTOR LESS THAN 90\% RATE CLASSIFICATION NO. G-53}

    Availability
    This rate is for commercial, industrial and public authority customers in locations served by the Company's mains and for which the Company's facilities are adequate. A customer receiving service under this rate must have annual usage greater than 100,000 therms, a Winter Period usage less than \(67 \%\) of annual usage, and a 12 month average usage less than \(90 \%\) of the average usage of December, January and February as determined by the Company's records and procedures.

    \section*{Character of Service}

    Natural gas or equivalent will be supplied at a heat content value of nominally one (1) therm in each one hundred (100) cubic feet.

    \section*{Delivery Charge ;}

    \section*{Customer Charge Per Meter:}

    Winter Period:
    Summer Period:
    \(\$ 23.4937\) per day or \(\$ 704.81\) per 30 day month
    All therms per 30 day month at \(\$ 0.1741\) per therm
    All therms per 30 day month at \(\$ 0.0835\) per therm

    The above rates shall be adjusted to reflect the recovery of all applicable taxes. The Winter Period shall be the months of November through April inclusive. The Summer Period shall be the months of May through October inclusive.

    \section*{Supplier Charges}

    If the customer purchases its gas from a third party, supplier charges will be as agreed upon between the customer and the third party supplier and will be billed directly by the third party supplier. If the customer does not purchase its gas from a third party, the gas supplied by the Company will be subject to a per therm cost of gas rate. The cost of gas rate is not included in the delivery charge presented above. Refer to the Firm Rate Schedules which present both the delivery charge and cost of gas rates.

    \section*{Other Charges for Delivery Service}

    The customer must also pay such charges and adjustments as are set forth in the Company's Local Distribution Adjustment Clause, as in effect from time to time and on file with the Commission. The delivery charge presented above is exclusive of these charges. Refer to Page 74 of this Tariff for firm rate schedules which present both the delivery charge and the LDAC rates.

    \section*{Meter Account Charge}

    When the Company establishes or re-establishes a gas service account for a customer at a meter location, a meter account charge is incurred in addition to all other charges. The meter account charge is \(\$ 20.00\) when the visit to the meter location is scheduled at the mutual convenience of the Company and the customer. Otherwise, the charge is \(\$ 30.00\).

    Terms and Conditions
    To be eligible for this service, a customer must sign a contract for a one year period, which contract shall include the authority for the Company to monitor the customer's continued qualification for this service. In the event that the customer fails to meet the eligibility criteria set forth in the availability section of this schedule based on a monthly evaluation employing the most recent twelve (12) month period, the Company may require that the customer be billed prospectively under an alternative rate subject to the terms of the customer's Service Agreement. The Service Agreement may contain limitations as to maximum hourly, daily, or monthly consumption, provisions for charges for excess usage, and other terms and conditions of service.

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    The customer shall declare maximum seasonal demands and estimated seasonal volumes at the time application for service is made. These declarations shall be updated annually, by August 1 .

    Meters are read and bills are presented monthly. In the event a meter reader is unable to obtain a meter reading, an estimated bill will be rendered to the customer.
    Amounts not paid prior to the due date; normally the next following meter reading date and a date not less than twenty-five (25) days from the date the bill is mailed - are subject to a late payment charge of one and one-half percent \(\left(1 \frac{1}{2} \%\right)\) per month on the unpaid balance - equivalent to an eighteen percent \((18 \%)\) annual rate. There is a \(\$ 15.00\) charge for each bad check tendered for payment.
    A customer must give at least four (4) days' notice before discontinuance of service and is responsible for all charges through the end of the notice period.

    Service under this rate is subject to the rules and regulations and the published tariff, terms and conditions presently effective, or as filed from time to time, with the Commission.

    \section*{16 COMMERCIAL/INDUSTRIAL SERVICE: HIGH ANNUAL USE, LOAD FACTOR GREATER THAN 90\% RATE CLASSIFICATION NO. G-54}

    Availability
    This rate is for commercial, industrial and public authority customers in locations served by the Company's mains and for which the Company's facilities are adequate. A customer receiving service under this rate must have annual usage greater than 100,000 therms, a Winter Period usage less than \(67 \%\) of annual usage, and a 12 month average usage greater than or equal to \(90 \%\) of the average usage of December, January and February as determined by the Company's records and procedures.

    \section*{Character of Service}

    Natural gas or equivalent will be supplied at a heat content value of nominally one (1) therm in each one hundred (100) cubic feet.

    \section*{Delivery Charge}

    \section*{Customer Charge Per Meter:}

    Winter Period:
    Summer Period:
    \(\$ 23.4937\) per day or \(\$ 704.81\) per 30 day month
    All therms per 30 day month at \(\$ 0.0667\) per therm
    All therms per 30 day month at \(\$ 0.0362\) per therm

    The above rates shall be adjusted to reflect the recovery of all applicable taxes. The Winter Period shall be the months of November through April inclusive. The Summer Period shall be the months of May through October inclusive.

    \section*{Supplier Charges}

    If the customer purchases its gas from a third party, supplier charges will be as agreed upon between the customer and the third party supplier and will be billed directly by the third party supplier. If the customer does not purchase its gas from a third party, the gas supplied by the Company will be subject to a per therm cost of gas rate. The cost of gas rate is not included in the delivery charge presented above. Refer to the Firm Rate Schedules which present both the delivery charge and cost of gas rates.

    \section*{Other Charges for Delivery Service}

    The customer must also pay such charges and adjustments as are set forth in the Company's Local Distribution Adjustment Clause, as in effect from time to time and on file with the Commission. The delivery charge presented above is exclusive of these charges. Refer to Page 74 of this Tariff for firm rate schedules which present both the delivery charge and the LDAC rates.

    \section*{Meter Account Charge}

    When the Company establishes or re-establishes a gas service account for a customer at a meter location, a meter account charge is incurred in addition to all other charges. The meter account charge is \(\$ 20.00\) when the visit to the meter location is scheduled at the mutual convenience of the Company and the customer. Otherwise, the charge is \(\$ 30.00\).

    \section*{Terms and Conditions}

    To be eligible for this service, a customer must sign a contract for a one year period, which contract shall include the authority for the Company to monitor the customer's continued qualification for this service. In the event that the customer fails to meet the eligibility criteria set forth in the availability section of this schedule based on a monthly evaluation employing the most recent twelve (12) month period, the Company may require that the customer be billed prospectively under an alternative rate subject to the terms of the customer's Service Agreement. The Service Agreement may contain limitations as to maximum hourly, daily, or monthly consumption, provisions for charges for excess usage, and other terms and conditions of service.

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    The customer shall declare maximum seasonal demands and estimated seasonal volumes at the time application for service is made. These declarations shall be updated annually, by August 1 .

    Meters are read and bills are presented monthly. In the event a meter reader is unable to obtain a meter reading, an estimated bill will be rendered to the customer.
    Amounts not paid prior to the due date; normally the next following meter reading date and a date not less than twenty-five (25) days from the date the bill is mailed - are subject to a late payment charge of one and one-half percent \(\left(1 \frac{1}{2} \%\right)\) per month on the unpaid balance - equivalent to an eighteen percent \((18 \%)\) annual rate. There is a \(\$ 15.00\) charge for each bad check tendered for payment.
    A customer must give at least four (4) days' notice before discontinuance of service and is responsible for all charges through the end of the notice period.

    Service under this rate is subject to the rules and regulations and the published tariff, terms and conditions presently effective, or as filed from time to time, with the Commission.

    \section*{17 MANAGED EXPANSION PROGRAM COMMERCIAL/INDUSTRIAL SERVICE: LOW ANNUAL USE, LOW WINTER USE RATE CLASSIFICATION NO. G-55}

    Availability
    This rate is mandatory for customers taking service in a Managed Expansion Program project area who otherwise would have qualified for Commercial/Industrial Rate G-51.

    \section*{Character of Service}

    Natural gas or equivalent will be supplied at a thermal content of nominally one (1) therm in each one hundred (100) cubic feet.

    \section*{Delivery Charge}

    \section*{Customer Charge Per Meter:}
    \(\$ 2.4097\) per day or \(\$ 72.29\) per 30 day month
    Winter Period:
    First 100* therms per 30 day month at \(\$ 0.4498\) per therm
    All over 100 therms per 30 day month at \(\$ 0.2678\) per therm

    \section*{Summer Period:}

    First 100* therms per 30 day month at \(\$ 0.4498\) per therm
    All over 100 therms per 30 day month at \(\$ 0.2678\) per therm
    *The number of therms billed in the first block will be calculated by multiplying the therms in the first block of the rate by a fraction the numerator of which is the number of days in the billing period and the denominator of which is 30 .
    The above rates shall be adjusted to reflect the recovery of all applicable taxes. The Winter Period shall be the months of November through April inclusive. The Summer Period shall be the months of May through October inclusive.

    \section*{Supplier Charges}

    If the customer purchases its gas from a third party, supplier charges will be as agreed upon between the customer and the third party supplier and will be billed directly by the third party supplier. If the customer does not purchase its gas from a third party, the gas supplied by the Company will be subject to a per therm cost of gas rate. The cost of gas rate is not included in the delivery charge presented above. Refer to the Firm Rate Schedules which present both the delivery charge and cost of gas rates.

    \section*{Other Charges for Delivery Service}

    The customer must also pay such charges and adjustments as are set forth in the Company's Local Distribution Adjustment Clause, as in effect from time to time and on file with the Commission. The delivery charges presented above are exclusive of these charges. Refer to Page 74-A of this Tariff for firm rate schedules which present both the delivery charge and the LDAC rates.

    \section*{Meter Account Charge}

    When the Company establishes or re-establishes a gas service account for a customer at a meter location, a meter account charge is made in addition to all other charges. The meter account charge is \(\$ 20.00\) when the visit to the meter location is scheduled at the mutual convenience of the Company and the customer. Otherwise, the charge is \(\$ 30.00\)
    Terms and Conditions
    Eligibility shall be based on the reasonable discretion of the Company and subject to verification of heating usage. U.S. Department of Labor Standard Industry Classification Code will determine eligibility for this tariff. Dual fuel customers may be required to sign annual contracts with minimum usage requirements in order to qualify for service under this tariff.

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    Service under each Managed Expansion Program project will have a term of ten years. Customers initiating service under this rate must take service hereunder until ten years following the date that the first customer in the particular Managed Expansion Program project takes service. Once the term of service for a particular Managed Expansion Program project expires, customers will thereafter take service under Commercial/Industrial Rate G-51.

    Meters are read and bills are presented monthly. In the event a meter reader is unable to obtain a meter reading, an estimated bill will be rendered to the customer.
    Amounts not paid prior to the due date; normally the next following meter reading date and a date not less than twenty-five (25) days from the date the bill is mailed - are subject to a late payment charge of one and one-half percent \(\left(1 \frac{1}{2} \%\right)\) per month on the unpaid balance - equivalent to an eighteen percent \((18 \%)\) annual rate. There is a \(\$ 15.00\) charge for each bad check tendered for payment.

    A customer must give at least four (4) days' notice before discontinuance of service and is responsible for all charges through the end of the notice period.

    Service under this rate is subject to the rules and regulations and the published tariff, terms and conditions presently effective, or as filed from time to time, with the Commission.

    \section*{18 MANAGED EXPANSION PROGRAM COMMERCIAL/INDUSTRIAL SERVICE: MEDIUM ANNUAL USE, LOW WINTER USE RATE CLASSIFICATION NO. G-56}

    Availability
    This rate is mandatory for customers taking service in a Managed Expansion Program project area who otherwise would have qualified for Commercial/Industrial Rate G-52.

    \section*{Character of Service}

    Natural gas or equivalent will be supplied at a thermal content of nominally one (1) therm in each one hundred (100) cubic feet. Should the customer's consumption fail to meet the availability requirements for this rate, the customer's service will be transferred to the otherwise applicable tariff as described under the terms and conditions of this tariff.
    Delivery Charge
    \[
    \text { Customer Charge Per Meter: } \quad \$ 6.9157 \text { per day or } \$ 207.47 \text { per } 30 \text { day month }
    \]

    Winter Period:
    First 1000* therms per 30 day month at \(\$ 0.3561\) per therm All over 1000 therms per 30 day month at \(\$ 0.2466\) per therm

    \section*{Summer Period:}

    First 1000* therms per 30 day month at \(\$ 0.2802\) per therm
    All over 1000 therms per 30 day month at \(\$ 0.1550\) per therm
    *The number of therms billed in the first block will be calculated by multiplying the therms in the first block of the rate by a fraction the numerator of which is the number of days in the billing period and the denominator of which is 30 .

    The above rates shall be adjusted to reflect the recovery of all applicable taxes. The Winter Period shall be the months of November through April inclusive. The Summer Period shall be the months of May through October inclusive.

    \section*{Supplier Charges}

    If the customer purchases its gas from a third party, supplier charges will be as agreed upon between the customer and the third party supplier and will be billed directly by the third party supplier. If the customer does not purchase its gas from a third party, the gas supplied by the Company will be subject to a per therm cost of gas rate. The cost of gas rate is not included in the delivery charge presented above. Refer to the Firm Rate Schedules which present both the delivery charge and cost of gas rates.
    Other Charges for Delivery Service
    The customer must also pay such charges and adjustments as are set forth in the Company's Local Distribution Adjustment Clause, as in effect from time to time and on file with the Commission. The delivery charge presented above is exclusive of these charges. Refer to Page 74-A of this Tariff for firm rate schedules which present both the delivery charge and the LDAC rates.

    \section*{Meter Account Charge}

    When the Company establishes or re-establishes a gas service account for a customer at a meter location, a meter account charge is incurred in addition to all other charges. The meter account charge is \(\$ 20.00\) when the visit to the meter location is scheduled at the mutual convenience of the Company and the customer. Otherwise, the charge is \(\$ 30.00\).
    Terms and Conditions
    To be eligible for this service, a customer must sign a contract for a one year period, which contract shall include the authority for the Company to monitor the customer's continued qualification for this service. In the event that the customer fails to meet the eligibility criteria set forth in the availability section of this

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    EFFECTIVE: July 1, 2017
    ISSUED BY: /s/James M. Sweeney
    James M. Sweeney

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    schedule based on a monthly evaluation employing the most recent twelve (12) month period, the Company may require that the customer be billed prospectively under an alternative rate subject to the terms of the customer's Service Agreement. The Service Agreement may contain limitations as to maximum hourly, daily, or monthly consumption, provisions for charges for excess usage, and other terms and conditions of service.

    Service under each Managed Expansion Program project will have a term of ten years. Customers initiating service under this rate must take service hereunder until ten years following the date that the first customer in the particular Managed Expansion Program project takes service. Once the term of service for a particular Managed Expansion Program project expires, customers will thereafter take service under Commercial/Industrial Rate G-52.

    The customer shall declare maximum seasonal demands and estimated seasonal volumes at the time application for service is made. These declarations shall be updated annually, by August 1.
    Meters are read and bills are presented monthly. In the event a meter reader is unable to obtain a meter reading, an estimated bill will be rendered to the customer.

    Amounts not paid prior to the due date; normally the next following meter reading date and a date not less than twenty-five (25) days from the date the bill is mailed - are subject to a late payment charge of one and one-half percent \(\left(1 \frac{1}{2} \%\right)\) per month on the unpaid balance - equivalent to an eighteen percent \((18 \%)\) annual rate. There is a \(\$ 15.00\) charge for each bad check tendered for payment.
    A customer must give at least four (4) days' notice before discontinuance of service and is responsible for all charges through the end of the notice period.
    Service under this rate is subject to the rules and regulations and the published tariff, terms and conditions presently effective, or as filed from time to time, with the Commission.

    \author{
    Rate Schedules
    }

    \section*{19 MANAGED EXPANSION PROGRAM COMMERCIAL/INDUSTRIAL SERVICE: HIGH ANNUAL USE, LOAD FACTOR LESS THAN 90\% RATE CLASSIFCATION NO. G-57}

    Availability
    This rate is mandatory for customers taking service in a Managed Expansion Program project area who otherwise would have qualified for Commercial/Industrial Rate G-53.
    Character of Service
    Natural gas or equivalent will be supplied at a heat content value of nominally one (1) therm in each one hundred (100) cubic feet.

    Delivery Charge ;

    \section*{Customer Charge Per Meter:}

    Winter Period:
    Summer Period:
    \(\$ 30.5417\) per day or \(\$ 916.25\) per 30 day month
    All therms per 30 day month at \(\$ 0.2263\) per therm
    All therms per 30 day month at \(\$ 0.1086\) per therm

    The above rates shall be adjusted to reflect the recovery of all applicable taxes. The Winter Period shall be the months of November through April inclusive. The Summer Period shall be the months of May through October inclusive.

    \section*{Supplier Charges}

    If the customer purchases its gas from a third party, supplier charges will be as agreed upon between the customer and the third party supplier and will be billed directly by the third party supplier. If the customer does not purchase its gas from a third party, the gas supplied by the Company will be subject to a per therm cost of gas rate. The cost of gas rate is not included in the delivery charge presented above. Refer to Page 74-A of this Tariff for firm rate schedules which present both the delivery charge and cost of gas rates.

    \section*{Other Charges for Delivery Service}

    The customer must also pay such charges and adjustments as are set forth in the Company's Local Distribution Adjustment Clause, as in effect from time to time and on file with the Commission. The delivery charge presented above is exclusive of these charges. Refer to the Firm Rate Schedules which present both the delivery charge and the LDAC rates.

    \section*{Meter Account Charge}

    When the Company establishes or re-establishes a gas service account for a customer at a meter location, a meter account charge is incurred in addition to all other charges. The meter account charge is \(\$ 20.00\) when the visit to the meter location is scheduled at the mutual convenience of the Company and the customer. Otherwise, the charge is \(\$ 30.00\).

    \section*{Terms and Conditions}

    To be eligible for this service, a customer must sign a contract for a one year period, which contract shall include the authority for the Company to monitor the customer's continued qualification for this service. In the event that the customer fails to meet the eligibility criteria set forth in the availability section of this schedule based on a monthly evaluation employing the most recent twelve (12) month period, the Company may require that the customer be billed prospectively under an alternative rate subject to the terms of the customer's Service Agreement. The Service Agreement may contain limitations as to maximum hourly, daily, or monthly consumption, provisions for charges for excess usage, and other terms and conditions of service.
    Service under each Managed Expansion Program project will have a term of ten years. Customers initiating service under this rate must take service hereunder until ten years following the date that the first customer

    DATED: April 28, 2017
    ISSUED BY: /s/James M. Sweeney
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    TITLE: President
    Authorized by NHPUC Order No. xx,xxx dated Month Day,Year, in Docket No. DG 17-048
    in the particular Managed Expansion Program project takes service. Once the term of service for a particular Managed Expansion Program project expires, customers will thereafter take service under Commercial/Industrial Rate G-53.

    The customer shall declare maximum seasonal demands and estimated seasonal volumes at the time application for service is made. These declarations shall be updated annually, by August 1.
    Meters are read and bills are presented monthly. In the event a meter reader is unable to obtain a meter reading, an estimated bill will be rendered to the customer.
    Amounts not paid prior to the due date; normally the next following meter reading date and a date not less than twenty-five (25) days from the date the bill is mailed - are subject to a late payment charge of one and one-half percent \(\left(1 \frac{1}{2} \%\right)\) per month on the unpaid balance - equivalent to an eighteen percent ( \(18 \%\) ) annual rate. There is a \(\$ 15.00\) charge for each bad check tendered for payment.
    A customer must give at least four (4) days' notice before discontinuance of service and is responsible for all charges through the end of the notice period.

    Service under this rate is subject to the rules and regulations and the published tariff, terms and conditions presently effective, or as filed from time to time, with the Commission.

    \section*{20 COMMERCIAL/INDUSTRIAL SERVICE: HIGH ANNUAL USE, LOAD FACTOR GREATER THAN 90\% RATE CLASSIFICATION NO. G-58}

    Availability
    This rate is mandatory for customers taking service in a Managed Expansion Program project area who otherwise would have qualified for Commercial/Industrial Rate G-54.
    Character of Service
    Natural gas or equivalent will be supplied at a heat content value of nominally one (1) therm in each one hundred (100) cubic feet.

    Delivery Charge

    \section*{Customer Charge Per Meter:}

    Winter Period:
    Summer Period:
    \(\$ 30.5417\) per day or \(\$ 916.25\) per 30 day month
    All therms per 30 day month at \(\$ 0.0867\) per therm
    All therms per 30 day month at \(\$ 0.0471\) per therm

    The above rates shall be adjusted to reflect the recovery of all applicable taxes. The Winter Period shall be the months of November through April inclusive. The Summer Period shall be the months of May through October inclusive.

    \section*{Supplier Charges}

    If the customer purchases its gas from a third party, supplier charges will be as agreed upon between the customer and the third party supplier and will be billed directly by the third party supplier. If the customer does not purchase its gas from a third party, the gas supplied by the Company will be subject to a per therm cost of gas rate. The cost of gas rate is not included in the delivery charge presented above. Refer to the Firm Rate Schedules which present both the delivery charge and cost of gas rates.

    \section*{Other Charges for Delivery Service}

    The customer must also pay such charges and adjustments as are set forth in the Company's Local Distribution Adjustment Clause, as in effect from time to time and on file with the Commission. The delivery charge presented above is exclusive of these charges. Refer to Page 74-A of this Tariff for firm rate schedules which present both the delivery charge and the LDAC rates.

    \section*{Meter Account Charge}

    When the Company establishes or re-establishes a gas service account for a customer at a meter location, a meter account charge is incurred in addition to all other charges. The meter account charge is \(\$ 20.00\) when the visit to the meter location is scheduled at the mutual convenience of the Company and the customer. Otherwise, the charge is \(\$ 30.00\).

    \section*{Terms and Conditions}

    To be eligible for this service, a customer must sign a contract for a one year period, which contract shall include the authority for the Company to monitor the customer's continued qualification for this service. In the event that the customer fails to meet the eligibility criteria set forth in the availability section of this schedule based on a monthly evaluation employing the most recent twelve (12) month period, the Company may require that the customer be billed prospectively under an alternative rate subject to the terms of the customer's Service Agreement. The Service Agreement may contain limitations as to maximum hourly, daily, or monthly consumption, provisions for charges for excess usage, and other terms and conditions of service.
    Service under each Managed Expansion Program project will have a term of ten years. Customers initiating service under this rate must take service hereunder until ten years following the date that the first customer

    DATED: April 28, 2017
    ISSUED BY: /s/James M. Sweeney
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    EFFECTIVE: July 1, 2017
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    Authorized by NHPUC Order No. xx,xxx dated Month Day,Year, in Docket No. DG 17-048
    in the particular Managed Expansion Program project takes service. Once the term of service for a particular Managed Expansion Program project expires, customers will thereafter take service under Commercial/Industrial Rate G-54.

    The customer shall declare maximum seasonal demands and estimated seasonal volumes at the time application for service is made. These declarations shall be updated annually, by August 1.
    Meters are read and bills are presented monthly. In the event a meter reader is unable to obtain a meter reading, an estimated bill will be rendered to the customer.
    Amounts not paid prior to the due date; normally the next following meter reading date and a date not less than twenty-five (25) days from the date the bill is mailed - are subject to a late payment charge of one and one-half percent \(\left(1 \frac{1}{2} \%\right)\) per month on the unpaid balance - equivalent to an eighteen percent ( \(18 \%\) ) annual rate. There is a \(\$ 15.00\) charge for each bad check tendered for payment.
    A customer must give at least four (4) days' notice before discontinuance of service and is responsible for all charges through the end of the notice period.

    Service under this rate is subject to the rules and regulations and the published tariff, terms and conditions presently effective, or as filed from time to time, with the Commission.

    \section*{21 OUTDOOR GAS LIGHTING}

    Availability
    This rate is available for residential outdoor gas lighting where such service is provided from the Company's existing delivery system to a standard gas light fixture or fixtures, located on the customer's premises, and when it is not feasible to meter such service along with other gas used on the premises and bill the same under the rate in effect for all other services. Service under this rate is available at those locations which were receiving service hereunder as of July 1, 2015, and which have continuously received service hereunder since that date.

    Rate Per Light Per Month \(\$ 11.34\)

    The above rates shall be adjusted to reflect the recovery of all applicable taxes.
    Account Charge
    When the Company establishes or re-establishes a gas service account for a customer at a location, an account charge is incurred in addition to all other charges. The account charge is \(\$ 20.00\) when the visit to the location is scheduled at the mutual convenience of the Company and the customer. Otherwise, the charge is \(\$ 30.00\).
    Terms and Conditions
    Meters are read and bills are presented monthly.
    Amounts not paid prior to the due date; normally the next following meter reading date and a date not less than twenty-five (25) days from the date the bill is mailed - are subject to a late payment charge of one and one-half percent \(\left(1 \frac{1}{2} \%\right)\) per month on the unpaid balance - equivalent to an eighteen percent (18\%) annual rate. There is a \(\$ 15.00\) charge for each bad check tendered for payment.
    A customer must give at least four (4) days' notice before discontinuance of service and is responsible for all charges through the end of the notice period.
    Service under this rate is subject to the rules and regulations and the published tariff, terms and conditions presently effective, or as filed from time to time, with the Commission.

    DATED: April 28, 2017
    EFFECTIVE: July 1, 2017
    TITLE: President

    \section*{22 FIRM RATE SCHEDULES}

    FIRM RATE SCHEDULES
    \begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|}
    \hline & \multicolumn{5}{|c|}{Winter Period} & \multicolumn{6}{|c|}{Summer Period} \\
    \hline & \multicolumn{2}{|l|}{Delivery Charge} & Cost of Gas Rate Page 77 & \begin{tabular}{l}
    LDAC \\
    Page 82
    \end{tabular} & Total Rate & \multicolumn{2}{|l|}{Delivery Charge} & \multicolumn{2}{|l|}{Cost of Gas Rate Page 77} & \begin{tabular}{l}
    LDAC \\
    Page 82
    \end{tabular} & Total Rate \\
    \hline \multicolumn{12}{|l|}{Residential Non Heating - R-1} \\
    \hline Customer Charge per Month per Meter & & \$21.50 & & & \$ 21.50 & \$ & 21.50 & & & & \$ 21.50 \\
    \hline All therms & \$ & 0.2446 & \$ 0.4002 & \$ 0.0640 & \$ 0.7088 & \$ & 0.2446 & \$ & 0.4368 & \$ 0.0640 & \$ 0.7454 \\
    \hline \multicolumn{12}{|l|}{Residential Heating - R-3} \\
    \hline Customer Charge per Month per Meter & & \$25.50 & & & \$ 25.50 & \$ & 25.50 & & & & \$ 25.50 \\
    \hline Size of the first block & & 00 therms & & & & & 20 therms & & & & \\
    \hline Therms in the first block per month at & \$ & 0.5201 & \$ 0.4002 & \$ 0.0640 & \$ 0.9843 & \$ & 0.5201 & \$ & 0.4368 & \$ 0.0640 & \$ 1.0209 \\
    \hline All therms over the first block per month at & \$ & 0.4176 & \$ 0.4002 & \$ 0.0640 & \$ 0.8818 & \$ & 0.4176 & \$ & 0.4368 & \$ 0.0640 & \$ 0.9184 \\
    \hline \multicolumn{12}{|l|}{Residential Heating - R-4} \\
    \hline Customer Charge per Month per Meter & & \$10.20 & & & \$ 10.20 & \$ & 10.20 & & & & \$ 10.20 \\
    \hline Size of the first block & & 00 therms & & & & & 20 therms & & & & \\
    \hline Therms in the first block per month at & \$ & 0.2080 & \$ 0.4002 & \$ 0.0640 & \$ 0.6722 & \$ & 0.2080 & \$ & 0.4368 & \$ 0.0640 & \$ 0.7088 \\
    \hline All therms over the first block per month at & \$ & 0.1670 & \$ 0.4002 & \$ 0.0640 & \$ 0.6312 & \$ & 0.1670 & \$ & 0.4368 & \$ 0.0640 & \$ 0.6678 \\
    \hline \multicolumn{12}{|l|}{Commercial/Industrial - G-41} \\
    \hline Customer Charge per Month per Meter & & \$55.61 & & & \$ 55.61 & \$ & 55.61 & & & & \$ 55.61 \\
    \hline Size of the first block & & 00 therms & & & & & 20 therms & & & & \\
    \hline Therms in the first block per month at & \$ & 0.5689 & \$ 0.3961 & \$ 0.0450 & \$ 1.0100 & \$ & 0.5689 & \$ & 0.4206 & \$ 0.0450 & \$ 1.0345 \\
    \hline All therms over the first block per month at & \$ & 0.3130 & \$ 0.3961 & \$ 0.0450 & \$ 0.7541 & \$ & 0.3130 & \$ & 0.4206 & \$ 0.0450 & \$ 0.7786 \\
    \hline \multicolumn{12}{|l|}{Commercial/Industrial - G-42} \\
    \hline Customer Charge per Month per Meter & & \$159.59 & & & \$ 159.59 & \$ & 159.59 & & & & \$ 159.59 \\
    \hline Size of the first block & & 00 therms & & & & & 00 therms & & & & \\
    \hline Therms in the first block per month at & \$ & 0.4458 & \$ 0.3961 & \$ 0.0450 & \$ 0.8869 & \$ & 0.4458 & \$ & 0.4206 & \$ 0.0450 & \$ 0.9114 \\
    \hline All therms over the first block per month at & \$ & 0.2952 & \$ 0.3961 & \$ 0.0450 & \$ 0.7363 & \$ & 0.2952 & \$ & 0.4206 & \$ 0.0450 & \$ 0.7608 \\
    \hline \multicolumn{12}{|l|}{Commercial/Industrial - G-43} \\
    \hline Customer Charge per Month per Meter & & \$684.87 & & & \$ 684.87 & \$ & 684.87 & & & & \$ 684.87 \\
    \hline All therms over the first block per month at & \$ & 0.2684 & \$ 0.3961 & \$ 0.0450 & \$ 0.7095 & \$ & 0.1227 & \$ & 0.4206 & \$ 0.0450 & \$ 0.5883 \\
    \hline \multicolumn{12}{|l|}{Commercial/Industrial - G-51} \\
    \hline Customer Charge per Month per Meter & & \$55.61 & & & \$ 55.61 & \$ & 55.61 & & & & \$ 55.61 \\
    \hline Size of the first block & & 00 therms & & & & & 00 therms & & & & \\
    \hline Therms in the first block per month at & \$ & 0.3460 & \$ 0.4145 & \$ 0.0450 & \$ 0.8055 & \$ & 0.3460 & \$ & 0.4574 & \$ 0.0450 & \$ 0.8484 \\
    \hline All therms over the first block per month at & \$ & 0.2060 & \$ 0.4145 & \$ 0.0450 & \$ 0.6655 & \$ & 0.2060 & \$ & 0.4574 & \$ 0.0450 & \$ 0.7084 \\
    \hline \multicolumn{12}{|l|}{Commercial/Industrial - G-52} \\
    \hline Customer Charge per Month per Meter & & \$159.59 & & & \$ 159.59 & \$ & 159.59 & & & & \$ 159.59 \\
    \hline Size of the first block & & 0 therms & & & & & 00 therms & & & & \\
    \hline Therms in the first block per month at & \$ & 0.2739 & \$ 0.4145 & \$ 0.0450 & \$ 0.7334 & \$ & 0.2155 & \$ & 0.4574 & \$ 0.0450 & \$ 0.7179 \\
    \hline All therms over the first block per month at & \$ & 0.1897 & \$ 0.4145 & \$ 0.0450 & \$ 0.6492 & \$ & 0.1192 & \$ & 0.4574 & \$ 0.0450 & \$ 0.6216 \\
    \hline \multicolumn{12}{|l|}{Commercial/Industrial - G-53} \\
    \hline Customer Charge per Month per Meter & & \$704.81 & & & \$ 704.81 & \$ & 704.81 & & & & \$ 704.81 \\
    \hline All therms over the first block per month at & \$ & 0.1741 & \$ 0.4145 & \$ 0.0450 & \$ 0.6336 & \$ & 0.0835 & \$ & 0.4574 & \$ 0.0450 & \$ 0.5859 \\
    \hline \multicolumn{12}{|l|}{Commercial/Industrial - G-54} \\
    \hline Customer Charge per Month per Meter & & \$704.81 & & & \$ 704.81 & \$ & 704.81 & & & & \$ 704.81 \\
    \hline All therms over the first block per month at & \$ & 0.0667 & \$ 0.4145 & \$ 0.0450 & \$ 0.5262 & \$ & 0.0362 & \$ & 0.4574 & \$ 0.0450 & \$ 0.5386 \\
    \hline
    \end{tabular}

    DATED: April 28, 2017
    EFFECTIVE: July 1, 2017

    ISSUED BY: /s/James M. Sweeney James M. Sweeney
    TITLE: President

    \section*{23 FIRM RATE SCHEDULES - MANAGED EXPANSION PROGRAM \\ II RATE SCHEDULES \\ FIRM RATE SCHEDULES}
    \begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|}
    \hline & \multicolumn{5}{|c|}{Winter Period} & \multicolumn{6}{|c|}{Summer Period} \\
    \hline & \multicolumn{2}{|l|}{Delivery Charge} & Cost of Gas Rate Page 77 & LDAC Page 82 & Total Rate & \multicolumn{2}{|l|}{Delivery Charge} & \multicolumn{2}{|l|}{Cost of Gas Rate Page 77} & \begin{tabular}{l}
    LDAC \\
    Page 82
    \end{tabular} & Total Rate \\
    \hline \multicolumn{12}{|l|}{Residential Non Heating - R-5} \\
    \hline Customer Charge per Month per Meter & & \$27.95 & & & \$ 27.95 & \$ & 27.95 & & & & \$ 27.95 \\
    \hline All therms & \$ & 0.3180 & \$ 0.4002 & \$ 0.0640 & \$ 0.7822 & \$ & 0.3180 & \$ & 0.4368 & \$ 0.0640 & \$ 0.8188 \\
    \hline \multicolumn{12}{|l|}{Residential Heating - R-6} \\
    \hline Customer Charge per Month per Meter & & \$33.15 & & & \$ 33.15 & \$ & 33.15 & & & & \$ 33.15 \\
    \hline Size of the first block & & 00 therms & & & & & 0 therms & & & & \\
    \hline Therms in the first block per month at & \$ & 0.6761 & \$ 0.4002 & \$ 0.0640 & \$ 1.1403 & \$ & 0.6761 & \$ & 0.4368 & \$ 0.0640 & \$ 1.1769 \\
    \hline All therms over the first block per month at & \$ & 0.5429 & \$ 0.4002 & \$ 0.0640 & \$ 1.0071 & \$ & 0.5429 & \$ & 0.4368 & \$ 0.0640 & \$ 1.0437 \\
    \hline \multicolumn{12}{|l|}{Residential Heating - R-7} \\
    \hline Customer Charge per Month per Meter & & \$13.26 & & & \$ 13.26 & \$ & 13.26 & & & & \$ 13.26 \\
    \hline Size of the first block & & 00 therms & & & & & 0 therms & & & & \\
    \hline Therms in the first block per month at & \$ & 0.2704 & \$ 0.4002 & \$ 0.0640 & \$ 0.7346 & \$ & 0.2704 & \$ & 0.4368 & \$ 0.0640 & \$ 0.7712 \\
    \hline All therms over the first block per month at & \$ & 0.2171 & \$ 0.4002 & \$ 0.0640 & \$ 0.6813 & \$ & 0.2171 & \$ & 0.4368 & \$ 0.0640 & \$ 0.7179 \\
    \hline \multicolumn{12}{|l|}{Commercial/Industrial - G-44} \\
    \hline Customer Charge per Month per Meter & & \$72.29 & & & \$ 72.29 & \$ & 72.29 & & & & \$ 72.29 \\
    \hline Size of the first block & & 00 therms & & & & & 0 therms & & & & \\
    \hline Therms in the first block per month at & \$ & 0.7396 & \$ 0.3961 & \$ 0.0450 & \$ 1.1807 & \$ & 0.7396 & \$ & 0.4206 & \$ 0.0450 & \$ 1.2052 \\
    \hline All therms over the first block per month at & \$ & 0.4069 & \$ 0.3961 & \$ 0.0450 & \$ 0.8480 & \$ & 0.4069 & \$ & 0.4206 & \$ 0.0450 & \$ 0.8725 \\
    \hline \multicolumn{12}{|l|}{Commercial/Industrial - G-45} \\
    \hline Customer Charge per Month per Meter & & \$207.47 & & & \$ 207.47 & \$ & 207.47 & & & & \$ 207.47 \\
    \hline Size of the first block & & 00 therms & & & & & 0 therms & & & & \\
    \hline Therms in the first block per month at & \$ & 0.5795 & \$ 0.3961 & \$ 0.0450 & \$ 1.0206 & \$ & 0.5795 & \$ & 0.4206 & \$ 0.0450 & \$ 1.0451 \\
    \hline All therms over the first block per month at & \$ & 0.3838 & \$ 0.3961 & \$ 0.0450 & \$ 0.8249 & \$ & 0.3838 & \$ & 0.4206 & \$ 0.0450 & \$ 0.8494 \\
    \hline \multicolumn{12}{|l|}{Commercial/Industrial - G-46} \\
    \hline Customer Charge per Month per Meter & & \$890.33 & & & \$ 890.33 & \$ & 890.33 & & & & \$ 890.33 \\
    \hline All therms over the first block per month at & \$ & 0.2684 & \$ 0.3961 & \$ 0.0450 & \$ 0.7095 & \$ & 0.1595 & \$ & 0.4206 & \$ 0.0450 & \$ 0.6251 \\
    \hline \multicolumn{12}{|l|}{Commercial/Industrial - G-55} \\
    \hline Customer Charge per Month per Meter & & \$72.29 & & & \$ 72.29 & \$ & 72.29 & & & & \$ 72.29 \\
    \hline Size of the first block & & 00 therms & & & & & 0 therms & & & & \\
    \hline Therms in the first block per month at & \$ & 0.4498 & \$ 0.4145 & \$ 0.0450 & \$ 0.9093 & \$ & 0.4498 & \$ & 0.4574 & \$ 0.0450 & \$ 0.9522 \\
    \hline All therms over the first block per month at & \$ & 0.2678 & \$ 0.4145 & \$ 0.0450 & \$ 0.7273 & \$ & 0.2678 & \$ & 0.4574 & \$ 0.0450 & \$ 0.7702 \\
    \hline \multicolumn{12}{|l|}{Commercial/Industrial - G-56} \\
    \hline Customer Charge per Month per Meter & & \$207.47 & & & \$ 207.47 & \$ & 207.47 & & & & \$ 207.47 \\
    \hline Size of the first block & & 0 therms & & & & & 0 therms & & & & \\
    \hline Therms in the first block per month at & \$ & 0.3561 & \$ 0.4145 & \$ 0.0450 & \$ 0.8156 & \$ & 0.2802 & \$ & 0.4574 & \$ 0.0450 & \$ 0.7826 \\
    \hline All therms over the first block per month at & \$ & 0.2466 & \$ 0.4145 & \$ 0.0450 & \$ 0.7061 & \$ & 0.1550 & \$ & 0.4574 & \$ 0.0450 & \$ 0.6574 \\
    \hline \multicolumn{12}{|l|}{Commercial/Industrial - G-57} \\
    \hline Customer Charge per Month per Meter & & \$916.25 & & & \$ 916.25 & \$ & 916.25 & & & & \$ 916.25 \\
    \hline All therms over the first block per month at & \$ & 0.2263 & \$ 0.4145 & \$ 0.0450 & \$ 0.6858 & \$ & 0.1086 & \$ & 0.4574 & \$ 0.0450 & \$ 0.6110 \\
    \hline \multicolumn{12}{|l|}{Commercial/Industrial - G-58} \\
    \hline Customer Charge per Month per Meter & & \$916.25 & & & \$ 916.25 & \$ & 916.25 & & & & \$ 916.25 \\
    \hline All therms over the first block per month at & \$ & 0.0867 & \$ 0.4145 & \$ 0.0450 & \$ 0.5462 & \$ & 0.0471 & \$ & 0.4574 & \$ 0.0450 & \$ 0.5495 \\
    \hline
    \end{tabular}

    DATED: April 28, 2017
    EFFECTIVE: July 1, 2017

    ISSUED BY: /s/James M. Sweeney James M. Sweeney
    TITLE: President

    \section*{24 FIRM RATE SCHEDULES - OUTDOOR GAS LIGHTING}
    \begin{tabular}{|c|c|}
    \hline \multicolumn{2}{|c|}{ Outdoor Gas Lighting } \\
    \hline Per Light Per Month & \(\$ 11.34\) \\
    \hline
    \end{tabular}

    NHPUC No. 8 GAS

    \section*{LIBERTY UTILITIES}

    \section*{25 ANITCIPATED COST OF GAS}
    \begin{tabular}{|c|c|c|c|c|c|c|}
    \hline \multicolumn{7}{|c|}{Anticipated Cost of Gas} \\
    \hline \multicolumn{7}{|l|}{PERIOD COVERED: WINTER PERIOD, NOVEMBER 1, 2016 THROUGH APRIL 30, 2017} \\
    \hline \multicolumn{7}{|c|}{(REFER TO TEXT ON IN SECTION 16 COST OF GAS CLAUSE)} \\
    \hline & & & & & & \\
    \hline (Col 1) & & & & (Col 2) & & (Col 3) \\
    \hline \multicolumn{7}{|l|}{ANTICIPATED DIRECT COST OF GAS} \\
    \hline \multicolumn{7}{|l|}{Purchased Gas:} \\
    \hline Demand Costs: & & & \$ & 7,527,898 & & \\
    \hline Supply Costs: & & & & 49,523,042 & & \\
    \hline \multicolumn{7}{|l|}{\multirow[b]{2}{*}{Storage Gas:}} \\
    \hline & & & & & & \\
    \hline Demand, Capacity: & & & \$ & 941,660 & & \\
    \hline Commodity Costs: & & & & 4,026,000 & & \\
    \hline & & & & & & \\
    \hline Produced Gas: & & & & 1,797,499 & & \\
    \hline & & & & & & \\
    \hline Hedged Contract (Saving)/Loss & & & & - & & \\
    \hline \multicolumn{3}{|l|}{Hedge Underground Storage Contract (Saving)/Loss} & & - & & \\
    \hline & & & & & & \\
    \hline \multicolumn{2}{|l|}{Unadjusted Anticipated Cost of Gas} & & & & \$ & 63,816,099 \\
    \hline & & & & & & \\
    \hline \multicolumn{7}{|l|}{Adjustments:} \\
    \hline \multicolumn{2}{|l|}{Prior Period (Over)/Under Recovery (as of 05/01/15)} & & \$ & 2,690,610 & & \\
    \hline Interest & & & & 14,641 & & \\
    \hline Prior Period Adjustments & & & & - & & \\
    \hline Broker Revenues & & & & \((1,374,947)\) & & \\
    \hline Refunds from Suppliers & & & & - & & \\
    \hline Fuel Financing & & & & - & & \\
    \hline Transportation CGA Revenues & & & & \((29,471)\) & & \\
    \hline Interruptible Sales Margin & & & & - & & \\
    \hline \multicolumn{2}{|l|}{Capacity Release and Off System Sales Margins} & & & \((5,448,856)\) & & \\
    \hline Hedging Costs & & & & - & & \\
    \hline \multicolumn{2}{|l|}{Fixed Price Option Administrative Costs} & & & 41,972 & & \\
    \hline Total Adjustments & & & & & & \((4,106,050)\) \\
    \hline & & & & & & \\
    \hline \multicolumn{2}{|l|}{Total Anticipated Direct Cost of Gas} & & & & \$ & 59,710,049 \\
    \hline & & & & & & \\
    \hline \multicolumn{7}{|l|}{Anticipated Indirect Cost of Gas} \\
    \hline Working Capital: & & & & & & \\
    \hline \multicolumn{3}{|l|}{Total Unadjusted Anticipated Cost of Gas 11/01/15-04/30/16} & \$ & 63,816,099 & & \\
    \hline \multicolumn{2}{|l|}{Working Capital Rate: Lead Lag Days / 365} & & & 0.0391 & & \\
    \hline Prime Rate & & & & 3.50\% & & \\
    \hline Working Capital Percentage & & & & 0.137\% & & \\
    \hline Working Capital & & & \$ & 87,342 & & \\
    \hline \multicolumn{2}{|l|}{\multirow[t]{2}{*}{Plus: Working Capital Reconciliation (Acct 142.20)}} & & & & & \\
    \hline & & & & \((33,597)\) & & \\
    \hline \multirow[t]{2}{*}{Total Working Capital Allowance} & & & & & & 53,745 \\
    \hline & & & & & & \\
    \hline Bad Debt: & & & & & & \\
    \hline \multicolumn{3}{|l|}{Total Unadjusted Anticipated Cost of Gas 11/01/15-04/30/16} & & 63,816,099 & & \\
    \hline Less: Refunds & & & & - & & \\
    \hline Plus: Total Working Capital & & & & 53,745 & & \\
    \hline \multicolumn{2}{|l|}{Plus: Prior Period (Over)/Under Recovery} & & & 2,690,610 & & \\
    \hline Subtotal & & & & 66,560,454 & & \\
    \hline & & & & & & \\
    \hline Bad Debt Percentage & & & & 4.04\% & & \\
    \hline Bad Debt Allowance & & & \$ & 2,689,042 & & \\
    \hline \multicolumn{2}{|l|}{Plus: Bad Debt Reconciliation (Acct 175.52)} & & & \((37,241)\) & & \\
    \hline Total Bad Debt Allowance & & & & & \$ & 2,651,801 \\
    \hline & & & & & & \\
    \hline \multicolumn{2}{|l|}{\multirow[t]{2}{*}{Production and Storage Capacity}} & & & & & \\
    \hline & & & & & \$ & 1,980,428 \\
    \hline \multicolumn{2}{|l|}{\multirow[t]{2}{*}{}} & & & & & \\
    \hline & & & \$ & 13,170 & & \\
    \hline \multicolumn{2}{|l|}{Times Winter Sales} & & & 90,536 & & \\
    \hline \multicolumn{2}{|l|}{Divided by Total Sales} & & & 112,609 & & \\
    \hline \multicolumn{2}{|l|}{Miscellaneous Overhead} & & & & & 10,589 \\
    \hline \multicolumn{2}{|l|}{Total Anticipated Indirect Cost of Gas} & & & & \$ & 4,696,563 \\
    \hline & & & & & & \\
    \hline Total Cost of Gas & & & & & \$ & 64,406,611 \\
    \hline
    \end{tabular}

    DATED: April 28, 2017
    EFFECTIVE: July 1, 2017

    ISSUED BY: /s/James M. Sweeney James M. Sweeney
    TITLE: President

    \section*{26 CALCULATION OF FIRM SALES COST OF GAS RATE}
    

    DATED: April 28, 2017
    ISSUED BY: /s/James M. Sweeney
    James M. Sweeney
    EFFECTIVE: July 1, 2017
    TITLE: President
    Authorized by NHPUC Order No. xx,xxx dated Month Day,Year, in Docket No. DG 17-048

    \section*{27 CALCULATION OF FIXED WINTER PERIOD COST OF GAS RATE}
    

    DATED: April 28, 2017
    EFFECTIVE: July 1, 2017
    Authorized by NHPUC Order No. xx,xxx dated Month Day,Year, in Docket No. DG 17-048

    \section*{28 CALCULATION OF FIXED WINTER PERIOD COST OF GAS RATE - KEENE DIVISION}
    

    DATED: April 28, 2017
    EFFECTIVE: July 1, 2017
    Authorized by NHPUC Order No. xx,xxx dated Month Day,Year, in Docket No. DG 17-048

    \section*{29 CALCULATION OF FIRM TRANSPORTATION COST OF GAS RATE}
    

    DATED: April 28, 2017
    EFFECTIVE: July 1, 2017
    Authorized by NHPUC Order No. xx,xxx dated Month Day,Year, in Docket No. DG 17-048

    \section*{30 ENVIRONMENTAL SURCHARGE - MANUFACTURED GAS PLANTS}
    

    DATED: April 28, 2017
    EFFECTIVE: July 1, 2017

    ISSUED BY: /s/James M. Sweeney James M. Sweeney
    TITLE: President

    \section*{31 RATE CASE EXPENSE FACTOR CALCULATION}
    \begin{tabular}{|c|c|c|}
    \hline \multicolumn{3}{|c|}{Liberty Utilities (Energy North Natural Gas) Corp. d/b/a Liberty Utilities} \\
    \hline \multicolumn{3}{|r|}{Local Distribution Adjustment Charge (LDAC) decrease due to Rate Case Expense and Recoupment} \\
    \hline \multicolumn{3}{|c|}{For LDAC effective November 1, 2016 - December 31, 2016} \\
    \hline \multicolumn{3}{|c|}{Docket No. DG 14-180} \\
    \hline & & \\
    \hline & & \\
    \hline 1 & August 1, 2016 Balance of Acct. 8840-2-0000-10-1930-1745 & \$46,132 \\
    \hline 2 & Estimated August 2016 - October 2016 Recovery & (\$292,028) \\
    \hline 3 & Estimated August 2016 - October 2016 Interest & (\$761) \\
    \hline 4 & & \\
    \hline 5 & Estimated Balance November 1, 2016 & \((\$ 246,658)\) \\
    \hline 6 & Estimated November 2016 - December 2016 Interest & (\$791) \\
    \hline 7 & & \\
    \hline 8 & Estimated Remaining Recovery & \((\$ 247,449)\) \\
    \hline 9 & & \\
    \hline 10 & Estimated November 2016 - December 2016 Sales (therms) & 34,894,997 \\
    \hline 11 & & \\
    \hline 12 & RCE rate per therm November 2016 - December 2016 & (\$0.0071) \\
    \hline
    \end{tabular}

    DATED: April 28, 2017
    EFFECTIVE: July 1, 2017
    Authorized by NHPUC Order No. xx,xxx dated Month Day,Year, in Docket No. DG 17-048

    \section*{32 LOCAL DISTRIBUTION ADJUSTMENT CLAUSE CALCULATION}

    \section*{Local Delivery Adjustment Clause Calculation}
    \begin{tabular}{|c|c|c|c|c|}
    \hline Residential Non Heating Rates - R-1, R-5 & & Sales Customers & Transportation Customers & \\
    \hline Energy Efficiency Charge & \$0.0402 & & & \\
    \hline Demand Side Management Charge & 0.0000 & & & \\
    \hline Conservation Charge (CCx) & & \$0.0402 & & \\
    \hline Relief Holder and pond at Gas Street, Concord, NH & 0.0000 & & & \\
    \hline Manufactured Gas Plants & 0.0155 & & & \\
    \hline Environmental Surcharge (ES) & & 0.0155 & & \\
    \hline Interruptible Transportation Margin Credit (ITMC) & & 0.0000 & & \\
    \hline Energy Efficiency Resource Standard Lost Revenue Mechanism & & 0.0016 & & \\
    \hline Rate Case Expense Factor (RCEF) & & 0.0000 & & \\
    \hline Residential Low Income Assistance Program (RLIAP) & & \(\underline{0.0067}\) & & \\
    \hline LDAC & & \$0.0640 & & per therm \\
    \hline Residential Heating Rates - R-3, R-4, R-6, R-7 & & & & \\
    \hline Energy Efficiency Charge & \$0.0402 & & & \\
    \hline Demand Side Management Charge & 0.0000 & & & \\
    \hline Conservation Charge (CCx) & & \$0.0402 & & \\
    \hline Relief Holder and pond at Gas Street, Concord, NH & 0.0000 & & & \\
    \hline Manufactured Gas Plants & 0.0155 & & & \\
    \hline Environmental Surcharge (ES) & & 0.0155 & & \\
    \hline Energy Efficiency Resource Standard Lost Revenue Mechanism & & 0.0016 & & \\
    \hline Rate Case Expense Factor (RCEF) & & 0.0000 & & \\
    \hline Residential Low Income Assistance Program (RLIAP) & & 0.0067 & & \\
    \hline LDAC & & \$0.0640 & & per therm \\
    \hline Commercial/Industrial Low Annual Use Rates - G-41, G-51, G-44, G-55 & & & & \\
    \hline Energy Efficiency Charge & \$0.0219 & & & \\
    \hline Demand Side Management Charge & 0.0000 & & & \\
    \hline Conservation Charge (CCx) & & \$0.0219 & \$0.0219 & \\
    \hline Relief Holder and pond at Gas Street, Concord, NH & 0.0000 & & & \\
    \hline Manufactured Gas Plants & 0.0155 & & & \\
    \hline Environmental Surcharge (ES) & & 0.0155 & 0.0155 & \\
    \hline Energy Efficiency Resource Standard Lost Revenue Mechanism & & 0.0009 & 0.0009 & \\
    \hline Gas Restructuring Expense Factor (GREF) & & 0.0000 & 0.0000 & \\
    \hline Rate Case Expense Factor (RCEF) & & 0.0000 & 0.0000 & \\
    \hline Residential Low Income Assistance Program (RLIAP) & & 0.0067 & \(\underline{0.0067}\) & \\
    \hline LDAC & & \$0.0450 & \$0.0450 & per therm \\
    \hline
    \end{tabular}
    \begin{tabular}{|c|c|c|c|}
    \hline Energy Efficiency Charge & \$0.0219 & & \\
    \hline Demand Side Management Charge & 0.0000 & & \\
    \hline Conservation Charge (CCx) & & \$0.0219 & \$0.0219 \\
    \hline Relief Holder and pond at Gas Street, Concord, NH & 0.0000 & & \\
    \hline Manufactured Gas Plants & 0.0155 & & \\
    \hline Environmental Surcharge (ES) & & 0.0155 & 0.0155 \\
    \hline Energy Efficiency Resource Standard Lost Revenue Mechanism & & 0.0009 & 0.0009 \\
    \hline Gas Restructuring Expense Factor (GREF) & & 0.0000 & 0.0000 \\
    \hline Rate Case Expense Factor (RCEF) & & 0.0000 & 0.0000 \\
    \hline Residential Low Income Assistance Program (RLIAP) & & 0.0067 & 0.0067 \\
    \hline LDAC & & \$0.0450 & \$0.0450 \\
    \hline
    \end{tabular}
    \begin{tabular}{|c|c|c|c|}
    \hline Energy Efficiency Charge & \$0.0219 & & \\
    \hline Demand Side Management Charge & 0.0000 & & \\
    \hline Conservation Charge (CCx) & & \$0.0219 & \$0.0219 \\
    \hline Relief Holder and pond at Gas Street, Concord, NH & 0.0000 & & \\
    \hline Manufactured Gas Plants & 0.0155 & & \\
    \hline Environmental Surcharge (ES) & & 0.0155 & 0.0155 \\
    \hline Energy Efficiency Resource Standard Lost Revenue Mechanism & & 0.0009 & 0.0009 \\
    \hline Gas Restructuring Expense Factor (GREF) & & 0.0000 & 0.0000 \\
    \hline Rate Case Expense Factor (RCEF) & & 0.0000 & 0.0000 \\
    \hline Residential Low Income Assistance Program (RLIAP) & & \(\underline{0.0067}\) & \(\underline{0.0067}\) \\
    \hline LDAC & & \$0.0450 & \$0.0450 \\
    \hline
    \end{tabular}

    DATED: April 28, 2017
    EFFECTIVE: July 1, 2017

    ISSUED BY: /s/James M. Sweeney James M. Sweeney
    TITLE: President

    \section*{III. DELIVERY TERMS AND CONDITIONS}

    \section*{1 RATES AND CHARGES}
    1.1 The Company shall apply this tariff on a non-discriminatory and non-preferential basis to all Customers who obtain service from the Company, except as this tariff is explicitly modified by order of the NHPUC. The provisions of Part III Section 20 of this tariff will specifically apply to all entities designated by the Customer as set forth in Section 20.5 to supply Gas to a Designated Receipt Point for the Customer's account.
    1.2 The Company reserves the right to impose reasonable fees and charges pursuant to the various provisions of this tariff.
    1.3 In the event that the Company incurs minimum bill, inventory, transition, take or pay, imbalance, or any other charges associated with the provision of Delivery Service to Customers, the Company may impose an additional charge on the Suppliers serving said Customers as approved by the NHPUC.

    2 DEFINITIONS
    \begin{tabular}{ll} 
    Adjusted Target Volume \\
    ("ATV) & \begin{tabular}{l} 
    The volume of Gas determined by the Company using a Consumption \\
    Algorithm and required to be nominated and delivered each Gas Day by the \\
    Supplier on behalf of Customers taking non-daily metered Delivery Service.
    \end{tabular} \\
    Aggregation Pool & \begin{tabular}{l} 
    One or more Customer accounts whose Gas Usage is served by the same \\
    Supplier and aggregated pursuant to Section 20.6 of this tariff for operational \\
    purposes, including but not limited to nominating, scheduling, and balancing \\
    Gas deliveries to Designated Receipt Point(s) within the associated Gas \\
    Service Area.
    \end{tabular} \\
    Annual Reassignment Date & \begin{tabular}{l} 
    Five (5) Business Days prior to November 1 of each year when the Company \\
    reassigns Capacity to Suppliers pursuant to Section 11.6 of this tariff.
    \end{tabular} \\
    Assignment Date & \begin{tabular}{l} 
    Five (5) Business Days prior to the first Gas Day of each month when the \\
    Company assigns Capacity to Suppliers pursuant to Section 11.4 of this tariff.
    \end{tabular} \\
    Authorization Number & \begin{tabular}{l} 
    A number unique to the Customer generated by the Company and printed on \\
    the Customer's bill that the Customer must furnish to the Supplier to enable \\
    the Supplier to obtain the Customer's Gas Usage information pursuant to
    \end{tabular} \\
    \begin{tabular}{l} 
    Section 20.4, and to initiate or terminate Supplier Service as set forth in
    \end{tabular} \\
    Section 20.5 of this tariff.
    \end{tabular}

    DATED: April 28, 2017
    ISSUED BY: /s/James M. Sweeney
    James M. Sweeney
    EFFECTIVE: July 1, 2017

    \section*{TITLE: President}
    \begin{tabular}{lr} 
    & Docket No. DG \(22-\bar{c}\) \\
    Attachment ELM-1 \\
    & Docket No. DG 17-048 \\
    NHPUC No. 8 GAS & Attachment DBS-TARIFF-1 \\
    Page 106 of 156 \\
    LIBERTY UTILITIES & Original Page 102
    \end{tabular}
    \begin{tabular}{ll} 
    Capacity Allocators & \begin{tabular}{l} 
    The estimated proportions of the Customer's Total Capacity Quantity that \\
    comprise Pipeline Capacity, Storage Withdrawal Capacity and Peaking \\
    Capacity.
    \end{tabular} \\
    Capacity Mitigation Service & The service available to Suppliers in accordance with Section 11.10 . \\
    City Gate & The interconnection between a Delivering Pipeline and the Company's \\
    distribution facilities.
    \end{tabular}\(\quad\)\begin{tabular}{l} 
    See Gas. \\
    Commodity \\
    Company \\
    Liberty Utilities (EnergyNorth Natural Gas) Corp. d/b/a Liberty Utilities
    \end{tabular}

    DATED: April 28, 2017
    ISSUED BY: /s/James M. Sweeney James M. Sweeney
    EFFECTIVE: July 1, 2017
    TITLE: President
    Authorized by NHPUC Order No. xx,xxx dated Month Day,Year, in Docket No. DG 17-048
    \begin{tabular}{lr} 
    & \begin{tabular}{c} 
    Docket No. DG \(22-\) \\
    Attachment ELM-1 \\
    \\
    NHPUC No. 8 GAS \\
    Docket No. DG 17-048 \\
    LIBERTY UTILITIES
    \end{tabular} \\
    Attachment DBS-TARIFF-1 \\
    Page 107 of 156
    \end{tabular}
    \begin{tabular}{ll} 
    Designated Receipt Point & \begin{tabular}{l} 
    For each Customer, the Company designated interconnection between a \\
    Transporting Pipeline and the Company's distribution facilities at which \\
    point, or such other point as the Company may designate from time to time \\
    for operational purposes, the Supplier will make deliveries of Gas for the
    \end{tabular} \\
    Customer's account.
    \end{tabular}
    \(\begin{aligned} \text { ISSUED BY: } & \underline{\text { s/James M. Sweeney }} \\ \text { TITLE: } & \underline{\text { Jresident M. Sweeney }}\end{aligned}\)

    Off-Peak Season
    Operational Flow Order ("OFO")

    Peak Day

    Peak Season
    Peaking Capacity

    Peaking Service A Company-managed resource consisting of Peaking Capacity and Peaking
    Peaking Service Account \(\quad \begin{aligned} & \text { An account whose balance indicates the total volumes of Peaking Service } \\ & \text { resources available to a Supplier, where the maximum balance in the account } \\ & \text { shall equal the Peaking Supply assigned to the Supplier pursuant to this tariff. }\end{aligned}\)
    Peaking Service Account \(\quad \begin{aligned} & \text { An account whose balance indicates the total volumes of Peaking Service } \\ & \text { resources available to a Supplier, where the maximum balance in the account } \\ & \text { shall equal the Peaking Supply assigned to the Supplier pursuant to this tariff. }\end{aligned}\)
    \(\begin{array}{ll}\text { Peaking Service Account } & \begin{array}{l}\text { An account whose balance indicates the total volumes of Peaking Service } \\ \text { resources available to a Supplier, where the maximum balance in the account } \\ \text { shall equal the Peaking Supply assigned to the Supplier pursuant to this tariff. }\end{array}\end{array}\)
    Peaking Service Rule Curve A system of operational parameters associated with the use of the Company's Peaking Capacity including, but not limited to, indicators of the necessary levels of Peaking Supply that must be maintained in Suppliers' Peaking Service Accounts in order for the Company to meet system demands under Design Peak Season conditions. The Company will communicate, by electronic means as determined by the Company or, in the event of failure of such electronic means, by facsimile or other agreeable alternative means, the Peaking Service Rule Curve as identified in Section 14 of this tariff.
    Peaking Supply The aggregate amount of Supply in excess of upstream pipeline and underground storage Supply required to meet the Company's forecasted Supply needs during a Design Peak Season and acquired specifically for the Peak Season.
    Peaking Supply Allocator An allocation factor that represents the proportion of a Customer's estimated Gas Usage during the Design Peak Season that is generally served with Peaking Service supplies.
    Pipeline Capacity Transportation capacity on interstate pipeline systems normally used for deliveries of Gas to the Company's city gates, exclusive of Storage Withdrawal Capacity.
    Pre-Determined Allocation Instructions from the Supplier to the Company for the method allocation of discrepancies in confirmed Nominations among the Supplier's Aggregation Pools and/or Customers as set forth in the Supplier Service Agreement.
    Rate Schedule The schedule of rates included in this tariff.
    Reference Period
    The consecutive months of May to October, inclusive.
    The Company's instructions to the Supplier to take such action as conditions
    require including, but not limited to, diverting Gas to or from the Company's distribution system pursuant to Section 16 of this tariff.
    The forecasted Gas Day during which the Company's system experiences the highest aggregate Gas Usage.

    The consecutive months of November to April, inclusive.
    Capacity in addition to upstream pipeline and underground storage Capacity normally used by the Company to meet daily requirements during a Design Peak Season and acquired specifically for the Peak Season. Supply.
    \(\begin{aligned} & \text { Peaking Service Rule Curve } \text { A system of operational parameters associated with the use of the Company 's } \\ & \text { Peaking Capacity including, but not limited to, indicators of the necessary }\end{aligned}\)

    Peaking Supply Allocator

    A period of at least twelve (12) months for which a Customer's Gas Usage

    Receipt Point(s), the Transporting Pipeline, the delivering contract(s), the shipper, and other such non-confidential information as may be reasonably required by the Company. information is typically available to the Company.

    DATED: April 28, 2017
    ISSUED BY: /s/James M. Sweeney
    James M. Sweeney
    TITLE: President
    EFFECTIVE: July 1, 2017
    \begin{tabular}{lr} 
    & Docket No. DG 22- \\
    Attachment ELM-1 \\
    & Docket No. DG 17-048 \\
    NHPUC No.8 GAS & Attachment DBS-TARIFF-1 \\
    Page 109 of 156 \\
    LIBERTY UTILITIES & Original Page 105
    \end{tabular}
    \begin{tabular}{ll} 
    Sales Service & \begin{tabular}{l} 
    Commodity service provided on a firm basis to a Customer who is not \\
    receiving Supplier Service, in accordance with the provisions set forth in this \\
    tariff. The provision of Sales Service shall be the responsibility of the \\
    Company and shall be provided to the Customer by the Company or its \\
    designated Supplier pursuant to law or regulation.
    \end{tabular} \\
    Seasonal Storage Capacity \\
    Contracts for Capacity in off-system storage facilities used to accumulate and \\
    maintain Gas inventories for re-delivery to the Company's city gates normally \\
    during the Peak Season.
    \end{tabular}

    \section*{3 CHARACTER OF SERVICE}
    3.1 All rates within Part II Rate Schedule are predicated upon service to a Customer at a single Delivery Point and metering installation, except as otherwise specifically provided by a given rate. Where service is supplied to a Customer at more than one Delivery Point or metering installation, each single Delivery Point or metering installation shall be considered to be a separate Customer for purposes of applying the Rate Schedule, except when a Customer is served through multiple points of delivery or metering installations for the Company's own convenience.
    3.2 The Company may refuse to supply service to loads of unusual characteristics which, in its sole reasonable judgment, might adversely affect the quality of service supplied to other Customers, the public safety or the safety of the Company's personnel. In lieu of such refusal, the Company may require a Customer to install any necessary regulating and protective equipment in accordance with the requirements and specifications of the Company.

    \section*{4 GAS SERVICE AREAS AND DESIGNATED RECEIPT POINTS}

    DATED: April 28, 2017
    ISSUED BY: /s/James M. Sweeney
    EFFECTIVE: July 1, 2017
    TITLE: President
    Authorized by NHPUC Order No. xx,xxx dated Month Day,Year, in Docket No. DG 17-048

    \title{
    Docket No. DG 22-
    }
    4.1 There shall be 1 Gas Service Area defined for purposes of administering Capacity assignments, Nominations, balancing, imbalance trading, and Aggregation Pools pursuant to this tariff. Each such Gas Service Area shall be defined to include the municipalities listed within each such Gas Service Area, as follows:
    (1) Area 1: Liberty Utilities (EnergyNorth Natural Gas) Corp. d/b/a Liberty Utilities.

    The area authorized to be served by the Company and to which this tariff applies are the following cities and towns: Allenstown, Amherst, Auburn, Bedford, Belmont, Berlin, Boscawen, Bow, Concord, Derry, Franklin, Gilford, Goffstown, Hollis, Hooksett, Hudson, Laconia, Litchfield, Londonderry, Loudon, Manchester, Merrimack, Milford, Nashua, Northfield, Pelahm, Pembroke, Sanbornton, Tilton, Windham, and part of Canterbury.
    4.2 For each Aggregation Pool as set forth by Section 20.6, the Company will designate at least one specific interconnection between a Transporting Pipeline and the Company's distribution facilities, at which point, or such other point as the Company may designate from time to time, the Supplier will make deliveries for the Aggregation Pool. The interconnections that the Company may assign as the Customer's Designated Receipt Point for the Aggregation Pool are as follows:
    (1) Name Transporting Pipeline: Tennessee Gas Pipeline Names of City Gates/Meter Numbers:
    \begin{tabular}{ll} 
    Nashua/Milford & \(\# 020132\) \\
    Manchester & \(\# 020133\) \\
    Hooksett & \(\# 020254\) \\
    Concord/Laconia & \(\# 020426\) \\
    Suncook & \(\# 020451\) \\
    Londonderry & \(\# 020632\)
    \end{tabular}
    (2) Name Transporting Pipeline: Portland Natural Gas Transmission System Names of City Gates/Meter Number

    Berlin
    \#020260

    \section*{5 CUSTOMER REQUEST FOR SERVICE FROM COMPANY}
    5.1 Application for Delivery Service, Sales Service, or any other service offered by the Company to a Customer will be received by any duly authorized representative or agent of the Company.
    5.2 Before any service from the Company may commence, the Customer must request such service. A Customer applying for Delivery Service only must also arrange for Supplier Service with a Supplier pursuant to Section 20. A Customer may act as its own Supplier provided it meets all of the Supplier requirements delineated in Section 20.

    \section*{6 QUALITY AND CONDITION OF GAS}
    6.1 Gas delivered to the Company by or for the Customer shall conform, in all respects, to the Gas quality standards of the Transporting Pipeline. All Gas tendered by a Supplier at a Designated Receipt Point shall be of merchantable quality and shall be interchangeable with Gas purchased by the Company from its Suppliers. The Company reserves the right to refuse non-conforming Gas.
    6.2 In no event shall the Company be obligated to accept and deliver any Gas that does not meet the quality standards of the Transporting Pipeline.

    DATED: April 28, 2017
    \(\begin{aligned} \text { ISSUED BY: } & \underline{\text { /s/James M. Sweeney }} \\ \text { TITLE: } & \underline{\text { President }}\end{aligned}\)

    EFFECTIVE: July 1, 2017
    Authorized by NHPUC Order No. xx,xxx dated Month Day,Year, in Docket No. DG 17-048

    \title{
    Docket No. DG 22-
    }
    6.3 The Company reserves the right to commingle Gas tendered by a Supplier at a Designated Receipt Point with other Gas, including liquefied natural Gas and propane-air vapor.
    6.4 Gas tendered by a Supplier at a Designated Receipt Point will be at a pressure sufficient to enter the Company's distribution system without requiring the Company to adjust its normal operating pressures to receive the Gas. The Company has no obligation to receive Gas at a pressure that exceeds the maximum allowable operating pressure of the Company's distribution system at the Designated Receipt Point.

    \section*{7 POSSESSION OF GAS}
    7.1 Gas shall be deemed to be in the control and possession of the Company after such Gas is delivered to the Designated Receipt Point and until the Gas is delivered to the Customer at the Delivery Point. The Company shall not be responsible for the Gas when the Gas is not in the Company's control and possession.
    7.2 The Company shall not be liable to the Supplier or the Customer for any loss arising from or out of Delivery Service, including loss of Gas in the possession of the Company or for any other cause, except for the negligence of the Company's own employees or agents.

    \section*{8 COMPANY GAS ALLOWANCE}
    8.1 The amount of Gas tendered by the Supplier to the Designated Receipt Point will be reduced, upon delivery to the Customer's Delivery Point, by the Company Gas Allowance. The Company Gas Allowance shall be in effect from November 1 through October 31. Such adjustment shall be recalculated prior to the Company's Peak Season cost of Gas filing with the NHPUC.

    \section*{9 DAILY METERED DELIVERY SERVICE}
    9.1 Applicability

    Section 9 of this tariff shall be applicable in the following conditions:
    9.1.1 All Customers whose service may be interrupted at any time during the year shall be required to take daily metered Delivery Service.
    9.1.2 Any Customer, regardless of annual Gas Usage, may elect daily metered Delivery Service.
    9.1.3 Customers under Rate Schedules G-43, G-46, G-53, G-54, G-57, and G-58 wishing to take Delivery Service are required to take Daily Metered Delivery Service. In addition, the Company may require a Customer to take daily metered Delivery Service if the Company determines that the daily Gas Usage characteristics of the Customer cannot be accurately modeled using the Company's Consumption Algorithm or if the volumes reasonably anticipated by the Company to be used by the Customer are of a size that may materially affect the integrity of the Company's distribution system.
    9.2 Delivery Service Provided

    This service provides delivery of Customer purchased Gas from the Designated Receipt Point to the Delivery Point on any Gas Day. For Customers taking Delivery Service under Rate Schedules \(\boldsymbol{G}-43, G-46, G-53, G-54, G-57\), and \(\boldsymbol{G}-58\) this service provides firm, year-round delivery of Customer purchased Gas from the Designated Receipt Point to the Delivery Point.
    9.3 Nominations and Scheduling of Service

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    ISSUED BY: /s/James M. Sweeney
    James M. Sweeney
    EFFECTIVE: July 1, 2017
    TITLE: President
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    9.3.1 The Supplier is responsible for nominating and delivering to the Designated Receipt Point(s) every Gas Day an amount of Gas that equals the aggregated Gas Usage of Customers in the Aggregation Pool plus the Company Gas Allowance in accordance with Section 8 of this tariff.
    9.3.2 Nominations shall be communicated to the Company by electronic means as determined by the Company or, in the event of failure of such electronic means, by facsimile or other agreeable alternative means.
    9.3.3 Nominations for the first Gas Day of a Month shall be submitted to the Company no later than two (2) hours prior to the deadline for first of the Month Nominations of the Transporting Pipeline or such lesser period as determined by the Company. The Company will make available, from time to time, a schedule of Nomination due dates. Nominations on weekends, holidays, and non-business hours will be accepted by the Company on a basis consistent with that utilized for its own operations.
    9.3.4 The Supplier may make daily Nominations including, but not limited to, changes to existing Nominations, within a given Month no later than two (2) hours prior to the deadline for daily Nominations of the Transporting Pipeline for the Gas Day on which the Nomination is to be effective, or such lesser period as determined by the Company. Nominations on weekends, holidays, and non-business hours will be accepted by the Company on a basis consistent with that utilized for its own operations.
    9.3.5 The Supplier may make intra-Gas Day Nominations, including but not limited to changes to existing Nominations, within a given Gas Day no later than two (2) hours prior to the intra-Gas Day Nomination deadline for the Transporting Pipeline on which the Nomination is to be effective, or such lesser period as determined by the Company. Intra-Gas Day Nominations on weekends, holidays, and non-business hours will be accepted by the Company on a basis consistent with that utilized for its own operations.
    9.3.6 Nominations will be conditionally accepted by the Company pending confirmation by the Transporting Pipeline. The Company will attempt to confirm the nominated volume with the Transporting Pipeline. In the event of a discrepancy between the volume nominated to the Company by the Supplier and the volume nominated by the Supplier to the Transporting Pipeline, the lower volume will be deemed confirmed. The Company will allocate such discrepancy based on a predetermined allocation method set forth in the Supplier Service Agreement. If no predetermined allocation method has been established prior to the event of such discrepancy, the Company will allocate the discrepancy on a pro rata basis.
    9.3.7 Nominations may be rejected, at the sole reasonable discretion of the Company, if they do not satisfy the conditions for Delivery Service in effect from time to time.

    \subsection*{9.4 Determination of Receipts}
    9.4.1 The quantity of Gas deemed received by the Company for the Supplier's Aggregation Pool at the Designated Receipt Point(s) will equal the volume so scheduled by the Transporting Pipeline(s).
    9.4.2 The Company Gas Allowance will be assessed against receipts pursuant to Section 8 of this tariff.
    9.5 Metering and Determination of Deliveries

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    ISSUED BY: /s/James M. Sweeney
    James M. Sweeney
    EFFECTIVE: July 1, 2017
    TITLE: President
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    9.5.1 The Company shall furnish and install, at the Customer's expense, telemetering equipment and any related equipment for the purpose of measuring Gas Usage at each Customer's Delivery Point. Telemetering equipment shall remain the property of the Company at all times. The Company shall require each Customer to install and maintain, at the Customer's expense, reliable telephone lines and electrical connections that meet the Company's operating requirements. The Company may require the Customer to furnish a dedicated telephone line. If the Customer fails to maintain such telephone lines and electrical connections for fourteen (14) consecutive days after notification by the Company, the Company may discontinue service to the Customer.
    9.5.2 Should a Customer or a Supplier request that additional telemetering equipment or a communication device be attached to the existing telemetering equipment in addition to that provided pursuant to Section 9.5.1, the Company shall install, test, and maintain the requested telemetering equipment or communication device; provided that such telemetering equipment or communication device does not interfere with the operation of the equipment required for the Company's purposes and otherwise meet the Company's requirements. The Customer or Supplier shall provide such telemetering equipment or communication device, unless the Company elects to do so. The Customer or Supplier shall bear the cost of providing and installing the telemetering equipment, communication device, or any other related equipment, and shall have electronic access to the Customer's Gas Usage information. Upon installation, the telemetering equipment or communication device shall become the property of the Company and will be maintained by the Company. The Company shall bill the Customer or Supplier after installation.
    9.5.3 The Company shall complete installation of telemetering equipment and communication devices, if reasonably possible, within sixty (60) days of receiving a written request from the Customer or Supplier provided that the Customer completes the installation of any required telephone or electrical connections within ten (10) days of such request.
    9.5.4 The Company may, at its sole discretion, bill the Customer on a calendar month or cycle month basis.

    \subsection*{9.6 Balancing}
    9.6.1 The Supplier must maintain a balance between daily receipts and daily Gas Usage within the following tolerances:

    Off-Peak Season: The difference between the Supplier's aggregate actual receipts on the Transporting Pipeline to each Gas Service Area and the aggregated Gas Usage of Customers in the Aggregation Pool shall be within 15\% of said receipts. The Supplier shall be charged 0.1 times the Daily Index for all differences not within the \(15 \%\) tolerance.

    Peak Season: The difference between the Supplier's aggregate actual receipts on the Transporting Pipeline to each Gas Service Area and the aggregated Gas Usage of Customers in the Aggregation Pool shall be within 10\% of said receipts. The Supplier shall be charged 0.5 times the Daily Index for all differences not within the \(10 \%\) tolerance.

    Critical Day(s): The Company will determine if the Critical Day will be aggravated by an under-delivery or an over-delivery, and so notify the Supplier when a Critical Day is declared pursuant to Section 16.

    ISSUED BY: /s/James M. Sweeney
    James M. Sweeney
    TITLE: President

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    Critical Day That Will Be Aggravated by Under-delivery.
    Supplier who under-delivers. A Supplier who under-delivers on a Critical Day that will be aggravated by under-delivery shall be charged 5 times the Daily Index for the aggregated Gas Usage of Customers in the Aggregation Pool that exceeds \(102 \%\) of the Supplier's aggregate actual receipts on the Transporting Pipeline to each Gas Service Area.

    Supplier who over-delivers. A Supplier who over-delivers on a Critical Day that will be aggravated by under-delivery shall be charged 0.1 times the Daily Index to the extent that the difference between the Supplier's aggregate actual receipts on the Transporting Pipeline to each Gas Service Area and the aggregated Gas Usage of Customers in the Aggregation Pool exceeds 20\% of said receipts [(Receipts - Usage) \(>(20 \% \times\) Receipts \()]\).

    Critical Day That Will Be Aggravated by Over-delivery.
    Supplier who under-delivers. A Supplier who under-delivers on a Critical Day that will be aggravated by over-delivery shall be charged 0.1 times the Daily Index to the extent that the difference between the Supplier's aggregated Gas Usage of Customers in the Aggregation Pool exceeds \(120 \%\) of the Supplier's aggregate actual receipts on the Transporting Pipeline to each Gas Service Area.

    Supplier who over-delivers. A Supplier who over-delivers on a Critical Day that will be aggravated by over-delivery shall be charged 5 times the Daily Index to the extent that the difference between the Supplier's actual receipts on the Transporting Pipeline to each Gas Service Area and the Supplier's aggregated Gas Usage of Customers in the Aggregation Pool exceeds \(2 \%\) of said receipts [(Receipts - Usage > ( \(2 \% \mathrm{x}\) Receipts)].

    Point Specific Balancing:In the event that the Transporting Pipeline requires its customers to balance on a point-specific basis, the Supplier must balance pursuant to this Section at each Designated Receipt Point.
    9.6.2 If the Supplier has an accumulated imbalance within a Month, the Supplier may nominate to reconcile such imbalance, subject to the Company's approval, which approval shall not be unreasonably withheld.
    9.6.3 In addition to the charges set forth in Section 9.6.1, the Company shall flow through to the Supplier any pipeline imbalance penalty charges attributable to the Supplier.
    9.6.4 If, as a result of the Company interrupting or curtailing service pursuant to Section 17 of this tariff, the Supplier incurs a daily imbalance penalty due to over delivery, the Company will waive such penalty for the First Day of the interruption or curtailment period. If the Company has issued notice of an interruption or curtailment in service and the Supplier is unable to change its Nomination, or if the Supplier's Gas has been delivered to the Designated Receipt Point, then the Company will credit such Gas against the Supplier's imbalance.
    9.6.5 The Supplier will maintain a balance between receipts at the Designated Receipt Point(s) and the aggregated Gas Usage of Customers in each Aggregation Pool. If the Transporting

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    Pipeline posts notice on its electronic bulletin board that its customers will be required to adhere to a maximum hourly flow rate, the Supplier will be deemed to have notice that maximum hourly flows will be in effect on the Company's distribution facilities as of the same time and for the same period as maximum hourly flows are in effect on the Transporting Pipeline. The Supplier's maximum hourly flow will be established based on an allocation of even hourly flows of daily receipts of Gas scheduled in the relevant period in accordance with the applicable transportation tariff of the Transporting Pipeline. All Gas Usage in excess of the Supplier's maximum hourly flow rate shall be subject to an additional charge of 5 times the Daily Index for each Dekatherm in excess of the Supplier's maximum hourly flow. The Company will notify the Supplier of the Supplier's maximum hourly flow.
    9.6.6 If, during any fifteen (15) consecutive Gas Days, the Supplier delivers an amount less than \(70 \%\) of the sum of the aggregated Gas Usage of Customers in the Aggregation Pool in said Gas Days, the Company may declare the Supplier ineligible to nominate Gas for the following thirty (30) Gas Days. The Supplier shall have the opportunity to cure the imbalance with the demonstration of verifiable imbalance trades or otherwise within twenty-four (24) hours of notification by the Company. If the Supplier is declared ineligible to nominate Gas for such 30 Gas Days, the Supplier may be reinstated at the end of the 30 Gas Days, provided it posts security equal to the product of: (1) the maximum aggregate daily Gas Usage of Customers in the Aggregation Pool expressed in MMBtu and (2) \(\$ 300\). If, within twelve (12) months of the first offense, such Supplier is declared ineligible to nominate Gas pursuant to this Section, the Supplier will be disqualified from service under this tariff for one (1) full year from the time of the second disqualification. If the Supplier defaults on its obligations under this tariff, the Company shall have the right to use such security to satisfy the Supplier's obligations. Such security may be used by the Company to secure Gas, transportation, and storage, and to cover other related costs incurred as a result of the Supplier's default. The security may also be used to satisfy any outstanding claims that the Company may have against the Supplier including imbalance charges, cash-out charges, pipeline penalty charges, and other charges.

    \subsection*{9.7 Cash Out}

    For each Aggregation Pool, the Supplier must maintain total Monthly receipts within a reasonable tolerance of total Monthly Gas Usage. Any differences between total Monthly receipts for an Aggregation Pool and the aggregated Gas Usage of Customers in the Aggregation Pool, expressed as a percentage of total Monthly receipts, will be cashed out according to the following schedule:

    Imbalance Tier
    \[
    \begin{gathered}
    0 \% \leq 5 \% \\
    >5 \% \leq 10 \% \\
    >10 \% \leq 15 \% \\
    >15 \%
    \end{gathered}
    \]

    \section*{Over-deliveries}

    The average of the Daily Indices for the relevant Month.
    0.85 times the above stated rate.
    0.60 times the above stated rate.
    0.25 times the above stated rate.

    \section*{Under-deliveries}

    The highest average of seven consecutive Daily Indices for the relevant Month
    1.15 times the above stated rate.
    1.4 times the above stated rate.
    1.75 times the above stated rate.

    For purposes of determining the tier at which an imbalance will be cashed out, the price will apply only to volumes within a tier. For example, if there is a \(7 \%\) under-delivery on a Transporting Pipeline, volumes that make up the first \(5 \%\) of the imbalance are priced at the highest average of

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    the seven (7) consecutive Daily Indices. Volumes making up the remaining 2\% of the imbalance are priced at 1.15 times the average of the seven (7) consecutive Daily Indices.

    \section*{10 NON-DAILY METERED DELIVERY SERVICE}

    \subsection*{10.1 Applicability}

    Section 10 of this tariff applies to Customers taking Delivery Service under Rate Schedules G-41, G-42, G-51, G-52 and their Suppliers.

    \subsection*{10.2 Delivery Service Provided}

    This service provides firm, year-round delivery of Customer purchased Gas from the Designated Receipt Point to the Delivery Point on any Gas Day for Customers, without the requirement of recording Gas Usage at the Delivery Point on a daily basis. Daily Nominations are calculated by the Company on the basis of a Consumption Algorithm and the Supplier is obligated to deliver to the Designated Receipt Point(s) such quantities.
    10.3 Nominations and Scheduling of Service
    10.3.1 The Supplier is obligated to nominate and deliver the Adjusted Target Volume ("ATV"), as determined in Section 10.3.2, to the Designated Receipt Points on every Gas Day for each Aggregation Pool.
    10.3.2 The Company shall determine the ATV for each Aggregation Pool of Customers taking non-daily metered Delivery Service for each Gas Day using a Consumption Algorithm. The ATV shall include the Company Gas Allowance. On each Business Day, the Company will communicate, electronically, by facsimile, or by other agreeable alternative means, the forecasted ATV to the Supplier for at least the subsequent four (4) Gas Days. The ATV in effect for any Gas Day shall be the most recent ATV for that Gas Day communicated to the Supplier by the Company. The ATV for a given Gas Day shall not be effective unless it has been communicated to the Supplier at least two (2) hours prior to the Company's Supplier Nomination deadline for that Gas Day, which shall be at least two (2) hours prior to the deadline for nominations on the Transporting Pipeline, or such lesser period as determined by the Company.
    10.3.3 Nominations will be communicated to the Company electronically, by facsimile, or other agreeable alternative means.
    10.3.4 Nominations for the first Day of a Month shall be submitted to the Company no later than two (2) hours prior to the deadline for first of the Month nominations of the Delivering Pipeline or such lesser period as determined by the Company. The Company will make available, from time to time, a schedule of nomination due dates. Nominations on weekends, holidays, and non-business hours will be accepted by the Company on a basis consistent with that utilized for its own operations.
    10.3.5 The Supplier shall provide an intra-Month nomination no later than two (2) hours prior to the deadline of the Delivering Pipeline for the next Gas Day, or such lesser period as determined by the Company. Nominations on weekends, holidays, and non-business hours will be accepted by the Company on a basis consistent with that utilized for its own operations.
    10.3.6 Nominations will be conditionally accepted by the Company pending confirmation by the Transporting Pipeline. The Company will attempt to confirm the nominated volume with

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    the Transporting Pipeline. In the event of a discrepancy between the volume nominated to the Company by the Supplier and the volume nominated by the Supplier to the Transporting Pipeline, the lower volume will be deemed confirmed. The Company will allocate such discrepancy based on a predetermined allocation method set forth in the Supplier Service Agreement. If no predetermined allocation method has been established prior to the event of such discrepancy, the Company will allocate the discrepancy on a pro rata basis. The Company will not confirm any volume nominated by the Supplier in excess of the ATV.
    10.3.7 In the event that the Supplier is unable to deliver a confirmed ATV Nomination, the Supplier may make intra-Gas Day Nominations relating to changes to existing Nominations within a given Gas Day no later than two (2) hours prior to the intra-Gas Day Nomination deadline for the Transporting Pipeline on which the Nomination is to be effective, or such lesser period as determined by the Company; provided, however, that the Nomination must be in conformance with the requirements of and must be permitted by the Transporting Pipeline. Intra-Gas Day Nominations on weekends, holidays, and nonbusiness hours will be accepted by the Company on a basis consistent with that utilized by the Company for its own operations. The Company shall not adjust the ATV applied for the Gas Day.
    10.3.8 Nominations may be rejected if they do not satisfy the conditions for Delivery Service in effect from time to time.
    10.3.9 All quantities of Gas over-delivered or under-delivered to the Company's system in violation of an Operational Flow Order ("OFO") declared by the Company pursuant to Section 16 will be subject to the Critical Day provisions of Section 10.6.1 of this tariff, and the delivered quantity specified in the OFO will replace the ATV.
    10.4 Determination of Receipts
    10.4.1 The quantity of Gas deemed received by the Company for the Supplier's Aggregation Pool at the Designated Receipt Point(s) will equal the volume so scheduled by the Transporting Pipeline(s).
    10.4.2 The Company Gas Allowance will be assessed against receipts pursuant to Section 8 of this tariff.
    10.5 Metering and the Determination of Deliveries

    The Company shall record the Customer's Gas Usage at the Delivery Point by making actual meter reads on a monthly [or bi-monthly] basis. In the event that the Customer's Gas Usage is metered on a bi-monthly basis, the Company shall make available to the Supplier estimates of the Customer's Gas Usage for each of the two billing months.
    10.6 Balancing
    10.6.1 Any difference between the Supplier's ATV for an Aggregation Pool and the receipts on the Transporting Pipeline to the appropriate Designated Receipt Point(s) will be cashed out by the Company according to the following:

    Off-Peak Season: For receipts less than the ATV, the Supplier shall be charged 1.1 times the Daily Index for the difference. For receipts greater than the ATV,

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    the Supplier shall be charged 0.8 times the Daily Index for the difference.

    Peak Season: For receipts less than the ATV but greater than or equal to \(95 \%\) of the ATV, the Supplier shall be charged 1.1 times the Daily Index for the difference. For receipts less than \(95 \%\) of the ATV, the Supplier shall be charged 1.1 times the Daily Index for the first 5\% difference, and the Supplier shall be charged two (2) times the Daily Index for the remaining difference. For receipts greater than the ATV, the Supplier shall be charged 0.8 times the Daily Index for the difference.

    Critical Day(s) The Company will determine if the Critical Day will be aggravated by an under-delivery or an over-delivery, and so notify the Supplier when a Critical Day is declared pursuant to Section 16.

    \section*{Critical Day That Will Be Aggravated by Under-delivery.}

    Supplier who under-delivers. A Supplier who under-delivers on a Critical Day that will be aggravated by under-delivery shall be charged five (5) times the Daily Index for the difference between the ATV and actual receipts.

    Supplier who over-delivers. A Supplier who over-delivers on a Critical Day that will be aggravated by under-delivery shall be charged the following amounts for all receipts in excess of the ATV:
    (a) up to \(25 \%\) in excess of the ATV, the Supplier shall be charged the Daily Index for the difference.
    (b) for receipts in excess of \(25 \%\) above the ATV, the Supplier shall be charged 0.8 times the Daily Index for the difference.

    Critical Day That Will Be Aggravated By Over-delivery.
    Supplier who over-delivers. A Supplier who over-delivers on a Critical Day that will be aggravated by over-delivery shall be charged 0.4 times the Daily Index for receipts greater than the ATV.

    Supplier who under-delivers. A Supplier who under-delivers on a Critical Day that will be aggravated by over-delivery shall be charged the following amounts--for receipts less than the ATV but greater than or equal to \(75 \%\) of the ATV, the Supplier shall be charged the Daily Index for the first \(25 \%\) difference, and the Supplier shall be charged 1.1 times the Daily Index for the remaining difference.
    10.6.2 In addition to the charges set forth in Section 10.6.1, the Company shall use a daily balancing charge calculation to account for balancing costs it incurs in serving each Aggregation Pool due to differences in forecast versus actual Heating Degree Days. The daily balancing charge shall be based on the sum of the absolute values of the daily differences between the Aggregation Pool's ATV and the recalculated ATV value described in Section 10.7.1 below. Such charge shall be billed to the Supplier monthly and

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    shall reflect the cost of resources used by the Company to balance such differences for each Gas Day of the Month. The Company shall calculate such charge annually in its Winter Season Cost of Gas filing according to a formula as set forth in Attachment B.
    10.6.3 In addition to the charges set forth in Section 10.6.1, the Company shall use a daily balancing charge calculation to account for balancing costs it incurs in serving each Aggregation Pool due to differences in forecast versus actual Heating Degree Days. The daily balancing charge shall be based on the sum of the absolute values of the daily differences between the Aggregation Pool's ATV and the recalculated ATV value described in Section 10.7.1 below. Such charge shall be billed to the Supplier monthly and shall reflect the cost of resources used by the Company to balance such differences for each Gas Day of the Month. The Company shall calculate such charge annually in its Winter Season Cost of Gas filing according to a formula as set forth in Attachment B.
    In the event that the Transporting Pipeline requires its customers to balance on a pointspecific basis, the Supplier must balance pursuant to this Section at each Designated Receipt Point.
    10.6.4 In addition to the charges set forth in Sections 10.6 .1 and 10.6.2, the Company shall flow through to the Supplier any pipeline imbalance penalty charges attributable to the Supplier.
    10.7 Cash Out
    10.7.1 The Company shall use a daily cash out calculation to account for imbalances due to differences in forecast versus actual Heating Degree Days. Using a Consumption Algorithm, the Company will recalculate the ATV for each Aggregation Pool for each Gas Day of the Month, substituting actual Heating Degree Days for forecast Heating Degree Days. Daily recalculations shall be compared to the Aggregation Pool's daily ATV, and the difference shall be cashed out at \(100 \%\) of the Daily Index.
    10.7.2 During the billing months of both June and December, the Company shall use a six-month cash-out calculation to account for differences in forecast usage versus billed Gas Usage. The Company may cash-out differences in forecast usage versus billed usage at intervals that are less than six months as provided by the Supplier Service Agreement.
    (1) In the billing month of June, using the recalculated ATV values described in Section 10.7.1, the Company will compare the sum of the recalculated ATV values for each Aggregation Pool for the six-month period of November 1 through April 30 to the sum of billed usage volumes used by each Aggregation Pool for that same period. The differences shall be cashed out at \(100 \%\) of the average of the Daily Index weighted by actual Heating Degree Days over the same period. The Winter period cash-out shall be calculated and provided to Suppliers within 60 days of the month ending April 30.
    (2) In the billing month of December, using the recalculated ATV values described in Section 10.7.1, the Company will compare the sum of the recalculated ATV values for each Aggregation Pool for the six-month period of May 1 through October 31 to the sum of the billed usage volumes used by each Aggregation Pool for that same period. The differences shall be cashed out at \(100 \%\) of the average of the Daily Index over the same period. The Off-Peak period cash-out shall be calculated and provided to Suppliers within 60 days of the month ending October 31.

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    10.7.3 The Company shall allow Suppliers to trade seasonal differences. Prior to the seasonal cash-out, the Company shall make available a list of Suppliers. Aggregation Pools affected by the transaction must be located within the same Gas Service Area as defined in Section 4, unless waived by the Company. All trades must be communicated to the Company within three (3) Business Days following receipt of the list.
    10.7.4 If, during any fifteen (15) consecutive Gas Days, the Supplier delivers an amount less than \(70 \%\) of the sum of the ATVs of the Aggregation Pool in said Gas Days, the Company may declare the Supplier ineligible to nominate Gas for the following thirty (30) Gas Days. The Supplier shall have the opportunity to cure the imbalance with the demonstration of verifiable imbalance trades or otherwise within twenty-four (24) hours of notification by the Company. If the Supplier is declared ineligible to nominate Gas for such 30 Gas Days, the Supplier may be reinstated at the end of the 30 Gas Days, provided it posts security equal to the product of: (1) the Supplier's estimated maximum aggregate daily Gas Usage of Customers in the Aggregation Pool expressed in MMBtu and (2) \$300. If, within twelve (12) months of the first offense, such Supplier is declared ineligible to nominate Gas pursuant to this Section, the Supplier will be disqualified from service under this tariff for one (1) full year from the time of the second disqualification. If the Supplier defaults on its obligations under this tariff, the Company shall have the right to use such security to satisfy the Supplier's obligations. Such security may be used by the Company to secure Gas, transportation, storage, and to cover other related costs incurred as a result of the Supplier's default. The security may also be used to satisfy any outstanding claims that the Company may have against the Supplier including imbalance charges, cash-out charges, pipeline penalty charges, and other charges.

    \section*{11 CAPACITY ASSIGNMENT}

    \subsection*{11.1 Applicability}

    Section 11 of this tariff applies to all Suppliers that have enrolled one or more Customers into one or more Aggregation Pools and shall include Customers acting as their own Supplier. The Company shall assign and the Supplier shall accept each Customer's pro-rata share of Capacity, if any, as established in accordance with this Section.
    11.2 Identification of Capacity for Assignment
    11.2.1 On or before September 15 of each year, the Company shall communicate, by electronic means as determined by the Company or, in the event of failure of such electronic means, by facsimile or other agreeable alternative means, the Capacity to be made available for assignment to Suppliers on each of twelve Assignment Dates beginning in October.
    11.2.2 The Company shall identify, by Gas Service Area, the specific contracts and resources for assignment to Suppliers based on the Company's Capacity and resource plans. Such identified contracts and resources shall be used to determine the pro-rata shares of Capacity assignable to a Supplier on behalf of the Customers enrolled in its Aggregation Pool.
    11.2.3 Capacity assigned by the Company may include Company-Managed Supplies that effectuate, at maximum tariff rates, the assignment of certain Capacity contracts including Canadian, Federal Energy Regulatory Commission, 15 U.S.C. § 717(c) or Section 7(c) [Part 157 of the FERC regulations (18 C.F.R. part 157)] and other contracts that are not assignable to third-parties due to governing tariffs.

    \subsection*{11.3 Determination of Pro-Rata Shares of Capacity}

    DATED: April 28, 2017

    \section*{ISSUED BY: /s/James M. Sweeney}

    James M. Sweeney
    EFFECTIVE: July 1, 2017
    TITLE: President
    Authorized by NHPUC Order No. xx,xxx dated Month Day,Year, in Docket No. DG 17-048
    Docket No. DG 22Attachment ELM-1
    Docket No. DG 17-048
    11.3.1 The Company shall establish a Total Capacity Quantity ("TCQ") for each Customer taking Delivery Service. The TCQ represents the total amount of Capacity assignable to a Supplier on behalf of a Customer.
    11.3.2 For a Customer receiving Sales Service on or after March 14, 2000, the TCQ shall be the Customer's estimated Gas Usage on the Peak Day as determined by the Company each October prior to the Customer's enrollment into Supplier Service. The Company shall derive such estimate using a Daily Baseload and a Heating Factor based upon the Customer's historic Gas Usage during the Reference Period, or the best estimates available to the Company should actual Gas Usage information be partially or wholly unavailable.
    11.3.3 For a Customer that was either receiving Supplier Service (or the equivalent form of service at the time) on March 14, 2000, or had an executed contract for firm transportation service (i.e., the equivalent of Delivery Service) on file with the Company on or before March 14, 2000 , the TCQ shall be zero.
    11.3.4 A Customer that was either receiving Supplier Service (or the equivalent form of service at the time) on March 14, 2000, or had a written request on file with the Company on or before March 14, 2000 may elect for its Supplier to accept assignment of its pro-rata share of Capacity as determined by the Company in accordance with Section 11.2 and, subject to availability, as determined by the Company in its sole reasonable discretion. In order to make such election, the Customer must have submitted to the Company, on or before ten (10) days prior to the first Assignment Date prior to the original effective date of this tariff, a completed application for Capacity that is signed by both the Customer and Supplier. All assignments of Capacity made on behalf of such electing Customer shall be executed in accordance with Sections 11 and 14 of this tariff as if the Customer had been receiving Sales Service on or after March 14, 2000
    11.3.5 For a new Customer taking Supplier Service as its initial service after March 14, 2000, the TCQ shall be zero except in cases where the Customer is a new Customer of record at a meter location where a former Customer of record received firm service from the Company any time during the preceding twenty-four (24) months, in which case the TCQ established by the Company for the former Customer shall become the TCQ for the new Customer. The Company may reduce said TCQ value for the new Customer, if, in its sole reasonable discretion, the Company determines that the old Customer's TCQ exceeds the new Customer's estimated future consumption on the Peak Day. In the event that Sales Service is provided at a new meter location for Gas Usage associated with new construction, the TCQ shall be zero, provided that the Customer initiates Supplier Service upon the completion of said new construction in accordance with Section 20.5 of this tariff
    11.3.6 Once the Company establishes a TCQ for a Customer pursuant to this Section 11.3, it shall remain in effect for the purpose of determining the Customer's pro-rata shares of Capacity until such time that the Customer returns to Sales Service. The Company shall establish a new TCQ value for the Customer pursuant to Section 11.3.2 if the Customer again elects to take Supplier Service after returning to Sales Service, unless otherwise established herein..
    11.3.7 The Company shall determine the pro-rata shares of Pipeline Capacity, Storage Withdrawal Capacity, and Peaking Capacity assignable to a Supplier on behalf of a Customer as the product of the Customer's TCQ times the applicable Capacity Allocators. The Capacity Allocators for each class of Customers billed under the Company's Rate Schedule shall be set forth annually in Attachment C to this tariff.

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    James M. Sweeney
    EFFECTIVE: July 1, 2017
    TITLE: President
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    }
    11.3.8 The Company shall determine the pro-rata share of Seasonal Storage Capacity assignable to a Supplier on behalf of a Customer consistent with the tariffs governing the associated Storage Withdrawal Capacity.
    11.3.9 The Company shall determine the pro-rata shares of Peaking Supply assignable to a Supplier in accordance with Section 14 of this tariff.

    \subsection*{11.4 Capacity Assignments}
    11.4.1 On each Assignment Date, the Company will assign to the Supplier the pro-rata shares of Capacity on behalf of each Customer as determined by the Company in accordance with Sections 11.2, 11.3 and 11.7.
    11.4.2 The total amount of Pipeline Capacity, Storage Withdrawal Capacity, and Peaking Capacity assigned to the Supplier on behalf of the Customers in an Aggregation Pool shall be at least equal to the cumulative sum of the pro-rata shares of Pipeline Capacity, Storage Withdrawal Capacity, and Peaking Capacity for all Customers enrolled in said Aggregation Pool as of Five (5) Business Days prior to the Assignment Date.
    11.4.3 Storage Withdrawal Capacity shall be subject to Operational Flow Orders that are issued by the Company pursuant to Section 16 of this tariff, in the event that the Company requires the Supplier to deliver or to store quantities of Gas for the purposes of managing system imbalances and maintaining Delivery Service. Whenever the Company assigns incremental Storage Withdrawal Capacity to the Supplier, the Company shall also assign to that Supplier additional Seasonal Storage Capacity pursuant to Section 11.8.
    11.4.4 The Peaking Capacity assigned to the Supplier shall establish the Maximum Daily Peaking Quantity ("MDPQ") for the Aggregation Pool in the Supplier's Service Agreement. In the event that the Company increases a Supplier's MDPQ, the Company shall also assign to that Supplier additional Peaking Supply pursuant to Section 14.
    11.4.5 The Company shall execute Capacity assignments in increments of 200 MMBtus. The Supplier shall accept an initial increment of Capacity on the first Assignment Date when the sum of the pro-rata shares of Capacity assigned to the Supplier pursuant to Section 11.4.1 exceeds 150 MMBtus. The Supplier shall accept additional increments of Capacity on the following Assignment Dates commensurate with any cumulative increase in the sum of pro-rata shares of Capacity assigned to the Supplier, as rounded to the nearest 200 MMBtus. Each increment of Capacity accepted by the Supplier shall comprise Pipeline Capacity, Storage Withdrawal Capacity, and Peaking Capacity in proportion to the cumulative increase of the pro-rata shares of assigned Capacity as established in accordance with Section 11.4.1. Section 11.4.2 shall not apply to a Customer that is acting as its own Supplier.
    11.4.6 If a Customer is acting as its own Supplier, the Company shall assign Capacity to the Customer in an amount equal to the Customer's TCQ, as established pursuant to Section 11.3.

    \subsection*{11.5 Release of Contracts}
    11.5.1 With the exception of Company-Managed Supplies and Peaking Capacity, Capacity contracts shall be released by the Company to the Supplier, at the maximum tariff rate or lesser rate paid by the Company and including all surcharges, through pre-arranged Capacity releases, pursuant to applicable laws and regulations and the terms of the governing tariffs.

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    James M. Sweeney
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    }
    11.5.2 Capacity contracts released to a Supplier on an Assignment Date shall be released for a term beginning on the first Gas Day of the Month following the Assignment Date through the expiration date of the respective capacity contract being assigned. and ending on October 31. For example, contracts assigned to a Supplier on April 25 of a given year shall be released for a term beginning on May 1 of that year and ending on October 31 of that year.
    11.5.3 The Company reserves the right to adjust releases of Storage Withdrawal Capacity in the event that fifty percent \((50 \%)\) or more of the total Storage Withdrawal Capacity serving a Gas Service Area has been assigned to Suppliers. Such adjustments may include, but are not limited to, the reassignment of certain Storage Withdrawal Capacity as CompanyManaged Supplies in order for the Company to maintain operational control over Capacity resources associated with system balancing, and/or the retention of specific Capacity resources associated with system balancing and the implementation of a balancing charge to offset the associated costs.

    \subsection*{11.6 Annual Reassignment of Capacity}
    11.6.1 On each Annual Reassignment Date, the Company shall adjust the Capacity assignments previously made to a Supplier to conform with the Company's resource and requirements plans. Such previously assigned Capacity shall be replaced by the assignment to the Supplier of the pro-rata shares of the same or similarly situated Capacity on behalf of the Customers enrolled in the Supplier's Aggregation Pools (as of the first Gas Day of the Month following the Annual Reassignment Date).
    11.6.2 If the reassignment of Storage Withdrawal Capacity requires adjustments to the Seasonal Storage Capacity previously assigned to a Supplier, the Company shall reassign Seasonal Storage Capacity to such Supplier, and the Company and the Supplier shall address any associated increments and decrements to inventories in place pursuant to Section 11.8 of this tariff.
    11.6.3 If the reassignment of Peaking Capacity requires adjustments to the MDPQ for the Supplier's Aggregation Pool, the Company shall reassign Peaking Supply to such Supplier, and the Company and the Supplier shall address any associated increments and decrements to supplies pursuant to Section 14 of this tariff.
    11.7 Recall of Capacity
    11.7.1 If the pro-rata shares of Capacity assignable to a Supplier decline because one or more of the Supplier's Customers has returned to Sales Service, the Company shall have the right, but not the obligation, to recall from the Supplier the pro-rata shares of Capacity previously assigned to the Supplier on behalf of such Customers. The decision on whether to exercise its Capacity-recall rights shall be made by the Company in its sole reasonable discretion. If the Company elects to recall Capacity from a Supplier pursuant to this Section, such recall shall be made on the Assignment Date following the effective date of the Customer's return to Sales Service. Notwithstanding the foregoing, in the following circumstances the Company shall be required to recall Capacity associated with Customers returning to Sales Service:
    (a) The Supplier returning the Customers to Sales Service certifies that it is ceasing all business operations in New Hampshire;
    (b) The Supplier returning the Customers to Sales Service certifies that it will no longer offer service to a particular market sector (e.g., small commercial and
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    Delivery Terms and Conditions
    industrial Customers) and, therefore, once such Customers are returned to Sales Service, the Supplier is not eligible to re-enroll Customers of that type; or
    (c) The Supplier demonstrates that it has provided Supplier Service to the Customer for a 12-month period, and for a period of no less than any 12-month increment, prior to the Customer's return to Sales Service.
    11.7.2 If the Company elects to recall Storage Withdrawal Capacity from the Supplier pursuant to this Section, the Company shall reduce the Seasonal Storage Capacity associated with the affected Aggregation Pool in accordance with Section 11.8 of this tariff. If the Company elects to reduce the MDPQ in the Supplier Service Agreement, the Company shall reduce the Peaking Supply associated with the affected Aggregation Pool in accordance with Section 14 of this tariff.
    11.7.3 In the event that a Customer in a Supplier's Aggregation Pool switches to another Supplier, the Company shall recall from the former Supplier said Customer's pro-rata shares of Capacity for reassignment to the new Supplier pursuant to Section 11.4. There shall be no change in the Customer's TCQ used to determine the Customer's pro-rata shares of Capacity for reassignment to the new Supplier. The recall of such Capacity from the Customer's former Supplier and the assignment of Capacity to the new Supplier shall be made on the Assignment Date following the effective date of the Customer's switch in Suppliers.

    If the Company recalls Storage Withdrawal Capacity from the Customer's former Supplier, the Company shall reduce the Seasonal Storage Capacity associated with the affected Aggregation Pool in accordance with Section 11.8 of this tariff. If the Company reduces the MDPQ in the Customer's former Supplier's Service Agreement, the Company shall also reduce the Peaking Supply associated with the affected Aggregation Pool in accordance with Section 14 of this tariff.
    11.7.4 The recall of Capacity by the Company shall entail the recall of released contracts pursuant to governing tariffs and/or the reduction in assigned quantities set forth in the Supplier Service Agreement. The recall of Capacity shall be executed in decrements of 200 MMBtus, commensurate with the cumulative reduction in the pro-rata shares of Capacity assigned to the Supplier, rounded to the nearest 200 MMBtus. Each decrement of Capacity assigned to the Supplier shall comprise Pipeline Capacity, Storage Withdrawal Capacity, and Peaking Capacity in proportion to the cumulative decrease in the pro-rata shares of Capacity recalled from the Supplier.

    In the event that a Supplier is declared ineligible to nominate Gas for thirty (30) Gas Days pursuant to Sections 9.6 .6 or 10.7.4 of this tariff, the Company shall have the right to recall any or all Capacity assigned to said Supplier. If the Supplier is reinstated at the end of such 30 Gas Days, the Company shall reassign Capacity to the Supplier on the next Assignment Date pursuant to Sections 11.4 and 11.5. There shall be no change in the TCQ values used to determine the Supplier's Customers' pro-rata shares of Capacity for reassignment.
    11.7.5 In the event that a Supplier is disqualified from service for a one (1) full year pursuant to Sections 9.6 .6 or 10.7.4 of this tariff, the Company shall have the right to recall any or all Capacity assigned to said Supplier. If the Supplier is reinstated at the end of such period, the Company shall reassign Capacity to the Supplier on the next Assignment Date pursuant to Sections 11.4 and 11.5. There shall be no change in the TCQ values used to determine the Supplier's Customers' pro rata shares of Capacity reassignments.

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    ISSUED BY: /s/James M. Sweeney
    James M. Sweeney
    EFFECTIVE: July 1, 2017
    TITLE: President
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    Delivery Terms and Conditions
    11.7.6 In the event that the Supplier fails to meet the applicable registration and licensing requirements established by law or regulation, fails to satisfy the requirements and practices as set forth in Section 20.3 of this tariff, fails to be and remain an approved shipper on the upstream pipelines and underground storage facilities on which the Company will assign capacity, fails to make timely payment under the assigned contracts, or fails to comply with or perform any of the obligations on its part established in this tariff or in the Supplier Service Agreement, the Company shall have the right to recall permanently any or all Capacity assigned to said Supplier. This section shall also apply to a Customer acting as its own Supplier.
    11.7.7 The Supplier shall forfeit its rights to Capacity recalled by the Company pursuant to this Section. Such forfeiture shall be effected in accordance with applicable laws and regulations and the governing tariffs. In the event of Capacity forfeiture pursuant to this Section, the Supplier shall be responsible to compensate the Company for any payments due under the contracts prior to forfeiture, as well as any interest due thereon. The Company will not exercise discretion in the application of the forfeiture provisions of this Section. This section shall also apply to a Customer acting as its own Supplier.

    \subsection*{11.8 Seasonal Storage Capacity}
    11.8.1 On each Assignment Date, the Company shall release Seasonal Storage Capacity to a Supplier that accepts the assignment of Storage Withdrawal Capacity pursuant to Section 11.4. The Company shall assign such Seasonal Storage Capacity consistent with the tariffs governing the release of the associated Storage Withdrawal Capacity.
    11.8.2 If the Company assigns Seasonal Storage Capacity to a Supplier pursuant to Section 11.8.1 above, the Company shall transfer in-place Gas inventories to the Supplier. The quantity of inventories to be transferred from the Company to the Supplier shall be determined by multiplying the incremental Seasonal Storage Capacity assigned to the Supplier on the Assignment Date times the applicable storage inventory percentage described in Section 11.8.5. The Supplier shall be charged the Company's weighted average cost of inventories in off-system storage facilities for each Dekatherm transferred from the Company to the Supplier. The Company shall communicate, by electronic means as determined by the Company or, in the event of failure of such electronic means, by facsimile or other agreeable alternative means, the Company's weighted average cost of inventories, by Gas Service Area, at least two Business Days prior to each Assignment Date.
    11.8.3 In the event that the Company recalls Storage Withdrawal Capacity from the Supplier pursuant to Section 11.7, the Company shall also recall Seasonal Storage Capacity from the Supplier. The Company shall determine the total Seasonal Storage Capacity to be recalled from the Supplier in accordance with the tariffs governing the Storage Withdrawal Capacity returned to the Company.
    11.8.4 If the Company recalls Seasonal Storage Capacity from a Supplier pursuant to Section 11.8.3, the Supplier shall transfer in-place Gas inventories to the Company. The quantity of inventories to be transferred from the Supplier to the Company shall be determined by multiplying the decremental Seasonal Storage Capacity times the applicable storage inventory percentage described in Section 11.8.5. The Supplier shall be reimbursed at the Company's weighted average cost of inventories in off-system storage facilities as of the Assignment Date, for each Dekatherm transferred from the Supplier to the Company. The Company shall communicate, by electronic means as determined by the Company or, in the event of failure of such electronic means, by facsimile or other agreeable alternative

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    \(\begin{aligned} & \text { ISSUED BY: } \underline{\text { /s/James M. Sweeney }} \\ & \text { Tames M. Sweeney } \\ & \text { TITLE: } \underline{\text { President }}\end{aligned}\)

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    means, the Company's weighted average cost of inventories, by Gas Service Area, at least two (2) Business Days prior to each Assignment Date.
    11.8.5 Seasonal storage inventory percentages shall represent the amount of Seasonal Storage Capacity in each assigned storage resource that is assumed to be filled with inventories as of the first Gas Day of the month following the Assignment Date. Each September, the Company shall communicate, by electronic means as determined by the Company or, in the event of failure of such electronic means, by facsimile or other agreeable alternative means, the storage inventory percentages for each resource that shall be applied to incremental or decremental Seasonal Storage Capacity assignments executed on each of the twelve (12) Assignment Dates beginning in October.

    \subsection*{11.9 Company-Managed Supplies}
    11.9.1 The Company shall provide access to and ascribe cost responsibility for the pro-rata shares of certain Capacity contracts including Canadian, Federal Energy Regulatory Commission, 15 U.S.C. § 717 (c) or Section 7(c) [Part 157 of the FERC regulations (18 C.F.R. part 157)], and other contracts that are not assignable to third-parties.
    11.9.2 The Supplier's Service Agreement shall set forth the quantity of each Company-Managed Supply assigned to the Supplier pursuant to Sections 11.4 and 11.8.
    11.9.3 The Company shall notify the Supplier of the conditions and/or restrictions on the use of Company-Managed Supplies pursuant to the tariffs governing the resources.
    11.9.4 The Company shall invoice the Supplier for its pro-rata shares of the demand charges for Capacity contracts assigned to the Supplier as Company-Managed Supplies. The Company shall also flow through to the Supplier all costs, including Supply costs, incurred from the utilization of Company-Managed Supplies on behalf of the Supplier.
    11.9.5 The Company shall nominate quantities to the Transporting Pipeline and/or other interstate pipelines and off-system storage operators on behalf of Suppliers to which the Company has assigned Company-Managed Supplies, provided that the requested Nomination conforms to the tariffs governing the resource. The Supplier shall communicate its desired Nomination quantities to the Company subject to the provisions in Sections 9.3 and 10.3 of this tariff.
    11.10 Capacity Mitigation Service
    11.10.1 Capacity Mitigation Service is available to Suppliers that have been assigned Capacity pursuant to Section 11 of this tariff. Such Suppliers shall have the option to take Capacity Mitigation Service from the Company for contracts that would otherwise be released to the Supplier in accordance with this tariff.
    11.10.2 Within five (5) Business Days prior to the Annual Reassignment Date, the Supplier must designate those contracts that would otherwise be released to the Supplier pursuant to Section 11.5, as contracts to be managed by the Company for cost mitigation in accordance with the Company's Capacity Mitigation Service. Such designation will be effective for the period November 1 through October 31. Such notice shall be communicated in accordance with the Supplier's Service Agreement.
    11.10.3 The Supplier shall pay to the Company the maximum-tariff rate or lesser rate paid by the Company, including all surcharges, for the Capacity contracts that are retained and managed by the Company. The Company shall bill the Supplier monthly for such charges.

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    James M. Sweeney
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    11.10.4 The Company will market Capacity contracts designated by Suppliers for mitigation through the Capacity Mitigation Service. The Supplier shall receive a credit on its bill for Capacity Mitigation Service equal to the pro-rata share of the proceeds earned from the Company in exchange for such contract management. Such credit shall be determined on a contract-specific basis at the end of each Month and will be included in the bill sent to the Supplier in the following Month.

    \section*{12 BILLING AND SECURITY DEPOSITS}
    12.1 The Customer shall be responsible for all charges for service furnished by the Company under the Company's applicable rates, as filed from time to time with the NHPUC, from the time service is commenced until it is terminated. The Company shall provide a single bill, reflecting unbundled charges, to Customers for Sales Service.
    12.2 The Company shall offer two billing service options to Customers taking only Delivery Service: standard complete billing service and standard pass-through billing service. The Supplier shall inform the Company of the selected billing option in accordance with the provisions set forth in Section 20.5

    \subsection*{12.2.1 Standard Complete Billing Service}

    The Customer shall receive a single bill from the Company for both Delivery Service and Supplier Service. The Company shall use the rates supplied by the Supplier to calculate the Supplier's portion of the single bill and integrate this billing within a single mailing to the Customer. The Company may charge a fee to the Supplier for providing this billing service as approved by the NHPUC.

    The Supplier shall adhere to the Customer classes and rate structure as specified in the Company's then current Rate Schedule on file with and approved by the NHPUC. The Company shall reasonably accommodate, at the Supplier's expense, different Customer classes or rate structures as agreed to by the Company and the Supplier in the Supplier Service Agreement.
    The Company shall provide an electronic file to the Supplier that will, in addition to the usage being billed, contain the calculated Supplier billing amounts for the current billing cycle. Customer revenue due the Supplier shall be transferred to the Supplier in accordance with the Supplier Service Agreement. Upon receipt of Customer payments, the Company shall provide a file for the Supplier summarizing all revenue from Supplier sales which have been received and recorded that day.
    If a Customer pays the Company less than the full amount billed, the Company shall apply the payment first to Delivery Service, and if any payment remains, it shall be applied to Supplier Service.
    12.2.2 Standard Pass-through Billing Service

    The Customer taking Delivery Service shall receive two (2) bills: the Company shall issue one bill for Delivery Service and the Supplier shall issue a second bill for Supplier Service.

    The Supplier shall be responsible for the collection of amounts due to the Supplier from the Customer. Customer payment responsibility with Suppliers shall be governed by the particular Customer/Supplier contract.

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    James M. Sweeney
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    Within three (3) Business Days following the end of the Customer's billing cycle, the Company shall provide an electronic file for the Supplier that will contain the Customer's usage being billed including the current and previous meter readings.
    12.2.3 The Company shall inform a Customer when Supplier Service has been initiated by a Supplier along with information on how the Customer may file a complaint regarding an unauthorized initiation of Service. This information shall be included on the first bill rendered to the Customer after such initiation.
    12.2.4 A Customer acting as its own Supplier will be subject to the billing and payment requirements in Section 20.8 of this tariff.
    12.2.5 Readings taken by an automated meter reading device will be considered actual readings for billing purposes.

    \section*{13 SALES SERVICE}
    13.1 Sales Service is the Commodity service provided by the Company for Customers not electing to subscribe to Supplier Service and shall be provided by the Company, or its designated Supplier, in accordance with this tariff. Each Customer receiving Sales Service shall receive one bill from the Company reflecting delivery and Commodity charges.
    13.2 A Customer receiving Sales Service on March 14, 2000 shall continue to receive Sales Service unless the Customer elects to take Supplier Service and until such time that Supplier Service is initiated for the Customer in accordance with Section 20.5 of this tariff. If the Customer terminates Supplier Service, if a Supplier terminates service to the Customer, or if the Customer's designated Supplier becomes ineligible to serve the Customer pursuant to Sections 9.6.6, 10.7.4, or 20.3 of this tariff, the Company will provide Sales Service to the Customer. Pursuant to Section 20.5 of this tariff, the Company will initiate Sales Service for the Customer and will provide Sales Service to the Customer until such time that Supplier Service is initiated for the Customer by a new Supplier.
    13.3 Any Customer whose Supplier has been assigned Capacity on behalf of said Customer pursuant to Section 11 of this tariff may elect to return to Sales Service if the Customer is no longer receiving Supplier Service. If necessary, the Company will initiate Sales Service for the Customer pursuant to Section 20.5 of this tariff and will provide the Customer with Sales Service until such time that Supplier Service is initiated for the Customer by a new Supplier. The Company will provide Sales Service to said Customer up to a maximum daily level of Gas Usage not to exceed the Total Capacity Quantity ("TCQ") of recallable Capacity assigned to the Customer's former Supplier.
    13.4 In the event that a Supplier that has been assigned Capacity on behalf of a Customer pursuant to Section 11 of this tariff terminates Supplier Service to the Customer, the Customer may select another Supplier. If necessary, the Company will initiate Sales Service for the Customer pursuant to Section 20.5 of this tariff and will provide the Customer with Sales Service until Supplier Service is initiated for the Customer by a new Supplier. The Company will provide Sales Service to the Customer up to a maximum daily level of Gas Usage not to exceed the TCQ of recallable Capacity assigned to the Customer's former Supplier.
    13.5 In the event that a Supplier that has been assigned Capacity on behalf of a Customer pursuant to Section 11 of this tariff becomes ineligible to serve the Customer pursuant to Sections 9.6.6, 10.7.4, or 20.3 of this tariff, the Company will provide the Customer with Sales Service up to a maximum daily level of Gas Usage not to exceed the TCQ of recallable Capacity assigned to the Customer's Supplier.

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    13.6 The Company shall be under no obligation to provide Sales Service to a Customer at a maximum daily level in excess of the TCQ of recallable Capacity assigned to a Supplier on behalf of the Customer. The Company may elect to provide Sales Service to the Customer if, and to the extent that, adequate system Capacity and Supplies are available and upon the same terms and subject to the same conditions as any new Customer seeking to take Sales Service.

    \section*{14 PEAKING SERVICE}

    \subsection*{14.1 Applicability}

    Section 14 of this tariff applies to all Suppliers, and to all Customers acting as their own Supplier, that have been assigned, or have elected to be assigned, Capacity on behalf of themselves or Customers in their Aggregation Pools pursuant to Section 11 of this tariff.
    14.2 Character of Service
    14.2.1 Peaking Service shall be provided by the Company subject to an executed Supplier Service Agreement that sets forth the Maximum Daily Peaking Quantity ("MDPQ") and the assigned Peaking Supply for each of the Supplier's Aggregation Pools.
    14.2.2 The Company shall provide quantities of Gas, at the Supplier's request, from the Supplier's Peaking Service Account as established in accordance with Section 14.4. Such quantities shall be deemed delivered by the Company and received by the Company at the Designated Receipt Point(s) for the Aggregation Pool. Peaking Service shall be firm and available to the Supplier each Gas Day in accordance with the balance of the Supplier's Peaking Service Account and the parameters of the Company's Peaking Service Rule Curve.

    \subsection*{14.3 Rates and Charges}
    14.3.1 The applicable rates for Peaking Service shall be established in the Company's tariff. The Supplier shall pay a peaking demand charge based on its MDPQ of assigned Peaking Capacity as billed by the Company for the Peak Season. Such unit demand charge shall be equal to the total Capacity costs and other fixed costs associated with the Company's peaking resources, excluding costs collected through Delivery rates, divided by the estimated peaking resources needed to meet the Company's total system Peak Day requirement.
    14.3.2 The Supplier shall pay a Commodity charge equal to the estimated weighted average cost of peaking supplies, including fuel retention and carrying charges. The Company shall communicate electronically, by facsimile or by other agreeable alternative means the Company's estimated weighted average cost of peaking supplies by the 15 th of the month preceding the next Assignment Date. The Commodity charge will be multiplied by the volumes of Peaking Service Gas nominated by the Supplier during each Month.
    14.4 Peaking Supply
    14.4.1 The Customer's portion of the Peaking Supply that shall be assigned to the Supplier on behalf of the Customer shall be equal to the Peaking Supply multiplied by the ratio of the Customer's MDPQ to the aggregate MDPQ of the total system.
    14.4.2 On each Assignment Date, the Company shall assign Peaking Supply to a Supplier whose MDPQ has been increased pursuant to Section 11.4. If the Company assigns incremental Peaking Supply to a Supplier, the Company shall credit the balance of the Supplier's Peaking Service Account for volumes available through October 31 in accordance with the

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    Peaking Service Rule Curve. The amount credited to the Supplier's Peaking Service Account shall be determined by multiplying the incremental Peaking Supply by the peaking inventory percentage described in Section 14.4.5.
    14.4.3 On each Assignment Date, the Company shall recall Peaking Supply from a Supplier whose MDPQ has been decreased pursuant to Section 11.7. The Company shall determine the Supplier's total Peaking Supply for recall to be equal to the difference between the cumulative total Peaking Supply assigned to the Supplier as of the previous Assignment Date and the total Peaking Supply that is assignable to the Supplier in accordance with Section 14.4.1 above.
    14.4.4 If the Company recalls Peaking Supply from a Supplier pursuant to Section 14.4.3, the Company shall debit the balance of the Supplier's Peaking Service Account for volumes available through October 31 in accordance with the Peaking Service Rule Curve. The amount debited from the Supplier's Peaking Service Account shall be determined by multiplying the decremental Peaking Supply by the peaking inventory percentage described in Section 14.4.5.
    14.4.5 The peaking inventory percentage shall represent the level of Peaking Supply assumed to be available to a Supplier in its Peaking Service Account as of the first Gas Day of the Month following the Assignment Date for incremental and decremental assignments of Peaking Supply. Each September, the Company shall communicate electronically, by facsimile or by other agreeable alternative means the Peaking Inventory Percentages that shall be applied to incremental or decremental Peaking Supply assignments executed on each of the twelve (12) Assignment Dates beginning in October.
    14.4.6 On each Annual Reassignment Date, the Company shall reset the balance in the Supplier's Peaking Service Account to equal the total Peaking Supply assignable to the Supplier on behalf of Customers enrolled in its Aggregation Pool (as of the first Gas Day of the Month following the Annual Reassignment Date) as determined in accordance with Section 14.4.1 above.

    \subsection*{14.5 Nomination of Peaking Service}
    14.5.1 The Supplier shall nominate with the Company the quantity of Peaking Supply, not in excess of the amount determined pursuant to Section 14.4.2, that the Supplier desires to be provided from its Peaking Service Account for the applicable Gas Day. For an Aggregation Pool of Customers taking daily metered Delivery Service, the notice given by the Supplier to the Company for an applicable Gas Day shall be made in accordance with Section 9.3 of this tariff. For an Aggregation Pool of Customers taking non-daily metered Delivery Service, the notice given by the Supplier to the Company for an applicable Gas Day shall be made in accordance with Section 10.3 of this tariff.
    14.5.2 In response to a valid Nomination for Peaking Service, the Company shall provide the requested quantity of Gas, which shall be deemed to be delivered by the Company and received by the Company at the Designated Receipt Point(s) of the Supplier's Aggregation Pool, subject to the limitations herein. Nominated quantities shall be included in the determination of receipts at the Designated Receipt Point(s) for the Supplier's Aggregation Pool which factors into the daily balancing provisions set forth in this tariff.
    14.5.3 The Company may reject a Supplier's Nomination for Peaking Service if the nominated quantity would cause the balance of the Supplier's Peaking Service Account to fall to a level that is \(10 \%\) or more below the minimum allowable account balance for the Month in

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    which the Nomination is requested, as computed in accordance with the Peaking Service Rule Curve. Under such circumstances, the Company shall require the Supplier to nominate the pipeline and/or storage resources, within the contract entitlements assigned to the Supplier under Section 11, required to maintain the Supplier's Peaking Service Account above the minimum allowable account balance described above. The balance of the Supplier's Peaking Service Account may not in any event fall below zero (0).
    14.5.4 The Company shall provide Peaking Service supplies to the Supplier only when the volumes in the Peaking Service Account for the Aggregation Pool are greater than zero (0).
    14.6 Peaking Service Critical Day Provisions
    14.6.1 In the event that the volumes in a Supplier's Peaking Service Account for an Aggregation Pool are reduced to a level below the minimum allowable account balance as computed in accordance with the Company's Peaking Service Rule Curve, the Company may issue an OFO to such Supplier pursuant to Section 16 of this tariff.
    14.6.2 In the event that the total volumes of all Peaking Service Accounts within one or more of the Company's Gas Service Areas are reduced to levels below the total minimum allowable account balances as computed in accordance with the Company's Peaking Service Rule Curve, the Company may declare a Critical Day and issue a blanket OFO pursuant to Section 16 of this tariff.
    14.6.3 If, on a Critical Day, the Company projects, based on the Supplier's Nominations, that the Supplier's scheduled deliveries to the Designated Receipt Point(s) of an Aggregation Pool are less than the maximum feasible volumes for deliveries on the Transporting Pipeline, the Company may issue an OFO to the Supplier in accordance with Section 16 of this tariff.

    \section*{15 DISCONTINUANCE OF SERVICE}
    15.1 The Company shall notify a Customer's Supplier of record that it has initiated any applicable billing and termination procedures as prescribed by the NHPUC. In the event that the Company discontinues Delivery Service to a Customer in accordance with the provisions set forth above, the Company shall provide electronic notification to the Customer's Supplier of record upon final billing to the Customer. The Company shall not be liable for any revenue loss to the Supplier as a result of any such disconnection.

    \section*{16 OPERATIONAL FLOW ORDERS AND CRITICAL DAYS}
    16.1 In the event of a material and significant threat to the operational integrity of the Company's system, the Company may declare a Critical Day.
    16.2 Circumstances constituting a threat to the operational integrity of the system that may cause the Company to declare a Critical Day shall include, but not be limited to: (1) a failure of the Company's distribution, storage, or production facilities; (2) near-maximum utilization of the Company's distribution, storage, production, and Supply resources; (3) inability to fulfill firm service obligations; and (4) issuance of an OFO or similar notice by upstream transporters.
    16.3 In the event that the Company has declared a Critical Day, the Company will have the right to issue an Operational Flow Order ("OFO") in which the Company may instruct Suppliers to take such action as conditions require, including, but not limited to, diverting Gas to or from the Company's distribution system, within the contract entitlements, if any, assigned to the Supplier under Section 11 hereof. An OFO may be issued on a pipeline or point-specific basis. An OFO may be issued by

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    the Company as a blanket order to all Suppliers or to an individual Supplier whose actions are determined by the Company to jeopardize system integrity. The Company may issue an OFO to an individual Supplier if the Company faces Gas cost exposure in excess of daily cashout or imbalance penalties as set forth in Sections 9.6, 9.7, 10.6, and 10.7 for any under-deliveries or over-deliveries caused by that Supplier.
    16.4 The Company will provide the Supplier with as much notice as is reasonably practicable of the issuance and removal of a Critical Day or an OFO; under most circumstances, the Company intends to provide at least twenty-two (22) hours' notice prior to the start of the Gas Day for the issuance of the Critical Day or OFO. Notification of the issuance and removal of a Critical Day or an OFO will be made by means as established in the Supplier Service Agreement. The Supplier will be responsible for coordinating with its Customers any change to the Customer's quantity of Gas Usage. An OFO or Critical Day will remain in effect until its removal by the Company.
    16.5 All quantities of Gas over-delivered or under-delivered to the Company's system in violation of an OFO will be subject to the Critical Day provisions of Sections 9.6 and 10.6 of this tariff.

    \section*{17 FORCE MAJEURE AND LIMITATION OF LIABILITY}
    17.1 Neither the Company nor the Supplier will be liable to the other for any act, omission, or circumstance occasioned by or in consequence of any event constituting force majeure, and unless it is otherwise expressly provided herein, the obligations of the Company and the Supplier then existing hereunder will be excused during the period thereof to the extent affected by such event of force majeure, provided that reasonable diligence is exercised to overcome such event. As used herein, force majeure will mean the inability of the Company or the Supplier to fulfill its contractual or regulatory obligations: as a result of compliance by either party with an order, regulation, law, code, or operating standard imposed by a governmental authority; by reason of any act of God or public enemy; by reason of storm, flood, fire, earthquake, explosion, civil disturbance, labor dispute, or breakage or accident to machinery or pipeline (which breakage or accident is not the result of the negligence or misconduct of the party claiming force majeure); by reason of any declaration of force majeure by upstream Transporting Pipelines; or by reason of any other cause, whether the kind enumerated herein or otherwise, not within the control of the party claiming force majeure and which by the exercise of reasonable diligence such party is unable to prevent or overcome. Notwithstanding the foregoing, the Customer's and the Supplier's obligation to make any payments required under this tariff will in no case be excused by an event of force majeure. Nor will a failure to settle or prevent any labor dispute or other controversy with employees or with anyone purporting or seeking to represent employees be considered to be a matter within the control of the party claiming excuse. The party claiming force majeure will, on request, provide the other party with a written explanation thereof and of the remedy being undertaken.
    17.2 The Company shall be liable only for direct damages resulting from the Company's conduct of business when the Company, its employees, or agents have acted in a negligent or intentionally wrongful manner. In no event shall the Company be liable to any party for any indirect, consequential, or special damages, whether arising in tort, contract, or otherwise, by reason of any services performed, or undertaken to be performed, or actions taken by the Company, or its agents or employees, under this tariff or in accordance with or required by law, including, without limitation, termination of the Customer's service.
    17.3 If the Company is unable to render firm Delivery Service to the Customer taking such service as contemplated by this tariff as a result of force majeure and such inability continues for a period of thirty (30) Gas Days, the Customer may provide written notice to the Company of its desire to

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    terminate Delivery Service at the expiration of thirty (30) Gas Days from the Company's receipt of such notice, but no sooner than sixty (60) Gas Days following the outset of the force majeure. If the Company has not restored Delivery Service to the Customer at the end of such notice period, the Customer's Delivery Service will terminate and both parties will be released from further performance hereunder, except for obligations to pay sums due and owing as of the date of termination.
    17.4 The Company and the Supplier shall indemnify and hold the other and their respective affiliates, and the directors, officers, employees, and agents of each of them (collectively, "affiliates") harmless from and against any and all damages, costs (including attorney's fees), fines, penalties, and liabilities, in tort, contract, or otherwise (collectively, "liabilities"), resulting from claims of third parties arising, or claimed to have arisen, from the acts or omissions of either party in connection with the performance of the indemnifying party's obligations under this tariff. The Company and the Supplier shall waive recourse against the other party and its affiliates for or arising from the non-negligent performance by such other party in connection with the performance of its obligations under this tariff.

    \section*{18 CURTAILMENT}
    18.1 Whenever the integrity of the Company's system or the Supply of the Company's Customers taking Sales Service or Delivery Service is believed to be threatened by conditions on its system or upon the systems with which it is directly or indirectly interconnected, the Company may, in its sole reasonable judgment, curtail or interrupt Gas service or reduce pressure as set out in Section 18, Supply and Capacity Shortage Allocation Policy of this tariff. Such action shall not be construed to constitute a default nor shall the Company be liable therefor in any respect. The Company will use efforts reasonable under the circumstances to overcome the cause of such curtailment, interruption, or reduction and to resume full performance.
    18.2 The Company shall communicate notice of curtailment as soon as practicable to the Suppliers of affected Customers by means as specified in the Supplier Service Agreement.
    18.3 The Company shall take reasonable care in providing regular and uninterrupted service to its firm Customers, but whenever the Company deems that the situation warrants any interruption or limitation in the service to be rendered, such interruption or limitation shall not constitute a breach of the contract and shall not render the Company liable for any damages suffered thereby by any person, or excuse the Customer from further fulfillment of the contract.
    18.4 In any case where the Company determines in its judgment that a curtailment or interruption of firm services is necessary, the Company will curtail and/or interrupt firm Delivery Service and Sales Service Customers on a nondiscriminatory basis.

    \section*{19 TAXES}
    19.1 In the event a tax of any kind is imposed or removed by any governmental authority on the distribution of Gas or on the gross revenues derived from the distribution of Gas at retail (exclusive, however, of taxes based on the Company's net income), the rate for service herein stated will be adjusted to reflect said tax. Similarly, the effective rate for service hereunder will be adjusted to reflect any refund of imposition of any surcharges or penalties applicable to service hereunder which are imposed or authorized by any governmental or regulatory authorities.
    19.2 The Customer will be responsible for all taxes or assessments that may now or hereafter be levied with respect to the Gas or the handling or subsequent disposition thereof after its delivery to the

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    Delivery Point. However, if the Company is required by law to collect and/or remit such taxes, the Customer will reimburse the Company for all amounts so paid. If the Customer claims exemption from any such taxes, the Customer will provide the Company in writing its tax exemption number and other appropriate documentation. If the Company collected any taxes or assessments from the Customer and is later informed by the Customer that the Customer is exempt from such taxes, it shall be the Customer's responsibility to obtain any refund from the appropriate governmental taxing agency.
    19.3 The Supplier will be responsible for all production, severance, ad valorem, or similar taxes levied on the production or transportation of the Gas before its delivery to the Designated Receipt Point. The Supplier will also be responsible for sales taxes imposed on Gas delivered for the Customer's account. However, if the Company is required by law to remit such taxes to the collecting authority, it will do so and invoice the Supplier for such taxes paid on the Supplier's behalf.

    \section*{20 SUPPLIER TERMS AND CONDITIONS}

    \subsection*{20.1 Applicability}

    The following terms and conditions shall apply to every Supplier providing Supplier Service in the State of New Hampshire, to every Customer doing business with said Suppliers, and to Customers acting as their own Supplier.
    20.2 Obligations of Parties
    20.2.1 Customer

    Unless otherwise agreed to by the Company and the Customer, a Customer shall select one Supplier for each account at any given time. A Customer electing Supplier Service must provide the selected Supplier with its applicable Authorization Number. A Customer may choose only a Supplier who meets the terms described in Sections 20.2.3 and 20.3 below and who meets any applicable registration requirements established by law or regulation.

    \subsection*{20.2.2 Company}

    The Company shall deliver Customer purchased Gas from the Designated Receipt Point to the Delivery Point in accordance with the service selected by the Customer pursuant to this tariff and, among other things, shall:
    (a) Provide Customer service and support, including call center functions, for services provided by the Company under this tariff;
    (b) Respond to service interruptions, reported Gas leaks, and to other Customer safety calls;
    (c) Handle connections, curtailments, and terminations for services provided by the Company under this tariff;
    (d) Read meters;
    (e) Submit bills to Customers for Delivery Service and if contracted by the Supplier, for Supplier Service in accordance with Section 12.2.1.
    (f) Address billing inquiries for Delivery Service;
    (g) Answer general questions about Delivery Service;

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    TITLE: President

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    (h) Provide to Suppliers, on request, the data format and procedures for electronic information transfers and funds transfers;
    (i) Arrange for or provide Sales Service to the Customer at the request of the Customer in accordance with the Company's tariff; and
    (j) Provide information regarding, at a minimum, rate tariffs, billing cycles, Capacity assignment methods, and Consumption Algorithms.

    \subsection*{20.2.3 Supplier}

    The Supplier shall act on behalf of the Customer to acquire Supplies and to deliver them to the Designated Receipt Point pursuant to the service selected by the Customer and the requirements of this tariff.

    The Supplier is responsible for enrolling Customers pursuant to Section 20.5 of this tariff.
    The Supplier must request, complete and sign a Supplier Service Agreement to act as a Supplier on the Company's system, satisfy the Supplier requirements and practices as set forth in Section 20.3 of this tariff, be and remain an approved shipper on the upstream pipelines and underground storage facilities on which the Company will assign Capacity, if any, under Section 11, and be and remain eligible to provide service to Customers in New Hampshire.

    The Supplier is responsible for completing all transactions with the Company and for all applicable charges associated with Customer enrollment and changes in the Customer's service as set forth in Section 20.5 and Attachment B.

    \subsection*{20.3 Supplier Requirements and Practices}
    20.3.1 The Company shall have the right to establish reasonable financial and non-discriminatory credit standards for qualifying Suppliers. Accordingly, in order to serve Customers on the Company's system, the Supplier shall provide the Company, on a confidential basis, with audited balance sheet and other financial statements, such as annual reports to shareholders and \(10-\mathrm{K}\) reports, for the previous three (3) years, as well as two (2) trade and two (2) banking references. To the extent that such annual reports to shareholders are not publicly available, the Supplier shall provide the Company with a comparable list of all corporate affiliates, parent companies, and subsidiaries. The Supplier shall also provide its most recent reports from credit reporting and bond rating agencies. The Supplier shall be subject to a credit investigation by the Company. The Company shall review the Supplier's financial position periodically.
    20.3.2 The Supplier shall also confirm in the Supplier Service Agreement that:
    (a) The Supplier is not operating under any chapter of bankruptcy laws and is not subject to liquidation or debt reduction procedures under state laws, such as an assignment for the benefit of creditors, or any information creditors' committee agreement.
    (b) The Supplier is not aware of any change in business conditions which would cause a substantial deterioration in its financial conditions, a condition of insolvency, or the inability to exist as an ongoing business entity.
    (c) The Supplier has no delinquent balances outstanding for services previously provided by the Company, and the Supplier has paid its account according to the established terms and not made deductions or withheld payment for claims not authorized by contract.

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    (d) No significant collection lawsuits or judgments are outstanding which would materially affect the Supplier's ability to remain solvent as a business entity.
    (e) The Supplier's New Hampshire business advertising and marketing materials conform to all applicable state and federal laws and regulations.
    20.3.3 In the event the Supplier has not demonstrated to the Company's satisfaction that it has met the Company's credit evaluation standards, the Company shall require the Supplier to provide one of the following at the Maximum Financial Liability as calculated below:
    (a) Advance deposit;
    (b) Letter of credit;
    (c) Surety bond; or
    (d) Financial guaranty from a parent company that meets the creditworthiness criteria.

    The Company shall base the Supplier's maximum financial liability as two (2) times the highest month's aggregated Gas Usage of all Customers currently served by the Supplier at the highest Monthly Index in the preceding twenty-four (24) Months. This amount may be updated continuously, and at minimum, whenever the aggregated Gas Usage of all Customers served by the Supplier changes by more than \(25 \%\). The Supplier agrees that the Company has the right to access and apply the deposit, letter of credit, or bond to any payment of any outstanding claims that the Company may have against the Supplier, including imbalance charges, cash-out charges, pipeline penalty charges, and other amounts owed to the Company, or to secure additional Gas supplies, including payment of the costs of the Gas supplies themselves, the cost of transportation storage, and other related costs incurred in bringing those Gas supplies into the Company's system. The Supplier shall continue its obligation to maintain its financial security instrument until it has satisfied all of its outstanding claims with the Company. The Supplier's financial security as established above must be in place no later than five (5) Business Days prior to the first day of each calendar month in order for the Supplier to maintain its eligibility to provide service to Customers.
    20.3.4 The Supplier shall warrant that it has or will have entered into the necessary arrangements for the purchase of Supplies which it desires the Company to transport to its Customers, and that it has or will have entered into the necessary upstream transportation arrangements for the delivery of these Gas supplies to the Designated Receipt Point.
    20.3.5 The Supplier shall warrant to the Company that it has good title to or lawful possession of all Gas delivered to the Company at the Designated Receipt Point on behalf of the Supplier or the Supplier's Customers. The Supplier shall indemnify the Company and hold it harmless from all suits, actions, debts, accounts, damages, costs, losses, taxes, and expenses arising from or out of any adverse legal claims of third parties to or against said Gas.
    20.3.6 The Supplier shall be responsible for making all necessary arrangements and securing all required regulatory or governmental approvals, certificates, or permits to enable Gas to be delivered to the Company's system.
    20.3.7 By agreeing to provide service under this tariff, the Supplier acknowledges that adherence to any applicable law regarding unfair trade practices, truth in advertising law, or law of similar import is required. Any Supplier found by a court of competent jurisdiction to have

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    willfully or repeatedly violated the New Hampshire Consumer Protection Act, N.H.R.S.A. Ch. 358-A; the Federal Trade Commission Telemarketing Sales Rules, 16 C.F.R. Part 310; or the regulations promulgated pursuant to the Federal Trade Commission Act, 15 U.S.C. \(\S 45\) (a) (1), may be suspended or disqualified from acting as a Supplier on the Company's system.
    20.3.8 If the Supplier fails to comply with or perform any of the obligations on its part established in this tariff or in the Supplier Service Agreement (e.g., failure to deliver Gas or late payment of bills rendered or failure to execute a capacity assignment), the Company maintains the right to terminate the Supplier's eligibility to act as a Supplier on the Company's system. Written notice of such an intent to terminate the Supplier's eligibility shall be given to the Supplier, its Customers, and the NHPUC. Notification to the Supplier shall be via Registered U.S. Mail - Return Receipt Requested or other means of documented delivery. Upon issuance of such written notice, the Company shall have the right to terminate the Supplier's eligibility to act as a Supplier on the Company's system at the expiration of ten (10) Gas Days after the giving of such notice, unless within such ten (10) Gas Day period the Supplier shall remedy to the full satisfaction of the Company such failure. Termination of such Supplier eligibility for any such cause shall be a cumulative remedy as to the Company, and shall not release the Supplier from its obligation to make payment of any amount or amounts due or to become due from the Supplier to the Company under the Company's applicable tariffs. Customers whose Supplier's deliveries have been terminated will be placed on Sales Service pursuant Section 13 of this tariff.
    20.4 Access to Usage History and Current Billing Information

    The Supplier shall be responsible for obtaining the necessary Authorization Number from each Customer prior to requesting the Company to release the Company's historic usage information specific to that Customer to such Supplier.

    The Company shall be required to provide the most recent twelve (12) months of a Customer's historic usage data to a Supplier, provided that the Supplier has received the appropriate authorization as set forth above.
    20.5 Enrollment, Cancellation, and Termination of Supplier Service
    20.5.1 The Supplier shall be responsible for obtaining the necessary Authorization Number from each Customer prior to initiating Supplier Service to the Customer.
    20.5.2 The Supplier must provide the Company with the following minimum information in the Company's predetermined format prior to the commencement or termination of service by the Supplier pursuant to Section 20.5 of this tariff:
    (a) The Customer's name and current Authorization Number;
    (b) The name of the Supplier;
    (c) The Customer's billing option (for commencement of service);
    (d) The type of change in Supplier Service (e.g., commencement of service, termination of service, or cancellation of service due to the rescission of an agreement with the Supplier by the Customer); and
    (e) Any additional information reasonably required by the Company.

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    James M. Sweeney
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    The Company shall determine whether each Customer's enrollment request as provided by a Supplier is complete and accurate, and matches the Customer's account record. In the event that the enrollment request is incomplete, inaccurate, or does not match the Customer's account record, then the Company will notify the Supplier so that the Supplier can resolve any discrepancies.
    20.5.3 A change in Supplier Service will normally be made on a monthly metering and billing cycle basis, with changes taking effect on the date of the Customer's next scheduled meter read. Enrollment forms must be transmitted no less than ten (10) Business Days prior to the Customer's next scheduled meter read. If more than one Supplier submits a Supplier Service transaction for a given Customer during the monthly billing cycle, the first completed transaction that is received during the cycle shall be accepted. All other transactions shall be rejected. Rejected transactions may be resubmitted after the Customer's next scheduled meter read.
    20.5.4 If the Supplier submits information to the Company to terminate Supplier Service to a Customer less than ten (10) Gas Days before the next scheduled meter read, Supplier Service shall be terminated on the date of the Customer's subsequent scheduled meter read. The Company shall confirm the termination date for Supplier Service.
    20.5.5 In those instances when a Customer who is receiving Supplier Service from an existing Supplier initiates such service with a new Supplier, the Company shall send the date for the Customer's change in Supplier Service to the existing Supplier. To terminate Supplier Service with a Supplier and to initiate Sales Service, a Customer shall so inform the Company and the Supplier. Supplier Service shall be terminated on the date of the Customer's next scheduled meter read provided that the Company receives notice of such termination no less than ten (10) days in advance of the next scheduled meter read. Where such notice is received by the Company in less than ten (10) days in advance of the next scheduled read, the termination shall be effective as of the date of the following scheduled read. The Company shall send the Customer's termination date for Supplier Service to the Supplier.
    20.5.6 A Customer who moves within the Company's service territory shall have the opportunity to notify its existing Supplier that it seeks to continue Supplier Service with said Supplier. Upon such notification, the Supplier may enroll the Customer pursuant to the provisions set forth in this Section in order to initiate Supplier Service for the Customer at the new location. The Company shall make the necessary adjustments to the Supplier's affected Aggregation Pools, including but not limited to, changes to Designated Receipt Points, and quantities of Capacity for assignment, if any, pursuant to this tariff and the Supplier's Service Agreement with the Company. In the event that the existing Supplier does not enroll the Customer for Supplier Service at the new location, the Company shall arrange for or provide Sales Service to the Customer.
    20.5.7 In those instances when a new Customer moves to the Company's service territory, the Customer's Supplier must enroll the Customer pursuant to the provisions set forth in this Section in order to initiate Supplier Service for the Customer. Otherwise, the Customer shall receive Sales Service in accordance with Section 13.
    20.5.8 The Company may charge fees to the Supplier for processing the transactions described in this Section, as approved by the NHPUC. These fees are included in Attachment D.
    Aggregation Pools

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    James M. Sweeney
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    20.6.1 The aggregation of Customer accounts into an Aggregation Pool is limited by the Delivery Service of the respective Customers. Non-daily metered Customers subscribing to Delivery Service under Rate Schedules G-41, G-42, G-51 and G-52 must be aggregated in a separate pool from Customers subscribing to daily metered service under Rate Schedules G-43, G-53, and G-54.
    20.6.2 Non-daily metered Customers taking Delivery Service pursuant to Section 10 of this tariff shall be combined by a Supplier into a single Aggregation Pool within each of the Company's designated Gas Service Areas.
    20.6.3 Daily metered Customers taking Delivery Service pursuant to Section 9 of this tariff shall be combined by a Supplier into a single Aggregation Pool within each of the Company's designated Gas Service Areas.
    20.6.4 A separate Supplier account will be established for each Supplier Aggregation Pool.
    20.6.5 The election of any service from the Company by the Supplier shall apply to the entire Aggregation Pool and not just an individual customer in the Aggregation Pool.
    20.6.6 The Company may charge a monthly fee to the Supplier for each Aggregation Pool pursuant to Attachment B.
    20.7 Imbalance Trading
    20.7.1 Prior to the imposition of imbalance charges, the Supplier may engage in trading daily and monthly imbalances for the previous Month, provided that daily imbalance trades are communicated to the Company within three (3) Business Days upon the Company's provision of information on Supplier imbalances for said Month.
    20.7.2 The Company will make available a list of Suppliers by Gas Service Area making deliveries during the previous Month.
    20.7.3 Aggregation Pools affected by the transaction must be located within the same Gas Service Area as defined in Section 4, unless waived by the Company.
    20.7.4 Daily imbalance trades must be point-specific on those Gas Days when the Transporting Pipeline required the Company to balance on a point-specific basis.
    20.8 Billing and Payment
    20.8.1 By the tenth (10th) Business Day of the calendar month, the Company shall render to the Supplier a statement of the quantities delivered and amounts owed by the Supplier for the prior Month. The Company will provide Suppliers with their Customers' consumption data based on estimated or actual meter readings at the appropriate cycle read dates for each Customer in the Aggregation Pool pursuant to Section 12 of this tariff. This data will be provided on a rolling basis as readings or estimates are made.
    20.8.2 Calculation of the charges applicable to the Aggregation Pool will be based on aggregated Gas Usage and other such indicators of all Customers in the Aggregation Pool. Billing for charges applicable to an Aggregation Pool, including but not limited to imbalance charges, credits or penalties, shall be billed to the Supplier on a calendar month basis.
    20.8.3 The Supplier shall have ten (10) Business Days from the date of such statement to render payment to the Company. The Supplier shall render payment by means of electronic funds transfer to the Company. The late payment rate will apply to all amounts outstanding after ten (10) days.

    DATED: April 28, 2017
    ISSUED BY: /s/James M. Sweeney
    James M. Sweeney
    EFFECTIVE: July 1, 2017
    TITLE: President
    Authorized by NHPUC Order No. xx,xxx dated Month Day,Year, in Docket No. DG 17-048
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    & Docket No. DG 22-- \\
    Attachment ELM-1 \\
    & Docket No. DG 17-048 \\
    NHPUC No.8 GAS & Attachment DBS-TARIFF-1 \\
    Page 140 of 156 \\
    LIBERTY UTILITIES & Original Page 136
    \end{tabular}

    Delivery Terms and Conditions
    20.8.4 If the correctness of the Company's bill to the Supplier is questioned or disputed by the Supplier, an explanation should be promptly requested from the Company. If the bill is determined to be incorrect, the Company shall issue a corrected bill. In the event that the Supplier and the Company fail to agree on the amount of the bill, the Supplier may file a complaint with the Commission to resolve such complaint.

    \section*{21 CUSTOMER DESIGNATED REPRESENTATIVE}
    21.1 The Customer may appoint a Designated Representative to satisfy or undertake the Customer's duties and obligations; including, but not limited to submitting and/or receiving notices, making nominations, arranging for trades of imbalances, and performing operational and administrative tasks; provided, however, that under no circumstances will the appointment of a Designated Representative relieve the Customer of the responsibility to make full and timely payment to the Company for all Delivery Service provided under this tariff.
    21.2 A request by a Designated Representative to the Company that contains the Customer's Authorization Number will be deemed to be confirmation that the Customer has designated such person or entity as a Designated Representative. A Customer may appoint only one (1) Designated Representative per account.
    21.3 Under any agency established hereunder, the Company shall rely upon information concerning the applicable Customer's Delivery Service that is provided by the Designated Representative. All such information shall be deemed to have been provided by the Customer. Similarly, any notice or other information provided by the Company to the Designated Representative concerning the provision of Delivery Service to such Customer shall be deemed to have been provided to the Customer. The Customer shall rely upon any information concerning Delivery Service that is provided to the Designated Representative as if that information had been provided directly to the Customer.
    21.4 The Customer shall agree to indemnify the Company and hold it harmless from any liability (including reasonable legal fees and expenses) that the Company incurs as a result of the Designated Representative's negligence or willful misconduct in its performance of agency functions on the Customer's behalf.

    DATED: April 28, 2017
    EFFECTIVE: July 1, 2017
    TITLE: President

    \section*{IV. ATTACHMENTS}

    \section*{1 ATTACHMENT A}

    \section*{GAS SUPPLIER SERVICE AGREEMENT}

    This Agreement made this [day] day of [month), 20[xx], between Liberty Utilities (EnergyNorth Natural Gas) Corp. d/b/a Liberty Utilities, a New Hampshire Corporation with a principal place of business at 15 Buttrick Road, Londonderry, NH 03053 (the "Company") and [name of supplier], a [state] company with a principal place of business at [address] ("Supplier"). The Company and the Supplier is also individually referred to herein as a "Party" or collectively as the "Parties."

    \section*{BASIC UNDERSTANDINGS}

    Whereas, the Company operates as a natural gas local distribution company and provides firm transportation of third-party gas on its distribution system; and

    Whereas, the Company's Tariff (the "Tariff") on file with, and approved by, the New Hampshire Public Utilities Commission (the "NHPUC") permits delivery service customers to assign their rights of nominating and scheduling delivery of gas for transportation on the Company's system to a third-party natural gas supplier; and

    Whereas, Supplier seeks to nominate and schedule delivery of gas for distribution on the Company's system on behalf of one or more customers taking delivery service from the Company; and

    Whereas, the Company's Tariff, Part III, Section 20.2.3, requires Supplier to enter into this Supplier Service Agreement (the "Agreement") with the Company prior to the initiation of Supplier Service, as defined therein; and

    Now therefore, the Parties hereto, each in consideration of the agreement of the other, do hereby agree as follows:

    \section*{I. SCOPE AND APPLICATION}
    1.0 This Agreement shall be subject to the Company's Tariff as on file with the NHPUC and in effect from time to time. The Company's Tariff and applicable Rate Schedules are hereby incorporated by reference as though directly set forth herein. In the event the terms of this Agreement conflict with the Company's Tariff, the Tariff shall control.
    \(\qquad\)
    1.1 This Agreement is intended for use between the Company and natural gas suppliers providing service to customers on the Company's distribution system, and may not be waived, altered, amended, or modified, except as provided herein
    1.2 Exhibits A and B, attached hereto and incorporated herein by reference, include additional terms that are a part of this Agreement.

    \section*{II. DEFINITIONS}
    2.0 Any capitalized terms used in this Agreement and not defined herein shall be as defined in the Tariff or as stated in the NHPUC's regulations.

    \section*{III. TERM}
    3.0 This Agreement shall become effective on the date hereof (the "Effective Date") and shall continue in full force and effect from month to month unless terminated by either Party by written notice given no less than thirty (30) days prior to the desired termination date, or unless otherwise agreed by the Parties. Notwithstanding the foregoing, the Parties agree to abide by all terms of this Agreement until any transactions that are outstanding at the time of termination are completed, including, but not limited to, the payment by Supplier to the Company of any and all outstanding balances.
    3.1 Notwithstanding anything to the contrary elsewhere in this Agreement or in the Company's Tariff, any Party, by written notice to the other Party (the "Breaching Party") may terminate this Agreement, in whole or in part, with respect to such Breaching Party or suspend further performance without terminating this Agreement upon the occurrence of any of the following:(a) the Breaching Party terminates or suspends doing business; (b) the Breaching Party becomes subject to any bankruptcy or insolvency proceeding under federal or state law (unless removed or dismissed within sixty (60) days from the filing thereof), or becomes insolvent, becomes subject to direct control of a transferee, receiver or similar authority, or makes an assignment for the benefit of creditors; or (c) the Breaching Party commits a material breach of any of its obligations under this Agreement or the Tariff and has not cured such breach within fifteen (15) days after receipt of a written notice from the other Party specifying the nature of such.

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    DATED: April 28, 2017
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    \text { TITLE: } & \underline{\text { President }}
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    EFFECTIVE: July 1, 2017
    Authorized by NHPUC Order No. xx,xxx dated Month Day,Year, in Docket No. DG 17-048
    3.2 Consistent with the provisions of Part III, Section 20.3.8 of the Company's Tariff, the Company also maintains the right to terminate the Supplier's eligibility to act as a Supplier. on the Company's system in the event that Supplier fails to comply with or perform any of the obligations on its part established in the Tariff or in this Agreement, including but not limited to, failure to deliver gas or to make payment of amounts due to the Company.
    33 Notwithstanding the Effective Date, Supplier acknowledges and agrees that the Company is obligated to provide services pursuant to this Agreement only upon full satisfaction, or the Company's express written waiver, of the Conditions Precedent set forth in Article IV of this Agreement,
    3.4 No delay by either Party in enforcing any of its rights hereunder shall be deemed a waiver of such rights, nor shall a waiver of one default be deemed a waiver of any other or subsequent default.
    3.5 The enumeration of the foregoing remedies shall not be deemed a waiver of any other remedies to which either Party is legally entitled.

    \section*{IV. CONDITIONS PRECEDENT}
    4.0 The following requirements shall be conditions precedent to the Company's obligations hereunder:
    (a) Supplier shall provide the Company with all information requested in Exhibits \(A\) and \(B\) attached hereto and incorporated herein;
    (b) Pursuant to Part Ill, Section 20.3.1 of the Company's Tariff, the Company shall confirm the Supplier's creditworthiness. In the event that Supplier has not demonstrated to the Company's satisfaction that it has met the Company's credit evaluation standards, the Company will identify such deficiencies to the Supplier, and the Supplier shall provide financial assurances as required by the Company consistent with the provisions of Part III, Section 20.33;
    (c) Pursuant to Part III, Section 20.2 .3 of the Company's Tariff, Supplier shall register with the NHPUC and provide evidence of such to the Company on an annual basis;

    DATED: April 28, 2017
    EFFECTIVE: July 1, 2017
    TITLE: President
    Authorized by NHPUC Order No. xx,xxx dated Month Day,Year, in Docket No. DG 17-048
    (d) Pursuant to Part III, Section 20.2.3 of the Company's Tariff, Supplier shall demonstrate to the Company that it is an approved shipper on the upstream pipelines and underground storage facilities on which the Company will assign capacity;
    (e) Pursuant to Part III, Section 12.2.1 of the Company's Tariff, where Supplier elects to utilize the Standard Complete Billing Services from the Company, Supplier shall furnish to the Company a complete schedule of its relevant rates and rate pricing options for Supplier Service in written form or in an electronic format reasonably acceptable to the Company, at Company's option, no less than ten (10) Business Days prior to initial Customer enrollment for any such rate or prior to a change in Supplier's existing rates or five (5) Business Days prior to a change in rate pricing options.
    (f) Prior to Customer Enrollment, Supplier shall successfully complete testing of the business-transaction commumication protocols established by the Company, which may include communication by fax or telephone, electronic transactions as specified by the Company, or any other applicable communication requirements set forth by the Company.

    \section*{V. SUPPLIER CERTIFICATION}
    5.0 In addition to the requirements listed in Section IV of this Agreement, and pursuant to Part III, Section 20.3.2 of the Company's Tariff, the Supplier hereby affirms the following:
    (a) Supplier is not operating under any chapter of bankruptcy laws and is not subject to liquidation or debt reduction procedures under state laws, such as an assignment for the benefit of creditors, or any information creditors' committee agreement.
    (b) Supplier is not aware of any change in business conditions that would cause a substantial deterioration in its financial conditions, a condition of insolvency, or the inability to exist as an ongoing business entity.
    (c) Supplier has no delinquent balances outstanding for services previously provided
    by the Company, and Supplier has paid its account according to the established

    DATED: April 28, 2017
    ISSUED BY: /s/James M. Sweeney
    James M. Sweeney
    EFFECTIVE: July 1, 2017
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    terms and not made deductions or withheld payment for claims not authorized by contract.
    (d) No significant collection lawsuits or judgments are outstanding that would materially affect Supplier's ability to remain solvent as a business entity.
    (e) Supplier's New Hampshire business advertising and marketing materials conform to all applicable New Hampshire state and federal laws and regulations.
    5.1 Supplier shall promptly notify Company of any material change in its financial condition as it relates to Supplier's creditworthiness or solvency as a business enterprise.
    5.2 In the event that the NHPUC enacts regulations whereby Supplier must register with the NHPUC, Supplier shall notify Company within twenty-four (24) hours in writing in the event that its registration as a Competitive Supplier is acted upon by the NHPUC in such a way that it materially affects Supplier's performance under this Agreement, including but not limited to suspension, revocation, modification, or non-renewal. Consistent with Part III, Section 20.3 .8 of the Company's Tariff, revocation or non-renewal of Supplier's registration shall be grounds for immediate termination of this Agreement by Company.

    \section*{vI. NOMINATIONS AND SCHEDULING}
    6.0 The Company and Supplier, pursuant to the Company's Tariff on file with the NHPUC and the terms of this Agreement, agree to exchange and act on information regarding the nomination and scheduling of gas for transportation on behalf of Supplier's customers.
    6.1 Supplier acknowledges and agrees that its transportation rights under this Agreement are solely those that have been assigned to it by the Customer pursuant to the Company's Tariff. Supplier further agrees that the Company shall have no obligation to honor any nomination or scheduling request from Supplier that, in the Company's sole judgment, exceeds the scope of Supplier's assigned rights or where such nominations or requests could be reasonably refused, directly or indirectly, based on the terms of this Agreement or the Company's Tariff
    6.2 Pursuant to Part Ill, Sections 9.3 .2 and 10.3.3 of the Company's Tariff, nominations will be communicated to the Company in accordance with the terms of this Agreement as set forth in Exhibit A.

    DATED: April 28, 2017
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    EFFECTIVE: July 1, 2017
    Authorized by NHPUC Order No. xx,xxx dated Month Day,Year, in Docket No. DG 17-048
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    6.3 In the event of a discrepancy between the volume nominated to the Company by Supplier and the volume confirmed by the Company, the discrepancy shall be allocated between and among Supplier's Aggregation Pools and/or Customers in accordance with the PreDetermined Allocation Method set forth in Exhibit B, attached hereto. In the event that the Supplier has not provided the Company with a Pre-Determined Allocation Method, the discrepancy will be allocated consistent with the provisions of the Company's Tariff.

    \section*{VII CAPACITY ASSIGNMENTS}
    7.0 The Supplier's Maximum Daily Peaking Quantity ("MDPQ") may be modified during the calendar year in accordance with the provisions of Part IIl, Sections 11.0 and 14.0 of the Company's Tariff. Company will notify Supplier prior to the effective date of such changes.
    7.1 Pursuant to Part III, Section 11.9 .2 of the Company's Tariff, the quantity of each Company Managed Supply assigned to Supplier may be modified during the calendar year in accordance with Part III, Sections 11.4 and 11.8 of the Company's Tariff. Company will notify Supplier prior to the effective date of such changes.
    7.2 In accordance with Part Ill, Sections 11.0 and 14.0 of the Company's Tariff, the quantity of Capacity assigned to Supplier may be modified during the calendar year. In addition, the Company shall have the right to adjust a Customer's total capacity quantity CTCQ") if the Company determines that the TCQ calculation is in error or is otherwise not calculated in accordance with the provisions of Part II, Sections 11.3.2.
    7.3 Pursuant to Part III, Section 11.10.2 of the Company's Tariff, Supplier shall provide notice to the Company of its designation of contracts to be managed by the Company for cost mitigation purposes by the means set forth in Exhibit 8.0.

    \section*{VII. LEFT BLANK INTENTIONALLY (RESERVED FOR FUTURE USE) \\ IX. BLIIING AND PAYMENT}
    9.0 Bills, fees and charges for services provided by the Company, including, but not limited to, monthly cashouts, monthly imbalance charges, daily imbalance charges, and any other applicable charges set forth in the Tariff or in this Agreement, shall be

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    DATED: April 28, 2017
    ISSUED BY: \(\frac{\text { /s/James M. Sweeney }}{\text { James M. Sweeney }}\)
    EFFECTIVE: July 1, 2017
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    rendered to Supplier on a monthly basis and shall be due upon receipt of said bill, unless otherwise specified in Exhibit A.
    In addition to any other right or remedy available to the Company, Supplier's failure to make payment within ten (10) days of the posting date on the bill shall result in the addition of interest on any unpaid balance calculated at the maximum monthly rate allowable by the Company's Tariff. Interest shall accrue commencing from the date said bill was posted. The posting date is the date the bill is transmitted to Supplier. The bill may also be transmitted electronically if agreed to between the Parties in Exhibit A.
    9.1 The Company shall have the right to deduct any amounts owed by Supplier to the Company for such services, which are thirty (30) days or more past due, from any amounts collected in the normal course of business by the Company on the Supplier's behalf Amounts subject to a good faith dispute will not be subject to deduction.
    9.2 The Parties agree to cooperate and provide each other with necessary documentation relating to any transactions resulting hereunder, including but not limited to, applicable sales or other tax exemptions. The Parties agree that Supplier's failure to comply with the provisions of this Article IX shall constitute default of payment under the Tariff and expose Supplier to liability thereunder as well as under this Agreement.
    9.3 Consistent with the provisions of Part III, Sections 20.3.1 and 20.3.3 of the Company's Tariff, Supplier shall satisfy the creditworthiness standards established by the Company. In the event the Supplier has not demonstrated satisfaction of the Company's creditworthiness standards, the Supplier shall provide, upon ten (10) days written notice from the Company, financial assurance in the form of an advance deposit, letter of credit, surety bond or financial guaranty from a parent company, as reasonably determined by the Company. The amount of any such financial assurance required by the Company shall be calculated in accordance with the provisions of Part III, Section 20.3 .3 of the Company's Tariff. The Company shall review Supplier's satisfaction of the Company's creditworthiness standards every twelve (12) months during the term of this Agreement giving consideration to Supplier's payment history

    DATED: April 28, 2017
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    EFFECTIVE: July 1, 2017
    TITLE: President
    Authorized by NHPUC Order No. xx,xxx dated Month Day,Year, in Docket No. DG 17-048
    in the preceding twelve-month period. Upon the request of Supplier, the Company shall exercise its sole reasonable discretion to determine whether a change in the form of financial assurance is warranted. In the event that the Company requires financial assurances in the form of a deposit, such deposits shall accrue interest in accordance with the Company's Tariff. Such deposit shall be returned to Supplier within thirty (30) days of the expiration or termination of this Agreement, provided that Supplier is not in default under this Agreement. The Company may deduct from the deposit any amount payable to the Company by Supplier under this Agreement, which has not been paid by the Supplier when due, unless such non-payment relates to a documented billing dispute between Supplier and the Company. Such deduction may be taken by the Company without notice or demand of any kind and the Company may, in its sole discretion, apply such deposit against any amount then due and payable. In the event that Company applies all or any portion of such deposit, Supplier shall deposit such sums as are necessary to replenish the security deposit to its maximum amount, within ten (10) days' notice of such deduction and application.

    \section*{X. REPRESENTATIONS}

    I0.0 Each Party represents that it is and shall remain in compliance with all applicable laws, tariffs, and NHPUC regulations during the term of this Agreement.
    10.1 Each person executing this Agreement for the respective Parties represents and warrants that he or she has authority to bind that Party.
    10.2 Each Party represents that (a) it has the full power and authority to execute, deliver, and perform this Agreement; (b) the execution, delivery, and performance of this Agreement have been duly authorized by all necessary corporate or other action by such Party, and (c) this Agreement constitutes that Party's legal, valid and binding obligation, enforceable against such Party in accordance with its terms.
    10.3 Each Party shall exercise all reasonable care, diligence and good faith in the performance of its duties pursuant to this Agreement, and carry out its duties in accordance with applicable recognized professional standards.

    DATED: April 28, 2017
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    EFFECTIVE: July 1, 2017
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    \section*{XI NONDISCLOSURE}
    11.0 Neither Party may disclose any Confidential Information obtained pursuant to this Agreement to any third Party, including affiliates of such Party, without the express prior written consent of the other Party. As used herein, the term "Confidential Information" shall include, but not be limited to, all business, financial, and commercial information pertaining to the Parties, Customers of either or both Parties, Suppliers for either Party, personnel of either Party; any trade secrets; and other information of a similar nature; whether written or in intangible form that is marked proprietary or confidential with the appropriate owner's name.
    11.1 Confidential Information shall not include information known to either Party prior to obtaining the same from the other Party, information in the public domain, or information obtained by a Party from a third party who did not, directly or indirectly, receive the same from the other Party to this Agreement or from a Party who was under an obligation of confidentiality to the other Party to this Agreement, or information developed by either Party independent of any Confidential Information. The receiving Party shall use the higher of the standard of care that the receiving Party uses to preserve its own Confidential Information or a reasonable standard of care to prevent unauthorized use or disclosure of such Confidential Information. Each receiving Party shall, upon termination of this Agreement or at any time upon the request of the disclosing Party, promptly return or destroy all Confidential Information of the disclosing Party then in its possession.
    11.2 Notwithstanding the preceding, Confidential Information may be disclosed to any governmental, judicial or regulatory authority requiring such Confidential Information pursuant to any applicable law, regulation, ruling, or order, provided that: (a) such Confidential Information is submitted under any applicable provision, if any, for confidential treatment by such governmental, judicial or regulatory authority; and (b) prior to such disclosure, the other Party is given prompt notice of the disclosure requirement so that it may take whatever action it deems appropriate, including intervention in any proceeding and the seeking of any injunction to prohibit such disclosure.

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    EFFECTIVE: July 1, 2017
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    11.3 No provision of this Agreement shall prohibit the Company from communicating to its Customers and prospective customers, information regarding Supplier's eligibility to conduct business on the Company's distribution system. In addition, obligations under this Article XI shall survive the termination or expiration of this Agreement.

    \section*{XII. LIABILITYAND INDEMNIEICATION}
    12.0 The Parties acknowledge and agree that the Force Majeure provisions set forth in Part III, Section 17 of the Company's Tariff are incorporated by reference as if set forth herein.
    12.1 The Parties acknowledge and agree that the liability and indemnification provisions in Part III, Section 17 of the Company's Tariff are incorporated by reference as if set forth herein
    12.2 For purposes of such liability and indemnification, however, the Parties acknowledge and agree that nothing in such Tariff prohibits one Party from impleading the other Party as a third-party defendant, whether or not one or both Parties are named as defendants in the initial claim of a third party. The third-party claim shall be stayed pending resolution of any dispute regarding liability and indemnification under this Agreement. Such resolution shall be final and binding upon the Parties only after agreement between the Parties or after entry of a final judgment, after any further appeals of a court of competent jurisdiction to which any appeal may have been taken from the determination of the arbitrator(s).
    12.3 The Parties acknowledge and agree that for purposes of Part III, Section 17 the Company's Tariff, a Party seeking recovery from the other Party in connection with the performance of its obligations of the Tariff shall not be entitled to recovery where its own negligent acts or omissions contribute to or cause such damages, costs, fines, penalties or liabilities.
    12.4 The Parties expressly acknowledge and agree that the dispute resolution provision in Article XIII of this Agreement shall apply to any and all disputes arising under this Article, including, without limitation, those disputes that arise as a result of either of

    DATED: April 28, 2017
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    EFFECTIVE: July 1, 2017
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    the Parties being named as a defendant in the primary action or being named as a third-party defendant by a defendant in the primary action.
    12.5 Notwithstanding anything in this Agreement or the Tariff to the contrary, in no event shall any Party hereto be liable to any other Party hereto for indirect, consequential, punitive, special, or exemplary damages under any theory of law that is now or may in the future be in effect, including without limitation: contract, tort, N.H.R.S.A. Ch. 358-A, strict liability, or negligence.
    12.6 Notwithstanding the availability of other remedies at law or in equity, either Party hereto shall be entitled to specific performance to remedy a breach of this Agreement by the other Party.
    12.7 Supplier further agrees that it shall indemnify, defend and hold harmless the Company with respect to any claim, suit, damages or costs of any kind arising from any action or inaction of the Company in reliance upon the nominations, scheduling instructions or other commumications from Supplier. The Parties agree that reliance on such instructions and communications shall be deemed reasonable and shall not constitute negligence.
    12.8 The provisions of this Article XII shall survive the termination of this Agreement.

    \section*{XIII DISPUTE RESOLUTION}
    13.0 Disputes hereunder shall be reduced to writing and referred to the Parties' representatives for resolution. The Parties' representatives shall meet and make all reasonable efforts to resolve the dispute. Pending resolution, the Parties shall continue to fulfill their obligations under this Agreement in good faith, unless this Agreement has been suspended or terminated. If the Parties fail to resolve the dispute within thirty (30) days, they may mutually agree to pursue mediation or arbitration to resolve such issues.
    13.1 The interpretation and performance of this Agreement shall be in accordance with and controlled by the laws of the State of New Hampshire, without regard to the doctrines governing choice of law. All disputes arising hereunder shall be brought either before the NHPUC or the state courts of the State of New Hampshire.

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    \section*{XIV. COMMUNICATIONS}
    14.0 Except as otherwise provided herein, any notices given under this Agreement shall be in writing and shall be delivered to the Company as set forth in Exhibit A, by hand or sent by (a) certified mail, return receipt requested, first class postage prepaid, (b) telecopy, or (c) a nationally recognized courier service. Notices and other communications to Supplier shall also be addressed as shown on Exhibit A. Notices given hereunder shall be deemed to have been given upon receipt or any refusal to accept; telecopied notices shall be deemed to have been given upon confirmation of their receipt.
    14.1 All communications required by the Company's Tariff shall be made in accordance with the schedule listed in Exhibit A. Information on active Company fax numbers and email addresses shall be posted on the Company's Internet Website at http://www.libertyutilities.com/east/gas/business partners/index.html

    \section*{XV. ENFORCEABIITIY}
    15.0 In the event that any portion or part of this Agreement is deemed invalid, against public policy, void or otherwise unenforceable by a court of law, the validity and enforceability of the remaining portions thereof shall otherwise be fully enforceable.
    15.1 No waiver by any Party of any one or more defaults by the other Party in the performance of any provision of this Agreement shall operate or be construed as a waiver of any other present or future default, whether of a like or different character. No delay by either Party in enforcing any of its rights hereunder shall be deemed a waiver of such rights.

    \section*{XVI ASSIGNMENT AND DELEGATION}
    16.0 Any entity that shall succeed by purchase, merger or consolidation to the assets and properties, substantially or as an entity, of either Party hereto shall be entitled to the rights and shall be subject to the obligations of its predecessor in interest under this Agreement.
    16.1 Either Party may, without relieving itself of its obligations under this Agreement, assign any of its rights or obligations hereunder to an affiliated entity, but otherwise no assignment of this Agreement or any of the rights or obligations hereunder shall

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    DATED: April 28, 2017
    EFFECTIVE: July 1, 2017

    ISSUED BY: \(\frac{\text { /s/James M. Sweeney }}{\text { James M. Sweeney }}\)
    TITLE: President
    be made unless there first shall have been obtained the written consent of the other Party. No assignment by Supplier shall take effect until the assignee has met the requirements of Article IV hereunder. No assignment of this Agreement shall relieve the assigning Party of any of its obligations under this Agreement until such obligations have been assumed by the assignee.
    16.2 The restrictions on assignment contained herein shall not in any way prevent either Party from pledging or mortgaging its rights as security for its indebtedness.
    16.3 In addition, either Party may subcontract its duties under this Agreement to a subcontractor provided that the subcontracting Party shall remain fully responsible as a principal and not as a guarantor for performance of any subcontracted duties, and shall serve as the point of contact between its subcontractor and the other Party, and the subcontractor shall meet the requirements of any applicable laws, rules, regulations, and Tariff. The assigning or subcontracting Party shall provide the other Party with thirty (30) calendar days' prior written notice of any such subcontracting or assignment, which notice shall include such information about the subcontractor as the other Party shall reasonably require.

    \section*{XVII MISCELLANEOUS}
    17.0 This Agreement, all Exhibits and attachments hereto and all documents referenced herein, constitute the entire agreement between the Parties and supersedes all other agreements, communications, and representations. Paragraph headings are for convenience only and are not to be construed as part of this Agreement.
    17.1 Unless otherwise provided herein, no modification of, or supplement to, the terms and provisions stated in this Agreement shall be or become effective without the written consent of both Parties.
    17.2 This Agreement may be executed simultaneously in two or more counterparts, each of which shall be deemed to be an oniginal but all of which shall constitute one and the same document.

    DATED: April 28, 2017
    \[
    \text { ISSUED BY: } \frac{\text { /s/James M. Sweeney }}{\text { James M. Sweeney }}
    \]

    EFFECTIVE: July 1, 2017

    \section*{In witness whereof, the Parties have caused this Agreement to be executed by their duly authorized representatives as of the date above.}

    \section*{[SUPPLIER NAME]}

    By \(\qquad\) Title \(\qquad\)

    Liberty Utilities (EnergyNorth Natural Gas) Corp d/b/a Liberty
    Utilities Utilities

    By \(\qquad\) Title

    \section*{2 ATTACHMENT B}

    \section*{Schedule of Administrative Fees and Charges}
    

    DATED: April 28, 2017
    EFFECTIVE: July 1, 2017

    ISSUED BY: /s/James M. Sweeney James M. Sweeney
    TITLE: President

    \section*{3 ATTACHMENT C}

    \section*{Capacity Allocators}
    \begin{tabular}{|c|c|c|c|c|c|}
    \hline Rate Class & Pipeline & Storage & Peaking & Total \\
    \hline G-41 & \begin{tabular}{c} 
    Low Annual/High \\
    Winter Use
    \end{tabular} & \(48.3 \%\) & \(19.3 \%\) & \(32.4 \%\) & \(100.0 \%\) \\
    \hline G-51 & \begin{tabular}{c} 
    Low Annual/Low \\
    Winter Use
    \end{tabular} & \(75.4 \%\) & \(9.2 \%\) & \(15.4 \%\) & \(100.0 \%\) \\
    \hline G-42 & \begin{tabular}{c} 
    Medium Annual/ High \\
    Winter
    \end{tabular} & \(48.3 \%\) & \(19.3 \%\) & \(32.4 \%\) & \(100.0 \%\) \\
    \hline G-52 & \begin{tabular}{c} 
    High Annual/Low \\
    Winter Use
    \end{tabular} & \(75.4 \%\) & \(9.2 \%\) & \(15.4 \%\) & \(100.0 \%\) \\
    \hline G-43 & \begin{tabular}{c} 
    High Annual/ High \\
    Winter
    \end{tabular} & \(48.3 \%\) & \(19.3 \%\) & \(32.4 \%\) & \(100.0 \%\) \\
    \hline G-53 & \begin{tabular}{c} 
    High Annual/Load \\
    Factor < \(90 \%\)
    \end{tabular} & \(75.4 \%\) & \(9.2 \%\) & \(15.4 \%\) & \(100.0 \%\) \\
    \hline G-54 & \begin{tabular}{c} 
    High Annual/Load \\
    Factor \(<90 \%\)
    \end{tabular} & \(75.4 \%\) & \(9.2 \%\) & \(15.4 \%\) & \(100.0 \%\) \\
    \hline
    \end{tabular}

    DATED: April 28, 2017
    EFFECTIVE: July 1, 2017
    Authorized by NHPUC Order No. xx,xxx dated Month Day,Year, in Docket No. DG 17-048

    \title{
    LIBERTY UTILITIES (ENERGYNORTH NATURAL GAS) CORP. D/B/A
    }

    \section*{LIBERTY UTILITIES}

    SUPERSEDING NHPUC No. 8

    \author{
    TARIFF \\ FOR \\ GAS SERVICE
    }

    Applicable
    in
    Thirty three towns in New Hampshire
    served in whole or in part.
    (For detailed description, see Service Area)
    \begin{tabular}{lr} 
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    TITLE: President
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    ISSUED BY: /s/James M. Sweeney
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    TITLE: President
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    TITLE: President
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    TITLE: President
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    ISSUED BY: /s/James M. Sweeney
    James M. Sweeney
    TITLE: President

    \section*{I. GENERAL TERMS AND CONDITIONS}

    \section*{1 SERVICE AREA}
    A. Service Area. The area authorized to be served by the Company and to which this tariff applies are the following cities and towns: Allenstown, Amherst, Auburn, Bedford, Belmont, Berlin, Boscawen, Bow, Concord, Derry, Franklin, Gilford, Goffstown, Hollis, Hooksett, Hudson, Keene, Laconia, Litchfield, Londonderry, Loudon, Manchester, Merrimack, Milford, Nashua, Northfield, Pelham,_Pembroke, Sanbornton, Tilton, Windham,-and part of Canterbury and Winnisquam.

    \section*{2 GENERAL TERMS AND CONDITIONS}
    A. Filing. A copy of this tariff is on file with the New Hampshire Public Utilities Commission("NHPUC" or the "Commission") and is open to inspection at the offices of the Company.
    B. Revisions. This tariff may be revised, amended, supplemented, or otherwise changed from time to time in accordance with the rules of the New Hampshire Public Utilities-Commission and such changes, when effective, shall have the same force as the original tariff.
    C. Application. The tariff provisions apply to everyone lawfully receiving gas supply service and/or deliveryonly service from the Company under the rates herein and receipt of gas service shall constitute the receiver a customer of the Company as the term is used herein whether service is based upon contract, agreement, accepted signed application, or otherwise.
    D. Statement by Agents. No representative has the authority to modify a tariff rule or provision or to bind the Company by a promise or representation contrary thereto.
    E. No Prejudice of Rights. The failure of the Company to enforce any of the terms of this tariff shall not be deemed a waiver of its right to do so.
    F. Gratuities to Employees. The Company's employees are strictly forbidden to demand or accept any personal compensation or gifts for service rendered by them while working for the Company on the Company's time.
    G. Advance Payments. Payments to the Company for charges provided in these rules and regulations to be borne by the customer shall be made in advance.
    H. Assignment. Subject to the rules and regulations, all contracts by the Company shall be binding upon, and oblige, and continue for the benefit of, the successors and assigns, heirs, executors, and administrators of the parties hereto.

    \section*{3 CHARACTER OF SERVICE}
    A. Gas Supply. This Tariff applies only to the supply of gas, having a thermal content of nominally 1,000 British thermal units per cubic foot at supply pressures available in the locality in which the premises to be served are situated.

    DATED: April 28, 2017
    ISSUED BY: /s/James M. Sweeney
    James M. Sweeney
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    \title{
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    General Terms and Conditions
    B. Determination of Therms. The gas for any billing period, expressed in hundreds of cubic feet (ccf), shall be multiplied by the average Btu of the gas send out as determined below and divided by 1,000 in order to determine the number of therms consumed in the billing period. For billing purposes, gas therms shall be determined on a "dry" basis.

    The Btu therm factor of the gas sendout shall be calculated for each billing cycle from the daily weighted average Btu of the natural gas delivered to the Company by its suppliers and the gas produced at the Company's peak-shaving plants. The daily average Btu content shall be determined by appropriate gas measurement devices operated by the Company or its supplier.
    C. Delivery of Gas Supply. The rates specified in this tariff are based upon the supply of service to a single customer through one delivery and metering point.
    D. Use of Service at Separate Properties. The use of service at two or more separate properties will not be combined for billing purposes.

    \section*{4 CUSTOMER'S INSTALLATION}
    A. Point of Delivery. Upon request, the Company will designate a point at which the customer shall terminate his piping for connection to the meter of the Company, but such information does not constitute an agreement or obligation on the part of the Company to furnish service.
    B. Space for Meter. The customer shall provide, free of expense to the Company, a dry, warm and otherwise suitable place for the regulator or regulators, meter or meters, or other equipment of the Company which may be necessary for the fulfillment of such contracts as may be entered into with the Company.
    C. Location of Meter. The space provided for the Company's meters and equipment shall be convenient access to the Company's employees and, as near as possible, to the point where the service supply pipe enters the customer's building. Its location shall be such that the meter connections are not concealed by plaster or sheathing and shall be otherwise acceptable to the Company.
    D. Reverse Flow. The customer may be required to install check valves or other devices to prevent compressed air or other gases from entering the Company's mains.

    \section*{5 APPLICATION FOR SERVICE}
    A. Service Contract. Every applicant for gas service may be required to sign a contract, agreement, or other form then in use by the Company covering the special circumstances of his-the applicant's use of gas and must agree to abide by the rules and regulations and standard requirements of the Company.
    B. Right to Reject. The Company may reject any application for service which would involve excessive cost to supply, or which might affect the supply of service to other customers, or for other good and sufficient reasons.
    C. Special Contracts. Standard contracts shall be for terms as specified in the statement of the rate, but where large or special investment is necessary for the supply of service, contracts of longer terms as specified in the rate, or with a special guarantee of revenue, or both, may be required to safeguard such investment.

    DATED: April 28, 2017
    ISSUED BY: /s/James M. Sweeney
    James M. Sweeney
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    D. Unauthorized Use. Unauthorized connection to the Company's gas service supply facilities, and/or the use of service obtained from the Company without authority, or by any false pretense, may be terminated by the Company without notice. The use of service without notifying the Company and without enabling it the Company to read its meter will render the user liable for any amount due for service supplied to the premises from the time of the last meter reading of the Company's meter immediately preceding his-the user's occupancy as shown by the Company's books.
    E. Managed Expansion Program. The Managed Expansion Program Ftargeteds gas expansion in specific areas that have high potential for demand. Each Managed Expansion Program project includes a Main Extension. Customers under this program avoid a portion or all of a contribution in aid of construction which would otherwise be required absent the Managed Expansion Program.

    \section*{6 CREDIT}
    A. Prior Debts. Service will not be furnished to former customers until any indebtedness to the Company for previous service has been satisfied.
    B. Deposits. Before rendering or restoring service, the Company may require a deposit subject to the New Hampshire Public Utilities-Commission's Rules and Regulations. (See Puc 1200 rules).

    \section*{7 SERVICE AND MAIN EXTENSIONS}
    A. Definitions. The following are definitions of terms used in these provisions relative to main and service extensions and are applicable only in stehthe main and service extensions provisions.
    1. Service and Main Extensions. Extensions that require the construction of a new gas main and a service from that new main in order to provide requested gas service to a customer.
    2. Service Extensions. Extensions from an Existing Gas Main to the point of delivery on the customer's premises.
    3. Main Extension. An extension of the new gas main portion of a Service and Main Extension.
    4. Existing Gas Main. A main that is installed in the street and through which gas is flowing.
    5. Abnormal Costs. Abnormal Costs are service and/or main construction costs that are attributable to frost or ledge (including ditching or backfilling necessitated as a result of the presence of frost or ledge), and/or other conditions not typically encountered in service and/or main construction that are peculiar to the particular service and/or main construction concerned. Abnormal Costs are to be paid by the customer.
    6. Extra Footage. The charge (contribution in aid of construction) for Extra Footage is \(\$ 31.54\) per foot. The charge will be updated annually by calculating the historical average cost per foot for Service Extensions, excluding overheads, for the most recent calendar year and the updated charge shall be effective April 1.
    7. Estimated Annual Margin. The Estimated Annual Margin is equal to the estimated revenue to be derived from the monthly Customer Charge and delivery charge to be received from the customer for gas service utilizing the Service and Main Extension or Service Extension during the first twelve

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    James M. Sweeney
    EFFECTIVE: July 1, 2017
    TITLE: President
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    \author{
    Docket No. DG 22- \\ Attachment ELM-1 \\ Docket No. DG 17-048
    }
    (12) months after completion of the extension. The Estimated Annual Margin does not include revenue received by the Company for the cost of gas and local distribution adjustment factor.
    8. Estimated Cost of Construction. For the purpose of determining the cost of Service and Main Extensions, Estimated Cost of Construction of mains and/or services includes not only the cost of labor and materials for such construction, but also and incidental or associated miscellaneous costs incidental thereto or associated therewith, but excluding overheads. Miscellaneous costs include, but are not limited to, meter(s), traffic control and city and town road permits and degradation fees. The customer may perform on-site trenching and backfilling in accordance with the Company's specifications, in which case the Estimated Cost of Construction will be reduced to reflect the costs avoided by the Company as a result of the customer's performance of the work.
    B. Costs of Extensions. In areas where the Company is authorized to operate, subject to the Application for Service provisions of this tariff, service is available as follows:
    1. Residential Service Extensions. Residential Service Extensions up to 100 feet in length will be installed at no charge to customers served under either a (i) residential heating rate; or (ii) a residential non-heating rate provided that such extension is installed during the installation of a Main Extension; or during the performance of work on cast iron/bare steel main replacements; unless there are Abnormal Costs associated with such extensions, in which case the customer shall be charged for the Abnormal Costs. For residential Service Extensions in excess of 100 feet, the customer will be charged for the Extra Footage, plus any Abnormal Costs. This Section 7(B)(1) shall apply only to Service Extensions and shall not apply to Service and Main Extensions as described in Section 7(B)(3).
    2. Commercial and Industrial Service Extensions. Commercial and industrial Service Extensions will be installed at no charge to the customer provided that the Estimated Annual Margin is at least onesixth of the Estimated Cost of Construction of the Service Extension, excluding any Abnormal Costs. If the Estimated Annual Margin is less than one-sixth of the Estimated Cost of Construction, the customer will be required to pay to the Company, in advance, any amount by which the Estimated Cost of Construction of the Service Extension exceeds six times the Estimated Annual Margin. _Abnormal Costs are charged separately and are not included in the Estimated Cost of Construction for the purpose of this calculation. This Section 7(B)(2) shall apply only to Service Extensions and shall not apply to Service and Main Extensions as described in Section 7(B)(3).
    3. Service and Main Extensions of Less Than \(\$ 1,000,000\). The Company shall not commence construction on a Service and Main Extension for which the Estimated Cost of Construction is less than \(\$ 1,000,000\) until the sum of (i) six times the Estimated Annual Margin for all commercial and industrial customers who have committed to take service, plus (ii) eight times the Estimated Annual Margin for all residential customers who have committed to take service equals or exceeds \(25 \%\) of the Estimated Cost of Construction.
    a. Residential. Residential Service and Main Extensions will be installed at no charge to the customer provided that the Estimated Annual Margin is at least one-eighth of the Estimated Cost of Construction of the Service and Main Extensions. If the Estimated Annual Margin is less than one-eighth of the Estimated Cost of Construction, the customer will be required to pay to the Company the difference between the Estimated Cost of Construction and eight times the Estimated Annual Margin, plus any Abnormal Costs.

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    EFFECTIVE: July 1, 2017
    TITLE: President
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    General Terms and Conditions
    If the Main Extension will serve more than one location, the Company will calculate the sum of the Estimated Annual Margin from all metered services and the sum of the Estimated Cost of Construction for the Main Extension and all Service Extensions to determine whether any payment will be required from the customers to be served. The Company will also include the Estimated Annual Margin and the Estimated Cost of Construction for Service Extensions for all existing premises for which the Company reasonably anticipates will take service, using the assumption that \(60 \%\) of such premises will take service. If any payment is required, it will be allocated equally among all current metered services that exist as of the date that the Main Extension becomes an Existing Gas Main. Abnormal Costs associated with Main Extensions will be allocated equally among all customers, unless such costs can be attributed to specific customers.
    b. Commercial and Industrial. Commercial and industrial Service and Main Extensions will be installed at no charge to the customer provided that the Estimated Annual Margin is at least one-sixth of the Estimated Cost of Construction of the Service and Main Extensions. If the Estimated Annual Margin is less than one-sixth of the cost of construction of the Service and Main Extensions, the customer will be required to pay to the Company the difference between the Estimated Cost of Construction and six times the Estimated Annual Margin, plus any Abnormal Costs.
    c. If the Main Extension will serve more than one location, the Company will calculate the sum of the Estimated Annual Margin from all metered services and the sum of the Estimated Cost of Construction for the Main Extension and all Service Extensions to determine whether any payment will be required from the customers to be served. The Company will also include in such calculations the Estimated Annual Margin and the Estimated Cost of Construction for Service Extensions for all existing premises for which the Company reasonably anticipates will take service, using the assumption that \(60 \%\) of such premises will take service. If any payment is required, it will be allocated among all current metered services that exist as of the date that the Main Extension becomes an Existing Gas Main based on each customer's proportional share of the Estimated Annual Margin. Abnormal Costs associated with Main Extensions will also be allocated based on each customer's proportional share of the Estimated Annual Margin, unless such costs can be attributed to specific customers, in which case the costs shall be allocated appropriately to specific customers.
    d. Extensions Serving Customers in More Than One Rate Class. If the Main Extension will serve both residential and commercial or industrial customers, the Company will determine whether a contribution will be required by the customers by calculating the difference between the Estimated Cost of Construction of the Main and Service Extensions and (i) six times the Estimated Annual Margin for all commercial and industrial customers to be served, plus (ii) eight times the Estimated Annual Margin for all residential customers to be served. The Company will also include in the above calculations the Estimated Annual Margin and the Estimated Cost of Construction of Service Extensions for all existing premises for which the Company reasonably anticipates will take service. If the difference described above is positive, the customers will be required to pay to the Company such difference. The amount of payment will be allocated among all metered services that exist as of the date that the Main Extension becomes an Existing Gas Main based on each customer's proportional share of the Estimated Annual Margin. Abnormal Costs associated with Main Extensions will also be allocated based on each customer's proportional share of the Estimated Annual Margin, unless such costs can

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    be attributed to specific customers, in which case the costs shall be allocated appropriately to specific customers.
    4. Service and Main Extensions Greater Than or Equal to \(\$ 1,000,000\). If the cost of the Main Extension equals or exceeds \(\$ 1,000,000\), then in addition to the requirements specified in Section \(7(B)(3)\), the Company will not commence construction unless a discounted cash flow analysis demonstrates a positive net present value over a 10 -year period of the difference between the Estimated Annual Margin and the revenue requirement associated with the Estimated Cost of Construction.
    C. Failure to Use Installed Gas Service. If a customer fails, within nine months after the date a service is installed under this Section 7, either in whole or in part, to make use of the service, the customer will reimburse the Company for all costs of constructing, removing and retiring the service less any contribution in aid of construction made by the customer for the service, which will be forfeited.
    D. Easements, Etc. The Company is not required to construct extensions other than in public ways unless the customer provides, in advance and without expense or cost to the Company, all necessary permits, consents, authorizations and right-of-way easements, satisfactory to the Company, for the construction, maintenance and operation of the pipeline.
    E. Shortest Distance. Services are run the shortest practical safe distance to the meter location. However, a customer may have the Company install a longer alternate service provided that the customer pays for the extra expense in advance of installation.
    F. Winter Construction. Ordinarily, no new service pipes or main extensions are installed during the winter conditions (when frost is in the ground) unless the customer defrays the extra expenses.
    G. Timing and Refunding of Contribution. Except as otherwise agreed by the Company under unusual circumstances, any required contribution in aid of construction will be made prior to installation by the Company of a service. To help cover the Company's expenses, damages and lost business, if substantial construction of the building or buildings for which gas service has been sought is not commenced by the earlier of (1) November 30th next following submission of the application; or (2) the date when the Company commences construction of the main and service concerned prior to withdrawal of the application, ten percent \((10 \%)\) of the contribution will be forfeited to the Company and will not be returned to the customer. The balance of the contribution will be refunded if and when the application is withdrawn, or will be applied toward the new contribution if the customer submits a new application for service or subsequently commences construction of the building or buildings. A new application may be submitted at any time.
    H. Reasonable Duration and Non-Discrimination. Under none of the foregoing provisions will the Company be required to install service pipes or to contract main extensions where the business to be secured may not be of reasonable duration or will tend, in any way, to constitute unreasonable discrimination.
    I. Title. Title of all extensions constructed in accordance with the above shall be vested in the Company.
    J. Other Requirements. The Company generally will not approve any application or, if it shall have given such approval, will not proceed or continue with main and/or service construction unless the Company is satisfied

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    1. That the final site plans, sub-division plans and plans and specification for building or buildings to be served by the main and/or service concerned, including plans for waste disposal, water and other associated systems and facilities, have been prepared and approved by owner;
    2. That all permits, exceptions, approvals and authorizations of governmental bodies or agencies required for construction of such building or buildings and associated systems and facilities have been obtained;
    3. That the customer is proceeding or plans promptly to proceed with such construction; and
    4. That nothing has occurred or failed to occur which will or is likely to prevent or interfere with such construction.

    \section*{8 INTRODUCTION OF SERVICE}
    A. Service Contract. Every applicant for gas service may be required to sign a contract, agreement, or other form then in use by the Company covering the special circumstances of his use of gas and must agree to abide by the rules and regulations and standard requirements of the Company.
    B. Defective Installation. The Company may refuse to connect if, in its judgment, the customer's installation is defective, or does not comply with such reasonable requirements as may be necessary for safety, or is in violation of the Company's standard requirements.
    C. Unsatisfactory Installation. - The Company may refuse to connect if, in its judgment, the customer's equipment or use thereof might injuriously affect the equipment of the Company or the Company's service to other customers.

    \section*{9 COMPANY EQUIPMENT ON CUSTOMER'S PREMISES}
    A. Meters and Regulators. The Company shall furnish and install, maintain and own, any meter or meters, regulator or regulators required in the supply of service. For certain large customers, the Company shall furnish, install and maintain, at the customer's expense, any remote meter reading equipment to record usage for daily balancing. Such equipment shall remain the property of the Company at all times.
    B. Customer's Responsibility. The customer shall be responsible for safekeeping of the Company's property while on the customer's premises. In the event of injury or destruction of any such property, the customer shall pay the costs of repairs and replacements.
    C. Relocation and/or Replacement of Company Equipment. The original service connection, including piping, meters and all other necessary or incidental equipment, which remains the property of the Company, shall be installed by the Company at its expense unless otherwise expressly provided in this tariff. Subsequent relocation and/or replacement of any such equipment on private property, whether it be for one or more service connections, shall be performed by the Company at the customer's expense unless such work is done at the request of the Company and for its convenience, in which case the Company shall bear the expense thereof.
    D. Protection by Customer. The customer shall protect the equipment of the Company on his premises and shall not permit any persons, except a Company employee having a Company photo identification card or

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    other Company identification, to break any seals upon or do any work on any meter, service supply pipe, or other equipment of the Company located on the customer's premises.
    E. Tampering. In the event the Company's meter or other property is being tampered with or interfered with, the customer being supplied through such equipment shall pay the amount which the Company may estimate is due for service used but not registered on the Company's meter and for any repairs or replacements required as well as for costs of inspections, investigations, and protective installation.
    F. Right of Access. The Company's identified employees shall have access to the premises of the customer at all reasonable times for the purpose of reading meters, testing, repairing, removing, or exchanging any or all equipment belonging to the Company.
    G. Ownership and Removal. All equipment supplied by the Company shall remain its exclusive property and the Company shall have the right to remove the same from the premises of the customer at any time after the termination of service for whatever cause.

    \section*{10 SERVICE CONTINUITY}
    A. Regularity of Supply. The Company will use reasonable diligence to provide a continuous, regular and uninterrupted supply of service, but should the supply be interrupted by the Company for the purpose of making repairs, changes, or improvements in any part of its system for the general good of the service or the safety of the public, or should the supply of service be interrupted or fail by reason of accident, strike, legal process, state or municipal interference, or any cause whatsoever beyond its control, the Company shall not be liable for damages, direct or inconsequential, resulting from such interruption or failure.
    B. Notice of Trouble. The customer shall notify the office of the Company immediately should the service be unsatisfactory for any reason or should there be any defects, leaks, trouble, or accident affecting the supply of gas.

    \section*{11 CUSTOMER'S USE OF SERVICE}
    A. Resale Forbidden. The customer shall not, directly or indirectly, sell, sublet, assign, or otherwise dispose of to others, gas purchased from the Company, or any part thereof, without the consent of the Company. This rule does not apply to a public utility Company purchasing gas in bulk expressly for the purpose of delivering it to others.
    B. Fluctuations. Gas service must not be used in such a manner as to cause unusual fluctuations or disturbances in the Company's supply system. In the case of violation of this rule, the Company may discontinue service or require the customer to modify his its installation, and/or equip it with approved controlling devices.
    C. Additional Load. The service supply pipe, regulators, meters, and equipment supplied by the Company for each customer have definite capacities. The customer shall notify the Company of substantial changes in service requirements or location of appliances.

    \section*{12 INSPECTIONS}
    A. Company's Right to Inspect. The Company shall have the right, but shall not be obliged, to inspect any installation before service is introduced or at any time later and reserves the right to reject any piping or

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    \begin{abstract}
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    appliances not in accordance with the Company's standard requirements. However, such inspection, er failure to inspect, or failure to reject shall not render the Company liable or responsible for any losses or damage resulting from defects in the installation, piping or appliances, or from violation of Company rules, or from accidents which may occur upon the premises of the customer.
    \end{abstract}

    \section*{13 MEASUREMENT}
    A. Supply of Meters. The measurement of gas service shall be by meters furnished and installed by the Company. The Company will select the type and make of metering equipment and may, from time to time, change or alter the equipment. -its The Company's sole obligation being is to supply meters that will accurately and adequately furnish records for billing purposes.
    B. Special Measurements. The Company shall have the right, at its option and its own expense, to place demand meters, pressure gauges, special meters, or other instruments on the premises of any customer for the purpose of determining the adequacy of the Company's service or for making tests of all or any part of the customer's load.

    \section*{14 METER TESTS}
    A. Meter Tests. Meters are tested according to NHPUC Rules and Regulations. (See Puc 500 rules).
    B. Request Tests. The fee for a special request test is \(\$ 20.00\) when scheduled at the mutual convenience of the Company and the customer; otherwise the amount is \(\$ 30.00\). (See Puc 500 rules).
    C. Customer's Bill Adjustment. Should any meter fail to register correctly, the quantity of gas consumed will be determined by the Company based on information supplied by the customer and known by the Company subject to NHPUC Rules and Regulations. (See Puc 500 rules).

    \section*{15 DISCONNECTION BY THE COMPANY}
    A. Disconnection by the Company. The Company may disconnect its service to a customer for violation of its rules subject to NHPUC Rules and Regulations. (See Puc 1200 rules).
    B. Non-Payment Shut-Off. The Company may disconnect its service on reasonable notice and remove its equipment in case of non-payment of amounts billed for gas usage.
    C. Shut-Off for Cause. The Company may disconnect its service on reasonable notice if entry or access to its meter or meters is refused, or if access thereto is-obstructed \({ }_{2}\) or hazardous, or for other violation of the Company's standard requirements.
    D. Safety Shut-Off. The Company may disconnect without notice if the customer's installation has become dangerous or defective.
    E. Defective Equipment. The Company may disconnect without notice if the customer's equipment, or use thereof, might injuriously affect the equipment of the Company or the Company's service to other customers.

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    LIBERTY UTILITIES
    F. Shut-Off for Fraud. The Company may disconnect without notice for abuse, fraud or tampering with the connections, meters or other equipment of the Company.
    G. Reconnection Charge. A reconnection charge is made for reconnection of service discontinued by the Company and is payable in advance in addition to all other amounts due. The reconnection charge is made instead of the meter account charge. The amount of the reconnection charge is the same as the comparable meter account charge except when it has been necessary to dig up the service pipe or connection to effect discontinuance of service. In such cases, the reconnection charge is the price of removal and restoration of service pipe or connection.

    \subsection*{16.1 COST OF GAS CLAUSE}
    A. Purpose. The purpose of this Cost of Gas Clause is to establish procedures that allow Liberty Utilities (EnergyNorth Natural Gas) Corp. d/bla Liberty Utilities (the "Company")the Company, subject to the jurisdiction of the State of New Hampshire Public Utilities-Commission("NHPUC"), to adjust, on a semiannual basis, its rates for firm gas sales in order to recover the costs of gas supplies, along with any taxes applicable to those supplies, pipeline and storage capacity, production capacity and storage, bad debt expense associated with purchased gas costs, and the costs of purchased gas working capital, to reflect the seasonal variation in the cost of gas, and to credit to customers receiving firm service from the Company all supplier refunds and capacity release sales.
    B. Applicability. This Cost of Gas Clause ("COGC") shall be applicable to the Company and all firm gas sales made by the Company, unless otherwise designated. The application to the clause may, for good cause shown, be modified by the NHPUC. See Section 16(N), "Other Rules."
    C. Cost of Firm Gas Allowable for COGC. All costs of firm gas including, but not limited to, commodity costs, taxes on commodity, demand charges, local production and storage costs, hedging related costs, other gas supply expense incurred to procure and transport supplies and commodity related bad debt expense, the gas used in Company operations, transportation fees, costs associated with buyouts of existing contracts, and purchased gas working capital may be included in the COGC. Any costs recovered through application of the COGC shall be identified and explained fully in the semiannual filings outlined in Section 16(M).
    D. Effective Date of Cost of Gas Factor. The seasonal Cost of Gas Factor ("COG") shall become effective upon NHPUC approval on the first day of each season as designated by the Company. Unless otherwise notified by the NHPUC, the Company shall submit COG filings as outlined in Section 16(M) of this clause on or before the first business day in September...
    E. Definitions. The following terms shall be defined in this section, unless the context requires otherwise.
    1. Bad Debt Expense: The uncollectible expense attributed to the portion of the Company's revenue associated with the recovery of gas costs under this clause.
    2. Capacity Release Revenues: The economic benefit derived from the sale or release of transportation and storage capacity that the Company has under contract.
    3. Carrying Charges: Interest expense calculated on the average monthly balance using the monthly prime lending rate, as reported by the Federal Reserve Statistical Release of Selected Interest Rates, and then added to the end of month balance.

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    4. Correction Factor: Seasonal Adjustment necessary to align the peak day volumes used to calculate the Commercial and Industrial load factor ratios with the seasonal Commercial and Industrial High Winter and Low Winter throughput volumes applied to the cost of gas calculations.
    5. Direct Gas Costs: All purchased gas costs including supplier, storage and pipeline demand and commodity costs, as well as the commodity costs for local manufactured gas (Liquid Propane Gas ("LPG") and Liquefied Natural Gas ("LNG")).
    6. Economic Benefit: The difference between the revenues received and the marginal cost determined to serve non-core customers.
    7. Inventory Finance Charges: As billed in each Winter Season for annual charges. The total shall represent an accumulation of the projected charges as calculated using the monthly average of financed inventory at the existing or anticipated financing rate through a trust or other financing vehicle.
    8. Local Production and Storage Capacity Costs: The costs of providing storage service from the Company's storage facilities (i.e., LNG and LPG) as determined in the Company's most recent rate proceeding.
    9. Market Based Allocator ("MBA"): The method used to allocate gas costs among Commercial and Industrial Customer Classifications. These ratios are presented in Section 16(F).
    10. Non-Core Commodity Costs: The commodity cost of gas assigned to non-core sales to which the COG is not applied.
    11. Non-Core Sales: Sales made under non-traditional off-system sales.
    12. Non-Core Sales Margins: The economic benefit derived from non-core transactions to which the COG is not applied, including non-core sales generated from the use of the Company's Gas Supply Resource portfolio.
    13. Summer Commodity: The gas supplies procured by the Company to serve firm load in the Summer Season.
    14. Summer Demand: The gas supply demand and transmission capacity procured by the Company to serve firm load in the Summer Season.
    15. Summer Season: The calendar months May 1 through October 31.
    16. Off-System Sales Margin: The economic benefit derived from the non-firm sales of natural gas supplies upstream of Company's distribution system.
    17. Winter Commodity: The gas supplies procured by the Company to serve firm load in the Winter Season.
    18. Winter Demand: Gas supply demand, peaking demands, storage and transmission capacity procured by the Company to service firm load in the Winter Season.

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    19. Winter Season: The calendar months November 1 through April 30.
    20. PR Allocator: The percentage of annual capacity charges assigned to the Winter Season calculated using the Proportional Responsibility Method.
    21. Purchased Gas Working Capital: The allowable working capital derived from Winter Season and Summer Season demand and commodity related costs.
    F. Approved Cost. The Cost of Gas calculation utilizes information periodically established by the NHPUC. The table below lists the approved costs factors:
    \begin{tabular}{|l|l|c|}
    \hline \multicolumn{1}{|c|}{ Variable } & \multicolumn{1}{c|}{ Description } & Approved Figure \\
    \hline MISC & Miscellaneous Overhead & \(\$ 13,170\) \\
    \hline PS & Production and Storage Capacity & \(\$ 1,980,428\) \\
    \hline WCA \(\%\) & Working Capital Allowance Percentage & \(3.91 \%\) \\
    \hline
    \end{tabular}
    \begin{tabular}{|c|c|c|c|}
    \hline Bad Debt \% Measurement and Reconciliation Period & COG Recovery Period & Actual Bad Debt Rate & Bad Debt
    allowed
    Recovery Rate \\
    \hline May 2010 - April 2011 & \begin{tabular}{l}
    November 2011 - \\
    October 2012
    \end{tabular} & Actual & Actual \\
    \hline \multirow{3}{*}{May 2011 - April 2012} & \multirow{3}{*}{\begin{tabular}{l}
    November 2012 - \\
    October 2013
    \end{tabular}} & Greater than \(2.9 \%\) & Actual less 0.4 \\
    \hline & & 2.5\% to 2.9\% & 2.5\% \\
    \hline & & Less than 2.5\% & Actual \\
    \hline \multirow[t]{3}{*}{May 2012 - April 2013 and each subsequent May - April period thereafter} & \multirow[t]{3}{*}{November 2013 - October 2014 and each subsequent November - October period thereafter} & Greater than 3.3\% & Actual less 0.8 \\
    \hline & & 2.5\% to 3.3\% & 2.5\% \\
    \hline & & Less than 2.5\% & Actual \\
    \hline
    \end{tabular}

    If the Company's actual bad debt percentage is reduced to \(2.5 \%\) or less during any 12 month period, which need not be the same 12 months as the measurement periods defined above, then beginning with the reconciliation filing for the period during which this bad debt percentage was achieved the Company shall thereafter recover its actual gas supply related bad debt on a fully reconcilable basis and the percentages in the table above shall no longer apply. The actual bad debt percentage shall be calculated by dividing the Company's actual net write-offs for the relevant measurement period by its revenue for the same period.
    G. Cost of Gas (COG) Calculations by Customer Class. The Cost of Gas (COG) Formula shall be computed on a semiannual basis for three (3) groups of customer classes as shown on the following table. The computation will use forecasts of seasonal gas costs, carrying charges, sendout volumes, and sales volumes. Forecasts shall be based on either historical data or Company projections, but must be weather-normalized. Any projections must be documented in full with each filing.

    The COG for the Residential rate classes shall represent the total system average unit cost of gas of meeting firm sales load, projected in each COG filing. The Commercial \& Industrial (C\&I) Low Winter (LW) and High Winter (HW) rates will be calculated in the following way: first, the demand unit cost of gas, the sum

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    of purchased and stored gas demand costs divided by projected prorated sales, will be multiplied by the applicable load factor ratio and then multiplied by the correction factor. This adjusted demand factor will then be added to the commodity factor, adjustment factor and indirect cost of gas rate to determine the total COG rates for the C\&I LW and HW rate classes. The two load factor ratios shall be derived once a year, for effect every November 1 through October 31, using the ratio of the unit capacity cost of each C\&I group to the total system unit capacity cost that is determined in the Company's submittal of its Capacity Allocators, for Capacity Assignment purposes, filed with its Winter COG, and as presented in Attachment C of the Delivery Service Terms and Conditions. The Correction Factor aligns the peak day volumes used to calculate the load factor ratios with the seasonal throughput volumes applied to the COG calculations.
    \begin{tabular}{|c|c|}
    \hline GROUP & CUSTOMER CLASSES \\
    \hline Residential & Residential Heating and Non-Heating \\
    \hline \begin{tabular}{c} 
    Commercial and Industrial: \\
    Low Winter Use
    \end{tabular} & G-51 through G-58 \\
    \hline \begin{tabular}{c} 
    Commercial and Industrial: \\
    High Winter Use
    \end{tabular} & G-41 through G-46 \\
    \hline
    \end{tabular}

    \section*{Winter Season Cost of Gas Formula (CGw)}

    The Winter Season COG shall be comprised of Winter Demand costs, Winter commodity costs, Winter reconciliation costs, Winter working capital reconciliation, Winter bad debt expenses, local production and storage capacity costs, and miscellaneous and \(A \& G\) costs calculated at the beginning of the Winter Season according to the following formula:
    \[
    \mathrm{CGw}=\mathrm{Dw}+\mathrm{Cw}+\mathrm{Rw}+\mathrm{WCRw}+\mathrm{BDw}+\mathrm{PS}+\left((\mathrm{MISC}+\mathrm{Rbd}) \times \frac{\mathrm{W}: \text { Sales })}{\mathrm{A}: \text { Sales }}\right.
    \]

    \section*{Winter Demand Cost (Dw) Formula}
    \(\mathrm{Dw}=\mathrm{DEMw}-\mathrm{NCSMw}+\mathrm{WCwd}-\) R1d - R2d and:
    \(\mathrm{NCSMw}=\mathrm{CRRw}+\mathrm{OSSMw}+\mathrm{SBdw}\)
    and:
    \(\mathrm{WCwd}=(\mathrm{DEMw}-\mathrm{NCSMw}) \times \mathrm{WCA} \% \times \mathrm{CC}\)
    where:
    \(\mathrm{CGw}=\quad\) The total cost of gas for the Winter Season for the Company's firm sales customers previously defined.
    \(\mathrm{BDw}=\quad \mathrm{Bad}\) Debt expense for the Winter Season.
    \(\mathrm{Cw}=\quad\) Commodity-related direct gas cost for the Winter Season.
    Dw \(=\quad\) The total Winter Demand costs.
    DEMw \(=\) Demand Charges allocated to the Winter Season defined in Section 16(E).
    NCSMw \(=\) The Non-Core Sales Margins equal to the sum of the Winter Season returnable Capacity Release Revenues, and Off-System Sales Margins.

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    \(\mathrm{WCwd}=\) Working Capital allowable associated with demand charges allocated to the Winter Season as defined in Section 16(K).

    R1d, R2d = Supplier demand-related refunds - The Supplier refunds associated with refund program credits derived from Account 5541-8048, "Undistributed Gas Suppliers' Refunds." See Section 16(I).

    CRRw \(=\) The returnable Capacity Release Revenues allocated to the Winter Season. See Section 16(E).
    OSSMw \(=\) The returnable Off-System Sales Margins allocated to the Winter Season. See Section 16(E).

    SBdw \(=\) Demand revenues received from Firm Stand-By Sales Service customers in the Winter Season.
    \(\mathrm{WCA} \%=\) Percentage of gas costs equivalent to Working Capital Allowance associated with gas costs. Refer to Section 16(F) for this percentage.
    \(\mathrm{CC}=\quad\) Monthly interest rate as reported by the Federal Reserve Statistical Release of Selected Interest Rates.
    Rw \(=\quad\) Reconciliation Costs - Winter Season deferred gas costs, Account 1920-1740 balance, inclusive of the associated Account 1920-1740 interest, as outlined in Section 16(J).

    WCRw \(=\) Working Capital reconciliation adjustment associated with Winter Gas Costs - Account 1163-1422 balance as outlined in Section 16(K).
    PS \(=\quad\) The total dollar amount of costs associated with the local production and storage capacity gas less any production and storage capacity assignment revenues. -Refer to Section 16(F) for this dollar amount.

    MISC \(=\) The total dollar amount of gas costs associated with acquisition, dispatching, Administrative and General expenses and overheads as determined in the Company's most recent rate proceeding. -Refer to Section 16(F) for this dollar amount.
    Rbd \(=\quad\) Annual Bad Debt Expense reconciliation adjustment - Account 1920-1743 balance
    \(\mathrm{W}:\) Sales \(=\) Forecasted firm sales volumes associated with the Winter Season.
    A:Sales \(=\) Forecasted annual firm sales volumes.

    \section*{Winter Season Commodity (Cw) Formula}
    \(\mathrm{Cw}=\mathrm{COMw}+\mathrm{FC}+\mathrm{WCwc}-\mathrm{R} 1 \mathrm{c}-\mathrm{R} 2 \mathrm{c}\)
    and:
    \(\mathrm{COMw}=\mathrm{WSC}-\mathrm{NCCCw}-\mathrm{SBcw}\)
    and:
    \(\mathrm{WCwc}=(\mathrm{COMw}+\mathrm{FC}) \times \mathrm{WCA} \% \times \mathrm{CC}\)
    where:
    COMw \(=\) Commodity Charges allocated to the Winter Season as defined in Section 16(E).
    \(\mathrm{FC}=\quad\) Inventory finance charges as defined in Section 16(E).

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    ISSUED BY: /s/James M. Sweeney James M. Sweeney
    EFFECTIVE: July 1, 2017
    TITLE: President
    \(\mathrm{WCwc}=\) Working Capital Allowable Associated with commodity charges allocated to the Winter Season as defined in Section 16(K).

    R1c, R2c = Supplier commodity-related refunds - The supplier refunds associated with refund program credits derived from Account 5541-8048, "Undistributed Gas Suppliers' Refunds". See Section 16(I).

    WSC \(=\) Commodity charges associated with gas supply sent out in Winter Season as defined in Section 16(E).
    NCCCw \(=\) Non-Core Commodity Costs incurred in the Winter Season as defined in Section 16(E).
    SBcw \(=\) Winter Season commodity revenues received from Firm Stand-By Gas Supply Service sales customers.
    WCA \(\%=\) Percentage of gas costs equivalent to Working Capital Allowance associated with gas costs. Refer to Section 16(F) for this percentage.
    \(\mathrm{CC}=\quad\) Monthly interest rate as reported by the Federal Reserve Statistical Release of Selected Interest Rates.

    \section*{Winter Bad Debt (BDw) Formula}
    \(\mathrm{BDw}=\mathrm{BD} \% \mathrm{x}(\mathrm{Dw}+\mathrm{Cw}+\mathrm{Rw}+\mathrm{WCRw})\)
    where:
    \(\mathrm{BDw}=\quad\) Forecasted gas supply cost related Bad Debt Expense calculated for Winter Season.
    \(\mathrm{BD} \%=\quad\) Bad Debt percentage calculated based on a twelve month basis ending April of each year. Refer to Section 16(F) Bad Debt Allowed Recovery Rate for this percentage.
    \(\mathrm{Dw}=\quad\) Demand related costs in the Winter Season as previously defined
    \(\mathrm{Cw}=\quad\) Commodity related costs in the Winter Season as previously defined.
    Rw \(=\quad\) Reconciliation Costs - Winter Season deferred gas costs as previously defined.
    WCRw \(=\) Winter Season Working Capital Reconciliation adjustment as previously defined.

    \section*{Residential Winter Season Cost of Gas (COGwr)}

    All residential firm sales customers will pay the same Cost of Gas for the Winter Season. The factor represents the total forecasted Winter Season average cost of gas rate. This factor is calculated according to the following formula:
    ```

    COGwr = CGw
    W:Sales
    where:

    ```
    \(\mathrm{CGw}=\quad\) The total cost of gas for the Winter Season for the Company's firm sales customers previously defined.
    \(\mathrm{W}:\) Sales \(=\) Forecasted sales volumes associated with the Winter Season.
    \(\mathrm{R}=\quad\) Designates the Residential Heating and Residential Non-Heating customer classes.

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    \section*{Summer Season Cost of Gas (COG) Formula (CGs)}

    The Summer Season COG shall be comprised of Summer demand costs and Summer commodity costs, Summer reconciliation costs, Summer working capital reconciliation, plus a Summer bad debt charge, and a miscellaneous and A\&G charge calculated at the beginning of the Summer Season according to the following formula:
    \[
    \text { CGs }=\mathrm{Ds}+\mathrm{Cs}+\mathrm{Rs}+\text { WCRs }+ \text { BDs }+\left((\mathrm{MISC}+\mathrm{Rbd}) \times \frac{\mathrm{S}: \text { Sales })}{\mathrm{A}: \text { Sales }}\right.
    \]

    \section*{Summer Demand Cost (Ds) Formula}

    Ds \(=\) DEMs + WCsd - Rld - R2d
    and:
    \(\mathrm{WCsd}=\mathrm{DEMs} \times \mathrm{WCA} \% \times \mathrm{CC}\)
    where:
    \(\mathrm{A}:\) Sales \(=\) Forecasted annual sales volumes.
    \(\mathrm{BDs}=\quad\) Bad Debt Expense for Summer Season.
    \(\mathrm{Cs}=\quad\) Commodity-related direct gas costs for the Summer Season.
    CGs \(=\quad\) The total cost of gas for the Summer Season for the Company's firm sales customer previously defined.
    DEMs \(=\) Demand charges allocated to the Summer Season defined in Section 16(E).
    MISC \(=\) The total dollar amount of gas costs associated with acquisition, dispatching, Administrative and General expenses and overheads as determined in the Company's most recent rate proceeding. -Refer to Section 16(F) for this dollar amount.
    R1d, R2d = Supplier refunds from pipeline demand charges - The per unit supplier refunds associated with refund program credits derived from Account 5541-8048, "Undistributed Gas Suppliers' Refunds." See Section 16(I).
    Rs \(=\quad\) Summer Season Reconciliation Costs - Account 1920-1741 balance, inclusive of the associated Account 1920-1741 interest, as outlined in Section 16(J).
    \(\mathrm{S}:\) Sales \(=\) Forecasted sales volumes associated with the Summer Season.
    WCA \(\%=\) Percentage of gas costs equivalent to Working Capital Allowance associated with gas costs. Refer to Section 16(F) for this percentage.
    \(\mathrm{CC}=\quad\) Monthly interest rate as reported by the Federal Reserve Statistical Release of Selected Interest Rates.
    Rbd \(=\quad\) Annual Bad Debt Expense reconciliation adjustment - Account 1920-1743 balance.
    WCRs \(=\) Working Capital reconciliation adjustment associated with Summer gas costs - Account 1163-1424 as outlined in Section 16(K).
    WCsd \(=\) Working Capital allowable costs associated with demand costs allocated to the Summer Season as defined in Section 16(K).

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    \section*{Summer Season Commodity Cost (Cs) Formula}
    \(\mathrm{Cs}=\mathrm{COMs}-\mathrm{NCCCs}+\mathrm{WCsc}-\mathrm{R} 1 \mathrm{c}-\mathrm{R} 2 \mathrm{c}\)
    and:
    \(\mathrm{WCsc}=(\mathrm{COMs}-\mathrm{NCCCs}) \times \mathrm{WCA} \% \times \mathrm{CC}\)
    where:
    COMs \(=\) Commodity charges associated with gas supply sent out in the Summer Season as defined in Section 16(E).
    WCsc \(=\) Working Capital allowable costs associated with commodity charges allocated to the Summer Season as defined in Section 16(K).
    R1c, R2c = Supplier refunds from pipeline commodity charges - The supplier refunds associated with refund program credits derived from Account 5541-8048, "Undistributed Gas Suppliers' Refunds."
    NCCCs \(=\) Non-core commodity costs incurred in the Summer Season as defined in Section 16(E).
    WCA \% = Percentage of gas costs equivalent to Working Capital Allowance associated with gas costs. Refer to Section 16(F) for this percentage.
    \(\mathrm{CC}=\quad\) Monthly interest rate as reported by the Federal Reserve Statistical Release of Selected Interest Rates.

    \section*{Summer Bad Debt (BDs) Formula}
    \(\mathrm{BDs}=\mathrm{BD} \% \mathrm{x}(\mathrm{Ds}+\mathrm{Cs}+\mathrm{Rs}+\mathrm{WCRs})\)
    where:
    \(\mathrm{BD} \%=\quad \mathrm{Bad}\) Debt percentage calculated based on a twelve month basis ending April of each year. Refer to Section 16(F) Bad Debt Allowed Recovery Rate for this percentage.
    BDs \(=\quad\) Forecasted gas supply related Bad Debt Expense calculated for Summer Season defined in Section 16(E).

    Ds \(=\quad\) Demand related costs in the Summer Season as previously defined.
    Cs \(=\quad\) Commodity related costs in the Summer Season as previously defined.
    Rs \(=\quad\) Reconciliation Costs - Summer deferred gas costs as previously defined
    WCRs \(=\) Summer Season Working Capital Reconciliation adjustment as previously defined.

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    James M. Sweeney
    EFFECTIVE: July 1, 2017
    TITLE: President

    \section*{Residential Summer Season Cost of Gas (COGsr)}

    All residential firm sales customers will pay the same cost of gas for the Summer Season. The factor represents the total forecasted Summer Season average cost of gas rate. This factor is calculated according to the following formula:
    COGsr \(=\underline{\text { CGs }}\) S:Sales
    where:
    CGs \(=\quad\) The total cost of gas for the Summer Season for the Company's firm sales customers as previously defined.
    \(\mathrm{S}:\) Sales \(=\) Forecasted sales volumes associated with the Summer Season.
    \(\mathrm{R}=\quad\) Designates the Residential Heating and Residential Non-Heating customer classes.

    \section*{Commercial and Industrial Winter and Summer Season Cost of Gas}

    The Commercial and Industrial customer classes Winter Season Cost of Gas will be based on the Winter Season average cost of gas components used for the Residential Winter Season Cost of Gas. A separate Winter Season Cost of Gas factor will be computed for the low winter use class, Rates G-51, G-52, G53, G-54, G-55, G-56, G-57, and G-58 and a separate Winter Season Cost of Gas Factor will be computed for the high winter use class, Rates G-41, G-42, G-43, G-44, G-45, and G-46.
    The Commercial and Industrial customer classes Summer Season Cost of Gas will be based on the Summer Season average cost of gas components used for the Residential Summer Season Cost of Gas. A separate Summer Season Cost of Gas factor will be computed for the low winter use class, Rates G51, G-52, G-53, G-54, G-55, G-56, G-57, and G-58 and a separate Summer Season Cost of Gas factor will be computed for the high winter use class, Rates G-41, G-42, G-43, G-44, G-45, and G-46.
    These Cost of Gas Factors will be computed by applying ratios to the average demand portion of the Winter and Summer Season's cost of gas unit rate times the correction factor and then adding the remaining Residential average cost of gas unit rate.

    These factors are calculated according to the following formulas:

    \section*{Low Winter Use (COGwl) Formula Winter Season}

    COGwl \(=\) RATIOl x CFw x CGwd + CGwo

    \section*{Low Winter Use (COGsl) Formula Summer Season}
    ```

    COGsl = RATIOl x CFs x CGsd + CGso
    and:
    RATIO1 = DCcl

